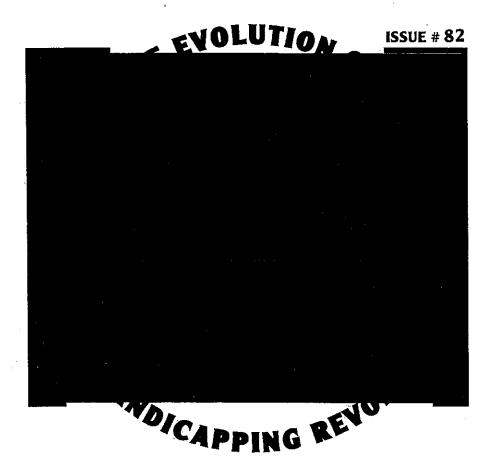
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JOURNAL OF THE SARTIN METHODOLOGY

The FOLLOW UP

with Howard G. Sartin, Ph.D.



The New Science...

PROBABILITY CONVERGENCE

Publisher's Desk	
Ends & Odds	
Winning It All	
Feature Article: PROBABILITY CONVERGENCE	27
Vox Populi	39
Using the Validator Demo	
The Hidden Profits Some Clients Are Missing	
Psychology of Winning	
Proper Use Of Statistics	
Paradigm Shift by 'Capper	
Dear Doc	
The Fallacy of Result Chart Profile Figures —	
At Deadline: It also Happens at Belmont	

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The FOLLOW UP

O. HENRY HOUSE, INC. 1390 E. 6TH STREET, STE 5 BEAUMONT, CA 92223 909-845-5907

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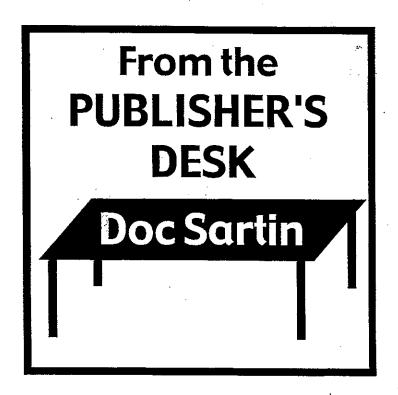
STATEMENT OF POLICY

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O Beaumont, CA 92223

The Sartin Methodology is based in Psychotherapy and its goals are NOT directed toward fostering the illusions or delusions of gamblers seeking magic solutions for picking winners. We are primarily a healing arts organization dedicated to providing an alternative solution to mainstream psychiatry's prescription of total abstinence for non-winning handicappers. Our slogan is - and always has been -

"THE CURE FOR LOSING IS WINNING"





I just went over a few month's worth of back e-mails. In addition, Aline and I did a recall of the handicapping questions asked of her on the telephone. Not technical questions but ones about procedures to follow when using one of our advanced computer programs.

Without exception, all of these questions had been answered at least twice in the past seven Follow Up's. We don't count questions from newcomers who didn't receive the Follow Up issues where the answers appeared.

We also get a minuscule number of calls or e-mail in which the client loves to visually analyze pace lines and question those chosen by clients who won the races published in the Follow Up. They ignore the fact that the line they would have picked did not win the race. To them it was more logical and in keeping with their handicapping "knowledge."

That alleged "knowledge" consistently picks a horse that should win. "Shoulda" does not bring profit to anything but the individual ego. "Shoulda" is simply denial of reality. They only pay off if the horse does win. That's why this method is dedicated to isolating horses that win at profitable mutuels and not to teaching handicapping, per se.

1

One client asked us how Aline and I would analyze the pace lines of certain races. I've often stated in the Follow Up that we do not analyze pace lines; that visual analysis comes from the faultiest of our senses.

We do not analyze lines. We analyze readouts and the win odds, or when profitable, the Exotic odds those readouts offer. Like most clients our #3 V/DC horse brings us the most profit.

If you really want to win instead of indulging yourself in faulty analysis, here's a little exercise for you.

Divide a piece of paper into two columns.

SHOULD WIN	Tier or Rank	DID WIN	Tier or Rank
Name:		Name:	

Do no less than 20 races being completely honest with yourself. I've offered several forms for making proper wagering decisions but none were designed to cater to an analysis based on your own ego perceptions.

This one does.

Just after Follow Up 81 arrived, a client called Aline and asked if she had any "inside scoop" on breaking readout ties. Aline said she did not. The article in Follow Up 81 was what she follows. She also does not analyze pace lines as such. As for breaking ties by distance, a question asked by one caller; not if all entrants in a Sprint race have a Sprint paceline, or in a Route a Route paceline. However, if there is a tie between a horse taken from a Route line and one from a Projected Line, prefer the Router. The same holds true in reverse for Extractions.

This guideline is based on all other factors being equal.

Over-analysis is one of the chief causes for not winning. I have good reason to believe that many clients who do over-analyze and won't follow directions and only skim their Follow Up, are either too wealthy to need the money and don't really care about winning, do not bet at all, or are making minimal wagers.

If you don't bet or if you wager too little to make any profit, no one can blame you for your stubborn resistance and ego centered over-analysis.

I used to ponder the question of why highly intelligent people, extremely successful in their chosen occupation, act like babbling idiots when they get to a track or off-site wagering center. I've known my fair share of such individuals. They waver between betting to win only one day then focus on Exotics the next. I meet them, on Saturday and they vow to pay special attention to their #3 V/DC horse. Then on Sunday, they revert to Top Two-Itis because on Saturday they got burned by three low paying favorites ranked in their Top Two.

If they applied this kind of eccentric lack of discipline in the successful pursuit of their occupation or profession they would fall into professional disrepute.

Profitably wagering on a stochastic event (one governed by variables), is possible only when the person doing the wagering is not one of the variables. Make yourself one of the variables and you zig when you should zag and vice versa. In short, stable, consistent behavior is tantamount to winning at a profit.

With all those winning 20 race cycles coming in daily, it is very difficult for us to understand why anyone who's been with us for 6 months or longer, is not winning at a profit. I suppose this can be explained by the material in the Psychology of Winning.

To paraphrase what 'Capper so often writes, "Make a Plan, Work the Plan, Make a Profit." In other words be consistent because horse racing is not. Handicapping strategy is no longer the name of the game. Wagering strategy, based on appropriate readouts, is! And as always, failing to properly read and understand directions so often repeated in the Follow Up, remains the chief cause of failure.

Ends Odds

PREACHING TO THE CHOIR & TO THOSE WHO WON'T GO TO CHOIR PRACTICE

Doc, I can't thank you enough. Not just for the programs you have given us but for the incredible commitment to "preaching" through the Follow Up over all of these years. That is where the real meat is contained. I think I am finally 'getting it' as they say. With retirement and a move to Arizona looming I am more excited than ever about working with the Methodology. My best to all.

J.T., Illinois

We have a few newcomers and recent users of the Pace Launcher series, Synthesis and Validator who are getting their longer priced horses in Tiers 5 or even 6 of BL/BL. This does **not** reflect a problem with the programs. It is their choice of contenders and pacelines. I say this only after looking at a number of reports. Happily, most of these newer users are <u>betting</u> these choices, perhaps because they are new to the programs. Their fault lies in entering *too many* contenders, many of which are not viable. This could be okay if they would only HIDE horses with no visible means of support for winning.

Getting in-the-money horses is another matter. These can often be isolated BEFORE HIDES. Thus, everyone should print a BEFORE and AFTER HIDES readout. This is a problem that almost always gets corrected through continued use. I've corrected many such problems via telephone conversations. So have Shane and Aline.

I see many horses left in the mix with Total Energy in excess of 6 that even after initial HIDES are not hidden for win. The same is true for horses ranking over 6 on the PRIMARY Line Score rankings.

The most prevalent problem comes from clients who fail to fully read the text material in The Follow Up. They glance at a few readouts and call it a day. The client who wrote that my "preaching" in the Follow Up is what helped him become a consistent winner, is right on the mark. His feelings are shared by all clients who are consistently winning. I can't tell you the number of times Aline or I have had phone calls from clients having difficulties. We say - did you read article so and so on in issue such and such? Their answer invariably is" "Gee, I must have missed that somehow."

This goes back to the early days of the Methodology when clients would ignore instructions and enter a horse "just to see how it might do," then forgetting to get rid of it when it failed to appear as a viable contender. That was before we had the HIDE feature.

It was also before we "preached" against traditional handicapping techniques. I'll keep saying it. Even some of our most revered former teaching members will not accept the fact that so-called "handicapping" produces the horse that **should** win, but seldom the horse that wins at an OVERLAY price. I can't meet my own financial needs with underlays, but it would seem that many experts can live on \$6 horses alone.

A couple of newcomers focus on BALANCE alone since usually it's quite a powerful tool. This is <u>not</u> wise. BALANCE is just one of several useful tools and, like all other readouts, is dependent on the contenders and pacelines used. Again, I say. If you lose a race, go back; enter one or more pacelines from the last 3 "comparable." Enter the line liked *best* by the program, first checking to see if that "best" line is "comparable.." More on that later. HIDE the others. When comparing pacelines, remember visual perception is the most faulty of all our senses.

OVERLAYS IN SHORT FIELDS

In the past few issues we published a bevy of races with double digit winners in fields of 7 or Less. They were not isolated, they all occurred within 3 racing days. In that and subsequent articles, I said you might wish to pass the race if a horse did not rank at least tied for 4th BEFORE HIDES. That statement was (is) based on eliminating at least one horse before entering. Invariably in fields of less than 7 there is at least One horse that can be eliminated for reasons other than low odds. If you must enter *all* horses, then accept a high odds contender with a V/DC rank of 4. Here now from just a few days of racing we scored double digit overlays in fields of seven or less. Not a bad record for longshots in short fields. I'll be the first to grant that there are a lot of \$3.60 and 5.80 winners in short fields. Some of these can be easily passed; others we miss. If one cannot pass races where the top horse is going to pay less than \$5.80, just bet 70% on the favorite and 30% on the longshot. Just have Something on these overlays that are standouts After Hides. In the following examples All horses are initially included in the first screen. This is so you won't miss the rankings of underlays for Exotic wagers. For those who can't stand a few misses, it leaves our low odds favorite open for a wager if the 2 win bets are properly proportioned.

HIGH RANKED LAYOFF HORSES

Along with an example race from Bob Kruis, I include a paragraph from an article by stock market analyst, Mark E. Ripple, from a long article in American Turf Monthly. He compares getting value in stocks with value and profit from horse race betting. His term, EPH means Efficient Pool Hypothesis.

In Follow Up 81 I did an article on Layoff horses in which several examples were shown. Bob says he did this race before he read the article. You'd think he'd be decent enough to wait. However, he's off to catch fish. He gives us our yearly supply so I won't complain about him scooping the Follow Up.

The \$10.40 winner of this race had been off 557 days. Because he ranked #1 on The Validator's V/DC, Bob bet him along with a horse that's still running. Most long layoff winners worthy of betting rank. 1 or 2 on V/DC After obvious Hides. He also entered a line for the other long layoff horse: **HENRY**, who placed at \$11.60. However, **HENRY** did Not Rank in his Top 5 TE or Primary Rankings. So it was eliminated.

A third exception to the EPH lies with horses that show traditionally unfavorable data in their past performance lines. Take, for example, horses coming back after a layoff of more than thirty days. Many systems call for them to be eliminated without exception. However, there is a lot of evidence that shows that when handicapped correctly, these horses can show a very high return on investment.

Winne	F		·	
	المستحدث المستحداث	6.0D \$48, C DO DETTING LINE		
HIDE# PNCHAME ICH	T SR BAL LS TI	E ODDS TRKDISTS	M/L DAYS AG	: 3
(6) 9*SWBEP1	94 4 23.8	EVEN HOL G.OD	7/2 (557)	* M
(4) 5*WARM 4	88 8 16 8	3-1 DMR 6.5D	3/1 235	1
(3) 4*VERY 2	87 8 16.5	3-1 SA 7.0D	6/1 61 ':	· ·
(1) 1*SHARP1	87 8 12.5	9-2 HOL 6.5D	4/1 20	4
(5) 7*RADIX1	86 7 12.0 *	9-2 HOL 6.0D	15/1 19	3
(2) 3*B J'S2	83 7 12.0 *	9-2 HOL 6.0D	8/1 28	4
	I A V MIT	IDATOR		
# PNCNAME LdnT SR	BAL TOT-R EP-R	LP-R CP-R H	E-R FX-R	V/DC-R
1 1*SHARP1 87	8 4 2	6 1 1	6 2	54
2 3*B J'S2 83	7 6 5	1 6	1 5	5
3 4*VERY 2 87	8 3 3	3 4	3 6	3 BET
4 5*WARM 4 88	8 2 2	5 2	5 3	2
5 7*RADIX1 86	7 5 4	4 5	44	5 RFT
6 9*SWEKP1 94	4 1 1		411	W 1
PN CNAME COMMENT			3ack 10.40	5.80 5.66
1 *SHARP 7587		Jueed 1	11 10.10	11.00 6.60
2 *HENRY 3598 Oo	۷,	Henry Re		fare
3 *B J'S 8158		Sharp Ro	1201	3.40
4 *VERY 5707	Did this race	just before	I read you	r article
5 *WARM 18615	on layoff h	orses in Follo	س ل به کا آ	
7 *RADIX 9234	,		•	
8 *DANGL 11280 9 *SWEEP 7187557	days since last ra	ace	BOOK K	•

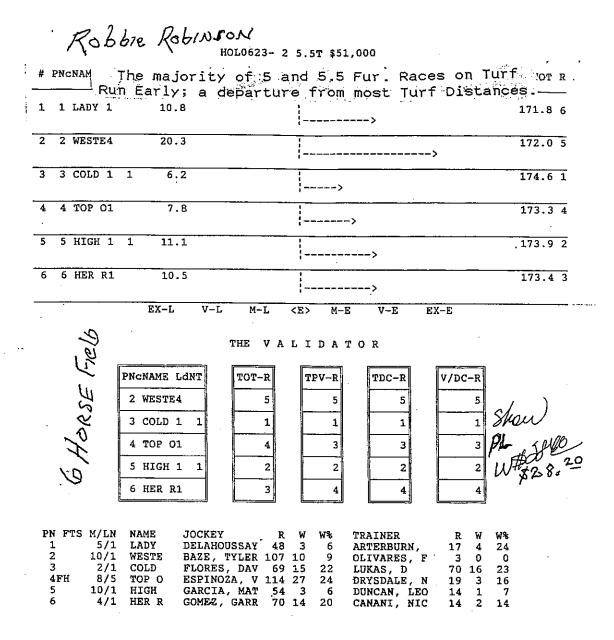
It should be noted that not only did **SWEEP** win, it had the #1 Total Energy - 174.01. The nearest to him were **VERY** and **WARM**, tied at 171.6. A differential of 2.41. TE is Class, by our definition. 2.41 is a big differential. This was a fairly high "Class" race, \$48,000 at Hol Park. Not only was **SWEEP** the Class of the race, its BL/BL line score was 6.2 points better than the nearest competitor, **WARM**.

Personally, I seldom look at these factors. I just go by V/DC. Yet, for those who get more thrill from analyzing races than they do from winning them, big TE and BL/BL Line Score differentials can be decisive. They can also be very disappointing when a horse 5th ranked on TE and 3rd on V/DC (after Hides) wins paying double digit mutuels.

MORE DOUBLE DIGIT WINNERS - SHORT FIELDS

Throughout this issue I've sprinkled a number of Overlays from Fields of 5, 6 and 7. In truth, any client can narrow virtually every field down to five, or at most six contenders. So in effect, all fields can be made into short fields If one is willing to follow our guidelines and capitalize on the many Follow Up example races sent by winning clients.

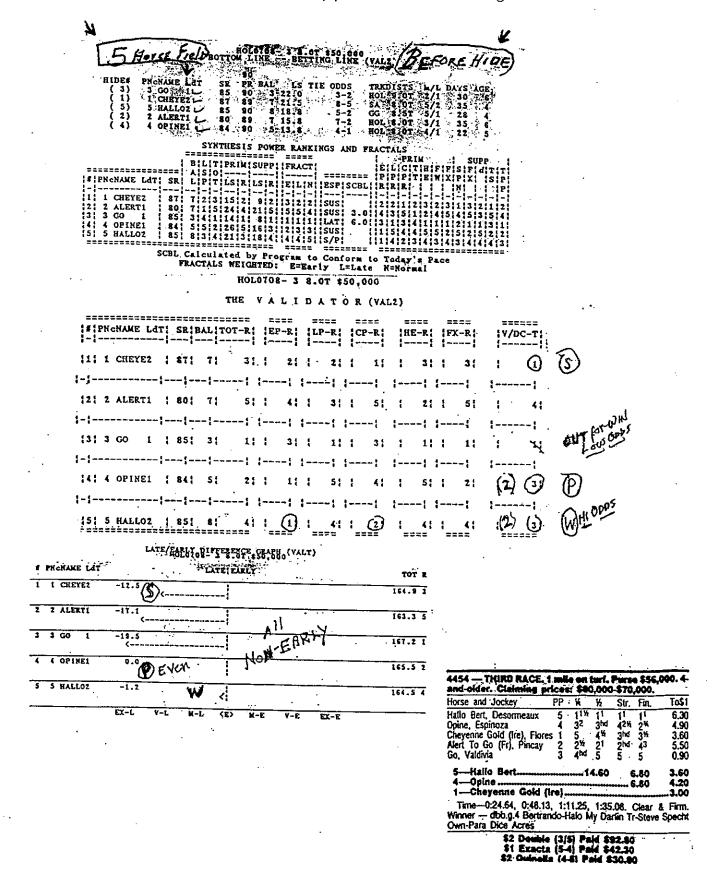
I could fill an issue of the Follow Up with short field winners and still have many left over. Most were sent by clients who got and capitalized on the message. A few were done by us.



This one was just brought to me by Robbie Robinson who reads each issue of the Follow Up several times. Back in June he read about the wealth of winners in short fields and promptly came up with this \$28.40 winner. He also had the Place and Show horse In the top 3 V/DC. I guess he didn't make an Exacta or Trifecta wager. He could have. 40% of Robbie's Hol winners for the season were double-digit Overlays.

C

Here's a five horse field where the odds on favorite finished last. The winner is the highest odds horse in the race and would rank tied for second had **GO** been Hidden. This leaves no doubt about how to bet. The client has so much confidence in a 3 Tier Overlay that he just bet it without hiding the favorite. No Tri and the \$1 Exacta only paid \$42.30. Still boxing 3 that's 42-6 or 7-1.



A Route with 5 Horses. No question as to bet once Hides are made. The Winner pays \$50.00. The \$1 Exacta \$55.80. The Tri \$136.40.

The second secon
5 HORSE FIELD HOLOGIS- 1 8.5D \$16,000 (VALUE)
PNCNAME LdT SR BAL LS TIE ODDS TRXDISTS M/L DAYS AGE
4 BEFORS 82 3 23.5 EVEN SA 8.0D 5/2 14 4-HIDE ONLY 5 SNOW 2 77 5 20.5 9-5 HOL 6.0D 20/1 20 4
5 SNOW 2 77 5 20.5 9-5 HOL 6.0D 20/1 20 4
2 MY CU1 79 5 20.0 9-5 GG 8.0D 5/1 21 4
3 IT'S 2 73 7 16.5 3-1 SA 8.5D 4/1 42 5 HIPE ONLY
SYNTHESIS POWER RANKINGS AND FRACTALS
B L T PRIM SUPP FRACT E L C T H F F S F E T T A S O P P P P T E W X P X S P
PNCNAME LdT SR L P T LS R LS R E L N BSP SCBL R R R R N P
1 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 2.0 2 3 2 2 3 3 3 2 3 3 3 3
2 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR 1 4 4 3 4 4 4 4 4 4 4 4 4
3 4 BEFOR5 82 3 1 1 11 0 6 0 1 1 2 S/P 3.0 3 2 1 1 1 1 2 1 2 1 1 1
4 5 SNOW 2. 77 5 2 2 17 2 10 2 2 2 1 SUS 5.0 4 3 3 4 2 2 1 3 1 2 2 2
SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: "B=Early - B=Late N=Normal
FNCNAME LdT LATE EARLY TOT R
1 27MY CU1 6.0 160.5 3
2 3 IT'S 2 18.5
3 4 BEFORS -6.2 Lone 147E3 (162.4(1)
4 5 SNOW 2 -12.7 X 161.0(2)
EX-L V-L M-L <e> M-E V-E EX-E</e>
HOLOGIS- 1 8.5D \$16,000 THE VALIDATOR (VAL2)
PNCNAME LdT SR TOT-R SP-R LP-R CP-R HE-R FX-R V/DC-T
2?MY CU1 79 5
4 BBFOR5 82 P(C) 3 2 1 1 2 1 P
5 SNOW 2 77 W 2 4 1 3 2 1 · 2 W
Sunday, June 18, 2000—39th day of 65-day thoroughbrec
meeting. All finishes confirmed by Eclipse Photography, Inc.
4330-FIRST RACE 1 1/16 miles, four-year-olds & up,
ctaiming prices \$10,000-\$9,000, purse \$16,000. Horse and Jockey PP 1/2 3/4 Str. Fin. To \$1
Horse and Jockey PP 1/2 3/4 Str. Fin. To \$1 Snow Buck, Berno 4 3 2 1 1/2 12 24.00
Before And After, V. Espinoza 3 41 34 312 21 1.30 NS A Reality, Pincay 2 224 12 2114 321 2.40
Pueblo Peak, T.Baze 5 5 5 411/5 414 10.20 My Cuz Al, Jauregui 1 11/5 42/5 5 5 1.90
Scratched—Verlienic, Mirrobolanit.
Caimed—My Ciz Al-Richard A Englander Nick Canani. 5—SNOW BUCK
4—BEFORE AND AFTER
Time—23.42, 47.10, 1.11.77, 1.37.33, 1.44.07. Clear & fast. Winner—dbb.g.4 Snow 'em—What's For Dinner Trained by A Pico Pendomo. Owned by Tule Creek Farm.

\$1 EXACTA (5-4) PAID \$55.80 \$1 TRIFECTA (5-4-3) PAID \$136.40 \$2 QUINELLA (4-5) PAID \$29.60

Now another 6 horse field. A lot of clients are failing to print the screen on which the Underlay favorite is **Hidden**. That's why I say **Hide** for Win Only. While **TIMELY** only showed, 67% of favorites are in-the-money. So for the Exotic bettor, pay close attention to Hidden horses.

For those who are still indoctrinated with the concept of "Early," especially in Sprints, note that the Win, Place and Show horses were all non-Early. Keep tabs on E-L by distance. Your win record will improve.



