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JOURNAL OF THE SARTIN METHODOLOGY

The FOLLOW UP

with Howard G. Sartin, Ph.D.



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The FOLLOW UP

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Thank you, Spencer: Toner Managing Editor



STATEMENT OF POLICY =

The Sartin Methodology is based in Psychotherapy and its goals are NOT directed toward fostering the illusions or delusions of gamblers seeking magic solutions for picking winners. We are primarily a healing arts organization dedicated to providing an alternative solution to mainstream psychiatry's prescription of total abstinence for non-winning handicappers. Our slogan is - and always has been -

"THE CURE FOR L'OSING IS WINNING"



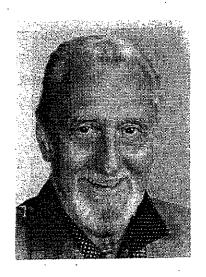
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DOC SARTIN





WOW! Did I goof. Last issue I responded to Steve Davidowitz's new edition of his old book in which he made some ludicrous, carelessly non-researched observations about the Methodology. To me they were quite humorous and laughable discourses on the Methodology, which he DOES NOT EVEN HAVE. His reference to my casual use of the term "Valence" as having a separate meaning from "Bias" apparently infuriated him.

In that article I mistakenly stated that the winner of the contest who contributed "Valence" to our lexicon was Tim Remey, a nice man in his own right. BUT, the actual WINNER was Larry Lyons. See his letter in Vox Populi.

My sincere apologies to Larry and I continue to maintain that, while there is still a need for the term "bias", valence means something entirely different. It is a better word to describe the vagaries of certain matchups. Disappointing that an otherwise excellent author/handicapper like Steve Davidowitz would let the distinction between two different words so anger him.

There was great sadness to go along with much of the good accompanying this spring and summer. We lost three of our dearest associates. In addition to Darell Martin, two other fine gentlemen passed on - Eugene Snow of Massachusetts and Charlie Whitehurst from Maryland.

On a happier note, the attendees at our New Jersey workshop did so well, both in their wins and profits that they made a great impression on the Director of Mutuels for the Meadowlands Sports Complex. Frank Petrosino sat and watched our group in wonder for a long time. What particularly impressed him was the happy, positive attitude displayed by all of our gang. He's going to make some special arrangements for us all at future meetings.

Special attention should go to the Australian turned Canadian turned American turned Winner: the charming and amusing Ivon Hughs who made so much money he was offered an armed guard to escort him from the building to the car. We declined. We'd escort him. Hoping, of course, that he would tip us. He wouldn't. He even refused to pay the hotel bill for the group, although his winnings would have taken care of all the bills and left him with a bundle to spare. A lot of others did quite well but NONE as well (or loudly) as Ivon.

Tim Brothers came all the way from Bristol in England, where they now simulcast some North American races. He won the first race he wagered on and declared that he was the first Englishman to be a 100% winner at American tracks. I told him to quit and write a book. He stayed on, however. While he didn't remain at 100%, he was very happy using, to him, a brand new Methodology at unfamiliar tracks.

Between Ivon, Tim and the others who profited so well, it would *not* have been a good day to take advice from the "value" advocates. We all got value from dutching our top two choices and following our prescription for Exacta (perfecta) and Trifecta (triple) wagering. The addition of AODDS to our repertoire had a LOT to do with our success.

As for the hotel: NO, we will never go THERE again. My apologies to all of you who were inconvenienced. And my thanks to you for being so kind to me about it. I didn't get even one death threat. We're lining up a REALLY nice place for next time with little if any change in rate.

I'm trying to keep this column short, but I cannot leave unexpressed my appreciation for Tom Ainslie's concise but exceedingly valuable contributions to the New Jersey workshop. It takes a BIG man to be the leading author/expert in the field and declare that using our programs has made him even MORE successful. He also said that now WE were the mainstream that I've been castigating. That our influence now dominates the field and that those who oppose us are the "far outs." Shucks!

Of course, Glen Connolly did his usual masterful job. I don't need to tell you how great Jim "the Hat" and Le Roi Bradshaw were - are. Joe Deacy was not only superb as a teacher and helper of others but in little human ways that seem particularly indigenous to the Irish.

And in closing, my thanks to Mark Greenstein who gave me the MOST expensive tie I've ever owned. It's in the same price range as those Rush Limbaugh used to have specially made for him before he started selling his own line (of ties that is). Regardless of anyone's opinion of Rush, you can now say you know someone that will never be LEFT behind him, but RIGHT with him in the TIE department.



THINGS WE HAD TO OMIT THIS ISSUE BECAUSE WE RAN OUT OF SPACE...

We are already busy preparing follow Up #53 in which we'll include all of the additional material we had planned for THIS issue:

Kirt Mahlum's documentations on the effectiveness of Fractals and an update on the progress we're making toward developing a NEW, improved version that will provide EVERYONE with the same kind of remarkable results Kirt, Sharon Price and so many others have been getting.

A continuation of our ongoing Evaluation of Factors that are the most universally consistent in getting not just winners, but place and show horses in your top two readout choices. We gave you a small sample via the Entropy Report from Glen Connolly this issue. Much More to come!

In Memorium — Darell Martin —

Researcher, fellow handicapper, scratch golfer, and, most of all, friend, Darell Martin passed away in June. He was in his 74th year.

I've written often in the Follow Up of his exploits and anecdotes as a handicapper. Things that were unique to him.

I first met Darell in an English class at the University of Redlands when we were both taking advantage of our WWII Veterans Educational benefits. We called him "Pepper" Martin then. I did not meet him again until 1980.

From that day forward I was blessed with his camaraderie. His love for his fellow man and, above all, his good cheer in the face of adversity. He was the victim of virtually every cardio-vascular problem known to man. Yet he never complained, always wore a grin in anticipation of his next trip to a race track, off track center or golf course.

Darell was a diligent, tenacious researcher and some of the handicapping benefits most of you are enjoying today came from our combined research efforts in his kitchen while his wife, Betty, looked on somewhat bewildered, but always serving up a great breakfast.

A winner at the track, Darell was even more a winner in life. For against all the odds imposed by disease and pain, he took each day as he took each race, one at a time. Win or lose he always wore a smile and had a kind word and good deed for all.

They better have a race track where he is destined to go: heaven. For no man deserved heaven more. St. Peter take note, Darell is coming. Get him a box seat.

My deepest condolences to his wife, Betty, who made our Beaumont workshops more comfortable by her kind attentions to our needs; to his daughter, Susie and her children, to his son, Bud. I did not know the rest of his family, but to all of them I say, your loss is mine and all others who believe in the kind, gentle humorous decency that was embodied in the warm heart of my friend, Darell Martin.

So long, old buddy. Save me a seat.



QUAD RATER'S PROJECT/EXTRACT FEATURE - USE IT, DON'T ABUSE IT.

The Project Sprint to Route – Extract Route from Sprint feature in Quad Rater is a great tool to use under the proper circumstances. However, it can't make a sprinter with no route ability into a router or vice-versa.

Every so often I ask clients who are losing more races than they should to send me a few examples of losing races so I can review them to get a more detailed understanding of where their problem may lie. I found that about a third of those having trouble are using Quad Rater's Project Sprint-to-Route feature on horses that have not shown any ability to route. This also holds true for the Extract Sprint from route, although to a lesser degree.

5 4 f	:231	:454	:584	1:052 34	Cim 16000		89	4	3	11	11	13	15	Winnett B G Jr	I R 117	3 90	88 – 20
6f	:231	:46	:581	1:101	Clm-10000		45	7	į	5 21	723	75	781	Alvarado P V	LB 122		84-08
6f					SIC!m 16000	•	73	2	5	581	55	33	441	Cooper G J5	LB 117	3.20	88 - 15
6f					Cim 16000		80	7	6	32	214	24	jno		LB 114	4.10	95-08
1					Aiw 10100n2x									Vitek J J5	LB 112	4.30	68-12
6f	:222	:444	:571	1:101	Clm 18000		79	4	3	3nk	1hd	2hd	23	Vitek J J5	LB 109	3.10	92-09
. 6f	:223	:451	:573	1:10	Clm 12500		79	5	5	654	424	21	24	Vitek J J5	LB 117	*1.90	93-09

This is a horse that does well as a sprinter and seems to indicate it might just be able to stretch out. But wait!...I go down to its fifth race back and see that it couldn't hang on past the second call. This is the type of horse you don't want to bother projecting to a route. Yes, this example makes that obvious, but you get the idea.

```
85 4 4 31 32 21½ 2½ Black C A
       :24 :474 1:122 1:443
                                                                                        LB 116 b 4.60 77-23
                            Clm 12500
                                                 82 6 3 33 32 21 213 Black CA
       :224 :463 1:111 1:364
                                                                                         LB 116 b 1240
                            [S]Cim 10000
                                                                                                 14.60 83-15
 1
       :224 :46 1:103 1:364
                            Clm 10000
                                                 82 6 7 77 531, 34 42 Almeida G F
                                                                                        LB 116
- 71
       :222 :45 1:093 1:222
                                                 66 3-7 815 816 891 681 Black CA
                            Clm 12500-
                                                                                         LB 116
                                                                                                 61.10
                                                                                                       82-12
                                                 59 5 6 48 610 58 510 Black CA
       :221 :451 1:102 1:164
                             Clm 12500
                                                                                        LB 116
                                                                                                 23.80
                                                                                                       78-14
                                                 72 6 8 651 54 351 551 Black CA
       :224 :463 1:113 1:373
                                                                                         LB 116
                                                                                                  7.20
                            Clm 12500
                                                                                                       75-14
```

Here is an example of a horse that can handle routes quite well and, judging by its last two lines in particular, you might say to yourself, "Hey, even if these races were sprints, this guy would be lookin' good!"

Yet looking at the 4th and 5th line back, it's plain to see this horse does not do well at distances under a mile. In fact, the shorter the distance, the worse it does. When you see a situation such as this one, don't extract a sprint from a route line since a horse like this one will let you down in a sprint.

```
:212 :44 :562 1;094
                         Alw 30000n2x
                                              83 6 4 214 22 22 24
                                                                       Chapman T M
                                                                                        L 119 b 17.90
                                                                                                     89-13
                                              82 2 1 11 11 3nk 531 Warren R J Jr
     :22 :444 :57 1:053
                         Alw 30000n2x
                                                                                      LB 119 b 8.30
                                                                                                     87-12
     :22 :444 :564 1:094 Alw 23000 n1x
                                              80 1 4 11 2bd 32 234 Warren R J Jr
                                                                                      LB 118
                                                                                                     89-12
                                              82 1 3 11 16 32 331 Chapman T M
     :222 :444 :564 1:091 Alw 23000N1X
                                                                                      LB 118
                                                                                                5.80
                                                                                                    91-10
1 8 :223 :463 1:122 1:403 34 Alw 23000n1x
                                              58 5 2 21 21 9111013 Chapman T M
75 6 4 33 42 33 323 Alvarado P V
                                                                                                7.10 57-26
                                                                                       L 118
     :231 :462 1:11 1:423 Harvest Moon H21k
                                                                                      LB 118
                                                                                                3.40 93-15
                                              78 1 2 214 214 224 36
     :471 1:104 1:352 1:48
                                                                                                240e 98-08
                          EgiHardwrDby54k
                                                                        Baze R A
                                                                                       LB 123
     :222 :453 1:092 1:43
                                              72 8 4 4 32 21 32 Belvoir V T
                          Spokane H22k
                                                                                        B 115
                                                                                                9.50e 91-12
                                              68 4 1 11 11 22 23
     :231 :463 1:123 1:391 Alw 10100N2X
                                                                       Alvarado P V
                                                                                        B 117
                                                                                               15.60 65-29
     :224 :462 :594 1:132 Md Sp Wt
                                              73 2 1 2Nd 2Nd 12 1nk
                                                                       Campbell B C
                                                                                        B 120
                                                                                               *1.60 77-22
```

Here's a horse who can do well in a sprint OR a route. If today's race was a route I would feel comfortable taking one of his more recently run sprints and projecting it. Likewise, if today's race was a sprint and his route lines were the last lines, I would have no qualms with extracting a sprint from one of the routes. (Except for that bad one with a 57-26 speed rating and variant, of course.)

Granted, this is a small sample base to go by, but it's enough to get the point across.



Often times you will see a printout of past performances in the Follow Up that look different from the past performances from the Daily Racing Form. The following are printouts from downloaded information via XTOR. As you can see, they do have differences in the way they look. For instance, take a look at Trophy Times 5th line back. Notice how his 3rd call lengths ahead reads as .13 to represent ahead by a head and at the final call is 2nd by .25 which represents 2nd by a neck. So, for the benefit of those not familiar with this type of past performance readout, here's the past performances of two horses in both the downloaded and Daily Racing Form format for you to compare. Note that the downloaded version does not have Beyer numbers. There is, however, a number just before the speed rating-variant which is a BRIS rating. Although I don't pay much attention to either BRIS or Beyer numbers, at least you'll know what they are.

2 TROPHY TIME						•		1995 6			7150	1801 1 0 0 0 4000
	a A	44 (105				1 1 1			1994 4 0 0 0 \$525
14May95 HOL in Clm80000				110.4		7- 10	8- 9	9- 9.5	8- 13	78	75-09	TAC S, CALYP, FREON, Inside t 10
22Apr95 SA (m srlaPuente	9.0	49.3	114.4	139.1	151	4- 2.5	8- 3.5	5- 9	5- 14	70	60-20	LONGL, JADE . CHOCO. 4 wide. 3 6
24Har95 SA ft Hd62500	8.0	23	48.4	111.2	137.1	7- 1.15	5- 4.5	3- 2.5	125	92.	83-18	TROPH, CALIF, BOOKS, 8
10Mar95 SA wf Hd50000	8.0	22.3	46.3	1.111	136.1	4- 2.5	3-1.5	3-1.5	3- S			CALYP, RESTL, TROPH, Jumped t 6
4Feb95 SA ft Md32000	8.0	23	46.4	111.4	137.2	4- 3.5	2- 1	113	225			MR JI, TROPH, JAVA , Jumped t 7
22Jan95 Så ft Hd32000	8.0	23.1	47	112	138.1	9- 13	11 -8		5- 3	78		WESTE, SEEKS, HUDSO, Forced w 9
30Dec94 SA ft Md32000	8.5	23.1	47.4	112.3	145.2	8-8.5	8- 9.7		5- 3.5	78		BOLDL, MR JI, BON W, Wide tri 10
23Nov94 HOL ft Md32000	6.0	22.1	45.3	57.4	110.4	6- 2.75	8- 4.5		6- 12.7	62		BOB W. LUCKY, SOUND, Rail, gav 11
28Aug94 DMR ft Md50000		21.4		57.1	110.2	5- 3.75		5 8- 14	9- 18			SEATT, BUBBL, CALYP, Gave way 9
29Jul94 DMR ft Md50000		22.2		58.1	104.4	6- 3.5	B- 4.5	7-7	-			
	0.0	40.2	70.1	40.1	101.1	0- 3.3	0- 4-9		7-13.5	01	19-11	SILVE, GHOST, BIG C, Awkward 7
3 STRUE IN TIME												
3 STEPS IN TIME								1995 8	3 0 0	\$8	1100	1994 4 1 1 0 \$14850
3May95 HOL ft Clm32000c		23.2	47	111	143	2- i	213					1994 4 1 1 0 \$14850 STEPS, LAST, SOMET, Gamely 8
3May95 HOL ft Clm32000c 12Apr95 SA ft Clm25000		23.2 22.1	47 46	111 111.4	143 137.2	2- i 2- 2.5	213 113				86-15	STEPS, LAST , SOMET, Gamely 8
3May95 HOL ft Clm32000c		22.1					-	15	15	91	86-15 82-16	STEPS, LAST , SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7
3May95 HOL ft Clm32000c 12Apr95 SA ft Clm25000	8.0 8.0	22.1	46	111.4	137.2	2- 2.5	113	15 1- 3	15 1- 4.5 6- 7.25	91 90	86-15 82-16 72-23	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 MR JI, WESTE, LOTSA, No raily 7
3May95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000	8.0 8.0	22.1 23	46 48.3 47	111.4 111.4	137.2 138	2- 2.5 8- 5.75	113 6- 5.5 4- 5.5	15 1- 3 8- 7	15 1- 4.5 6- 7.25 4- 3	91 90 77 77	86-15 82-16 72-23 61-27	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 NR JI, WESTE, LOTSA, No raily 7 RUNAW, LOTSA, NAMIQ, Wide bac 6
3Hay95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000 9Feb95 SA ft Clm25000c	8.0 8.0 8.5	22. I 23 23	46 48.3 47 48.1	111.4 111.4 112	137.2 138 148.1	2- 2.5 8- 5.75 5- 3 5- 9	113 6- 5.5 4- 5.5 5- 11	15 1- 3 8- 7 3- 3 4- 9	15 1- 4.5 6- 7.25 4- 3 4- 8.75	91 90 77 77 69	86-15 82-16 72-23 61-27 61-27	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 NR JI, WESTE, LOTSA, No rally 7 RUNAW, LOTSA, NAMIQ, Wide bac 6 SLEW, CORDO, SOMET, Checked, 6
3Hay95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000 9Feb95 SA ft Clm25000c 27Jan95 SA gd Clm50000	8.0 8.5 8.0	22.1 23 23 22.4 23	46 48.3 47 48.1	111.4 111.4 112 111.2 111.2	137.2 138 148.1 139.4 138.1	2- 2.5 8- 5.75 5- 3 5- 9 2- 2.5	113 6- 5.5 4- 5.5 5- 11 325	15 1- 3 8- 7 3- 3 4- 9 1- 1.5	15 1- 4.5 6- 7.25 4- 3 4- 8.75 1- 1	91 90 77 77 69 85	86-15 82-16 72-23 61-27 61-27 78-19	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 MR JI, WESTE, LOTSA, No raily 7 RUNAW, LOTSA, WANIQ, Wide bac 6 SLEW, CORDO, SOMET, Checked, 8 STEPS, FALSE, ART F, Bail tri 6
3Hay95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000c 9Feb95 SA ft Clm25000c 27Jan95 SA gd Clm50000 1Jan95 SA ft Clm40000 10Dec94 HOL ft Clm50000	8.0 8.5 8.0 8.0 6.5	22.1 23 23 22.4 23 21.4	46 48.3 47 48.1 46.4 44.2	111.4 111.4 112 111.2 111.2 112 108.4	137.2 138 148.1 139.4 138.1 115	2- 2.5 8- 5.75 5- 3 5- 9 2- 2.5 6- 3.75	113 6- 5.5 4- 5.5 5- 11 325 5- 4	15 1- 3 8- 7 3- 3 4- 9 1- 1.5 5- 9	15 1- 4.5 8- 7.25 4- 3 4- 8.75 1- 1 5- 13.2	91 90 77 77 69 85 74	86-15 82-16 72-23 61-27 61-27 78-19 81-07	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 MR JI, WESTE, LOTSA, No raily 7 RUNAW, LOTSA, NAMIQ, Wide bac 6 SLEW, CORDO, SOMET, Checked, 6 STEPS, FALSE, ART F, Sail tri 6 BRAND, RUNAW, GLOBA, 5 wide t 6
3Hay95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000 9Feb95 SA ft Clm25000c 27Jan95 SA gd Clm50000 1Jan95 SA ft Clm40000 10Dec94 HOL ft Clm50000 200ct94 BH fm HdSpWt	8.0 8.5 8.0 8.0 6.5 7.5	22.1 23 23 22.4 23 21.4 24.1	46 48.3 47 48.1 46.4 44.2 48.2	111.4 111.4 112 111.2 112 108.4 112.4	137.2 138 148.1 139.4 138.1 115	2- 2.5 8- 5.75 5- 3 5- 9 2- 2.5 6- 3.75 2- 1	113 6- 5.5 4- 5.5 5- 11 325 5- 4 2- 1.5	15 1- 3 8- 7 3- 3 4- 9 1- 1.5 5- 9 113	15 1- 4.5 6- 7.25 4- 3 4- 8.75 1- 1 5- 13.2 15	91 90 77 77 69 85 74 80	86-15 82-16 72-23 61-27 61-27 78-19 81-07 0-00	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 MR JI, WESTE, LOTSA, No raily 7 RUNAY, LOTSA, NAMIQ, Wide bac 6 SLEW, CORDO, SOMET, Checked, 6 STEPS, FALSE, ART F, Aail tri 6 BRAND, RUNAW, GLOBA, 5 wide t 6 STEPS, JASON, CERIS, Held gam 7
3Hay95 HOL ft Clm32000c 12Apr95 SA ft Clm25000 25Feb95 SA ft Clm32000c 9Feb95 SA ft Clm25000c 27Jan95 SA gd Clm50000 1Jan95 SA ft Clm40000 10Dec94 HOL ft Clm50000	8.0 8.5 8.0 8.0 6.5 7.5	22.1 23 23 22.4 23 21.4	46 48.3 47 48.1 46.4 44.2	111.4 111.4 112 111.2 111.2 112 108.4	137.2 138 148.1 139.4 138.1 115	2- 2.5 8- 5.75 5- 3 5- 9 2- 2.5 6- 3.75 2- 1 213	113 6- 5.5 4- 5.5 5- 11 325 5- 4	15 1- 3 8- 7 3- 3 4- 9 1- 1.5 5- 9	15 1- 4.5 8- 7.25 4- 3 4- 8.75 1- 1 5- 13.2	91 90 77 77 69 85 74 80 78	86-15 82-16 72-23 61-27 61-27 78-19 81-07 0-00 74-18	STEPS, LAST, SOMET, Gamely 8 STEPS, SYSTE, CHOCO, Clear, dr 7 MR JI, WESTE, LOTSA, No raily 7 RUNAW, LOTSA, NAMIQ, Wide bac 6 SLEW, CORDO, SOMET, Checked, 6 STEPS, FALSE, ART F, Sail tri 6 BRAND, RUNAW, GLOBA, 5 wide t 6

