

Number: 6

## TIME TO GET SERIOUS

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Howard G. Sartin, PhD  
Founder and Chairman of the Board

# MAKING LIGHT OF THE SEASON

BY REV. BERT MAYNE

This is a wonderful time of the year. The Holiday Season is fast upon us, and the celebrations are under way. The traditions and rich associations are once again taken out and dusted off by each of us for this special season. But is it all just mercantile hype and childish, maudlin nostalgia? Like everything else about how you view the world, and your life, it's up to you to say.

I for one think that the season holds a wealth of meaning and a wonderful treasure that the mercenary will never be able to understand, much less capture, imitate, package, or profit from.

The mystery of this season has to do with Light. Whether you celebrate on the twenty-fifth of Kislev or the twenty fifth of December, when you begin to discover the mystery at the heart of the holiday (holy-day), you will begin to encounter the mystery of the Light. Hanukka is the Feast of Dedication, also known as the Feast of Lights, which remembers the rededication of the Temple in 165 BCE, after it had been desecrated three years earlier by the Syrian king Antiochus IV Epiphanes. When the Maccabees won the struggle to free their country, and reclaimed the Temple, they found one day's supply of nondesecrated oil, overlooked by the enemy, which miraculously burned in the Temple for a full eight days. Long enough for new oil to be brought to supply the Temple. Their needs, in a critically important cause, were met by a source beyond their own ability to provide.

It is no great secret that most of those who have studied the beginnings of the Christian Era see little reason to believe that Jesus was actually born on the twenty-fifth of December. There is no biblical evidence for the date, and it was not celebrated until the third or fourth century. Easter, another event intimately connected to the mystery of Light (as is Passover, which is remembered at the same time of year), was, and still is, the most holy time for Christians. The celebration of the birth of Jesus was started after the Church had spread into areas that celebrated the Saturnalia. The Saturnalia was a festival of the Romans, and some others around the Mediterranean. Its focus was the fact that at the winter solstice (about the twenty-first of December) the hours of daylight are at their shortest. As the ancients saw the sun as the very source of life, when it diminished they feared the end of all life. They built great fires, adopted a sort of "eat, drink and be merry, for tomorrow we die" attitude, and had a fear-motivated binge for several days. This lasted until about

the twenty-fifth, when they could see the days growing longer again. Then the feasting turned to joy at the "return" of the sun.

Some of the leaders of the early Church saw the role people's fear played in the Saturnalia, and decided to celebrate the advent of another kind of Light in human consciousness, to offer the joy of the advent of that Light as an alternative to the darker visions of the Saturnalia.

Whether Kislev 25 or December 25, we have the mystery of Light; of Light received, Light shared, Light seen, and Light in-dwelling. And in this very special group of people who come together as PIRCO, we have the mystery of Light to celebrate as Illuminated Handicappers. Where else has this ever been done? Where else have winners given so freely to so many, in a true understanding of what it means to be a Winner? Where else has the Light of insight, of alpha-level inspiration, enabled the ordinary to see the extraordinary within themselves and realize the Light within, and discover the truth that they were extraordinary all along?

You may think that the words "Illuminated Handicapper" are a bit much. I don't think so. To be illuminated means to be gifted with light. You are set free by the Light of Truth. The old, losing ways are put behind each who sets out on the quest to understand the mystery of the Light. You are one such traveler. As long as you take the journey seriously, you will realize that your life will never be the same again. When your lamp burns low, another provides oil for you to see your way through. When the daylight seems to be fading, then is the time you celebrate the coming of the Light that cannot fade.

Best wishes for these holidays. May you be blessed by the clear sense of the call of the Light. May the discipline and joy of the Methodology and the Quest be yours throughout the coming year. A blessed and happy Hanukka and Christmas to you and yours!



**BOSS**

# A NOTE FROM THE PUBLISHER.

It's ALL in the Timing! Before I went to Oklahoma to spend a week with Jim Bradshaw, I wrote a review for the last Follow Up of Dr. Ravi Batra's book, The Great Depression of 1990. I added some commentary of my own, along with a report on how "The Hat" and I pretended that 1990 was already here by using a \$100 depression bankroll to make a very good (depression) living of \$68 a day from pari-mutuel investments at Blue Ribbon Downs.

The October issue of The Follow Up was meticulously edited by Dick Schmidt, printed and mailed. The first copies were just being received in Southern California on, you guessed it, Monday, October 19th. The day the stock market plunged 508 points.

I take no credit for the timing (Editor's note: yes he does. All the time), but subsequent events warrant that we all pay heed to Batra, who I've dubbed the Monetary Maharishi. He appeared on Public Television Thanksgiving night and reiterated his position. His recommendations to our government, originally penned in 1983 and updated in 1985, have been steadfastly ignored. This unique prophet, who offered a cure against the fulfillment of his own prophecy, has been ignored in high places. But NOT here!

We are most grateful to Dr. Batra. He has inspired us into immediate action. Let's all start to apply all our tools in order that his prophecy will not be one of economic doom for any of us. We can all survive quite well, no matter where the economy goes.

Dr. Batra teaches economics at Southern Methodist University. Quite possibly Eric Dickerson was one of his students. And we all know what a keen sense of economics Eric has!

\* \* \* \* \*

Synergism Update: keeping you posted on Synergism's track record is a job that I will henceforth delegate to Bob Purdy. When I recap some of the letters I have received, it begins to sound like Norman Mailer's Advertisements For Myself.

On Breeder's Cup day at Hollywood Park, Synergism went 6 for 7, plus a couple of large exactas. It started out by putting

Groovy second to \$34.80 winner Very Subtle. The one race it needed help with was the Juvenile Fillies Mile, the second race. Epitome, who paid \$62.80, was coming from running well at very slow tracks. Even Synergism will not automatically adjust for such slow times. However, by merely using Pargenerator Plus or the Variant Program to get Energy pars by class and distance, you can make appropriate adjustments. Bob Montgomery, who hates to lose even one race, made the appropriate adjustments and had Epitome ranked second. Also, a big hats off to Shirley Gilbertson (problem race analyst in this issue). She came in right behind Bob Purdy for money won on Breeder's Cup races.

Plaudits for Synergism have also arrived from an unlikely source. Here is the gist of a letter to Mary Jr.: "Dear Mary: You wrote me saying that Synergism couldn't be used for the trotters. Enclosed are several harness races from Garden State using Synergism. All were won without a problem, except maybe for readout interpretation." Signed, Jack Zeltzer.

Jack is a hard bitten realist and tends to guard himself against hyperbole, least Mary ask him to tithe. His readouts and money earned summary included a rash of winners, exactas and tri's. The final results were staggering, and prove that Jack has a better feel for the sulkies than I have at this moment.

In his excellent book, The Best of Thoroughbred Handicapping, James Quinn states that the Sartin Methodology works best in the hands of skilled handicappers. Ironically, Synergism many times seems to work equally well in the hands of the LEAST skilled among us. Those who simply accept the automatic adjustment and don't try to second guess the readouts. The most exuberant letters praising Synergism are from clients who seldom won more than 50-60% before, but who now find themselves winning 67-75%. The secret lies in the adjustment factor. Left to their own devices, most clients OVER ADJUST, despite our warnings.

\* \* \* \* \*

#### NEW PIRCO MEMBERSHIP CATEGORY

We are pleased to announce a new category of advanced PIRCO Members who contribute to the welfare of us all through their mastery of those devices we have all come to depend on so much: THE COMPUTER. Our first PIRCO Charter Programming Member certificate goes to:

ERIC LANGJAR

A New Yorker, though we don't hold that against him, Eric devised the initial SORT routine that is now in general use in all our programs. Also, he gave us the SCRATCH ROUTINE in Synergism, along with most of the user interface. Through Eric's

sophisticated computer applications and advanced knowledge of computer languages, we have been able to crowd more and more into the little Sharp hand-held computers which have become our standard machines.

Thanks to Eric, where once our programs were the victims of my own limited programming ability, we now have some of the most sophisticated handicapping programs available. Eric is currently working closely with Michael Pizzolla on Phase V, Energy; which will be released ONLY after it proves to be superior to Synergism. Judging from the above mentioned response to Synergism, that may be a long time off.

Eric is also working on an advanced Harness Program, plus other thoroughbred applications designed not only to improve win proficiency, but to enhance ease of operation and interpretation. Eric's next contribution will be in conjunction with Jim Bradshaw's Matchup program that will accompany our 1988 Matchup Manual. This program is designed to be a teaching tool, rather than a handicapping program, and will reduce the complicated matchup procedure to an easily comprehensible set of rankings.

Congratulations, Eric, and welcome to PIRCO.

\* \* \* \* \*

#### A LOOK AT SOME PERTINENT NUMBERS

Our ongoing theme since the October 19 stock market crash and the now real potential of a bear economy, is Let's Get Serious. In that light, I want to take a look at some numbers that should add some perspective to our attempt to make or augment our living through pari-mutuel funds. The Racing Form has finally responded to our request for some indication of just how many people in North America are really TRYING to win. First, some gross figures:

Total attendance at race tracks - 1986:

Thoroughbred Racing .....	45,761,281
Harness Racing .....	20,073,908
Quarter Horse Racing .....	2,071,691
Mixed T-breds and Quarters .....	5,435,914

That's the total through the turnstiles. But how many DIFFERENT people attended the races, and how often? Our estimate over the years has been 10% of the total. Daily Racing Form figures indicate that our estimate is high, if we're talking about serious handicappers. According to them, a maximum of three million North Americans are sufficiently interested to buy a Racing Form on anything like a regular basis.

This figure of 3 million is compiled from weekend and holiday attendees only. During the week, the number is closer to 2

million. This concurs with our recent Follow Up article on Day of the Week mutual averages, in which we showed a higher potential on weekdays. Thus, when we reach our goal of 1,000 consistent winners, we will represent only a miniscule percentage of those TRYING to be winners. However, let's not forget that only one TENTH of one percent who try, succeed. Averaging weekends and weekdays, that's about 2,500 consistent winners. Even if we use the higher weekend number, there will still be only about 3,000 consistent winners and we'll constitute a third of them.

You can now see why we are reluctant to follow James Quinn's advice and increase to 2,000 clients. Quinn thinks the 3,000 winners total is far too low. Dick Mitchell thinks it's high. Our own impact on the mutuels is dependent on the size of our bets as well as our win percentage. During the current good times, most of us are betting less than a professional needs to bet.

If we take full advantage of our edge, and bet at the Bob Purdy (Editor's note: GULP), Robert Montgomery, Tom Brohamer, Dick Schmidt, Bob Rego, et al, levels, our group would already be impacting mutual prices in some parts of the country. One saving hope for the future is off-track betting. Judging from the crowds at San Bernardino in California during the first week of off track betting, OTB has the potential of adding substantially to attendance and total handles. Nevada, and soon perhaps other legal books have also perceived the trend and are building more ornate additions to the off track betting scene.

J.R. Bridges demonstrated that betting a mere \$2 to win on his top two Ultra Scan choices would net a \$6,500 profit over a year's play. At a \$20 bet level this adds up to \$65,000 a year. In hard times, \$65,000 is a GOOD living. (Editor's note: it ain't bad right now!) However, I would recommend that we all confine our handicapping to about two-thirds of the year, taking periodic "vacations" from racing to avoid burnout. That would reduce Bridges' \$6,500 to \$4,429, or \$42,900 per annum. Hence we would need a \$30 base bet to get our net back up to \$66,435. Bridges' win percentage was less than 63% overall during this period, so this figure is more than realistic. Incidentally, the expanded Bridges Report, probably our most inspirational work yet, will be forthcoming in February or so.

\* \* \* \* \*

#### LET'S GET SERIOUS

This was the theme of our December Workshop in Beaumont. We gave, as a Holiday bonus, Huey Mahl's place betting Nomograph, Extension tables and place betting package. Marion Jones, who makes his living solely through the Methodology was our guest speaker, along with regular Dick Schmidt, who also makes his living handicapping. The clinic was one of our most successful yet. It

will be repeated if YOU ask for it. The free gift offer will also be extended. We gave hard-hitting, no nonsense procedures for making a LIVING via handicapping. With the total cost of \$45 for a full day, plus the free gift, this clinic will be worth traveling for. If enough interest is expressed, we'll schedule another clinic soon. See the AT DEADLINE insert for dates of upcoming workshops. If you wish, we'll even make your motel reservations for you.

Let's all knock off the fooling around and GET SERIOUS. Hard times just may be a-comin'.

\* \* \* \* \*

'Tis the Season. To be jolly, yes. But also to reflect upon the good that still exists in our tumultuous times. Bert Mayne's "Holy Day" message in this issue expands our view of the season beyond an orientation that is solely Christian.

It embraces all religious philosophies dedicated to decency and goodwill toward our fellow beings. The Reverend Bert also makes it ecclesiastically clear that our aspirations and chosen field are in no way evil, but rather noble, in that we embrace the most democratically governed marketplace of all: pari-mutuel funds.

What horse racing has given to me alone demonstrates its worthiness. The chance to meet and change for the better the lives of those truck drivers who were facing prison sentences. The opportunity to pass on the knowledge gained with them to you. And in so doing, meeting many of you in person and learning what truly beautiful people you are. All of you have particularly impressed my wife Mary E. and my daughter, Mary M. (Editor again: that's Big Mary and Little Mary). Their conversations with you, mostly on the phone, have expanded their human potential horizons enormously.

I've had the chance to gain status in an otherwise socially outcast field, thanks to the generous help of those few who themselves had gained such status: James Quinn, Andrew Beyer, William Quirin, William Scott, Mark Cramer, Dick Mitchell and especially, Huey Mahl, without whom even the first step would have been impossible.

And yes, even to Phillip's Racing Newsletter and its Editor/Publisher Russ Dietrich. We disdain PRN's unwillingness to apply the fairness doctrine to its editorial policy and its persistent plugs to obvious pirates, but we cannot ignore its overall position of presenting worthwhile material along with the junk.

There is a lesson in humility inherent in all worthwhile religious philosophies. I know in all humility that without a small band of dedicated, loyal and, for the most part unpaid group of people, none of this would have come to fruition. In the order

in which I met them, I would like to thank and salute: Ron Bauman, Andy Gusich, Bob Purdy, Tom Brohamer, Ginny Butler, Jim "The Hat" Bradshaw, Glenn Smock, Robert Cochran, Michael Pizzolla Jr., Bert Mayne, Ed Hopper, Elton Smith, Marion Jones and Dick Schmidt.

There were others who contributed, but have since chosen to go their own way: Barry Burkan, Dick Quigley, John Nick.

Helping up build towards the future, we have Dick Hazen and his son, Rick, Eric Langjar, David Orio, Phil and Ginny Heagney, Tim Speer, J.R. Bridges, Sue Sedgwick, Jesse Coen, Shirley Gilbertson, Bob Montgomery, and Tom Hambleton. There are many others also quietly working in the wings. A new generation of unselfish helpers and teachers.

The efforts of every member of this group were sharply enhanced the day that Dick Schmidt agreed to become, and so magnificently carried out the duties of, Editor in chief of The Follow Up. Schmidt has given voice to my early dreams of a small band of 1,000 consistent winners. He has done it exceedingly well. Without his dedication and talent, our ability to communicate with all of you would still be in the dark ages of scrawled notes. (Editor's note: don't applaud, send money)

Each of the PIRCO Charter Members has made significant contributions to YOUR positive financial future, no matter what the shape of the economy. The Teaching members will be doing likewise. While I have personally gained wide recognition through the books and articles of the acknowledged experts, I know full well that I would be worthy of nothing more than a short footnote were it not for those eleven Charter members who I mentioned, along with the Teaching members . . . but especially without all of YOU.

Putting your hard-earned dollars through the mutuel machines, taking your losses, but maintaining your faith and returning to the wars undaunted, you are the inspiration for all of us. It is you, in your individual triumphs, who have turned the tide and made us into an organization of WINNERS.

You are that part of the iceberg that towers formidable above the surface, making us visible and viable in the small and esoteric world of horse racing.

To YOU I give heartfelt thanks and deep, sincere wishes for the merriest and happiest of times ahead. You are the blessed few among the many.

# LAS VEGAS SEMINAR REPORT

BY DICK SCHMIDT

I've run out of superlatives. Each time we hold a seminar, we keep saying that it was the best, most exciting, most informative seminar we have ever held. As time goes by, we do get a little better at putting these things on, but what really counts is what the attendees bring to the seminar and what they take away. I'm not going to tell you that this seminar was the best or really exciting; I'm just going to say that most people in attendance came away excited and better prepared to win at the races.

Our featured speaker was again Huey Mahl, who presented his new place betting strategy that is covered in this issue. We had sessions on the new Class rating, adjustments and variants, ESP matchups, the Match-Up itself and of course the Psychology of Winning. As always, everyone stayed until the last question was answered.

This time, we also tried to present not only the big picture, but the details that can be so important if you don't know them. That's the problem with small details; they are just one more piece of the puzzle once you know them, but they can be real stumbling blocks until you have them mastered. We started with a Beginners Session before the seminar proper, trying to get newcomers up to speed so they wouldn't be quite so lost when we started talking "Sartinese."

Saturday afternoon, we broke into several groups, each led by a different PIRCO Charter member, and discussed some of the details that had been bothering many of the clients. Bob Purdy had a Synergism workshop, Tom Brohamer and I talked about keeping and using a Track Profile and the Brohamer Model, Michael Pizzolla led a discussion on Energy and Jim Bradshaw and Howard discussed the Match-Up.

This format was so successful that we plan to continue to use it, having both discussion groups and a beginners session at all our seminars in the future. And speaking of the future (smooth transition, what?), what happened after the formal sessions provided a hazy glimpse into the years to come. As Howard told you last time, he spent two weeks in Oklahoma this summer with Jim Bradshaw. One of the things they did was to start work on the next great step in handicapping, the Energy Program.

Jim spent the month before the seminar getting the Energy program working (more or less) in time for us to try it out. Jim, Howard, Michael Pizzolla and I spent the week after the seminar in Laughlin, testing it. It was both an exciting and exhausting time, but serendipity was on our side. One of the weaknesses in Energy (as it is currently written) is that you must know how the race is going to be run (Early, Sustained, Average etc.) before you start. With a strong bias, your model can tell you, but we didn't have models for all the tracks we were playing, and not all tracks were displaying a strong bias. At many, each race was running differently.

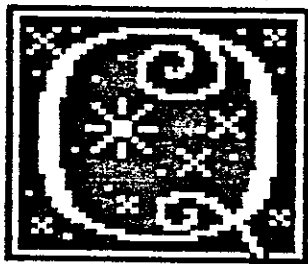
Well, a few days before the seminar, Michael had a blinding flash of insight and developed a new way of analyzing how a race is likely to be run. He wrote a crude program on the airplane to Las Vegas, and he and I spent hours of frenzied programming late at night making it run and putting in improvements. Of course, we had no idea if it would work, or especially if it would work with Energy. Turned out it worked so well it may save a year of development time. Michael may have made a major breakthrough. By the time we were through, we were using three computers to handicap each race, each with a different part of the program. We tried three different sprint to route formulas, and half way through Howard had an idea for another new readout.

Handicapping got frantic. APV and Class in one machine, our new Contention Factor in a second and versions of Energy in two others. All of the programs (except APV) had multiple bugs and Howard and Jim kept changing Energy on the fly. Michael and I would work a race together, stopping only to correct errors in the programs. None of the programs worked together and each race had to be entered three or four times. Michael in particular got so excited he spent one night reworking races in the bathtub after I gave up and went to sleep. (Absolute truth! Could I make up something like that???) We never did get sprint to route to work very well and there are still some bugs lurking deep within both new programs, but the initial results were so outstanding that we are all continuing to work on the program every spare moment. Even with all our problems, by the end of the trip we were winning almost 80% of the races we played.

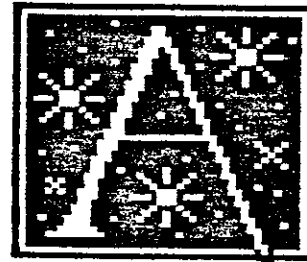
What with Michael and I juggling computers in the front row and passing them back to Jim every time we hit a problem, the only one of us who kept his cool was Howard. He puffed on his pipe and watched in detached amusement our frantic struggle. He did offer the occasional opinion and improvement, but most of the time he was wearing out the rug between the betting windows and the cashiers cage. At one point he went 13 races in a row without throwing away a ticket or turning on a computer. Most annoying.

The Energy program looks to be at least a year away. First of all, we need to make it run without crashing every five minutes, then we need to fine tune it until it can outperform Synergism. No easy task, but what's the point of releasing a new program if it isn't better than those we already have? At the moment, only Michael and I can convince the computer to give us his Contention Factor because we wrote the program and know where all the bugs live. Jim and Howard are still working on Energy proper, trying to get the sprint to route adjustment to work and adding that new readout. Right now, we really don't have a computer program, but rather a collection of bits and pieces; however they show so much promise that I can assure you that we will continue to lead the pack well into the 1990's.

We had planned to have only one seminar in Las Vegas next year, but since this one was another sell out, with several people being turned away, we will probably have two. One in the Spring and another in the Fall. We'll see. As always, readers of The Follow Up will be the first to know.



# A N D



## With the Doc

Let's begin by applauding a client who's questions have often dominated our mailbag. This time, Les Margolin of Lake Tahoe supplies a lot of answers rather than questions. In short, this is a textbook example on how to use +s and 0's to find an appropriate pace line in a race full of apparent dogs. The proverbial "junk race."

### 8th Bay Meadows



1 1/2 MILES. (1.38%) CLAIMING. Purse \$17,000. 3-year-olds and upward. Weights, 3-year-olds, 119 lbs.; older, 122 lbs. Non-winners of two races at a mile or over since September 15 allowed 3 lbs.; such a race since then, 6 lbs. Claiming price \$32,000; if for \$28,000 allowed 2 lbs. (Races when entered for \$25,000 or less not considered.)