6 HORSE FIELD

HOLO714- 3 7.0D \$21,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

Fav. Hide	#	PNCNAM
For Win Only 🔾	1	1 TIM
Ok for Exotics	2	3 RIV
	_	

	#	PNCNAME LOT	SR	TOT R
>	1	1 TIMEL3	85	169.6-1
3	2	3 RIVER2	80	167.0-4
-	3	4 DOZEY2	75	168.9-2
	4	5 RAISE2x	80	167.6-3
	5	6 ELEVA1x	76	165.2-5

PRIMARY FACTORS						
BPR	LPR	CPR	TT	HB	FW	FΧ
2	2	1	1	1	1	3
5	1	2	5	2	3	1
3	· 5	5	4	5	4	2
1	4	3	2	4	2	4
4	3	4	3	3	5	5

LS R 11 1 19 2 28 5 20 3			
19 2 28 5 20 3	LS	R	
28 5 20 3	11	1	•
20 3	19	2	
 	28	5	
37 4	20	3	
2/ 4	27	4	

HOL0714- 3 7.0D \$21,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

#	PNCNAME LdT	SR	TOT R
1.	3 RIVER2	80	167.0-3
2	4 DOZEY2	75	168.9-1
3	5 RAISE2x	80	167.6-2
4	6 BLEVA1x	76	165.2-4

	PRIMARY FACTORS					
EPR	LPR	CPR	TT	HE	₽₩	FΧ
4	1	1	4	1	2	1
2	4	4	3	4	3	2
1	3	2	1	3	1	3
3	2	3	2	2	4	4

ſ	LS	R	
	14	1	₽.
	22	3	
	14	1	
	20	2	W

LATE/EARLY DIFFERENCE GRAPH (VAL2) HOLO714- 3 7.0D \$21,000

#	PNCNAME LdT		LATE BARLY	TOT R
1	1 TIMEL3	0.3	NOW-EARly &	169.6 1
2	3 RIVER2	-6.0	Non Early P	167.0 4
3	4 DOZEY2	6.6	>	168.9 2
4	5 RAISE2x	9.5		167.6 3
S	6 ELEVA1x	-0.8	MONEURY N	165.2 5
		EX-L	V-L M-L <e> M-E V-E EX-E</e>	

THE VALIDATOR (VAL2)

~										
#	PNCNAME LdT	SR	BAL	TOT-R	BP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
1	3 RIVER2	80	5	3	4	1	1	1	1	1
2	4 DOZEY2	75	5	1	. 2	4	4	4	2	3
3	5 RAISE2x	80	5	2	1	3	2	3	3	ı
4	6 ELEVA1x	76	5	4	3	2	3	2	4	2
_	7						<u> </u>	لنسست	لنسك	<u> </u>

4489 — THIRD RACE. 7 furlongs. Purse \$21,000. Females, 4-and-older. Claiming: \$16,000-\$14,000.

Horse and Jockey	PP	14	₩.	Str.	Fin.	To\$1
Elevator Gail, Enriquez River Running, Garcia Timely Expression, Diaz Raise The Tempo, Black Mejor, Alvarado Dozey Doats, Espinoza	6 3 1 5 2 4	2 ^{1/4} 3 ¹ 6 1 ³ 4 ^{1/4} 5 ¹	2 ^{1/2} 3 ¹ 4 ^{hd} 1 ² / ₂ 5 ² 6	2hd 42 32½ 11 5½ 6	1* 2nk 31 42 51	9.90 6.30 0.90 5.00 17.60 3.60

6-Elevator Gall21.80	9.40	3,60
3—River Running	6.60	3,60
1—Timely Expression	***********	2.60

Time—0:22.44, 0:45.50, 1:10.95, 1:24.27, Clear & Fast. Winner — b.m.5 Native Prospector-Ms. Ukulele Tr-Scott Craigmyle Own-MJ Sacia

\$2 Double (4/6) Paid \$44.40 \$1 Exacta (6-3) Paid \$84.90 \$1 Trifecta (6-3-1) Paid \$221.30 \$1 Pick Three (6/4/6) Paid \$41.40 \$2 Quinella (3-6) Paid \$66.80

Here's another from a seven horse field. This one is on the Validator Demo Disk. Both BL/BL and Validator had them making the race an easy bet. The Tri only paid \$55.60. Better to put money on the winner.

BOTTOM LINE -- BETTING LINE

	₩ .		81							
HIDE#	PNCNAME LdnT	SR	PR	BAL	LS "	TIE ODDS	TRKDISTS		DAYS'A	GE.
(2)	2*KRIST4 P	89	87	2 20	.5	9-5	HOL 6.5D	3/1	315	6
(6)	6*MATEY1 S	84	81	7 20	. 0	9-5	HOL 7.0D	5/1	35	6
(5)	5*TIPSY2W	82	60	7 11	.5	* 5-1	DMR 6.0D	4/1	20	8
(7)	7*CANDRI	83	81	10"11	::5	* 5-1	HOP. 9 '0D	7/2	20	7
(1)	1?JOSHU3	82	84	9 10	.5	5-1	BM 5.5D	4/1	29	3
(3)	3 KENZI2	78	89	9 17	.5	8-1	SA 7.0D	5/1	63	18
. (4)	4 KENTU4	80	8.0.	10.7	.0.	8-1	HOL 6.0D	15/1	191	5

THE V ALL D A TO R

#	PNCNAME LONT	SR	BAL	TOT-R	BP-R	 LP-R		HE-R		FX-R	-	V/DC-R	
1	1?JOSHU3 2*KRIST4	82 89	9	5	 4	 5		б	٠	1 2		. 3	
3	3 KENZI2	78.		4	1	 7		7		6		5	
5	5*TIPSY2	80 82	7	3	 7	 2		2		3.		Į Ž	CHIDE
7	6*MATEY1 7.*CANDE1	8.4 83		6	2	 6	<u> </u>	5		5	<u></u>	3	FOR

CLOSING ODDS

3 CL 4+ \$16,000 6.5D FT Clear PFT=116 2 PR=81 TV=9

			· 🔻
1	1 Joshua Knight	I D Enriquez	10.80
2	2 Kristopher Kross	C S Nakatani	2.80
3	3 Kenzig (AUS)	P A Valenzuela	9.30
4	4 Kentucky Bluebird	M S Garcia	23.80
5	5 Tipsy Pete	V Espinoza	4,50 HIDE
6	6 Mateyev	A O Solis	(1.80) FOR
77	7 Candelotto	F Martinez	4.60 WIN
	THORSE FIELD	** *** ***	
	SCRATCHED (NONE)	'	•

3 CL 4+ \$16,000 6.5D FT Clear PFT=116.2 PR=81 TV=9

5-TIPSY PETE	₹11.00	5.20	3.20
2-KRISTOPHER KROSS	••	4.60	3.00
6-MATEYEV			2.60

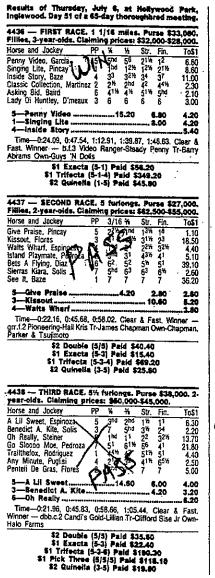
SCRATCHED (NONE)

Exacta	5-2	~20.20
Ouinella	2-5	₹19.80
Trifecta	5-2-6	₹55.60
Pick 3	2-1-5	272.70

PROFIT FROM AN OTHERWISE BAD DAY

Looking only at Thursday, July 6, using a \$4 base bet (\$2 per horse). Ironically both winners were from 6 horse fields!

Hollywood Park Charts



4439 - FOUR Filles, 2-year-	ITH RAC	E. 5	furk g pek)rigs.	Pu:	2e \$	19,000
Realty A Lush, 8	edroza	7	25	21%	11%	13	14
Jane Loves Niner	s. Engane:	z 5	₫.	3nd	3hd	2nk	50
Meteor Game, Di	iaz 👊	· 6	77	511	52	3thd	8.2
Regalful Espinoz	a 🗥 "	6.7	The	1nd	217	41	9.2
Flying Seamaid,		ag.	44	4472	41 chd	522	3.7
Cov Gid Steiner	, Tarcia	4	93	7h¢	72	75W	45.3
Polly Graph, Pine	Cav	2	5hd	84	я́21±	87	42.D
Horse and Jocke Reality A Lush, F Jane Loves Ninen Meteor Garne, Di Regalful, Espinoz Flying Searnaid, Thatswhisthesaid Coy Girl, Steiner Polly Graph, Pint Classic Favorite,	Scott	ĩ	ğ,	ğ	ğ	ğ	8.60 25.30
7—Really A 5—Jane Lov	Lush		- 4	r en	٠,	.40 l.60	2.44 2.84
8—Meteor G Time0:22.55		******		********			3.21
grr.1.2 For Really	-Lusciaus	Loot	Tr-Ric	atiand Snear	РМа	sow C	wn-Tor
L Stuil	Bambla	/# IT	1 -				
\$1 \$1	2 Double Exacts	7-5	Pai	id Si	1.10	l	
\$1	Trifects	17-5	4) P	ald 1	59.2	0	
\$1 P	ick Thre	• (5)	5/7)	Paid	\$59	.20	
	Quineil						
4440 - FIFTH older, Cal-bre	RACE. 7	furle	ngs.	Purs	488		
There are a first				**	_	-	
tt's A Restitu Di	incav	÷	21%	13%	17	110	2.0
Cao n Maury M:	artinez	8	í.	32	2%	214	7 1
Brimfield Bound,	Puglisi	, ¥	چ,	57	324	รู้เห	13.2
Tiz Mighty, Pedr	0Z1 N	*۱)5 [†]	€%	54	4 4	10.3
Labo King, Berri	□ / //	ve-	8	8	814	51%	15.6
ruman Summit,	FINANCIAL	٠٦	(1% 61%	73	42	50 754	16.1
h's A Reality, Pi Cap'n Maury, Mi Brimfield Bound, Tiz Mighty, Pedr Cabo King, Berri Roman Summit, Slew The Groom Able Easy, Espir	10Za	4	42"	and	72	8	4.1 2.8
4it's 4 Ba	s Hu			* ^^		. ^^	
8—Çap'n Ma	EUTY	******		****	İ	.80	4.0
e Stavitein	POURG.	44 71 1000	abes tres	-		-	·····
Time—0:22.33 Winner — b.g.	5, 0:44.96 5 Cudless), 1:0	9.65,	1:22	41.	Clear	& Fas
Spawr Own-Arri	ias pr Me	, ne:	enty—	Ottess	Dinie.	I KTH9	a 11-13
	2 Double 1 Exacts) Pe	ld \$1	5.60)	
\$1 \$1	i Exacta Trijecta	ı (5-l (5-l-	ij Pa 61 Pi	id \$1 old \$	7.20 134	76	
\$ĭ P	Trilecta	(5	7/5	Pald	\$64	.80	
\$2	Quinell	a (5-	8) Pi	eld \$	24.0	0	
44+1 - 5IXT	H RACE	. 1 1	/16 :	nile	. Pu	rse S	45.00
ANTIDAN MINES	and ma	Ires,	3-20	<u>a old</u>	87.		
Horse and Jock	êy					Fin.	To
Trany, Desormer Fair And Lively	IUX Y	6	X.	780	247	14	12.6
	⊒ SSaye Baze	Ŷ	£14	64	34	21	2.2 17.8
Belleau Wood F	rwet	X	9	52	52%	13%	11.0
Belleau Wood, E Stellio, Solis				41/2	4hd	53	3.3 3.6
Stellio, Solis Search For Tripl	e. Flores .	<i>/</i> 17	•			•	
Stellio, Solis Search For Tripl Clearandonnoise		1 3	1	ġ.	73	6na	17.2
Stellio, Solis Search For Tripl Clearandonnoise		39	814 414	9 31	73 61	6 ^{na} 75	17.2 28.4
Stellio, Solis Search For Tripl Clearandconcise		1395	81 41% 3hd	9 31 52%	73 61 820	6 ^{na} 7 ⁵ 8	17.2 28.4 4.2
Stellio, Solis Search For Tripl Clearandconcise, Fans Galore, Es Devine Beauty, I Day Trading, So		13954	81 41% 3 ^{hd} 1 ^{ll}	9 31 52% 2 ¹ / ₂	73 61 820 9	6 ^{na} 7 ⁵ 8 E	17.2 28.4 4.2 37.2
Stellio. Solis Search For Tripl Clearandconcise, Fans Galore, Es Devine Beauty, I Day Trading. So E-eased	pinoza Gomez Kenson		20 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				17.2 28.4 4.2 37.2
Stellio, Solis Search For Tripl Clearandconcise, Fans Galore, Es Devine Beauty, I Day Trading, So E-eased Scratched —	pinoza Gomez Kenson Basic Pr	emise	, Min	ister	s Mo	m	
Stellio. Solis Search For Tripl Clearandconcise, Fans Galore, Es Devine Beauty, I Day Trading. So E-eased	pinoza Gomez Kenson Basic Pr	emise	, Min	ister	Mo	m 1.40	**

Fast. Winner — b.f.4 The Own-Mrs Madeleine A P	יאוויגי	^				on Bray
\$2 Double \$1 Exect \$1 Trifecta \$1 Pick Three \$2 Quiner \$1 Superfacts	(5) (7-)	7) Pa	id Si	10.00	}	
\$1 Trifects	[7.2	9	ald \$	730	10	
\$2 Quinet	a (2	7) 1	PHO Sid \$	∓13 44.8	Ç.30 O	
		,		4.14	130.20	
4442 — SEVENTH R. ance/optional claimir	3 20	0,00	<u>u, 34</u>	Ing-	Hder.	affore-
Horse and Jockey	PP	111/2	*	Str.	Fln.	To\$1
Lord Sterling, Valdivia Lethal Instrument, Pincay	5	421	42%	21% 31%	2112	14.10
Marron Glace (Are), Flore	s 3	21 31	21%	1 hd	3314	1.10 4.00
Jekyil And Hyde, Espinoz Continental Red, D'ssaye	2 4 2.	150	\31 53	43 52	43% 5nk	3.83
Persiantux (GB), Pedroza	r ē)	151	Š	Ğ	Ğ.	4.30 17.70
1—Lard Sterling	7		0.20		3.20	4.00
5—Lethai Instrumer 3—Marron Giace (A	1t				2.50	2.40 3.80
Time-0:23.82, 0:47.38	i, 1:1	1.27,	1:36.2	7. 1:	49.35.	Clear &
Time—0:23.82, 0:47.36 Fast, Winner — grr.g.4 E Marquez Own-Ronald &	alck '	Tie Al	fair-N	lary 1	avy Tr	Alfredo
\$2 Double	(7/1	Pa	d 27	02.0	0	
X1 Fyart	- 11	K! B.	ы е	-		
\$1 Trifecta \$1 Pick Thre	11-5 e 15/	-3) P. 7/11	eld 3 Paid	134. 288	90 4.90	
\$1 Pick Thre \$2 Quines	ia (1	5) P	ald \$	22,6	ā	
4443 — EIGHTH RAC	E 7	turio	196.	NIS.	• \$21.	000. 3-
THE TOTAL RICH UP. CIZ	uman	a bu	COR	> 10,	000 2	5,000.
Horse and Jockey	PP	1/4 1 hd	11	Str.	Fin.	To\$1
Overbidagain, Delahoussa Three Flags, Berrio	8		å	ind	onk	0.60 18,20
Splendorofthesun, Pincay Charlston Blue, Black	a	8 51 32%	8 52 34	31%	31	10.10
Kilauca, Solis	6 3	41	4112	21 51%	41 515	10.50 11.70
L2008 (2000S)T. 13(27	. 4	7 th 6 ^{hd}	72	51% 64 74	61 715	24.2n
Pay The Premium, Enrique Wicked Tudor, Flores	8Z 1	217	6hd 22	8.	/:3 Re —	23.30 7.70
_ Demwnitesocks, Espinot	2/	ر لاج ح	1	M	135	10.80
PU-pulled up	1/3	0		١.		
2-Overbidagain 5Three Flags	******	*******	3.20		2.80 9.60	2.40 5.40
9Splendoroftheau					***********	4.00
Time0:22.04, 0:44.9 Winner dbb.g.4 Calle	1, 1:1 v t D	9.48	1:22	.58.	Clear	k Fast,
CHOWSKY OWN-DY JOHN I	Wal	Ken:				IBI MB-
\$2 Daubic	11/	2) Ps	id \$4	46.84)	
\$1 Exact: \$1 Trifects	(2-8	4) P	ud 53 ald 5	110.	40	
\$1 Pick Thre	e (7/	1/2	Paid	\$63	0.50	
Pick Six Windi Pick Si	x Po	ипп. ноі 3 4	103.5) //3 81	7 1 2	
No Ticke	its w	rith 6	Win	ners.		_
252 Tickets with Total Pick Six Carr	wave	- 6	224		747 44	
\$1 Pick All Host 1,1 Pick A	5/3,5	[3,5]	5,7/5	8/2	6,7/1,	12,8
SA LUCYGEZ MITH		anne-	(T P)	ika 🦠	653.80)
\$1 Superfects \$2 Quinell	i (24	J-8-6)	Pak	\$7	72.50	
On-Track attendance: 6						
inter-1rack attendance: 10	419.	On-Ti	rack	neng	o: \$1.6	37,993.
Out of State ettendance:	J.250.	mar.	Track	nanv	תודים יבול	14 582
Out of State attendance: I TOTAL attendance: 16,6	7,200. N/A. (inter- Jut of	Track	hanc hanc	Re: \$3.8 Ne: \$3.5	14,582. 94,074

Race 1: Win \$15.20

Race 2: Pass. Hodgepodge of mixed distances & surfaces.

Race 3: Pass. 2 Year old Maidens with 4 fur. lines.

Race 4: We Miss. The 1.4-1 Favorite wins.

Race 5: Another Miss. Favorite wins at 2-1. If you take 2-1 you win.

Race 6: Pass. Maidens with First Time Starters.

Race 7: Win \$30.20

Total Miss 2 Races

Race 8: Pass or Miss. Winner is standout favorite. Little competition.

Total Bet: 4 Races @ \$4 = \$16.

Total Return 2 Wins = \$45.40 — Net \$29.40

Total Pass 4 Races

Total Won by a favorite = 4.

Not a good day for longshots. You may not have passed the 8th. You might have also backed the winner in the 7th with a Place Bet = \$9.20. Even without side bets or Exotic Wagers the profit is $184\% 1.84 \times 16 = 29.44

Here are Readouts for the 2 Winners:

6 HORSE FIELD

TOTAL ENERGY & PRIMARY FACTORS (VAL2)

<u>.</u>	8	Efore A	IDE	Wasani Tarangan
#	PNo	NAME LOT	SR	TOT R
1	1	SINGI1 2	64	158.2-3
2	2	CLASS2	71	159.3-2
3	3	LADY 3	76	159.5-1
4	4	INSID1 2	63	158.1-4
5	5	PENNY2 1	67	156.9-6
6	6	ASKIN1 1	69	157.4-5

1	PRIMARY FACTORS										
I	EPR	LPR	CPR	TT	HR	PW	FX				
	3	6	5	3	6	6	6				
	2	. 4	. 2	2	3	4	2				
	1	3	1	. 1.	2	1	3				
	4	5	6	4	5	5	5				
	6	1	4	5	1	3	4				
	5	2	3	6	4	2	1				

LS	R	
35	6	
19	2	
12	1	3 0003
34	5	
24	4	HioE
23	3	Opps

HOL0706- 1 8.5D \$34,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

#	PNCNAME LdT	SR	TOT R
1	1 SINGI1 2	64	158.2-2
2	3 LADY 3	76	159.5-1
[3	4 INSID1 2	63	158.1-3
4	5 PENNY2 1	67	156.9-4

l	PRIMARY FACTORS									
	EPR LPR CPR TT HE FW FX									
	2	· 4	3	2	4	4	4			
	1	2	1	ı	2	1	1			
i	3	3	4	3	3	3	3			
	4	1	2	4	1	2	2			

	LS	R	· work
\$	23	4	BUT EXPORM ATRIFECTA TRIFECTA
	. 9	1	
ρ	22	3	Bet bloc
W	16	2	BEL-OIN

HOL0706- 1 8.5D \$34,000

THE VALIDATOR (VAL2)

#	PNCNAME LOT	SR	BAL	TOT-R
1	1 SINGI1 2	64	5	2
2	3 LADY 3	76	5	1
3	4 INSID1 2	63	5	3
4	5 PENNY2 1	67	5	4

(RP-R
	2
	1
	3
	4

R
3
1
4
2

HE-R	FX-R
4	4
2	1
3	3
1	2

V/DC	- T	
	4	Ρ
	1	
	3	Sh
	1	W

Results of Thursday, July 6, at Hollywood Park, inglewood. Day 51 of a 65-day thoroughbred meeting.

4436 - FIRST RACE. Fillies, 3-year-olds, Cla	í í Ímir	/16 a	niles ces:	. Pu	60 \$ 00 \$	33,080. 28,000.
Horse and Jockey	PP	¥.	¥.	Str.	Fin	To\$1
Penny Video, Garcia Singing Lite, Pincay Inside Story, Baze Classic Collection, Martinez Asking Bid, Baird Lady Di Huntley, D'meaux	6	1 ⁵⁰ 33 2* 41%	56 12% 32% 20d 4% 6	12%	37 444	6.60 8.60 11.00 2.30 2.10 3.00
5-Penny Video		1	5.20		1.60	4 <u>.2</u> 0

\$1 Exacta (5-1) Paid \$56.20 \$1 Trifecta (5-1-4) Paid \$349.20 \$2 Quinella (1-5) Paid \$45.80

6 HORSE FIELD HOLO706- 7 9.00 \$54,000 (VAL2)

	**		
#	PNCNAME (Ldt	SR	TOT R
1	1 LORD 3 -	85	164.1-4
2	2 CONTIS	84	164.2-3
3	3 MARRO2	90	165.0-1
4	4 JEKYL3 🗸	85	164.0-5
5	5 LETHA2	81.	162.8-6

1	. PRIMARY FACTORS								
I	3PR	LPR	CPR	TT	HE	FW	FX		
	2	4	2	5	6	4	2		
	5	3	4	6	3	3	3		
	3	2	1	4	2	1	1.		
	1	6	2	1	5	6	6		
	4	5	5	3	4	5	5		

LS	R
25	3
27	4
14	1
27	4
31	5

HOLO706- 7 9.0D \$54,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

#	PNCNAME LdT	SR	TOT R
1	1 LORD 3	85	164.1-3
2	2 CONTIS	84	164.2-2
3	3 MARRO2	90	165.0-1
4	4 JEKYL3	85	164.0-4

·	PRIMARY FACTORS								
EPR	LPR	CPR	TT	HE	FW	FX			
2	3	2	3	4.	3	2			
4	2	3	4	2	2	3			
3	1	1	2	1	1	.1			
1	4	2	1	3	4	4			

LS	R	BET HI DODS
19	6	HI UDDS
20	3	_
10	1	BET
19	2	

THE VALIDATOR (VAL2)

#,	PNCNAME LdT	SR	BAL	TOT-R
1	1 LORD 3	85	7	3
2	2 CONTIS	84	5	2
3	3 MARRO2	90	3	1
4	4 JEKYL3	85	5	4

EP-R		LP-R
2		3
4	-	2
3		1
1		4

	CP-R	
	2	
2	3	
	1.	
	2	

HE-R	FX-R
4	2
2	3
1	1
3	4

V/DC-T	
2	W
2	
1	5
2	

Time—0:23.62, 0:47.38, 1:11.27, 1:36.27, 1:49.35. Clear & Fast. Winner — grr.g.4 Baick Tie Affair-Mary Tavy Tr-Alfredo Marquez Own-Ronald & Susie Anson

\$2 Double (7/1) Paid \$702.00 \$1 Exacta (1-5) Paid \$32.60 \$1 Trifecta (1-5-3) Paid \$134.90 \$1 Pick Three (5/7/1) Paid \$65.50 \$2 Quinella (1-5) Paid \$22.00 HIDE FOR WILL

Remember our article in the last Follow Up where **EARLY PIONEER** beat out **GENERAL CHALLENGE** and paid \$55.80? Well it happened again in the Hollywood Gold Cup. This time **EARLY PIONEER** paid only: \$51.

I could not get the winner better than 4th on V/DC but clients who are a little less skilled and find and bet longshots Ranked 4, did win. In fact more reported winning this time than last. With all the viable contenders in the race, **GENERAL** Ranked only tied for 4th. Matching **GENERAL** with **PIONEER**, we see this.