Trophy Time		, 3 (Apr) Flying Paster (Summe)			Lit	etime	Record :	10 1 1	1	\$27,	575
Own: Agnew Dass J	Dam:	: Malrose Hugget (Viking Spirit)		1995	6 1	1	1 \$27,150	Turf	2	0 0	0 \$1,875
VALENZUELA F H (103 12 14 3 .12)		Dan J. Agnew (Wash) Fanning Jerry (4 1 1 0 .25)	116	1994 Hol		0 1	. ,	Wet Dist		0 0	,
14May55-7Hol fm 1 (†) :231 :462 1:104 1:35 22Apr55-85A fm 1½ (†) :493 1:144 1:392 1:51 24May55-65A fm 1½ (†) :494 1:112 1:371 Jumped track marks, came in tate 10May55-35A wf 1 :223 :463 1:111 1:361	Cim 80000 RiLa Puente80k Md 62500	61 Z 5 423 632 53 514 Valenzuela F H 86 6 7 773 545 325 1nk Delahoussaye E	•	Longliner1 Trophy Tir	14}Jade ne117/≭	Danc Califor	er 1172 Chocolai rnia Candi 1175 (te Thread Booksign	s 1143 <u>1</u> ing 114	21	Inside trip 10 4 wide 3/8
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Editor's Desk



Being too conservative is just as bad as being too changeable. But not having structure in the activities of your life seems a lot like a ship without a rudder. Many may be able to set goals, but the goals are short term and not thought through enough to reach the important things in life. The theme of this issue of the Follow Up is making decisions. Decisions, decisions, decisions...Oh but to avoid having to make decisions can be a defense mechanism in itself.

Decisions not only have to be made, but are made by us continually. To leave the really important decisions to mere chance is gambling with life. We do have the ability to win and not gamble with our most precious possession – our own lives.

Dr. Sartin has commented many times that our activities in handicapping are a microcosm of life. Were we to master the decisions of handicapping, we can transfer the process to the rest of our life. How sweet it would be!!

Defining compulsion as making a decision when you don't know the expected results sure sounds like gambling. Also when one accepts the status quo and makes no effort to change for the better that can be pretty boring.

The development of our psyche creates a convenient filter system that generally keeps us out of trouble. The popular movie "Forest Gump" gave us an example of someone without this built-in filter due to his lack of intellect. Forest would react to a command like "run" and he never seemed to stop. Once Forest started to play ping pong that activity never seemed to stop either. Most of us don't have Forest's

problem, but have another set. We may conveniently resist confronting our own opportunities and problems. Which, if we were willing to do more basic planning, would make our lies richer and fuller. Taking advantage of our life's potential would be a dream come true. And wasting our potential is a costly shame.

The intent here is not to wax on with philosophical truths, but to explore definite solutions to acquire what we want out of life. Allen Lakein, in his book *How to Get Control of Your Time and Your Life* had a specific plan whereby one would uncover one's own goals and then proceed to carry through. The key here is to *set one's own goals, not someone else's.*

Mr. Lakein's plan was to make three lists of goals. The lists were to be made privately and each list had a time limit of two minutes to complete. This time limit forced the writer to be uninhibited and to complete the lists. Otherwise, the lists could be too long and drawn out and intellectualized to death.

The first list would be those goals that you wished to accomplish if you knew you were to have a long life. The second list are goals to be accomplished in the next five years. And finally, the last list would be those things you would do if you knew beyond a shadow of a doubt that you would not be living six months from today.

Doing these lists affected me profoundly. I assume they would anyone else. There was a convenient escape clause to these lists. Allen Lakein suggested you put these lists away, out of other's sight, and then repeat the exercise in two weeks. The important items would continue to be present and the superficial items would be discarded.

Also, keep making these lists until you know beyond any doubt what you really want to accomplish in life in the next six months, five years and by the end of your life.

The most important suggestion in the book was to continuously ask a question of one's self. Based on one's now identified life goals ask "What is the best use of my time right now?"

There is a lot more to the book as you can imagine. I've only hit on the high points as I remember them.

Just think how it would be to continuously have your goals marching though your brain, reminding you that these are the things you really want. Of course they would evolve into a new reality that was your life. Choices would present them-

selves, but these specific goals would guide you in the goal structured decisions of your life.

Surely, now that we know our goals, it would be assumed for us that a major goal would be winning at the races. Winning to each of us may be very different and I hope not too influenced by others. Winning could be money won, win percentage, races bet per day, ROI or what ever is important to you. Definitely a decision has to be made based on your own goals.

For heaven's sake, make this goal quantifiable so that records can be kept and you will definitely know where you stand as you progress in your quest. In the past I coined the phrase "Seemingly intelligent people drawing conclusions from inadequate data." Progressing to the window to bet, not knowing what to expect based on your own records seems like your goal is to lose, not to win.

A procrastinator would have records and would know what to expect, but need more records than necessary and still would not bet. I could paraphrase for the procrastinator my quote as: "Seemingly stupid people not drawing conclusions even though they have plenty of data."

Anyway you cut it, you need records from the past to know what to expect in the future. Records need to be large enough to be significant. Don't guess, that's what losers do. Records should be believed and acted upon. That's what winners do.

To see someone else's records satisfies intellectual curiosity and may help in laying out a record keeping scheme. But, the actual data from your own races are the only thing that counts. You never know what little twist has been added to make that other person's data conform and point to their mind set.

There are miracles that exist. One miracle is the mean average. When a LARGE column of numbers present themselves in your records, periodically, total the column and divide by the number of items to get such fascinating things as your win percentage, the average size of the mutuel when you win, how long are the winning and losing streaks. Find out how to figure your Kelly Criterion (you may be grossly under betting and not even know it).

Until you have records that look like the records of a winner, why be in the betting line unless your goals place you there. Small bets will get you into that betting habit and formulate procedures that will be needed later.

Recently a client showed me their records that indicated they were winning 65% of their races at an average mutuel of \$8.50. The client had forty races in this

sample and wanted to know if they should bet big from now on. There Kelly said to bet 33% of their bank roll. We did not know from such a small sample size whether to bet boldly or not. I suggested they start with a \$100 bank, since they wanted to be bold and bet the full Kelly. Being bold was their goal and possibly would scare another bettor to death. The last I heard their bank was now at \$1700 and their version of being bold turned out to be not making any more than a \$300 bet on two horses in the same race. They had reached their personal comfort level of betting, after being bold. Their present bet level is 17% of their bank and as their bank roll grows the percentage of their total bank will continue to decrease.

Knowing that the numbers are ever changing, we never know if we are in a range that gets pegged by the mean average, that will go up or down from here. Only a very large sample tells us that. A small sample will fluctuate a lot.

To set your own goals, and to keep records that are meaningful for these goals will give you the confidence that is needed to make definite and positive decisions.

PUBLISHER'S NOTE: Huey Mahl says that Kelly wagering in excess of 16% of bankroll is courting disaster – 10% is enough if you'll do it consistently.

POTENTIAL PROBLEM BETTING BY PHONE

Praise on such a universal level is seldom heard as from clients who have accounts with the Connecticut OTB Telebet. Usually someone has a beef, but I've yet to hear one. Let's head off a problem that could potentially arise.

Connecticut OTB Telebet system is introducing a new automated system of wagering whereby you only use the buttons of your touch-tone telephone to make your wager. Clients have received instructions on the use of the new system in advance of its introduction.

Many clients now download from BRIS the evening before the races via the .ETP file (Early Track Profile). This file contains the overnight scratches, but of course does not contain the late scratches that occur the morning of the races themselves.

Here comes the problem. The numbers assigned to the individual horses can be in error with the horse number that Connecticut OTB is using. Until this problem is resolved, I suggest that you make your wager with a live operator using the horse's name. These conversations are recorded to prevent any conflict one has about a wager.

THE COMPUTER COLUMN

by Spencer Toner



PORTABLE COMPUTER BATTERIES ARE A -CHANGING

Calls and questions concerning the purchase of new computer equipment are not necessarily easy to answer. It is not easy to spend someone else's money. People want your help, but may not remember all the advice they sought when they find themselves making the actual purchase decision in a computer store.

In the not too distant past, computer portability was not the concern that it is today. Clients going to satellite OTB's want the ability to handicap on the spot and find it inadequate to have to rely on print-outs made at home. One client in Las Vegas is making most of his bets via Connecticut's telephone accounts (this in spite of the fact that he is living in one of the best betting environments in the world). He likes the flexibility that Vegas affords him. When he did buy a new computer, he listened to the warning to insist on a more modern battery than the older nickel-cadium batteries. His new notebook has a nickel metal hydride (NiMH) battery and he carries a second backup battery. He's high-tech all the way and in the right location.

These Ni-Cads had problems: a chemical memory effect and a relative short life span. The nickel-cadium batteries are not adequate with today's color displays and power-hungry processors, and the infamous Ni-Cad chemical memory effect. Basically, if you repeatedly recharge a nickel-cadium before it's completely discharged – with 50% capacity remaining say – eventually the low battery warning

will come at the 50% level, since the battery "remembers" chemically *that* as its previous recharge point.

Now, many newer notebooks are equipped with batteries of Nickel-Metal-Hydride composition and the memory effect is diminished, but not entirely eliminated. The NiMH have longer life with less weight and density. Some NiMH manufacturers are building microprocessors into their battery packs to provide more accurate monitoring of charge level and the remaining run time of the battery.

Users can get up to six hours of constant use on the latest battery, the lithium-ion. It is expected by next year to see lithium-ion batteries in computers in the \$2000 to \$2500 range. These higher level batteries are in the highest level computers today.

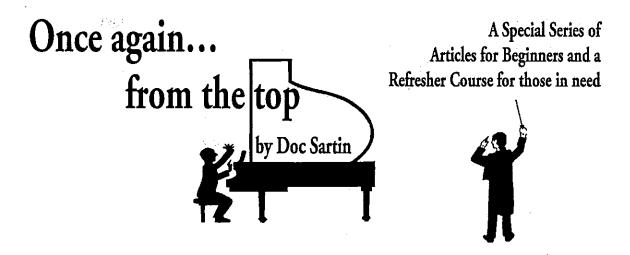
Real world tests of these batteries fall short of forecasts on how long the batteries last before needing to be recharged. The lithium-ion batteries' advantage over the more common nickel-metal hydride is measured in hours, not minutes.

NiMH technology costs almost twice as much as nickel cadmium, while lithium-ion in turn currently costs twice as much as NiMH, though prices for both premium technologies are falling steadily. The only other downside to lithium-ion is that it takes about 30% longer to recharge than NiMH. This can be an important factor if you don't want to spend \$200 or more to carry a second battery.

The next generation of batteries, which won't hit the market for another two or three years, are being built with lithium polymers. While theoretically offering twice the charge capacity of lithium-ion, lithium polymers' greatest advantage will be its pliability: it can be shaped into a thin plastic sheet that rests inside the notebook casing, or wedges into any available space. This will be a designer's dream to be able to utilize the void spaces now wasted in present day computers.

One needs to be practical and discount the claims of the prospects of these new batteries. Remember that doubling charge capacity doesn't necessarily double the running time of your computer before a recharge is needed.

On a practical basis with the NiCad batteries of my cellular telephone, I've learned to completely discharge the batteries and then completely recharge them. This disciplined battery management has extended the life of the battery from six months to eighteen months. Well worth the effort.



THE FALLACY OF KEEPING A BIG DATA BASE

The concept of *modeling* has been part of the scientific method for centuries. As a handicapping tool, it began with the Sartin Methodology. In the beginning we called our model LINE SCORES. Then, through the efforts of Tom Brohamer, we modified and refined it and called it a Brohamer model. In our terminology this is the generic name for any model even if it no longer contains elements initially applied by Brohamer.

As computer technology advanced and data base programs like the various versions of D Base and Lotus 1-2-3, Paradox, etc., ad infinitum, came into standard usage, many handicappers and, especially, purveyors of handicapping procedures, came to the erroneous decision that the more handicapping factors one modeled, the better. Bigger became synonymous with Best.

Some even confused their users by labeling their HUGE Brohamer Model as Artificial Intelligence, Artificial, yes. Intelligent, NO!

A lot of handicappers, more interested in analyzing massive computer readouts

than in winning, bought into this fraudulent concept and began keeping reams of voluminous records of every factor known to handicapping, along with some that were not. I know some who "modeled" as few as 26 and as many as 128 different factors.

Fortunately for them they became so absorbed in keeping up with their data base that they had no time to reach viable decisions or to wager thereupon. So, except for the cost of their computer(s) and data base programs(s), they saved a lot of money. For if they had tried to make wagering decisions based on anywhere from 26 to 128 factors, they would be totally LOST. I know many of them and what I'm saying summarizes their plight quite accurately.

They are like someone waiting for "just the right mate". Their problem is that they keep coming up with a "model" viable for last week, but by the time they get around to attempting to use it this week, it has changed. So, back they go, to their computerized drawing board living an "over and over" script and, like Sisyphus, pushing the rock almost to the crest of the hill only to have it roll back on them.

Brohamer NEVER intended for anyone to keep an elongated model. He has always been quite specific about that. In fact, if one *insists* on keeping some kind of long-running "Factor Evaluation" the Line score concept works better than a detailed model. A model scores specific factors by RANK. Originally these were Early and Sustained Pace and Factor W. A Line Score doesn't care in what category the 1's, 2's and 3's may fall. It ranks by total divided by number of factors with the *lowest* average of that total being best.

Let's take an example based on a scenario that favors the kind of mentality I'm sermonizing against:

EXAMPLE:

40 races, 25 of which the winners, in a viable category, ranked 1 or 2. But 15 winners ranked 3,4 or 5, an average of 4. Your average for the 25 winners is 2. Now, using the extended model that we warn against, ADD in the 15 winners who average 4 and you come up with a "model" telling you to bet horses with a 2.75 ranking. 2.75 being closer to 3 than any Ranking number, you're stuck with the same problem as those keeping extended data base modeling. Supposing you, like some of them modeled even only 20 factors. And using the "preponderance of evidence" concept as adopted from the legal system, you had ten 2 rankings and ten 2.75 rankings (an ideal I've yet to witness). You're stuck with either making a judgement call or with a maximum of TEN two horse bet wins.

Persons who insist on large data bases that model *too many* factors, seem to be also endowed with personalities that *avoid* judgment calls. They want an "absolute". So judgment is OUT. That leaves them with a MAXIMUM IDEAL (and I *do* mean ideal) 50% two horse Win average.

IF they ever get around to betting, they'd better hold out for value bets of 7-2 or better. \$9 X 50 = \$450 wagered. Betting 50/50 \$400 wagered is only a R.O.I. of 12.5% I wouldn't walk across the street for that – much less buy and use a data base or an expensive computer program that claimed "artificial intelligence". That amounts to nothing but a huge, extended Win (and/or) in-the-money Model.

I said it in the Basic Manual (the yellow one you received with your membership) and have repeated it time and time again.

- 1. Profiling after the fact data has very *limited predictive power*. Factor evaluation or "modeling" should be based on those variables that best *predicted the outcome correctly*.
- 2. What happened YESTERDAY is more important than what happened last week. And what is actually transpiring TODAY is more important than what happened yesterday!

DOC SARTIN -

DECISION

Value and the Self-Made Odds Line

We've all heard it so often. A group of so-called "Value" exponents looking a the tote board and saying, "That horse will pay \$10.40, it *should* only be 2 to one. IT'S a bet." Or the reverse, "That horse is going off at \$10, it *should* pay \$14, so, it's NOT a bet." That's IF they all agree. But, like trip handicappers, they don't all see it the same way. Mitchell, Meadow, Cramer, and a number of others, all believing in the "Value Deity," but with different interpretations of the "Word".

The concept of making one's own **odds line** and holding out for so-called Value bets on a single horse: an **overlay** from that **odds line**, is the latest fad in handicapping. Those who follow this procedure will only make a wager when perceived odds say that the **actual odds** meet certain criteria that produce significant overlays. It seems to mean very little when that **overlay** actually has much chance of winning. Bet it anyway, we are told by advocates of this craze. The rationale being: If that horse should win, look how much you'd have made.

This idea seems to presume:

- 1) That everyone is wagering at the track or televised off-site location where they can observe closing odds.
- 2) That persons with enough intelligence to make *their own* line fail to realize when one of their top choices is an overlay.

Example A: Their way—one of my top two choices is going to pay \$10 but my odds line says hold out for \$14. I do not bet. One of my horses wins but I don't collect "because there wasn't enough value." I'll take the \$10.

Example B: Based on your overall 2 horse win percentage, you insist on win odds of no less than (whatever you've decided): 5-2, 3-1, 7-2. This is a personal decision that ONLY YOU can make. Now if neither of your top 2 choices meet your personal criteria, pass the race. But if one of those horses is going to pay well OVER your established minimum, you wager accordingly.