#### Sensitive Copy\*

DOOCY T T

Own.—Henderson or Snyder

16 May 87—Broke slowly

17 Apr 87—8GG 1 1/2 49 1:12:11:38 fm 10 117

28 Mar 87—9GG 1 1/2 48 1:12:11:43 fm 4 122

7 Mar 87—4GG 1 1/2 46 1:11:11:43 fm 4 119

11 Feb 87—8GG 1 1/2 46 1:10:41:36 fm 5 122

31 Jan 87—8BM 1 1/2 47 1:11:31:50 gd 11 114

11 Jan 87—6BM 1 1/2 48 1:14:1:46 gd 6 120

Nov 7 BM 4 ft :47 h Nov 1 BM 4 ft :48 h Oct 18 BM 4 ft :48 h Oct 2 BM 5 ft :59 h

116

B. c. 4, by Sensitive Prince—Rare Copy, by Le Fabuleux

Br.—Mabee Mr—Mrs J C (Ky)

Tr.—Fierce Fordell

Lifetime 29 6 4 4 \$67,105

78 44 21 23 6 Doocy T T 2

45 65 65 78 0 Doocy T T 2

74 912 811 811 0 Schacht R 2

814 89 66 64 0 Castaneda M 1

1987 10 1 2 3 \$26,350

1986 16 5 2 1 \$40,755

Turf 8 1 2 1 \$20,640

40000 75-25 THFloHilo,SnstvCopy,SomehngGrgs 8

50000 76-11 Fothers,EmperdorAlNorte,HotMetl 9

40000 70-20 FalklandsRuler,Penznce,MturisGrnd 9

40000 72-20 Penzance,Algardi,First Beginning 8

#### Ranger RoniX

CASTANEDA M

Own.—Carrigan A & Barbara

31 Oct 87—6BM 1 1/2 46 1:12:1:44 sl 4 119

31 Oct 87—Bobbled start

12 Oct 87—9L ga 1 1/2 45 1:09:41:42 ft 7 116

27 Sep 87—9EP 1 1/2 46 1:11:31:49 ft 5 117

12 Jly 87—9L ga 1 1/2 45 1:09:1:47 ft 22 110

27 Jun 87—9L ga 1 1/2 46 1:10:41:35 ft 2 116

6 Jun 87—8L ga 1 1/2 47 1:12:1:44 ft 4 120

23 May 87—8L ga 1 1/2 47 1:11:31:44 ft \*3-2 116

10 May 87—7L ga 1 1/2 47 1:11:1:44 ft \*2 1105

24 Apr 87—10L ga 1 1/2 47 1:11:31:43 ft \*2 1155

11 Apr 87—10L ga 6 f :22 1 :46 1:12 sy \*3 1125

Nov 7 GG 4 ft :49 h Oct 22 GG 7 ft :1:30 h

116

Dk. b. or br. g. 4, by Captain Courageous—Bag of Spooks, by Bagdad

Br.—Grousement Farm (Wash)

Tr.—Knapp Neil

Lifetime 15 6 2 2 \$44,570

615 614 516 418 0 Hansen R D 1

Aw19000 54-28 Bold Bargain, Mean Cuisine,Danski 7

1987 11 5 1 1 \$40,805

1986 4 1 1 1 \$3,865

#### Mc Gruff

HOVERSON C

Own.—McLean-Reid—Campbell

31 Oct 87—7BM 6 f :22 1 :45 1:11:3 sl 62 117

31 Oct 87—Placed third through disqualification

25 Sep 87—9L ga 6 f :21 1 :44 1:15:3 ft 6 115

5 Sep 87—9L ga 6 f :22 1 :45 1:09:4 ft 25 115

12 Aug 87—9L ga 6 f :22 1 :44 1:09 ft 16 116

30 May 87—9L ga 6 f :22 1 :45 1:11 sy 8 116

23 May 87—9L ga 6 f :22 1 :45 1:10 ft 11 120

3 May 87—9L ga 6 f :22 1 :46 1:13 m 7 122

15 Oct 86—9L ga 6 f :22 1 :44 1:09:2 ft \*9-5 120

10 Oct 86—9L ga 6 f :21 1 :45 1:20:3 m \*3 117

25 Sep 86—9L ga 1 1/2 46 1:10:41:49 ft 14 115

12 Sep 86—9L ga 1 1/2 46 1:10:31:35 ft 52 117

Nov 10 GG 4 ft :52 h Oct 27 GG 6 ft :1:14 h Oct 12 Lga 5 ft :1:04 h

116

B. g. 4, by Just the Time—Forgive Me Not, by First Balcony

Br.—Brown T (Wash)

Tr.—McLean Bill

Lifetime 30 6 3 4 \$42,305

65 56 44 42 1 Hoverson C 2

25000 78-28 FinlConflict, AckAck'sJoy, Pollinir 11

1987 7 0 0 1 \$5,915

1986 21 5 3 3 \$35,190

Barnese V J 5 25000 85-19 Pappy Who, Cordova Red, Jim Joe 6

Barnese V J 5 25000 83-18 Bob'sFlying,StretchItOut,ChekySix 7

Aragon V A 2 40000 79-21 Paul'sRampage,PappyWho,Mr.Spde 8

Barnese V J 5 40000 72-25 Ladeor, NevadaSwinger,HandyTheo 5

Barnese V J 2 25000 75-22 Jim Joe, Leading Hour, Mr. Spade 7

Loseth C 5 Aw11000 66-28 SpanishMschf,NvdSwng,WorldlyWy 6

Loseth C 5 Aw11100 82-18 LfeetLfst,Sundooner,ErleyDrummr 6

Loseth C 5 25000 66-43 Mc Gruff, Worldly Way, HctHomer 10

ArVA 1 10000 83-18 Sssy'sHllr,GlntSlor,CrrncyControl 11

Aragon V A 6 Aw10000 84-19 CrrncyControl,Sssy'sHllr,SnrSpsh 9

## Greek Native

HANSEN R D

Own.—Cosgrove B &amp; Pat &amp; Stbier Lind

55.35 116

18Oct87-118M	1 1/2 @ 4621:1331:424fm	19 117	54 54 1/2 710 712	Aragon V A 2	50000	77-14	Falklands Ruler, Rajhaan, Prince Sky 8
18Oct87-Ducked in start; rank leaving gate, 1st turn							
10May87-11GG	1 @ 4741:1131:364fm	6 116	43 1/2 21 1/2 35 1/2	Diaz A L 4	50000	77-20	Minutes Away, Elmsour, Greek Ntve 7
26Apr87-6GG	1 @ 4831:1221:374fm	13 117	22 3 1/2 2 1/2 64 1/2	Davidson J R 2	62500	73-25	Kellsapaul, Elmsour, French's Luck 7
26Apr87-Bumped 1/8							
4Apr87-6GG	6f :214 :442 1:084ft	26 117	53 55 1/2 56 1/2 69 1/2	Warren R J Jr 2	50000	85-12	Spacecapit, Fst Foods, Relunch A Tune 6
4Apr87-Lugged out backstretch							
20Oct86-6BM	1 :462 1:114 1:384m	51 108	43 1/2 44 1/2 49 1/2 61 1/2	Aragon V A 1	HcpD	63-30	Reisina Run, Waitin' For Bever, Plinter 8
20Oct86-Run in divisions							
30Oct86-7BM	1 :462 1:111 1:361ft	31 114	42 41 1/2 32 1/2 1no	Aragon V A 1	40000	87-19	Greek Ntve, Brgin Power, Doctor Dkot 10
14Nov86-7BM	1 1/2 :464 1:111 1:43 ft	7 114	53 1/2 42 1/2 43 33	Aragon V A 1	40000	74-20	Arbitrate, Doctor Dakota, Greek Ntve 8
31Oct86-8BM	5 1/2 :222 :453 1:04 ft	29 115	74 1/2 97 1/2 81 1/2 91 1/2	Hansen R D 5	Aw20000	78-21	Holy Kascal, Cardell, Teddy Naturally 9
31Oct86-Steadied 3 1/2							
6Jly86-9Lga	1 1/2 :453 1:10 1:421ft	31 116	95 1/2 106 101 1/2 81 1/2	Domngz RE 1	Belvue H	78-15	Whitston Bl, Drby Gry, Crrncy Control 12
Nov 3 BM 4 ft :463 h							
Nov 4 BM 4 ft :462 h							
Oct 27 BM 4 ft :464 h							
Oct 15 BM 4 ft :463 h							

## Acero Rojo

WARREN R J JR

Own.—Emel D &amp; Bonnie

55.53 113

11Oct87-5BM	1 1/2 @ 48 1:1211:443fm	11 116	97 1/2 10 1/2	Doocy T T 10	Aw20000	—	Nckl Bnd, Mn Csn, Good Thought Willy 10
11Oct87-Eased; Broke slowly							
25Sep87-6BM	1 :452 1:10 1:353ft	*9-5 115	42 1/2 22 1/2 26 27	Doocy T T 5	c20000	83-25	Never Smok, Acero Rojo, Mn Of Th Hour 7
11Sep87-118mf	6f :221 :444 1:091ft	51 112	98 1/2 99 1/2 87 1/2 77 1/2	Doocy T T 4	Aw16000	85-21	Magic Door, Wild Pursuit, Sentinel Str 9
21Feb87-7GG	1 1/2 :451 1:104 1:433ft	*21 117	45 1/2 1hd 1hd 1hd 1hd	Doocy T T 2	Aw18000	85-14	Acero Rojo, Sentinel Str, Dublin O' Bron 9
23Jan87-6BM	1 1/2 :47 1:112 1:434gd	*8-5 114	22 2nd 11 1/2 16 1/2	Doocy T T 6	25000	73-24	Acero Rojo, Crystl Cuttr, Rstlss Mrinr 6
18Dec86-4BM	1 1/2 :472 1:131 1:473sy	71 114	44 1/2 32 1/2 45 48	Chapman T M 6	c25000	46-41	Sure Chad, Kurkymo, Noholme Gold 7
28Nov86-1BM	1 1/2 :472 1:114 1:452ft	31 117	31 1/2 21 1hd 15	Chapman T M 2	M20000	65-20	Acero Rojo, Cn Thl Be Right, Alph Joe 10
15Nov86-2BM	1 1/2 :47 1:12 1:452ft	21 118	63 78 1/2 213 618	Lamance C 7	Mdn	47-21	Clever Secret, Dublin O' Bron, Hwilly 8
15Nov86-Off slowly							
9Oct86-6BM	1 :461 1:111 1:363ft	91 118	57 1/2 33 34 1/2 37	Lamance C 7	Mdn	78-19	Sentinel Str, Dimond Thei, Acero Rojo 7
1Sep86-6Dmr	6f :22 :444 1:094ft	50 118	64 1/2 78 1/2 59 814	Fernandez A L 4	Mdn	75-13	Specil Trick, Sword Chrger, Charlie Ze 12
Nov 7 BM 5 ft :461 h							
Nov 1 BM 3 ft :462 h							
Oct 9 BM 3 ft :35 h							
Oct 4 BM 7 ft :282 h							

## Big Play

MAPLE S

Own.—Klein E V

56.09 115

23Oct87-8BM	1 :461 1:12 1:38 gd	71 117	33 1/2 78 818 829 1/2	Maple S 5	40000	48-25	TiFlo Hilo, Snstv Copy, Somthng Grs 8
10Oct87-8BM	1 :46 1:103 1:352ft	4 119	105 1/2 98 1/2 912 915	Mrtinez O A Jr 9	Aw20000	76-19	Ack Like Me, Lucky Hold H, Hot Mt 10
19Sep87-9BMf	1 :47 1:119 1:37 ft	*6-5 116	52 1/2 62 1/2 74 1/2 65	Chapman T M 6	Aw16000	78-18	Key Purchase, Hot Metal, Ivan Phillips 7
24Apr86-7Kee	1 1/2 :483 1:131 1:511ft	18 121	118 1/2 107 1/2 96 1/2 910	Stvns GL 6	Blue Grass	71-20	Bclor B, Bolsho Boy, Bold Arrngmnt 11
24Apr86-Grade 1							
6Apr86-5SA	1 1/2 :471 1:11 1:483ft	33 122	2 1/2 22 33 1/2 47 1/2	Stvns GL 5	S A Derby	78-15	Snow Chief, Icy Groom, Ferdinand 7
6Apr86-Grade 1							
16Mar86-8SA	1 1/2 :462 1:12 1:452sy	7 114	45 31 31 1/2 26	Stvns GL 5	Sn Felipe H	68-24	Variety Road, Big Play, Dancing Pirate 5
16Mar86-Grade 1							
14Feb86-8SA	1 :454 1:11 1:363ft	31 114	87 74 51 1/2 1hd	Stevens G L 6	Aw26000	85-16	Big Play, Bugarian, Menevazze 10
14Feb86-Broke slowly; wide into stretch							
29Jan86-8SA	1 1/2 :462 1:11 1:43 ft	13 114	88 1/2 86 1/2 76 1/2 45 1/2	Stevens GL 2	Stia Citna	80-15	Ferdinand, Vriety Rod, Grnd Allegince 8
29Jan86-Fanned extremely wide into stretch							
20Jan86-4SA	1 1/2 :463 1:121 1:443ft	13 118	34 21 14 110 1/2	Stevens G L 2	M40000	78-16	Big Play, Dodo's Lnd, Hertbrek Dncr 12
Nov 7 BM 4 ft :49 h							
Oct 12 BM 5 ft :1:021 h							
Sep 13 BM 5 ft :1:03 h							

## He's Spirited

SCHVANEVELDT C P

Own.—Turman E

56.09 116

24Oct87-7BM	1 1/2 :461 1:103 1:423ft	*6-5 119	42 1/2 1hd 13 14 1/2	Schvneveltd CP 3	25000	79-20	He's Spirited, Jordan Jck, Iron Leder 10
30Oct87-8BM	1 :453 1:093 1:343ft	31 115	54 1/2 46 1/2 68 1/2 68	Hummel C R 5	HcpD	87-12	Grnd Exchnge, Sidersll, Sir Mcmillion 7
30Oct87-Bumped start							
19Sep87-118mf	1 1/2 @ 4521:1031:413fm	9 115	22 21 1/2 23 45 1/2	HmmCR 3	Sn Mtean H	90	Position's Best, Havildr, Loro Grundy 8
7Sep87-11Sac	1 1/2 :462 1:093 1:47 ft	*7-5 121	1hd 11 1/2 16 15	Schvneveltd CP 3	Gov H	96-10	He's Spirited, Pird And Pintd, Supr Chrg 8
23Aug87-10Stk	1 1/2 :454 1:10 1:412ft	*6-5 117	32 13 15 12 1/2	HmmCR 2	Sweepida H	96-07	He's Spirited, Super Charge, Hot Metl 6
26Jly87-11Sol	1 1/2 :463 1:10 1:421ft	71 111	21 1/2 21 1/2 21 1/2	Scldt CP 2	Vlejo Day H	87-13	Tarr Road, He's Spirited, Bagdad Dwn 5
12Jly87-8Pin	6f :214 :444 1:092ft	*21 119	57 1/2 35 1/2 42 23 1/2	Schvneveltd CP 3	40000	91-13	Tell Flo Hello, H's Spirited, Royl Blue Eys 6
12Jly87-Broke in a tangle							
5Jly87-8Pin	1 1/2 :46 1:10 1:392ft	61 116	11 12 15 19	Schvneveltd CP 3	40000	97-13	He's Spirited, Trojan Trick, Jay Swift 6
25Jun87-7GG	6f :213 :442 1:101ft	6 117	98 1/2 67 54 21 1/2	Hummel C R 5	c16000	87-16	Apple Cke, He's Spirited, Detrmind Fir 9
8Feb87-5BM	7 1/2 @ 23 :464 1:324gd	31 118	44 32 1/2 75 64 1/2	Tohill K S 2	50000	75-21	Lead On, Dr. Daly, Rommel's Choice 9
8Feb87-Steadied 3/8							
Oct 17 BM 6 ft :1:143 h							
Oct 1 BM 4 ft :47 h							
Sep 16 BM 1 1/2 fm :401 h (d)							

The ultimate winner, Ranger Roni, paid \$27.60 on a Sustained track. Under normal circumstances, going back SIX races for a pace line would be lunacy. In this case, the +s and 0's deemed that either 5 or 6 back were the obvious choices. Why? The last four races, which were 0's, were far above this animal's class level. Even the fifth back, at

\$60,000, was well above its win level. The 6th back proved to be a profitable choice. It ranked the horse second behind the obvious favorite, He's Spirited.

Had Les used the 5th back, the horse would have ranked number one. However, in a TWO HORSE method, who cares? Thanks Les. Excellent analysis.

MARGOLIN'S  
READ OUTS

	FS	F	S	W	%E	EP	<sup>RD</sup> FRAC.
SC	5	4	3	3	51.64	55.41	51.89
RR	3	3	1	2	51.47	55.61	52.48
GN	4	5	4	5	51.62	55.35	51.88
AR	2	2	5	4	52.64	55.93	50.30
HS	1	1	2	1	52.10	56.09	51.56

Another client turned from a "questions" man into an Answer man is David Orio of Connecticut. Playing the New York and New England tracks, David is a consistent profit earner through use of his Pargenerator Plus program. He used to subscribe to ace New York handicapping pro Paul Mellos' daily variant and speed rating service, but found it was geared to final times only.

David bit the bullet and started making his own Energy pars on a daily basis. Now he can adjust for track to track, distance, and daily surface changes and make variants that are pin point accurate. Want to see some samples and learn how he does it? We've explained it often, but if you're curious, send him \$5 to cover the cost of copies and a self addressed envelope. Put 56 cents on your return envelope, the material is voluminous. David Orio, 59 Parker Ave. West Haven, CT 06516.

David says he'd like to become a PIRCO Charter member, but thinks he may not qualify because he does not always bet two horses in each race. Here are his latest win stats: in his last 20 races he had 13 winners. But, he only played two horses to win in 14 of the 20 races. In the other 6, he played just one horse and had three winners. So, when he bet two horses, his proficiency was 71.4%. Playing one horse, 50%. This averages out to about 60%

Considering his high exacta yields and R.O.I. I'd say he's definitely PIRCO Charter material. If Michael Pizzolla and Bert Mayne

pass him, he'll be well on his way to Teaching Membership at least. The one big obstacle to Charter status is Bob Purdy's Social Responsibility Test. This must be taken in a cocktail lounge under Bob's stringent rules. Many have died trying to qualify.

Q: I'm still waiting for my special IBM operating instructions for Synergism. Also, how do I know what to enter for the track record if several horses are coming from an unfamiliar track?

A: The IBM functions exactly the same as the Sharp computer used in the manual as an example. For an extra \$20, we'll cross out the word Sharp and write in IBM if you insist, but it really isn't necessary.

Where you're dealing with horses from a track who's records you don't know, it is simple to calculate the record from the Racing Form speed rating. A speed rating of 100 is the track record. If you're looking at a horse that had an 85 rating, take the final time of the race, add a fifth of a second for every length it was behind the winner and subtract from 100. (Editor's note: I know this doesn't make sense. See the example below.)

Example: take a horse that comes from an 8 1/2 furlong race run in 143.2 who was beaten by 2 1/2 lengths. Its speed rating is 80. 2 1/2 lengths, by Racing Form standards, is 3 lengths. Add a fifth for each length, meaning the horse actually ran the race in 1:44 flat. If 1:44 equal an 80 speed rating, then the track record is 100 - 80, or 20 fifths faster than 1:44. That makes the track record 1:40. Incidentally, a complete description of how the Racing Form figures its speed ratings and daily variant numbers appears about twice a week in each edition of the Form.

\* \* \* \* \*

Amazingly, of the 96 letters put into my "to be answered" bin this month, only 5 contained questions. The rest were filled with inspirational "conclusions and answers." A real tribute to YOUR progress.

My special thanks to Joe Mocker of New York, who wrote so warmly about his success with Synergism in concert with our Psychology of Winning paper. He also applauds Dick Schmidt's stewardship of The Follow Up. Mr. Mocker is in my own age bracket, and tells of his odyssey from loser to winner as a result of our follow up service via the personal attention of Bert Mayne. He took inspiration from the trials of Jim "The Hat" Bradshaw in his own turbulent journey to the winners circle.

The kind of thanks and warmth we get from all of you, as epitomized by Joe Mocker's words, makes this season of the year even more meaningful for me, since it justifies my deepest feelings that there is more reward in giving freely of one's self and one's knowledge than can ever be gained in the naked pursuit of monetary profit. I have all the PIRCO Charter members to thank for their unselfish aid in helping me

toward the realization of a dream. A dream that someday, not too far off, now, 1,000 people will be able to make a good living, regardless of what happens to the world around them, because of something I started.

I know a lot of multi-millionaires. They think I'm stupid for what they term "giving away the key to the mint." But for all their acquisitions and net worth, they'll never have what I have. Your genuine devotion and affection. Thank you. I'll never trade it in for any price.

## LETTERS TO THE EDITOR

First off, because I value my life, I want to be sure to include this missive from the Office Staff.

It was mistakenly printed that Contra Scan is available to those who purchase The 55% Solution. Contra Scan is still being tested and is not available at this time. When it becomes available, it will be sold as a separate program. Sorry for all the confusion. We had a little breakdown in communication.

Our telephone answering machine at the PIRCO office is turned on a lot these days because it has become impossible to answer phones and get any work done. If you have a serious problem, please leave a message.

And last, but not least: may the spirit of the season be with you all.

- Mary and Jay

\* \* \* \* \*

As this year winds down, we're starting to plan for next year. We will be holding seminars in Saratoga in August, and Las Vegas in the fall. So far, those are the only seminars that are "for sure." Before we plan any others, we'd like to hear from you. We are going to have a seminar in April somewhere, but its more or less up to you where we have it. This year our spring seminar was in Vegas, but it has been suggested that we haven't had a full seminar in the mid-west in a couple of years and Chicago might be better.

Hotel rooms in Chicago are about twice what they are in Las Vegas, and food and incidentals are also much more. On the other hand, it's a lot closer for many of you. On the third hand, once you get on a plane, it doesn't much matter if the flight is 1 hour or 3, so maybe Vegas isn't that much further for most of you. There are race tracks in Chicago. Race books in Vegas. Let us know your thoughts and preferences.

We also get requests once in a while to hold a seminar in one part of the country or another. Seattle (or elsewhere in the Northwest) and New Orleans are mentioned frequently. Trouble is, these things cost so damn much to put on we need a lot of people committed before we can hold one. If you'd be interested in attending a "local" seminar, as opposed to, say, Las Vegas, let us know. If we don't hear from you, expect to see seminars in Vegas and Saratoga only. Drop me a card or letter; I'm the one keeping score.

Now, some letters:

First off, to the client (who shall remain nameless) who suggested we have PIRCO pins made so we could identify each other at the track.

A nice friendly idea. But not practical. Most of us go out of our way to remain anonymous at the track. In Nevada it is almost a religion among our clients who make their living in the books. It is always tempting at the track to "show off" a bit and let everyone around know you're winning, but after a few "who do you like" sessions, most people are sorry they ever opened their mouths. Learn to treat going to the track as going to work; not going to a party. It pays better.

Dear Dick,

Please find enclosed a \$66 check for my renewal for The Follow Up. Having had a few problems with the Methodology in the past, I now can find a lot of answers to those problems by just reading The Follow Up. It is worth its weight in gold, and I eagerly anticipate its arrival in the mail to see what is new and also learn more.

I have also received the Synergism program about 2 months ago, and I must say it is super. The program has definitely helped me in my pace line selection and the new class rating works especially well at my home track (Stampede Park, a bullring). For the meet, the winner was in the top 5 class rating 90% of the time. I now use this as my qualifier, as I was leaving out too many winners before.

In conclusion, I must commend you and all the PIRCO people for organizing and running a real class organization, of which I am proud to be part of.

- John Nicols

Thank you John. I'm glad to hear that the class rating is working out well for you. Howard always claimed that the cheaper the track, the more important class and APV are.

Dear Dick,

I recently completed editing the tapes of the 1987 Albany seminar. If any of your readers would like a set (14 hours of tape), the price is \$52, postage and handling included. I also have tapes most of the other seminars. Thanks.

- Joe Reay, 10209 Norman, NE, Albuquerque, NM 87112  
(505) 299-0526



## BOOK REVIEW

BY DOC SARTIN

For the fourth time since the Autumn of 1986, James Quinn has produced a hardback volume worthy of a place on every serious handicappers bookshelf. Each of his works has been a well-documented tour de force into a given subject. The Best of Thoroughbred Handicapping attempts to presents an overview of all that is viable in handicapping literature.

Ostensibly he reviews methods, concepts and practices that have evolved from 1965 to the present. Two notable exceptions are Ray Talbout from the 1940's and Robert Saunders Dowst from the 30's. Aside from these gentlemen, the era before Tom Ainslie first gave the literature of handicapping some intellectual credibility was a wasteland where only myth and superstition grew.

Quinn has diligently researched all the major handicapping works extant, including systems and gadgets, put them through reality tests and come up with 22 authors (23 counting himself) whose works embody what is viable in contemporary handicapping and money management. In a way, this book is a compendium of what all the Systems and Methods and Phillip's Racing Newsletters should have been. While it represents only one man's opinion, that man is academically trained and personally predisposed toward objective evaluation and is perhaps the least subject to bias of anyone in the field. He truly has no personal axes to grind.

Reading this book is like being on a health kick and going to a restaurant where EVERYTHING on the menu is good for you. Quinn's underlying theme is that successful handicapping is within the grasp of each of his readers if they will become familiar with the work of all the authors he reviews.

He not only reviews them, he lays out the basic thesis of each in a clear and concise manner. His abstracts are in many cases more understandable than the original works. This is Quinn's

forte; getting to the meat and making it palatable to all. In his treatment of the Sartin Methodology, he shows a greater comprehension than many clients who have been practitioners for years.

He has read most of our manuals, attended several seminars and workshops as a guest speaker and for one Oaktree meet, applied the Methodology using a Sharp computer purely to test its proficiency. It was for him a profitable test because, he says, he implemented our procedures exactly as prescribed without any attempt to let his own prejudices and preconceived notions influence his use of the Methodology. Clients who persist in believing that the Methodology is complex, poorly presented and difficult to comprehend, are fond of rationalizing away Quinn's immediate success on the basis of his Ph.D. in psychology. I offer them years of empiricism to substantiate my claim that a Ph.D. in anything is more a deterrent to practical comprehension than any other degree. With the possible exception of M.D.

Even without his generous praise for our contributions, which includes those of Purdy, Brohamer, Schmidt, Pizzolla and Bradshaw (the time-frame of writing unfortunately left out Butler, Cochran, Jones, Smith and Mayne), the book stands as the premier textbook in our esoteric field. No one except Quinn has ever attempted such a work. Perhaps no one else qualified has the unselfish quality necessary to present the work of his peers with such objective clarity.

In our review of Class of the Field, we suggested that Quinn was heir to the deanship of handicapping writers, which was owned for so many years by Tom Ainslie. Quinn rejects the crown. Ainslie gave James his literary start, and his loyalty precludes all thoughts of userping. So, instead of making him the new dean, we'll bestow upon him the title of "Wagonmaster."

As such, through the medium of this book, he circles the wagons of the handicapping frontiersmen and women against the marauder, the pirates, the nefarious system sellers and pretenders; bidding his readers to link up with a small band of pioneers moving westward toward the promised land of profitable handicapping. Behind lies the abyss of handicapping superstition and myth. The wagons are pulled by the steeds of the Information Age, harnessed by Hi Tech. Ahead lies an even greater age that I have chosen to call the age of enlightenment.

We bid you: READ THIS BOOK. Then join up and move forward with the wagonmaster and his select band of pioneers.