#	PNCNAME LAT	CD	 Dat	TOT-R	V A L I	LP-R	CP-R	HE-R	FX-R	11/20
#	PHCHAME LOT		DAL	TOT-R	EP-R	Pb-K	CP-R	ne-k	FA-K	V/DC
1	4 EARLY3 1	91	3	(T	0	2	(1)	2		
2	7 GENER1 1	89	3	2	2	1	2		2	
	in the second second			LATE/E	ARLY DIFF	ERENCE G	RAPH (VAL. 1,000,0	2)		
	# PNCNAME I	dt			LAT	E EARLY			7	FOT R
	1 4 EARLY	3 1	-11.	0	·	_]		······································	160	5.5 1
	2 7 GENER	1	-25.	6	,	-				5.7 2

The first client to report winning the Gold Cup with **PIONEER** was Fred Tanaka. Several others followed. He reads the Follow Up from cover to cover over and over again. It's no surprise that he had **PIONEER** @ \$51.

In the days before downloading I used to match horses one-on-one against the favorite to see if it could be beaten. It's even easier with the TrackMaster download.

Look at **PIONEER**'s last 4 Routes. Having beaten **GENERAL** once, I'm amazed at 25-1 odds in the Gold Cup.

Early Pioneer Since: Witson David W & Holly F GARCIA M S (78 5 9 14 .06) 2008: (288 25 .99)	Dam: Br:	Rahy (Golder Mabes	Dar Mr	ling & M	(Sie rs Jo	w e	' Esk ; (Kj		29 .21)	`*. ,		¥:
13May00—8Hol fst 1½ 232 :462 1:102 1:414 3+ Mvn LêRoy H-G 9Agril—85A fst 1½ :474 1:111 1:35 1:49 4+ SanBrnadnoH-G 18Fe80—75A fst 1 :234 :472 1:111 1:35 4+ Alw 70000N\$mY 27Dec39—35A fst 1 :234 :472 1:111 1:35 3+ IRIAck Ack79k		97	3 3 5 2	21 <u>1</u> 31	21 <u>3</u> 41 <u>3</u>	21 21	M }	Garcia M S Garcia M S Garcia M S Garcia M S		116 b 113 b 118 b	26.90 3.80	90-18 94-16

GENERAL's trainer, Bob Baffert was interviewed on Saturday before the Land Of Lucy Stakes. He said that **GENERAL** did not ship well to Hollywood and that he was worried about the effects of the horse's lung operation. Since his horse was beaten by **PIONEER** in the San Bernardino Handicap, a number of clients put at least \$3 across the board on **PIONEER** and got back \$104.70.

'Pioneer' claims Gold Cup in upset

► The longest shot in the field at 24½-1 defeats favored General Challenge.

4465 — FIFTH RACE, 1' Gold Cup (Grade i), 3-y Horse and Jockey					n Holl Fin.	To\$1
General Challenge, Nakatani David, Gryder Out Of Mind (Brz), D'ssaye Cat Thief, Day Blueprint (Ire), McCarron Chester House, Desormeaux Big Ten (Chi), Solis Pleasant Breeze, Chavez	4 7 2 9 1 8	61 31½ 11½ 9 4hd 81	52½ 31 11 8½ 6hd 9	2hd 1½ 34 5hd 72 81½ 4hd	11 21 ½ 31 ¼ 4hd 5¾ 63 71 ½	24,50 1,40 11,40 4,50 5,40 18,70
4—Early Pioneer 7—General Challenge 2—David					2.20 3.40	6,60 3,00 8,20
Time—0:23.16, 0:46.41, Fast. Winner — ch.g.5 Rat Own-David W & Holly F V	ıy-G	olden				
\$2 Double \$1 Exacta \$1 Trifecta (\$1 Pick Three \$2 Quinells	47	7) Pa -2) Pi 4/4)	id \$1 nid \$ Paid	12.30 753. \$14) 00 2.10	

I've discovered to my delight that subscribers have a tendency to actually read material that is contained within a heavy black border. This is why I will now border much vital material that clients have previously ignored. I know this from the "handicapping" questions we get on our tech support line. Every day we get at least 8 questions that were previously answered in detail in a Follow Up - often the most recent issue.

An e-mail from Ellis Starr-TrackMaster

Subject: announcement

Date: Fri, 7 Jul 2000 10:17:57 -0700
From: "Ellis Starr" <estarr@axcis.com>
Organization: AXCIS Information Network

To: sartin@jps.net

Dear Doc and Staff,

If you haven't seen the announcement, on July 6 we were acquired by Equibase and will continue to operate as a wholly owned subsidiary of Equibase as Axcis/TrackMaster.

In case clients of yours call or write please assure them that nothing will change.

Ellis Starr TrackMaster Doc Comments:

Now TrackMaster has full and continuous access to Equibase. This is the organization formed by the Jockey Club to maintain the informational flow of racing data in case the Racing Form went out of business (which they almost did). Equibase has a working arrangement with the DRF wherein They provide all the Past Performance, Results and other vital data to the Form for a fee. As a wholly owned subsidiary, TrackMaster's value to all of us will only Improve.

MAKING A PROFIT

We receive a number of communications from clients who maintain that, at their track(s) nothing but favorites win. In our periodic survey of virtually every track in North America we find that their conclusions are incorrect. They are simply not even trying to handicap the kinds of races that Overlays tend to win. If they absolutely must cling to their delusions, they should bet any horse paying \$6 that appears 1st or 2nd on their key readouts and also bet the overlay that appears on the V/DC readout producing the most Overlays. Most often that is #3. Or, if using Synthesis, whatever combination of corollaries they find key. They should then wager 60-40 or even 70-30 with the most money going on the low priced horse.

These people have anxieties that prohibit them from capitalizing on Value Wagering. They seem to ignore all Follow Up articles that tell them to ameliorate their anxiety by proportional betting horses that will pay Less than 5-2. So be it.

There are TWO surefire ways to profit IF you're following contender- paceline instructions.

1: Bet MORE money on highly ranked but low priced winners. PASS when a horse won't pay at least \$6. Forget Value betting as such. Just take what you can get. The caveat is BET MORE MONEY.

2: WAGERCAP. But never forget that to be a successful Wagercapper you must focus on

PASSING races that offer NO VALUE. Wagercappers who qualify, make their profit by BETTING LESS and winning MORE.

3: Three of handicapping's biggest names (based on readership of their books) use the FIRST procedure. Other well-known names advocate VALUE handicapping. Take your choice. Here is one of the most insightful letters I've ever received. He was a newcomer to us but not to handicapping, per se, when he wrote this:

May 11, 2000

O. Henry House, Inc. 1390 E. 6th Street #5 Beaumont, CA 92223 Attn: Doc Sartin

Dear Doc,

Enclosed is the original Trackmaster Synthesis disk. I recently received the Multi-track version and I am beginning to work with it. I will probably be sending you some results when I feel a little more comfortable with that portion of the program. In the mean time, I would like to express my appreciation for the attention you gave to me and the help your people have supplied me on the support line. They have very patient and responsive to all my questions.

As I use the program more and more, I am beginning to understand and get the "feel" you described in the Follow-Up's and on the tapes. What I can say is that if you listen to the tapes and read the manuals it really does make a big difference. One of the things that has helped me the most is the ability to calculate several pace lines for a horse to help determine the correct pace line. My best example of this was on Derby day in a couple of the races at Churchill. In one race, I had originally chosen a pace line for a horse which in turn ranked the horse 5th on the BL/BL. Before the race went off, I re-examined the race and added another pace lines for the horse in addition to the first one. (NOTE: The original pace line was I adjusted speed rating points higher than the second but the second line looked reasonable.) When the race was then calculated, the new pace line ranked the horse better overall in most categories (even 3rd on the BL/BL) and paid \$11.20 and helped me to win a \$168.00 daily double. This is not the only time that I have found that selecting more than one pace line for a horse has helped me to win.

To say the least, I have been very impressed with my results since I am have begun to understand the program more and more. I have had 3 very positive days where I have gone 15 for 18, 11 for 13, and 5 for 7. The majority of those winners are in excess of \$10.00 with several of the races paying \$35.00, \$32.20, \$24.00, and \$27.40. (NOTE: My only really bad day came from being naïve in the ways of the program and believing I knew what to do.) It has been a long time since I have seen days with winner like that.

Thanks for your help,

I've underlined the lines from that letter which spell the difference between his attitude and that of non-winners. He came to us a longtime handicapper who was pretty sure that he had a grasp of what factors *should* win races. He states that his bad day came from thinking (believing) he knew what to do. His previous statements about reading instructions, The Follow Up, and watching my video tapes, taught him what <u>does</u> win races, not what **should**. I'm particularly proud of his epiphany. He's a second generation client. His father was one of our original Phase III group. It took a couple of letters to convince Charles that we were no longer in the 1980's' that what WINS TODAY is NOT what won yesterday.

FORMER CLIENTS

Occasionally we hear from a client whose program disk has worn out or the purchase of a new computer has ruined the install. First we warn that **racing has changed** and old programs usually produce lower price winners. We invite them to rejoin. If they don't like that idea, we offer a new copy of their old program for \$100. We refuse to replace, at ANY cost, programs that are of no further use whatsoever.

When a former client chooses to become active again, any viable program is only \$15 to replace, with the caveat that selling you programs prior to the Pace Launcher series are not viable.

We are an organization based in the ethics of psychotherapy, not salesmanship. I would not administer Rolfing or Primal Scream Therapy if it were not called for. Neither will I sell programs or any other material no longer viable or in your best interests.

My responsibility is to make you money, not take your money unless we can assure you, that with our continued support, you will succeed!

MAKING PROFITABLE DECISIONS

This is a subject that has been addressed in one way or another in virtually every Follow Up since issue #1. A few clients still ask us how to make decisions for them. Their cry is, "I get it down to 4 or five but can't make up my mind which two to bet."

Until they have a record of what readouts are producing both the longer and shorter priced winners, they should <u>not bet at all</u>. Practice making decisions. Survey the contender/paceline and betting decision made by winning clients whose races appear in the Follow Up. If you still can't make enough correct decisions to make consistent profit, you suffer from abulia (Indecision), a disorder that affects a certain percentage of the population. Those so suffering should seek treatment. Those incapable of making decisions should steer clear of horse race betting, a stochastic endeavor that absolutely requires decision making. We have eased the decision problem by creating V/DC in the Validator. By betting the Rank Choice that A: produces the best paying low priced viable contender; and B: the best high paying contender, decision is reduced to a minimum.

THE CLASS TRACK FALLACY

I hear it so often it becomes ad nauseam. "I like to play Major tracks in California and New York because that's where the "Class" horses go. Perhaps one of the oldest and bankroll destroying myths ever imposed by the Mainstream. The higher the Track's Class, the more often obvious favorites win. Why? Because in New York and California, especially southern California, we have the most sophisticated bettors in the world. I did **not** say sophisticated persons, I said bettors.

While they're not sufficiently immune from mainstream folly, they do create more winning favorites than the clientele of minor tracks. Look at some of the Follow Up reports. Thistledown, Delta Downs, West Virginia tracks, Suffolk, Evangeline Downs, Great Lakes Downs, Rockingham, Lone Star, Houston and several dozen others where the people themselves may be delightful and cultured but are not sophisticated in the ways of selection and wagering. These are the kinds of tracks where Overlays prevail. Naturally this true "Track" information is contrary to tracks most often used in the books and articles by the mainstream "experts."

THIS ALSO WORKS FOR WAGERCAPPERS

The 'Thin Moment'

That "thin moment," or what athletes call "the zone," is the envy of chess masters and pro golfers, says Dartmouth's Dr. Corballis. Many of them report performing at their best on "autopilot," he says, when they are oblivious to what they are doing.

But no "Horseplayer" will ever believe it. In so many cases they don't really want to win. They want to analyze and "pick" the horse that "should" win. Pro golfers must do their best because their career depends on it. Also they must do it before huge galleries and TV audiences. Handicapping is private. One is allowed to kid oneself. No gallery, no TV.

Try putting yourself on auto pilot. Anxiety will disappear and you'll begin an automatic cycle of more wins than losses and have an innate sense of which Ranking produces the Overlays and when to pass.

THE VALIDATOR

For clients not getting optimal results from their current handicapping program..

THIS PROGRAM IS THE ANSWER.

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SYNTHESIS Manual Entry SYNTHESIS Manual Entry and TrackMaster version	\$679.00 \$729.00
THE VALIDATOR	see info pg 20
VALIDATOR DEMO DISK!	see info pg 20

Upgrade to Synthesis/Synthesis w/TrackMaster from: Pace Launcher 4 - \$229/ w/TrackMaster version \$279 Pace Launcher 3 - \$429/w/TrackMaster version \$479

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WITH MULTI-TRACK WAGERING DECISION FORM
(for clients with Synthesis only)

*\$50 for clients with trade-in of Synthesis TrackMaster and Wagering Decision Form

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\$199.00*

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A dynamic treatise on how to win exotics

THE PSYCHOLOGY OF WINNING
Dr. Sartin's celebrated treatise on the subject that is 80% of winning.

CHAOS MANUAL
An in depth study of Chaos theory applied to handicapping

\$32.00

\$25.00

Winning It ALL

I don't publish many sets of races like these. They happen. Certain clients, more bold than the majority, relish in wagering all the exotics. Not just Exactas but the Triples, Trifectas and Superfectas.

I get a lot of examples like this but most often the sender did not make all the bets his readouts might indicate. This one did.

Base bets were \$2 Win, Place. One dollar combinations except for the Quinella that costs \$2. He boxed so it cost more.

On just one race (the 8th) he won: \$1,115. It is the climax race of the triple for which you see readouts for only two sets of two consecutive wins. The favorite won the 5th and 7th. He didn't think sending the readouts was necessary, so, regrettably, we show no proof. Even without the Triples his profits are considerable.

On the one hand we deal with anxiety and clients who won't wager on Third Ranked horses or horses with odds over 6-1 and who stay out of short fields. Note that the winners of the 3rd and 4th race came from 7 horses fields.

On the other we have risk takers who can measure Risk/Reward and come out ahead. Way ahead.

Their secret lies in the fact that they do not panic after several losing tries at the more exotic of the Exotics. They also heed the overall Value in certain Layoff horses when they rank high. They relish short fields. Like all of us they also see a lot of underlays winning in short fields but when they weigh these payoff against the Overlays they win from Hiding low odds horses in short fields, they show a substantial profit.

I'm not encouraging clients to take risks beyond their comfort level. However, one of recurring themes of reports from Validator users is that the V/DC readout points to more Exotics than any previous program. Their betting strategy as I have so often recommended:

Exacta & Quinella: Box 3. Trifecta: Box 4. Superfecta: Box 5.

For those who can isolate one horse that Places or Shows (Exacta, Quinella, Trifecta), a Key Box might be in order.

KEY BOX A: You get four horses

x-x x **KEY BOX B: You get five horses**

x-x \\x \\x

This client preferred boxing. Here are his four races:

		H	H_{\odot}	KF	CE.	s from	Same_D	AY		
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	PNCNAME LONT	SR		BAL	LS	TIE ODDS	TRKDISTS	M/L	DAYS	AGE
	7 KICKI2	81	70	6	21.3	8 - 5	SA 6.0D	3/1	49	3
٠.	1 GRACI1	80	73	5	20.8	9-5	SA 6.0D	6/1	34	3
	6 MARTI2	78	72	6	18.8	5-2	2 SA 7.0D	7/2	22	31-
	4 RACIN3	76	75	6	17.5	5-2	2 SA 6.0D	15/1	34	. 3
	3 IRISH1	74	80	7	12.5	9-2	2 SA 6.5D	9/2	18	3

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SCBL Calci	lated by Program to Con	form to Today's Pace
FRACTA	ALS WEIGHTED: E=Early	L=Late N=Normal
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THE VALIDATOR

PNeNAME LdnT	TOT-R	===== TPV-R	===== {TDC-R}	===== V/DC-R
1 GRACI1	4	2	1	1
3 IRISH1	5	5	4	3
4 RACIN3	2	4	5	4 5
6 MARTI2	3	3	3	2 W
7 KICKI2	1	1	2	1 P

Horse and Jockey	PP	%	1 /2	Str.	Fm.	70\$1
Martial Mikey, Flores	8	31	31%	1116	1412	9,30
Kickin Clover, Espinoza	7	6 ¹	412	424	23	3.40
Racing Rita, Enriquez	4	2hd	ind	2 ¹ / ₄	324	12.20
irish Beauty, Valdivia	3	51	5h⊄	54	43	3.90
Feminine Fury, Desonneau	x 2	1 hd		31	53	1.00
Gracious Lover, Hunter	1	44	6414	65	612	11.50
Keytothepurse, Diaz	5	7	7	7	7	60.10
Clover-Flores & Lemaiu \$ 6—Martial Mikey 7—Kickin Clover		32	0.60	٤لا	.00	4.20
4—Racing Rits		******	*****	*******	~~~~	
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Winner — br.f.3 Martial L Own-Diargond & Spilka	aw-D	iamon	KI JUK	le Tr-	Craig .	A Lewi

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	_ (4)	6 CAPTA2	81	78	7	22.0		3-2			5/2		3
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ď	(2) يا	4 BANNI2	7.6	76	3	13.5	*	4-1			15/1		3
Ж.	(3)	5 SARAT2	76	76	11	13.5	*	4-1	SA.	6.5D	9/2	40	3
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	1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
11; 2 IT'S 1 75; 5;5;2;28;4;14;3;;4;2;2;;PRE; 3.0;	
12; 4 BANNI2 76; 3 4;1 24 3 12 2 1 1 1 E/P 1.0	
3 5 SARAT2 76 11 3 5 24 3 25 5 5 6 6 EAR 1.0	
4 6 CAPTA2	
5 8 RASPB1 68 10 6 6 36 5 28 6 6 5 5 EAR 3.0	
[6] 8 RASPB3 81 6 2 4 16 2 10 1 2 3 3 EAR 2.0	13 2 2 3 2 2 2 1 2 1 3 3
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SCBL Calculated by Program to Conform to Today's Pace
SA0330- 4 6.0D \$24.000
BOTTOM LINE -- BETTING LINE

PNCNAME Ldnt	SR	76 PR BAL	LS	TIE ODDS	TRKDISTS	M/L 1	DAYS A	GE
6 CAPTA2	81	78 5	23.0	even	SA 6.0D	5/2	43	35
8 RASPB3	81	73 5	22.3	EVEN	SA 5.5D	4/1	61	3.W
4 BANNI2	76	76 2	18.5	* 5-2	SA 5.5D	15/1	74	3
5 SARAT2	76	76 8	18.5	* 5-2	SA 6.5D	9/2	40	3 P

AFTER SYNTHESIS POWER RANKINGS AND FRACTALS
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11 4 BANNI2
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2 5 SARAT2 76 8 3 4 19 3 19 4 14 4 4 4 EAR 1.0 11 4 3 1 3 3 4 3 4 4 4 4 4
3 6 CAPTA2 81 5 1 2 13 1 1 2 3 1 3 3 EAR
14: 8 RASPB3 1 81: 5:2:3:16:2: 9:1:12:2:2:EAR: 2.0:3:2:2:3:2:2:2:2:2:2:2:2:2:2

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

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PNcNAME LdnT;	===== TOT-R:	===== {TPV-R}	==== {TDC-R;	===== {V/DC-R}
4 BANNI2	1	2	1	1
5 SARAT2	. 4	3	4	3 p
6 CAPTA2	2 	1	2	1 0
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3584 — FOURTH RACI year olds, Claiming po	ices					000. :	
Horse and Jockey	PP	¥	14	Str.	Fin.	ToS	
Raspberry Slerpy, Rrnsmy Saratoga Affairs, Bravo Popular Year, Espinoza Captain Ben, Garcia Bannister, Baird Current Sea, Sorenson Del Mar Cool, Pincay	6475321	31 68 11% 24 51 47	21 3hd 1hd 42% 64 51% 7	21 3hd 64	15 2M 3196 4203 5294 6405 7	5.3 4.6 1.6 2.0 17.6 36.4 12.7	
Scratched — Good is	A Gi	ven, I	t's Fa	ictual			
### ### ### ### ######################							
Time—0:22,36, 0:45,75 Winner — br.g.3 Russian Carno Own-Barbara & Ar	i Coi	#208-	1:10 flasp	.96. berry	Clear (Bundle	i Fas	

\$1 Trifects (8-5-6) Paid \$106.90 \$2 Quinella (5-6) Paid \$31.80 \$1 Pick Three (19/8) Paid \$376.70 \$1 Superfects (8-5-6-4) Paid \$598.90 QC-Disqualification Popular Year was disqualified and placed sixth

6TH 8.5 F	SYNTHES IS FOMER TONE TO STAND PRAC	FULL FIELD
BEFORE	B L T PRIM SUPP FRACT	TALS PRIN STEP ELLICITHIELESSE (ALTIT
PNCHAME LANT SR	B L T PRIM SUPP FRACT A S O L P T LS R LS R E L N ESP SCBL	PPPTEMXXPXSSP RRR
the management of the contract	8 3 7 43 7 53 6 7 7 7 6 5 5 P 6.0	714:6:6:6:6:6:::::::::::::::::::::::::::
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191 J CUIMOS II BO	[6:4:1:12:1: 5:1::2:11:1:[S/P: 1.0];	4 2 1 1 2 1 1 1 1 1 1 1
4 5?MULHO1 78	9 1 5 18 (2) 19 (4) 5 5 2 S/P 2.0	5 (1) (2) 2 (1) (2) 5 3 5 3 (1) 4
-	8 7 2 31 5 16 3 11 3 5 PRE	1!7!4:5!7!5!2!5!9!5!0!ai
6 7 ENZO 3 1: 76	8 6 3 25 4 16 3 3 2 4 PRE	2 6 3 1 5 4 4 4 4 4 2 2
[7] 8 OLE B3	1 915[4]20[3]13[2][4]4[3][PRE] 1.0[]	3 3 1 1 4 3 3 3 3 2 3 2 3 3 3

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

PH CHAME COMMENT (MUB)

SA0330- 6 8.5D \$15,000 BOTTOM LINE -- BETTING LINE

PNONAME LANT	SR	80 PR BAI	LS	TIE ODDS	TRKD I STS	M/L	DAYS .	AGE
4 CRIMS2 1	80	84 :	23.0	EVEN	SA 8.5D	5/2	22	4
8 OFE B3	80	84	22.3	EVEN	SA 8.0D	5/1	26	4
7 ENZO 3 1	76	84 (19.0	2-1	SA 8.5D	4/1	26	4
6 AMBER2 1	76	84 (15.8	7-2	SA 8.5D	4/1	25	4
2 S1 CH2	70	80 (14.3	7-2	SA 8.0D	15/1	26	4

SINTHESIS POWER RANKINGS AND FRA	CTALS
ACTOR	PRIM SUPP
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11 0 01 002 (10; 0(1;3(2;3(23(4;3)3)3);S/P: 4.0;	1513141213151515151514141
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2 4 CRIMS2 1 80 5 2 1 10 1 5 1 2 1 1 1 5/P 1.0	14:111:1:1:1:1:1:1:1:1:1:1:1:1:1:
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13 6 AMBER2 1 76 5 5 2 24 4 14 3 11 3 4 PRE	1115131415141214121412121
14 7 ENZO 3 1 76 6 4 3 20 3 14 3 2 3 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u> </u> - - - - - - - - - - - - - - - - - -
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	[-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
15! 8 OLE B3 80! 7:3:4:16:2:13:2:4:4:2: PRE: 1.0:	3 2 1 3 2 2 3 2 3 2 3 3

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

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	THE VAL	LDATO	К	
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PNCHAME LINT;	TOT-R	TPV-R:	TDC-R;	IV/DC-R
			11	
2 S1 CH2	5	4 1	1 4	5
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4 CRIMS2 1	1 1	1	1 1	1 11
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6 AMBER2 1	1 21	3 }	5 5	4 P
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B OLE B3	1		ii	2.5
OTE B2 !	4 4 i	21	i Z;	i 2;0

\$1 Exacta (7-6) Paid \$28.40 \$1 Trifecta (7-6-8) Paid \$99.50 \$2 Quinella (6-7) Paid \$30.80 \$1 Pick Three (8/6/7) Paid \$434.00 \$1 Superfecta (7-6-8-4) Paid \$358.10