We have also made a big point, over the years, to bet so-called numerical THIRD choices across the board, or at least win and place, when they are going off at a substantial price. We've suggested anywhere from 4-1 on up, depending on YOUR particular nature.

I must stress the term "numerical" choice because most of us interpret our readouts differently according to our own handicapping skills and personality warps. Those who persist in saying things like:

...Unless you've taken vows of poverty, betting on your top two horses isn't nearly as effective as simply betting the top two longest-odds horses among your top three. Try it. Prove it to yourself. (This is a challenge to all Sartin Methodology users. Simply go over your last ten twenty-race groups and test which method would have won the most.)

Dick Mitchell, Common Sense Handicapping

Wm. Morrow, 1993

The fact is that both Synergetic Match Up II and Thoromation DO have value lines and that in our original "yellow" manual (The Basic Manual) we had Line Scores that served the same purpose.

Because this book was published by a major publisher and written by a well-known name, a lot of our clients tried it. They wagered on their THIRD choice and LOST THEIR SHIRTS, winning a maximum of 14% of the time. A number of others tried making and using an odds line but gave it up because it didn't produce any profit; and they had to pass too many winners that, had they bet them, WOULD have profited them handsomely. They could tell the difference between an OVER and an UNDERLAY, they said. So they wagered accordingly on the horses meeting their personal criteria.

The problem, as it turns out, was that the author of the book *presumed* a knowledge of TODAY'S Sartin Methodology that he did not really possess. A fact quite common to many who write about it; especially those who stand to gain financially by demeaning us.

To me it makes more sense to produce Methodology concepts that, when incorporated into computer programs GET the higher priced horses, than to promote concepts and computer programs that tell you what to bet even though the handicapping program does NOT get the higher paying horses.

For this reason all of our advanced programs, present and future, are designed to get the winner. Whether it pays \$7.40 or \$47, we want the winner as one of the program's TOP 2 choices. To bet on a contender that our records show has little, if any chance, is *folly*. To say, "yeah, but look what we'd of made IF it had won," is a delusion.

Here are a couple of Thoromation reports to emphasize my point. I have taken the liberty of leaving the name of the client and the track on each report because these are REAL people making REAL reports with results similar to others who have read and followed the instructions from their manuals and articles in the Follow Up.

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Now first take a look at the X's I've marked under "Spot Plays". These are the races where XX two screens agreed on the winner being in the top two. XXX means ALL screens agree. This is an 80% Win situation.

The SP screen also represents fairly accurately what Thoromation's (2) Alternate Adjust would have produced. Note that the most wins recorded by a 3rd choice was THREE! In this 20 race cycle, Mr. Baumgarten had 4 XX spot plays and 9 XXX spot plays. Mr. Burns had 6 each XX and XXX. Anyone who wins 16 of 20 races, or even 14 or 20 races, with that many spot plays, doesn't need to worry about "value". They don't bet \$5 horses. The number of wins, coupled with their financial Summaries from Factor Evaluator, showing ROI's of 149 and 266% should be proof enough.

The same principle can be applied to any other Methodology program that you may be using. Seek a corollary. Look for agreement in at least two, preferably three, readouts; keep running records on how often these correlated rankings win and their pari-mutuel returns.

The next criticism we often hear is about wagering on two horses instead of just one. Strictly for beginners? Psychological strategy?

In a stochastic endeavor we are a beginner each day of our life. And I've yet to ever meet a handicapper who doesn't need a psychological strategy. The "value" advocate who taught the others, Mark Cramer, knows this full well. Just read his novel *Scared Money*.

On the next page we'll give space to David Barrios, a no-nonsense, "don't take anyone else's word for it," client who makes his living from handicapping races and properly managing his wagers. I gave him a pre-publication, un-proofed galley copy of Mitchell's Common Sense Betting Wm. Morrow sent to me for review. David's contribution comes in the form of a letter with a quote from that book and it makes a good mini-article.

DAVID BARIOS writes:

7/1/95

The following appears in Dick Mitchell's new book, COMMONSENSE BETTING;

Betting two horses per race is strictly for beginners. It's a psychological strategy. You'll go to the win window much more often by betting two horses. The trouble is, every time you win a bet, you're giving away one point in odds because of your losing bet. (Assuming that you bet the same amount on each horse.)

The Sartin Methodology urges its followers to bet two horses per race and dutch them as follows: 60 percent of the total wager on the short-odds horse and 40 percent on the long-odds horse. This in *not* a very good way to do things. You're much better off doing the opposite: 60 percent of your bet should go on the long-odds horse and 40 percent on the short-odds horse. The absolute best way to dutch horses is to bet them in proportion to their edge-to-odds ratios. In fairness to Sartin, he's almost forced into his betting scheme because his method doesn't generate a betting line. It's strictly a selection-oriented method.

Rather curious, since his own simulation program proves the contrary as you demonstrated in FOLLOW UP #51, pages 4 & 5. If you use a 5% bet on the one horse bet and 10% on the two horse bet the difference is even more obvious.

THE MITCHELL WAY Kelly INPUT DATA:	THE SARTIN WAY Kelly INPUT DATA:
Original bankroll 300 Number of trials 100 Win probability .33 Constant odds to 1 2.5 # of repetitions 100 % of capital 5 Random seed -100 Limit win % range N	Number of trials 100 Win probability .6 Constant odds to 1 1.25 # of repetitions 100 % of capital 10
RESULTS:	RESULTS:
Average return 701 Win percentage 34 Average odds 2.5 Longest win streak 8 Longest lose streak 20 Average bet 24. Number of busts 0 Another simulation (Y or N)	Win percentage 60 Average odds 1.25 Longest win streak 18 Longest lose streak 8

USING DICK MITCHELL'S OWN SIMULATOR PROGRAM

Now Mitchell might carp at the fact that you gave the one horse bet a \$7.00 average mutuel and the two horse bet a \$9.00 mutuel. (1.25 x 4 + 4 = 9). But he can't argue with the fact that a two horse bet is going to result in a higher average mutuel because of the effect of the second horse bet. So to accommodate his objection let's split the difference and use an \$8.00 average mutuel. The result is 1/1 odds. (\$8.00 - 4)/4 = 1. We run the program again and lo and behold we get nearly the same answer you got originally! This time, however, the two horse bettor ends up with a bankroll 3.3 times greater than the one horse bettor.

Kelly

INPUT DATA:

Original bankroll	300	
Number of trials	100	
Win probability	. 6	
Constant odds to 1	1	•
# of repetitions	100	
% of capital	10	
Random seed	-100	
Limit win % range	N	THE SARTIN WAY

RESULTS:

Average return	2321.92
Win percentage	60
Average odds	1
Longest win streak	18
Longest lose streak	8
Average bet	101.21
Number of busts	0

Another simulation (Y or N)

Doc, you might be interested to know that this program produces the same results as the GROUP OVERLAY PROGRAM that I promoted at the october seminar two years ago.



David is not a "yes" man but a solid mathematician and a handicapper who puts his money where his mouth is. Once he had to make his daily wagers off-track at a place where mostly retirees and the less opulent hung out. He came on his lunch hour in a suit and tie. His returns were mostly in multiple 100 dollar bills. SO, to keep him from getting robbed, the management provided him with a special parking place near the main exit. Now that's what I call *VALUE*!

David refers to his October presentation at a Beaumont Workshop. He created a lot of excitement. But after the dust cleared, much of the enthusiasm waned because virtually NO ONE in attendance was willing to do the work required to put his concepts to work even with a computer program that he devised. This is a common occurrence. Handicappers do not want to perform the extra tasks, based primarily on continuous and accurate record-keeping. This is essential if one *truly* wants to make a worthwhile income from racing. We created the Factor Evaluator as a simple means of keeping records. Now it's up to you to note how many X's you get when comparing readouts. Then you must determine the Value you get from a single X, two XX's and three or more X's.

The number of X's you see and their resultant profit will provide you with a far superior DECISION MAKING tool than trying to make your own betting line. We've experimented with both procedures for years and the corollary procedure has proved far superior.

We await David Barrios' new program and book with baited breath.



Our 60/40 dutch is NOT carved in stone but you should have more money on your lower odds horse than the higher or you'll hurt your profit potential. Look at the day at Hollywood Park we mentioned in a recent Follow Up, where the highest non-maiden race mutuel, except in one race, was \$8.80, and the average mutuel for the day, including the 8th race and a Maiden winner was \$6.60. On a day like this when Shane's and my top 2 choices kept pointing to lower priced horses, we dutched 75/25. We made a few dollars on the average mutuel races and did have the 8th race winner. So the day was not a total loss.



Sunday, May 14, 1995

	MD.E. (Torf)(1.322) CLAIMING. Pursu 257,000. Fillies and marca, 4-year- 122 ha. Hon-winners of two races at a mile over slave March 21, allowed 3 H	M. Sura a race clara then	, , , , , , , , , , , , , , , , , , ,	* *.	-	
MAY 14, 1985	First, Claiming price \$100,000, for each \$5,000 to \$56,000, allowed 1 No. (Ruses of less not considered.) (Day 14 of a 57 Day 14 ord. Cleanly, 76.)		SEVENTH RACE	races at one palle or over state M	II., Purus \$53,600. 3-year-olds, Walght, 121 fb arah 25, allowed 2 No. Sank a race slove the	, 6 lbs, Claiming price
- 8155,718.00 Galestia Paol 530,51 Last Raced Horse			Hollywood	\$80,000s for made \$5,000 to \$70,000.	allowed 1 is. (Room for \$12,500 or less not o	estidored.)
15Apr35 25A3 Venturina		Cl'g Pr Odds \$1. 100008 "2.50	Value of Race: ISLESS Win	oor SZILISIy sacood SIILIIIII; third S7,5 SLESLEO Guirolia Pool SIILIIII	Ob; fourth C1,075; N7th \$1,325. History Fool S	
		100000 2.50 CJ 100000 4.90	21Agr35 2SA1 Tac S		% ½ ¼ Str Fin Jockey 2M 211 21 21 12 Valenzuela P A	CT's Pr Odds \$1 80000 1.50
2Apr357SA7 Vanoise-i 2Apr351SA1 Baby 0' A	Hine - 1.5 7 195 3 8 44 52 4№ 512 5 McCarron C.J	100000 31,70		so Clue LBb 3 114 5 2	474 41 44 34 21 McCarron C.J	70008 5.70 80008 2.50
Stay55 SHoll June's Ch June's Choice: Eased	roice-NZ LB 5 136 1 4 52 21 6 8 — Nakatani CS	85000 4.30	16Apr35 3SA1 Maja	re Red LB 3 118 4 3	111 11 11 11 44 Black C A 92 94 72 614 54 Desormeaux K.	80000 8.40
-Actual Batting Favorite.	T 1:01 Start Good, Wan criving, Time, :241, :472, 1:162, 1:343 Course firm		21Apr#52SA# Splen	did 81end LBb 3 110 8 7	77 814 92 81 64 Blanc B5	80000 85.50 70008 13.60
\$2 Mutuel Prices	F-VENTURINA-IR 7.00 3	46 258	22Apr\$5 \$SA\$ Traph	Serenade LBb 3 115 6 4 by Time Bb 3 117 3 5	611 754 854 52 BU Valenzuela FH	80000 25.70 80000 18.20
	2-BRENDAS WILDINDIAN	U40 2.50 3.20 ·	27Mars5 38M1 Taxat	ile Income LB 3 116 2 6	10 10 10 10 924 Pedroza MA 3×4 31 3×4 71×410 Atkinson P	70006 52.70
1	2 EXACTA 6-4 PAID \$2440 \$2 QUINELLA 4-5 PAID \$11.00	,			p. Time, :231, :462, 1:101, 1:35 Course firm. 5.00 3.1	a· 2,40
	ing mission, chiming or starter, or have nover wen two room. Weight, 120 lbs. He than making, finising or starter at a mile or over, allowed I lbs. Hos-win	na-winnery of 5 race other	\$2 Mutuel Pric	1-FRECH		250
MAY 14, 1995	cisiming at a mile or ever, allowed 4 lbs. r 222,000; second 22,000; third 35,000; fourth 53,000; first \$1,000. Mutual Pag		SEX	ACTA 5-5 PAID S17.48 \$2 TRIF 5-8 PA	ecta 3–5–1 paid 131,30 sz ruinel Lid \$19.40	LA
5223,300.00 Quincila Pool 521,5	14.08 Miles Show Peel SS7.02	Odds \$1				
1SAgras (SA1 Moving		e E 0.40	ETGHTH RACE Hollywood	TARREST THREE PERSON NAMED IN	E. Piese SS1,000. 3-year-olds and upward whiles, claiming, or storier, or have never wea	from races. Walable-
1May35 3Hol 1 Can't De 12Apr35 4SA4 Conques	st B 3 116 1 3 31 31 34 35 354 McCarron C	. 9.30 J 4.90	MAY 3, 1966	Third sizes January 15, 4 lbs, Such a	an-winners of two push range since March 1, a rang plang February 1, 5 No.	
23Aor95 SA4 Sovereis 23Aor95 SA1 Silent M		5.50 12.40		1,150.00 Euleolia Posi \$32,250,36	h fearth \$1,225; fifth \$1,275. Mutael Feel \$3	
1	AT 2:00 Start Good. Won driving. Time, 1231, 146, 1:10, 1:35, 1:413 Track fa 3-MOVING TRIBUTE	st. 2.40 2.10 -	TApr35 TSA4 Gold La		1 41 1 12 Delahoussaye E	0des \$1 6.70
\$2 Mutuel Price		4.00 2.20 2.26	19Mar\$5 4SA1 Debuta	rs Regent LBb 4 1% # 3 nt Trick LB: 5 118 6 1	51 724 St 200 Makatani C S 300 500 400 34 McCarron C J	3.30 7.20
4	SZ EXACTA 3-5 PAID \$15.20 EZ QUINELLA 3-5 PAID \$10.00		ISApris #SA# Bengal		72 PM 31 4M Flores DR 8 8 75 SM Pedeoza MA	1.50 13.70
	5½ FURLSHEE. (2.04) CLAIMING, Purus (DESEE, 4-year-olds and up: (on-winners of two resex since March 21, nitroval 2 Mr. A reas since year, 5 Mr.	mard. Weight, 121 Hz.	14Apr35 #SA 4 Jazz'n 2ZApr35 #SA 3 Duc d'S		41 2nd 2nd 61 Valenzuela PA 11 31 52 713 Pincay L.Jr	10.90 11.60
MAY 14, 1986	f for \$35,000, allowed 2 lbs. (Reseas when enhance for \$32,000 or loss and commiss			Siorme-IR L 5 115 2 8	\$14 \$14 8 8 Desormeaux K.J. Time, :27, :441, 1:081, 1:203 Track fast.	11.40
STATE OF THE PARTY PARTY STATE		\$20CSILM Cases Proj	\$2 Mutuel Price	7	15.40 ± CD	6.20
Last Raced Horse 23/ar35 Phoil Apendix	M/Eqt.AWL PP St	Ci'g Pr 0 dds \$1			NT	6.20 4.29 6.40
30Apr35 FHol2 Utmost - 16Apr35 2SA2 Sky Kld	LBb 4 117 2 3 5M 4M 45 221 Pincay L. kr LB 4 116 4 1 31 324 3M 31 Pedraza M. A	. 40000 7.08 40000 11.48	NINTH RACE	7-4 PAI 14-MILES, (Turk/1910) See Pe	D STREET Miles of THE WIT SUIDE VALUETORS BOSON	***
	YDANCEY LUDY 5 116 5 6 S4 63 52 414 Slevens GL	40000 138 40000 24,68	Hollywood		mil opward. By substription of \$100 cach, whi mt. with \$125,000 mixed, of which \$25,000 to s	
17Sep\$4 PFpx4 White Sta	tuary . LBf 4 116 3 7 7 7 54 619 Hakatani C.S.	40000 E.SB	MAY 14, 1985	And the second of the 1st Control of Street,	William Theodoy, May 3. Starters to be manor	through the entry bac
	assion-SA B 5 117 S 4 44 514 7 7 Valenzuele P / AT 2:39 Start Good, Won driving, Time, ;214 ;434 1:619 1:15 Track fact.	A" 40005 1L50		he professed, Teta, samples in the	Wist stated the starting pain country, high w The will be used to determining the major of	eights on the scale will
\$2 Mutuel Prices	Z-UTMOSTS	JP 2.50 DB 3.50			All fees for colrasts that fail to draw into this luming owner, truster and juckey. Clean Wed	
\$	4-SKY KID 2 EXACTA 7-2 PAID \$16.00 SZ QUINKLLA Z-7 PAID \$12.00	4.90	Value of Rasor \$132,856 Win 5275,367.66 Bulestin Paul 576		Tille french (8,175; firsk \$1,125. Minteet Paul 1	
FIFTH RACE	1/2 MILES, (LAI) CLAIMING, Purse (12,50), 6-year-olds and operand, Weighten Places at 2 mile or over since March 31, allowed 3 Rs., Seek at 7200 blood	glid, 122 Siz. Hon-winners of	ast flaced Horse	MIEQLAWL PP SL	1/4 1/4 Str Fin Jockey	Odds \$1
Hollywood MAY 14, 1985	132,000, 37 for \$35,000, allowed 2 lbs. (Itsees when entered for \$25,000 or for	ant considered.)	WordS #SA3 Morga	NL LE 411612	14 1hd 22 1hd 114 Desormeaux K J 22 221 1hd 22 21 Defahoussaye E	0.50 2.60
Value of Race: \$22,000 Winn	or ST7,000; second SLAM; Wird SLAM; fourth SZ,000; 1910; SSM, Motion) Po 2,528,00 Gainelly, Poul S31,000,00	ui S321,676.40 Exada Poel	64er#5#SAJ Fondiy	ndlenne-FR LB 5 119 3 3 Remembered LBbf 5 114 4 5	5 5 5 41 42 Solis A	2.60 5.50 18.79 21.80
Last Raced Horse 15Acr35 SA2 Ackier	M/Eat A.Wt. PP St. Va. V. Str Fin Jockey	Cl'g Pr Odds \$1 t K J 32008 2.40	OFF AT	onnection LB 4 117 2 1 Sulf Start Good, Wee ridden out. 1	3] 42 41] 5 5 Pincay L.Jr Timo, 2234, 2473, 1:149, 1:34, 1:401 Course fin	21.80
	ctor's Ghost LB 5 1% 2 2 12 11 11 724 734 Delahoussay	µe E 32009 11.29	\$2 Mutuel Price		ECT3.00 2.40	2.10
28Apr\$5 3Hol3 Lovely	One-Ar L 8 116 4 8 8 8 7 52 49 Pedroza M /	A 32000 4.06		3-AUBE INDIENME	FR. 2 QUINELLA 1-5 PAID \$3.00	2.10 2.26
ZEApr35 *Hol* Rocket	ımr's Drm-FRLBb & 118 7 7 811 85 813 8 51 Atkinson P Gibralter LBb 8 118 5 4 711 72 8 81 611 Stevens G.L		TENTH RACE	7 FURLINES, /1200 CLAIMING	Purse \$45 not College and many 4 and 14	and consent Walnut
	cod Lad LBbf 4 116 1 6 Per 2nd 2nd 4nd 8 Solis A	32000 10.36 32000 18.40	Hollywood		see March 21, allowed 3 lbs. A race since then Races when entered for \$12,500 or less not co	
	AT 3:81 Start Good, Westering, Time, 123, 1461, 1:107, 1:357, 1:42 Track!	fast. 426 1mm i	MAY 14, 1995 Value of Races \$16,000 Wine	or \$5,000c (second \$1,200c third \$7,400		.136.50 Exacts Paul
\$2 Mutuel Price	6-HAVE FUN	9.09 4.30 3.09	Last Raced Horse	264.053.09 Buinella Poel \$42,496.00 M/Eqt.A.Wt PP St	Y ₄ Y ₂ Str Fin Jackey	Cl'g Pr Odds \$1
\$2 EXAC	FTA 3-2 PAID \$47.46 SZ TRIFECTA 3-2-6 PAID \$198.26 SZ QUIN 2-3 PAID \$29.46	IELLA	ZSAkr957GG# Greers /	ndoza Line LB 5 117 6 8 Ferry LBf 4 115 7 11	41 21 11 11 Valenzuela P A	15000 1.40 15000 1.90
SIXTH RACE 14	MILES THE STATE OF		24Apr55 3SA4 Desprec	iada LB 4 117 11 2	41 21 11 11 Valenzuela P A 924 93 54 21 Antley C W 61 421 321 312 Pincay L Jr 11 1011 81 44 Valenzuela F H	16000 8.50
Hollywood H	, MILES. (LAI) MAINEN SPECIAL WEISHT, Para SELAN, 3-jun-aids : rur-aids, 1H Re. Older, 127 No.	and upword Weighter	1May 55 5Holl Hoist TI 23Aar 55 25A1 Miss Cr	te Winner LB 4 116 3 9 afty Siew LB 4 116 5 4	The first Clause CI	15000 17.20 15000 25.50
MAY HL 1986			1May 57Holf Coco Ls 23Apr 52SA3 Sival 1 i	N LB 411645	71 61 711 74 Atkinson P	15000 \$.00 15000 30.30
				ck Kidder LBbf 4 115 2 8	104 11 94 822 Slanc 85 24 34 64 914 Delahoussaye E	14900 18,00 16000 11,90
			10Feb55 2SA1 Pecos Q	ueen LBf 5 116 9 1	31] 544 904 1013 Sollis A Si 844 11 11 Castanon A L	16000 32,40 16000 2,80
					Time, :22, :45, 1:101, 1:232 Track feet.	
		1	\$2 Mutuel Price	7-GREERS FERRY	5.40	3.60 5.20

Trying to find "value" in any but the 8th race would have been most costly. Let's hope they had the 8th, otherwise, they would have to take that "vow of poverty".