# THE BEGINNERS COLUMN

## A STEP-BY-STEP WALK THROUGH THE SARTIN METHODOLOGY

YOUR GUIDE:  
DICK SCHMIDT

### THE FINAL DECISIONS

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Welcome to the end of the beginning. This is the last installment of the Beginners Column. If you've practiced what I've preached for the last year, you still have a lot to learn, but you are no longer a beginner. I started by defining terms and together we have moved through picking contenders and pace lines; keeping a track profile and a Brohamer Model. Now it's time to take that final step. It's time to make a bet. Or 20.

That's what this column is about. Making the final decision on which horse to put your money on. In a way, this is what the whole Sartin Methodology is about. For without the commitment and confidence to walk up to the window and lay down your money, nothing else makes any difference. Those who work races "just for fun," or decide that they will not bet until they have "mastered" the Methodology are only fooling themselves. The road to mastery leads past the betting windows. The reason is simple; you can't bullshit a pari-mutuel machine. No saying "I woulda had that horse" will cut it. Either you have the winning number on your ticket or you don't. So let's take a quick look at how to get it there.

A very poorly understood truth about handicapping is that to be a consistent winner at the racetrack, you need to know much more than which horse is going to finish first. Most handicappers look at me like I just grew a third eye when I say that. Isn't that what this whole thing is about? Figuring out which horse is going to be first across the wire? This is what sells the books and computer programs. This is why you became a Sartin client. You were promised a method that would deliver 63% winners. Knowing in advance who is going to win IS handicapping. Isn't it?

Then why are so many people winning 63% of the races they handicap and yet either losing money or making only a pittance? Because they flunk the final test of the racetrack. Betting intelligently. I don't mean just money management, I mean using their head when they bet. I have a friend that I met when I was writing for Gambling Times. He has a phone "service," that for the last year has shown a consistent 40% profit. Yet the last time I spoke with him, he told me he was getting out of the business. He said he was discouraged because so few of his clients were making any money. They would pay for his opinion, then ignore it. I didn't like that jock, that trainer is cold, I didn't like the odds. They always had a

reason. Here they were being given the winners and they remained losers.

How many of you find this story familiar? A client who had recently purchased Synergism was telling Bob Purdy how fantastically it was working. In fact, he bragged, I got a \$103 horse with it yesterday. Knowing that this client bets in the \$200 or \$300 range, Bob assumed that he had made a pile of money. No, since the odds were so high, the client only bet \$20. He didn't believe in his own work. (We'll draw a veil of sympathy across what Bob told this client. Suffice to say that the term "idiot" figured prominently)

How many times have you read about a system or method that "works on paper, but fell apart at the track?" I have seen that comment frequently in Phillips Newsletter. What is being said is that the tester lacked the discipline to bet the same way he tested. If you were running a paper test of the Methodology, you wouldn't hesitate to make a large "bet" on a 50 to 1 horse, and would proudly enter that \$103 payoff into your results. If that was the only race you won in an entire 20 race cycle, you would still show a nice profit. The real question is: would you have made the bet using serious money? There is only one way to find out.

When we started, I told you that this series would present a simplified, mechanical approach to the Methodology. I'm going to end in the same way. I'm going to give you a simple, mechanical way to bet. The difference is that it is far more appropriate in betting than in handicapping. It is the way I started betting, and is the way I have continued to bet. As I now make the majority of my living at the racetrack, I can attest that it is effective. In my most recent intensive assault on the track during the Pomona meeting, I started with a \$500 bankroll and in 9 days made a \$7,500 profit. I did that while winning 67% of my bets.

Before we get down to the details of pushing money through the window, let's take a quick look at the process I recommend for finalizing your bet. First off, go through the steps we have covered in this series. Decide if the race is playable. Find your contenders. Pick pacelines. Run the results of this work through your computer. Now, the real work starts.

First, before anything else, I consult my most valuable tool, my Brohamer Model. If this race is a 7 furlong race, I flip to the 7 furlong page and take a look at how I've been doing at this distance. If I see a nice strong pattern, I take the next step. However, sometimes I don't see a pattern, strong or otherwise. During the Pomona meet I described above, I won 71% of the sprint races I handicapped, and 100% of the mile and 1/8 races (that's only 3 races). On the other hand, I struggled with the mile and 1/16, winning only 45%. So how did I achieve such sterling results? I only bet the sprints and 1 1/8 races. I kept handicapping the 1 1/16 mile races, waiting for a pattern to emerge, but it never did. It takes a certain amount of discipline to work a race and then not bet it, but it is necessary if you want to invest on a professional level.

One of the most valuable things your Brohamer Model can tell you is to lay off races at a certain distance or surface. I keep seven or eight models, one for each distance and surface at my track, and I have yet to have them all positive at the same time. I get hot in routes for a week, then it rains and the sprints get consistent and the routes go to hell. One week I can't win a grass race to save my soul, the next they are all I can win. I don't try to fight it; I don't even try to analyze it most of the time. I just go with the flow and only bet those races where I have an outstanding chance of winning. If you keep a more detailed model than I do, you may find that you are killing the three year olds and can't win a filly race. Don't fight it, bet it. Just don't stop handicapping all the races, otherwise you'll never learn. And what will you do when your touch in your specialty deserts you? You won't have another type of race to fall back on.

Back to our 7 furlong race. Let's say that when I look at my model, I see that 6 of the last 8 races at 7 furlongs have been won by one of the top two Factor W ranked horses. Ah-ha, here is a race where I have a very good chance of cashing a ticket. My next step is to look for other guides. Is the "balance" of those 6 winners towards Early or Sustained? Do I see more 2 - 4 - 3 horses or 2 - 3 - 4 horses? If there is a bias, I note it.

Next, I check my track profile. Let's say the profile says that all 8 of those races were won with % Early's of between 51.50% and 52.45%. I'll check to make sure that both my choices are within shouting distance of this range. If I see one of my horses has a % Early of 52.85%, I'll stop and make sure that there isn't a reason. Is the horse coming from another track, where the horse is forced to show a different Energy distribution? Is the line I'm using typical of the horse or was it hooked up in a Early Pace duel? Many times I'll run 4 or 5 other lines through the Variant program to make sure I have properly identified the horse's running pattern. If it is still too high, out it goes. I'll bet my number 2 and 3 Factor W horses.

While I have my track profile out, I'll check to make sure that my horses can both be in close enough contact with the leader to win the race. I'll look to see how far back the winners have been at the second call, and I'll make sure both my horses can manage to be within striking distance. As you become more proficient, you'll be able to visualize the entire race before it's run; placing each horse in his expected slot at each call. If horses were machines, we could win 90% betting one horse. They aren't, so don't be too strict with either % Early or beaten lengths at the second call requirements.

What if only one horse fits all your parameters? Well, that's up to you. It doesn't happen very often, but if it does I usually bet the horse to win and place. However, I'm not real comfortable doing that very often. I hate to ask any horse to carry that much freight. A horse can get blocked or fall down or get sick or just not run well and there go my bets. Especially at first, stick to betting two horses. There are two very good reasons why Dr. Sartin has us bet two horses in each race. First of all, as a psychologist, he is acutely aware of how fragile the confidence of a handicapper can be.

The "experts" who say we would be better off only betting our top horse or our high odds horse or just the "overlays" also tell us we must expect long losing streaks. Dr. Sartin has found that the average person just can't suffer through a 15 race losing streak and remain unaffected. Most of us fall apart in the face of such an experience.

The other reason is one I call the "velocity" of money. True, in the long run, you might show a higher percentage of profit betting with the "experts;" but in the real world, betting two horses allows you to bet a much higher percentage of your bankroll and keep more of your money working for you all the time. Your return on investment percentage won't be as high, but you'll wind up with more money in your pocket. Those same experts who tell you to bet one horse also tell you to bet at most 2 or 3% of your bankroll. We can get away with betting much more than that because we just don't ever experience the long losing streaks the experts tell us we must expect. Maybe we don't have them because we don't expect them. Whatever the reason, heed what we tell you. Swallow your pride in being a macho loser and become a sissy winner. Bet TWO horses in every race. Trust me, you'll grow to love it.

OK. The moment of truth has arrived. After a lot of work and thinking, you have selected the two horses you feel have the best chance of winning this race. So now what? What if one of them is under 2 to 1? What if both are longshots? How much money do you bet if you don't have a "good feeling" about this race? If the worst jockey on the grounds is on one of your horses? If your horse is trained by an idiot? If this trainer and jockey combination haven't won since 1957? The answer to all these questions is the same: you ignore them and follow this betting plan to the letter:

- 1) Start with a \$200 bankroll. Not one cent more or less. This bankroll is to be kept separate and used for betting only. Track admission, Racing Forms etc. are paid for out of pocket.
- 2) Bet 5% of your total bankroll on each race.
- 3) Use either the Huey Mahl dutching PIP method or split your bet 60% on the low odds horse and 40% on the higher odds horse.
- 4) Treat every race exactly the same, no matter how you "feel" about it. Beginners don't have reliable instincts yet.
- 5) Ignore the odds. The one exception being if one of the horses is less than even money. Then bet only that horse to place.
- 6) Record EVERY bet you make on the form at the end of this article.
- 7) There is no such thing as an "action" or "fun" bet. Every bet is 5% of bank or nothing at all. Bet to win only.
- 8) All profits are to be calculated over a 20 race cycle only. Never discuss how you did any one day. If anyone asks you about

your day, either ignore them or hand them the form from your current cycle (depending on how fond you are of the person). A good or bad day is meaningless. What counts is dollars in your pocket at the end of 20 races.

- 9) Make absolutely NO changes in this betting procedure.

As I said, this is rigid, highly structured, with no possibility of individual expression. If you are winning lots of money doing something else, keep it up. On the other hand, if you aren't winning as much as you'd like, give this a try. Not for a day, or a week, but a real try. 200 races. 10 cycles. By then, you may know enough to make a few changes, but chances are by then you won't want to.

A couple of changes you may want to consider after a while. After you have increased your bankroll to \$400, take a \$100 profit and start betting 7.5% of bank. When you hit \$600, take a \$200 profit, and start betting 10%. You'll now be working with a \$400 bank and a \$40 per race bet. Don't worry about how long it takes you to reach these goals. If it takes 100 races to double your original bankroll, so be it. You'll find that by betting a percentage of bank, it is almost impossible to go broke. If you do lose the entire bankroll, go back to square one and start all over. Play on paper until you are winning, then begin again with a new \$200 bankroll. If you should lose two bankrolls, I am serious in telling you that you should probably find a new hobby. The ultimate size of your bankroll and bets should be determined by what you are comfortable with. If you're a little nervous, it's OK. If you sweat and your heart pounds thinking about the bet, it's time to cut your bank. Don't force yourself. You'll find your comfort level will gradually increase as time goes by and you gain confidence.

I chose the \$200 starting figure both because it's a nice round number and because that is the amount I started with. I sold an article to a magazine and received \$200 for a week's hard work. This was the same time I was beginning to take the Methodology seriously, so I used it as my bankroll. Since then, I have never added a cent to my bankroll and today, as I said, I make my living with it. Some people will tell you that you must have thousands to make it at the track. Nonsense. I'm living proof you don't. Since I'm forced to invest at the track intermittently, I start each assault with a small portion of my total bank and work my way to my comfort level, each time following the above procedure to the letter. I also have several other separate bankrolls that I split off from the original one for other types of bets, but that comes later. First, we must learn to win.

If you really don't have \$200, then start with what you do have. Bert Mayne has invested for years with a \$50 bankroll. Somehow, whenever he gets hot and builds the bank up a bit, the church needs the roof fixed or his kids need new shoes. Start with what you can. It just takes a little longer; you wind up in the same spot. If you have more than \$200, if a \$10 bet seems beneath you, if you pride yourself in being a "heavy hitter," I still urge you to start small

and let your bankroll earn its way to your level. If you are proficient, you'll be making big bets soon enough. If you aren't, why would you want to bet big money? This Methodology is powerful enough that anyone can start with a \$200 bank and be impacting the totes a month later, anywhere in the country.

Another thing you may want to do is see if you can prove item 4 to be wrong for you. One of your goals is to try to develop an instinct about the races. The way to do this is simple. Each time you have a "feeling" about a race, take out your "Feelings" notebook and write it down. Then ignore it and make the bet as if you had no feelings whatsoever. After the race is run, note the outcome. You must do this before the race. Feelings after the race don't count. When you have done this 50 or 100 times, count up and see if your feelings would have cost or saved you money. If time after time you get hinkey before losing a bet, then stop betting when you get that feeling. On the other hand, if you see that you lose 3 out of 4 bets when you don't like the race, but cash a \$45 ticket when you're wrong, learn to ignore your feelings and keep betting.

Some people never do develop such a talent. One who hasn't is Dr. Sartin. He says he never knows which race he is going to win. He just knows that he will reliably win 2 out of every 3 and doesn't worry about it. Every win is a surprise. I must admit that I am much the same. I rarely have a "good feeling" before a good day. I hated the Pomona cards I was forced to handicap, and my biggest win came in a \$4000 claiming race I almost passed as being too cheap. Let your records be your guide. I think most of us will find that our feelings, our intuition, wind up costing us money.

In closing, I want to talk about expectations. Most people, when they first hear of the Sartin Methodology, are stunned to hear we routinely win 63% of our races. I for one just flat didn't believe it. Now, I have people calling me complaining that they can't seem to win more than 70%. I have news for you. 70% is good. Damn good. In fact, it's about as good as it gets. No one, unless they are tremendously selective, hits much more than 70% over the long haul. Not me, not the other PIRCO charter members, not Dr. Sartin himself. Tom Brohamer, who is very selective, hits about 70% betting only one horse half the time. He says that there have been streaks where he hits 80%, but he always falls back to the low 70's. And he readily admits that his selectivity gives him one of the lowest average mutuels in PIRCO.

Using the techniques outlined in this series of articles, together with a great deal of hard work, can enable any of you to fulfill Dr. Sartin's promise to you of 63% winners. And that ain't bad at all! When I discussed this goal with Huey Mahl, he told me that anyone who could win just 60% of their bets and dutched to the odds could forget timeclocks forever. Don't despise "only" winning 63%. Remember back to when it seemed to be an impossible dream.

In fact, you want to be very careful about advancing too fast in the Methodology. Once you have mastered the techniques I have taught you, think twice before you make any radical changes. I talk to

people all the time who are constantly setting aside programs and methods that are working for them to try something new. I had a man from New Jersey call me recently who was doing extremely well using Ultra Scan. He was winning 72% of his races and making lots of money. Yet he wanted to buy Synergism. When I asked him why, he said he just wanted to see if it was any better. Better than 72%? Not likely. If you want to test new programs, fine. Test them. But if you're more interested in making money, be very slow to introduce new procedures or programs into your everyday, make-a-living handicapping.

One of our newest and brightest clients in New York is a good example of what can go wrong. He was using basic Phase III and making good progress. Being bright, he was soon hitting 65% of the races he bet. Then he attended the Saratoga seminar and heard people like Jim Bradshaw and Dr. Sartin discussing some very advanced techniques. He immediately added the Match-Up and projecting times to his handicapping, and his win percentage fell to 50%. He was wise enough to backtrack and realize that he just didn't have the experience necessary to use these techniques yet. You want to remember that you must master each step in its turn. When climbing a ladder, there are no shortcuts."

What you have now is a very viable way to make a living at the races. In time, you may want to progress to betting exactas or show parlays or the pick-6. You'll want to try new programs and experiment with advanced techniques. Just don't forget who brung you. Ultra Scan, Synergism or Dr. Sartin's new Energy Program (still in the early testing phase) are none of them worth a damn if you don't put the winner in the computer or screw up the pace lines.

Well, there you have it. My attempt to bring a bit of order and structure to the Methodology. I hope you find it useful without being stifling. Almost none of what I have written is original. I'm just rephrasing the lessons I learned from others. Passing on knowledge in the PIRCO way.

Without slighting any of the other folks I have learned so much from, I particularly want to thank five people who have had a tremendous impact on my progress as a handicapper: Jim Bradshaw, who taught me to really understand pace; Bob Purdy, who taught me to never be afraid; Michael Pizzolla, who taught me to pick crazy pace lines that work; Tom Brohamer, who taught me the basics and put up with all my annoying questions and beginner's enthusiasms with such good grace; and of course Dr. Howard G. Sartin, who taught me to be free. Thank you.

- Dick Schmidt

SUGGESTED READING:

Over the years, the Institute has accumulated a rather large body of knowledge in the form of 10 or 12 manuals. I am frequently asked by beginners which ones they should purchase. Do you need them all? Absolutely not. In fact, getting too much can cause overload and confusion. Here are my recommendations as to which you should start with:

- 1) You all already have the most important manual, the good ol' reliable Phase III manual. The yellow one. I know it's a bit confusing in spots, and conflicts with some of what I have presented in this series, but it is still the font from which all knowledge flows. Read it. Often.
- 2) The Pace Line Manual and 8 hours of audio tapes. By far our most ambitious project to date. Selecting the correct contenders and pace lines to enter into your computer is at least half the battle. Several hundred clients have reported that this is what turned them around and started them winning.
- 3) The Brohamer Model If picking pace lines is half the battle, analyzing your readouts is the other half. Tom Brohamer and Dr. Sartin have combined to present a simple yet extremely powerful and effective regression technique that will enable you to analyze not only your race track but your own handicapping as well.
- 4) Sartin Win Therapy Seminar Workbook - from the Oak Tree Seminar in Oct. 1985. Starting on Page 80, Dr. Sartin discusses the psychology of winning in some detail. This was my first introduction to the Methodology, and I continue to read these pages over and over to this day. Before you can master the races, you must first master yourself.

That's it. If you can afford a computer right from the start, it will save a lot of time, but you can make all of this work with nothing more than a \$6 calculator. After you have these basics, DON'T EVER BUY ANOTHER THING FROM US! When you start to do well, and would like some additional information on specialized subjects or want to try a new computer program, let the horses buy them for you.

Try to put well into practice what you already know; in so doing you will, in good time, discover the hidden things about which you inquire.

Rembrandt's advice to his students.  
17th Century.

STARTING BANKROLL \$ \_\_\_\_\_

	DATE	RACE	CLASS	HORSE 1	BET	PD.	HORSE 2	BET	PD.	\$ WON	BANK
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
19											
20											

# of Wins divided by 20 = \_\_\_\_\_ % Current Win Percentage.

# of Wins in last 100 races = \_\_\_\_\_ % Average Win percentage.

Total \$ bet (\$ \_\_\_\_\_) divided by profit (\$ \_\_\_\_\_) = \_\_\_\_\_ % R.O.I.

# SYNERGISM UPDATE!

Three important announcements for Synergism users. First, for those of you running Synergism on the Sharp 1261/2, Bob Purdy has performed a miracle. He squeezed the program until it squeaked and somehow managed to cram in the Scratch routine! Also the program will now allow you to put in 7 horses. I don't know how he did it, but the 1261/2 now operates just like the Sharp 1350/60. Everyone ordering Synergism in the future will get this new version. We feel the scratch routine is so valuable that we are making the new version available at our cost. Those of you who have bought the program already can get a updated copy for a replacement fee of \$12.00.

Second, for those people using their own variants with Synergism, as opposed to using the automatic variant, the program gives sprinters stretching out to a route distance an adjustment of -2.30. Several users have reported that this is either too much or too little. If you don't want to use the -2.30 adjustment, then what you need to do is either add or subtract from -2.30 to get the adjustment you feel is appropriate and include it in your open adjustment.

Example: if your records show that the proper sprint to route penalty at your track is -2.50, you should enter -.20 into the open adjustment in addition to any other variant you may be using. If your records show the proper adjustment to be -2.10, then you would add +.20 to your variants whenever you have a sprinter stretching out.

I repeat, THIS ONLY APPLIES IF YOU ARE USING YOUR OWN VARIANTS. If you are using Synergism's automatic variants, ignore this entire discussion. The program will take care of ALL sprint to route and route to sprint adjustments. Simply enter all pace lines exactly as they are printed in the Racing Form.

Lastly, we recently held the workshop on Synergism in Beaumont. Those of you who bought the program and paid for the tapes of this session should be receiving them early next year. I need to edit the tapes and it takes a month or more to have several hundred copies made, so be patient. The tapes should run about 4 hours and answer any remaining questions you have.

# Single Horse Betting (Place Overlie)

by Huey Mahl

Taking the cue from Sartin Pace Methodologists, a superficial analysis of a playable-type race, can more or less settle on 4 or 5 most likely contenders with a real shot at winning today's race. The remaining 3 to 8 horses, because of their low win-probability credentials, are eliminated from further consideration. The infrequent surprises they provide, are not worth their pursuit. These castoffs constitute a negative expectancy pool of horses which we anticipate by acceptance of 30% or so losers. If these dubious entries are "unknown quantities", such as shippers, long layoffs, sparse starts, etc., then it is probably best to pass the race.

The 4 or 5 selected contenders are then further synthesized by isolating former pace lines of potential performance characteristics, and, in turn, massaging their numerical quantifications with an array of adjustments and matchup considerations, allied with track biases, etc. The goal of this winnowing process is to hopefully isolate the contenders down to 2 high win-probability entrants for wagering purposes.

Further isolation of the final two, most often tends to double the loss probability factor considering the vicissitudes of racing. The two-horse entry concept is a one-two punch that covers a lot of bases. Not only is win probability enhanced, but the usurped strategy of bad unfolding pace, traffic, trouble, misjudgement, or not-the-best-of-intentions, can more likely be overcome by the surviving contender. Seldom are both involved victims, leaving the other to pick up the pieces. Thus, the dutch-entry concept, with proper bet apportionment, is a powerful and justified approach in the long run, better than betting either singly when they are in close contention.

All well and good for the majority of races processed by the Sartin technology. However, it seems that a new phenomenon has been developing, thanks in part, to the super refinement of Bob Purdy's powerful "Synergism" technique. While we may have been refining .990 fine gold, sophisticated processing may be approaching .998 fine, etc. Such high-tech, state-of-the-art evolution is the expected overflow of intense research and development continually provided by PIRCO's equine scientists.

This applied refinement, at times, has a propensity to flag a single horse in a race, having very significant win potential. Enough so, that any race aberrant expectancies are foreshadowed by high win probability. This single hot-horse dilemma is exemplified by the logical question, "Why should I risk a bet on another horse in the race, who has comparatively lesser credentials, just to satisfy the dutch-entry concept?" Even engineers are aware of the dubious benefit of a redundant backup system, when the reliability of a single primary system is in the favorable high numbers. The risk factor is considered minuscule.

However, engineers don't fly airplanes, and a pilot faced with such a situation, with no recourse should a primary system fail, could suffer grave consequences. Fortunately for horseplayers, when they only have one stab at the Win pool with a single horse, they do have a backup possibility if they can use the Place pool properly.

Many horseplayers have used the Place slot as a backup contingency. More often than not, it is bet-sized blindly, in some ratio to the Win bet, as "insurance" to save the Win bet in the event of a loss on the front end. Can't knock it, it has probably saved many a plunger over the years. But here, the major emphasis is on the Win bet, so the total wager, in a sense does become order dependent. It's Win, break even, or lose.

In the title to this piece, I added "Place Overlie", not to be confused with "overlay". "Overlie" is to lie over or upon. If one wanted to be super cautious, he could bet Place only, and ignore the Win bet. But is this good strategy for a high win-probability horse? Why deny oneself a possible greater source of profit? So I experimented with the idea, of letting the Place bet overlie, at least be an equitable partner with the Win bet and be a profit generator as well. A single horse has a Win odds, and a Place odds, just as two horses carry a pair of Win odds. So the challenge became to Dutch the Win and Place slots on the same horse -- and study the results. Of course, the Place odds are smaller, and considered more favored, because after all, the risk is truly less, not necessarily due to public betting patterns.

The problem with the Place bet is its illusiveness. Place odds are not readily discernable in the pari-mutuel system. This is because they vary, depending on another unknown horse with whom they must share the Place pool. However, there is a range, a high and low mutuel that they can garner based upon the support of the other horses in the pool. Of importance to a money manager would be the minimum expectancy, at least to shoot for that, and let more favorable returns be a pleasant bonus. We do that with approximate Win odds -- say, a 2/1 horse on the tote can deliver mutuels ranging from \$6.00 to \$6.80, etc. But, we plan for the minimal \$6.00 payoff in our bet sizing apportionments.

Here is the equation you can plug in your hand-held computer to estimate the minimum payoff (to \$1) for Your horse (Y) to Place:

$$P = \frac{T(1-t) - (Y + F)}{2Y}, \text{ then round off to lower } 10\%$$

F = Favorite's Place pool, or next-best-bet pool.

Y = Your horse Place pool.

T = Total Place pool.

t = Track "take" % (decimal form).

P = Minimum Place payoff (to \$1), for Your horse.

It isn't too simple, because you must enter four variables. The Place pool dollar amounts are generally rounded off, the pool will change before posttime, etc. A lot of approximations, but it is as close as we can come by calculative methods. This task has frustrated a lot of potential Place players who wanted a fairly definitive handle for wagers.