						_
3586 - SIXTH RACE. year olds. Claiming p	1 1 rice	16 M \$10,	Hes 300.	Purs	\$15	,000. 4
Horse and Jockey	₽P	1/4	1/2	Str.	Fin.	To\$1
Enzo The Baker, Pedroza Amber's Beau, Pincay Ole By Me, Flores Crimson Prospect, Bravo Si Charmant, Espinoza Cunning Fellow, Martinez Mulholland, Desormeaux Dixie D., Jauregui	76842153	22 13% 43% 3% 3% 5 5 5 68	21 16 52% 32% 8 76 4hd 68		114 244 314 42 514 64 75	3.10 5.30 4.70 2.90 22.30 61.50 3.00 20.20

Scratched — none. Claimed — Crimson Prospect-Andrew Simotf-Paul Aguirre Claimed — Mulholland-Craig Robertson-Craig Robertson Claimed — Ole By Me-Petrosian Brothers Racing-Marco Salazar

7—Enzo The Baker8.20	4.00	3.00
6 Amber's Seau	5.80	3.80
8-Cle By Me	-	3.60

Fime—0:23.12, 0:46,19, 1:11.01, 1:37.21, 1:44.08, Clear & Fast, Winner — b.g.4 Memo-Fort Silver Tr-Armando Lage Own-Ruben Sandoval

क्री 65	Borion 311 mg - C. Brille College	FULL Field
(4) 5 YIDEO (2) 7 SKY.C1 (6) 7 BENKO2 (5) 6 MEJOR2 (3) 4 MISS 1 (7) 8 THE N2 (1) 2 ICE C1	1 76 9 18.3 5-2 SA 6550 271 73 6 17.8 5-2 SA 6.00 1271 73 9 13.5 4-1 SA 6.50 6/1 1 67 8 10.3 5-1 SA 6.50 10/1 68 5 6.3 9-1 SA 6.50 12/1 1 68 10 5.0 10-1 SA 6.50 15/1	AYS AGE 27 4 Shaw 195h-4-Even 295 4 1 19 4 1
B efore	SYNTHESIS POWER RANKINGS AND FRACTALS PRIM BILITIPRIMISUPPIFRACT ELLICITINIFI	SUPP
1 2 ICE C1 1 68 2 3 SKY C1 1 76 3 4 MISS 1 1 67 4 5 VIDEO1 78 5 6 MEJOR2 73 6 7 BENKO2 73 7 8 THE N2 68	A S O	X P X S P
SCBL C	Calculated by Program to Conform to Today's Pace RACTALS WEIGHTED: E=Early L=Late N=Normal	
•	SA0330- 8 6.0D \$22,000 BOTTOM LINE BETTING LINE	
PHENAME LANT	SR BAL LS TIE ODDS TRKDISTS M/L DAYS	; AGE
5 VIDEOL	78 3 21.5 8-5 SA 6.0D 5/2 27	4
7 BENKO2	73 6 21.0 8-5 SA 6.0D 12/1 295	
6 MEJOR2	73 7 19.5 2-1 SA 6.5D 6/1 19	4
4 MISS 1 1	67 6 14.3 7-2 SA 6.5D 10/1 19	4
8 THE N2	68 4 13.8 4-1 SA 6.5D 12/1 54	4
5! 8 THE N2	L P T LS R LS R E L N ESP SCBL R R R R 6 2 5 24 4 25 5 5 5 4 EAR 4.0 5 2 5 1 1 5 5 6 2 5 2 4 4 25 5 5 5 5 4 EAR 4.0 5 2 5 1 1 5 5 6 2 5 2 5 1 1 5 5 6 2 5 2 5 1 1 5 5 7 6 2 5 2 5 1 1 5 5 7 6 2 5 2 5 1 1 5 5 7 6 2 5 2 5 1 1 5 5 7 6 2 5 2 5 1 1 5 7 6 2 5 2 5 1 1 5 7 6 2 5 2 5 1 1 5 7 6 2 5 2 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	X:PX: S P
•		3588 — EIGHTH RACE, & Furiorige Purse \$22,000. Fillies & marse, 4 year olds & up, Cal-brods. Claiming
PN CNAME LdNT	THE VALIDATOR ===== ===== ====== =====	Prices \$32,000-28,000.
4 MISS 1 1	5 4 3 3	Scratched — Diosa Claimed — Video Voo Doo-Cannon Nevada-lan PD Jory

	THE V A	LIDAT	O R	÷
PNCNAME LdNT 4 MISS 1 1 5 VIDE01	TOT-R 	TPV-R 4 1	TDC-R 3 	V/DC-R 3
6 MEJOR2 	4 2	3	4	3 W
8 THE N2	3:	3:	5 =====	==

Horse and Jockey	PP	1/4	₩.	Str.	Fin.	To\$
Mejor, Sorenson	5	514	53	42	1nk	11.2
Benkool, Solis	7	41	3%	31%	21%	12.9
Sky Companion, Diahsye,	3	23% 11d	221 <u>1</u> 11d	1hd 21%	32	1.2
Flying Ice, Jauregui	1	ghđ	71%	64	4nk 534	4.9
Ice Cool Miss, Cardenas	2 8	31	41	5%	64.5	49.4
The Naked North, Hunter	9	9	821 1	914	73	14.6
Miss Tekla, Bravo Wicked Wonder, Atkinson	9	71	0	0	βī	17.7 40.0
Video Voo Dog. Silva	5	£216	9 62	9 71	9	2.9
Nevada-lan PD Jory .6-Mejor		,,,	4.40\		0.00 2.00	4.0 4.4 2.4
Time-0:22.02, 0:45.86			1:12	45	Claar	
Winner - b.f.4 Ole'-Allei						
Henry Moreno						

PROBABILITY CONVERGENCE ~

"Discovering Simplicity in a Complex World"

Thoroughbred horse racing is <u>stochastic</u>. Hence it is governed by *variables*. Each variable has a bearing on <u>probabilities</u>. e.g. The bettors chance of winning. In his original *Complete Guide...*, Tom Ainslie listed over 120 different variables he thought were important to consider. 55 of these were called **Plus Factors**. In addition, he presented 77 systematic ways to incorporate the Plus Variables, with each of the 77 having sub-guidelines for optimal use. The total added up to well over 200 factors. He was doing what he set out to do: giving his readers complete information with no subjective undertones. He lived up to his title.

All this was long before any kind of computer was available to all but corporate giants or the extremely wealthy. It was to be over ten years later that even minimal memory computers became available to the public and another 4 years until they became generally affordable.

With the Computer Age and, especially since the advent of Chaos Physics, the term "Probability Convergence" became a scientific buzz term. As computers began to hold expanded memory chips, the capacity for formulae to take multiple factors and, with minute weighting, condense - or "converge" them into one.

I must stress that CONVERGENCE and AVERAGING are distinctly different procedures. That is something very important to remember.

The key word is <u>weighting</u>. The search for truly accurate weighting of the many variables in handicapping requires long research; the kind of research that should be never-ending. The problem with most systems and methods is they reflect a few days of research and then go on the market. Many of the system sellers I know reach a conclusion first, then do the limited kind of research that justifies their conclusions.

This is not the way to do it as any ethical scientist will tell you.

Our early versions of DC/V, Entropy, all worked to a degree. Now, today, (I almost said finally, but in scientific research, there is no "finally") V/DC, works to produce higher paying winners better than any previous attempt to produce a <u>properly weighted</u> formula combining the power of Velocity and (Entropy) Deceleration. We are the only method to ever consider the inclusion of Entropy in our formulae. Shades of Expo '93 when James Quinn said that any mention of Entropy and half the audience would walk out.

Then came his question: "What is Entropy anyway?"

From a U.C.L.A. Ph.D. that question came as a supreme shock. How could one go through nine years at a highly regarded university and not know the meaning of the 2nd law of Thermodynamics. Tom Ainslie overheard the conversation. As a result, he and I became life long friends.

OK by me. But it's the inclusion of Entropy, properly weighted with Velocity that makes V/DC so powerful. Proof of this power is not simply my opinion but one expressed by hundreds of letters to Vox Populi.

The balance between Entropy and Velocity is extremely delicate. That's why previous programs, such as the misnamed "Entropy Pars" in Synthesis almost reached some consistent level of optimal positivity.

Almost, not quite.

Exhaustive research and experimentation from hundreds of races at tracks throughout North America finally produced the weighting that is primary in Validator's V/DC readout.

But how to make the V/DC readout incorporate *all* the various corollaries clients had found so helpful? Then I learned the recently developed formulae for "PROBABILITY CONVERGENCE".

Once again *I must stress* that Probability Convergence in no way represents Averaging! It is far different and requires intricate weighting. Without proper weighting Convergence is just a phrase that is completely meaningless.

I took a clue from Mark Cramer who, from our BL/BL selections, made such a high percentage of profit for himself (and the Maryknoll Fathers of New York). As a result Mark said that <u>all</u> we needed was BL/BL. It was the supreme readout and rendered all corollaries totally unnecessary, even confusing.

From someone I highly respected, this was indeed a challenge: create a readout equal to or superior to BL/BL. You will note in Ed French's statistical data at the conclusion of this article, that when BL/BL and V/DC are not tied, the V/DC readout produces a readout that is at least one better. So if Mark concluded that BL/BL was the penultimate, then V/DC is ultimate.

It is the Probability Convergence of the *best* of Primary and Supplemental, BL/BL and Entropy (Deceleration) weighted in such a manner that the eleven basic readouts that made up the Synthesis Primary and Supplemental corollaries are no longer needed.

All that remains to be considered in eliminating NON-contenders are Total Energy and

Primary Line Scores. Records of Early-Late by distance surface are also helpful but not essential. Balance is key to some winners. Too high a balance has not won many races. A few Turf events show higher winning balances when there is virtually no high Early Energy expended.

The Incremental Pace Graph merely confirms V/DC. In Validator 2 (VAL2) the program eliminates the fairly meaningless readouts, TPV and TDC, supplanting them with the most viable corollaries: Total Energy (TOT) Early Pace, Late Pace, CPR Composite Pace Rating, HE: Hidden Energy, FACTOR X and V/DC.

Through Probability Convergence all these Val2 readouts are within the structure of V/DC. Some clients still like to look at certain individual readouts. So in Val2 we also have a complete set of Synthesis corollaries shown under the BL/BL screen. For easier use we also include on this screen your personal comments:

FG0129- 5 8.2D \$26,000 BOTTOM LINE -- BETTING LINE (VAL2)

PNCNAME LdT	SR	BAL	LS	TIE ODDS	TRKI	DISTS	M/L	DAYS	AGE	.€عدل
Х 5*ЈОНИ 2	91	7 2	23.5	EVEN	CD	8.5D	5/2	43	(5)f	EN HIDE
₩6*MIDNI1	84	7 3	.7.3	5-2	FG	8.5D	9/2	20	5	EXOUNT
3?FARMA2	89	9 1	6.8	3-1	CD	8.5D	3/1	51	5	E. ONT
4?CRAFT1	85	10 1	1.0	5-1	FG	8.0D	9/2	55	5	
1*RIGHT2	80	10	8.0	7-1	FG	8.5D	4/1	33	6	; '
2?HEZA 2	83	11	7.5	8-1	HOU	8.5D	6/1	28	5	
6*MIDNI2 1	75	8	4.0	12-1	FG	8.2D	9/2	20	5	,
1*RIGHT1 1	75	10	2.0	20-1	FG	8.2D	4/1	33	6	

SYNTHESIS POWER RANKINGS AND FRACTALS

			В	L	1	PR	M	sui	PP	F	RAC	СТ				E		C		H	F	- 1	S	F	1 – 1	T	-
#	PNCNAME LdT	SR	A L	S P		LS	R	LS	R	E	L	N	F	SP	SCBL	R	P R	P R	T	E	W	X	P	Х		S	P
1 2 3 4 5 6 7 8	1*RIGHT1 1 1*RIGHT2 2?HEZA 2 3?FARMA2 4?CRAFT1 5*JOHN 2 6*MIDN11 6*MIDN12 1	75 80 83 89 85 91 84 75	10 10 11 9 10 7 7	61852734	6 3 2 5 1 4	45 35 37 24 31 11 21 42	5 6 3	30 15	76423125	86523147	6 7 3 4	4 7 8 6 5 1 2 3	5 E 5 5 I	SUS PRE PRE SUS SUS LAT	12.0 7.0 2.0 4.0 2.0 8.0 12.0	65214357	45876213	86523147	74136258	73545126	75834126	67843125	86534127	7 8 4 3 1 2	6 8 3 5 1 2	64231	8 6 5 3 4 1 2 7

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

PN CNAME COMMENT

- 1 *RIGHT TRY LINE 1 & 2 KEEP BEST
- 2 ?HEZA LINE 1 TOO MANY BL USE 2
- 3 ?FARMA LINE 2 ONLY DECENT ONE LAST 3
- 4 ?CRAFT GD SURFACE & TURF LAST 5-NO
- 5 *JOHN FAVORITE USE LINE 2 -EXOTIC BET ONLY
- 6 *MIDNI PI LIKES LAST LINE BEST USE RAN TANDEM WITH RIGHT

FG0129- 5 8.2D \$26,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

_			
#	PNCNAME LAT	SR	TOT R
1	1*RIGHT1 1	75	160.8-8
2	1*RIGHT2	80	162.1-6
3	2?HEZA 2	83	164.0-3
4	3?FARMA2	89	164.7-2
5	4?CRAFT1	85	162.8-5
6	5?JOHN 2	91	166.7-1
7	6?MIDNI1	84	163.9-4
8	6?MIDNI2 1	75	160.9-7

PRIMARY FACTORS												
EPR	LPR	CPR	TT	HE	FW	FX						
6	4	8	7	7	7	6						
5	5	6	4	3	5	7						
2	8	5	1	5	8	8						
1	7	2	3	4	3	4						
4	6	3	6	5	4	3						
3	2	1	2	1	1	1						
5	1	4	5	2	2	2						
7	3	7	8	6	6	5						
-	0 00	426	000									

	R	LS
	8	45
	5	35
	6	37
1	3	24
	4	31
HIDE WIN	1	·11
`	2	21
	7	42
•		

FG0129- 5 8.2D \$26.000 THE VALIDATOR (VAL2)

#	PNCNAME LdT	SR	BAL	TOT-R
1	OUT 1	75	10	. 8
2	1*RIGHT2	80	10	6
3	OUT	83	11	3
4	3?FARMA2	89	9	2
5	4?CRAFT1	85	10	5
6	5*JOHN 2	91	7	1
7	6*MIDNI1	84	7	4
8	OUT 1	75	8	7

EP-R	LP-R	CP-R	HE-R	FX-R
6	4	8	7	6
5	5	6	. 3	7
2	8	5	ъ Б	8
ı	7	2	4	4
4	6	3	5	3
3	2	. 1	1	1
5	1	4	2	2
7	3	7	6	5

V/DC-T	
7	
5	
6	
3	
4	
PL 1	HIDE
2	
6	

THE VALIDATOR (VAL2)

#	PNCNAME LdT	SR	BAL	TOT-R
1	1*RIGHT2	80	6	4
2	3?FARMA2	89	5	1
3	4?CRAFT1	85	6	, 3
4	6*MIDNI1	84	3	2

3P-R	LP-R	
3	2	
1	4	
2	3	
3	1	

=1	1		1 1	
R		HE-R		FX-R
4		2		4
1		3		3
2	i	4		2
3		1		1

V/DC-T	
2	P
2	
3	
. 1	W

THE F6 FUNCTION KEY IN VALIDATOR 2

Validator2 (Val2) also uses a Function Key: F6. By marking several pace lines and pressing F6, the PI readout on your TrackMaster download screen shows the ranking of each line, selecting the one best liked by the program itself - The one some of you are refusing to enter.

WARNING: Do not enter a line where a horse is beaten by more than 7.75 lengths. We won only a single race where the winner was beaten by 8 lengths but it was against other soundly beaten horses. Keep final BL down to 7.75 or you could negate the power of F6.

You'll find no ad for Val2 in this issue. I don't want to risk offending those who can pick predictive pacelines successfully without such a tool. However, anyone interested can contact us.

Here's how it works. I've chosen the 9th race at GP from the VAL DEMO. It raised more controversy over paceline selection than any other Follow Up race in recent history. Here are the download lines for the four horses causing the most argument.

Note the letters **PI** at the right of the screen. It will rank as many lines as you indicate. This will cause some clients to enter every line for a horse and pick the best. Doing this will set you back to the dark ages. Focus on the last three <u>comparable</u>. Go back four only if there is an intervening line that is not from a <u>comparable distance</u>, <u>surface or competition level</u> of a different track.

```
ML=15/1
    9 PIONEER SPIRIT
  COMMENT:
                                           EQUALIZED, NORMALIZED AND ADJUSTED
L DAYSTRK RCODISTSd 1STC 2NDC FINC
                                                                           BL1
                                                                                       BL2 BLS BLF SR
                                                   45.1 121.5 1.60
1[ 58MED 5FT 6.0D 22.5
                                                                                      0.20
                                                                                                  0.15
                                                                                                             0.20 91
                                                                                                                                                    ソ 1
                                                                                                                                                              1
                                                 44.8 121.4 1.70
45.5 121.7 0.00
        72MED10FT 6.0D
                                       22.5
                                                                                      4.50
                                                                                                  3.50 5.00 87
3[ 113MED 8FT 6.0D
                                       22.9
                                                                                        1.60
                                                                                                   4.50
                                                                                                               8.60
                                                                                                                           82
     130MTH 9FT 6.0D
                                       22.1 45.0 120.9
                                                                            1.20
                                                                                        0.20
                                                                                                  0.00
                                                                                                               0.00
      155CBY 4FT 6.0D
                                       21.8
                                                 44.4 122.2
                                                                                                               0.00
                                                                            2.70
                                                                                        2.10
                                                                                                   2.00
                                                                                                                           88
      177MTH 6FT 6.0D
                                       22.5
                                                  45.2 121.4
                                                                            3.00
      214MTH 8FT 6.0D
                                        22.0
                                                   44.6 122.1
                                                                            7.10
                                                                                        6.50
                                                                                                   1.50
      246HIA 4FT 7.0D
                                        22.7
                                                   44.9 121.5
                                                                            1.00
                                                                                        1.00
                                                                                                   0.00
                                                                                                               0.00
                                                                                                                           91
      259HIA 4FT 7.0D
                                      22.6 45.0 122.4
                                                                            2.00
                                                                                        0.50
                                                                                                   0.00
                                                                                                                0.00
                                      22.9 45.9 122.5 2.10
    271HIA 6FT 7.0D
                                                                                                  5.00 5.40 81
                                                                                       0.60
ML=5/1
    4 POWERFUL GOER
                                                                       AGE=6
  COMMENT:
                                           EQUALIZED, NORMALIZED AND ADJUSTED
L DAYSTRK RCODISTSd 1STC 2NDC FINC
                                                                           BL1
                                                                                        BL2
                                                                                                                 BLF
                                                                                                                           SR
1[ 44CD 10GD 6.5D 22.0 44.4 121.3 6.50 5.60 2 70CD 9FT 7.5D 22.1 44.7 120.4 2.80 6.60 3[ 79KEE 7FT 6.5D 21.4 43.9 121.0 6.00 5.60 4 127HAW 4FT 8.5Dx 23.0 45.7 122.2 2.65 2.65
                                                                                       5.60 1.60
                                                                                                              1.50
                                                                                                                            91
                                                                                                                                                              ]
                                                                                                  9.00 11.80
                                                                                                                                                  \bigvee 1
                                                                                                  2.80
                                                                                                              2.80
      171HAW 5FT 8.5Dx 23.2
                                                 46.2 122.9
                                                                                                               1.10
                                                                           1.05
                                                                                        1.05
                                                                                                   1.10
     204CD 8FT 8.0Dx 22.5
                                                 44.8 121.7
                                                                           1.00
                                                                                                   1.85
                                                                                        1.00
                    7FT 8.5Dx 23.7
                                                   47.2 123.0
                                                                           1.25
                                                                                        1.25
                                                                                                   1.80
                                                                                                                1.80
     240CD 9FT 7.0D 22.7
                                                   45.3 121.6 2.70
                                                                                        3.70
      263KEE 7FT 6.5D 22.5
                                                 44.8 120.8
                                                                           3.10
                                                                                        5.20
                                                                                                   4.00
     282KEE 7FT 7.0D 21.0 42.5 120.2 3.00
                                                                                        3.00
                                                                                                   4.00
  ML= 6/1
     3 CALL ME MR. VAIN
                                                                          AGE=6
                                             EQUALIZED, NORMALIZED AND ADJUSTED
  L DAYSTRK RCODISTSd 1STC 2NDC FINC BL1
1[ 169DEL 4FT 8.5Dx 22.5 44.8 121.4 0.50
2[ 189MTH10FT 9.0Dx 22.6 45.0 120.7 0.25
                                                                                          BL2 BLS
                                                                                                                   BLF
                                                                                                                              SR
                                                                                          0.50
                                                                                                      1.25
                                                                                                                   1.25
                                                                                                                              91
                                                                                        0.25
                                                                                                      0.00
                                                                                                                  0.00
                                                                                                                              96
   3[ 211MTH 9FT 8.5Dx 23.2
                                                    46.2 121.9 0.00
                                                                                         0.00
                                                                                                      0.00
                                                                                                                  0.00
         225SUF 1FT 8.3Dx 23.2 46.2 123.1 0.30
                                                                                         0.30
                                                                                                      0.08
                                                                                                                  0.08
                                                                                                                               84
         239SUF10FT 8.3Dx 22.1 44.1 121.3 0.08
                                                                                                      0.25
                                                                                          0.08
         253SUF10FM 8.3T
         274HIA 6FM 8.5T
         292HIA10FT 8.5Dx 23.1 46.1 122.5 0.00 0.00
                                                                                                      0.75
                                                                                                                  0.75
                                                                                                                               86
         339GP 9FM 8.5Tx 23.4 46.7 122.7 0.00
                                                                                         0.00
      646HIA10FM 8.5T
  ML = 3/1
      8 THRILLIN DISCOVERY
                                                                        AGE=5
                                             EQUALIZED, NORMALIZED AND ADJUSTED
  L DAYSTRK RCODISTSd 1STC 2NDC FINC BL1 BL2 BLS 1[ 21CRC11FT 7.0D 21.5 44.0 121.3 2.80 3.60 3.50 (2 63GP 8FT 7.0D 21.9 44.3 120.4 1.80 3.70 7.00 3[ 92CRC1[GD 6.0D 20.9 43.4 120.4 2.20 0.70 1.70 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 (2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 43.4 2 6.0D 20.9 40.0D 20.0D 20.0
                                                                                                                   BLF SR
                                                                                                      3.50 (0.00) 92
                                                                                                                  6.80 × 90
                                                                                         0.70 1.70 3.30 94
1.00 0.15 0.00 91
        133CRC 3FT 6.5D
                                         22.0 45.1 121.6
                                                                            1.60
        162CRC 4FT 6.0D
                                         21.8
                                                     45.0 121.7
                                                                              1.40 3.10
                                                                                                      3.10
      .203CRC10SY 7.0D
                                          21.0
                                                     43.3 120.7
                                                                              2.10 2.00
                                                                                                      0.00
                                                    44.0 121.5
43.4 120.6
         231CRC 7FT 6.0D
                                          21.4
                                                                              2.00
                                                                                         1.60
                                                                                                      1.00
        259HIA 9FT 7.0D
                                          22.1
                                                                              2.50
                                                                                                                  1.30
                                                                                          3.50
                                                                                                      3.00
                                                                                                                              95
        303GP 10FT 7.0D
                                          21.5 43.5 119.7
                                                                              3.10
                                                                                          3.60
                                                                                                       8.10 13.40
                                        22.0 44.4 120.8 0.00 0.00
   A 330GP 10FT 7.0D
                                                                                                      0.50
                                                                                                                  2.80
```

FG JAN 29, 2000(SAT) -- FLASH CHARTS

5 CL 4+ \$26,000 8.2D GD Cloudy PFT=139.2 PR=89 TV=6

6-MIDNIGHT KLUGH 17.40 8.00 3.60 1-RIGHT REVVED 6.20 3.00 5-JOHN U TO BERRY 2.40

SCRATCHED (NONE)

 Exacta
 6-1
 64.40

 Quinella
 1-6
 29.40

 Trifecta
 6-1-5
 195.80

Today's track is Gulfstream. Distance 7 Furlongs. Track Fast.