What did the "value" exponents do? Sit on their hands or bet non-winning higher odds horses and lose? And publeeez, someone tell me, how does one acquire the prescience to know when a day is destined to produce winners paying as low as \$2.80 with one at \$8.80, another \$15.40?

I've seen their programs at work. Nothing in them to offer a clue other than to give a betting line and list each contender? Y or N.

Oh, yes, and even if the "value" boys were absolutely PERFECT in their projections, how many handicappers do YOU know who'll spend a day at the track and make only ONE bet? The theory may perhaps have a potential long run advantage; but how long is your long run? And how many losses in a row can your psychological equanimity tolerate? And more important, since money is the "bottom line" for the Odds Line bettor, how much money can you afford to lose before you panic?

Next we come to the subject of Multiple Track Downloading and Telephone Betting, as through Connecticut or wherever else one chooses. Modern technology can be a boon to the skilled handicapper using these data age conveniences. But at present, except for those with expensive, esoteric devices, only a Track Morning Line is available to help in making wagering decisions.

This was the essential nature of the brouhaha I got into with value advocate Barry Meadow in the two previous Follow Ups. Since I first met him, in 1986, he has been adamant about two things: the inability of the Track Morning Line to help get longer priced horses as well as those paying low mutuels; AND, the fact that ANY program (ours specifically) can get WINNERS who pay longer prices, when they occur, as well as near favorites.

For some reason he must think that all computer handicapping programs are dependent on factors that are, by mainstream standards, the most statistically dominant. Ours are not. This was Shane's only problem for a while. He got so used to his Quad-Rater/Thoromation programs getting long shots that he missed a lot of bread and butter horses. He, unwittingly, became a "value" handicapper. After a few losing days he reformed.

More and more handicappers in the future will be making telephone wagers in the morning before going to work or doing something recreational during the day, like golf or fishing as Tom Brohamer does. Unless they're obsessive/compulsive they won't be calling "late Odds" services, (when they're universally available), before making any wagers. These kinds of services are for those who will bet enough to warrant the added costs.

A LOT of people must be downloading and using telephone betting right NOW. Daily Racing Form sales are down almost 25% as of July 15.

Ads that used to draw good response are becoming less and less fruitful. And, it's no secret that the owners are hard at work looking for a buyer. I started the "rumor" that BRIS was thinking of buying it. Lo and behold at least a dozen persons have called me, as if they knew it as fact, and informing me of it, so that I could tell you. As of now it remains just a rumor.

Make no mistake about it. I am all for VALUE. I just don't believe in betting on losers because "If they had won, I'd make a bundle." For almost three years now, we've focused on getting the Long shots when they Win or come in the money at good prices. Value has been the main thrust of most Follow Up articles since issue #39, headlined "Making Money". There is absolutely no point in betting on a horse that has little or no chance of paying off just because, like Mt. Everest, it is there.

The secret to your getting value lies in your *records* and in finding and *knowing* the corollary readouts that produce *winners*. Then, having an approximation of the percentage of the time which horses have a given chance of winning, wager or pass the race based on your records.

Baumgarten, Burns and Barrios, along with a few hundred other clients, have mastered this art. Now is the time for all of you who do not enjoy their rewards to make the DECISION to emulate their success and stop wallowing in your own lack of success. The profit is there for the asking. All you have to do is the essential work, keep accurate records and bet accordingly.

Finally, on the subject of Value, we just heard from D.C. Millward, who wagers on Hollywood races at Hastings park in Vancouver, B.C. He tells us that horses paying in the \$5 range in southern California are paying \$10 or more when bet up there. Canada, anyone?

The July issue of American Turf Monthly had an interesting article on various wagering procedures. Of course it's only one author's opinion. But, courtesy ATM, here is a resume chart from the article:



The Hard Facts about Betting Systems

by John FitzGerald

Percentage betting Progression betting	Bet a fixed percentage of current bankroll. Add a fixed	Maximize profit	Reduced profit by 80% and increased losses
Progression betting	Add a fived	}	by 80%.
	percentage of any losses to bet size.	Eliminate loss	Failed to eliminate loss.
Due-column betting	Determine bet size by dividing desired winnings by odds.	Guarantee profit	Failed to increase ROI, but greatly increased amount bet.
Odds-based systems	Bet size is Maximize prof varied with stabilize winni odds.		Failed to increase ROI.
Celly betting	Bet size is determined by dividing value by odds.	Reduce chances of tapping out, maximize bankroll growth	When error in bestimating value was taken into account, bankroll was not maximized and
	error in		tapping out was not reduced. ROI was reduced, however.
Count	ating valuation	<u> </u>	

estimating value
was taken into
account, bankroll was
not maximized and
tapping out was not
reduced. ROI was
reduced, however.

Kelly is great to build both a bankroll and confidence. But when these two vital essentials have been accomplished, optimal amount Flat Betting produces the greatest over all profit if the amount of your wagers are consistent with your records and consistent skills. Zig zag betting is the most disastrous. You end up betting too much when you lose and too little when you win.

Sound familiar?

Shane Sartin -

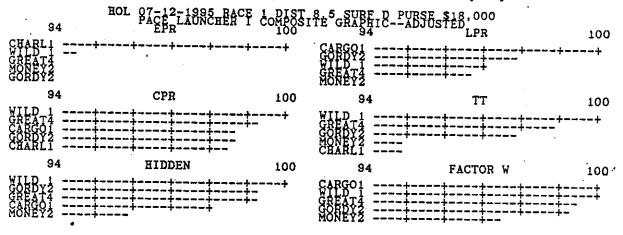
Value Wagers -The Aftermath

My dad is right when he says that he warned me about the abundance of low -paying horses at Hollywood Park. It does kind of go that way on average, I'll admit. Yet almost each day are a few horses that make the top two on all of our current programs that make it worthwhile going to the track; or a nearby off-site wagering spot, as I do.

Dad is also right about my trying to find value where it didn't exist and having several losing days because I ignored the obvious choice and went for the long shots; like looking for *value* that wasn't there.

To make a long story short, I went to my favorite off-track spot on Wednesday, July 12. All I really wanted to do was test a portion of a new program based on dad's Advanced concepts from the original *Pace Makes The Race*. It just happened to be a day when a number of Value horses came up one or two in our most potent readouts.

Dad doesn't like to show a lot of races where we get the winner #1. He says it throws people off, or deludes them, in his words. So, I'll show you the ones where the winner was 1st in several readouts – no way I could get around that – but second in Factor W. The rest came up number 1, even though I *tried* to get around it. Here are two examples. Value in the top 2 choices without having to make any Odds Line, which I haven't the slightest idea of how to do anyway.

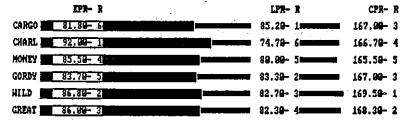


HOL 07-12-1995 RACE 1 DIST 8.5 SURF D PURSE \$18,000 Pace Launcher Ratings Composite

							KAW			
#	NAME	L	N	T	EPR	R	LPR	R	CPR	R
-RX53456	CARGO CHARL GORBY GREAT	1-22-4			5000000 5000000 5000000000000000000000	5-8040	85.77- 57- 78021- 81.3	1660040	07-55503 07-55503 07-55503 08-66-66-66-66-66-66-66-66-66-66-66-66-66	10005554

		ADJUSTI	:D		
EPR	R	LPR	R	CPR	R
######################################	6-1450X3	2700773 5403000	1650004	167.0- 1665.5- 1665.5- 1668.3-	3453-2





HOL 67-12-1995 RACE 1 DIST 8.5 SHRF D PHRSE 518,000 Pacs Launcher Hidden Energy and Factor M Graphic-ADJUSTED

	Hid- R	TN− R	
CARGO	86.99- 3	84.97- 1	W
CHARL	81.35- 5	88.47- 5:	
HOMEY	84.99- 4	81.83- 4	
GORDY	87.09- 2	83,43- 3	
MITD	87.75- 1	84.87- 1	PL
GREAT	87.99- 2	83.53- 2	

HOL 97-12-1995 RACE 1 DIST 8.5 SURF D PURSE 518,900 Page Launcher Late/Early Difference Graphic

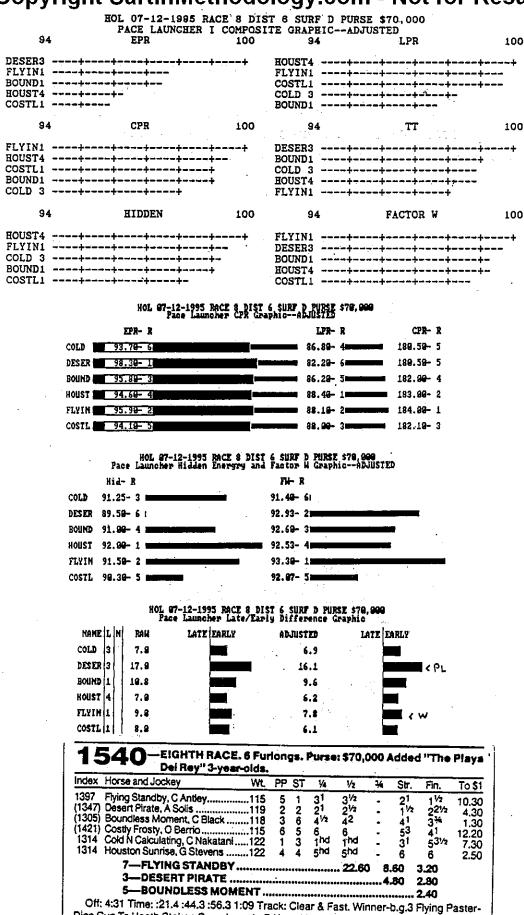
~ .							
HAME L	M	RAH	LATE	early	adjusted	LATE	EARLY
CARGO 1		-3.0			-3.4	W	
CHARL 1	I	17.3			17.3		
HONEY 2		5.5			5.5		
GORDY 2		-8.5			8.4		[
HITD I	П	2.5			4.1		P P
GREAT 4	П	2.7			3.7		

1533—FIRST RACE. 1 1/16 Miles. Purse \$18,000. Claiming. Fillies & Mares, 4-year-olds and up. Claiming Price: \$16,000-14,000

Index Horse and Jockey Wt.	. PP	ST	1/4	1/2	34	Str.	Fin.	To \$1
(1420) Cargosita, M Pedroza116	1	2	3hd	32	211/2	. 11	11/2	4,10
(9634) Wild And Wonderful, Desormeaux 117	6	4	411/2	41/2	3hd	<u>2</u> 3	24	6.00
1270 Gordy's Dancer, L Pincay Jr117	5	6	61	ż	5nd	3hd	3114	3.10
5063 Money Crunch, F Valenzuela117	4	7	7	61/3	7	612	441/2	17.90
1409 Great New Things, G Almeida116	7	5	54	<u>5</u> 5	42	<u>5</u> 1	58	35.00
1409 Charlierusse, C Nakatani	2	ī	1nd	1 hd	11/2	∡hd	623	2.50
9535 La Mastrona (Fr), C Black118	3	3	24	24	61	7	7	3.10
1—CARGOSITA				40.0	· ·	20	7 00	Ţ., Q

Off: 1:01 Time: :23.1 :46.3 1:12 2/5, 1:39 1:45 3/5. Track: Clear & Fast. Winner-b.m.5 Mr. Leader-Charmosina Tr-Mike Mitchell Own-Michael, D Ellis, Mutuel Mutuel Pool \$156,740 Exacta Pool \$117,011 Quinella Pool \$24,541

\$2 EXACTA (1-6) PAID \$74.20 📦 \$2 QUINELLA (1-6) PAID \$35.60



\$2 EXACTA (7-3) PAID \$104.00

\$2 QUINELLA (3-7) PAID \$34,60

Dice Cup Tr-Heath Stokes Own-Joseph, D Kowal Mutuel Pool \$259,544,20 Double Pool

\$17,965 Exacta Pool \$217,497 Triple Pool \$70,445 Quinella Pool \$31,439.

\$2 DOUBLE (3/7) PAID \$1,509,40

\$3 TRIPLE (6/3/7) PAID \$7,334.10

In case you missed my telling you before, I always use the contender-pace line selection method my dad's been writing about for the last couple of years.

Quad Rater got the races, too. I wasn't about to invest my money on the results of a new program without a trusty backup. Here is how Quad saw the 4th race. I don't know: does a \$9.40 win and a \$54.60 Exacta boxing top 3 equal Value? I'm not too hep on that but I still took the money.

HOL 07-12-1995 RACE 4 DIST 8.5 SURF D PURSE \$43,000 CHAOS FORMULA AND LONGSHOT RATINGS CHAOS Formula Rating 98% 99% 100% Long Shot Potential Rating HOLONS FORMULA POWER AND LONGSHOT RATINGS COMPOSITE MATCH UP AUTO RACE -0.56 FINISH R FOURTH RACE, 1 1/16 Miles, Purse \$43,000, Allowance, Fillies & Mares, 3-year-olds and up. Index Horse and Jockey To \$1 1245 Talanna, C Antiey 13 211/2 321/2 521/2 3.70 7.70 23.70 4.30 1.00 1245 Factual Attraction, A Solis. 1362 She's A.D.A., P.Atkinson . 1308) Response, E Delahoussaye 1112 Musicanti, C Nakatani 1301 Buff Duff, L Pincay Jr....... 9039 Pala Canyon, J Silva...... 115 -TAIANNA. FACTUAL ATTRACTION... 7-SHE'S A D.A... Off: 2:31 Time: :23.3 :47 1:11 3/5, 1:36 3/5, 1:43 1/5, Track: Clear & Fast, Winner-b.f.3 Cox's Ridge-Prospector's Fable Tr-Eduardo Inda Own-505 Farms Mutuel Pool \$245,436.80 Double Pool \$19,503 Exacta Pool \$233,317 Triple Pool \$53,726 Quinella Pool \$36,880. \$2 DOUBLE (1/6) PAID \$92.00 \$3 TRIPLE (3/1/6) PAID \$464.40 \$2 EXACTA (6-1) PAID \$54.60 \$2 QUINELLA (1-6) PAID \$26.20

...DOC SARTIN

COMMENTARY

WHO'S TO BLAME – Writer or Publisher?

William Morrow is an old, established trade publishing house. For several generations they have distinguished themselves by publishing some of the most famous writers: novelists, biographers, et al. You can be sure that, except for novels, all the other books they truly took seriously were scrupulously edited with all facts and sources checked carefully.

They did this with Tom Brohamer's *Modern Pace Handicapping*. They checked with me about authorization to use my material and about its accuracy. As the book says, I *did* authorize it. They even let me write an edited-by-them Preface.

That seems to be the point where their integrity regarding handicapping hardcover works ended. Perhaps somebody died. In the past few years a number of pages in their line of handicapping books, filled with dubious, near-slanderous statements from authors with personal axes to grind, have slipped by their editors and were published without checks for accuracy.

I guess they feel it's okay for handicapping related subjects but NOT in other fields. For example, if an author, who works or worked for City Bank writes a book making baseless, unfounded, and scurrilous charges against The Bank of America, Morrow, or any other reputable publisher, would be most cautious in checking every allegation in detail. They'd realize that, unlike an article in a periodical or newsletter, hardcover books may still be in print and read by future generations. So, of course, statements by authors must be able to stand the test of time and reality as opposed to being mere momentary opinions.

Never was there a better example of what I mean than in Morrow's recently published hardback, *Common Sense Betting* by Dick Mitchell. Now here is a list of some of Mitchell's works:

Winning Thoroughbred Strategies

Common Sense Handicapping

✓ Myths That Destroy a Horseplayer's Bankroll

✓ Thoroughbred Handicapping as an Investment

In the two I've checked, especially in the self-published version of *Thoroughbred Handi-capping as an Investment*, he praised me to the sky and appropriately attributed my contributions to the art and science of successful handicapping. Here's an example:

From his original therapy group Doc Sartin has evolved a methodology which in my judgment is one of the best and most profitable ways to invest at thoroughbred racing.

So profitable in fact, that he decided to incorporate its basic formulae into a computer program All In One, substituting fractions in 100ths for feet-per-second and using pars and an allegedly accurate odds line. But not overlooking the use of my 1982 Compugraph as featured in his ad:

Par:	22.45	GRAPH 45.32	400 E
			109.5
Front Runner	22.69	45.35	108.7
Horse Name	1C	2C	
Callide Valley	X	{-X+	-************
Tanker Port	X+	××	
Candyman Bee	X	(-X+	***************
Conflictofinterest	X	(X	X
Movinglikeawinner	Y		X

Look familiar? It was in the old Blue Manual (Handheld Calculator Supplement - one of the three manuals with membership) and can still be found in the Basic Manual (that's the yellow one) all copyrighted by me in 1981 - that's EIGHTY-one.