In lieu of this, over 20 years ago, I developed a Place Nomograph, which some of you may have seen who read some old S&M's or my "Frontline" newsletter. A nomograph is a "sliderless sliderule" solved by placing a straightedge across log-type measured scales. The nomograph is such that it is not readily adaptable to the Place equation (above), as there is a built-in error. Fortunately, this error somewhat reflected the last minute "surge" phenomenon that generally occurs in totalizator Place pools. I've since revised the nomograph, and Cunningham now markets it. There are some other tricks you can play on the nomograph, but we won't discuss them here.

There is an alternate minimum Place estimation method, however, which has been used with uncanny success. In the old days, before pari-mutuels, trackside chalkboard bookmakers put up their own fixed odds on the various entrants, and altered them as the money showed. The Place, Show, and Purse (fourth) odds were an extension of the linemakers Win odds. These Win odds and extensions are still used today for Future Book lines.



## STANDARD EXTENSION TABLE

WIN	PLACE	SHOW	PURSE
1-2	1-5	Out	Out
3-5	1-4	Out	Out
4-5	3-10	Out	Out
1-1	2-5	1-5	Out
6-5	1-2	1-4	Out
3-2	3-5	3-10	Out
9-5	7-10	7-20	Out
2-1	4-5	2-5	1-5
5-2	1-1	1-2	1-4
3-1	6-5	3-5	3-10
7-2	7-5	7-10	7-20
4-1	8-5	4-5	2-5
9-2	9-5	9-10	9-20
5-1	2-1	1-1	1-2
6-1	5-2	6-5	3-5
8-1	3-1	3-2	3-4
10-1	4-1	2-1	1-1
12-1	5-1	5-2	6-5
15-1	6-1	3-1	3-2
20-1	8-1	4-1	2-1
30-1	12-1	6-1	3-1
40-1	16-1	8-1	4-1
50-1	20-1	10-1	5-1
60-1	25-1	12-1	6-1
80-1	30-1	15-1	7-1
100-1	40-1	20-1	10-1
150-1	60-1	30-1	15-1
200-1	80-1	40-1	20-1
300-1	120-1	60-1	30-1
400-1	160-1	80-1	40-1
500-1	200-1	100-1	50-1
1000-1	400-1	200-1	100-1

The old bookies generally assessed the Place odds as  $\frac{40}{100}$  of the quoted Win odds. Thus, a horse quoted as 10/1 to Win, would be  $\frac{4}{1}$  to Place, etc. The Show odds were one-half the Place, and the Purse odds were one-half the Show, etc. If less than  $\frac{1}{5}$ , the quote was generally off the board.

The Win-to-Place  $\frac{40}{100}$  ratio was developed empirically over many years to best reflect the action displayed by the bettors and the influence of the "other" horse in the Place payoffs. Ironically, even with today's betting patterns, after researching hundreds of charts, I find this  $\frac{40}{100}$  ratio still holding a pretty good average on today's mutuels. Since we base a lot of our speculation on averages anyway, I decided we might as well go for it as an alternate simple method for Place odds assessment.

With the help of Al Cunningham, we developed the table depicted on the following page, which is shown here for the first time anywhere. Notice in the first column (ODDS), we show the Win tote odds and the probable Place extension, based on the bookie's  $\frac{40}{100}$  ratio. However, you'll see here, that the Win odds, are offset a half a notch between the Place quotes as indicated by the arrows. This was to remind the user the importance of field size in the Place estimation. Because of fewer horses, we know that smaller fields (generally 8 or less) command shorter Place prices than larger fields -- 9 or more. So if we follow the arrow, we take the upper Place odds quote for fields of 8 or less, and take the lower odds quote for larger fields. The old time bookmakers made this accommodation on their quotes as well. Since most of the fields in the old days consisted of 8 horses or less, we can see that the bookie's 6/1 quote would be 6-2-1 on the Standard Extension Table for Win, Place, and Show odds. This "six-two-and even" quote became the common vernacular that everything was "in line" or "okay". That is, the extension pools didn't show any unusual action from the anticipated normal.

Once we've established a pretty good estimate of the Place odds, by any means, we now have two odds quotes to apply to our Single horse. He now has a split personality. If you refer to Cunningham's Dutch card (see Follow Up No. 3), you'll notice that when the Win quote is 3/1 or more, the Win-to-Place  $\frac{40}{100}$  ratio dances along the edge of betting zones of 65% to 70% of the total wager on the lower odds. This is to obtain a fairly close apportionment for Dutching purposes. Also, as you can see on the Place Dutching card, horses whose Win odds are 3/1 or greater, will also require a 65% or 70% bet to Place for approximate apportionment. Naturally, the remainder of the total bet (30% or 35%) would be bet on the horse to Win.

We've had to make special concessions for horses whose Win odds are less than 3/1. This is because of my hangup of never accepting any bet return of less than 50¢ on the dollar wagered. My rationale is involved, and I won't go into it here. Thus, horses whose Win odds are 8/5 to 5/2, will require larger bets in the Place slot ranging from 75% to 90%. Thereafter, 6/5 to 3/2, we have to abandon the Win slot, and go for 100% to Place to assure ourselves of at least 50¢ on the dollar if our horse only Places. If a horse is quoted at 1/1 or less, we can't profitably use the Place bet as a consideration. It either all goes to Win or you pass the race.

The table's PAYOFF column shows two lists of bet returns to the dollar. The "If Win" payoffs show the return for the total race wager including the Place payoff, after the bet is deducted. This is min. profit expectancy if the horse finishes first. Our "Place Only" column lists the min. profit payoff should the horse finish only second, and fail on the front end. All payoffs are after the bet is deducted.

If your Single horse actually Wins about one-half of the Place proficiency, then your overall average payoff of the Win/Place-Dutch concept would be the average between the two columns, etc. Thus, a 5/1-to-Win horse, in this case, would show an overall average payoff of \$2.00 including the times he only Places  $((3.05 + .95) / 2)$ . If we double that, and add \$2, we find our overall average mutuel is \$6.00 for the combined Win/Place wager. Sometimes we settle for a little less, than had we bet it all to Win (on paper), but it is a valid concession to keep our confidence level higher, and keep our cash-flow juices flowing. It is not uncommon to see the Place proficiency hold up, yet have the Win proficiency slump.

What is interesting about the Win/Place dutching of a Single horse, is the bonus we receive on the front end. For all practical purposes, both the apportioned Win and Place wagers return about the same profit per total \$1, as indicated in the "Place Only" column. A crude rule-of-thumb would be to double the Place payoff (horses over 3/1), and add 1 to get the close-enough "If Win" payoff. Actual mutuel results tend to smooth out the differences. So we see that "1" we add, constitutes our bonus. Since we have already deducted our bet size from the Place payoff, we get an additional bet-size back on the cashable Win ticket.

I've personally found that my Win-only proficiency of a Single horse, often matches my percent losers overall -- 33%W, 66%P, 33%L. So ironically, my bet-size bonus on the winners, finances the bet-size losses when the horse is out of the money! How sweet it is! Of course, this applies to horses whose Win odds are 3/1 or more, where we can truly dutch Win and Place in the proper ratios (30%-70% or 35%-65%). Lesser odds than that and we make diminished concessions on the Win end to hold up and assure a minimum 50¢ on the dollar profit should the horse finish second.

On the chart page, you can see that I found a good example race in the 4th at Belmont on 10-15-87. Here we can see that the 40% Win/Place ratio worked out pretty well. I also show the return below in parenthesis, had the top two horses finished in reverse order. It's an example showing the action had either horse been our Single horse selection.

On those occasions when we felt a horse was outstanding enough to warrant Single-horse status, we've given this Win/Place strategy the acid test at local Las Vegas race books. It has worked admirably as a profit generator. On paper, it has outperformed the results had we taken in the lesser-liked second choice on the regular two-horse dutch. It has also given us an "action" bet on what otherwise would have been a "No Play" dutch, due to public exuberance. We've found that a Single-horse situation comprises about 20% of the playable races.

**FOURTH RACE Belmont**  
**OCTOBER 15, 1987**  
 7 FURLONGS. (120%) CLAIMING. Purse \$26,000. Fillies, 2-year-olds. Weight, 121 lbs. Non-winners of two races since September 15 allowed 3 lbs. Of a race since then 5 lbs. Claiming price \$75,000; for each \$2,500 to \$70,000, 2 lbs. (Races when entered to be claimed for \$65,000 or less not considered.)  
 Value of race \$26,000; value to winner \$15,600; second \$5,720; third \$3,120; fourth \$1,560. Mutuel pool \$69,297, OTB pool \$77,882. Ex PI \$114,202; OTB \$168,266. Quin PI \$34,197; OTB \$61,791.

Last Raced	Horse	Eq	L	Wt	PP	St	¼	½	Str	Fin	Jockey	Cl	g	Pr	Odds	\$1
8Oct87 1Bel2	Roleplay	2	112	3	3	3	31	41	21	1st	Krone J A	70000			3.30	
8Oct87 1Bel1	Cute Move	b	2	114	4	2	11	12	11	2nd	Migliore R	70000			1.90	
23Sep87 7Bel5	Bionaire		2	112	1	7	62	52	34	3rd	Doran K	70000			13.40	
10Oct87 3Med2	Ap's Piv		2	113	6	1	21	21	41	41	Antley C W	70000			29.30	
20Oct87 7Bel5	Miss Sherby	b	2	114	2	4	52	62	51	51	Santos J A	70000			12.10	
29Sep87 7Pim1	Saucy Duchess	b	2	118	5	5	41	3rd	66	67	Cordero A Jr	75000			1.70	
	Temperence Lil		2	107	7	6	7	7	7	7	Ortega P Jr5	70000			9.70	

OFF AT 2:30 Start good, Won driving. Time, :23½, :47½, 1:12½, 1:26½ Track fast.

**\$2 Mutuel Prices:**  
 3-(C)-ROLEPLAY 8.60 4.00 3.60  
 4-(D)-CUTE MOVE 3.40 3.00 6.40  
 1-(A)-BIONAIRE

\$2 EXACTA 3-4 PAID \$24.00. \$2 QUINELLA 3-4 PAID \$9.20.

APPROX. W-ODDS	BET*		\$2 MUTUELS		MIN. PAYOFF	
	W	P	W	P	(to \$1 bet)	
3/1	25%	75%	8.60	4.00	1.57	.50
9/5	10%	90%	(5.80)	3.40	(.82)	.53

\*Field of 8 or less use upper Place odds.

Courtesy of --

*A. Cunningham*

**PLACE NOMOGRAPH**  
 & 2007, A. Cunningham  
 POB 85703  
 Las Vegas, NV 89185

ODDS		BET		PAYOFF	
TOTE	PROB.	PLACE	IF PLACE	IF PLACE	IF PLACE
WIN	WIN	WIN	WIN	WIN	WIN
6/5	1/2	100%	100%	100%	100%
7/5	1/2	100%	100%	100%	100%
3/2	1/2	100%	100%	100%	100%

**Place Betting**  
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 ☆ DUTCHING  
 ☆ PLACE EXTENSION  
 ☆ PLACE NOMOGRAPH  
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The real workhorse using the Win/Place-Dutch strategy, has been the PLACE WAGER. The use of this pool has given us profits when other methods were either non-playable or failures. Remember the smaller odds in the Place slot, gives it a "favorite" status in the wagering. It is the predominate overlie wager of our scheme.

Some may think that we are deviating from the "disorder" philosophy here, inasmuch as we would have a rooting interest for the Single horse to Win because of the bonus aspect. I don't think it quite applies here, because we are investing on the performance of a Single horse. We do not depend on another horse or the results of another race. Our horse either Wins, Places, or is out of the money, that's all. Our emphasis is basically on the Place pool, and maybe you can get to love it as I do. I've just seen too many hot horses get nipped at the wire!

I remember my dear friend, the late IGH -- Louis G. Holloway. We spent many wonderful hours rapping, especially the last few weeks before this handicapper's handicapper entered the hospital for the last time. He told me he was going to a "California resort of last resort"! When we were seen together (Louie - Huey), people would ask "Where's Dewey?" Anyway, in his later years, Louie became a strong advocate of the Place bet, but only on what he called highly selective horses. That was all he bet, and he ignored the Win mutuel as if it didn't exist. He'd sniff out about one race per day at each track in the race books. His proficiency was obscene!

Well, what are we doing here? At least it's another option for you to think about. Play it on paper, and see how it treats you whenever you have a truly "highly selective" horse.



SPORTS  
FORM

SATURDAY, JUNE 6, 1987

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huey mahl

Here's a big breakthrough for  
win and place racetrack betting

The basic role of a horse handicapper is isolating contention. Ideally, if he can isolate a race down to where a single contestant is a standout, and the odds pay off exceeds the betting risk, then he's accomplished his mission. He obviously bets the horse in the Win pool. Sometimes, he buys some Win-bet "insurance" in the Place pool.

Of course, anything can happen in a horserace, and the best horse does not always win. However, since he restricts his betting activity only to overlay situations, that's where the odds reward over-compensates the risk, he can grind out a profit over a large number of trials. It takes patience and discipline to conduct oneself in this manner. Too many horseplayers, after investing study-time in a particular race, feel obligated to make a wager, even if it's a riskier underlay. They finance the winning horseplayers.

When a handicapper can't boil a race down to less than two contenders, he has the options of passing the race, taking a stab at one or the other, or, if the odds are right — dutching the two to win. dutching has been a boon to many horseplayers in this predicament.

While under unique conditions, it is possible to dutch three or more contenders — it is seldom risk feasible when the contention runs too deep — especially in the win pool. Some players in this situation go to exotic betting and "box" Quenellas, Exactas, Trifectas, etc; but that's another study for another time.

Some of the more sophisticated handicappers, like the Sartin Methodologists, contend that many races are determined by style matchups. That is where herd instinct, pace characteristics, and track bias all have significant influence on the outcome. Hardly anyone, including the jockeys or trainers, really know how a race will unfold in favor or disfavor of a particular running style. Toss in traffic, trouble, misjudgement, or not the best of intentions, and we can appreciate the validity of the two-horse-dutch concept. It covers a lot of bases, and these guys enjoy high win proficiencies.

"But damnit!" say some handicappers, "at times I have a standout selection that has a good chance on his own." They are willing to go with a single animal and not toss in a lesser possibility just for the sake of dutching and a diminished return.

In fact, they like their horse so much, they'll take their chances on the front end. And rather than try to figure which other horse, with luck, might nip him at the wire, they'd rather risk a side bet on their horse in the Place pool to cover such contingencies.

This can be good thinking under some situations, but it can be blotched by not sizing the backup bet properly. Place mutuels are illusive because their payoffs are not readily discernable — that's because they must share the pool with another horse at whatever odds. Whiz kids can calculate approximate minimum place odds or odds range from the master tote at trackside. However, the Place pool does get clobbered in the last minute or so. I've seen 20% of the total Place action posted in the pool on the last flick after the bell is rung!

However, trends and patterns do exist. If there's an odds-on horse or entry in the race, the Place pool is probably sapped. Place prices are less than expected in smaller fields (8 or less). A crude rule-of-thumb is that the Place price will probably pay \$1 to the Win odds (i.e., a 6/1 horse pays \$6.00 to Place, etc.). Low win odds are not bet so much in the Place pool, and High win odds are almost always backed up, etc.

In days before pari-mutuels, the old (fixed odds) trackside bookmakers with their chalkboards, were pretty sharp in ascertaining the worth of a Place wager. Unless the action was catywampus, the Place odds were posted close to 40 percent of the Win odds. Thus, a horse at 10/1 would get a 4/1 pay off in the Place slot. A 2/1 win horse would get 4/5 to Place, etc. Today, it's surprising how many of the run-of-mill race payoffs stay pretty close to this 40% distribution.

Now comes a new idea I've been kicking around. Using the bookie's 40% rule, every single horse has two odds to his moniker, right? It's 7/1 to win, 5/2 to Place; or 7/2 to win, 7/5 to Place, etc. Just for fun, let's play a little deceptive game on ourselves, and consider the two different odds as representing two different horses! And, oh yes, we'll DUTCH 'em! We can see by Cunningham's Dutching card, to properly dutch a 7/1 shot and a 5/2 shot, we put 30% of our total bet on the longer price, and 70% on the shorter price. Now that would be, in this case if we had \$100, \$30 to win and \$70 to Place (only you and I know it's the same damn horse!)

Hey, the favorite is the Place slot. Now if we look at the Payoff graph on Cunningham's card, we see that if the horse places, we'll get \$1.40 payoff profit for every \$1 bet. Since we bet \$100 altogether, a Place will return us \$240 — not bad! But hold the phone — what if our horse won too? That's simple, it will pay \$1.40 as well, and you get your bet back! So now we are looking at \$380 profit on our \$100 bet! Quite a bonus.

There ya' go, you make a fair profit in the Place hole, a rather safe bet for a single hot contender, and you make a good killing if it wins. Who would have thought we could dutch a single horse? If you are so inclined to try this, I'd recommend you get Al Cunningham's card and instructions for \$45 A. CUNNINGHAM, P.O. BOX 85703, LAS VEGAS, NV. 39185.

PS

A Post Script on the Preceding

By Doc Sartin

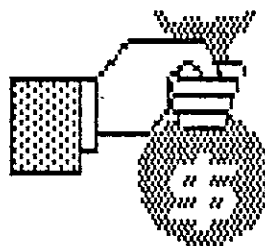
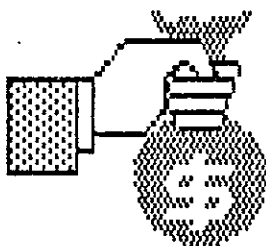
In his new book, Thoroughbred Handicapping as an Investment, author Dick Mitchell states that "Howard Sartin is probably the best place bettor in North America." If it is true, it stems from my reading of Huey Mahl's material on place betting back in 1976; as outlined in Volume 12 of Systems and Methods.

I now make all my expenses and the cost of ALL my bets through profits made wagering to place. Hence, my win profit is pure gravy. On the worst of days at the track or legal book, when winners are scarce, place betting in accordance with Huey's procedure saves me from any financial loss. The secret lies not in place proficiency. If you'll check your records, you'll see that your own top choices, together with place standouts, could net you a lot of currently unclaimed dollars.

If you follow Huey's prescription, you'll be amazed at how MUCH money you let slip by in the past. The Nomograph gives you a quick evaluation of profit potential without waiting until the last few minutes of toteboard action. On spot plays alone, you can thumb your nose at the mob and make a good living without the anxiety and cardiovascular strain that taxes the physiology of your "Bet to Win" counterparts. It is perfect in conjunction with the stable method or a proficient horses-to-watch technique.

This whole package is only \$15. (Order direct from Al Cunningham). You'll double your money on the first day you use it. I'm not the best place bettor in North America. I'm just one of the few who took advantage of Huey's genius by putting it into regular practice.

Those of you who eschew a secondary bankroll for place betting are missing out. Your "Win Only" philosophy is costing you money. You're the type we need as fighter pilots, Marines and S.W.A.T. team members. You get bragging rights. But the investor with a place portfolio will be laughing all the way to the bank when your win choices romp happily home in the second spot. Think about it.



# THE PSYCHOLOGY OF WINNING

BY HOWARD G. SARTIN, PH.D

The high-tech age has given us its own language. Bits and bytes, RAM and ROM, and most importantly, computer accessible data base. This is the informational source from which all programs operate. An inaccurate or faulty data base gives rise to another high-tech axiom; garbage in - garbage out. All computer oriented systems, simple or complex, rely on a data base of some sort.

At least two-thirds of you have testified to the accuracy of the data base we have supplied you, and which forms the foundation of all our computer programs. When errors slip in, you are quick to spot them and point them out. We are always grateful for this, and corrections are made as soon as possible.

While a viable computer data base is a boon to successful handicapping, it remains secondary to a stable EMOTIONAL data base on the part of the handicapper. Unfortunately, inequities in this data base are not so easily discerned by most of you. Therein lies the problem behind uneven performance. An axiom to remember is this: "The Methodology will produce no fewer than 13 winners in a 20 race cycle (65%) when wagering as prescribed (2 horses in each race), PROVIDING the user is operating from a stable emotional data base.

This means that regardless of externally imposed factors of irritation, distraction or worry, we function from one period of time to another with equanimity. A tall order indeed. But envision the professional athlete, be it a boxer, football player, golfer, tennis star or basketball standout. The announcers who call their games for radio and TV are most fond of two words that apply to all star performers: Concentration and Intensity. Those who lack these qualities are soon benched or looking for work.

John McKay, when he was head football coach at U.S.C., did semi-weekly spot checks on the psychological protocol of all his players. I was involved in giving these tests. Their chief purpose was to discern any lapse in a player's ability to intensely focus with utmost concentration on the game ahead. Such lapses were often detected early in the week, giving the coaches several days to work on the player's attitude. These athletes were re-evaluated with Friday morning tests before home games, Thursday night before road games. Of all the players I was involved with, O.J. Simpson had by far the most stable intensity base. He literally lived to win.

This monolithic focus may serve to explain U.S.C.'s reputation for relatively low academic standards for athletes, which was finally detected and punished by the N.C.A.A. In my experience, only Pat Haden and Paul Mc Donald survived U.S.C.'s era of football dominance with any degree of intellectualism. Neither is likely to be enshrined to Canton, Ohio. Similar concentration and intensity is

required in successful handicapping, but since handicapping is essentially an intellectual pursuit, no let-down is implied by living a normal and fulfilling life between races.

#### THREATS TO A STABLE DATA BASE

Static electricity, being dropped on a hard floor, making an entry in the Program Mode; these are but a few of the things that can upset your computer's data base. Stress, worry, illness, family strife and trauma are the foremost factors that will cause your emotional data base to glitch.

I heard recently from a long-time Florida client who was the victim of an automobile accident caused by someone running a red light and slamming head on into his automobile, sending him to the hospital for an extended period. Further, the errant driver had no insurance, so most of the burden of medical expense fell on our client. This was trauma, both physical and mental. A sudden realization of the vulnerability of steel and the frailty of the human body serves to destroy even the hardest emotional data base. The body tends to heal faster than the mind, especially in a hospital setting where the mortality of fellow patients is always on naked display.

Along with the natural susceptibility to depression under such circumstances, the old "I saw my life flash before me" syndrome arises. The subconscious fears, doubts and guilts of a lifetime suddenly crystallize. To most, the inevitable question "Am I being punished for my sins?" is asked; either openly or by subliminal inference. It is under these circumstances that unusual vows are made. Alcoholics dry out, philanderers become monagamist, Saul becomes St. Paul, etc. Sometimes, but not often, these vows are actually kept.

To the degree that the victim's occupation is socially accepted and supported by a family, group or corporate structure, normal performance levels return after a suitable recovery period. In a field as anxiety-ridden and dependent on self reliance based on self-esteem as handicapping, the emotional response to physical trauma lingers far longer. Sudden awareness of our own human frailty and the ills to which our all too human flesh is heir can dominate our consciousness to the point of rendering our handicapping impotent for many weeks. These factors become magnified if we feel any guilt, any betrayal of parental injunctions.

#### THE SYMPTOMS

If, during those first few races after ANY emotional upset, not necessarily trauma, you find yourself vacillating in the decision making processes that were previously routine, it is time to STOP. Call us, or go home and re-evaluate your own actions and motives. One of the prime manifestations of this symptom is deciding to change the program you are using to handicap with in hopes that another program

will get those races you lost. Some go so far as to leave the Methodology altogether for a while, searching for a non-existent perfection.

An example: a couple of losses with Ultra-Scan and the client switches back to Phase III. Sometimes in the middle of a card. The statement you are making here, whether you wish to acknowledge it or not, is: "I am not the master of my decision making process, so I'll endow my computer with more intellect than I. I am but a victim of circumstance; a child of fate." Emotional upset or trauma has, to some extent, this effect on ALL of us. We become as little children again; but unfortunately, little adapted children accepting defeat in our rebellious quest for autonomy at the hands of "them." Them being the rule makers, fate, destiny, a man-created god, the system, or any other entity that would subjugate an autonomous "self."

The key is vacillation. This word is defined as "Inability to take a stand; irresolution; indecision." In a field where DECISION IS ALL IMPORTANT, such a state is absolutely disastrous. Indecision, as we have pointed out many times before in these columns, is the handmaiden of ANXIETY.

Indecision born of anxiety is the main reason why almost all of the three million North Americans who seriously want to pursue thoroughbred handicapping for a profit, FAIL. It is why less than ten thousand people on our entire continent actually make an acceptable living through pari-mutuel investments. It is fodder for system sellers and dream merchants. It is justification for the smug attitude of mainstream psychiatry telling us that we are pathological.

Our little group has one decided advantage over the three million victims of the insidious might of anticipatory anxiety: we have living, breathing examples before us who have OVERCOME. We need no longer ask ourselves, "CAN it be done?," because we know it HAS been done. And more importantly, it can be done consistently day in and day out.