PIONEER SPIRIT. Under PI the program likes line 1 best. We have no reason to go back to an even better line at Monmouth 4 races back. The horse has never raced at GP. Neither have 3 of the 4 in question. So we accept the Equalized, Normalized and Adjusted line 1 from Monmouth.

POWERFUL GOER: KEE and CD are comparable. Line 2 shows the horse beaten by 11.8 lengths. A throw-out line. Line 1 is on a Good Track. The download has never consistently quite distinguished between GD and Fast. Unless you have a problem going back 79 days to KEE, we'll accept the PI and use line 3.

CALL ME MR. VAIN: No sprints. 7 furlongs is an ideal distance for accepting Extracted Lines. PI says line 2 from CD is best. CD is comparable so let's use it. If you can Extract a line for the Favorite (YANK), certainly Extraction

is applicable for an Overlay.

THRILLING DISCOVERY: Here's a good example of a race where using one's intelligence and/or experience comes in handy. Some clients argued vociferously that, since the program liked line 3 best we should use it. My question to them was: In this 7 furlong Race is a 6 furlong race on a Good Track, beaten 3.5 lengths. SR 94, Comparable to a 7 furlong race (Today's Distance) on a Fast Track. SR 91? Ask yourself this question with an eye toward the fact that the 94 SR on a GD Track was the highest SR in the horse's 10 race history and represents its only win in those 10 races.

Naturally I used the last line. Since the horse is still running it was the correct decision.

£	3.	EFOR		B	TO	1
	#	PNCNAME LdT	SR	L	_	
I	1	2 DEUCE1	89	13	z	
١	2	2 DEUCE3	90	15	Y	ı
İ	3	3 CALL 2x	96	10	6	l
Į	4	4 POWER1	91	13	9	ı
Ì	5	4 POWER3	94	11	3	ļ
1	6	5 LIMES3	87	12	1	ĺ
1	7	6 YANKE2x	95	10	2	Į
1	8	7 DEEP 1 1	88	15	7	Ì
	9	7 DEEP 3	90	14	8	١
	0	8 THRIL1 1	92	13	4	1
	1	9 PIONE1	91	1.4	ļx	١

2 10 FLASH1

PRIMARY	F	CTORS	5	-	-		
LS	R						
65 62	Y	00T	,	AFTER		B	T
24 43	6	Ø u	#	PNCNAME LdT	SR	Ŀ	T
25 55 23	3 9 1	On	1 2	3 CALL 2x 4 POWER3	96 94	7	6
57 46	X	O11	3 4	5 LIMES3 6 YANKE2x	87 95	6	1 2
35 49	4	OU.		8 THRILL 1 10 FLASH1	92 92	8 7	4 5
36]	Ľ				1

•	· ·			
	PRIM	RY	FA	CTORS
		LS	R	
		19	2	المان
		33	6	740
		18	1	
		18 26 28	4	
		28	5	Ī
		<u> </u>	<u>. </u>	Į

GP0109- 9 7.0D \$45,000

THE VALIDATOR (VALP)

#	PNCNAME LdT	SR	BAL	TOT-R	EP-R	L	P-R	CP-R	HE-R	FX-R	V/DC-T	
1	3 CALL 2x	96	6	5	5		1	1	1	4	1	
2	4 POWER3	94	5	2	4		2	3	2	1	2	
3	6 YANKE2x	95	4	1	1		4	2	3	5	· (1)	H105
4	8 THRIL1 1	92	7	3	2		3	4	5	2	3	Op.
5	10 FLASH1	92	6	4	3		5	5	4	3	4	

Decisions to Hide, before knowing the final odds were taken from the above screens, After Hides, we're left with 6 horses. Now **YANKEE** is hidden for odds. It was the 1.1-1 favorite.

9 ALW 4+ NW2\$3MX \$45,000 7.0D FT Clear PFT=121.8 PR=93 TV=4 8.30 E S Prado 1 Bold Fact R G Davis 32.00 2 2 Deuce Court 17.10 3 Call Me Mr. Vain J R Velazquez · E Coa 4 Powerful Goer HIDE FOR WWW 39.70 G K Gomez 5 Limestone 6 Yankee Victor J F Chare M E Smith J Castellano J A Santos J F Chavez 7 Deep Gold 8 Thrillin Discovery 34.40 9 Pioneer Spirit 16.80 10 10 Flashing Tammany

SCRATCHED (NONE)

Hiding Yankee, we're left with this:

THE VALIDATOR (VALZ)

#	PNCNAME LdT	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T	
1	3 CALL 2x	96	5	4	4	1	1	1	4	 1	W
2	4 POWER3	94	4	1	3	2	2	2	1	2	P
3	8 THRIL1 1	92	6	2	1	3	3	4	2	3	
4	10 FLASH1	92	5	3	2	4	4	3	3	3	

GP JAN 9, 2000 (SUN) -- FLASH CHARTS

9 ALW 4+ NW2\$3MX \$45,000 7.0D FT Clear

3-CALL ME MR. VAIN 4-POWERFUL GOER

5-LIMESTONE

36.20 15.80 10.00 6.60 4.60 10.80

SCRATCHED (NONE)

Exacta

3-4

√229.20

I know for a fact that many clients are not going through this simple process:

- (1) Entering a number of horses and then Hiding all but the top 6 Primary Screen Ranked Horses.
- (2) Viewing the Primary Screen After Hides.
- (3) Hiding Horses paying Less than 5-2 (Or whatever your minimum)
- (4) Betting by odds; paying Less attention to Corollaries and focusing on V/DC Rankings relative to odds.

LINEAR SPREADSHEETS - A VIABLE WAY VS. THE COMMON WAY

I'm still a little surprised at the number of clients making Corollary spreadsheets measuring the Average Value of each corollary. Long research proves that, for those following directions, ALL of them averaged separately produce a rank of 2.89. The Speed Rating itself averages 3.1. Winning Balance averages 6.45 and the top 5 and ties in Total Energy produce 96% of the winners. The caveat, once again is: Following Directions.

Ed French has created a really useful spreadsheet. He has some personal rules about class and odds with which

I disagree. BUT he wins and that's really all I ask.

Instead of trying to rank each corollary separately, he merely uses the ranking for Total Energy and the Primary

Line Score. I cut up his summary, putting the results of the E-L graph to the far right.

Here you see 79 races done over 11 racing days at Calder. This means he found 7.18 races per day "playable" (his terms). How he bet them is his business. I know he wins because he lives in Indiana but all his mail is posted from Tennessee, Kentucky and Florida. He and his family are vagabond handicappers and apparently are having a ball.

They do not wager on horses paying over 6-1. However, 34 of these 79 races were won by horses paying 5-2 or over. Their average odds were 3:5-1. The vast majority of their winners ranked #1 in V/DC. 40 winners paid less than 2-1. Presumably they passed most of these races. Even if they didn't \$9 X 34 = \$306. Hence, their profit is based on how many they passed. Even if they only passed 20 of the races paying 2-1 or less. They bet 59 races @ \$4 (base bet) = \$236. So, their minimum profit was \$70 (based on \$2 bets). That's only a mathematical projection. However, since All But 8 of the 79 races were won by the Top 2 V/DC, their true profit was obviously much more.

CALDER RACE TRACK

Sorted By V/DC 79 Races - Odds 6-1 or Less May 23 Through June 6, 2000

			<u> </u>										_	
		OST	٠ ٠	Class	Age	Sex	Purse	Tot/Eng	TR		BL/BL		L	L/EG -
1	5/28		D_		3+	F,	22.5k	171.00	1.0	1.0	1.0	1.0	Ι	-7.0
2	5/29		D	CL	3+		10.0k	167.60	(4.0)	(4.0)	(4.0)	3.0	Ι	-18.4
3	6/4		Τ	CL	3+		17.5k	173.70	1.0	1.0	1.0	1.0	I	0.0
4	6/5	5.0		AL	<u> </u>	F	22.5k	168.90	3.0	1.0	1.0	1.0	1	-3.6
5	6/6	5.0			3+		21.5k	171.10	1.0	1.0	1.0	1.0		-0.9
<u> 6</u>	5/23	6,0	-	AL	3.0	F_	22.5k	168.50	2.0	2.0	2.0	2.0	I	16.7
7	5/23		D_	ST	3.0		32.0k	173,60	2.0	2.0	3.0	2.0		8.8
8	5/26	6.0		CL	3.0		09.0k	166.60	2.0	1.0	1.0	1.0	: [17.0
9	5/26	6.0		CL	3.0	<u> </u>	12.5k	169.50	1.0	1.0	1.0	1.0	Į	17.8
10	5/26	6.0		CL	3.0		19.5k	171.20	1.0	1.0	1.0	1.0		10.0
11	5/27			CL	3+	<u> </u>	07.0k	168.50	2.0	1.0	1.0	1.0		-5.2
12	5/27	6.0	D	CL	3+		12.0k	169.90	1.0	1.0	1.0	1.0		3:0
13	5/27	6.0	D	AL	3.0	J	22.5k	170.80	1.0	1.0	1.0	1.0		2.0
14	5 <i>1</i> 27	6.0	D	MC	3+		07.0k	169.40	1.0	1.0	1.0	1.0		9.0
15	5/28	6.0	D	CL	3.0	F	09.0k	167.60	1.0	1.0	1.0	1.0		5.5
16	5/28	6.0	D	ST	3+	}	32.0k	172,00	1.0	1.0	1.0	1.0		11.4
17	5/29	6.0	D	CL	3+		17.5k	171.50	1.0	0.f	1.0	1.0		6.0
18	5/29	6.0	D	CL	3+		10.0k	167,80	2.0	1.0	1.0	1.0		5.4
19	5/30	6.0	D	MS	3+	F	21.5k	168.00	3.0	3.0	3.0	2.0		6.3
· 20	6/2	6.0	D	MC	3+		08.0k	167.90	2.0	1.0	1.0	1.0		9.8
21	6/2	6.0	D	CL	3+	F	07.0k	165.40	2.0	2.0	2.0	2.0		-0.2
22	6/2	6.0	O	CL	3+	F	08.0k	165.90	3.0	2.0	2.0	1.0		1.5
23	6/3	6.0	D	CL	3+	1	8.0K	170,70	1.0	1.0	1.0	1.0		17.5
24	6/3	6.0	Ю	CL	3+	F	12.0K	168.60	3.0	2.0	2.0	2.0		12.6
25	6/4			MC	3.0		15.0k	167,20	1.0	1.0	1.0	1.0		9.5
26	6/6			CL	3.0		23.5k	169.40	2.0	1.0	1.0	1.0		4.0
27	5/26	6.5	i o	MC	3+	1	12.5k	168,40	1.0	1.0	1.0	1.0	•	9.1
28	5/27	6.5	D	MC	3+	F	07.0k	166.20	2.0	1.0	1.0	1.0		5.0
29	5/29			CL	3+	F	14.0k	167.70	3.0	2.0	2.0	2.0		6.3
30	6/6			MC	3+		12.5k	165.20	(4.0	2.0	2.0	1.0		0.0
31	5/27		0	AL	3+	1	24.0k	170.90	2.0	1.0	1.0	1.0	,	4.0
32	5/28			CL	3.0		12.0k	168.90	2.0		1.0	1.0		-5.5
33	5/29			AL.	3+	1	22.5k	172.00	1.0		1.0	1.0		4.0
34	5/30			AL	3+	1.	25.0k	171.50	1.0			1.0		5.5
35	5/30			AL	3+	F	22.5k	170.00	1.0			1.0	Ī	5.5
36	6/2			AL	3+	F	25.0k	168.90	1.0				Ī	14.0
37	6/3			CL	3+	f	7.0K	168.80						. 4.0
38	6/3			OC.	3+	+-	22.5K	172.40					†	6.3
		<u> </u>	- 10		<u></u>		F-2.01	1 12.79						

Γ	· I	Date	Dist	Sur	Class	Age	Sex	Purse	Tot/Eng	TR	LS	BL/BL	V/DC	LEG
	39	6/4	7.0		CL	3.0	-	12.0k	167.90	1.0	1.0	1.0	1.0	-3.9
	40	6/5		D	MC	3+	F	07.0k	163.80	1.0	2.0	2.0	2.0	-5.8
	41	6/6	7.0	D	CL	3.0	F	12.0k	167,50	1.0	1.0	1.0	1.0	1.5
\Box	42	6/6	7.0	D	CL	3+	F	07.0k	168.60	1.0	2.0	2.0	2.0	6.3
Γ	43	5/28	7.5	ī	MS	3+		21.5k	168.50	1.0	3.0	3.0	3.0	16.9
Γ	44	5/30	7.5	T	AL	3+		22.5k	168.30	2.0	1.0	1.0	1.0	-10.0
	45	5/30	7.5	T	AL	3+		22.5k	165.00	2.0	1.0	1.0	1.0	-9.9
	46	6/3	7.5	T	OC	3+		26.0K	170.10	1.0	1.0	1.0	1.0	3.8
	47	6/4	7.5	T	AL _	3+		22.5k	166.70	2.0	1.0	1.0	1.0	-17.4
	48	6/2	8.0	T	MS	3+		21.5k	160,30	3.0	3.0	3.0	3.0	-7.7
	49	6/4	8.0	D	CL	3+_		06.0k	160.10	(4.0)	2.0	2.0		-6.5
	50	6/5	8.0	D	OC.	3+	F	24.0k	165.90	1.0	1.0	1.0	1.0	-14.4
	51	6/6	8.0	D	OC	3+		24.0k	162.80	3.0	1.0	1.0	1.0	-10.5
	52	5/23		D	CL	3+		16.0k	158.40	4.0	4.0	4.0		4.8
	53	5/23	8.5		AL	3.0		24.0k	165.00	1.0	1.0	1.0	1.0	-8.4
	54	5/23	8.5		AL	3+	F	22.5k	160.50	3.0	3.0	3 <u>.0</u>		-3.2
	55	5/26	8.5		CL	3+	F	17.5k	160.40	(4.0)	(4.0			-11.2
L	56	5/26	8.5		AL	3+	F	25.0k	163.10	3.0	3:0	3.0		-5.7
	57	5/26	8.5		CL	3+	F	07.0k	159.80	1.0	1.0	1.0	1.0	-4.5
	58	5/27	8.5		AL	3+	T	22.5k	166.00	1.0	2.0	3.0	2.0	-11.4
\Box	59	5/27	8.5		ST	3+	F	150.0k	166.40	2.0	1.0	1.0		-19.4
	60	5/28	8.5		MS	3+	F	21.5k	160.20	3.0	3.0	4.0	3.0	-5.5
L	61	5/28	8.5		MC	3+	Ŀ	07.0k	160.50	1.0	1.0	1.0	1.0	8.3
L	62	5/29	8.5		CL	3+		07.0k	159.80	3.0	2.0	2.0		-1.2
	63	5/29	8.5		AL	3+		25.0k	163.80	3.0	2.0	2.0	1.0	-11.5
L	64	5/29	8.5		ST	3+		75.0k	166.00	1.0	1.0	1.0	1.0	-8.5
	65	5/30	8.5		MC	3+	F	07.0k	156.80	1.0	2.0	2.0	2.0	-6.0
\perp	66	6/2	8.5		MS	3+	F	21.5k	160.00	1.0	1.0	1.0	1.0	-9.7
<u></u>	67	6/2	8.5		AL	3+		22.5k	162.60	1.0	3.0	4.0	3.0	7.7
	68	6/3	8.5		CL	3+	F	10.0K	159.10	4.0	3.0	4.0		6.1
<u> </u> _	69	6/3			AL	3+	\perp	25.0K	160.40	1.0	1.0	1.0		5.0
_	70	6/3	8.5		ST	3+	F	32K	163,60	3.0	3.0	3.0		3.8
<u> </u>	71	6/3			CL	3+	1	9.0k	160.40	1.0	1.0	1.0	1.0	-24.7
L	72	6/4	8.5		MC	3+		12.5k	153.80	4.0	2.0	2.0		-22.2
\perp	73	6/4			CL	3+		14.0k	161.50	1.0	1.0	1.0		-10.7
	74	6/4			ST	3+	·	32.0k	169.20	1.0	1.0	1.0	1.0	-21.7
	75	6/4			AL	3+	F	22.5k	160.80	1.0	1.0	1.0	1.0	-13.4
L_	76	6/5			ÇL	3.0	_	19.5k	169,40	2.0				-9.7
L		Dat			ur Clas	s Ag	e S	ex Purs	e Tot/Eng		LS	BL/B		L/EG
	77	6/:		5 D	ST	3+		32.0						-15.5
	78	5/30			OC	3+		24.0						-18.9
Ĺ	79	6/6	ŝ 9.	оΤ	MS	3+	F	21.5	160.20	3.0	2.1	0 3.	0 2.0	-27.9

CODE: Date, Dist., Age, Sex, Purse and Tot/Eng are all self-explanatory.

TR - Total Energy Ranking

LS - Primary Line Score Ranking

BL/BL - Bottom Line Betting Line Tier

V/DC - VALIDATOR'S primary Ranking - Velocity/ Deceleration

L/EG - Late-Early Graph.

They showed great wisdom in using this BY DISTANCE.

NUDE

SAME	Time	Frame	_	TURF	RACES.	Sorted	bу	V/DC
------	------	-------	---	------	--------	--------	----	------

	- 	T			-—-							Δ_{n}	
	Date	_	340	Class	Age	Sex	Purse	Tot/Eng	TR	LS	BL/BL		L/EG
40	5/23	8.5	Τ	AL	3.0		24.0k	165.00	1.0	1.0	1.0	1.0	-8.4
42	5/27	8.5	T	ST	3+	F	150.0k		2.0	1.0	1.0	1.0	-19.4
44	5/29		T_	AL	3+	T	25.0k	163,80	3.0	2.0	2.0	1.0	-11.5
46	6/2	8.5	Τ	MS	3+	F	21.5k	180.00	1.0	1.0	1.0	1.0	-9.7
51	6/4	8.5	T	ST	3+		32.0k	169.20	1.0	1.0	1.0	1.0	-21.7
53	6/5		Τ	CL	3.0	F	19.5k	169.40	2.0	1.0	1.0	1.0	-9.7
65	5/23	8.5	Т	AL	3+	F	22.5k	160.50	3.0	3.0	3.0	2.0	-3.2
66	5/26	8.5	T	AL	3+	F	25.0k	163.10	3.0	3.0	3.0	2.0	-5.7
67	5/27	8.5	Т	AL	3+		22.5k	168.00	1.0	2.0	3.0	2.0	-11.4
74	5/28	8.5	Τ	MS	3+	F	21.5k	160,20	3,0	3,0	4.0	3.0	-5.5
77	6/3	8.5	Ţ	ST	3+	F	32K	163.60	3.0	3.0	3.0	3.0	V (3.8
79	5/26	8.5	Τ	CL	3+	F	17.5k	160.40	4.0	4.0	4.0	4.0	-11.2
· · · ·	Date	Dist	Sur	Class	Age	Sex	Purse	Tot/Eng	TR	LS	BL/BL	MIDO	L/EG
34	5/30	7.5	T	AL :	3+		22.5k	166.30	2.0	1.0	1.0	1.0	-10.0
35_	5/30	7.5	T	AL :	3+		22.5k	165.00	2.0	1:0	1.0	1.0	-9.9
36	6/3	7.5	T	oc :	3+		26.0K	170,10	1.0	1.0	1.0	1.0	7 (3.8)
37	6/4	7.5	T	AL :	3+		22.5k	166.70	2.0	1.0	1.0	1.0	-17.4
72	5/28	7.5	T	MS :	3+		21.5k	168.50	1.0	3.0	3.0	3.0	₹16.9
								اـــــــــــــــــــــــــــــــــــــ				لتننب	

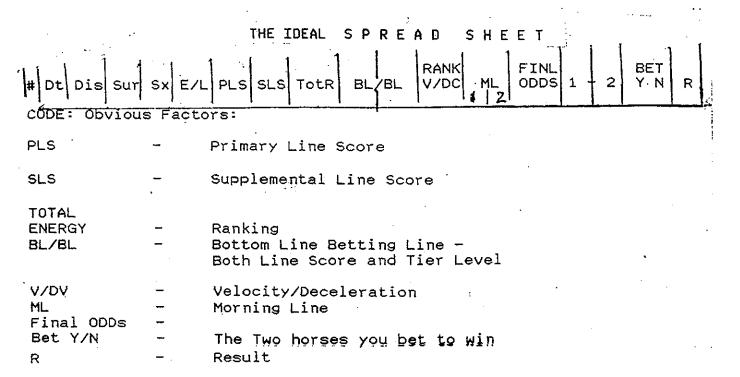
In 79 races the V/DC rank of 1st or 2nd dominate. Only two winners ranked worse than 3. Two 4ths out of 79 races is less than 3 percent. Four winners ranked 4th in Total Energy - 5.06%. That's even better than our Top 5 TE statistic. While somewhat cautious and not betting horses paying over \$14, Ed French is a brilliant handicapper and he makes an almost perfect spreadsheet that is beneficial to both himself and to me for analysis.

The last few races were on the turf only. We see that most sprints under 7.5 furlongs ran Early. The class of horses and the track itself produced Late winners in most Dirt Routes. Only 3 of the 17 Turf races ran Early. 2 were 3.8 Early - hardly Early at all. 1 was truly Early - 16.9.

In all 79 races BL/BL and V/DC were either tied or, in 12 instances, V/DC outranked and out tiered BL/BL by one. That's 15% or 3 more wins in 20 races.

AN IDEAL SPREADSHEET

Ed inspired me to draw up what I call the **Ideal Spreadsheet**. If those of you who seem to love making spreadsheets would make one like this, I guarantee that your efforts will show dramatic improvement.



What you see above is really all you need to know and all I need to see in order to help you if the going gets rough. Play around with it. Add or take away from it, and you'll be right back where you started: floundering in a sea of corollaries that, for most clients - not all - are more difficult to interpret.

ONCE AGAIN The caveat: All stats and results are based on <u>you</u> following instructions and not going off half-cocked with mainstream oriented nonsense!

CONCLUSION: Throughout the history of man wagering on horse races, handicappers have sought a single factor that would produce a wealth of non obvious winners at a profit. With the advent of new age science we have uncovered the formula for "Probability Convergence."

This was not possible before the age of advanced computer technology. Even with this phenomenal boost to progress, linear minds are still "averaging" factors in an effort to create something as powerful as our V/DC. Averaging is not the answer. Those who believe it is are ignoring a basic fact the Germans call Gestalt: The whole is greater than the sum of its parts.

VOX POPULI The Clients Speak

FROM ELLIS STARR, TRACKMASTER

Dear Doc and Staff,

If you haven't seen the announcement, on July 6 we were acquired by Equibase and will continue to operate as a wholly owned subsidiary of Equibase as Axcis/TrackMaster.

In case clients of yours call or write, please assure them that nothing will change Ellis Starr, TrackMaster

Dear Sartin Family,

I would like to thank you very much for your software Synthesis, which I had just recently purchased from you. I have gotten very outstanding consistent results using your program as mentioned in you follow Up material. I would like to know if I could try the Validator demo disk mentioned in the Follow Up. If it is still available could you send it to me? Thank you very much for all your effort into making winning at racing possible.