HORSE	F-1	F-2	F-3	Projected
A		M X III		3 1.
B	· I			2. 2.
G	X	No.	IIIII M	3.
\mathcal{D}			KIIII 4	. :
E			 	5. COPTRICAT 1981
				, , ,
-				LINEJeore
		1F= 2-	F-SP C RT.	Line Score 3FIF 1
*A!		15- <u>3</u>	F-Se C RT.	3F F
*A:		15- ½. 0	F-SP C RT.	3F F 1
		15- <u>2</u> : 0: (2) 2) (5)	F-SP C RT.	3F F 1 (2) 5
"B"		15- 2: (2) (2) (3) (3) (4) (5)	6-50 C RT.	3F F (2) 5

Now, I don't object to this so much because, in *Common Sense Handicapping*, he openly admits on page 16, to "Shamelessly Stealing". His only problem is that he conveniently failed to mention who he stole from. He gave Tom Brohamer complete credit for all of my innovations conceived by me while Tom was slaving away at the telephone company using his own compilation of Beyer type figures. Mitchell's denial of the true source is no fault of Brohamer's. He spells it all out in HIS book *Modern Pace Handicapping*.

So stealing I don't object to when the guy admits it. Open prevarication is however, a horse of a different color. Here's a little excerpt from Common Sense Betting:

Betting two horses per race is strictly for beginners. It's a psychological strategy. You'll go to the win window much more often by betting two horses. The trouble is, every time you win a bet, you're giving away one point in odds because of your losing bet. (Assuming that you bet the same amount on each horse.)

The Sartin Methodology urges its followers to bet two horses per race and dutch them as follows: 60 percent of the total wager on the short-odds horse and 40 percent on the long-odds norse. This is not a very good way to do things. You're much better off doing the opposite: 60 percent of your bet should go on the long-odds horse and 40 percent on the short-odds horse. The absolute best way to dutch horses is to bet them in proportion to their edge-to-odds ratios. In fairness to Sartin, he's almost forced into his betting scheme because his method doesn't generate a betting line. It's strictly a selection-oriented method.

I said prevarication before, but this is a flagrant lie. We had Line Scores from 1981 on which were statistical Odds Lines that told users what combinations of horses were bad bets and which Value bets. Since then we have marketed 3 programs containing Odds Lines that are as good as any others, which isn't saying much (if the truth be known and recognized). As for betting two horses being only for beginners and a psychological strategy, ask the dozens of one-horse bettors who reluctantly switched to two horse win wagers when the odds were appropriate.

A few were looking for the nearest bridge to jump from until they gave it a try. Now you can read their commendations about wagering and "Psychological strategy" in Vox Populi. For Mitchell's coup de gras, here is a portion of page 136:

I thought about the Sartin Methodology's goal of 63 percent winners using only two horses. This goal seemed much too ambitious in the light of the reality that the public needs three horses to get near 66 percent. (Unfortunately, many Sartin acolytes get very discouraged because they can't seem to achieve their avowed goal.) It occurred to me that 60 percent winners using three horses would be a realistic goal. This means that you can be 90 percent as good as the public and still meet your objectives. Also, 30 percent winners with one horse seems to also be a realistic goal (not easy, but achievable).

For a person who has had no direct familiarity with the Methodology since 1986, he presumes a lot. To begin with, I don't consider any client as an acolyte, and secondly I know where he gets the phrase: "Unfortunately many Sartin acolytes get very discouraged because they can't seem to achieve their avowed goal." We DO have about 18% who probably couldn't consistently win 60% with FIVE horses. They are our failures. I

regret MY failure in not being able to help them achieve their goals despite the fact that they fail to read, or as they say, "Can't" (meaning won't) understand the manuals, use their own smorgasbord of contender/pace line selection instead of what is prescribed in the Methodology; get bent all out of shape by perceived track/trainer/jockey manipulations, post positions and, most sadly, worrying so much about getting higher odds that they "claim" to get shut out every time a long shot wins. Then there are those who just plain "don't get it" no matter what they try and should avoid wagering any more than \$2.

These people leave us and go to Mitchell, hoping that the illusion of value will compensate for their lack of skill. They're the Cal Worthington type of horse racing devotees. "We don't make any money selling you a car" so the ad may go, "but we make it up in VOLUME!"

So these are the people Dick is referring to, our losers who go to him. I just cannot imagine one of our many 67+% winners doing so, unless Brohamer was a guest at his seminar. What Mitchell fails to acknowledge is the fact that any of his people also do the reverse and come to me. They cannot win following the Value principle, so when the rent comes due, I get them. But I have NEVER printed one of their letters or quoted any of their comments, or, in any other manner used them to defame Mitchell.

In fact in the ONLY hardbound book to which I ever contributed, I praise Mitchell highly (page 16 and pages 146-147 of the original *Pace Makes The Race, An Introduction to the Sartin Methodology*, O. Henry House Publishers, 1991). This doesn't make me a nice guy; just one with enough perspective to know that if you speak negatively of someone or something in a hardbound book, your words might be reversed by time when read by future generations.

This is NOT true of a periodical like the Follow Up. Its purpose is to reflect contemporary facts, opinions and concepts. So when I have a gripe you'll read it here – not in any of the hardbound books I may write.

Howard G. Sartin, Ph.D



The Psychology of Winning

SELF TALK - PART II

My first article on Self-Talk created a little response, but *nothing* like that from our last issue. It ranked on a par with our column on Attention Deficit Hyper/Hypo Active Disorder, which caused many clients to seek diagnosis and 40% found they *had it*. Most were prescribed Ritalin and their handicapping began to slowly improve.

No client took the idea of Self-Talk more seriously than one of our newcomers, Mel Shrawder. Mel's list is carefully thought out and worded in his personal lexicon so that each phrase is indigenous to his own personality; just as advised in Follow Up #51. In reading it be very careful to note the meaning behind his five steps.

STEP 1 - FORMER contaminated thought

STEP 2 - HOW he intends to replace them with reality

STEP 3 - WHAT he will no longer think or do

STEP 4 - RE-DEFINING his own ego boundaries

STEP 5 – WHAT IS

Have the *true* meaning behind his 5 step approach FIRMLY in mind as you read his pages. Please note: his reference to me as "The Second Coming" is not meant literally but is a phrase indigenous to his personal lexicon. We all know I'm no such thing, especially me. However, if using the phrase *helps him*, then it's okay.

This is a bright guy who, in his search for truth, has bought a lot of systems and methods in his day. He's the kind of person who made this Methodology famous because of a willingness to do the work and follow advice and not, as he puts it, dictates but guidance.

THE FIVE LEVELS OF SELF TALK

Level II	Level III	Level IV.	Level V
"I need to I should"	"I never I no longer".	" am"	11.18
should define for	I no longer am	I am a winner. I	It is fulfilling to
myself what I mean	confused about	know what "winner"	know that
	what the term	means and what	becoming a winner
	winning means.	steps are needed to	in handicapping can
should have		get there. I am	help me to become
confidence that	I no longer believe I	confident of being a	a winner in all
even though I'm	am a loser because I	winner because of	ventures.
	know I'm capable of	all the research I	
hard work I can	winning and will feel	have to support my	
improve my	that confidence a	opinions and my	
situation but	winner has because	investments. I am	
	of the backup	sure that I will miss	
I need to thoroughly	studies I have to	races but am also	
examine what things	validate myself.	sure that each loss	
have stopped me		will only contribute	
from winning in the	I never complain	to my improved	. 01
past and improve	anymore about the	handicapping.	-
upon them but	bad breaks I've got		
	but look at each		
	missed race as an		
	opportunity to learn		
	something about my		
	handicapping that		
	I've missed before.		

Call L	Level II "I need to I should"	Level III "I never I no longer"	Level IV "I am "	Level V "It is,"
to hit	should realize that	I no longer look for	l am confident I will	It is not the price of
the big one.	the big one comes	the big one but look	hit large paying	the horse but the
<u>.</u>	infrequently but	at the longer series	winners. I am also.	growth of the
		of twenty.	proud of myself that	bankroll that is
	should realize that		selecting a large	paramount.
=	-	I never select	priced horse will not	
<u>a</u>	and horses I bet on	wagers on the basis	alter my main	
3	will define the big	of short term	objective of long	
0	one for me but	bragging rights but	term profitability. I	
		on the basis of long	am an expert at my	
	need to review and	term profitability.	track and I am glad	
y	do a thorough factor		that I am in control	
ar	analysis of each	I no longer am in	of my selections	
hc	horse that wins or	doubt as to what	rather than the price	
99	combination of	kinds of horses win	of a horse	
hc	horses that win that	with bigger payoffs	overwhelming my	-
<u>dr</u>	qualifies as a big	at my track and it is	decision making	
o	one in my book	my track!	process.	
pr	but			

Level I "I can't"	Level II "I need to	Level III "I never	Level IV "I am "	Level V "It is "
	l snould	l no longer		
I can't choose the	I should place my	I no longer place my	l am no longer a	It is reassuring to
right races to put	large bets on the	large bets on the	whiner. I solely am	know that true
my large bets on.	right races but	wrong races.	responsible for	hunches come from
			selecting appropriate	proper
	I should define what	I no longer am	races to play. I am	preparedness.
	I mean by the right	confused about the	confident when I	•
	races but	difference between	walk to the window	
		what I define as a	that I've made the	
	I need to review and	wrong race and a	right bet on the right	
	do a thorough	right race.	horse in the right	
	analysis of my wins		racel	
	and losses to	I no longer doubt		
	determine what is a	any bet I make at		
•	"right betting race"	the window that it is		
	and what is not and	the right bet and		
	what constitutes a	within my comfort		
	large bet for me	level.	112 1-	
	but			

action of the last																			-	•			٠	•	
Level V "It is"	It is the ability to	pass a race that	leads to control in	ones playing and	one's long term	profits and in	growth in things	besides racing.													•				
Level IV "I am "	I am able to pass a	race that is deemed	too difficult with	ease. I am happy	that the respite of a	tough race allows	me to enjoy a good	book or a stroll	through the track. I	am amazed at my	self control in being	able to close the	form on those races	which my research	has shown would be	folly to try and profit	from.								
Level III "I never I no longer"	I no longer hesitate	to pass on a race	that is too	competitive or	difficult to select.		I never fail to take a	good book along	that is not about	handicapping and	will keep me	interested in	something else on	races I pass on and I	no longer engage in	conversation about	the race or open the	form again if I've	decided this is a	race to pass.	I no longer have any	doubts about which	races are successful	for me and which	are not.
Level II "I need to I should"	I should pass on	races that are	difficult to select	but		I should find ways	to occupy my time	so I don't get bored	passing a race		I need to find out	which type of races	I'm poor at and pass	those races and I	need to find things	to attract me or that	keep me from being	bored so I can	psychologically pass	races but					
Level I "I can't"	I can't seem to pass	those races which	are difficult to	select.																					

							<u> </u>															
Level V "It is"	It was out of Chaos that God created	the earth and it was good. The Yellow manual may be	chaos for many but for those seeking a	path it is like the parables of Christ.	Difficult to decipher	but full of meaning.				. *							`					
Level IV "I am,"	I am certain Doc Sartin is the 2nd	coming. I am sure that the yellow manual is the	Horseplayer's Bible. I am sure that there	are many more tidbits of knowledge	to be gathered from	old yeller than all the	39.95 books out	there. I am	confident that any	confusion in the	manual will be	answered by the	staff at O. Henry	House.								
Level III "I never I no longer,"	I no longer belive that Sartin is trying	to keep me a loser. After all wouldn't he lose a client?	I no longer believe	that the yellow manual is a panacea	for all my	handicapping	introduction into a	process.		I never doubt that	the staff of O Henry	House will be more	than eager to help	me if I have a	problem with the	Wethodology IT I	nonesuy ten mem	I've tried as hard as	I can to find the	answers in the	manual.	
Level II. "I need to I should"	I should trust Sartin and his followers at	their word when they say "keep the manual the way it	is," but	I should realize that all these	components in the	yellow manual are	me more but to	clarify a growing	process that has led	to his newer	programs but	•	I need to examine all	the differences I		the manual and talk	or write to O. Henry	House and get the	needed answers to	these supposed	differences but	,
Level I "I can't"	l can't seem to reconcile those	differences between the yellow manual and the quad	program.					-						-		-						

Level V "It is,"	It is evident that ve areas of handicapping can ny only lead to profits if for those in the hand vers vers vers vor or
Level IV "I am "	I am certain the DRF + TV is superior to other normative times and pars. I am certain that my own research will verify this fact and will provide answers to problem areas to allay my fears. I am confident that my hands on testing will reveal the truth of SR + TV over Beyer, normative times, or pars.
Level III "I never I no longer"	I no longer look at Sartin's and Bayle's findings skeptically but as well researched studies. I no longer believe pars, normative times or Beyer ratings are superior to DRF SR + V without thorough hands on testing and research of my own.
Level II "I need to I should"	I should accept Doc Sartin and Jim Bayle's Sports Stats that say DRF SR+V is a better predictor than the Beyer figures for ROI but I need to do my own simulation of a series of races using normative times (via Quirin type adjustments to the SR-TV) as well as trying a pars approach as well as splitting up the Beyer speed rating and variant as defined in Beyer's Beyer on Speed and compare these to a series of races using Sartin's suggested approach to really believe Sartin 's
Level I "I can't"	I can't seem to accept the fact that the DRF SR + TV are better than pars or normative times.

Level V "It is "	It is knowledge that	leads to serenity	and security.				-																	,					
Level IV "I am"	I am calm and	composed when I	make a wager	knowing that the	result will not result	in the loss of the car	payment, my	bankroll for the next	few months, or any	such disaster. I am	confident I'll know	when to fight	another day. Just	like a boxer knows	when its time to	cover up and when	its time to advance.	I am aware that my	psychological and	physiological factors	play a large part in	affecting my	success and my	stability in this	game. I am listening	to their signals and	particularly prior to	wagering (Pass or	Play!)
Level III "I never	l no longer make	bets on races with	wild bets that place	me in a precarious	position early in the	card.		I never go beyond	my stop loss limit	for a day.		I no longer ignore	the psychological	and physiological	effects a bet may	have on me and	listen internally to	what each is trying	to tell me. (i.e. Is	this something	you're really	confident about?	Why?)				•		
Level II "I need to I should"	I should reduce my	percent bet if I'm	afraid of falling too	far behind early but		I should set a stop	loss limit for the day	but		I need to find my	comfort level not	only in what percent	to bet but what	constitutes my	psychological	breaking point	where I start to	waiver from my	prescribed betting	plan and begin to	plunge but								
Level I "I can't"	l can't stop	plunging when I	have a bad start or	a losing day.																									

	<u> </u>											• •																
Level V "It is"	It is always better to predict what	your adversaries	might do than to be	a blind man walking	over a canyon cliff.												-			:								
Level IV "I am,"	l am prepared before I go to the track and	have an excellent	betting plan. I know	my stop loss limit. 1	am aware of the	dangers that early	plunging can do to	my psyche and my	bankroll. I create	race scenarios	before arriving and	try to anticipate how	I would react to	certain situations	such as my top pick	going off at 2/5.	Will I exacta it,	pass, place or	whatever. I am sure	this kind of	predicting will better	prepare me for	which way to go.	After all a doesn't a	basebali player try	to anticipate a fast	ball rather than a	curve.
Level III "I never I no longer"	I no longer go a day without jotting	down something	new I learned from	the yellow manual	or a tollow up.		I no longer handicap	a card before	exploring some new	fact through the	factor evaluator.		I no longer am	unsure about my	minimum accepted	odds and maximum	risk per race.						. •	•				
Level II. "I need to I should"	I should reread those sections in the	yellow manual and	the follow ups	thoroughly but		should use my	factor evaluator to	advise me but		I need to decide	whether consistency	with lower payoffs	is more important to	me than higher	payoffs with less	winners and more	investment but				-				•			
Level I"	I can't figure out: when I should	dutch, play place,	show or exotic.																									

Level V	it is knowledge only when it is proven so.
Le "It	it is knowledge o when it is proven so.
Level·IV "I am"	I am unaffected by the William Morrow supposed experts of handicapping. I am confident about only those handicapping precepts that have been tried through my own workouts or through those I trust. I am a seeker of knowledge but not hypothesis without extensive testing.
Level III "I never I no longer"	I no longer open those books. (I'm thinking about giving them to a brother-in-law I don't like.) I no longer accept horseracing notions without my own thorough testing and Doc Sartin verification.
Level II "I need to I should"	I should get those books out of my house, sell, trash or burn but I should realize that these writer's ideas may not correspond to the Sartin Methodology without verification from Doc Sartin himself but I need to either abandon my previous handicapping literature or verify the usefulness of it from Doc Sartin, the manuals, or better yet my own research but
Level I. "I can't"	I can't accept abandoning all my other handicapping notions from other books.

Level V "It is "	It is enlightening when Messiahs guide rather than dictate.	
Level IV "I am,"	I am confident in Doc Sartin's honesty and integrity in not only his concern for my handicapping success but also in his emphasis on my self improvement and acceptance of my personal responsibility for success. I am secure in knowing that others believe this as well. I am aware that his operating costs are reasonable to assist others on the path to success. I am grateful to him for recommending this book that has helped me organize my thoughts toward becoming a better	player and a person. Thanks.
Level III "I never I no longer"	I no longer doubt Doc Sartin wants me to win. I no longer doubt he has helped many others. (Vox Populi) I no longer believe his prices are excessive especially compared to I OMITTED MEL'S WEIL- INTENTIONED LIST OF METHODOLOGY PIRATES. HE'S A NEWCYER AND HE KNOWS WHO THEY ARE. YOU OLD HANDS SHOULD ALSO KNOW BUT I WON'T DIGNIFY THEM BY NAME. I no longer feel all my solutions need to come from him. My	best confirmation.
Level II "I need to	I should have faith in this guy but I should determine whether I'm basing my judgment on him on my past bad experiences with horse racing shysters who touted their method as the best thing since sliced bread but I need to run tests on his approach and detail my results before making any prejudgments but	
Level "I can't"	I can't believe that Doc Sartin is more interested in obtaining my money than really helping me become a better handicapper and a better person.	

Photocopy this page for your own use.

THE FIVE LEVELS OF SELF TALK

Level 5 3				
Level 4 ""				
"I no longer"				
Level 2 "I need to I should"				-
Level 1 "I can't"	·	,		
		46		

I did NOT re-do Mel's own pages to save space. I want you to see exactly how he did it for himself. He will make his Self Talk audio tape with this outline as a guide.

He will become a winner!

Many of you will do likewise and thusly improve your own skills and profits. Others will scorn the idea and remain in stasis. If your stasis is constantly winning, that's okay. You have already overcome. But if your stasis is NON-winning or even LOSING, you should give some consideration to the fact that true success comes from within. No amount of INFORMATION, regardless of quality, can help unless you have a winning inner-self.

That inner-self confidence comes with time. Sometimes a long time, sometimes less. I know. It took longer, almost a year before I could win both races and money. Why? Well, my problem was that I focused too much on the problems inherent in winning races and failed to do the kinds of things I've been advising you to do: those *psychological* exercises we've been publishing since 1987. It was just a matter of "Physician Heal Thyself". When I stood back from myself and re-defined myself, heeded some of the valid wisdom of my own calling, I began to win in all the ways that I desired.

Mel will and so can you!