So when a circumstance arises in your life that causes vacillation and indecision, put aside your tools and call or write. To me, to Dial-A-Hat, to any Charter or teaching PIRCO member. You are not alone. Most importantly, you are not the only one to have experienced the anxiety, the abject fear that lurks darkly within every living being. I, we, all of us have known it. It cannot be destroyed. It must be approached even as Martin Luther King advised his disciples: WE SHALL OVERCOME! With each other's help, no less, we can ALL overcome!

This is the season of Hanukkah and Christmas. A time when, hopefully, denominational xenophobia gives way to universal truth. Inherent in the religious theme of this season is FAITH. Faith in the absolute, in that ultimate reality man has chosen to call God; who has created man in His own image. The purest tribute we can make to that God is to have faith in ourselves. Only this kind of faith will justify the image from which we were created.

# INFORMATION NETWORK A REALITY

BY JAMES QUINN

On behalf of my partner Bill Quirin and the 28 professional handicappers across the nation who will comprise the original staff, I am delighted to announce the arrival, early in 1988, of the first national data base service for racetrack handicappers.

The new company is Racing News Network, a division of Sports News Network, who provide information services electronically to both the consumer and various institutional clients in several sports. Racing News Network currently plans to include 46 racetracks on the 1988 network. Handicappers that subscribe can call the data base daily or occasionally as they prefer, and gain instant access to the following types of information:

Speed and Pace Figures  
Class Ratings  
Trip Data  
Trainer Statistics  
Body Language  
Betting Trends

Pedigree Data  
Track Biases  
Dosage Indexes  
Key Workouts  
Equipment Changes

This data will be recorded and transmitted to the company's computer in Miami by the best professional handicapping staff ever assembled. Subscribers can be assured the information they purchase will be state-of-the-art and comes directly to them from outstanding local professionals who follow the races closely every day.

On that point, I am most pleased to announce to members of PIRCO that Tom Brohamer will be the company's senior handicapper in Southern California. His associate will be Lee Rousso. Another familiar to PIRCO members is Dick Quigley, who will represent us at Tampa Bay Downs and perhaps Birmingham Race Course. We are very pleased to have both of them.

Handicappers can access the data base using a modem and a personal computer with a printer. Customers will be offered a varied product line. Our own version of the past performances, a "past performance supplement," as we refer to it, converts Racing Form data into electronic information, provides five running lines for each horse plus miscellaneous information and, if I do say so myself, is a dynamite product. It can be printed out for all nine races, or for any races the handicapper prefers.

There will also be a Speed and Pace Report, a Class Report a Trip Report and various "screens" of key performance indicators, not only for horses, but for racetracks, horsemen and bloodlines

as well. Customers can select the information they want that will best supplement their individual methods and data. Prices are not fixed, but will be low. A monthly subscription rate of approximately \$19.95 will be charged. Although it has not yet been decided, I would like to offer a charter membership to the company's first 2000 customers, whereby the subscription rate would be guaranteed through 1990 and a few services provided free for a year.

One of these special services would be an "Expert's Analysis" file, in which our handicapping reps would report daily on today's horses to watch (not selections, but horses that last our performed exceptionally well in relation to par or to the race's projected time), underlays and overlays, hot and cold trainers and jockeys, and successful trainer patterns. This file might be available after 10 A.M. on race days.

Handicappers should also know the speed and pace figures will adhere to the speed handicapping techniques promoted by Quirin and the class ratings to the procedures I described in Class of the Field. All our handicappers will be expected to use projected times in preference to class-distance pars when calculating race and track variants.

Our customers will not only possess top-quality information for handicapping the local horses, but also will enjoy an unmatched edge when evaluating shippers and analyzing races simulcast from other circuits.

I intend to conduct information seminars on the new company and its 1988 network of racetracks early in 1988. Look for our ads in the Racing Form.

-James Quinn  
Los Angeles, CA

P.S. . . .

A FOOTNOTE TO JAMES QUINN'S ANNOUNCEMENT

- Doc Sartin

I am very happy for Jim Quinn and Bill Quirin. Their information service has been for them a long cherished dream finally fulfilled with the financial backing of Sports Information Network. James Quinn, with his usual integrity, asked my blessings before hiring PIRCO members for his staff. I gave it, knowing that association with any Quinn-Quirin project would only serve to enhance our own efforts.

Dr. Quirin had suggestion in the beginning of this project that certain "Sartin numbers" be included in their data service. I declined this honor because of my pledge to YOU to keep our esoteric energy calculations within the PIRCO member family. Besides, only Sartin Methodology users would understand HOW to successfully apply such numbers.

This service will undoubtedly be a boon to those skilled in applying the informational data in a viable way. Many of its subscribers will, however, become victims of informational overkill. For those of you who choose to try this service, the information may serve to enhance your skills. You will be the true beneficiaries.

I have said before, with some tongue in cheek, that this service will help raise the average mutuel. I still believe this to be true for the average user, none of whom will read this, because Joe and Joan Average will never apply the data properly. The average handicapper thinks he/she can win through information alone. All of us know better.

The good Doctors Quinn and Quirin are no doubt thankful that my attitude is being shared only with you. Not just my attitude, but my heartiest recommendation that you partake of the feast they offer, enjoying and digesting each morsel with an understanding as to which delicacy will nourish you and which may upset your digestion.

I wish them the very best, and offer complete cooperation in their long-cherished endeavor.

## Retailers Jittery About Christmas Season

Tuesday, December 1, 1987

# Dollar Plunges to Record Lows

Stock Market  
Falls 76 Points  
on New Fears

Tokyo, Bonn  
Stances Feed  
Uncertainty

By J. HA GROVES, Times Staff W.

Cursed by a sour stock market and a sinking dollar, retailers are preparing for a not-so-merry Christmas. Already, sale signs are popping up as fast as pine boughs, foreshadowing what could be a stellar season for bargain hunters.

Merchants and economists are particularly anxious about this holiday season because they figure shoppers' spending will set the tone for the nation's economy in 1988. Consumer spending has been weakening for several months, and retailers' hopes for a robust Christmas have evaporated.

Bombarded by news of a shaky economy, consumers, too, are wary. As a result, this holiday shopping season—which officially kicks off Friday—promises a high-stakes game of chicken and a cliffhanger ending.

## THE CRASH OF 1929: CAN IT HAPPEN AGAIN?

By Doc Sartin

YES, IT CAN!

In the stock market, for all intents and purposes, it already has. An alarming survey shows that the of 93% of the stocks now being sold are from insiders and institutions. Market makers and block buyers are merely bolstering the market until price levels are high enough for them to recover some of what they lost on October 19. The little guy will be left holding the bag yet again. When the big boys dump, it will be October 19 all over again, but this time recovery will be a long time coming.

There was no immediate depression after the October 19 crash this time around because the economic base of the majority of our population is not immediately linked to the market, as it was in 1929. Superior communications via radio and TV served us all well. We were given fast, accurate news and expert commentary that had a calming

effect; reassuring us all that no immediate crisis was in the offing. In 1929, news was largely a product of newspaper moguls employing the sensationalistic "yellow journalism" practices that had fomented the Spanish-American war three decades earlier.

Then, as now, the economy itself was healthy. The problem then was the same as now; too much of the nation's wealth was concentrated in the hands of only one percent of the population. We are all at the mercy of mediocre executives earning five times what they are worth and incompetent workers drawing wages far in excess of their ability to produce.

Most of those six figure income executives and financial wizards that abound today wouldn't make good waiters or car salesmen. Those professions demand certain learned skills and experience. So long as semi-competent people have inflated incomes, they go on buying with credit based on such incomes. They create a need for an overload of attorneys, accountants, health professionals and others, ad infinitum.

When consumer confidence, based on an unstable financial market, wanes, the overpaid executives take the first cut. Since they've been spoiled most of their economic lives, they have, as any psychotherapist who has treated them will testify, a very insecure emotional base. They'll start by forfeiting on their mortgages and other payments and the domino effect will begin. Waiters and car salesmen, no matter how competent, will suffer because the retail consumer base will begin shrinking. Repairmen and meat cutters will last longer, but eventually most people will learn to do their own repairs and grow vegetables. And so on down the line.

The so called Western World is composed of an inter-related acquisitive society. After World War I, and even more pronouncedly after World War II, employee (worker) demands for money with which to acquire THINGS escalated. As these demands were met, prices rose accordingly. That way, the TRUE acquirers, the one percent who hold the reins, would still get theirs. As wages and fees continued to rise, so did prices. Now we have a retail mercantile system that can remain healthy only through selling huge volume at alleged discount prices. Even a slight dip in consumer confidence and spending will lower volume enough to bankrupt many merchandisers. We've all seen it happen in the recent past. Even big chains suddenly disappear.

The fact that Canadian/American economies and the world economy have become almost inseparable is more apparent now than ever before. North American consumer confidence levels may be salvaged and massaged through enlightened reasoning, but when they panic in Tokio, Berlin and London, what then?

Like it or not, we have ignored George Washington's specific warning and completely interwoven our destiny with that of Europe, Japan and the rest of the world. We are now a debtor nation. Something my parents and grandparents, and probably yours as well, never dreamed could happen. We are irrevocably linked with nations

that we had previously revolted against and warred upon. The unholy alliance is not just economic. It is also emotional.

Depressions are caused more by emotional disorder than economic strife. Fear is contagious. Fear breeds panic. And panic has triggered every depression in history.

Some may argue that all this was just as true last year or a decade ago as it is now. Why focus on 1990 as the year when the bubble will burst? World economy is like a balloon. From the beginning of recorded history, it takes just so much air before it bursts. Then a new balloon is constructed, which requires a lot of air before it even begins to swell again. Then a new cycle begins.

Individuals have little say in either the construction or the inflating of these balloons. Individuals can only learn to be survivors. The first requisite in this pursuit is emotional stability. To quote Kipling, "Being able to keep your head when all about you others are losing theirs."

We in the Sartin Methodology are uniquely equipped to keep not only our heads, but our possessions, and even to add to our wealth by applying the skills that every Follow Up subscriber should have acquired. The ability to handicap profitably. Were it not so, I'd never write such a gloomy piece, especially at the time of year when giving and joy are supposed to abound. We can take solace in the fact that we are NOT dependent upon the vagaries of the economy and that our chosen workplace, the race track, will always be open regardless of international economics.

In the last great depression, racing flourished. Track and horse owners suffered a bit, but the fan held on, putting enough dollars through the pari-mutuel windows to support entire state welfare agencies and public school systems from the track take. So it will be again. Now that California has instituted off sight betting with such enormous and immediate success, other states that have been holding back, awaiting the outcome of the "California experiment" will do likewise. Our "offices" will come nearer and nearer to our homes. Telephone betting will be next; as universal everywhere as it is now in New York.

We will be able to adopt the procedure prescribed in William Scott's Follow Up article and take a percentage of our household expenses off our income tax, as allowed by recent Supreme Court decision. So, despite the precursors of recession or depression, this IS a time of opportunity for all of US.

But it is time to get very serious. Time to quit dabbling, scrambling and fooling around. Time to apply the method and Huey Mahl's money management procedures AS PRESCRIBED.

In the immortal words of author Dick Mitchell, "You Sartin guys who know what you're doing have it MADE!"

# TAKE RESPONSIBILITY FOR YOURSELF

BY BOB COCHRAN

Looking back to my first encounter with the Sartin Methodology, I remember writing the Doctor a short note with a few questions, each showing the page number in the manual where I was confused. Doc's response was speedy and cleared up most of my initial confusion.

When I received a notice of the first Chicago seminar, I again began to assemble a list of questions that I deemed important. I strongly recommend this procedure to everyone who is planning to attend a seminar. Write down questions as you think of them, and also jot down the Manual and page relating to them.

I have found, like many of you, that most of the answers are in the manuals, if we'll only take the time to look. The process of finding a page reference for each question will force you to read the manuals over and over. Most of the time, you'll find the question answered in the manual. This becomes almost a form of regression!

There will be times when you'll need assistance from a more advanced user of the Methodology, but try to solve the problems yourself first. Give it your honest to goodness Best Shot! Only after you have exhausted your resources should you seek assistance from a more advanced user. I became a PIRCO Charter member in 1985 by using every tool that the Doc made available. Time after time I thought I was stopped, but then I'd do some more work, read some more from the manuals, and sure enough I'd find the answer. The Method will work for anyone who will work for it. It thrives on Reciprocity! It will not respond to laziness, intellectual dishonesty or complacency. It does not rely on good luck or bad luck. It relies on YOU. And if you do the work, you may rely on it.

Here are some of the most frequently asked questions at seminars. The answer to each can be found in one or more of our manuals.

- \* How do you determine the bias at a track? Early or Sustained.
- \* How do you make a track profile?
- \* How do I get and use Factor X, or, S or WX?
- \* How can I determine what my win proficiency is?
- \* How do I use % Early in my handicapping?

- \* How do I tell if a horse will be close enough at the second call to win? How will I know how far back a horse can be and still win?
- \* Do you think Early Pace or Sustained Pace is more important at my track?

The answer to all these questions can be found in one or more of our manuals, but far more importantly, they can also be found in just one 20 race cycle. If you keep careful records, you can build a Brohamer Model that will check any and all aspects of the Sartin Methodology. Here's what you do: ask yourself a question, being careful to frame it exactly. Now, run 20 races isolating the main factor of your question and you'll find you have answered your own question. Better still, the answer will conform to the reality of handicapping at your track and using your pacelines, not come from a manual written by someone who may have never seen your circuit. Now you know, and now you can speak from first hand knowledge.

At the last Las Vegas seminar, a client asked me why his % Early pars weren't holding up. I pointed out that these "pars" were figures he had established himself, without consulting the horses. I told him to go back and take another look at the races he used to establish these pars. Was he throwing out too many races or leaving in too many that were deviant? This was something only he could discover.

There are also many clients holding on to myths from the past, clouding the vision that the Methodology can provide into the races. They cling to outmoded ideas about trainer manipulation, weight, post position, jockeys, track manipulation, owner manipulation, smart money and even such strange ideas as hot air lung treatments (for horses). We all know that the owners pay the bills, the trainers prepare the horses, the jockeys ride the races and that the backstretch is rife with rumors and tips. What does all this have to do with predicting the winner of any given race? NOT A THING.

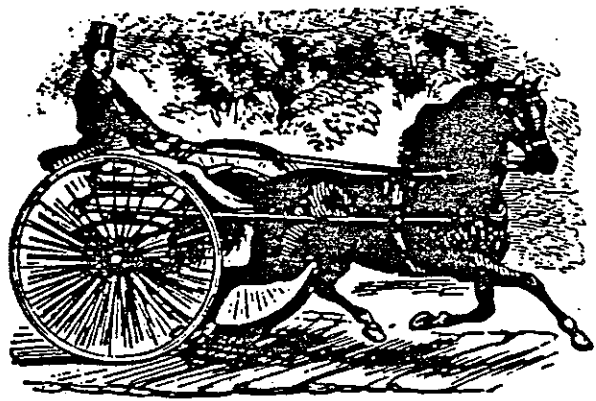
The way to becoming a winner has been clearly marked for us in the manuals and articles produced by Dr. Sartin and his associates. If we can free ourselves from outmoded ideas that have been proved to be irrelevant and concentrate on the Viable Variables set forth by Dr. Sartin, we can win. Let the losers go on using the myths. With a little work and study, all we need is before us. The path to winning has been clearly marked.

PART IV

①  
②  
③

# Harness Handicapping

PHASE II  
BY DOC SARTIN



Many of you know that we have had Harness Handicapping programs since early 1983. We have never pushed them, nor supported them with much documentation because I've always felt that harness races were highly subject to human manipulation. This suspicion was borne out by a recent expose in the Los Angeles Herald-Examiner. Spurred by famous harness handicapping author and professional Barry Meadow, this series of articles revealed the facts about driver and trainer malfeasance and downright fixes.

When at last we do offer a complete harness handicapping package, it will carry a warning similar to the Surgeon General's on cigarette packages. This does NOT mean, however, that harness handicapping cannot be profitable. When there is no hanky-panky, harness horses are more formful than thoroughbreds.

We must tell you right up front that no one in PIRCO's teaching ranks knows as much about the underlying subtleties of the sport as Barry Meadow or Al Stanley. They are the one's to read if you want insights into the part of the harness iceberg that lies under the sea. I offer The Follow Up as a forum for either of these gentlemen if they choose to refute my observation that both of them feel that a computer program cannot reveal the moves and maneuvers that uncover winners.

I feel strongly that our program does this extremely well. To support my view, I've worked all the races Barry Meadow has used as examples in his excellent Gambling Times column for the past four years. In each case, his insightful reasoning, garnered from position calls and beaten lengths have been clearly pin-pointed by the Pace of the Race - Pace of the Horse format of our computer program.

Mark Cramer also wrote a very astute harness article in Gambling Times about harness horses that make TWO moves with a race. The computer program uncovered these moves even more dramatically than his own articulate description. Thus, anything having to do with PACE in harness handicapping will be clearly exploited by our program.

Where we are lacking is in a thorough knowledge of class as a factor allowing us to exercise flexibility in choosing pace lines. In the two thousand races I've used as a harness data base, I've shown a nice profit. But the truly big scores were dependent upon going

**PURSE \$2,700**

lor		
\$2,700		

**CLAIMING \$5,000—Winners Of A Race In Last 4 Starts Ineligible—Three-Year-Olds Allowed 50%—Four-Year-Olds Allowed 25%—Aged Mares Allowed 20%.**

## TRIFECTA WAGERING

Trainer-Ray File  
 Filed 2-20-1987 32 2 4 1 12 848

	RR	201	1996	38	8	4	12	34,900
10	BlyBwSwt,MblFella,ScndaDale							42-0
20	SftyBlyTrk,HppyHA,MblFella							57-6
30	HappyHA,MobileFella,MissTrish							46-1
40	MtLlpop,ScrLbChamp,NbeNoble							55-6
50	ChmstRainbow,WbheFella,RdyAlba							60-0
60	Chbtator,MblFella,LttLussica							74-8
70	BlyBlackwght,CmblFella,FMRRed							75-6

Brd| 2:014 1987 22 2 4 7 5,328

Har 2:042 1888 25 6 2 7	4,592
10 NrllyLightning,CrstyP,IrshShne	46-
10 AllanBell,IrshShne,CrstyP	47-
40 TrndsScret,CrstyP,TstThChoice	73-
20 HFIFulla,TrridsSecret,CrstyP	76-
20 HrcTQuick,NrllyLightning,CrstyP	64-
20 KeyCollins,CrstyP,PerfctDee	70-
30 Kincaid,IrshShne,SamsonHeel	72-

Trainer-William Chasonov  
Brd? 1:59 1987 34 6 6 4 10.31

Brd	2:00	1986	37	8	4	8	10,307
70	NrlyLightning, CrstyP, IrshShae						45-6
70	AllanBell, IrshShine, CrstYP						47-6
00	AlbAngi, SpclFella, ScndaDale						60-6
70	HFIFulla, TrridsSecret, CrstYP						70-6
70	Brdwell, IrshShine, ScndaDale						63-6
40	Donco, IrshShine, Buxtertrouble						90-6
50	MuralidIrshShine, SamsonCool						72-6

I am told that at many other tracks, like Yonkers and Roosevelt Parkway, two horse wagering is profitable. A close scrutiny of both the average and mean mutuel at your track will be necessary before you adopt any investment strategy.

RACE # 1

MOBI

...1.....2.....3.....4.....W...  
46.15 43.14 42.31 44.30  
.....  
40.34 41.85 48.46 47.31

\*\*\*\*\*

CLASS: 0  
FW : 47.31  
EP 43.25 SP 45.86 AP 44.56  
TS 43.86 %EX 47.89

\*\*\*\*\*  
RACE # 1

CRISP

...1.....2.....3.....4.....W...  
45.83 45.21 42.86 41.90  
.....  
44.07 42.86 43.18 44.51

\*\*\*\*\*

CLASS: 0  
FW : 44.51  
EP 44.95 SP 44.07 AP 44.51  
TS 43.82 %EX 52.24

\*\*\*\*\*

RACE # 1

IRISH

*Actual*

...1.....2.....3.....4.....W...  
45.83 45.21 42.86 41.90  
.....  
43.74 42.86 43.24 44.54

\*\*\*\*\*

CLASS: 0  
FW : 44.54  
EP 44.79 SP 44.02 AP 44.41  
TS 43.82 %EX 52.02

\*\*\*\*\*

IRISH-0

*No beaten L's.*

...1.....2.....3.....4.....W...  
45.83 45.21 42.86 41.90  
.....  
43.74 42.86 43.62 44.73

\*\*\*\*\*




CLASS: 0  
FW : 44.73  
EP 44.79 SP 44.21 AP 44.5  
TS 43.82 %EX 51.79

\*\*\*\*\*





RACE # 1

	PHASE III HARNESS					
NAME	EP	SP	AP	FW	TS	HE
MOBI	3	1	1	1	1	1
CRISP	1	3	2	3	2	3
IRISH	2	4	4	4	2	4
IRISH-0	2	2	3	2	2	2

TRUE SPEED

MOBI   
CRISP   
IRISH   
IRISH- 


SUST. PACE

MOBI   
CRISP   
IRISH   
IRISH- 




SUST. PACE

MOBIL   
CRISP   
IRISH 

HIDDEN ENERGY

MOBIL   
CRISP   
IRISH 

AVERAGE PACE

MOBIL   
CRISP   
IRISH 

In this next race at Garden State, we applied class figures with good result in finding the place horse Telern Tim A. The three favorites in the race were Iron Will, Tyke Hanover and Palmer Blue Chip. By including Telern Tim A, we see that it stood out over the favorites in the vital Hidden Energy, Average Pace and Early Pace categories. In order to get the \$39.40 winner, J CS Bunny, we must find a reason to use the second back pace line.