E.Z., Connecticut

Doc,

I must admit to you that I (like many) tried to do more things than necessary with the program alone and mixing it with 'The Hats" and Bob Cochran's and (almost forgot) the Pace Calculator. Talk about spoiling the soup!!!

I have taken "all" other programs out of my computer and am now a "true" convert.

I will no longer purchase any other computer program unless it has the Sartin name on it. Just to let you know, I do read all Follow Ups religiously 2-3 times at least. I love them even though am just beginning my infant journey into wagercapping. B.B., California

RESPONSE FROM A CLIENT TO A FRIEND:

Al,

You won't believe just how easy Howard has made things. No more typing of pacelines (I too did it for over 15 years), all adjustment ARE DONE when you download from Trackmaster (only \$1 a card!). It's truly amazing. Never in my wildest dreams thought it would come to this. NO more excuses for losing. NONE. Howard has COMPLETELY addressed every aspect... if someone WANTS to win and make money. It's all right there in the methodology. Does just about everything but go to the window, and even that's become very simple by picking up your phone and dialing an 800# and making your wagers. You can look at a live tote as well from the comfort of your home. Nothing like the old days thanks to Doc's unbelievable work and devotion to his clients. He's not only a genius, but he has given to so many for so long.

If you're serious AI, take advantage of what the Methodology has to offer. I wouldn't steer you wrong.

Always glad to help if I can. E.A., Nevada

Doc,

RE: Validator

This program is the best that I have seen, both yours and all of the others, past and present. We are using the TM version.

I want to take this opportunity to thank you for answering my letter regarding races at GP for March 15, 2000. Also thanks for the Val demo disk. Yes it does go out of the program when you return to the race menu, however we can work around that. I was mostly interested in your pace line selection in the two races that you handicapped at GP & SA. E.F., Indiana

Dear Doc and Family,

I started up again with your methodology a couple of months back based on a recommendation from (another client).

Started with the tapes. Then after going over them 3 times (I'm slow), started up by using the speed ratings and variants in the form as you suggested and what a nice surprise. The winning, the fun, yes what a nice experience.

Then I studied volumes 74-80 and you allowed me to purchase the Validator. Paid for this the 1st day I used it for real with a \$714 Trifecta (practiced 3 days). No, I'm not sending in any bragging rights yet. I'm still learning, like betting two horses is a great way to go.

My question for you is this. In the Adjusted, Equalized, Normalized screen there are color coding in the PP's running lines. What are their meanings???

Looking forward to hearing from you. And thanks so much for making my dreams of winning come true. Have a great day everyone.

Sincerely,

B.P., Texas

DOC COMMENTS: Screen lines are color coded: #1 - Red; #2 - Green; #3 - Yellow

Jocky silks, blind the eye.

The talk and roar of crowds, weaken the ear.

Thinking, weakens the mind.

Desires, wither the heart.

The Wagercapper
observes the races,
but trusts his inner vision.
He allows horses to
flash past the finish line,
all in the blink of an eye.
His heart is open
as the sky.

DOC COMMENTS: Postmarked Oakland, CA No signature

Dear Aline/Shane/Doc,

I don't know which of you sent me the analysis of GP0109, Race #9, but I am most grateful for it.

While I may disagree with you on contender and paceline selection in various races, your letter changed my analytical technique. You used Validator, Screen #3 combining Total Energy and BL/BL Linescore. Being very impressed with follow Up #81, page 70 (a preview of Val2), I am now alternating between Screen #3 and Screen #7.

I used to start with Screen #1, the Energy Generator, and alternate with Screen #6, BL/BL.

The power of the V/DC rankings is just incredible. Where formerly most of the winners I obtained came from the lower tiers of BL/BL, they now come in higher. I have never suffered from "top-two-itis," but it was most disconcerting having winners coming in most often from tiers #4 and below.

Now, the problem is having short-priced favorites winning from the lower levels. I don't mind being beaten from above, but I just hate being beaten from below at low odds. It may be a function of the New York circuit _ too many maiden races, odd distances, and lightly-raced horses increasing their abilities due to maturity.

At any rate, I have moved my tack over to Monmouth, with much better results.

Please try to finish Validator 2 as soon as possible. The comments on page 40 of Follow Up 81 regarding multiple lines per horse, plus the screen shot on page 70, have made me very excited.. Most Sincerely,

B.T., New York

Dear all,

I've been using my Validator and I want to thank you so much. After working with Synthesis for several years and doing well, but always having a struggle with decisions, the Validator is like a dream. I'm not one into making decisions based on a lot of data. It's never been my style. Validator is much quicker and easier for me and most importantly, I'm making money! Made money with Synthesis too... but this is just so much easier for me.

Thanks for a program for us less intellectual types. G.S., California

Dear Dr. Sartin:

Enclosed is a 20 race report covering 2 1/2 days at Thistledown.

On this report, all Wins came from #1 & #2 BL/BL. I guess this is somewhat odd, but that's the way the Wins come out.

Also, I noticed that without considering Hides, the program had 19 out of 20 wins, all from Top 2 BL/BL.

.... Thanks so much for your guidance and advice.

Best regards...

D.H., Ohio

DOC COMMENTS: Two facts are obvious here. D.H. is an excellent contender/paceline selector and Thistledown is one of many alleged minor tracks where a less sophisticated clientele is not aware of the new realities of horse racing. He has sent several similar reports so he is making this kind of profit consistently. He reads and follow what is in the Follow Up.

									VALIDATO FORM			ka Just
₽.A	CE #			#2 BL/BL or SSS		#3 B		V/DC	#4 BL/BL or	V/DC BAL		BETS
	i s		4		12.11			, ,			#1 & 34.00	
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	3 s		ı	ost - H	I — —			Γ''			-10=	-/04
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	5 \$			41,20	4			·			-102	206
	6 s	·	P,	151-70	P 2	20	DE DE	05				_
٠	7 5	25,20	4								-102	126 5
	8 1	9.40	2				•				47 5	-10=
	9 3	; 		18.80	5						-104	94=
1	10 1	7.80	3								39.	-10=
	11 \$;	1	0 ST - H	Ö.	Low	OPP.	وسنز	UNEL		-10%	- 104
	12 5	7.80	4								395	-10 =
	13 3	;		PASS -	101	92	Lew	000	^		_	_
	14	;		8.20							415	-10=
	15 2	S		PASS -	7	P	2 20	اه س	005.	•	_	_
	16			9.00	3						45=	-10=
	17	5		4011	_	100	Low	ממט	5 WINN	EA.	-10=	-10=
	18 [9.80	3								490	-10=
	19	5		LOST		10	Low	on	P WINNA	1	-10=	-10=
	20 2	10.00	4								58 ==	-10=
Ľ	UMM.	ARY BL/B	L TI	ER LEVELS	OR	VAĽI	DATO	R V/E	C RANKII	1G		
		#1	_		#2				#3	1		#4
Ì		WINS	06	# WINS	1	930	,-	# WIN	s <u>Ø</u>	\dashv	#WINS .	<u> </u>
ľ				AVE MUTUEL		<u>ィ<u>ー</u> 3.フ</u>	→~"	MUTUE AVE BAI		┦~	E MUTUEL _	
	СОМ	MENTS R.	0.1.	= 2.27 40.5= (4)		34.7	200	- 1	K PACE	ے سی	AVE BAL.	1/

Dear Doc,

Happy Fourth! My renewal notice of the Follow Up, as well as #81, was a timely prod to write to you and thank you for the good work that you have done in your chosen fields of endeavor. You and your encouragement have been an inspiration to me and WILL get me to the place. I want to be with my Waggercapping skills. Thanks again.

Enclosed is a check to cover another year of the Follow Up, the Validator program, and the 55% Solution. The demo of Validator convinced me to pull the trigger and purchase it, as good as Synthesis is.

Also enclosed is a wagering decision form that I generated after doing the three tracks on the Validator demo. The results (of which I am very excited about) are from the first time through, no go-backs, I'm doing that now to try to improve.

Also, Follow Up 81 was one of your best. Thanks again for your great spirit and good efforts.

God Bless you and your family,

W.S., Texas

PS I also can be counted as one of yours who had the Derby exacta and trifecta. Your programs almost make it seem like stealing!

SARTIN MET	HODOLO	GY .	WAGERING	DECISI	ON FORM		
			VALIDATO	₹			
TRACK/		BOTTOM	LINE-BETTI	NG RAN	KS		
DATE	1	2	3	4	5		
<i>66</i> 0109-1	8.80						· · · · ·
GG0109-2	MISS						
660109-3	,		47.60				
GG0109-5	MISS						
GG0109-7	PASS						
<i>66</i> 0109-8	PASS						
<i>66</i> 0109-9	MISS			· · · · · · ·	1	· · · · · · · · · · · · · · · · · · ·	
SA0109-1			10.80		<u> </u>		
SA0109-2		19.40				•	
SA0109-3		11.00					
5A0109-4	MISS						
SA0109-5	MISS						
SA0109-6	PASS						
<i>6</i> P0109-1		30.80			1		<u></u>
<i>6</i> P0109-4	10.80					····	
6P0109-6	PASS				1		
<i>G</i> P0109-8	11.40	<u> </u>				-	
<i>6</i> P0109-9	MIS5						
GP0109-10	25.20					···	
6P0109-11	MISS	1			1		
TOT MUT	56.20	61.20	58.40	•	1		
TOT WIN	4	3	. 2		1		ļ — — —
AVE MUT	14.05	20.40	29.20				
	RACES	20	PASS	4	BET	320	
	PLAYED	16	MISS	7	WON	879	
	WIN %	56.25%	WON	9	PROFIT	\$559	

Races Bet out of 20 handicapped	=	16
Races Passed	=	4
Races Missed (for odds)	=	7 .
Races won	=	9
Win &	=	56%
Gross Win	=	\$879
Net Profit	<u> </u>	\$599

Doc

I have sent you a recent 20 race report using Synthesis. I started to notice that the Fractals were never higher than three and usually lower than that. If my continued research shows the same results perhaps we have another corollary to look at. Of course the use of Total Energy continues to be a strong corollary. Looking at all of the races I've won using Synthesis, the Total Energy of the winner has never been higher than a ranking of three.

W.L., Nevada

DOC COMMENTS: A Las Vegas client who can cherry-pick races. For most of us, wagering at a limited number of tracks, many overlays are NOT in the Top 3 TE, but 95+% are in the Top 5. This client has obviously mastered the art of Passing and contender selection.

Please forgive me for not getting back to you sooner. I have been very busy the last few months. Spent 10 days in Paris, a week in Florida and another week in Texas. My job and a few internet companies I am starting up have kept me busy.

I worked the Validator program and did all three cards. I simply picked the best of the last 3 races and invested an imaginary \$5.00 to win on my top 2 choices. This was the first time I ever looked at a downloaded card (I am accustomed to the look of the Racing Form). I was also trying to concentrate on just how to run the program. It is easy to use but I was not used to using the arrow key to select and unselect lines. This is no big deal just something one learns as he goes on. Ok enough of my verbiage.

Gulfstream - Invested in 9 races (\$90). I picked 6 winners for a total return of \$183.50

Golden Gate - Invested in 9 races (\$90). I picked 4 winners for a return of \$67.40.

Santa Anita - Invested in 8 races (\$80). I picked 3 winners for a return of \$95.

Overall I was 13 for 26 with a profit of \$86.40 on an investment of \$260 for a 33% return on my investment. I should point out that I used no corollaries

as I am not all that familiar with them. I am sure that I would do better with practice. I must also be honest and advise you that I picked choices without looking at the final odds. If I had done that I might have passed a race or two and improved my percentage.

I am looking forward to a weeks vacation in Cape Cod. When I return after the Fourth of July I will get in touch with you for the program.

B.S., New Jersey

Dear Howard,

Thanks for the Validator. It is fantastic. If it could overturn objections or keep the horses I bet from slamming into others, especially the other horse I bet, it would be perfect. When I put the correct lines in the program the winner is in the top three. I have missed one overlay so far this week and that was because there were scratches and I went to buy tobacco instead of refiguring the race. The winner paid \$31.00 and after I redid the race he came up tied for second. The price of sloth and nicotine.

Also, I have found it wise not to bet against a low odds horse with a 2 or 3 Balance, so the new Early/ Late Energy Potential readouts are a big help in passing races (and to pointing to horses to bet when the odds allow).

I am also starting to notice that horses that fail when ranked in the top three in the Validator come from a line that ranks well but with a slower Pace of Race. This mainly happens with maiden winners, claimers and specials, going against non winners of one for the first time. Is Pace Of Race something to be taken into consideration for the Validator, in and outside non winners of one class, or am I reaching for an incorrect conclusion without enough evidence?

S.R., Washington

DOC COMMENTS: If they rank 4th or 5th, otherwise don't try analyzing Pace of Race. It is built into the V/DC algorithms.



Using the Validator Demo ~

Warning! Do not enter horses beaten by more than 75 lengths! You could get a false read.

The Validator Demo, free to those who have not purchased the Validator, was never intended to be used in contest where the user "tries" to win the races by merely guessing which paceline would produce the winner. They are designed as a practice tool to help YOU determine which line the program says is most predictive. Often this means entering two or three lines until the line best liked by the program shows the winner appears most highly ranked and then hiding its non-predictive lines. I still get a few arguments declaring that the user picked lines that were best, even though they did not produce the winner.

When I hear such rationale, I'm reminded of the surgeon who declares, "The operation was a success, but the patient died."

I personally would have lost 11 of 30 races with my first paceline choice. So, before examining results and odds, I entered two, often even three different lines per horse, kept the line the program ranked highest and hid the rest. Except for races with 1st time starters, all can be won using the procedure.

Here's an open letter to some clients who complained that their paceline selections produced less than optimal results. The steadfastly claimed that they entered the best of the last three but did not get the kind of results published in the Follow Up.

Dear----

It would appear that you did not use the Validator Demo in the manner for which it is intended. Your problem was paceline selection. Working with the Demo race after race will TEACH proper paceline selection.

You chose your pacelines by visual perception, the least dependable of all our senses. That's not just a physiological and psychological fact, it is confirmed by law enforcement. When five witnesses view an accident or felony, the police get at least four different accounts of what took place. The answer to that old question, "Do my eyes deceive me?" is YES!

Every race on the disk - except those with 1st time starters - can be WON if you practice entering multiple pacelines and HIDING those **not** preferred by the program. Keep practicing - it will make you a winner.

Best, Sartin

The following race was not on the Validator Demo but it illustrates my point. Eleven lines are entered. Viewing them all on Primary Factors, all but four demanded hiding. After hides, the \$46.80 winner ranks 3rd on V/DC. A bet, even an across the board bet. The \$30.40 Place horse ranks 2nd. The \$9.40 Show horse 4th. Following my wagering guideline and boxing 3 horses for an exacta and 4 horses for a Trifecta, the exotic return alone is \$17,308. That's based on minimum exotic wagers.

The win price alone was worth the little extra effort it took to nail this race. Take a little more time. More time, more win.

GP0315- 7 6.0D \$19.000 TOTAL ENERGY & PRIMARY FACTORS

1	S BEFORE HI	DES	
#	PNCNAME LONT	SR	TOT R
1	1 MAGIC1 1	77	167.8-6
2	5 HASTY1	66	166.4-X
3	5 HASTY2	78	169.5-1
4	5 HASTY3	80	168.0-5
5	6 SUNNYI	77	168.0-4
6	6 SUNNY2	80	167.8-7
7	7 PROUD1	78	167.4-8
8	7 PROUD2x	77	165.7-Y
9	8 CREDI1 1	83	168.7-2
0	9 KISS 1	81	168.2-3
1	11 REGAL1	73	167.3-9

	1	PRIMARY FACTORS									
TOT R	. 1	EPR	LPR	CPR	TT	HE	FW	FX			
167.8-6	. [9	5	8	4	4	. 8	9			
166.4-X		6	х	Y	7	х	Ÿ	х			
169.5-1		1	9	6	1	8	2	. 3			
168.0-5		4	4	. 3	9	7	4	. 1			
168.0-4		7	6	9	6	, 6	7	2			
167.8-7		5	3	4	3	3	5	6			
167.4-8	ſ	8	3	5	8	5	6	4			
165.7-Y		Х	1	7	6	. 1	х	Y			
168.7-2		2	7	1	1	2	1	8			
168.2-3	Ī	3	2	2	2	2	3	5			
167.3-9		6	8	X	5	9	9	7			

LS	R	
47	9	No Marie
65	Y	Νo
30	: 4	Jes
32	5	No .
43	7	W
,29	3	Yes
39	6	Ko.
46	8	Ha .
22	2	Ye.5
19	1	Y65
54	X	No

GP0315- 7 6.0D \$19,000 TOTAL ENERGY & PRIMARY FACTORS

4	V	AFTER HIDES	r	
	Ħ	PNCNAME LONT	SR	TOT R
	I	5 HASTY2	78	169.5-1
	2	6 SUNNY1	77	168.0-4
-	3	8 CREDII I	83	168.7-2
	4	9 KISS 1	81	168.2-3

	PRIMARY FACTORS										
	EPR	LPR	CPR	тт не		FW	FX				
	1	4	3	1	3	2	2				
	4	2	4	3	2	4	1				
in the	2	3	1	1	1	1	4				
	3	1	2	2	1	3	3				

LS	R	,
16	3	W
20	4	S
13	1	
15	2	P

GP0315- 7 6.0D \$19,000

THE VALIDATOR

PNo	NAME LONT	1
5	HASTY2	
6	SUNNY1	
8	CREDI1 1	_
9	KISS 1	

TOT-R	
1	
4	
2	
3	

1 4 1
1
1
2

TDC-R	
3	
4	
1	
2	

	_
V/DC-F	2
:	3 6
4	5
1	
2	P.

Pgm	Horse		Win	Place	Show
5	Hasty Decorated	. •	¥ 46.80	21.40	16.60
9	Kiss of Fury		~	√ 30.40	16.00
6	Sunny's Star			•	V 9.40

Wager Type	Winning	g Numbers	Payoff
\$2 Pick 3	8-6-5	(3 correct)	1,628.20
\$2 Exacta	5-9	•	~1,000.00
\$2 Trifecta	5-9-6		7,308.20

The HIDDEN PROFITS

SOME CLIENTS ARE MISSING

Since 1992 I've often written about the dramatic changes in racing. Non-winners, a couple of whom are friends of mine and each other, go to the race book quite often. Despite being my friends they ignore most of what I write. I guess it's a matter of familiarity breeds contempt combined with stubborn, linear mind-sets.

The two major results of the changes in racing are:

(1) SHORT FIELD-HIGH MUTUEL

In this issue we stress this point. Repetition is often the only way to drive home a vital point. The overall profit available from double-digit winners in short fields (7 or less), is becoming more and more obvious. The first few times a number of Follow Up subscribers tried to benefit from this proven phenomenon they lost. Winners paid \$3.80 and \$4.60. Their idea of a statistic was to try it a couple of times and when it didn't work, abandon the facts. They could have done a month's worth of research and found the resulting profit would have out-weighed by far the losses produced by UNDERLAYS. Or, they could have taken advantage of our two horse wager guideline, bet the lower paying horse and the OVERLAY 60-40, even 70-30, as I've so often suggested.

They could also pay more attention to passing races where standout horses are the Underlays. This is something one learns from practice and from losing. You learn more from losses than from wins.

Until the art of passing and sensing when an Underlay is most likely to win, here is a wagering solution while waiting for your epiphany.

EXAMPLE: Total Bet \$10.

Bet \$6 on \$ 3.80 horse = \$11.40 Profit \$1.40 Bet \$4 on \$12.00 horse = \$24.00 Profit \$14.00

Now here's a real example from Hollywood Park, June 18 (Father's Day) 2000. This is a FIVE Horse Field. Bottom of the CLASS barrel (from where <u>so many</u> longshots come. **PUEBLO PEAK** has an auto-adjusted SR in the 60's and was eliminated. Three of the other four contenders in the 70's. The 1:3-1 Favorite an 82. 1:3-1 translates to a win mutuel of \$4.60. Our guidelines say **keep** the horse for an Exacta and keep the 4th ranked Show horse for a Trifecta because our strategy is to BOX 3 for Exactas and box 4 for Tri's.

5 HORSE FIELD BOTTOM LINE -- BETTING LINE (VAL2)

PNCNAME LOT	SR	BAL	LS	TIE ODDS	TRK	DISTS	M/L	DAYS	AGE
4 BEFORS	82	3	23.5	EVEN	SA	8.00	5/2	14	4-HIDE ONLY
5 SNOW 2	77	5	20.5	- 9-5	HOL	6.0D	20/1	20	4 for WIN
3 MX COT	79	5	20.0	9-5	GG	8.0D	5/1	21	4
3 IT'S 2	73	7	16.5	3-1	SA	8.5D	4/1	42	5 HIDE ONLY

SYNTHESIS POWER RANKINGS AND FRACTALS

		В	_		PR:	ĽM	SUI	ρĐ	F	RA	CT			E	Ŀ	C	T	H			_	F		T	T
PNCNAME LdT	SR				LS	R	LS	R	E	L	N	ESP	SCBL	R			т	E.	W	Х	P N	X		S	₽
2 MY CU1	79	5	3	3	18	3	14	3	4	3	3	PRE	2.0	2	3	2	2	3	3	3	2	3	3	3	3
3 IT'S 2	73	7	4	4	24	4	20	4	3	4	4	BAR		1	4	4	3	4	4	4	4	4	4	4	4.
4 BEFOR5	82	3	1	1	11	Θ	6	0	1	1	2	S/P	3.0	3	2	1	1	1	1	2	1	2	1	1	1
5 SNOW 2	77	5	2	2	17	②	10	(2)	2	2	1	SUS	5.0	4	1	3	4	2	2	1	3	1	2	2	2
	2 MY CU1 3 IT'S 2 4 BEFOR5	2 MY CU1 79 3 IT'S 2 73 4 BEFOR5 82	PNCNAME LdT SR L 2 MY CU1 79 5 3 IT'S 2 73 7 4 BEFOR5 82 3	PNCNAME LdT SR L P 2 MY CU1 79 5 3 3 IT'S 2 73 7 4 4 BEFOR5 82 3 1	PNCNAME LdT SR L P T 2 MY CU1 79 5 3 3 3 IT'S 2 73 7 4 4 4 EEFORS 82 3 1 1	PNCNAME LdT SR L P T LS 2 MY CU1 79 5 3 3 18 3 IT'S 2 73 7 4 4 24 4 BEFORS 82 3 1 1 11	PNCNAME LdT SR L P T LS R 2 MY CU1 79 5 3 3 18 3 3 IT'S 2 73 7 4 4 24 4 4 BEFORS 82 3 1 1 11 1	PNCNAME LdT SR L P T LS R LS 2 MY CU1 79 5 3 3 18 3 14 3 IT'S 2 73 7 4 4 24 4 20 4 BEFORS 82 3 1 1 1 1 6	PNCNAME LdT SR L P T LS R LS R 2 MY CU1 79 5 3 3 18 3 14 3 3 IT'S 2 73 7 4 4 24 4 20 4 4 EEFORS 82 3 1 1 11 1 6 0	PNCNAME LdT SR L P T LS R LS R E 2 MY CU1 79 5 3 3 18 3 14 3 4 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 BEFORS 82 3 1 1 11	PNCNAME LdT SR L P T LS R LS R E L 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 BEFORS 82 3 1 1 1 1 1 6 6 1 1 1	PNCNAME LdT SR L P T LS R LS R E L N 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 4 BEFOR5 82 3 1 1 11 (1) 6 (1) 1 1 2	PNCNAME LdT SR L P T LS R LS R E L N ESP 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR 4 BEFORS 82 3 1 1 1 1	PNCNAME LdT SR L P T LS R LS R E L N ESP SCBL 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 2.0 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR 4 BEFORS 82 3 1 1 1 1 1 6 6 1 1 1 2 S/P 3.0	PNCNAME LdT SR L P T LS R LS R E L N ESP SCBL R 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 2.0 2 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR	PNCNAME LdT SR L P T LS R LS R E L N ESP SCBL R R 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 2.0 2 3 3 1T'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR 1 1 4 EFFORS 82 3 1 1 1 1 1 6 1 1 1 2 S/P 3.0 3 2	B L T PRIM SUPP FRACT EN E L C P P P P P P P P P P P P P P P P P P	PNCNAME LdT SR L P T LS R LS R E L N ESP SCBL R R R R T T S T T S 2 73 7 4 4 24 4 20 4 3 4 4 EEFORS 82 3 1 1 1 11 1 6 1 1 1 2 S/P 3.0 3 2 1 1	PNCNAME LdT SR L P T LS R LS R E L N ESP SCBL R R R R E L N ESP SCBL R R R R R R R R R R R R R R R R R R R	PNCNAME LdT SR L T PRIM SUPP FRACT EL C T H F P P T E W 2 MY CU1 79 5 3 3 18 3 14 3 4 3 3 PRE 2.0 2 3 2 2 3 3 3 IT'S 2 73 7 4 4 24 4 20 4 3 4 4 EAR 11 4 4 3 4 4 3 4 4 EBFORS 82 3 1 1 1 1 1 6 6 1 1 1 2 S/P 3.0 3 2 1 1 1 1 1	PNCNAME LdT SR L T PRIM SUPP FRACT	PNCNAME LdT SR L T PRIM SUPP FRACT	PNCNAME LdT SR L T PRIM SUPP FRACT	PNCNAME LdT SR L T PRIM SUPP FRACT	PNCNAME LdT SR L T PRIM SUPP FRACT

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: "B=Early -h=Late N=Normal

#	PNCNAME LdT		LATE EARLY	· TOT R
1	2?MY CU1	6.0	>	160.5 3
2	3 IT'S 2	18.5	>	159.0 4
3	4 BEFORS	-6.2	LONE LATES W+P X	162.4(1)
4	5 SNOW 2	-12.7	×ω	161.0(2)
		EX-L	V-L M-L <e> M-E V-E EX-E HOL0618- 1 8.5D \$16,000</e>	<u> </u>

THE VALIDATOR (VAL2)

2?MY CU1 79 \$3 2 3 3 3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4	PNCNAME LdT	SR TOT-R	PNCNAME LCT	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
4 BEFOR5 82 P(Î) 3 2 1 1 2	2?MY CU1	79 \$3	2?MY CU1	2	3	2	3	3	3
░ ▀▀▀▀▀▔▞▀▞▀▀▀░▍░▃▃▋▐▃▃▊▐▃▃▘▍▐▃▃▋▐▃▃▋▐▃▁▋	'3 IT'S 2	73 54	'3 IT'S 2	1	4	4	4	4	4 5
"	4 BEFOR5	82 P(î)	4 BEFORS	3	2	1	1	2	1 0
5 SNOW 2 77 W 2 4 (1) 3 2 (1)	5 SNOW 2	77 W 2	5 SNOW 2	4	Û	3	2	Q	2 W

Sunday, June 18, 2000—39th day of 65-day thoroughbres

All finishes confirmed by Ecspse Photography, Inc.