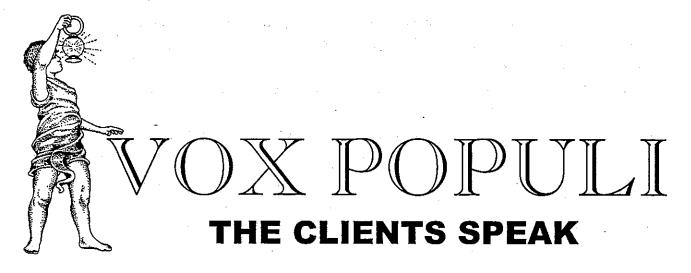
Mel also sent this:

WIN:

Modern definitions:

to succeed in arriving at a place or state
to get possession of by effort or fortune
to reach by expenditure of effort
to gain the victory in a contest
to gain in or as if in battle or contest

from old English "winnan" to struggle



Dear Sirs:

... I also found out today that I cannot get on line with Connecticut. The State of Mississippi has made it illegal to place phone wagers. Then I messed up my disk. Not a good day!!

I have been doing pretty good with Synergetic Match Up II. I just won 6 in (a) row at Louisiana Downs last week end. S.W., Mississippi

Doc,

Enclosed you will find a check...Please send the Quad Rater (and) Factor Evaluator. I've used your programs for the last 12 years and I'm still doing very well at the track. Yours Truly,

A.E. Florida

Dear Dr. Sartin,

A couple of weeks ago I purchased Quad Rater. I received it just in time to play the big Gold cup feature at SA and caught the \$60+ longshot. I

have had several mutuals in the 20's since then. I also have Entropy II and am thinking about investing in Synergetic Match Up II and using all three programs in concert as set forth in the last couple of FU's. Preponderance of evidence... Sincerely.

C.S. Nevada

Doc Comment: Preponderance of evidence- a legal term, can be devastating if too much evidence is used, as in 3 programs. I prefer corollaries which, when reduced to viable evidence, requires no more than 2 programs.

To Shane and staff:

Thank you for the Quad replacement and thank you also for your patience and courtesy in regard to my calls to the office.

It shows a touch of class.
Thanks
C.M., New York

Doc.

I have thoroughly read all of the basic membership materials. I appreciate what you have put together for people who are willing to work in order to win at the race track. I have always enjoyed thoroughbred handicapping and its potential rewards. I recently completed graduate school and am a proficient PC user. (Utilizing your Methodology and software is a perfect combination for me.) I have read all the widely known handicapping books and some obscurely unknown. I also get a number of "\$1,000 A Day with \$20 Bet" systems that go right in the trash. I have to honestly say that out of all the material I covered, I was able to get more out of your manuals. The print is not fancy, but the content is rich. ... I am willing to make commitment and do whatever it takes.

Thank You, N.L., New Jersey

Dear Doc Sartin and staff, Enclosed is my check for the Factor Evaluator program. Also a special "thanks" to Shane for his comments in "Two Adjust or Not Two Adjust" in issue #51 of the follow Up. This article was very helpful to me!

Many thanks for your continued efforts.

B.H., Texas

Dear Doc.

Thank you for taking the time to answer my questions on the two adjust. The two issues that you sent esp. #46 on ádjustments cleared up my thinking. (Or dissolved my resistances to be more accurate.) Your letter had a Zen master bluntness to it, and the lesson was not lost on this client. The other factor was I lost two races and skipped a third which I would have lost knowing that I could have used the two adjust. Missing mutuals 9.20, 14.00 and 18.60 hurt esp. when the two adjust works.

Not all that resistant any more, D.A., Illinois

DOC COMMENTS: The two adjust is effective when all your entries belong in the race. (In this case, horses going from Sportsman's at 7/8 mile circumference to a mile track.) When the one and two adjust get the same horses 2-1 or 1-2, you can take it to the bank.

Dear Doc,

Enclosed are my first set of Thoromation reports for the Hastings Park meet of 95. Enclosed you will find a race that I'm sure you'll find interesting. I have done the race two ways, one using the one adjust and the other using my own variant. (I have managed to get rid of virtually all my other mainstream ideas except the variant,) I guess it must by my ego, which I know gets in my way, but I'm gradually coming around. I have adopted your advice on using best of last three at class and distance. But I had to virtually re handicap all of last years races to prove it to myself. I am still

leery sometimes but the back up I did last year prove(s) to me it was a winning play. I have also started betting two horses to win. Another thing that I have found difficult but everything else you said was true so why not this.

Thanks Doc J.H., Canada

PS - A friend that uses Quad Rater also had the winner.

Please send me a copy of Factor Evaluator program on 3.5 disk...Please thank Dr. Sartin on my behalf for his good work.

Sincerely,

R.S., Texas

PS - Got the exacta at Belmont Stakes using 2 horse 7,10 box. Thoromation had it pegged!

Dr. Sartin, Staff, et al,
My sincere thanks for your
prompt and courteous response to my request for a replacement for my damaged
EXDC disk. I nearly panicked
but was able to use my unfamiliar KGEN with some success.

I am really enjoying my Quad Rater. It is fantastic.

Thank you very much for all of your help.

Sincerely,

L.C., New Mexico

Dear Dr. Sartin, Please send me the Match Up manual.

...Thanks for all your great work and insight.
Sincerely,

J. DeM. Canada

"Sometimes as I sat watching I wondered about the immemorial question of the track: could the races be beaten? The answer was tough to swallow: Yes, they could be, but never by me. I lacked the qualities necessary for success-dedication to the profit motive, a high tolerance for the drudgery of daily handicapping and record-keeping, a cold, emotionless eye, a tightly controlled system, an account's approach to cash flow, and the cutthroat managerial attitude of a Harvard Business School grad."...

Howard,

This is an excerpt from Barich's "Laughing in the Hills" I dislike the Harvard MBA mentality intensely and this author is suggesting we have to be one to be successful. R.R., California

DOC Replies: Harvard is okay unless you flunk Chaucer. Barich is a good writer but claims no handicapping skill. "Laughing in the Hills" was written before we came along to prove that carpenters, plumbers, ex-Navy men and other non-Harvard types could out-handicap most Ph.D's regardless of their university.

Dear Gloria,

...I am utterly amazed at what Dr. Sartin has done with the horses. I ran three races today and he had the winner in all three. One a \$24 horse. I only possess two Follow Ups. #41 and #50. I get the Thoroughbred Times and Blood Horse and would love to keep them all but I read and pitch. I did

not keep the follow Ups because I was not a client until I purchased Synergetic Match Up II last month. When Dr. Sartin says to look in #27 that means you should have been a subscriber a long time ago. I thought I was using the same program. Hah! I was so far out it is not even funny.

...If there is no seminar before (August), I will contact your in advance and see if I can come to Beaumont and meet Dr. Sartin for lunch or coffee or something. I am really impressed by what he has done. Thanks,

T.R.G., Louisiana

DOC'S COMMENT: TRG is a native born Irishman and before joining us was a good handicapper in his own right. He joined us fully knowing he'd have to alter even some of those "mainstream" factors he was winning with. He is a true asset and man of middle years willing to accept change when change is called for. UP THE IRISH! (Except for Notre Dame...joke?)

Dear Howard,

You are a *real* magician. Howard. Others can do their sleight of hand, and their misdirection based pseudoconjuring. You have wrought real, lasting change in many lives in a strongly positive way. You damned well kept me from burning out and leaving my profession at a most critical time early on, and lately, just knowing that I have been one of those in whom you have invested your gifts has reinforced my ability to get on with my goals (I.D. withheld)

Dear Doc:

I was excited as usual to receive the new follow Up. It is full as usual with interesting and valuable information and observations. It was with great shock and anguish that I read that someone named Tim Remey won the contest that produced "Valence" as a substitute for "Bias" when I was the actual winner.

Now I know how you must feel when you read in (name deleted to protect the guilty, Ed.) ads that he wrote Pace Makes The Race. I expect to see a full page correction in the DRF. Seriously, keep up the great work. You and your organization are truly one of a kind and I am honored to be a client. Larry Lyons, California (winner of "Valence" contest"

A letter for Shane:

Dear Mr. Sartin:

Thanks for your helpful column (On Line with Shane) in the Follow Up manual that I subscribe....

Your column as well as race analysis in the follow Up manuals are of immense help to the clients like myself. Of course, Dr. Sartin has no match in this industry as to his insight and expertise that other so called experts envy. Please pay my best regards to both Dr. and Mrs. Sartin and to Mary and the tireless staff and thanks in advance for your help.

Sincerely:

T.M., California

Dear Howard:

Received the Factor Evaluator a couple of weeks ago. This is a great addition to the Methodology. It keeps things neat and organized. This is a *must addition* to all in the Methodol-

ogy. It goes hand in hand with Quad Rater and Thoromation. I had the opportunity to invest a day at Yakima Meadows on Sunday March 19, 1995. I have enclosed my financial summary for this day. The off track betting is only an hour away. Not a bad day profit net but when converted back to Canadian dollars at an extra 40%.

I have had a lot of dealings with you and your staff and there is one thing that is a fact, everyone involved has a great deal of class.

Thank you again, D.C.M., Canada

...My oldest daughter said this weekend "this Sartin guy (no disrespect meant) must be a genius." It was Sunday and we were 5 for 5 in the first 5 at LaD. Unfortunately I had only played a \$2 pick six ticket and the seconditis set in after that. I have taken your advice to heart and the classing of animals is a very important step in the winning selection process. What I am impressed with most is that AA1 tm1 and tm2 get the 3 yr old winners most of the time. In all my handicapping years the 3yr olds were the hardest to figure. Oh sure you can take the top money horses in the classics, but I'm talking about he run of mill 3 yr olds.

T.G., Louisiana

A (not so) brief note to Dr. Sartin: (Let's call it a client profile in the making).

I had the good fortune to buy Pace Makes the Race back in 91/92, and had the even greater fortune to attend the Sartin seminar in Seattle that year.

Shortly thereafter I ordered the Phase I and Synergism II programs. That was before I even knew how to turn a computer on or off, worse, I didn't even own one. That obviously did not help much in using the methodology, but I was also extremely busy at work, a.k.a. the "real" job. In short, there wasn't much time left to get involved with racing and the methodology.

A little over a year ago I bought a computer, and I have since become reasonably adept at using it. I actually know what I'm doing most of the time. So an old dog *can* be taught new tricks after all.

The reason for telling the above of course is two-fold:

1) To let you know that some of us in PIRCO land (the ones you usually do not hear from) are still out there and have not given up on our and your goal to become winners. My style of doing things has usually been the Sustained type, but that's about to change to a Presser style, besides, that's where most of the winners are coming from at YM, at least lately.

Speaking of YM: the best news in years for us in the hinterland of horse racing since Longacres closed is that the Corps of Engineers has given its blessings for a new racetrack site in Auburn, about 8 miles south of old LGA. So hopefully about a year from

now, we will actually have some real racing in this area again.

2) this is really a letter to myself; committing to my goals. And yes, you...and all the other teachers are right: one has to work on it if one wants to succeed.

With Best Regards, D.H., Washington

Dear Howard Sartin:

Enclosed is my trial copy of Fractals which I've had since the seminar in Beaumont in early 1994. The floppy finally crashed after many months of use and I feel like a fish out of water without the Fractals program. Although I haven't sent you any results from my handicapping with the program for quite a while, the longshots have kept coming in My ROI since January, 1995 has been a fantastic 1.56 on win bets. It does even better on Exactas and Trifectas. Sometimes I use Fractals in conjunction with Entropy, but usually I just use Fractals alone. I seem to do better just by betting the longshots to win whether it shows up in Fractal B or Fractal C. If a favorite or short price horse comes out on top of any Fractal, that horse is my Exacta/Trifecta key. It has done outstanding on all Northern Calif tracks, including the Fairs.

As soon as you are satisfied enough with Fractals to offer it for sale, please put me down for an early purchase. Of all the programs I've got from you Fractals is the best for me. In the meantime, could you please send me another copy of the trial Fractals program? You can charge me what you feel is a fair price for all the use

I've already gotten out (of) the program....

Doc, thanks for all your good support and information over the past years. Although I have been playing the horses for over 20 years, only since I've been involved with your organization can I call myself a horse race investor. You have supplemented my knowledge and income more than you will ever know. Thanks again.

E.H., California

DOC'S COMMENT: The way we do ROI's is to add 1 for bet. His 1.56 = \$2.56 or a profit of \$1.56 for every \$1.00 bet.

Doc,

I had a great 4th of July weekend. 4 races, 2 Triples - \$1500. Next day: 4 out of 4 races won for \$129. 3rd day 4 out of 5 races \$210. Third day only went 5 of 8 but took in \$2,059. But THAT'S not the GOOD NEWS. I have been making a nice living for the past 2 years. When I go to the track I walk in like I OWN it...I DO! I'll see you Friday July 28. I hope you like lobster.

R.B. New Hampshire

DOC'S COMMENT: 2 years ago this guy, although a wonderful person, was seemingly lost. Jimmy and I had about given up on him. He was a candidate for Mitchell's erroneous portrait of a Sartin client. Now look. Oh, yes. I LOVE lobster!



Recognizing Turf Breeding

by Elliott Sidewater

If anyone out there can remember the July 1991 summer seminar at Baltimore, MD, you probably also remember the 100 degree temperatures and a hotel from hell. What I remember most about the seminar was a turf longshot named Wild Cataract (he paid a bit over 10-1) that helped many of those in attendance cover expenses for the weekend. As a teaching member, I was given 3 or 4 of the 12 races on the Laurel card to discuss on Sunday morning with the group. Audience participation was invited, and the other teachers (Mayne, Connolly, Brohamer, Bradshaw) were free to chime in as well during the analysis. The race was not mine to analyze, but I had spent the entire evening alone in my room handicapping the whole card.

When Sunday morning's group handicapping session started, I was excited about Wild Cataract but determined to keep my mouth shut until the very last minute. I was curious to see if anyone else would pick this breeding standout. The only two people in the room who mentioned the horse were (not surprisingly) Bradshaw and Brohamer. Bradshaw felt the horse's back class made him dangerous against what everyone agreed was a non-descript field. Brohamer said "this horse is bred for turf". I told the crowd that Silver Hawk, Wild Cataract's sire, had 30 wins from 125 starts last year, and was one of the best turf sires in the world. I picked Wild Cataract to win, and said it was a strong selection.

Anticipation of improved performance (with solid justification) is one of the best wagering situations to be found. The trick is knowing exactly what constitutes solid ground for this kind of bet. After studying turf breeding for years, for wagering purposes, I recommend the following guideline:

Definition - An outstanding turf sire must have at least 8 wins in a year period, and also must have 20% wins from starts.

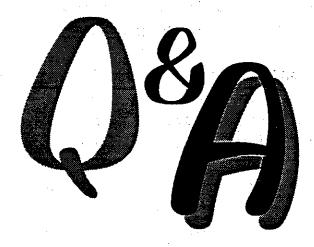
My justification for these guidelines are: sires with seven or less turf wins have simply not proven enough and too often a single horse accounts for most of the wins. This is not good enough to bet with confidence. There seems to be a "break" in the data between 7 and 8 wins that is seldom crossed anomalously. The 20% guideline shores up the 8 win qualification and cuts the list of eligible sires to less than one page in length. What's left is the cream of the turf sire crop.

List of Outstanding Turf Sires for 1994									
(must have at le		<u> </u>	20% wins from						
	start		***						
Sire	Starts	Wins	Percentage						
Bluebird	31	10	32.26						
Blushing Groom	39	10	25.64						
Chas. Conerly	53	11	20.75						
Country Pine	45	- 9	20.00						
Dance Bid	30	8							
Danzatore	48	11	22.92						
Dayjur	28	12	42.86						
Encino	45	13	28.89						
Groovy	61	16	26.23						
Interco	37	10	27.03						
Irish River (FR)	79	21	26.58						
Java Gold	68	16	23.53						
Jeblar	100	20	20.00						
Lord Avie	95	20	21.05						
Mokhieba	38	9	23.68						
Mr. Prospector	190	40	21.05						
No Louder	77	16	20.78						
Northern Fling	40	8	20.00						
Nureyev	224	49	21.88						
Raft	37	10	27.03						
Rampage	37	8	21.62						
Red Ransom	29	13	44.83						
Riverman	60	14	23.33						
Rousillon	32	14	43.75						
Salutely	50	10	20.00						
Seattle Song	155	31	20.00						
Seeking the Gold	52	11							
Shelter Half	60	13	21.67						
Skywalker	68	15	22.06						
Slew City Slew	52	12	23.08						
Slew Machine	40	12	30.00						
Sportin' Life	40	11	27.50						
Storm Cat	65	14	21.54						
Theatrical	127	32							
Timeless Native	34	8	23.53						

List of Outs	tandir	ng Tui	rf Sires for						
1993									
(must have at le	ast 8 wi	ns and :	20% wins from						
starts) 4									
<u>Sire</u>	<u>Starts</u>	<u>Wins</u>	<u>Percentage</u>						
Ack Ack	37		21.62						
Bel Bolide	39	9	23.08						
Brogan	43	9	20.93						
Camivalay	87	23	26.44						
Dancing Count	43	10	23.26						
Danzig	135	38	28.15						
Diesis (GB)	354	71	20.06						
Ends Well	87	19	21.84						
Explosive Bid	197	45	22.84						
Gone West	105	21	20.00						
Great Above	70	15	21.43						
Groovy	37	10	27.03						
Hatchet Man	59	12	20.34						
Interco	53	12	22.64						
Lyphard	106	26	24.53						
Northern Fling	45	.10	22.22						
Rainbow Quest	269	63	23.42						
Relaunch	98	22	22.45						
Sadler's Wells	46	. 10	21.74						
Seattle Dancer	44	9	20.45						
Sharastani	57	12	21.05						
Stately Don	70	15	21.43						
Taylor's Fails	35	8	22.86						
That's A Nice	63	18	28.57						
Theatrical	97	21	21.65						

Possession of these tables does not entitle its owner to delusions of turf breeding expertise. There are many excellent turf sires, who for one reason or another, did not make either list (example: Broad Brush). Do not worship these sires with religious fervor, because they're just very good, not infallible. Nor are they the pavement on the royal road to riches. What they <u>are</u> are simply guidelines to help anticipate the potential of horses who are brand new, or relatively new to the grass surface. However, when a race is wide open, indecipherable, or contains many first time starters, the lists may provide some interesting leads to profitable bets.

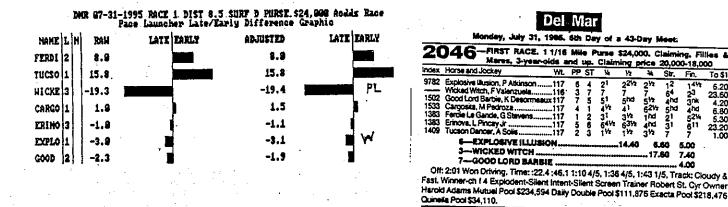
I'd be interested to hear your results.



with the Doc

\$2 EXACTA (6-3) \$237.80

On the morning of opening day at Del Mar this year we received a lot of phone calls asking how it was going to run. Not being psychic, our only answer was that until proven otherwise it would require a lot more 3rd fraction Velocity/Energy than Santa Anita or Hollywood, even when horses went wire-to-wire. Not the Either/Or but the Both/And phenomenon. Here are a couple of examples from some Del Mar results on our new Early/Late Vector graph. The term Vector would be sufficient except to those preferring one syllable words. I dislike having to use Early/Late as the defining terms because they appear overly simple and do NOT properly define what we truly mean.