### 12-1 TELERN TIM A

				Driver-BYRON LASSIN 7-24 (1965)				Blue-Red-White				None in USA 1986 17 6 6 3			
				Byron Lassin, Jackson Heights, N.Y.								19,536			
10-2187	GSP <sup>1</sup>	2700 ft	nw2500 cd	1 282	5741:2841:592	1 3 3 <sup>o</sup> 3 <sup>o</sup> 411	321	1:594	B.Lassin	8.50	StrmLgnd, BDnsSkipper, TirmTmA	46-0			
10- 887	GSP <sup>1</sup>	3000 ft	nw3000 cd	1 283	5811:2831:58	8 9 10 10 781	561	1:592	R.Vau-Thomas	82.40	EstnChf, ScrttWillgo, RthHaver	46-1			
9-2187	MR	2200 ft	C-2	1 3041:0131:3032:021	8 8 7 7 791	641	2:031	M.Romano	39.20	FranticCity, HotSpot, CrashNBurn	64-0				
9-1387	MR	2200 sy	C-2	1 3011:0021:3142:021	5 6 7 7 812	751	2:052	M.Romano	4.20	HillywoodAve, AstralBell, HtSpt	63-0				
8-2387	MR	2600 ft	C-1	1 2911:0121:3122:021	7 6 6 <sup>o</sup> 7 <sup>o</sup> 641	521	2:023	B.Lassin	32.20	JiffySpikes, ChrisTom, NoTrump	70-0				
8-1687	MR	2600 ft	C-1	1 283	59 1:29 1:583	6 5 <sup>o</sup> 4 <sup>o</sup> 4 <sup>o</sup> 591	513	2:011	B.Lassin	6.00	KnGBlder, AnthrAccunt, DjsChmr	86-0			
White 8- 987	MR	2600 sy	C-1	1 3121:0221:3422:052	8 ix2 2 2 221	2 <sup>ns</sup>	2:052	B.Lassin	10.60	BrndNewFlame, TlernTimA, CthLiz	67-0				

### 41 IRON WILL

4

061,872 - 4, 1:574

Driver-MARK LANCASTER 9-23-48 (150)

Blue-Gold

YR 2:014 1986 8 1 8 0

2,851

10-1587 GSP<sup>1</sup> 2500 ft nw2000 cd 1 284 1:0021:30 1:594 1 2 2 3 22 23 2:002 E.Davis 2.80 CtchThSun,IrmWill,Caterattack 47-0

10- 887 GSP<sup>1</sup> 2500 ft nw2000 cd 1 283 5831:2921:594 6 7 7 7 331 321 2:001 E.Davis 7.50 OrMster,SmnSaysGoFast,IrmWill 47-1

9-2387 Fhd 2500 ft nw225ps cd 1 29 5941:3112:02 5 5 5 2<sup>oo</sup> 22 211 2:021 H.Kelly 10.50 ChoChooOver,IrmWill,HrglTlarsA 80-0

9-1587 Fhd 2500 ft nw225 cd 1 2931:0021:3122:013 4 5 5 7 7 771 711 2:043 H.Kelly 6.60 GckAppraisl,SrgsJeM,MrbRchds 80-0

9- 687 Brd 2100 ft nw1750 cd 1 29 1:8031:3122:014 3 3 4 7 7 74 681 2:032 L.MacDonald 10.30 HghHpeTallu,GtrRidge,AdmrNova 68-0

8-2887 Brd 1900 ft nw1250 cd 1 283 5941:2922:003 5 6 7 fog 431 36 2:014 L.MacDonald 12.10 ShdyTme,UncmmonValor,IrmWill 70-0

Green 8-1287 Brd 1900 ft nw1250 cd 1 291 5931:2922:00 4 3 3 3 35 591 2:02 L.MacDonald \*1.10 AcclnJay,KayN,FactoryJenN 77-0

### 3-1 TYKE HANOVER

5

10-2187 GSP<sup>1</sup> 2700 ft nw2500 cd 1 282 5741:2841:592 2 7<sup>o</sup> 6<sup>o</sup> 7<sup>o</sup> 531 421 1:594 J.Larente Jr 2.40 StrmLgnd, BDnsSkipper, TirmTmA 46-0

10-1087 GSP<sup>1</sup> ft Qua 1 292 5921:3042:012 5 8 7 5<sup>o</sup> 361 11 2:012 J.Larente Jr N.B. TykHnver, ElmChN, SictorsReward 58-0

10- 187 Fhd 2500 ft nw225ps cd 1 2931:0041:3132:012 7x 8 8 8<sup>o</sup> x8ds 8ds 2:072 J.Moody 16.50 PrnlttyKid, GlnLyn, PndrLobell 59-0

9-2587 Fhd ft Qua 1 31 1:02 1:3322:04 5 2<sup>o</sup> 2 4 431 421 2:044 J.Moody N.B. IntrpWalt, PnciPower, DskTDawn 64-0

9-1087 GSP<sup>1</sup> 2400 ft nw2500 cd 1 3011:0211:3242:02 2x fell DNF 2:01 R.Silverman \*.60 GrtfLee, LrdshpmnN, lgtthpcture 72-0

8-2587 Brd 1900 ft nw1250 cd 1 30 1:0021:3032:01 3 3<sup>o</sup> 1 1 1nd 111 2:01 E.Harner \*.10 TykHanover, HghHpeTallu, Dscard 64-0

Black 8-1887 Brd 1900 ft nw1250 cd 1 274 5921:2811:592 3 5 5<sup>o</sup> 2 24 21 1:593 E.Harner 5.00 WhlndPatricia, TykHnver, \$4 JyTm 78-0

Driver-RICHARD SILVERMAN 11-4-64 (130) Green-Yellow- 1986 0 0 0 0

10-2187 GSP<sup>1</sup> 2700 ft nw2500 cd 1 282 5741:2841:592 2 7<sup>o</sup> 6<sup>o</sup> 7<sup>o</sup> 531 421 1:594 J.Larente Jr 2.40 StrmLgnd, BDnsSkipper, TirmTmA 46-0

10-1087 GSP<sup>1</sup> ft Qua 1 292 5921:3042:012 5 8 7 5<sup>o</sup> 361 11 2:012 J.Larente Jr N.B. TykHnver, ElmChN, SictorsReward 58-0

10- 187 Fhd 2500 ft nw225ps cd 1 2931:0041:3132:012 7x 8 8 8<sup>o</sup> x8ds 8ds 2:072 J.Moody 16.50 PrnlttyKid, GlnLyn, PndrLobell 59-0

9-2587 Fhd ft Qua 1 31 1:02 1:3322:04 5 2<sup>o</sup> 2 4 431 421 2:044 J.Moody N.B. IntrpWalt, PnciPower, DskTDawn 64-0

9-1087 GSP<sup>1</sup> 2400 ft nw2500 cd 1 3011:0211:3242:02 2x fell DNF 2:01 R.Silverman \*.60 GrtfLee, LrdshpmnN, lgtthpcture 72-0

8-2587 Brd 1900 ft nw1250 cd 1 30 1:0021:3032:01 3 3<sup>o</sup> 1 1 1nd 111 2:01 E.Harner \*.10 TykHanover, HghHpeTallu, Dscard 64-0

8-1887 Brd 1900 ft nw1250 cd 1 274 5921:2811:592 3 5 5<sup>o</sup> 2 24 21 1:593 E.Harner 5.00 WhlndPatricia, TykHnver, \$4 JyTm 78-0

### 10-1 J CS BUNNY (L)

6

\$20.875 - 4, 1.584 (3)

Driver-RUSSELL THOMAS, JR. 9-21-60 (155)

Blue-Red

FR 1:594 1986 57 4 1 8

8,401

10-1687 GSP<sup>1</sup> 2500 ft nw2000 cd 1 284 5931:2941:581 8 8 9<sup>o</sup> 1041 571 1:593 R.ThomasJr L20.70 HtrFashion, Illtrate, PlshsFry 78-0

10- 787 GSP<sup>1</sup> 2500 ft nw2000 cd 1 283 591:2941:594 6 8 9<sup>o</sup> 9 761 31 2:00 R.ThomasJr L3.70 KystoneSail, FlpsFella, JCSBunny 73-0

9-3087 GSP<sup>1</sup> 2350 ft nw2000 cd 1 281 5741:2841:59 6 8 9 8 734 531 1:593 R.ThomasJr L19.50 PintyHppy, MrDrmland, CrlWhitney 96-0

9-2387 GSP<sup>1</sup> 2200 ft nw2000 cd 1 30 5831:2941:59 7 9 10 9 551 371 2:002 R.ThomasJr L8.20 FtthBen, LnnysFireball, JCSBunny 82-0

9-1287 Har 1100 ft nw1501 cd 1 3031:02 1:3212:02 5 6 7<sup>o</sup> 7 85 2:031 R.ThomasJr L5.40 Kimerra, ChrsTrck, SthamptonAmy 70-0

9- 487 DMV 1300 ft nw750 cd 1 2821:0021:32 2:024 7 8 5<sup>o</sup> 2<sup>o</sup> 21 111 2:024 R.ThomasJr L4.90 JCSBunny, Cndrrail, GyrnerThunder 64-0

Yellow 8-2687 DMV gd Qua 1 3121:0221:3332:051 4 1 1 1 110 2:051 R.ThomasJr N.B. JCSBunny, TieDynah, RigningCaesar 70-2

### 7-2 PALMER BLUE CHIP

		Driver-EDDIE DAVIS		11-17-43(187)		Red-White		None At A Mile 1987 15 1 2 6		10,962				
		W.E. Bruce & Ronald Knigge, N.J.												
										Stgs 1:587 1986 18 5 1 8				
										10,962				
8	10-2287	GSP <sup>1</sup>	2500 ft	nw2000 cd	1 283	5821:2921:591	2 4 4 3 <sup>o</sup>	211	21	1:591	E.Davis	10.60	ElBreeze, PlmrBlueChip, SkpTGlry	42-0
	10-1687	GSP <sup>1</sup>	2500 ft	nw2000 cd	1 284	5931:2941:581	1 4 4 8 631	881	1:594	E.Davis	5.40	HtrFashion, Illtrate, PlshsFry	72-0	
	10-1087	GSP <sup>1</sup>	4400 ft	15000clm	1 274	5711:2631:563	7 8 9 8 99	9101	1:583	J.Plutigne	65.50	MssPkhrrstN, BtrYt, ArmbrBrtn	63-0	
	10- 387	GSP <sup>1</sup>	4050 sy	15000clm	1 2811:00 1:3031:593	8 8 8 8 916	9171	2:031	D.Furness	120.60	CncslvBy, MtrYLdncCnslor	90-0		
	9-1987	GSP <sup>1</sup>		ft	Qua	1 284	5911:2921:592	6 6 5 <sup>o</sup> 7111	5131	2:02	D.Furness	N.B.	VanceGlryN, HayDoc, AbbeyLane	71-0
	8-2587	RR	6500 ft	18000clm	1 2931:0021:30 2:001	8 8 8 8 891	816	2:032	R.Wojcio	68.70	SnsfFella, AffrmtrvN, StrnkGorge	88-0		
Grey	8-1387	RR		ft	Qua	1 2941:0131:3132:022	5 1 1 1 11	26	2:033	R.Daigneau	N.B.	PrusOrg, PlmrBlueChip, PntBrwn	71-0	

This race points out a need to develop a rationale that would allow us to comfortably use the second race back. For those who emphasize the value of True Speed as a sole indicator of winning harness races, J CS Bunny's slow time speaks for itself. True Speed may be more important in harness than in thoroughbred handicapping, but Average, Factor W and Hidden Energy are the most predictive of winners. Early figures strongly in place and show.

As always, once the harness package is released, we'll be calling on Huey Mahl to develop a Harness PIP plan to optimize our wagering. For now, his Place Nomograph and Standard Extension Tables are vital in getting place and show profits, as exemplified by the healthy place price offered by Telern Tim A.

Next time: putting it all together.

...1.....2.....3.....4.....W...  
 46.48 45.00 42.68 43.42  
 .....  
 43.54 42.68 44.31 45.40

\*\*\*\*\*

CLASS: 1.64  
 FW : 46.04  
 EP 45.01 SP 44.66 AP 44.84  
 TS 44.42 %EX 51.74

\*\*\*\*\*

RACE # 2

IRON

...1.....2.....3.....4.....W...  
 45.83 41.77 44.59 44.90  
 .....  
 40.72 45.08 44.49 45.16

\*\*\*\*\*

CLASS: 1.71  
 FW : 46.57  
 EP 43.28 SP 43.89 AP 43.59  
 TS 44.15 %EX 48.32

\*\*\*\*\*

RACE # 2

TYKE

...1.....2.....3.....4.....W...  
 46.48 45.00 42.68 43.42  
 .....  
 42.09 43.29 45.20 45.84

\*\*\*\*\*

CLASS: .49  
 FW : 46.33  
 EP 44.29 SP 44.75 AP 44.52  
 TS 44.42 %EX 50.05

\*\*\*\*\*

RACE # 2

PALM

...1.....2.....3.....4.....W...  
 46.15 44.30 42.68 44.44  
 .....  
 42.38 44.06 44.85 45.50

\*\*\*\*\*

CLASS: 3.37  
 FW : 48.87  
 EP 44.27 SP 44.56 AP 44.42  
 TS 44.36 %EX 49.79

\*\*\*\*\*

RACE # 2

JCS

...1.....2.....3.....4.....W...  
 45.83 42.86 43.96 44.59  
 .....  
 40.08 43.96 47.84 46.84

\*\*\*\*\*

CLASS: .42  
 FW : 47.26  
 EP 42.96 SP 45.4 AP 44.18  
 TS 44.4 %EX 46.8

SUST. PACE

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS-2 [REDACTED]  
 JCS-1 [REDACTED]

TRUE SPEED

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS-2 [REDACTED]  
 JCS-1 [REDACTED]

HIDDEN ENERGY

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS [REDACTED]

EARLY PACE

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS [REDACTED]  
 JCS-2 [REDACTED]

FACTOR W

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS-2 [REDACTED]

AVERAGE PACE

TELER [REDACTED]  
 IRON [REDACTED]  
 TYKE [REDACTED]  
 PALM [REDACTED]  
 JCS-2 [REDACTED]



## TOM BROHAMER

First of all, let me join with all of us at PIRCO in wishing you and yours the very merriest and happiest of Holiday Seasons and a very profitable 1988.

Doc Sartin just finished a summary of performances by horses on my "Horses to Watch" list that comes weekly from the Inland Empire Energy Dynamics Center. (Translation: our Daily Variant service for California tracks).

Win - First time out

63%

Win - Within two starts.

74%

That's betting one horse to win only. Place and show figures are as follows:

First time out - Place .....	73%
2nd time out - Place .....	79%
First time out - Show .....	82%
2nd time out - Show .....	87%

It looks like betting these horses the first time out after they're listed is the best bet.

Even I was a little surprised by these figures. Remember, they represent a single horse wager. The average mutuel was also a pleasant surprise. Those that won first time out averaged win - \$9.90, place - \$4.40, show - \$3.80.

Since my variant service and horses to watch letter is available only to clients playing the California tracks, I was delighted when Doc scheduled January, and possibly February spillover, classes designed to show all of you how to build a horses to watch list. We'll also cover the "stable" method, ala Cupleanos in the Phase III manual. While my procedure is based on keeping accurate par times and projected daily variants for the California circuit, there are other ways that are far easier and less time consuming.

What is important is that they will still put money in your pockets. I concur wholeheartedly with the Doc that it IS time to get serious. Even if hard times are not in the immediate offing, it's just plain silly for you to be leaving money at the track or book when you could just as easily be taking it home. Building your own horses to watch list is an easy way to the kind of retirement I just started enjoying. Speaking of which, let's talk about:

#### RETIRING AND GOING TO HEAVEN

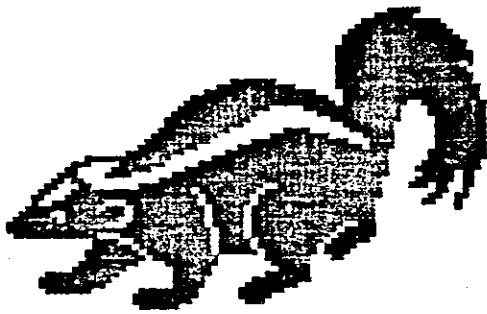
That what just happened to me. I know this sounds like the come on for a medicine show or a faith healer, but it is none the less absolutely true. When I first met Dr. Sartin in 1983, I was in debt from a failed business and working frantically just to keep my head above water. Four years latter, I am financially secure enough to take an early retirement. Of course, I need more than just my pension, so I'll be forced to go to the races regularly to augment my income. It's tough, but someone has to do it.

As mentioned elsewhere, I'll also be helping Jim Quinn and Bill Quirin launch their Racing Information Service. It's finally off the ground and I'm flattered and delighted to head the Southern California team that will help provide this service. What I'll be doing in no way conflicts with the Sartin Methodology and PIRCO. I'll be continuing to supply Energy variants for California exclusively to Sartin clients. Of course, you'll also share in my Horses to Watch.

Both Quinn and Quirin have a lot of respect for what we've contributed already and continue to contribute to successful handicapping. In fact, they're planning a HANDICAPPING EXPO '88 for Louisville, KY. next year during the Breeder's Cup and the Sartin Methodology will be prominently showcased by a number of PIRCO Charter members.

Once again, have a profitable 1988 and, now that I have a lot more spare time, I hope to be seeing many of you at the races or one of the many Sartin functions we'll be scheduling for next year.

# ANALYSIS OF A



# PROBLEM

# RACE

SPECIAL GUEST HANDICAPPER: SHIRLEY GILBERTSON

In the past, this section has featured an analysis of races by one of the PIRCO Charter members. Each was chosen to illustrate some aspect of handicapping and hopefully to give you some insight into the handicapping process at its highest levels. This issue's analysis maintains that tradition. The race was also chosen to illustrate a point: that it doesn't take forever to become a very good handicapper if you work at it.

This month's problem solver is Shirley Gilbertson. We first met Shirley last May, when we were in Kentucky for the Kentucky Derby. The day after the Derby, we all went to River Downs to watch some \$4,000 claimers run and make some money. Our host, Bob Montgomery, brought Shirley along because she had never seen a horse race. That's right, last May, six months ago, Shirley had never met a handicapper and now she are one!

At River Downs, she was fascinated by the way we could predict what was going to happen on the track. She started asking questions and, more important, listening to the answers. Within days, she had read all of Bob's manuals and was working races by hand. Soon after that, she became a client and bought her own computer. At the time, I warned Bob that if he didn't watch out, she'd get better than he was. Bob is one of our best handicappers, and is not afraid to back up his decisions with hard cash, but even he admits that Shirley is gaining fast.

The challenge in this race is not to find the winner, as most of you know who won, but rather to ask yourself if you can match the performance of someone who saw her first horse race just six months ago. Shirley's analysis is impeccable, and the proof lies in the \$34 ticket she cashed after the race.

I only wish I had made it to the track in time to hear her discuss the race. Unfortunately, I had chosen to ride to Hollywood Park with Bob Purdy. Dr. Sartin and I sat in the back seat and begged Bob to go faster or we'd miss the first race, but NOOOOOO, he just crept along. Next time, I'm going to go with a more adventurous driver, like my mother. Or my grandmother. (Kidding! Don't hurt me, please Bob. I'll tell them about all that traffic next time.)

# Breeders' Cup Sprint

## 1st Hollywood



6 FURLONGS. (108%) 4th Running of THE BREEDERS' CUP SPRINT (Grade I). Purse \$1,000,000. 3-year-olds and upward. Weights, 3-year-olds, 124 lbs.; older, 126 lbs. Fillies and mares allowed 3 lbs. Value of race \$1,000,000. Value to winner \$450,000, second \$225,000, third \$108,000, fourth \$70,000, fifth \$50,000, sixth \$10,000. Nominator Awards: Stallion, winner \$25,000, second \$12,500, third \$6,000; Foal, winner \$25,000, second \$12,500, third \$6,000. Stallion awards will be paid only to the nominators of fully eligible stallions. Owners who supplement horses to Breeders' Cup Day races will be eligible for the Foal Nominator's Award in the case of a 12 percent supplementary nomination or both the Foal Nominator's Award and the Stallion Nominator's Award in the case of a 20 percent supplementary nomination, in accordance with the Breeders' Cup/European Breeders' Fund cross-registration agreement, nominator's awards will not be paid to horses eligible through the E.B.F. All unpaid nominator's awards will remain the property of Breeders' Cup Limited. Supplementary Nominations: ZANY TACTICS and ZABALETA.

### Groovy \*

CORDERO A JR

126

Ow.—Prestonwood Farm

10Oct87-78el	7f	:224	:451	1:223ft	*1-3	126	11	12 1/2	15	13	CordrA Jr	Vosburgh	89-22	Groovy, Moment Of Hope, Sun Master	8
10Oct87-Grade I															
23Aug87-85ar	7f	:22	:441	1:214ft	*3-5	132	11 1/2	11 1/2	12 1/2	11 1/2	CordrA Jr	Forego H	93-14	Groovy, Purple Mountain, Sun Master	6
23Aug87-Grade II															
18Jly87-88el	7f	:231	:454	1:222ft	*3-5	128	12	11 1/2	14 1/2	16 1/2	CdrA Jr	Tom Fool	96-28	Groovy, Sun Master, Moment Of Hope	6
18Jly87-Grade II															
5Jly87-9fL	6f	:221	:444	1:092ft	*1-9	122	1 1/2	1nd	1 1/2	1nd	PzuJM3	Bud Brds Cup	102-11	Groovy, Purple Mountain, Vinnith Vpr	7
21Jun87-86el	6f	:22	:44	1:074m	*1-5	123	11 1/2	14	13	15 1/2	CdrA Jr	Tru Nrth H	101-10	Groovy, King's Swan, Sun Master	4
21Jun87-Grade II															
6Jun87-18el	6f	:213	:44	1:082ft	*1	119	12 1/2	14	14 1/2	14 1/2	CdrA Jr	Roseben H	96-15	Groovy, Love That Mac, King's Swan	6
6Jun87-Grade III															
15Nov86-8A qu	6f	:213	:441	1:084ft	*1-2	122	1 1/2	1nd	3 1/2	4 1/2	CdrA Jr	Spr Page H	90-22	Best By Test, King's Swan, Sun Master	7
15Nov86-Grade III															
1Nov86-3SA	6f	:211	:433	1:082ft	*2-5	124	31	31 1/2	32	44 1/2	SntesJA	Br Cp Sprnt	92-13	Smile, Pine Tree Lane, Bedside Promise	9
1Nov86-Grade I															
15Oct86-8SA	6f	:212	:434	1:081ft	*2-5	123	11 1/2	13	12 1/2	12	SantosJA	Anct Tie H	97-10	Groovy, Rosie's K. T., Sun Master	8
1Sep86-88el	1	:44	1:082	1:34 ft	2 1/2	124	18	13 1/2	2 1/2	45 1/2	VelsquzJ	Jerome H	90-14	Ogygian, Mogambo, Moment Of Hope	5
1Sep86-Grade I															
Nov 18 Hol 3f R	:34 1/2 h														
Nov 11 Hol 5f R	:58 1/2 h														
Nov 5 Hol 5f R	1:02 1/2 h														
Oct 28 Bel 4f R	:46 h														

### Slyly Gifted

MEZAR Q

126

Ow.—Francis John

7Nov87-6Haw	1 1/4	:48	1:363	2:02 ft	28	113	42	33	41 1/2	42 1/2	FzrRL3	Gold Cup H	81-16	Nostalgia's Star, Savings, Minneapple	9
7Nov87-Grade II															
30Oct87-7Kee	7f	:224	:452	1:214ft	*7-5	121	75 1/2	78	31	12 1/2	Day P4	Aw28800	97-18	Slyly Gifted, TributetoRoylty, Vrenns	7
26Sep87-10LaD	1 1/4	:48	1:482	2:134m	21	114	45	42	43	46 1/2	RomR P10	La D H	90-10	Jades, Ifrad, Great Communicator	12
26Sep87-Grade III															
23Aug87-10Lga	1	:453	1:093	1:341ft	7 1/2	117	63 1/2	54	34	34 1/2	LamnceC	Lga MI H	93-18	Judg Anglucci, Lding Hour, Slyly Gifted	8
23Aug87-Grade II															
19Jly87-7Hol	1	:45	1:092	1:344ft	*6-5	115	32	31	1nd	12	McCarronCJ4	Aw45000	89-97	Slyly Gifted, Triple Sec, Lincoln Park	6
28Jun87-8Hol	1 1/4	:46	1:343	2:003ft	15	114	53	9 1/2	913	1010 1/2	MezRQ1	Hol Gd Cp H	70-12	Ferdinand, Judge Angelucci, Tasso	11
28Jun87-Grade I															
4Jun87-8Hol	1	:444	1:092	1:343ft	4 1/2	117	45	43	22	2nd	DelhoussyeE1	Aw45000	90-13	Late Request, Slyly Gifted, Sperry	5
4Jun87-Bumped start; wide into stretch, brushed late															
17Jan87-88M	1	:463	1:104	1:344ft	7 1/2	118	31	31 1/2	45 1/2	57 1/2	Sibille R5	W P Kyne H	87-19	Bdsd Proms, Hopfl Wrld, Grnd Exchng	6
26Dec86-8SA	7f	:222	:444	1:213ft	35	123	52 1/2	52 1/2	63 1/2	46 1/2	Sibille R6	Malibu	85-13	Ferdinand, Snow Chief, Don B. Blue	12
26Dec86-Grade II; Wide into stretch															
26Sep86-10LaD	1 1/4	:472	1:374	2:04 ft	4 1/2	126	42	53	55	55	HsnRD7	Super Dby	76-16	Wise Times, Southern Halo, Chepskte	7
26Sep86-Grade I; Four wide on first turn															
Nov 18 Hol 3f R	:36 1/2 h														
Oct 20 CD 5f R	1:03 1/2 h														
Sep 23 LaD 1 1/4 fm	:09 1/2 h (4)														

### Zany Tactics \*

KAENEL J L

126

Ow.—Brunette Vera C

4Nov87-8SA	6f	:214	:44	1:09 sy	*4-5	123	1 1/2	1 1/2	11 1/2	1 1/2	KenelJL1	Anct Title H	93-26	Zany Tactics, On The Line, Carload	3
20Sep87-10LaD	7f	:224	:453	1:23 ft	*2-3	124	1 1/2	1nd	2 1/2	4 1/2	KenelJL9	IInd Whrl H	92-19	Svings, Bg Sturgeon, Who Doctor Who	10
22Aug87-80mr	7f	:222	:444	1:211ft	*9-5	123	2nd	2nd	1 1/2	1nk	KaenelJL4	P O' Brn H	96-15	ZnyTctcs, Bold Smoochr, Bldr Thn Bld	7
2Aug87-80mr	6f	:213	:442	1:09 ft	*6-5	120	31	3 1/2	3nk	1nk	KenelJL8	B Crosby H	93-12	ZnyTctcs, Bldr Thn Bld, My Fvt Mmnt	8
2Aug87-Grade III															
2May87-8A qu	7f	:213	:44	1:211ft	8 1/2	119	22 1/2	22	24	34	KaenelJL1	Carter H	91-19	Pine Tree Lane, King's Swan, ZnyTctcs	6
2May87-Grade II															
11Apr87-8A qu	6f	:213	:44	1:09 ft	2 1/2	121	22	22	32	44 1/2	KaenelJL2	Bold Ruler	91-23	Pine Tree Lane, Lov Thl Mc, Ply Th King	7
11Apr87-Grade II															
8Mar87-11TuP	6f	:211	:43	1:064ft	9-5	126	2 1/2	21 1/2	2 1/2	11	KenelJL9	Phx Gld Cp	102-15	Zany Tactics, Faro, Zabaleta	9
8Mar87-Grade III															
22Feb87-8SA	1 1/4	:46	1:10	1:471ft	11	116	42 1/2	43	51 1/2	42 1/2	KenelJL3	San Antino H	90-14	Bedside Promise, Hopful Word, Bruiser	9
22Feb87-Grade I															
11Feb87-8SA	6 1/2 f	:214	:441	1:15 ft	2 1/2	120	2nd	1nd	1 1/2	2nd	KenelJL2	Ptro Grnd H	95-17	Zabaleta, ZnyTctcs, Bedside Promise	4
10Jan87-8SA	7f	:221	:444	1:222gd	2 1/2	118	1nd	2 1/2	1nd	1 1/2	KaenelJL8	S Carlos H	88-20	ZnyTctcs, Bolder Thn Bold, Epidurus	8
10Jan87-Grade II															
Nov 14 Hol 6f R	1:14 1/2 h														
Oct 28 SA 6f R	1:13 1/2 h														
Oct 21 SA 6f R	1:16 1/2 h														
Oct 14 SA 5f R	1:01 1/4 h														