Horse and Jockey	PP	₩	*	Str.	Fig.	To \$1
Snow Buck, Berrio	7	31	21	13/2	12	24.00
Before And After, V.Espinoza	3		34	312	21	1.30
it's A Reality, Pincay	2	224	12	2114	321	2.40
Pueblo Peak, T.Baze	5	5	5	4175	414	10.20
My Cuz Al, Jauregui	ī	146	424	Ś	5	190

Claimed—My Out Al-Richard A Englander-Nick Canani, ...

Time-23.42, 47.10, 1.11.77, 1.37.33, 1.44.07. Clear & fast. Winner-dbb.g.4 Snow 'em-Wihat's For Dinner Trained by A Pico Perdomo. Owned by Tule Creek Farm.

\$1 EXACTA (5-4) PAID \$55.80 \$1 TRIFECTA (5-4-3) PAID \$136.40 \$2 QUINELLA (4-5) PAID \$23.60

The BEFORE HIDES readouts Rank the \$50 winner <u>second</u>, the favorite, that Placed, <u>first</u>. If you're a <u>Win only</u> bettor, you don't have to HIDE. Just proportion your bet on the favorite and top OVERLAY, 60-40.

RESULT: Total Bet \$10. Bet \$6 on BEFORE = 3 X \$4.60 = \$13.80. Profit: \$3.80

Bet \$4 on SNOW = \$100.00 Profit: \$90.00

Or you could follow suggestions from past Follow Ups and bet 70-30.

This way your results would be:

\$7 on **BEFORE** = \$16.10. Profit: \$6.10 \$3 on **SNOW** = \$75.00 Profit: \$65.00

Betting 80-20:

\$8 on **BEFORE** = \$18.40 Profit: \$8.40 \$2 on **SNOW** = \$50.00 Profit: \$40.00

Under any scenario you make a profit. If you like Exactas, it pays \$55.80. Trifecta pays \$136.40. Any way you look at this race, even if you're afflicted with TOP TWO-Itis, you make money.

With "friends" like the clients I know who <u>passed</u> this race, I don't need enemies. Nor do they because they are their own worst enemies. Both being highly literate and mathematically **un**challenged, they should have been able to figure a proportionate bet that would make them a profit. Incidentally the readouts in this article are the ones they produced. I borrowed them to copy for you. Of course, like every other intelligent client, they <u>did</u> realize their mistake after the fact.

Instructions for wagering when fields are **short** are spelled out in Follow Up #81. Read them and you'll seldom have to worry about \$3.60 winners.

(2) PROFIT FROM LONG LAYOFF HORSES

I'll open this by repeating that short paragraph from the excellent article by Mark. E. Ripple in American Turf Monthly. As previously stated he is a stock market analyst who has thoroughly done his homework on both the market and horse racing. Here again is the pertinent paragraph. Once more I remind you that it seems many Follow Up subscribers just scan the material and often miss vital articles.

A third exception to the EPH lies with horses that show traditionally unfavorable data in their past performance lines. Take, for example, horses coming back after a layoff of more than thirty days. Many systems call for them to be eliminated without exception. However, there is a lot of evidence that shows that when handicapped correctly, these horses can show a very high return on investment.

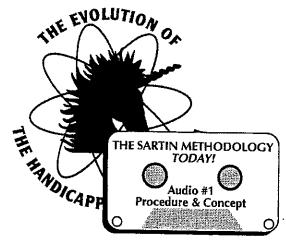
I've never researched the stock market so I can't make his comparison. Still, for many years I have argued against mainstream recency rules. To begin with, our programs seldom rank long-layoff horses very high. But when they DO, they pay off handsomely enough times out of a hundred instances to, as Ripple says about horses laid off more than 30 days when handicapped correctly, show a very high return on investment. We all know that we handicap them correctly because when one turns up in the TOP 3 of Validator's V/DC, The payoff is virtually always in double digits. That's because the public, again quoting Ripple, is subscribing to "systems" that call for eliminating horses that have not raced in more than 30 days. Many clients religiously subscribe to this public fallacy about recency. Hence they miss out on the value of TWO major changes in racing. Their reason: They tried it once or twice and lost!

Good thing Thomas Edison didn't share this stigma. His failures in inventing the light bulb were in the hundreds.

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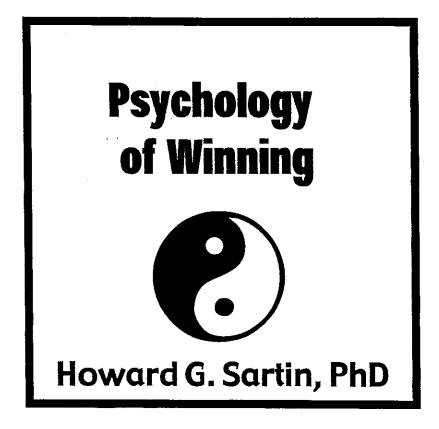
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Just had a long conversation with Alex Milstein, MD, psychiatrist and long time client. He sensed a degree of frustration exhibited in some of my recent Follow Up writings. So he reminded me of my own words: Those involved in Handicapping/Wagercapping are a microcosm of the public at large. Therefore, he opined, clients, relative to their total number, will suffer (percentage wise) from the same problems and disorders as the overall population.

This means we'll have a certain percentage of clients with reading disorders, Attention Hypo/ Hyper Deficit Disorder, feeble mindedness, Schizophrenia, Depression or Bi-Polar Disorder, Hypomania, alcohol and narcotics addiction, Ph.D's from Harvard etc., etc., equal to the percentage of the public with the same disorders and/or addictions. To date we find that Reading Disorders lead the way. Even those who can read tend to sometimes see what they want to see in the Follow Up. Quite often this is contrary to what was truly written.

By the same token we have in our group the same percentage of highly intelligent individuals, intellectuals, geniuses and near geniuses, computer savants, those with higher scholastic degrees and superior cognition, et al, as in the general population.

He suggested, therefore that I return to my original premise. That of operating a practice rather than a business. In a business, clients inadvertently become customers. As a result the old adage of the customer being right tends to prevail over individualized therapeutic treatment for that minority of clients who are representative of the above disorders or addictions.

We do have a few clients who are, at least, functional psychopaths. Most have no chemical imbalance that would qualify them for a clinical diagnosis. A few do. In our earlier days I could sort these persons from the rest and give them personal attention. In many cases I would recommend that they not attempt to become Handicapper/ Wagercappers until they went into treatment.

Most or all of the above disorders, whether functional or structural, will render the user of any computerized methodological procedure virtually helpless when attempting to cope with the intricate complexities one needs to accept in order to profit.

One doesn't need to understand them to achieve consistent success in this stochastic, decision oriented field we're determined to master. This is an important fact to remember. Some of our winningest clients have been truck drivers, carpenters, house painters and plumbers.

I dislike the term "preponderance of evidence" when applied to our field. However it is applicable when it comes to assessing the human natures of those who win and those who do not. Based on that old legal phrase I know that anyone who has subscribed to the Follow Up for the last six issues is winning unless they are suffering to some degree from one or more of the previously named disorders. This is what is causing them to deviate from prescribed instructions. It also applies to those having cyclic success with the corollaries in Synthesis. They get hooked on a self-determined set of readouts and do not adapt to changes that occur every few days. There is no way that any individual can successfully rely only on just a few corollaries in Synthesis and expect to win. Those who so rely are victims of stubborn resistance!

This is not true with the Validator, which is why it was created. One readout, V/DC, is sufficient to turn the vast majority of clients into profitable winners.

The name of one problem not listed previously has been discussed at length in past issues. It called the Repetition Compulsion. It applies to many who fail. I may sound a bit harsh here but actually I'm being quite charitable in attributing failure to a known disorder other than egocentered obstinateness.

It is very difficult for most of those at the office to ask the kinds of questions that might determine the difference between those who: (A) don't read the Follow Up, (B) those who won't thoroughly read the Follow Up, and (C) those with some kind of disorder that prevents them from understanding what they see in the Follow Up.

NOTE PLEASE: This does NOT apply to relative newcomers.

Recent statistics on the disorder we know as ADHD (formerly ADD) show that it is quite often misdiagnosed by those not qualified to make a diagnosis. What many elementary school teachers and general practice physicians are calling ADHD is nothing more than stubborn resistance to informational and/or social reality.

The true problem is rooted either in environmental stimulus or to a chemical imbalance not subject to cure or amelioration with Ritalin.

Call it what you will: Anxiety, Panic Attack, etc. It boils down to one thing: FEAR. Those showing no fear in normal or even dangerous intellectual or physical pursuits, suddenly encounter fear when faced with interpretation of readouts and making wagers. A few repress this fear, overcoming it with unreasoning macho or betting too boldly. Most get the feeling they're walking on eggs and, as a result function with choice and wagering decisions clouded and distorted by their fears. They lose, then kick themselves afterwards because the winner was right in front of them in their readouts.

Feeling anxiety when engaging in a stochastic event is normal, even desirable in the earlier stages of the endeavor. Freud would call it your Super Ego at work. Dr. Eric Berne would say it was CATHEXIS to your guiding Parent Ego-State. Others would merely explain it as a normal precaution against losing. Psychiatric or therapeutic analysis would strongly suggest that *first* you explore your fears, carefully examining their potential substantiation as opposed to their being curbed or channeled by empirical reality.

The object of this is for you to actually work through your fears as if you were not you but an objective person or someone from Mars viewing you and your fears with no emotional or self-involvement. Weigh your anxiety against the reality of your handicapping/wagercapping over at least a 20 race cycle. If your long term records demonstrate that your are becoming successful, your fears are not based on reality but on fear itself.

If you're not successful, your fears are justified and you should be a \$2 bettor until you do show a record of success. In short, your fears are protecting you from yourself. Hence, you must examine yourself with objectivity and ask why you are failing while so many other clients are enjoying profitable success.

If you choose to rationalize away your failures with self-serving B.S., then you should quit entirely until you can face reality and actually do something about it.

No matter how successful or unsuccessful one becomes, there will always be some degree of underlying fear involved in our endeavors. It is felt far less by those with lots of money, but felt nevertheless.

Fear is the handmaiden of any endeavor that is stochastic, governed by variables and requiring multiple decisions over a short time span. To those who will accept a therapeutic solution, fear itself is therapy. A little self-catharsis will help reveal the source of one's fears. They are seldom rooted in handicapping itself. Picking winners or losers and betting them is merely the trigger mechanism that exposes more deep-rooted fears.

Often your response to fear is not just psychological. Among other things, it is often associated with your Serotonin levels. These are subject to radical changes caused by physical/psychological trauma, or emotional mood swings and can have a great deal of effect on your manifest skills.

At one time medical testing for Serotonin levels was expensive. Now it's routine. Anyone who is continuously beset by anxiety, cyclic ups and downs or an unreasonable fear of risk, especially our kind of risk, should have a Serotonin level check.

Statistical studies of population trends notwithstanding, I still cherish the dream of all clients becoming winners. Intellectually I can understand the remoteness of that possibility. Yet dreams are the stuff that separates man from beast. So I'll not give up the dream but continue striving for a formulae that overcomes population statistics.

In closing, let me say that I cansider it a break for me that its taken the Doc this long to find his thousand winning handicappers. I never really thought I'd have the opportunity to be one of them. I look forward to it.

Yours,

R A L. Bi

The writer of this letter has surveyed the potential of all the many "products" available to would be handicappers. He has the one positive thing that the lack of keeps most horse<u>players</u> in the loss column: ATTITUDE! His attitude will make him a winner.

To expect even 1,000 persons to join and continue following the tenants of a "Handicapping Revolution" that defies mainstream inspired attitudes is asking a lot.

Serious studies of horse racing winners, break evens and losers began in the 1920's. Ever since that time to this day, the percentages have changed very little. Based on a full racing year, 5% win. 20% break even and 75% LOSE.

It is a matter of record that 67% percent of our clients are winning. Some less, some more - much more. That's a statistic never achieved by any other methodology. The reason is we focus on attitude and curing psychological problems that cause 75% of the public to lose.

For almost a century that public has been subjected to the brainwashing techniques of mainstream experts writing and otherwise expounding "conventional wisdom" that helps create the above stats.

The 5% who win have somehow managed to overcome the effect of that ol' boy network of "experts" who are content to endlessly "market" things that are of little or no value to the aspiring winner.

I repeat with some pride, since 1982 our Methodology has produced *more* profitable winners than any other handicapping product on the market. While you may not number 1,000, I cherish each of you. I work daily to alter that nagging statistic saying that 33% of you are not winning consistently at a profit.

Unfortunately, that one-in-three statistic applies to the various disorders I mentioned at the beginning of this article. Yet, as long as I have breath, I shall work to overcome the realities of population statistics that say one third of any group is destined to fail.

I have surfed the net and read the various commentaries "HorsePLAYERS" make about other people's work, programs, books, et al. Then I read our letters and e-mail and take heart. Perhaps we have appealed and kept within our group a following that does not reflect the percentages that dominate mass population studies. It is consummation devoutly to be wished.

If none of what is written in this column applies to you, just take comfort in what Freud said: "Sometimes a cigar is just a cigar."

"Think you can, think you can't; either way, you'll be right."

Henry Ford

PROPER USE OF STATISTICS

In a recent Follow Up, I confirmed the fact that averaging win mutuels at all North American Tracks showed only 20% of all races being won by horses paying over 6-1. Turn that around and the annual average of winners paying 6-1 or under is 80%. I was dismayed when several subscribers interpreted these stats to make a firm rule against wagering on horses that would pay over 6-1. This despite the fact the V/DC readout alone has been winning, in its top 3, 87% of the races paying over 6-1.

I regret to say that this is typical horse<u>player</u> response to stats. One in mind is that 52% of all sprints are won by horses on or near the lead at the 2nd call. All this means is that 48% of all sprinters are not on or near the lead. They're non-early. The bonus: just like the 20% paying more than 6-1, is they pay more, much more.

Now here's another statistic for you to digest. It comes from the same source as the one about 80% paying 6-1 or less.

50% of that 80% (40) paying 6-1 or less, pay 2-1 or less. Therefore, of the 80% majority grouping, 40 pay more than 5-2 but less than 7-1. This makes that 20% minority paying over 6-1 look pretty good.

Figure it for yourself. The fact that amazes me most is that our winning clients who follow directions, pass races in which there is no value and focus on Validator's V/DC, are winning as high as 87% of the races in that 20% minority group. Not so amazing is that, after hides, they're also winning 87% of the races in the group paying from 5-2 to 6-1. Anyone who can win even 80% of the 20% paying over 6-1 and the same for those paying over 2-1, averaging 3.5-1 (\$9) will make a great income from racing. Just ask Ken Morrison.

KEN MORRISON

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REN MORRISON

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We'll use an average of the two 20 race cycle reports sent weekly by Ken Morrison, The low and the high.

Take 100 races as a base. Betting two horses to win that's a total of \$400. However, our winners pass an average of 2 out of every five races on a card, so now we're down to 60 races bet at @ \$4.00. This adds up to a total of \$240 bet (all figures based on \$2 bets).

Group 1. From V/DC #1 and #2. 80 X 40 = 32 races, Ave. Mutuel \$12.68. That's \$12.68 X 32 = 405.76. This exceeds by far the profit ratio sent by clients refusing to bet horses with odds over 6-1.

If we assume that a base \$4 was bet on these 32 horses we show \$128 bet. Return \$405.76, minus \$128 = A group 1 profit of \$277.76.

Group 2: The minority 20% (For some clients who follow directions that figure is low). 87% WIN from V/DC 1, 2 or 3. 20% report Ranks 2 or 1. 67% Rank 3. Only 80% wins from the 20% paying over 6-1 = 16 races. The average mutuel reported from this group is higher than the example from Ken because his Wagercapping skills often put his overlays in the Top 2. Ken's 40 race average for #3 is \$15.40. 16 X \$15.40 = 246.40. He made 14 bets on the #3 horse, lost or missed 9 and passed 9. So he won 8 of 14 with an average mutuel of \$15.40 = 123.20 minus \$56 bet = \$67.20. This from a client who gets most of his overlays from #1 or 2. The average mutuel from V/DC mutuel reported by clients not yet as skilled as Ken in getting top 2 overlays but relying on V/DC 3 for their profits, ranges from \$19 to \$39.40 (ave. \$29.20). Their average miss/loss per 20 races is 10. Their bet per race based on \$4 is \$80. Their return averages \$206.90. Net profit per 20 races \$126.90. Their actual bets are \$10 per horse. Multiply that profit by five and you get a profit of \$634.50 per 20 races.

Again, for most clients the big overlays come from V/DC 3 and I'm not counting the longshots from V/DC 4 or 5.

These figure are derived without delineating the Group 1 and 2 wagers. They're based on the total bets with no separation by win percentages in those two groups. We did actual averages from V/DC #3. Most client reported more profit is coming from the 20% of winning horses paying off at odds over 6-1. Some clients refuse to consider this fact. Please don't misconstrue the above stats to mean that a majority of clients are winning 80 to 87% of races wagered. The average wins and mutuels quoted herein are after passes and hides. They come from clients who are not trying to handicap ancillary data but follow directions to the letter. They offer good examples of wagercapping over what many still perceive as handicapping.

Unless you're a much better handicapper than our winners, including myself, Shane and Aline, try Wagercapping. Key words in this article are *pass* and *hide*.

I can hear winners like Ken Morrison, Fred Tanaka, Dennis Mikkleson, Dick Fritts, Dick Resch and several dozen others crying "Foul!" They all enjoy profits that equal or better the ones I quote here.

I'm not using just figures from the best of clients but an average of high and low from winners only. I realize that many clients don't even begin to reach these levels. I also know from the questions they ask, that these same clients do not thoroughly read or accept what they read in the Follow Up. They are functioning well below their maximum capacity. In everyone's life their are "musts" and "shoulds." The 'musts' may be subconscious yet they are something we always find time and the resources to accomplish. The 'shoulds' are conscious: things we should do but put off and feel guilty about it. Shoulds are the fetus of the Guilt Complex.

<u>Success</u> in our endeavor must be elevated to a "must." The reason is simple. Throughout time humans have always done what they must, less often what they should. It you direct your mind, spirit and energy to accomplish the "must," you will do so.

If it becomes a "must" you will better comprehend both the spoken word when you talk with me or Aline, and the written words oft repeated in the Follow Up. When you call with handicapping questions, all we're doing is answering them with condensed versions of recent Follow Up articles.

If you have any of the problems mentioned in this issue's Psychology of Winning, tell me. I promise to keep your secret and help you find a way to overcome.

One newer client called the other day saying his ROI was 1.67. He wanted to know if that met our standards of being satisfactory. Newer clients have never read about Barry Meadow's claim that an ROI high of 1.11 is optimal; or the figures of other authors who say that a 1.20 ROI is Professional Level.

Apparently *not* reading stuff by the so-called expert authors leads to better results. The non-reader hasn't had his/her expectations diminished.

Leaving out the big winners, dozens of clients report to me by phone and printed reports, that their average ROI is just over 1.50. Pretty good. Then there are those who only show an average ROI of 1.20. They ask us how to improve it.

One way: ignore statistics derived from Mainstream averages. Bet your V/DC and factors that support it, according to instructions. And don't whine when your better paying horses have Ranking or Tier of Three. I repeat: Most high paying winners also show a 3. Re-Read Follow Up articles: The Power of Three" and, "Gee, but it only ranked third!"

We reprint them here...

Originally published in Follow Up 79

But Gee... It Ranked Number Three

Several times a week the above cry comes over the Tech Support line.

Our first response is "How much did it pay?" Answers vary but \$19 is the average. The tragedy is these calls come from Follow Up subscribers who, if they read it, know that I've stated more often than I can count, that a number of clients are finding that their double digit payoffs are coming from horses ON TIER 3 of BL/BL and 3rd on the Primary Line Score of Synthesis; sometimes even on the VALIDATOR.

No matter how often I explain the difference between <u>yesterday's</u> top two-itis handicapping and <u>today's</u> WAGERCAPPING, some people refuse to understand. The entire purpose of the Wagering Decision Form is to provide 20 race cycles printed out so that *you* can determine, from <u>your</u> paceline and contender selection, in what Tier or Rank your OVERLAYS appear.

This whole confusion about TOP TWO started 18 years ago when I proved that betting *your* top two choices to win was ultimately far more profitable than betting just <u>one</u> horse. I emphasized "YOUR" top 2, not a numerical ranking top two. I did several dissertations on the power of THREE, including a demonstration on long-term research proving that in our three major corollaries of the time, rankings of 3-3-3 or 3-3-X, (X being any rank under or over 3) were the two foremost predictors of longshots.