See Anatomy of a Problem Race for another good example.

Q: Tom Brohamer said NOT to use a dirt line in a Turf Race. I lost a \$108 winner following that advice!

A: Would you really have bet it?

Regarding the use of a dirt line in a turf race, and your questioning of Tom Brohamer's article in follow Up #49 advising NOT to mix surfaces, which you say cost you a \$108

winner at Hollywood: He was talking percentages and was speaking of WINNERS ONLY. Mixed surface pace lines DO produce a few winners and even more place and show horses. They cannot be ignored when wagering on Exactas (perfectas) and Trifectas.

When a baseball manager, playing the percentages, moves his in or outfielders to accommodate a hitter who typically hits to right field but who, on this occasion hits a homer to left, the manager wasn't "wrong", in playing the percentages, he just got caught in an anomaly. It happens in every sport. So don't blame Tom, he was giving overall sage advice based on percentages.

In that \$108 winner race to which you refer, the "dirt" horse that won had faster times and was a better closer than the turf horses. He was a perfect example of what we've often talked about: when a dirt closer switches to the turf and its dirt times for the distance are superior to turf times and when that horse's proclivities favor Hidden and/or Sustained, don't overlook it.

It came out number one on your readouts (also on AODDS, by the way), so regardless of any one's advice, including mine, at odds of 52 to 1, you should have had at least a small across-the-board wager on it.

When turf horses move to dirt, the opposite is usually true. Their genetic inclinations make them too Early to close on the majority of turf surfaces so, often, they are perfect candidates for profits in a dirt race because they usually go off at long odds. These, along with the material in Tom's article are guidelines, NOT rules.

Q: Here are two layoff horses that won at Hollywood. Is there any way you can judge when these kinds of horses will win?

Shaynoor (Ire)	St. b.1:	Lifetime Record : 36 8 3 5 \$188,434
Own Ellic Elizabeth	Sirs: Hinhid (Kijiminy II) WINNANG-UP CLOSE	1993 5 3 0 0 \$55,570 Turf 18 3 1 4 \$70,489
BLACK CA (2M 45 43 34 .M) \$20,000	Dame Shalyasan (Kalamana) HABIT BECOTE LAYOFF Brt. Aga (One H H (Ire) Trz Ellis Rounik W (29 10 5 1 .34) FAST L 116,	1992 7 1 1 1 \$29,150 Wet 3 1 1 0 \$28,550 Hel 3 0 0 0 \$4,500 Dist 7 2 0 1 \$49,150
24Sept3-3Fpx fst *114 .46 1:124 1:38 1:504 34 Ahr 2000s 11Sept3-50mr fm 11/4 () :452 1:143 1:332 2:152 34 Clan c-50000 Bit rank early, 4 wide into drive Claimed from Black & Cla	72 1 3 314 415 649 619 Black GA LB 1215 *1.20 78-12 Th 92 2 8 84 74 42 hel-Plestormeaux KJLR 117 350 (80-17 Sh	re Cleaners 1H2 Lil Orphan Moonie 1152 Davus 1H2 Saved ground 6 aynoor 1174 Tibaid 1153 Fire Top 1172 Saved ground 6
21 Aug53 - 90 nor fm 1	92 5 6 619 644 421 42 Desormeaux KJLB 117 *2.50 382-04 EU 96 7 4 31 Pm 111 114 Desormeaux KJLB 116 *1.50 (382-11 Sh	on Lad1714 Fantastic Don'17™ Red Monsoon17™ Took up near 3/16 9 aynoor119™ Skylaunch11644 The Cleaners177™ Gamely 10 aynoor115™ Davus115™ Qasar122™ 5
Bozed In 3 1/2-1/16, ridden out Z50c152-Z5A si 1 :224 :442 1:134 1:411 31 Clm c-22200 Claimed from Latorre & Maycock & Oda, Palma Hector 0 Ti Hoct2-c5A fit 1 :22 :44 1:34 1:58 13 Clm 25000 9	85 4 3 2½ 2 nd 21½ 21 Desormeaux K J LB 116 *1.00 60-43 Ba ainer	byitscoldoutside1171 Shaynoor-Ir1163 Mr.P.AndMx118 Good effort &
8 log/2-20 nor fix 1 :222 :454 1:81 1:35 34 Clm 4000 4 12 Jly 2-34 of fm 1 @ :223 :444 1:11 1:35 1 Clm 4220 14 log/2-34 of fm 1 (6 :273 1:12 1:351 1:471	85 3 1 194:314 42 254 7 Delahoussaye E LB 116 5.30 (82/11: Ic) 87 4 7 77 64 54 44 Torres H LB 116 8.40 (85/13: 010	raynoor-Ir167 Shinko Winet1514 Kept His Cool118 Ridden out 7 y Resolution 1164 Kept His Cool11614 Caliche's Secret 118 Weakened 8 dAlliance 1164 Cannon Man 1191 Struttin Joey P. 116 Improved position 8 unnon Man 1400 Deputy Meister 1184 Shaynoor-Ir113 Good effort 8
WORKOUTS: Jiy 3 Hal West 1:16 H 11911 Jan 26 Hal 71 fet 1:		域:伊州\$22 阿西州或州政党、北部省
Lucky Jeremiah ?	E. h. \$ Sire: Wavering Monorch (Majestic Light)	Lifetime Record: 9 3 1 0 \$23,507
PEDROZA M A (254 24 25 37 .81) \$8,000	Sire: Wavering Menorch (Majestic Light) Dane Full of Memories (Full Out) Bri Little W Paul (Ky) Tr: Mayburry Summer (11 6 1 1 .00)	1954 5 2 1 0 \$12,375 Turf 0 0 0 0 1 1953 2 1 0 0 \$3,350 Wet 8 0 0 0 1 Hol 3 2 0 0 \$11,100 Dist 7 3 0 0 \$20,725
21Nay94-9Hol fist 6f 2219 444 57 1,882 Clm 10008 21Nay94-950 fist 6f 2219 444 57 1,892 Clm 10008 21Nay94-950 fist 6f 2211 442 57 1,892 Clm 10008 21Nay94-950 fist 6f 2211 444 57 1,101 Clm 10008 21r694-950 fist 6f 221 443 57 1,101 Clm 10008 21r693-950 fist 6f 221 443 57 1,101 Clm 10008 305en33-950 fist 6f 221 452 574 1,002 Clm 10008 305en33-950 fist 6f 221 452 574 1,101 34 Md 32000 19Nov22-6Hol fist 6f 2213 443 556 1,003 Md 32000	81 7 1 33 34 33 11 Pedroza M A LB 117 b *2.40 (82.4 10 L 92.6 1 512 31 114 14 Pedroza M A LB 117 b *2.40 (83.4 10 L 87 3 5 3 34 32 24 Pedroza M A LB 116 b 33.76 (33.4 12 F 59 1 4 412 74 10 10 Gonzalez 55 LB 116 b 29.0 79 13 F 74 6 6 6 8 54 54 54 Pedroza M A LB 116 b 33.76 (33.4 12 F 6 6 13 3 3 75 6 75 77 72 Valenzuela F H LB 115 4.40 88 14 73 6 2 21 12 11 114 Valenzuela F H LB 114 *40 88 14 LB 116 118 *40 88 14 LB 116 118 *40 88 14 LB 118 *40 8	Lucky Jeremiah 1171 Blushing Beau 1121 Flesta Fair 1191 Lucky Jeremiah 1174 Sinceriffic 11274 Let's Go Flying 1172 Flesta Fair 1164 Lucky Jeremiah 1164 Heat 1164 Ruthie's Valentine 1164 Seattle Concorde 1164 Running Fox 1111 Gave way 12 Lihle' Dare 1174 Dixton 1171 Baba Ran 1174 Raced wide 12 Racel Hit 1174 Dixtunctive Chap 11424 Smokin Joe Blow 1162 Lucky Jeremiah 11414 Farmer Dream 1144 Fyor's Drum 11814 Lilk Shane 1181 Norm Breaker 1181 Our Dick Mordigan 119 Weakened 12
28Apr32-1CD 1st 44f :231 :471 :532 Hd 30000 WORKOUTS: Jly7 Hol 51fst 1:504 Hyaff Jun 23 Hol 4ffst	33 3 3 4 4 4 POR LE 128 238 87-13 T	Therightonebaby 1172 Hello Iceman 1203 Roar Like a Lion 116 Horally 6

A: Don't look at the date of their last race. And more seriously: Unlike some teachers we've had, I cannot read the minds of trainers and the instructions they give to jockeys even though said teachers had never spoken to either the trainer or jockey. The only answer I can give is that these two horses, when in condition, had the best past performance lines of any horses in their respective races.

The person asking the question is trying to mix mainstream recency rules with the Methodology and, in asking me, he apparently thinks I subscribe to these kinds of rules. I don't. And, if he keeps trying to use the Methodology as a smorgasbord with other philosophies he might as well get some Method that uses everything under the sun like ALL-WAYS. It costs ONLY a little over \$1000 and he can get every readout ever conceived of by anybody in handicapping that anyone ever heard of.

Scott Brohamer/Sartin Hambleton Quirin

And then there's the chap who keeps insisting that I tell him how I MODEL Entropy. I sent him the newly revised and updated Entropy booklet and Glen Connolly's personal model that got him 74% winners. He still wanted to know how I model it. Answer, I don't. I just use the final screen and follow the instruction regarding the Top Early horse regardless of its line score. I don't Model on paper. I do it in my head from what I know from my own handicapping. It's called observation. Modeling via Factor Evaluator or any other means is fine for those who need it, and nearly all of us may need it. If one still needs it later on, keep doing it.

COMPARATIVE TRACK CLASS LEVEL CHART*

LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 6
Aqu Bel Dmr Hol Sa Sar	Aqu(1) GP Hia OP WO	Ap ATL BM CD Crc Fpx GG Grd GS Kee LaD Med Mth Pha Pim NMP	Aks Cby FE FG GS-2 Haw RP Bmf Lrl	Det Tdn HST	Bal Del Fno LA Pln SR Sol Spt Stk Tim Fer Mar
LEVEL 7	LEVEL 8	LEVEL 9	LEVEL 10	LEVEL 11	LEVEL 12
CT Elp FL Suf TP TuP	Beu Pen RD TB Mnr StP Tam	DeD NP San Sun HOU TRM Kam Wds YM	Alb Arp BIR BRD Cls EvD FP Fon LaM LnN PM Pla Rui SFe SJD	Jua Sal PRM BGD BnD Boi GrP Kin SuD	Asd ATO MD MF Pre HaP MP MPM Ril WRD Wyo

This chart represents only an approximation of the absolute class of the various tracks, not just the purse levels. Local knowledge should take precedence.

^{*} SOME OF THE TRACKS MAY NOT BE OPERATING AT PRESENT, BUT MAY RE-OPEN

Courtesy of Sam Wada - some West Coast/Arizona times have been revised for the sake of reality.

DRF DIRT COURSE BEST TIMES - 06/07/95

Tra	ck	Lev	5.0	5.5	6.0	6.5	7.0	7.5	8.0	1.7	8.5	9.0	10.0
Aks	Ak-Sar-Ben	4	57.3	103,2	108.3	• •	-		•	141.0	142.3	147,4	-
Alb	Afbuoxerque	10	56.3	102.2	109.1	115,4	121.2		135.2		143.1	150.0	204.4
AP	Arlington Park	3	57.4	102.3	108.4	115.0	121.1	•	133.4	-	143.2	146.4	205.1
Aqu	Aqueduct	1	-	_	108.2	116.0	120.4		, 133.3	• ′	-	148.0	201.4
Aqu (i)	inne	1 2	•		108.3		•		-	139.3	141.0	147.1	205.3
Arp	Arepeñoa Park	10	56,3	102.3	108.4		124.1		-135.1	140.2	143.0	151.2	205.2
Asd	Assinobia Downs*	12	57.4	102.4	109,1	-	124.3	•	136.4	-	141.4	149.2	205.0
Atl	Atlantic City	3	56.4	103.1	109.0	115.4	121.0	• •		•	142.4	150.4	204.3
Ato	Atokad Park*	12	-	-	112.4	.118.0	•	•	139.4	144.0	1-47.1	152.3	•
Bei	Belmont Park	1	57.1	103.0	108,1	115.0	120,1	•	132.3		139.4	146.2	158,4
Beu	Beulah Park	8	56.3	105.4	108.3	-	•		135.4	140.0	141.0	148.4	200.4
BGD	Blue Grees Downer	11									:		
Bir	Birmingham	10	57.4	105.4	109.4	-	-	•	137.2	141.4	144.3	149.2	205.4
ВМ	Bay Meadows	3.	57.0	101.3	108.1		•	. •	134.3	•	140.2	147.3	203.3
Bmf	Bay Meadows Fair	4	57.1	102.3	108.1		•	•	135.0	•	141.1	147.4	-
BnD	Banders Downs*	11	57.2	103.2	108.3	•	128,0		136,3	143.0	144.2	152.4	-
Boi	Boise*	11	57.0		110.2	117,1	123.0	-	136,1	÷		151.0	204.0
BRD	Blue Ribbon Downs		57.1	103,0	109.2	•	124.4		136.3	•	143.4	149.2	203.3
СБУ	Centerbury Downs:	4	59.0	103.1	109.4	117.1		•	138.0	141.3	144.3	151.1	209.4
CD	Churchill Downs	3	58.2	104.3	109.1	115.4	121.4	•	135.2		142.4	149.2	202.2
Cla	Columbus ^a	12	-	<u> </u>	110.2	117.3	-	•	-	142.0	145.2	•	•
Cre	Calder Flace Course	3	57.4	104.3	109.2	116.4	122.1		137.2	141.3	143.4	150.3	206,0
CT	Charlestown*	7		-		117.1	124.3		•	•	145.1	152.1	209.1
DeD	Delta Downs*	9	58.1		-	119.2	125.4	•	139.3	•	145.2	155.2	210.2
Del	Delaware Park	4	56.4	103.2	109.3	•	-	-	136.3	140.4	. 143.1	153.1	203.0
DeP	Desert Park?		<u> </u>	106.0	115,1	119.2	•		139.4	• ·	• •	•	
Det	Detroit	5	57.0	103.0	108.1	•	•	•	135.2	140.0	142.0	148.4	205.1
Dmr	Det Mar	3	57.2	102.3	108.1	114.1	120.1		134.0	•	140.2	147.0	159.2
Elp	Ellia Park	7	57.3	103.4	109.1	115.0	122.0	•	134.4		•	148.3	206.2
EvD	Evengeline Downer	10	58.2	104.1	110.2		-	•	137.4	142.2	144.2	150,4	
FE	Fort Ene	4	56.4	103,4	109.2	116.1		•	139.4		143.0	150.3	204.0
Fer	femdale ^q	6	57.1	. • .		118.2	124.1			•	145,1	-	
FG	Fair Grounds	4	58.3	103.3	109.1		-	-	137.1	•	142.0	148.4	208.0
FL	Finger Lakes	7	57.2	102.4	108.4	•	-		136.1	141.0	143.2	148.4	
FMT	Fair Meadows		•	104,4	111.3	116.4	•		138.1	-	147.2	153.1	•
Fno	Freeno	6	55.4	102.3	108.1	<u> </u>		•	134.4		140.3	146.2	159.4
Fon	Fonner Park*	10	<u> </u>		110.4	117.1	•	•	137.0	142.2	143.1	151.2	
FP	Farmont Park	10	59.2	104.1	109.0	•	•	-	137.2	142.0	143.3	154.1	205.3
Fpx	Ferplex Park*	3		•	109.4	115.4	122.4	•		•	142.0	*149.3	•
GF	Greet Falls#		59.3			•	125.0		•	145.0	148.4	•	-
GG	Golden Gate	3	56,3	102.2	107.4	-	`•	•	134.0		139.2	147.2	201.2
GP	Guitatream Park	. 2	100.4	•	108,0	115.0	120.3		•	139.0	141.3	147.2	200.1
GrP	Grants Pass*	11	100.4	104.2	109.4	120.0	•	•		-	143.3	-	•
GS	Garden State	2	57.0	103.1	108.4	•	•	•	135.2	141.1	143.2	148.4	204.3
HaP	Harbor Park*	12	-		115.2	124.4	128.4	•	144.4		•	200.2	
Haw	Hawthome	4	57.0		108.3	115.3	•	-	-	140.1	142.4	151.1	201.4
Hia	Hislesh Park	2	58.2	104.2	108.1	*	121.4	•	•	-	142.1	148.2	202.2
Hol	Hollywood Park	1.	56.2	102,3	108.0	114.2	121.0	127.2	134.0	•	140.2	146.3	200.0
Hou	Sam Houston	8000 (1955) 8000 (1955)	58.0	104.0	108.4	115.2	122.0		137.2	141.0	143.0	149.3	
Hat	Hastings Parks	80000	-	•	111,3	116.0	-				143.4	149.1	-
Kam	Kamioops*	9		-	••	117.0	123.0	•	137.3			151.4	207.1
.,		80.630.v_:		-	107.3	115.1	120.1	-	•		141.4	146.4	202.1
Kee	Keeneland	3	· •		.07.0								
Kin	Keeneland Kin:Park ^e	1.1		103.1	•	117.0	122.0	•	-	-	145.2	-	
Kin LA	Keeneland Kin: Park ^e Los: Alemitos ^e	11 6					122.0 122.1	•	-	•			
Kin	Keeneland Kin:Park ^e	1.1	•	103.1	-	117.0	*	•		·	145.2	-	