**CAUTHEN S** 126  
Own.—Johann Mrs R A  
31Oct87-1Newmarket(Eag) 1 1:42.9d 28 133  
11Oct87-44Mmich(Gar) 26 1:18.9d 5-5 128  
25Oct87-44P 1 1:50.1:44.1:37.9d 7 121  
27Jly87-44Newcastle(Eag) 7 1:28.9d 13 133  
4Jly87-7Hamburg(Gar) 27 1:22.9d 7 132  
17Aug87-44Scott(Eag) 1 1:46.5d 16 122  
28May87-44Longchamp(Fra) 27 1:24.4d 7 137  
16May87-44Carragh(Ire) 6 1:18.2d 14 136  
29Apr87-44Scott(Eag) 7 1:28.9d 7 116  
14Oct87-44Newmarket(Eag) 6 1:15.9d 28 138

### Exclusive Enough

**DAY P** 124  
Own.—Scharbauer Dorothy  
16Oct87-8Kee 6 1:22.432 1:08.2ft 10 111  
3Sep87-7Dmr 6 1:212.441 1:08.1ft 11 115  
3Sep87-Bumped hard start; logged out badly down backstretch; 3/4 turn  
28Jun87-7Hol 7 1:22.442 1:22.9ft 6 114  
24May87-7Hol 6 1:214.45 1:10 ft 6 114  
24May87-Eased; logged out early  
22Apr87-8Hol 7 1:214.442 1:22.1ft 6 119  
22Apr87-Lugged out, wide  
14Oct86-8Hol 1 1:44.1:05.1:36.1ft 6 121  
14Oct86-Grade I  
15Nov86-8Hol 7 1:22.444 1:23 ft 14 112  
15Nov86-Grade III; Erratic 3/16 to 1/16  
26Oct86-8SA 6 1:212.442 1:18.2ft 13-2 118  
26Oct86-Green in stretch  
11Oct86-8SA 6 1:214.444 1:17.2ft 5 117  
11Oct86-Drifted out late  
Nov 16 Hol 5 ft 1:13.1h

Tr.—Lodge Park Stud (Ire) 1987 10 2 0 1 \$95,681  
Tr.—Micheal Philip 1986 7 2 0 0 \$38,374  
Lifetime 25 6 2 2 \$138,133  
1 451 StarkeyG FirerBelMirShl ShadyHeights,Azyan,CrestaAuction 9  
1 14 StarkeyG GrosSprntPr SydnExpress,BelByou,HomePlese 14  
31 32 42 541 EddyP4 Bud Brd Cup 82-23 PersianNews,MisterC,VernonCastle 7  
1 813 EddyPA Beeswing(Gr3) Farajallah, Midyan, Noble Mirstret 8  
1 34 MtlisJ AmrcnExpsPrs(Gr3) HomePlease,KellyUk,SydnExpress 9  
1 17 Str WR Ryl Hml Cp H VaseShot,GmmsBnk,GoldProspect 25  
1 11 Str WR Px 4 PhRyl(Gr3) TurkishRuler,Mercadah,Whitkryc 25  
1 1m Str WR Grnlnds(Gr3) SydnExpress,HfndessImge,Orient 11  
1 651 Ctr G IsplkVctriaCpH Fusiker, Saker, Kick The Habit 28  
1 90 Strkey G Abernant GovernorGarl,QSymptc,HndessSr 12

B. c. 3, by Exclusive Native—One Is Enough, by Three Martians  
Br.—Mansfield Farm (Ky) 1987 5 2 0 0 \$114,760  
Tr.—Van Berg Jack C 1986 4 2 0 1 \$59,980  
Lifetime 3 4 0 1 \$174,800  
2nd 11 12 14 ShME4 Cmwth Br Cp 100-89 ExclusiveEnough,LorShow,HighBrit 8  
46 42 22 11 Baze G5 Aw2500 92-10 EclsvEngh,AsInEgh,OlympicProspect 7  
513, 12 32 618 Stevens G L 8 Aw2500 88-11 TommyTheHwk,FleetSudn,DeaDieg 8  
821 814 813 — ShoemakerW2 Aw2500 — — W.D.Jacks,CaptainValid,ThunderCl 8

42 413 783 7181 McCrossCJ Debonair 75-18 Jmoke,Persevered,HonkyTonkDacr 7  
85 751 781 7814 Sayder L2 Hol Fut'y 65-18 TempertSH,Alyshb,MstrfulAdvocd 12  
113 113 12 13 ShmrW3 Hol Prvn 88-14 ExclusivEnough,Prsvrd,Go'dOnGrn 8  
233 23 12 14 Day P1 Mdn 86-18 ExclusivEnough,BrgntnDacr,Chrnt 8  
113 23 2nd 332 Sells A3 Mdn 73-17 JstBobby,Brb'sRlc,ExclusivEnough 12

### Very Subtle \*

**VALENZUELA P A** 121  
Own.—Rochelle B  
31Aug87-8AP 7 1:22.442 1:22.9ft 12-5 120  
6Aug87-8Sar 7 1:213.433 1:21 ft 3 121  
6Aug87-Grade II  
12Jly87-8Hol 1 1/4:46.1:10.1:48.3ft 8-5 121  
12Jly87-Grade I  
28Jun87-8Hol 1 1/4:45.3:10.1:43 ft 14-5 122  
28Jun87-Grade II; Wide 7/8 turn  
6Jun87-8Hol 7 1:22.443 1:22.9ft 13-5 122  
6Jun87-Grade III; Off slowly, bumped  
16May87-8CD 1 1/4:46.2:10.1:50.2ft 4 121  
16May87-Grade I; Stumbled start  
11Apr87-90P 1 1/4:46.1:10.1:42.2ft 5 121  
11Apr87-Grade I; Placed first through disqualification  
15Mar87-8SA 1 1/4:46.3:11.1:43.3ft 11-2 117  
15Mar87-Grade I  
21Feb87-8SA 1 1/4:45.4:10.1:36.4ft 12-3 121  
21Feb87-Grade II; Broke stride late  
31Jan87-8SA 7 1:224.454 1:22.9ft 11-3 122  
31Jan87-Grade III

Ch. 1. 3, by Holst Ben Silver—Never Scheme, by Never Bend  
Br.—Kling J H (Ky) 1987 11 5 2 2 \$487,135  
Tr.—Shala Melvin F 1986 4 4 0 0 \$327,725  
Lifetime 15 5 2 2 \$824,860  
31 3rd 22 233 Sells A1 88d Br Cp H 84-27 LzrShw,VrySubtl,MoonbmMcQun 6  
23 7th 14 153 VinzuIPA4 8Test 57-14 VrySubtl,UptheApch,SilrtTurn 14  
2nd 7th 313 473 McCrrCJ2 8Hol Oaks 86-89 PerchnceToDrem,Schwist,PeaBILdy 6  
33 413 333 313 ShmrW4 8Princess 92-11 RnsomedOptive,Schwist,VrySubtl 6  
31 23 13 153 ShmrW2 8Railbird 91-17 VrySubtl,JoeyTheTrip,Scachwista 4  
47 433 643 612 McCrrCJ4 8Ky Oaks 78-12 Buryyourbfl,HomtownQun,SprCook 8  
223 22 213 223 McCrrCJ3 8Fantasy 86-16 HupthApch,VrySubtl,HomtownQun 7  
113 11 13 333 VinuPA 3 8S A Oaks 88-28 TmlyAssrtion,Buryyourbfl,VrySubtl 7  
7th 7th 13 2nd VinuPA5 8LS Vrgaes 84-14 TmlyAssrtion,VrySubtl,MyTurblntB 5  
13 11 12 143 ShmrW1 8Sla Yaez 87-15 VrySubtl,ChicShrine,YoungFlyer 5

### Taylor's Special \*

**VASQUEZ J** 126  
Own.—Lucas W F  
16Oct87-8Kee 6 1:22.432 1:08.2ft 15-5 126  
23Aug87-8Sar 7 1:22.441 1:21.4ft 23 123  
23Aug87-Grade II; Pulled up; Bumped start, stumbled nearing stretch  
9Aug87-8AP 1 1/4:46.3:11.1:51.3sy 12-3 118  
9Aug87-Grade II  
15Jly87-8AP 1 1/4:45.1:09.1:34.1ft 11-3 127  
15Jly87-Grade III  
27Jun87-8AP 7 1:222.444 1:22 ft 11-5 123  
6Jun87-8AP 7 1:222.45 1:22.9ft 11-2 118  
29Nov86-8CD 1 1/4:47.1:11.1:49.4ft 12-5e 126  
16Nov86-8CD 1 1/4:46.1:11.1:36.1ft 11-3 123  
16Nov86-8SA 6 1:211.433 1:08.2ft 12 126  
16Nov86-Grade I  
20Sep86-8LaD 6 1:214.444 1:10 ft 11-5 118  
17Nov87-Hol 4 ft 1:47.1h

B. c. 3, by Hawklin's Special—Bette's Gold, by Espaa  
Br.—Foley D G (Ky) 1987 6 3 1 0 \$121,535  
Tr.—Mott William I 1986 9 4 3 0 \$267,738  
Lifetime 48 21 7 2 \$1,055,285  
743 751 79 543 RmrRP2 Cmwth Br Cp 82-89 ExclusiveEnough,LorShow,HighBrit 8  
643 57 — — Day P4 Forego H — — Groovy,PurpleMountain,SunMaster 6  
12 133 15 123 LivelyJ2 Wash Park H 73-28 Taylor'sSpecial,BlueBackroo,Fuzzy 6  
13 12 12 23 Day P5 Equipse M H 89-21 RedAttkc,Taylor'sSpecil,ComSummr 5  
11 133 15 153 Day P4 I Murphy H 92-21 Tylor'sSpecil,IrishFreeze,Rivotious 4  
213 21 15 123 Lively J2 Aw1900 90-19 Taylor'sSpecil,Rivotious,ProudDhbi 7  
1nd 1nd 23 21 Smith M E6 Clark H 92-28 ComSummr,Tylor'sSpecil,Sumptious 8  
11 11 113 123 Day P5 Rvr City 88-19 Tylor'sSpecil,Doonesber,Sumptious 8  
643 45 443 543 RmrRP3 Br Cp Sprnt 88-13 Smile,PineTreeLine,BedsidePromise 9

### High Brite

**SANTOS J A** 124  
Own.—Allen J  
31Oct87-9Pha 7 1:221.444 1:21.3ft 6 116  
16Oct87-8Kee 6 1:22.432 1:08.2ft 5 120  
20Oct87-88el 7 1:221.452 1:23.2ft 3 115  
13Sep87-9Pim 6 1:23.463 1:11.4sy 11-5 122  
113Sep87-Disqualified and placed second; Bore out  
22Aug87-7Sar 7 1:222.451 1:23 sy 12-2 122  
22Aug87-Grade III  
12Jly87-9Pim 1 1/4:46.1:11.1:43.1ft 12-3 122  
27Jun87-10Lr 1 1/4:47.4:12.1:43.3ft 17-3 116  
6Jun87-58el 7 1:222.452 1:22.2ft 2e 119  
6Jun87-Dead heat  
24May87-88el 1 1/4:46.4:10.1:40 ft 4 117  
24May87-Grade II  
6May87-88el 1 1/4:46.2:10.1:36.2d 6 126  
6May87-Grade II

B. c. 3, by Best Turn—Spray, by Fark  
Br.—Allen J (Ky) 1987 15 3 6 1 \$377,408  
Tr.—Lukas D Wayne 1986 6 2 1 2 \$37,088  
Lifetime 21 5 7 3 \$414,486  
23 1nd 2nd 133 KnlJL4 Bud Brds Cup 95-19 High Brite, Vinnie theViper,Foligno 8  
863 863 463 353 VsquzJ5 Cmwth Br Cp 94-49 ExclusiveEnough,LorShow,HighBrit 8  
34 115 1nd 1nd 25 243 Santos J A4 Hcp0 88-24 OmarKhayyam,HighBrite,WindChill 5  
11 13 12 13 1 BrclVJ2 WarAdmiral 87-28 High Brite, Cardiff, Radicchio 5  
523 883 814 829 CdrAJ3 King Bishop 58-16 TempHill,MisterS.M.,Homebuilder 8  
22 213 433 443 Perret C5 Survivor 80-28 Landyap, Green Book, Harriman 6  
13 11 13 113 PerretC1 Govrn's Cp H 90-16 High Brite,Homebuilder,GreenBook 6  
113 13 24 28 4 CdrAJ3 Riva Ridge 82-15 JazzingAround,HighBrite,PolskMry 7  
23 13 323 543 CdrAJ4 Peter Pan 83-16 LeoCastle,GoneWest,ShawlitWon 9  
313 333 223 23 CdrAJ4 Withers 82-23 Gone West, High Brite, Mister S.M. 6

Now, as is our custom, let's go through the horses one by one and take a look at each of Shirley's decisions.

GROOVY - Anyone who doesn't make this horse a contender should immediately quit the sport and take up golf or softball or some other activity for the intellectually impaired. No reason not to use the last line.

SLYLY GIFTED - A top grade Allowance horse who has failed at Grade II and III. A very nice horse, but it doesn't belong in this field.

ZANY TACTICS - Has won Grade III races and finished up close at Grade I. Obviously going very well right now. A horse at the top of it's form. We'll accept it as a contender and use the last race.

ON THE LINE - Coming out of a Tandem with Zany Tactics, the class on this horse is suspect. Never the less, it was included as the 5th horse but marked as not being a win contender. Use the last line, giving the horse the same final beaten lengths as Zany Tactics, zero.

GOVERNOR GENERAL - One of the problems when handicapping the Breeders Cup races is the foreign horses who don't have any usable running lines. You need to make a decision as to if the horse is a threat or not. If you feel the horse has a chance, then pass the race. Very few European horses can sprint with our best, so, at least in the Sprint, throwing out a horse who shows no Grade I wins does not compromise your analysis of the race.

PINE TREE LANE - An exceptional mare who has proved she can run with the boys. If you question her ability to run at this level, think back to this same race last year. Use the last line.

ZABALETA - A Grade II winner coming off a layoff. First race back it lost an overnight at Bay Meadows. Not exactly the credentials you're looking for in the Breeders cup. Out.

SHARP ROMANCE - See the comments on Governor General. Out.

SYLVAN EXPRESS - Ditto.

EXCLUSIVE ENOUGH - Another very good allowance horse that got it's brains beaten out the only time it tried Grade I company. The time in the last race is very impressive, but today it's not going to get away with a 22 second first quarter. The horse doesn't figure to have the class to run down this field. Out.

VERY SUBTLE - Shirley made two very good calls on this horse. First of all, it is definitely a contender. It has the third highest class figure in the race and shows a Grade I win. (Admittedly on a DQ) Note also that in her last trip over this track in July,

# Breeders' Cup Sprint

## 1st Hollywood



**6 FURLONGS.** (1.08%) 4th Running of THE BREEDERS' CUP SPRINT (Grade I). Purse \$1,000,000. 3-year-olds and upward. Weights, 3-year-olds, 124 lbs.; older, 126 lbs. Fillies and mares allowed 3 lbs. Value of race \$1,000,000. Value to winner \$450,000, second \$225,000, third \$108,000, fourth \$70,000, fifth \$50,000, sixth \$10,000. Nominator Awards: Stallion, winner \$25,000, second \$12,500, third \$6,000; Foal, winner \$25,000, second \$12,500, third \$6,000. Stallion awards will be paid only to the nominators of fully eligible stallions. Owners who supplement horses to Breeders' Cup Day races will be eligible for the Foal Nominator's Award in the case of a 12 percent supplementary nomination or both the Foal Nominator's Award and the Stallion Nominator's Award in the case of a 20 percent supplementary nomination, in accordance with the Breeders' Cup/European Breeders' Fund cross-registration agreement, nominator's awards will not be paid to horses eligible through the E.B.F. All unpaid nominator's awards will remain the property of Breeders' Cup Limited. Supplementary Nominations: ZANY TACTICS and ZABALETA.

<b>Groovy *</b>				Ch. c. 4, by Norcliffe—Titanus, by Restless Wind			
<b>CORDERO A JR</b>				Br.—Robinson M T (Tex)			
Own.—Prestonwood Farm				Tr.—Martin Jose			
126				Lifetime 25 12 3 1 \$1,121,956			
→ 10Oct87-78el	7f	:22.4	1:22.3ft	*1-3	126	11	12 1/2 15 12
10Oct87-Grade I							
23Aug87-8Sar	7f	:22	1:21.4ft	*3-5	132	11 1/2	11 1/2 12 1/2 11 1/2
23Aug87-Grade II							
18Jly87-8Bel	7f	:23.1	1:22.2ft	*3-5	128	12	11 1/2 14 1/2 16 1/2
18Jly87-Grade II							
5Jly87-9FL	6f	:22.1	1:09.2ft	*1-9	122	1 1/2	1st 1 1/2 1st 1/2
21Jun87-8Bel	6f	:22	1:07.4m	*1-5	123	1 1/2	14 15 15 1/2
21Jun87-Grade II							
6Jun87-18el	6f	:21.3	1:08.2ft	*1	119	12 1/2	14 14 1/2 14 1/2
6Jun87-Grade III							
15Nov86-8Aqu	6f	:21.3	1:08.4ft	*1-2	122	1 1/2	1st 3 1/2 4 1/2
15Nov86-Grade III							
1Nov86-3SA	6f	:21.1	1:08.2ft	*2-5	124	31	31 1/2 32 44 1/2
1Nov86-Grade I							
15Oct86-8SA	6f	:21.2	1:08.1ft	*2-5	123	11 1/2	13 12 1/2 12
15Sep86-8Bel	1	:44	1:08.2	1:34 ft	2 1/2	124	18 13 1/2 2 1/2 45 1/2
15Sep86-Grade I							
Nov 18 Hol 3f		:34 1/2 h					
Nov 11 Hol 5f		:59 1/2 h					
Nov 5 Hol 5f		:59 1/2 h					
Oct 28 Bel 4f		:46 h					
<b>Slyly Gifted</b>				B. g. 4, by On the Sly—Fig's Pride, by Figonere			
<b>MEZA R Q</b>				Br.—Sovereignty Farm (Ky)			
Own.—Franks John				Tr.—Hraec Philip			
126				Lifetime 16 6 1 1 \$386,239			
7Nov87-6Haw	1 1/4	:48	1:36.3	2:02 ft	28	113	42 33 41 1/2 42 1/2
7Nov87-Grade II							
30Oct87-7Kee	7f	:22.4	1:21.4ft	*7-5	121	75 1/2	78 31 12 1/2
26Sep87-10LaD	1 1/4	:48.1	1:38	2:13.4m	21	114	45 42 43 46 1/2
26Sep87-Grade III							
23Aug87-10Lga	1	:45.3	1:09.2	1:34.1ft	7 1/2	117	63 1/2 54 34 34 1/2
23Aug87-Grade II							
19Jly87-7Hol	1	:45	1:09.2	1:34.4ft	*6-5	115	32 31 1st 12
28Jun87-8Hol	1 1/4	:46	1:34.3	2:00.3ft	15	114	53 99 1/2 13 1/2 10 1/2 11 1/2
28Jun87-Grade I							
4Jun87-8Hol	1	:44.4	1:09.2	1:34.3ft	4 1/2	117	45 43 22 2nd
4Jun87-Bumped start; wide into stretch, brushed late							
17Jan87-8BM	1	:46.3	1:10.9	1:34.4ft	7 1/2	118	31 31 1/2 45 1/2 57 1/2
26Dec86-8SA	7f	:22.2	1:21.3ft	35	123	52 1/2	52 1/2 63 1/2 46 1/2
26Dec86-Grade II; Wide into stretch							
20Sep86-10LaD	1 1/4	:47.2	1:37.4	2:04 ft	4 1/2	126	42 53 55 55
20Sep86-Grade I; Four wide on first turn							
Nov 18 Hol 3f		:36 1/2 h					
Oct 28 CB 5f		:51.1	1:32 h				
Sep 23 LaD 1 1/4		:49 1/2 h					
<b>Zany Tactics *</b>				Dk. h. or br. g. 6, by Zanthe—Escort's Lady, by Escort			
<b>KAENEL J L</b>				Br.—Forth S & Brenda (Cal)			
Own.—Brunette Vera C				Tr.—Heap Blake			
126				Lifetime 31 15 7 3 \$573,664			
→ 4Nov87-8SA	6f	:21.4	1:09	sy	*4-5	123	1 1/2 1 1/2 11 1/2 1 1/2
20Sep87-10LaD	7f	:22.4	1:23	ft	*2-3	124	1 1/2 1st 2 1/2 4 1/2
22Aug87-8Dmr	7f	:22.2	1:21.1ft	*8-5	123	2nd	2nd 1 1/2 1st
2Aug87-8Dmr	6f	:21.3	1:09	ft	*6-5	120	31 3 1/2 3rd 1st
2Aug87-Grade III							
2May87-8Aqu	7f	:21.3	1:21.1ft	8 1/2	119	22 1/2	22 24 34
2May87-Grade II							
11Apr87-8Aqu	6f	:21.3	1:09	ft	2 1/2	121	22 22 32 44 1/2
11Apr87-Grade II							
8Mar87-11Tup	6f	:21.1	1:06.4ft	9-5	126	2 1/2	21 1/2 2 1/2 1 1/2
8Mar87-Grade III							
22Feb87-8SA	1 1/4	:46	1:10	1:47.1ft	11	116	42 1/2 43 51 1/2 42 1/2
22Feb87-Grade I							
11Feb87-8SA	6 1/2	:21.4	1:41	1:15 ft	2 1/2	120	2nd 1st 1 1/2 2nd
10Jan87-8SA	7f	:22.1	1:22.2gd	2 1/2	118	1st	2 1/2 1st 1 1/2
10Jan87-Grade II							
Nov 14 Hol 3f		:42 h					
Oct 28 SA 5f		:51.1	1:13 h				
Oct 21 SA 5f		:51.1	1:13 h				
Oct 14 SA 5f		:51.1	1:13 h				

ROMERO R P		124		Tr.—Lukas D Wayne		1987 14 3 4 0		\$182,980	
Own.—Klein E V		Lifetme 18 4 5 0		\$202,380		1986 4 1 1 0		\$19,400	
→ 4Nov87-8SA	6f :214 .44 1:09 sy	23 116	24 23 21 24	SivnsGL 2Anci Title H	92-26 Zany Tactics, On The Line, Carload	Turf 4 0 0 0		\$10,621	
4Nov87—Bumped start									
23Oct87-8SA	7f :22 .442 1:214sy	8-5 114	22 1hd 12 23	Stevens G L 1 Aw4000	90-21 Skywalker, OnTheLine, HotSuceBby				
12Oct87-8SA	1 1/2 :454 1:092 1:404ft	51 113	21 2hd 31 43 1/2	McCrCJ 3 Ynkee Vrh	93-15 SuprDimond, StopThFighting, Infndd				
27Sep87-9Cby	1 1/2 :46 1:091 1:351ft	*1 116	11 1 23 24	Perret C 2 Bd Br Cp H	104-09 Minneapple, OnTheLine, ArcticDrem				
9Aug87-8Dmr	1 1/2 :472 1:111 1:421fm	10 117	51 31 42 63	VinzIPA 18 La Jolla H	86-12 ThMdic, SomthingLucky, SvonTowr 1				
9Aug87—Grade III; Rank, took up 6 1/2, 3/4									
26Jly87-9Hol	1 1/2 :45 1:342 2:021ft	5 120	2hd 22 23 46	VinzIPA 3 Swaps	75-12 TemperteSil, Cndi'sGold, PladgeCrd				
26Jly87—Grade I									
3Jly87-8Hol	1 1/2 :46 1:094 1:473ft	61 116	11 1hd 11 2nd	VinzIPA 1 Slvr Scrn H	98-09 Candi's Gold, OnTheLine, TheMedic				
3Jly87—Grade II; Lugged out									
21Jun87-8Hol	1 1/2 :444 1:09 1:464fm	71 118	17 15 32 56	VinzIPA 1 Cinema H	88-06 SomethingLucky, ThMdic, SvonTowr				
21Jun87—Grade II; Bumped at 3/4									
7Jun87-3Hol	1 1/2 :461 1:104 1:434ft	*5-5 117	12 13 13 12 1/2	Stevens G L 1 HcpO	90-17 On The Line, TheMedic, DavidsSmile				
7Jun87—Lugged out 1st 5/8									
23May87-8Hol	1 1/2 :463 1:111 1:43 fm	71 117	11 1hd 24 43 1/2	McCrCJ 3 WI Rgrs H	75-21 SomethingLucky, TheMedic, Persvrd				
23May87—Grade III; Wide 7/8									
Nov 17 Hol 4 ft :482 h									