The chief reason some people have so much trouble accepting 'three' as a positive indicator is that we are a *linear society*. We think numerically and sequentially. Hence, RANKINGS of one and two <u>must</u> be superior to THREE or more. After all, it works that way in Baseball, Basketball and in Pro Football as teams play their way to the Super Bowl. Hence numerical order must be true in all matters.

But it does not work that way in horse racing. A higher RANKING simply means one horse had more collective corollary points than another. It does not reveal how close or far apart they were. Rankings are <u>always</u> separated by one full numerical point The difference between a horse ranked ONE and another ranked FIVE may be finite or substantial.

To combat our national obsession with *linear thinking,* I came up with the term 'Wagercapping'. The guidelines for which say to correlate the BL/BL Tier Levels and the Corollary Rankings with the payoff odds.

If one insists on remaining linear, look at it this way. A horse Tiered and Ranked #1 is going to pay \$6.40. Subtract the ONE ranking from 6.4 and get 5.4. A THIRD Tiered or Ranked horse will pay \$18.60. Subtract 3 from 18.6 and you get 15.6. Hence the value of the ONE ranking is 5.4. The value of the THREE ranking is 15.4. Now even the most Linear of minds can easily see that the horse Tiered or Ranked THIRD is the better wager.

This same formula can also apply to 4th or 5th Rankings but fewer clients are having problems here. It's viewing a horse ranked THIRD that disturbs them most.

Ah, but regardless of the Tier Level or Ranking of an OVERLAY, we have a fail-safe device. If we miss on one choice we still have a second chance to recover. This is the beauty of Wagercapping. It is the best of two worlds because when a third or 4th or even 5th ranked Overlay fails to fire, we can fall back on our second win bet that will pay whatever minimum odds you have chosen for yourself. As you know mine are 5-2. Just do the math. If you have \$10 on a horse that would pay \$12 and another \$10 on one that will pay \$7.00, a total of \$20, you get back \$35 on the \$7 winner or \$60 on the \$12 horse. Either way, your *minimum net profit is* \$15. Maximum \$40.

If you will accept a payoff of LESS than \$7, bet 60/40. If your minimum is 2-1 (\$6.00) that would mean a bet of \$12 on the \$6 horse, \$36. Your remaining \$8 goes on the \$12 contender, \$48. The least you can profit is \$16. The most profit, \$28. By accepting LESS than 5-2 win odds you're sacrificing profit. But who knows, maybe you'll make it up with greater VOLUME.

Perhaps the most important factor in successful wagering is learning how to <u>pass</u> races in which the winner offers no value. This is easier said than done. I've written several articles on the subject and another one appears in this issue. Passing, and the ability to predict when a winner will pay less than your self-determined minimum comes from *experience* and *feeling*. For those who **focus** strongly on these two elements, the ability to pass comes quickly. For those who believe that passing can be determined by a set of rules, the art may forever allude them.

The art of proper wagering is less demanding. It can be mastered through aware experience alone.

As Aline Best tells clients who ask her which horse to bet, "Somewhere along the line, YOU must make a decision."

The Validator has minimized the decision making process but cannot eliminate it entirely. Horse race betting is STOCHASTIC, meaning it is governed by variables. Because of this we often find huge Overlays ranked FIRST or SECOND but less often than THIRD or more. Depending on each individual's contender and paceline selection, which we've reduced to merely following directions and using a little sensible discretion, a pattern will emerge. This pattern can easily be recognized by keeping records of 20 race cycles and noting which BL/BL Tier Level or Corollary Rankings produce the higher profit and which the most bread and butter winners.

Keeping, visualizing and properly analyzing such records is the purpose of our Wagering Decision Form. Many clients are using one version or another and now swear by it. They say it opened their eyes to non-linear reality and helped them WIN CONSISTENTLY for the first time in their handicapping lives. Change handicapping to Wagercapping, because that is what they're

now doing.

I'm pleasantly surprised by how many clients came out of the "closet" and admitted they'd never made much profit despite years of "Handicapping" experience but suddenly began to profit when they discarded the old conventional "Handicapping" maxims in exchange for what I have dubbed **Wagercapping**.

I salute them. It takes moral courage to give up "Old Ways" and accept a NEW frame of reference.

The irony of this has not escaped the new strategies of advertising agencies. Apple Computer started it. Now others are following suite. Dodge Trucks, for example. Their current theme is also "DARE TO BE DIFFERENT." Variations on this melody are now found in many ads including those for clothing, and cosmetics.

Advertising, especially TV advertising, has always been a major influence on public thinking. It was not very long ago that ads stressed conformity, urging us to buy the products that were the most popular, statistically most accepted by the mass. Things like 4 out of 5 dentists recommend... Now, since APPLE came from virtual bankruptcy to major financial success with their "Dare to be Different" (and the i-Mac) theme, it follows, as night the day, that other advertisers would imitate them.

Suddenly we've gone from a people urged by media to conform, to a population being urged to DARE TO BE DIFFERENT. Fortunately for us, the mainstreamers of handicapping will not "Dare" to be anything except status quo. Not as long as those making presentations at their conventions are screened by a man declaring himself to be a card carrying member of the handicapping mainstream.

Tom Ainslie, first to be invited as a speaker at Expo 2000, declined the offer. He has too much integrity, intelligence and "Dare to be Different" success to participate in such a mainstream event.

Our clients, with some notable exceptions, have *always* dared to be different. Otherwise, why join a group headed by someone who is an admitted and publicly acknowledged iconoclast who openly derides the false and often fraudulent claims of the majority of noted author-experts in this field.

The fact that I openly declare that my goal is to teach **Winning**, not handicapping is anathema to them.

For those who still enter from the Daily Racing Form...

One great improvement made by the new owner/management of the Daily Racing Form is the consistent accuracy of their Speed Ratings and Daily Variant made from 3 year best times.

Therefore, you need only enter 3 year best times for the track you play most frequently. Adjustments from other tracks will be made automatically without you having to look up their 3yb.

The Power of THREE

The numerology of horse racing has always been dominated by THREE and thirds. There are many examples. Here are just a few.

Each race is divided into THREE fractions.

One THIRD of favorites win.

Two THIRDS of favorites are in the money.

The first THREE horses across the finish line pay off to bettors.

In a valid selection method the top THREE win the vast majority of all races.

The top THREE betting choices also win the majority of all races.

89% of all double-digit VALUE bets are found in Validator's top THREE V/DC (when directions are followed, and often even when they're NOT).

In Synthesis' BL/BL, it's 89% Top 4 tiers.

HUMAN BEINGS - THE PHENOMENON OF DUALITY

HUMANITY and the history of HUMAN experience has always been dominated by the number 2 - DUALISM.

IN THE BEGINNING...GOD created...

Heaven and Earth. (populated it with TWO) Adam and Eve

God and the Devil. Heaven and Hell. Good and Evil.

The Story of Noah and The Ark...animals aboard in TWO of each species.

Right and Wrong. Love/Hate. Either/Or (Dichotomy)

Life/Death (Eros-Thanatos) Life Wish/Death Wish

Win/Lose. Black/White. Right Brain/Left Brain

Believer/Infidel. Manics and Depressives. SPLIT (dual) Personality.

Man and Woman. Husband and Wife. Parent - Child,

Teacher - Student. Doctor-Patient. Young - Old. Rich - Poor.

Jew - Moslem (even though the lineage of both is through Abraham).

In Christianity we have Catholic - Protestant (and a lot of graves in Ireland). The list of Two's goes on and on.

With all this evidence of duality it seems we're almost pre-ordained to bet two horses. The dichotomy suggests we bet the two with the highest and lowest odds. However, we can do better than that by wagering on the LOW odds horse our readouts say has the *most* chance of winning and a *higher* odds contender deemed by our readouts as having the best chance to win and pay a substantial profit.

When, as human beings, handicappers enter a contest where success is dictated by Three's, most will fail simply because of mankind's atavistic attraction to dualism and the making of choices based on the dichotomy of Either/Or. When faced with choosing from three alternatives, many handicappers, and virtually all "horseplayers," suffer debilitating anxieties causing them to choose incorrectly the majority of the time.

Hence, despite my almost violent protests in the past six issues of the Follow Up, clients persist in an almost monomaniacal focus on the TOP TWO numerical choices from their readouts. Just by thinking in terms of THREE, most would profit dramatically. It appears that I'm at war with basic human nature when I suggest they expand their horizons by only ONE.

I have a lot of evidence to suggest that might even be a losing war.

Consider this: Before I had the temerity to suggest that clients should thinkabout making a monetary profit along with just winning races, the Sartin Methodology was the most popular refuge for aspiring handicappers who couldn't consistently pick horses that won. With the Methodology, most of them began selecting a bevy of winners. Even though they didn't keep accurate profit-loss records of their wagers, they didn't care. Times were good. They had jobs. The emotional exhilaration from winning sufficed and they were happy.

Even when they suffered losing days they had Doc and his Psychology of Winning to tell them it was because of negative childhood conditioning through parental discounting, social imprinting or impositions from their training. It became convenient to use ol' Doc's therapeutic approach as an excuse for failure.

Well that's <u>not</u> what Win Therapy is all about! It is designed to give insight into the reasons for failure and to then give permission to succeed. Many clients stopped at the threshold of PERMISSION. They got too much pleasure, albeit masochistic pleasure, from having a source to place the blame for their failure. They had an excuse, and that's really all they wanted.

When ol' Doc insisted they abandon this unhealthy condition and move forward, they resented it and began to drop out, seeking someone or something that would permit them to remain in stasis. My focus on demanding that clients avoid the insidious negative traps offered by things like PROJECTION and EXTERNALIZATION (Follow Up 64) created discomfort. They threatened the perverse pleasures derived from that other instinctive human drive: Thanatos, the Death Wish.

It is extremely difficult to cure personality dysfunctions stemming from a sub or unconscious desire (need) to fail. In most instances that need is confined to a single field, in this case handicapping. In other areas of endeavor such need is seldom manifest. I've often explored the

reasons that handicapping triggers such a need, so I won't repeat them here.

As a therapist I'm opposed to enticing anyone into a stochastic endeavor, labeled by society as gambling. I'm interested only in helping those who are already dedicated to succeeding in the field. Those who are not so dedicated are doomed to fail. They will persist in losing no matter what I might say or have proved through long research and daily practice. Why? Because they have chosen to accept myth-driven "opinions" and outdated "rules" over reality. Since such acceptance is the source of most personality disorders, I can take such persons no farther through these pages. Protracted therapy? Perhaps. But the truth is, even though they won't admit it, most are getting too much pleasure from failure and don't truly want to change.

Such is the nature of Human Dualism Can't win: lose. Can't be first, be last. Can't be right: be wrong. Can't love: hate.

In creating mankind, heaven gave us the unique ability to take equal pleasure from either side of the dualistic dichotomy. Animals don't possess it. They're governed by survival of the fittest. This is the Darwinist principle that also dictates winning and losing at the races. To consistently WIN, one must overcome all negative aspects of Dualism. But, take heart. Dualism is not all bad. You can still make more money wagering on two options than with one. The trick is to isolate the proper two from racing's most persistent number: THREE. Vox Pop is filled with persons who have done so with Bottom Line/Betting Line. So can you!

THE POWER OF THREE from the Basic Manual (The Yellow Manual)

A 3-3-3 is the best predictor of longshots.

A 3-3-X is the **2nd** best predictor of longshots.

A 2-2-X is the 3rd best predictor of longshots.

Now, with the development of the Validator's V/DC readout, the Power of 3 has been isolated and quantified consistently by hundreds of clients using the program. Over 80% of users are finding that their highest paying Win Overlays come from the 3 R in V/DC AFTER HIDES, without considering any other factors.



Paradigm Shift by "Capper

Winning. Winning is what the Methodology is all about, making us winners at the track to make us winners in life. The goal of the Methodology is to allow us to let go of all that holds back our creativity and thought in becoming winners. The Follow Up is replete with articles to help us achieve

that winning level. There are always letters from clients who have overcome many of the BLOCKS which they have encountered, and have become winners.

Lately one of the currently common words we hear and read is PARADIGM. "What is a paradigm?", is one of the questions I have been asked most often in recent months. Let us look at what is meant when we hear about paradigms and a paradigm shift and how this evolution can and does affect our bottom line. It is how those who are not yet winning can see how the are held back by the handicapping paradigm.

A paradigm is "the philosophical and theoretical framework of a school or discipline within which theories, laws and generalizations and the experiments performed IN SUPPORT OF THEM are formulated" (Webster's 10th edition collegiate dictionary, emphasis mine). In this definition we see that a paradigm is self-perpetuating. It does not allow experiments or generalizations that are not supportive of the dominant paradigm of the time. We can see examples of this throughout history.

Here is one instance: Remember Galileo?? Galileo was the one who put forth the idea with experimental evidence that the earth was not the center of our solar system, that indeed the Earth revolved around the Sun. This was so contrary to the accepted paradigm that Galileo risked being burned at the stake if he did not recant his theory. He did recant and lived to see many more days. We further know that within a few years this 'controversial' thought was accepted as truth. This caused a shift in the paradigm of the time and of the scientific discipline in general. It threatened any one with a vested interest in the old paradigm. It certainly threatened those who were supposedly the most learned of the day. A second more recent example is the quartz watch. It was invented by those Master watch makers, the Swiss. However, the new idea was so different these Swiss did not accept the concept. They did take the quartz watch to a trade show where it was seen by some Japanese watchmakers. We know what happened after that. Japan became the dominating watchmaking country in the world utilizing a new paradigm in watchmaking.

Anchors was my topic in the most recent issue of the Follow Up (#81). These anchors that keep us rooted in the vestiges of the past whether they are from "oldstream" contexts or from the older Methodology itself are the framework of the old paradigm. We know that the Doc continues looking for and finding ways to keep the Methodology moving forward. It is indeed a revolution of thought, ideas, and use of new technology. What has really occurred is that the Doc has ushered us into a new paradigm. It is a shift from the old thought patterns to the new thought patterns and the acceptance of the shift does not come easily.

The 'horsey' paradigm—what is it?? This is the dominant handicapping thought of our day. It has been the dominant thought for quite some time. One of the earliest 'absolutes' in handicapping was the use of speed figures, especially final time. Today this prevailing thought still dominates the mainstream paradigm in contender selection. Visual perception of a horse's running style, second call times, man made 'class' distinctions, closest to the pace, recency, yada, yada, yada.....these are other manifestations of the old, 'horsey' paradigm. One of the things that happens when one accepts an overriding premise, i.e. final time, as THE factor is that any other aspects are slanted to make the dominant thought the winning one. This prevents new ideas from coming to the surface.

Even the concept of pace was not accepted as having any credence until recent years and even now most pundits regard pace as merely the second call time. Of course if one is making their living from selling systems, selections, and publications why would they want to change? If you actually sell a system that really wins you may have lost an on-going, paying customer. Soooooo let's maintain the status quo seems to be the order of the day. Keep those customers coming back. Sell those purloined, over-used formulas, repeated 'rules and angles', speed calculators, and racing analyzers. One horse betting. Now there is a real cornerstone of the mainstream paradigm. It has nothing to do with contender selection only in how one actually invests their money. When people make other types of investments whether it be stocks, coins, or vintage wine they do not invest in only one stock, one coin, or one bottle of wine. Why should profit person be any different? We shouldn't; invest to profit, not merely to speculate. We know how beneficial two horse betting can be, and it takes us out of that ego-driven need to be able to pick THE winner. Remember, the goal is to be a winner, a winner of money not of races or fans.

Using the very highly visible and thus perhaps easier to remember races of the Triple Crown it can again be illustrated how the multiple horse investment pays off. Unlike recent years this year the programs showed the favorite had a good chance to win. We know he did win. My win tickets in the Derby were not winners; they were on Aptitude and Impeachment because I was not willing to accept the short price on the favorite. However, using the SAME two horse betting guide in the Preakness, again not accepting the short price on the favorite, I collect the \$14.40 mutuel on the winner, Red Bullet. For the first two legs then the minimum investment for win tickets is \$8. The return is \$14.40. The net profit is \$6.60 or 80%. This is a good example of investing on two horses per race to make a profit not on just one race but on all the races.

The old paradigm dominates the publications and the minds of almost all the people around us. We see the same bylines, tip sheets and horseplayers wherever we go to profitcap. Being locked into assumptions based on an old paradigm prevents us from evolving into the wagercapper you want to be. By changing our assumptions and dropping the old ones we begin to alter the decisions we are making. We begin then using the new paradigm. This shift allows us to wagercap beyond oldstream conventions. It allows all of us to be winners.

Since the evolution of the Synthesis program Dr. Sartin has truly taken the Methodology not only into a revolution but into a new paradigm. It is up to us, individually, to not be saddled by excuses and feeble limitations. We are at the forefront of this phenominal shift. Ride it to a new you, a winning you.

The 'Capper here with a race day reminder....work the plan, be profitable. 'Til next time.

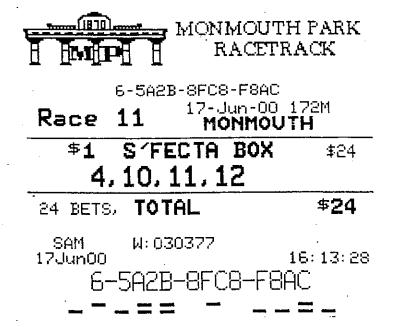
Dear Doc -

Thank you again. My trip out there was great. I learned so much and you all were so nice. I had a great time...

Doc, some great news! I went with my dad to Monmouth Park the Saturday before Father's Day. He was so excited to see the Validator in action. He and my mom were very supportive in my trip out there. We all went to Monmouth together. My dad loves the Superfecta so I gave him the top 4 horses from the V/DC screen on the Validator. He won the Superfecta - \$1100.00. Wow - what a great Father's Day present. I had the winner myself across the board.

Thanks

B.V., New Jersey



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The Fallacy of Result Chart Profile Figures:

Our Methodology is credited with creating the modern concept of Track Profiles and Race Models, This credit may not be fully deserved, yet the <u>way</u> we make profiles and models is indigenous to our Method. Some clients subscribe to periodicals and services that offer Track Profiles. These are all made from result charts. Even some graduate engineers can't seem to get it through their heads that the matchup seen in result charts is not the same as those taken from the past performance lines.

I subscribe to the best of the racing periodicals. American Turf Monthly who, unlike their competitors, always publish at least one, sometimes more, viable articles each month. They cannot be held to blame for the track profile statistics offered by their contributing authors. These profiles are valid only if one is able to handicap with the following day results in hand like the protagonist on that TV show, Early Edition.

Result chart profiles are tragically misleading and anyone using them to handicap a track so profiled is in for a big disappointment. Particularly erroneous are stats about wire-to-wire winners and closers.

Using Del Mar and Saratoga as 1999 season examples, viewing the most predictive past performance lines for these kinds of winners, we find that about half in each category did NOT fit the published result chart profiles. Less at Del Mar, slightly more at Saratoga.

One published example shows a plethora of wire-to-wire turf winners and a dearth of closers winning on the turf at Del Mar in 1999. Using each winner's most predictive past performance line in the last three races, few ran wire to wire and there were Sustained, Sustained Pressers and Closers in abundance.

Unfortunately, I've never seen a published profile accompanied by any average Win mutuels. I've kept such records for 25 years. In today's racing, as opposed to statistics from the 1980's, designated early runners, especially those who can only win going wire-to-wire, are paying far too little to be profitable.

All you winners know that the higher mutuels come from Pressers and Sustained Pressers. Still, anyone believing published profiles would have to pass or enjoy little if any profit from the 176 alleged wire-to-wire winners out of a total of 363 races in order to make a profit. All of you who reported a profitable 1999 season at Del Mar know that this was not so.

Any handicapper seeking a profit should realize that the matchup of horses seen in the result charts is quite different from the past performance running line used to handicap these horses.

To believe otherwise is self-deception.

Those downloading from TrackMaster get our own exclusive lines as Adjusted, Equalized and Normalized. The PP matchups and those seen in the result charts are often as different as night and day. This should be obvious to anyone using their Early-Late Graph. I suggest that all clients make an early late graph, before and after hides of each race you handicap from now on. Then compare your E-L figures with result charts and note the difference. This difference is one of our biggest edges over the public.

AT DEADLINE...

IT ALSO HAPPENS AT BELMONT ... From New York's Paul Yudell

Dear Doc,

It was just a few days ago that I was reading in Followup #81 all the stuff about short fields. Then today (Sun 7/9) there were a couple of similar races at BEL with very interesting outcomes: The third race had 5 fillies & mares going 7 furlongs. The 1/9 favorite was NOT ranked #1 on the composite screen, but was #2. So I figured I could get away with hiding it for win.

The #1 ranked horse was #1 by 5 points, which seemed to be a great overlay.

The #3 horse was a bit too early for 7f at BEL (my records), so I stuck with my overlay as a single wager. It won and paid \$12.20 to win, with the favorite naturally running 2nd for a simple \$23.40 exacta.

Pace Launcher IV Composite -- ATM

BEL 7-9-00 3 7 D

	#	NAME	Ŀ	N.	Т	EPR	LPR	CPR	TT	HID	FW	FX	LS	RANK	;
	2 3 4	SILVE BLUE ALYLI MATLA HONES	1 1 1			1 5 2 3 4	2 3 5 1 4	1 3 4 2 3	1 5 2 3 4	1 3 5 2 4	1 4 5 2	!	9 27 28 14 25		

BEL 7-9-00 3 7 D

WIN ODDS ONLY

ADJUSTED

	BOTTOM	BETTING	Opps
	LINE	LINE	@ 6 MINUTES
	LS"	ODDS	TO POST
1 SILVE	23.5	EVEN	7-1 - W \$12,20
2 MATLA	20.3	EVEN	1-9 -8
3 HONES	11.0	4-1	11-1
4 BLUE	9.0	5-1	
5 ALYLI	7.0	7-1	17-1 17-1 - S

The 8th race was even better - it had only 4 starters! With two heavy favorites in a field of 4, one could easily forego the computer altogether and either pass the race, or, bet the other 2 at 5-1 & 10-1. But again, just like the 3rd race, the two heavy favorites were ranked 2 & 3 on the composite screen, while the #1 ranked horse has a 5 point line score lead over the 4/5 favorite. Pace Launcher was obviously not impressed that one favorite won the Preakness & the other won the Belmont.

This #1 ranked horse was also the #1 BL/BL horse, and in a field of 4 with no show wagering, it went off at 7-1 and paid \$16.00/\$8.20, keying a \$49.00 exacts with the 8/5 2rd choice.

Pace Launcher IV Composite -- ATM

BEL 7-9-00 8 8.5 D

	#	NAME	Ŀ	N	Τ	EPR	LPR	CPR	TT	HID	FW	FX	LS	RANK
1	1	RED B	1			4	1	4	4	3	3	2	21	3
	2	COMME	1			3	4	3	2	4	4	3	23	4
	3	MORE	1		ļ .	1	3	2	3	2	2	1	14	2
-	4	ALBER	2			2	2	1	1	1	1	1	9	1
L		<u>. </u>		<u> </u>	<u> </u>	<u>t</u>	<u> </u>	İ						

BOTTOM LINE -- BETTING LINE

BEL 7-9-00 8 8.5 D

WIN ODDS ONLY ADJUSTED

		BOTTOM	BETTING	odos @	
		LINE	LINE	6 MINUTES	
		LS	ODDS	TO POST	
1	ALBER	23.5	EVEN	5 - W- \$16.00 /8 11	ť
2	MORE	20.3	EVEN	5 - W- \$16,00/8,2 8/5 - P- Ex= \$49.0	
3	RED B	14.5	2-1	4/5 - 5	
.4	COMME	13.0	.3-1	10-1 - 4TH	

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