# \*Governor General

EDDERY P		126		Br.—Skinner Mrs B (Eng)		1987 7 1 3 1		\$62,694	
Own.—Richards R		Lifetme 16 4 3 1		\$32,296		1986 6 2 0 0		\$25,118	
17Oct87-5Newmarket(Eng) 5f	1:024gd	3 126	21 21	Carson W	Bentlck	Perion, GovernorGeneral, Cragside	11		
26Sep87-5Ascot(Eng) 6f	1:143gd	16 128	21 21	CarsonW	Diadem(Gr3)	Dowsing, GovGenerl, ServeM'Volley	17		
5Sep87-4Haydock(Eng) 6f	1:144gd	25 128	21 21	CrnsW	VrnsSprntCp(Gr2)	Ajdal, SharpRomance, HndsomeSilor	8		
19Jun87-4Ascot(Eng) 5f	1:051sf	14 129	21 21	CchrnR	King's Stnd(Gr1)	Bluebird, Perion, Orient	12		
30May87-3Lingfield(Eng) 6f	1:09 fm*5-5	131	21 21	AsmusnG	Tote Leisr	MstrMjstc, GovnrGnrI, SngngStvn	11		
14May87-2York(Eng) 6f	1:122gd	6 126	21 21	RousB	Duke of York(Gr3)	HandsomeSailor, Hallgte, GovGenerl	9		
14Apr87-4Newmarket(Eng) 6f	1:151gd	7 132	21 21	Rouse B	Abernant	GovnrGnrI, QSymptc, HndsomSir	12		
28Sep86-4Goodwood(Eng) 7f	1:273gd	16 119	21 21	Reid J	Harroways	Sarab, Bolin Knight, Verdant Boy	10		
Nov 20 Hol 3 ft :383 h									

# Pine Tree Lane \*

MCCARRON C J		123		Br.—Wood & Woodhaven Farm (Ky)		1987 12 7 0 2		\$548,689	
Own.—Young W T				Tr.—Lukas D Wayne		1986 15 5 3 1		\$418,647	
		Lifetime		32 17 3 3 \$1,835,536					
31Oct87—7Aqu	6f :224 .454 1:094ft	*1-3 117	11 13 15 16	AUCW4 @BarnSwllow	92-20 PineTreeLane, LeftCourt, AroundBck				
26Sep87—9Med	6f :22 .45 1:10 ft	2 123	11 11 41 41	CrdrAJr4 @BudBrdrsH	91-20 StrmAndSnshn, GRIPwor, JS Smshng				
5Sep87—8Bel	6f :22 .45 1:091ft	*3-5 119	11 11 43 65	CrdrAJr5	Boojum H 87-15 SunMaster, Banker'sJet, PlyTheKing				
5Sep87—Grade III									
14Aug87—8Sar	7f :213 .44 1:223ft	*4-5 122	11 11 2nd 33	CrdrAJr5	@Ballerina 85-21 I'mSwts, StormAndSunshn, PinTrLn				
14Aug87—Grade II; Brushed									
4Jun87—8Bel	6f :224 .453 1:101sy	*1-3 122	13 16 17 17	CrdrAJr1	@GenuinRsk 89-21 PineTreeLane, SilentAccount, RoyITli				
4Jun87—Grade III									
25May87—8Bel	1 :442 1:091 1:344ft	23 119	15 11 77 81 11	RomRPS	Metrotan H 80-16 Gulch, King's Swan, Broad Brush				
25May87—Grade I									
2May87—8Aqu	7f :213 .44 1:211ft	*1 119	12 12 14 12	RomRPS	Carter H 95-19 PineTreeLane, King'sSwm, ZnyTctics				
2May87—Grade II									
11Apr87—8Aqu	6f :213 .44 1:09 ft	2 118	12 12 12 11	CrdrAJr5	Bold Ruler 96-23 PineTreeLane, LovThTmc, PlyThKing				
11Apr87—Grade II									
14Mar87—8Aqu	7f :222 .45 1:222ft	*5-5 125	12 14 14 13	CrdrAJr2	@Distaff H 89-28 PineTreeLane, SpringBeuty, Gen'sLdy				
14Mar87—Grade III									
15Feb87—9Lri	7f :222 .461 1:252ft	*4-5 126	1st 1st 31 33	CrdrAJr10	@Fritchie H 80-28 SpringBeuty, NotchesTrce, PinTrLn 12				
15Feb87—Grade III									
Oct 17 Bel 4 ft :473 h		See 22 Bel 4 ft :50 h							

# Zabaleta

PINCAY L JR		126		Br.—Parr E Q (Ky) Tr.—Gosselin John H M		1987 8 3 3 1 \$229,225 1986 6 2 2 1 \$196,450	
Own.—Robert Holmes a' Court		Lifetime 14 5 5 2 \$425,575					
8Nov87-198M	6f :221 .443 1:09 ft	*5-5 123	1st 11 11 2nd	McHargue D G 2 HcpO	94-14 BoldSmoocher,Zabaleta,JustinCse 10		
27Jun87-8Hol	6f :214 .443 1:082ft	*1 118	1st 2nd 2nd 44	PincayL Jr 3 L A H	97-09 BsdProms,BoldrThnBold,LocinPrk 5		
27Jun87—Grade III							
25May87-8Hol	1 :45 1:093 1:344ft	*2 117	2nd 1st 11 11	PncL Jr 5 M Le Roy H	88-15 Zabaleta, Nostalgia's Star, Sabona 7		
25May87—Grade II							
2May87-8Hol	7f :213 .434 1:21 ft	3 118	12 11 2nd 22	McHrDG 1 Trple Bnd H	97-13 BedsidePromise,Zblt,BoldrThnBold 5		
8Mar87-11TuP	6f :211 .43 1:064ft	*7-5 124	51 53 44 310	McHrDG 3 Phx Gld Cp	92-15 Zany Tactics, Faro, Zabaleta 9		
8Mar87—Grade III							
11Feb87-8SA	6f :214 .441 1:15 ft	31 117	1st 2nd 21 1st	PncYL Jr 4 Ptro Grnd H	95-17 Zabaleta,ZnyTctics,BedsidePromise 4		
16Jan87-7SA	6f :214 .443 1:162ft	*4-5 118	21 31 31 2nd	Stevens G L 3 Aw33000	88-18 GrandAllegiance,Zabalet,P'snoPete 7		
16Jan87—Lugged in badly stretch, checked, altered course at 1/8							
3Jan87-3SA	6f :214 .441 1:094ft	*1 116	31 31 3rd 1st	Stevens G L 1 Aw29000	89-16 Zabaleta, SaltDome,NorthernPolicy 7		
3Jan87—Checked 1/8							
3May86-8CD	1 1/2 :451 1:37 2:024ft	16 126	21 85 12 12 12 19	McHrDG 15 Ky Derby	63-10 Frdinnd,BoldArrngmnt,BrdcBrush 16		
3May86—Grade I							
19Apr86-9GS	1 1/2 :462 1:113 1:51 ft	*5-5 117	1st 2nd 2nd 21	McHrDG 9 GardenStte	73-21 FobbyForbes,Zabalet,MircleWood 10		
19Apr86—Ducked out							
Nov 18 Hol 2 ft :352 h		Nov 5 Hol 3 ft :351 h		Oct 27 SA 6 ft 1:123 h		Oct 22 SA 5 ft :582 h	

# Sharp Romance

WIGHAM M		126		Tr.—Little W P (Ky) Tr.—Brooks W G A		1987 14 0 1 1 1986 15 0 1 2		\$51,266 \$9,033	
Own.—Sheikh Mohammed Al Sabah				Lifetime	50 2 4 5	\$110,815	Turf	46 2 4 5	\$109,313
25Oct87-4Longchamp(Fra) a7f	1:254sf	95 138	21 21	WighmM	Px d l Fret(Gr1)	SovitSlr, HghstHonor, TurkishRuk			14
4Oct87-4Longchamp(Fra) a5f	:563fm	46 127	21 21	WghmM	Px d l Abbye(Gr1)	Poloni, LGrndeEpoque, TenuedSoir			9
4Oct87—Poor start									
26Sep87-5Ascot(Eng) 6f	1:143gd	12 128	21 1310	WighmM	Diadem(Gr3)	Dowsing, GovGenerl, ServeM'Volley			17
5Sep87-4Haydock(Eng) 6f	1:144gd	20 128	21 22	WghmM	VrnsSprntCp(Gr2)	Ajdal, SharpRomance, HndsomeSilor			8
19Aug87-4Deauville(Fra) a6f	1:113gd	34 123	21 22	McGlnA	Px D Miry(Gr3)	CricketBll, SkurReiko, ShyPrincess			10
30Jly87-4Goodwood(Eng) 5f	:583gd	12 126	21 53	AssnG	KingGeorge(Gr3)	SingingSteven, CrotsTresur, TrsurKy			9
30Jly87—Impeded									
17Jly87-4Newbury(Eng) 6f	1:123gd	25 129	21 35	WghmM	Hackwood	Interval, Print, Sharp Romance			10
9Jly87-3Newmarket(Eng) 6f	1:11 gd	66 132	21 97	StrkeyG	July Cup(Gr 1)	Ajdal, Gayane, Bluebird			11
19Jun87-4Ascot(Eng) 5f	1:051sf	50 129	21 47	Cook P	King's Stnd(Gr1)	Bluebird, Perion, Orient			12
12Jun87-3York(Eng) 6f	1:13 gd	10 135	21 13	Lynch B	Invty Mrktg H	FatherTime, RoyalFan, ChplinsClub			15
Nov 17 Hol 3 ft :102 h									

Own.—Johnson Mrs R A

31Oct87-1Newmarket(Eag) 1 1:42.1gd 28 133

11Oct87-4Munich(Ger) 26 1:18 gd 5-5 129

4Sept-8AP 1 1:50 1:44 1:37 29 121

27Jly87-4Newcastle(Eag) 7 1:29.1gd 33 133

4Jly87-7Hamburg(Ger) 27 1:22.2gd 11 132

17Jun87-3Ascot(Eag) 1 1:46.2sf 16 122

20May87-4Longchamp(Fra) 27 1:24.4sf 73 137

16May87-3Curragh(Ire) 6 1:10.2gd 14 136

25Apr87-3Ascot(Eag) 7 1:28 gd 73 116

14Apr87-4Newmarket(Eag) 6 1:15.1gd 28 138

**Exclusive Enough**

DAY 2

124

Own.—Scharbauer Dorothy

16Oct87-8Kee 6 1:22 :43.2 1:08.2ft 18 111

3Sept-7Dmr 6 1:22 :44.1 1:09.1ft 8 115

3Sept-7-Bumped hard start; lagged out badly down backstretch; 3/4 turn

20Jun87-7Hol 7 1:22 :44.2 1:22.4ft 6 114

24May87-7Hol 6 1:24 :45 1:10 ft 6 114

2May87-Eased; Lugged out early

22Apr87-8Hol 7 1:24 :44.2 1:22.1ft 6 119

22Apr87-Lugged out, wide

14Dec86-8Hol 1 :44.4 1:09.3 1:36.1ft 6 121

14Dec86-Grade I

19Nov86-8Hol 7 1:22 :44.4 1:23 ft 14 112

19Nov86-Grade III; Erratic 3/16 to 1/16

2Nov86-5SA 6 1:22 :44.2 1:19.2ft 13-2 118

2Nov86-Green in stretch

11Oct86-5SA 6 1:24 :44.4 1:17.2ft 5 117

11Oct86-Drifted out late

Nov 16 Hol 5R 1:31.2h

Nov 10 SA 5R 1:32.1h

Oct 27 SA 1:1.3R 1:32.1h

Oct 10 SA 4R 1:32.1h

**Very Subtle \***

VALENZUELA P A

121

Own.—Rochelle B

31Aug87-3AP 7 1:22 :44.2 1:22.4ft 2-5 120

14Aug87-8Sar 7 1:23 :43.3 1:21 ft 3 121

6Aug87-Grade II

12Jly87-8Hol 1 1/2 :46.1 1:10.1 1:08.3ft 8-5 121

12Jly87-Grade I

20Jun87-8Hol 1 1/2 :45.3 1:10.1 1:43 ft 4-5 122

20Jun87-Grade II; Wide 7/8 turn

6Jun87-8Hol 7 1:22 :44.3 1:22.3ft 13-5 122

6Jun87-Grade III; Off slowly, bumped

1May87-9CD 1 1/2 :46.2 1:10.4 1:50.2ft 4 121

1May87-Grade I; Stumbled start

11Apr87-9OP 1 1/2 :46.1 1:10.1 1:42.2ft 5 121

11Apr87-Grade I; Placed first through disqualification

19Mar87-8SA 1 1/2 :46.3 1:11 1:43.3ft 1-2 117

19Mar87-Grade I

21Feb87-8SA 1 :45.4 1:10 1:36.4ft 2-3 121

21Feb87-Grade II; Broke stride late

31Jan87-8SA 7 1:22 :45.4 1:22.3ft 1-3 122

31Jan87-Grade III

Nov 13 Hol 4R 1:46.1h

Nov 14 Hol 5R 1:52.2h

Nov 8 Hol 6R 1:14.1h

Nov 1 Hol 6R 1:13.1h

**Taylor's Special \***

VASQUEZ J

126

Own.—Lucas W F

16Oct87-8Kee 6 1:22 :43.2 1:08.2ft 4-5 126

23Aug87-8Sar 7 1:22 :44.1 1:21.4ft 23 123

23Aug87-Grade II; Pulled up; Bumped start, stumbled nearing stretch

9Aug87-8AP 1 1/2 :46.3 1:11 1:51.3sy 2-3 118

9Aug87-Grade II

19Jly87-9AP 1 :45.1 1:09.1 1:34.1ft 1-3 127

19Jly87-Grade III

27Jun87-8AP 7 1:22 :44.4 1:22 ft 1-5 123

6Jun87-8AP 7 1:22 :45 1:22.2ft 1-2 118

29Nov86-9CD 1 1/2 :47 1:11.4 1:49.4ft 2-5 126

16Nov86-8CD 1 :46.1 1:11.1 1:36.1ft 1-3 123

16Nov86-3SA 6 1:21 :43.3 1:08.2ft 12 126

Nov86-Grade I

26Sep86-9Ad 6 1:24 :44.4 1:10 ft 1-5 118

Nov 17 Hol 4R 1:47.2h

Nov 12 Hol 5R 1:52.2h

Nov 7 CD 4R 1:42.2h

Oct 9 CD 5R 1:54.4h

**High Brite**

SANTOS J A

124

Own.—Allen J

31Oct87-9Pha 7 1:22 :44.4 1:21.3ft 6 116

16Oct87-8Kee 6 1:22 :43.2 1:08.2ft 5 120

20Oct87-8Bel 7 1:22 :45.2 1:23.2ft 3 115

13Sep87-9Pim 6 1:23 :46.3 1:11.4sy 4-5 122

113Sep87-Disqualified and placed second; Bore out

22Aug87-7Sar 7 1:22 :45.1 1:23 sy 23-122

22Aug87-Grade III

12Jly87-9Pim 1 1/2 :46.1 1:11 1:43.1ft 2-3 122

27Jun87-10LH 1 1/2 :47.4 1:12 1:43.3ft 7-5 116

6Jun87-5Bel 7 1:22 :45.2 1:22.2ft 2-119

6Jun87-Dead heat

24May87-8Bel 1 1/2 :46.4 1:10.2 1:40 ft 4 117

24May87-Grade II

6May87-Grade II

Nov 17 Hol 4R 1:48.1h

Nov 10 Hol 4R 1:47.2h

Oct 25 Bel 4R 1:48.1h

Oct 11 Bel 5R 1:42.2h

## GROOV

F W	E P	S P
56.46	58.81	55.28

## ZANY

F W	E P	S P
56.46	58.66	55.36

## LINE

F W	E P	S P
56.45	58.55	55.40

## HIGH

F W	E P	S P
56.46	58.17	55.60

## VERY

F W	E P	S P
56.46	58.99	55.19

NAME	F-1	F-2	F-3
*****			
Pace	59.80	58.71	53.04

ZANY	59.80	58.71	52.05
LINE	59.57	58.71	52.25
VERY	59.32	58.67	51.39
GROOV	59.09	58.55	51.75
HIGH	58.47	57.87	53.04

NAME	W	E	S	T	% E
*****					
VERY	1	1	5	3	53.35
GROOV	1	2	4	3	53.14
ZANY	1	3	2	1	53.19
LINE	1	4	2	1	53.05
HIGH	1	5	1	5	52.27

NAME	2nd Call	B/L
*****		
VERY	0.00	
GROOV	0.72	
ZANY	1.32	
LINE	1.77	
HIGH	3.31	

## SPRINT

**2028**—FIRST RACE, 6 furlongs, Grade 1, 3 year olds & up. Total purse: 1,000,000. Winner: \$450,000. Second: \$225,000. Third: \$108,000. Fourth: \$70,000. Fifth: \$50,000. Sixth: \$10,000.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
121	Very Subtle, Valenzuela	11	2	1 <sup>st</sup>	11 <sup>th</sup>	-	-	13 <sup>th</sup>	1 <sup>st</sup>	16.40
126	Groovy, Cordero	1	3	32 <sup>nd</sup>	22	-	-	21 <sup>st</sup>	21 <sup>st</sup>	.80
124	Exclusive Enough, Day	10	6	6 <sup>th</sup>	4 <sup>th</sup>	-	-	41 <sup>st</sup>	31 <sup>st</sup>	25.10
126	Zabaleta, Pincay	7	7	71 <sup>st</sup>	51	-	-	3 <sup>rd</sup>	41 <sup>st</sup>	7.80
124	High Bright, Santos	13	4	41 <sup>st</sup>	61	-	-	6 <sup>th</sup>	51 <sup>st</sup>	97.10
126	Taylor's Special, Vasquez	12	8	82 <sup>nd</sup>	82	-	-	81 <sup>st</sup>	6 <sup>th</sup>	71.30
126	Shyly Gifted, Meza	2	9	12 <sup>th</sup>	9 <sup>th</sup>	-	-	91 <sup>st</sup>	7 <sup>th</sup>	111.7
126	Sylvan Express, Cauthen	9	11	102 <sup>nd</sup>	115	-	-	101 <sup>st</sup>	81 <sup>st</sup>	66.70
126	Zany Tactics, Kaenel	3	5	5 <sup>th</sup>	71 <sup>st</sup>	-	-	7 <sup>th</sup>	9 <sup>th</sup>	3.00
124	On The Line, Romero	4	13	9 <sup>th</sup>	10 <sup>th</sup>	-	-	11 <sup>th</sup>	10 <sup>th</sup>	26.40
123	Pine Tree Lane, McCarron	6	1	2 <sup>nd</sup>	31 <sup>st</sup>	-	-	5 <sup>th</sup>	117	9.30
126	Sharp Romance, Wigham	8	12	13	122 <sup>nd</sup>	-	-	11 <sup>th</sup>	12 <sup>th</sup>	66.70
126	Governor General, Eddery	5	10	11 <sup>th</sup>	13	-	-	13	13	66.70

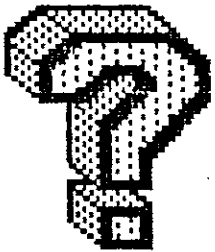
Scratched—Sabona.

1—VERY SUBTLE	34.80	8.80	5.00
2—GROOVY	3.20	2.80	
3—EXCLUSIVE ENOUGH	7.80		

Time—21 1/5, 44, 55 4/5, 1:08 4/5. Clear & fast. Winner—ch f 84 Hoist The Silver—Never Scheme. Trained by Melvin Stute. Mutuel pool—\$848,204.

VERY SUBTLE sprinted to the front before going a quarter after getting away in alert fashion, quickly drew away in the upper stretch and remained well clear through the final furlong while under a drive. GROOVY pressed the early pace from along the inner rail after a good start, could not keep pace with VERY SUBTLE in the drive but held on well enough to gain the place. EXCLUSIVE ENOUGH, never far back, came into the stretch four wide and could not gain the necessary ground in the drive. ZABALETA, outrun early after veering out and being jostled and checked in the initial strides, mildly menaced from the inside early in the drive but fattened out. HIGH BRIGHT, in close contention early, lacked the needed response in the last quarter. TAYLOR'S SPECIAL was wide down the backstretch and six wide into the stretch. SYLVAN EXPRESS, devoid of early speed after breaking slowly and being jostled and shuffled back in the opening strides, found his best stride too late. ZANY TACTICS, outrun early, entered the stretch five wide and lacked the needed response when called upon. ON THE LINE bobbled at the start to get away slowly. PINE TREE LANE, off alertly and prominent early, gave way. SHARP ROMANCE broke slowly and was jostled and shuffled back in the initial strides. SABONA (1) withdrawn, wagers, regular and daily double pools were ordered refunded, pick nine selections were switched to favorite, GROOVY (2).

# WHAT'S NEXT?



Hard to believe a year has past. Seems like two or three at least. Actually, this last year has gone by very quickly, what seems like the distant past is my life Before Sartin. Occasionally, I think back to the days of getting up at six every morning, rushing to do other's bidding, and especially spending the last year at the insurance company wondering how much longer I'd have a job. Talk about an uncertain way to make a living!

I only hope next year is as good at this one has been. I had a good year at the track, organized two seminars and generally had a good time. And, if I do say so myself, I think The Follow Up turned out rather well. Next year should, if anything, be even better.

We plan to continue most of our regular columns, such as The Psychology of Winning, The Problem Race, Tom Brohamer etc. The Beginners Column will be replaced by one on Computers; how to buy, use and program them. We'll be starting a series on quarter horse racing as soon as the harness series is finished. I'm in the process of changing over from Phase III (Synergism) to Ultra Scan (and on to Energy). I may do a short series similar to the Beginners Column on getting started with Ultra Scan as soon as I feel competent with it. And if anybody is still using it in the face of the Synergism wave.

Two things I would like to see more of is feedback and articles from you, the readers. It's nice to get a short note saying that you enjoy The Follow Up, but I'd appreciate it if, when you see an article you especially like (or dislike) or one that is especially helpful, you'd let me know. That way, the The Follow Up can move in a direction that will be most helpful to its readers. If you have an idea for an article, go ahead and write it. I'd like it typed, but don't worry about spelling or grammar (that's why they call me an editor). It's the ideas and concepts that count.

We are planning articles on money management, the new Energy program, using the Matchup to select contenders, Synergism pace line techniques, what to do the first day at a track and whatever else comes to mind. If there is anything in particular you'd like to see covered, let us know.

Well, that about wraps it up for this year. I hope you've enjoyed The Follow Up so far and I hope you'll join us again next year. (Remember to check your mailing label. The number under your name is the last issue you've paid for). See you then.

To be continued . . .





### Horseracing on Sundays - Monday, 11 May

Lord Wyatt of Weeford: Statistically over a year a punter loses on average about 22 percent of what he stakes. Let us suppose he lays out 15 pounds a week. He may expect to lose only 3.30 pounds a week over a period. He could well have spent that money on demon drink or on hiring a salacious video. Instead, he prefers an intellectual entertainment to exercise his mind. He has to work out the form, consider the jockey, the nature of the course and the going, study the habits of owners and of trainers and decide which horses are tuned up to do their best and then make his selection. For millions that is the only satisfying individual, truly democratic decision they ever make; otherwise they are in thrall to their superiors at work or to a union official.

When a punter makes a mistake he examines the reasons and he is better armed next time. Sometimes the punter sees that a horse he has followed is likely to start at remarkably good value at 10 to one or more. He puts on the heroic sum of three pounds and pulls off a coup. That makes him very happy and the glow lasts for weeks. It is almost impossible to be more harmlessly employed than in putting bets on horses. Only a very few overdo it, as some overdo drink. It is very rare for anyone to take punting on horses more seriously than as an intellectual, mildly exciting pastime for a very modest cost.

Far from scorning this harmless fun, the Churches should praise it as an extension of liberty of the spirit and individual will.

AND IT'S RUMOURED THAT SOME EVEN WIN!