^{*} Indicates less than 1 mile tracks

*indicates about distance

DRF DIRT COURSE BEST TIMES - 06/07/95

Trac	CK	Lev	5.0	5.5	6.0	6.5	7.0	7.5	8.0	1.7	8.5	9.0	10.0
LnN	Lincoln State Fair*	10	-	•	111.1			•	138.3	140.3	145.0	152.1	
Lri	Laurei	4	57.2	103.4	108.0	115,4	121.4				142.0	147.3	201.2
Mar	Manboro*	- 6	ole 🗕 justi	a area e		120.1	•		145.0		145.1		•
MD	Marquie Downs*	12	and a = a = a	105.4	110.3	118.3	125.4		137.4	•	144.3	151.4	-
Med	Meadowlands	3	56.2		107.4	•			135.1	138.2	141.0	147.0	203.0
MP.	Metra Park®	12	100.2	103.4		115.2	126.1		•	145.0	148.0	154.3	
Mex	Mexico City*	8 84	57.4	104.4	113.0	118.4	125.2		140.4		145.2	153.0	205.1
Mnr	Mountaineer Park	8	57.2	103.1	109.0			•	137.1	141.3	143,2	151.4	205.4
MPM	Mt Pleasant*	12	59.1	107.2	114,1	•	-	•			•	206,3	200,7
MPM (i (ine	n 12.	108.4	115.0	:	*************		**********	****************	P44 7000 04 7007270000000			······································
Mth	Moramouth	3	56.4	103.4	107.4	/ 9 E.	-		135,3	140.2	141.0	146.4	204.2
Nmp	Northnampton	3	•55.0		.,	120.3					149.2	170.7	204,2
NP.	Norshianda Park*	9	•.	106.0	110.2	116.3			137.3	•	144.1		
OP ·	Caklawri Park	2		102.4	108.1			.•	135.4				
Pen	Penn National	8	56.4	103.1	109.0			•		141 1	141.2	147.4	-
Pha	Philadelphia Park	3	56.4	102.4	108.1	115.3	121.1	-	125.2	141.1	143.2	152.0	204.1
Pim	Pimilico	3	56.4	104.1	109.3			<u> </u>	135.3	140.0	142.3	147.3	203.1
Pla	Playfeir*	10	-	•	110,0		<u> </u>	•	4504	142.1	141.3	147.3	203.4
Pin	Pleasonton	6	57.0	102.0		114.0		•	136.1	141.1	144.0	150.2	
PM	Portland Meadows	10	59.3	103.3	107.3	•	<u> </u>		-	138.1	141.2	147.0	
PR	Puerto Rico			104.2	111.4	118.0	100.4	•	137.2	144.1	144,1	149.2	203.1
Pre	Prescott Downs*	12	58.4	103.1		110.0	122.4	•	•		145.3	153.3	•
PrM	Prairie: Meadows	11	57.3	104.1	110,1	-	124.3		100.0	140.0	148.0	156.1	
RD	River Downs	8	57.3	104.3	109.4			-	138.2 138.0	140.3	144.1	151.2	204.3
Ret	Retames								130.0	142.0	144.4	150.0	202.1
Ril	Rillito*	12		106.1	110,1	116.4	122.3		136.3	-	142.0	151.0	•
Rkm	Rockingham	7	59.0	105.2	109.3		, 22,0	•		- 	143.0	151.3	
RP	Remington Park	4	57.3	103.1	108.4	115.0	121.1		136.3		144.3	153.4	207.3
	Ruidosa	10	57.3	102.4	108,4		1211	-	137.4	139.3	143.1	148.3	204.0
SA	Santa Aniça	8 000 p	•	102.4	107.4	114.2	120.3	1270	133.4	140.2	145.4	154.1	450.0
Sac	Sacramento	6	56,4	102.1	107.3			SAR ALASSA VENE	135.2	170.2	140.1	146.3	159.0
Sai	Salem?	(13)	-	107.1	112.0	*		*-	140.1	 -	141.2	147.1	204.1
San	Sandown Park*	9			111,3	118.2		-	140.1		148.0	-	-
Sar .	Saretoga	3000 T	56.3	104.1	108,1	115.0	121.1	•		•	145.2		-
Sfe .	Santa Fe	10	58.0	103,1	109.2	116.1	122.3		134.3	•	1110	147.1	200.4
SJD	San Juan Downs	10:	•		111.2	117.1			137.1		144.2	150.1	206.1
SnD	Sunflower Downs*			107.0		119.0	123.2		136.1	<u> </u>	1.7.	151.4	
Sol	Solano*	6	58.0	102.4	108.4	113.0	: 25.2		105.0	.	147.3	•	•
Spt	Sportsmant's Park®	6	-	104.0		117.0		<u>.</u>	135.2		141.4	149.3	
SR	Santa Rosa*	В .	57.1		108.4	117.0	-	•	136.0	•	142.3	148.0	
Stk	Stockton*	6		103.0	108.4	-	•	•	135.2		140.4	152.1	•159.0
StP	Stampede Park?	Section 14 Co.	55.4	101.3	108.2	-	-	<u> </u>	134.3	• '	140.2	149.1	-
SuD	Sun Downs	8	-	106.0	109.3		•	•	136.2	•	144.0	148.3	•
Suf			F0 0	100.0	113.3	120.3	127.2	•	146.0	<u> </u>	149.0	155.3	
	Suffolk Downs	₩ .7	58.0	106.0	109.0	•	•	•	136.4	140.4	143.4	150.4	205.2
Sun Tam	Sunland Park	∞ ⊘.9⊱	57.1	102.4	109.2	115.4		•	135.3	•	144.0	150.1	205.1
Tdn	Tempa Bay Downs		58.0	•	110.2		123.3		-	-	144.2	151.1	208.4
i un	i histledown	⊚ 5:	57.3	104.0	109.3			•	137.2	141.3	141.3	148.2	203.3
	\$446-1557-15453-1505-1505-1505-1505-1505-1505-1505-15	∞ 6			-	120.0	•		139.0		144.4	154.0	•
Tim	Timanium*					115.1		•	134.0		141.3	148.3	204,0
Tim TP	Turfwey Park	7			109,0	110.1					, , , , ,	140.5	
Tim TP TrM	Turfway Park Trinkty Meadows?	7	57.2	103.0	109.4	118.1	123.4		135.4	•	-	151.2	206.1
Tim TP TrM TuP	Turtway Park Trinity Meadows? Turt Paradise	7	57.2 57.1					•	135.4 133.1	•			
Tim TP TrM TuP Wds	Turfway Park Trinity: Meadows* Turf Peredise Woodlands	7 7 9	57.2 57.1 57.2	103.0	109.4	118.1	123.4					151.2	206.1
Tim TP TrM TuP Wds	Furtwey Perk Trinity: Meadows* Turf Peredise Woodlands Woodbine	7 7 9	57.2 57.1	103.0 103.1	109.4 108.4	118.1 114.2	123.4 121.4		133.1	142.0	143.3	151.2 149.4 150.0	206.1 202.3 203.1
Tim TP TrM TuP Wds	Turfway Park Trinity: Meadows* Turf Peredise Woodlands	7 7 9	57.2 57.1 57.2	103.0 103.1 103.1	109.4 108.4 108.3	118.1	123.4 121.4	-	133.1 136.2	142.0 141.3	143.3 142.3	151.2 149.4 150.0 149.1	206.1 202.3 203.1 202.2
Tim TP TrM TuP Wds WO WRD	Furtwey Perk Trinity: Meadows* Turf Peredise Woodlands Woodbine	7 7 9	57.2 57.1 57.2 56.2	103.0 103.1 103.1 103.1	109.4 108.4 108.3 108.4	118.1	123.4 121.4 - 121.4	*	133.1	142.0	143.3	151.2 149.4 150.0	206.1 202.3 203.1

[&]quot;indicates less than 1 mile tracks

indicates projected time

^{*}about distance

DRF TURF COURSE BEST TIMES - 06/07/95

Trac	k	Lev	5.0	5.5	6.0	6.5	7.0	8.0	8.5	9.0	9.5	10	11	12
AP	Arlington Par	k 3	56.1			•		134.4	141.0	147,2	154.0	159.3		229.1
AP (a)	dej	out)	*56.3	-	+	-	***************************************	134.4	140.2	149.1	157.3		-	*228.0
Aqu	Aquestict	1	-	-		•		136.0	141.4	148.0	•	•	217.3	231.1
Atl	Attentic City	3		102.4		-	•	135.4	142.0	146.4	152.1		•	230.1
Ati (a)	(ab	out).	•	•103,1	-	-	•	137.0	144.0	149.4	*158.1	-	•	*233.0
Bel	Beimont Park	1	*		*	-	120.0	132,3	139.3	-	-	-	213.3	224.2
Bel (i)		iner)	-	1. -	-	•	•	•	139.1	-		157.3	211.3	-
B₩	Bay Meadow	*********	•					135.2	141.2	149.0	*	•	217.3	232.0
BM(a)	(ab	001)	-		-	•	-	***********	-	*145.4		-	*217.0	-
Brnf			-	<u> </u>	·•	-	-		142.4			-	218.0	•
CD	Churchill Dov		*****	-	-		•	134.2	140.4	146.1	*	************	215.3	226.4
	(ab)	Marian Commercial Comm		•	<u> </u>	•	• •	*136.4	142.2	*150.2		-	-	
Cre	Calder Race (56.4	***************************************	-		122.1	133,3	140.0	148.0	-	-	-	227.0
Crc (a)	(a)			-	-	. •	• •	135.1	140.4	*143.4	• •	•	•	*228.3
Del (a)	Delawara Par (ab		56.3	······································	······································		······································	136.2	141.1	148.2		•	218.1	234.1
Der (a)	Cel Mar	***************************************	56.2	-	-:	-		135.2	*142.0	148.1		<u> </u>		*231.3
Due	Dueling Grou	900000000000000000000000000000000000000					•	134.0	140.4	147.1	•		213.4	229.4
FE	Fort Erie					_	122.0	*134.1	*142.1					
FG (a)	Fair Grounds		104.1					137.4	*144.0	*151.2			•	
GG	Goldan Gate	3	51.3	104.4	111.2	118.0		134.2	141.2	148.1	-		213.4	229.4
	d	huser	-			-			141.1	150.0	•	-	-	
GP	Guifatreem Pa				-	· · · · · · · · · · · · · · · · · · ·		132.4	141.2	148.1	-		213,1	224.0
GP (a)	(ab	cant)	•	-	-	- <u>-</u>	**************************************	136.0	141.3	*************************************	-	-	*214.4	*228.1
G\$	Garden State	2	56.3	*	-	_	•	135.4	142.2	149.4		•	217.4	
GS (a)	fab	*********	-	•	-	-	-	*136.0	142.2	*147.1	-	- -		•
Haw	Hawthoms	**********	56.0			-		134.0	141.0	148.0	•		-	•
Haw (a	~~~~	AND AND AND AND AND	-	-	-	•	•	142.0	*147.4	•	-	•	-	•
Hia	Hislash Park	**************************************		103.3	•			***************************************	139,3	146.3	153.2	•	•	225.3
Hia (a)	tab			*103.2	-	-	-	*	*140.0	*146.0	*154.2			-
Hou	Hollywood Pa Sam Houston		F0.0	101.0	107.0	ЩЭЭ		133.0	139.2	146.0	152.3	157.3	-	225.1
Kee	Keeneland	3	58.0		•	•	•	136.1	143.2	151.0	-	-	-	
	(ab	/////// /	***********	103.0		·		134.0	141.1	147.2		**********		229.0
LaD	Locusiana Opy	000000000000000000000000000000000000000				•		133.4	*141.0	*151.1				
LaD (a)		******					*************	135.0	141.1	147.2	***********	****************	***********	**************
<u> </u>	Laurel		57.2	102.1	•		•	139.3	*143.4	*151.4				
	Mendowlands	and the second		102.1				134.0	141.0	146.0	-	158.4	-	228.2
	lin	************	•58.4	······-		······································	**************************************	134.3	140.2				214.3	-
Mth	Monmouth	***************************************	54.4	-	-	-	 -	*135.0 134.0	*139.4 140.4	146,1		-	2164	224.0
	łati	30000000 personan	*56.0	•	*	-		136.0	*142.0	*148.1	*************	**************	216.4	234.0
Pen	Perm Netiona		55.1			-	 -	133.3	138.2	140.1	•		•	227.4
Pha	9miladelphia F	999999999999	56.2	•	•	-	-	137.2	142.0	149.3	-	•	221.4	233.0
	(ab		•57.3	-	-	~	***************************************	*140.0	143,0	*151.4	*	-	*221.0	*236.3
Pim	Pinalico	3:	56.4	•	•	-	•	134.4	140.4	147.3	-	•	215.2	228.0
	River Cowns	8	56.1	-		•	•	135.0	140.4					
	Hockingham	***************************************			•	*	-	137.0	143.0	149.4	•		220,4	
	(ab	***************	_ •	-	-	•	*	-		*146.3	*	*	*223.1	•
RP	Reminoton Pa		٠,		-	•	-	135.2	140.2	147.4				
	Santa Anita					113.2			139.3	146.1		158.0	•	223.4
1	Saratoga	9337.2328 44444 444			•			*	139.4	145.2	153.0		***************************************	-
	(en				•	-	<u> </u>	135.2	139.4	147.0	-	•	213.1	225.4
	Saffelk		*57.1		•			*140.0	*144.4	•	-	-	-	
	Turi Paradisa				•••••••••••••••••••••••••••••••••••		122.4	136,1	143.2	151.0	****************	***********	218.4	232.0
	at Woodbine		*57.4	*	-	-	*125.2	*138.2	*145.2	*156.1				
	woodcane (abi		••••••••••••••••••••••••••••••••••••••	- 	**************************************	*************	122.4	134,2	139.4	147.2		201.3		225.3
	jao (ir		••••••••••••••••••••••••••••••••••••••	**************************************		*******	126.4					***************	-	-
VV { 3 163					_	_	- 1 JR A	135.1	141.0	*147.1	_			- 1

(a) or * about distance

indicates projected time

DOC SARTIN

ENDS & ODDS

Some say that it's the sincerest form of flattery. I say it's just plain thievery. I'm talking about the abundance of computer programs on the market that hardly even make any bones about the fact that they are rip-offs of this Methodology. Add those to the ones that are thinly disguised versions and the entire market boils down to the few pencil-paper system players, take-off or duplications of *THE BEYER FIGURES* and the Sartin Methodology.

MOST of the rip-offs are being perpetrated by former teaching or charter members whose only claim to fame is the one they got riding my shirttails. I must have some kind of character defect. I seem to have a propensity for developing shameless thieves with no sense of either honor or creativity. Another irony is that the cost of their Methodology rip-offs is higher than anything we would care or even dare to charge and they are less effective because they contain material that defeats our ultimate goal: Making YOU a winner. Their primary goal seems to be making money.

These supposedly advanced programs contain every readout we've ever used, including many that have been discarded; they have *huge* data bases to make glorified Models, which we have always called *BROHAMER MODELS* in honor of Tom, even though some are often quite dissimilar to his original concepts of the original Brohamer Model of the mid 80's: EP, SP, AP, (or FW).

Models based and averaged over a multitude of races are virtually worthless. I just spoke to Brohamer and he agrees wholeheartedly. A number of our clients, still believing in the hyperbolic magic of advertising have bought some of these programs at prices ranging from over \$700 up to \$1250 and then eventually discontinued their use returning, somewhat chagrined, to our programs.

Just because huge data bases are available in this age of High Tech does *not* mean that they are an asset to handicappers who want to *win*. Computer bugs and hacks *love* them and spend hours of entry time trying to make them do what only the *best* computer - *THE HUMAN MIND* - can really do effectively. Blind adherence to the numerical ranking readouts of *any* handicapping computer program, including ours, can lead only to mediocre results. I've seen examples: 6 wins in 7 races one day, 0 for 7 the next. Bragging, cheering over a program on Wednesday and crying about the same program on Thursday; making handicapping a see-saw avocation. *DECISION* from the insights and intuitions of the individual mind is absolutely *essential* to

consistent success.

We have frequently been asked and subsequently answered the question: "Why can I make excellent business and/or occupational decisions but am at a loss when making handicapping decisions?" The answer of course, is rooted in innate fear of loss because horse racing is governed by ever-changing variables. It is stochastic and aleatory. Paralleling fear is shame and guilt emerging from social-religious mores. Persons seeking a living from handicapping are not among society's chosen role models. Although they should be, because there are fewer consistently successful handicappers than physicians, brain surgeons or neurologists put together. And I've yet to meet the handicapper, or even the "Horseplayer" who is responsible for causing iatrogenic diseases which kill off 38% of all persons who have been hospitalized or under the care of an M.D. for the more serious kind of health problems.

A lot of you have confessed to these feelings of shame and guilt, attributing them, as I have, to socio-religious sources. Yet most cannot pin-point the time/space continuum of that source. When they do a memory regression they discover that such feelings are actually based on their own precepts and are actually defense mechanisms designed to give them an excuse to LOSE! (pardon me, NOT win).

To combat the wave of pirates whose thievery is causing erstwhile losers to wager on many of the same horses we do, we are busily at work creating new Methodology programs based on today's realities. They will appear simple on the outside but are extremely complex within. Their appearance of simplicity may forestall the pirates for a while so that we can continue getting the kind of results you read about in Vox Populi. AND, most important: to combat the fact that purveyors of Sartin Methodology Rip-Off programs are charging an arm and a leg, our new programs will have "low-end" prices. My conscience, combined with current economics, will not allow me to offer "originals" at the kind of prices being charged by the pirates.

We regret that 18% of you come close but never consistently get the brass ring. This is frustrating to me and that frustration is *not* overcome by the fact that 82% of you are winning to a small or large degree or, at least *NOT LOSING!*

For downloaders the advent of "The Hat's" downloading programs: XTOR, all versions of AODDS, especially AODDS GOLD, used in combination with *any* of our advanced programs, current or future, as corollaries *should* alleviate *all* problems. For those who do *not* care for, or cannot afford downloading we have offered virtual "Rules" for Contender/Pace Line selection that, when followed, have produced most satisfactory results.

The problem for those who still do not win is that they continually *resist* and second-guess the material in "The Hat's" downloading programs and avoid my recommendations, imposing their subjective contaminations over concepts proved by extensive testing and testimonials of success from those *not* resisting. I admire iconoclasts and revolutionaries so I cannot fault these persons as *PERSONS*. I just wish they'd revolt against something truly worthwhile and

accept *reality* when it comes to handicapping which, at best, should be either a source of pleasure or additional income, not an earthshaking morality play, new age religion or philosophical concept for a better world.

Our upcoming programs will contain the best of the old along with some original new wrinkles, but they'll seem so simplified that you'll wonder why we didn't produce them a long time ago. The reason is that I thought worthy handicappers wanted something to make them think; something that separated their skills from the masses. I even thought that the renowned "experts" in the field had the same degree of integrity one expects to find in the scientific community (which is not entirely free from chicanery). I was wrong. I inadvertently entered into a field populated primarily by outright opportunistic thieves with an abysmal lack of morality that I never encountered even when working in the prison system.

BOTTOM LINE: Cost for all future programs will be "low-end". I think the cost of all these Methodology Rip-Off programs is *OBSCENE!*

"WHATEVER HAPPENED TO" - DEPARTMENT

We have a number of clients whose interests run considerably more deep than winning a majority of the races on tomorrow's card. By some kind of strange reverse logic, these clients with diversified interests are *also* the one's who will do at least as well as anyone else in handicapping tomorrow's card.

These are the clients who write me letters conveying their disappointment over the fact that I have apparently abandoned my interest in writing about the physics and Mathematics of CHAOS or my focus on Eastern Mysticism, Yang/Yin applications; the I Ching, Holistics and other things that I seem to have backed away from when clients started sending me gifts of orange robes and skull caps.

Even some of our most highly educated, professional clients, including renowned Medical Doctors who are specialists in medicine's most esoteric fields have said to me, "You lost me when you started talking about *CHAOS*." I just smile and tell them that *CHAOS* Math is now hidden deep within the algorithms of our advanced programs and disguised up front with numbers so simple even an M.D. can understand them. Being tops in their field and having no psychological insecurities, they merely grin and tolerate my insolence gently.

The truth of matter is, that since 1990, Eastern Vedic concepts, along with holistic and other alternative medical practices, has dramatically changed the outlook of many health professionals. These include, but are not limited to: Healing Visualization, Meditation, Bio-Feedback and a better understanding of Neuro-Peptides, Neuro Transmitters, self-inducing the healing powers of Endorphins to alter Memory/Habit maintenance of certain chronic diseases despite the cyclic on-going changes in our cellular structure.

A form of living proof lies in the fact that the PBS appearances of my guru, Deepak Chopra,

during pledge week breaks, has brought more public contributions of money than *any other* of their programs! (Source, KCET, Channel 28, Los Angeles) Mind/Body Medicine is a growing phenomenon and appears to be here to stay. Granted, there are a lot of quacks and frauds capitalizing on this growing popularity - even as there are quacks and frauds among M.D.'s and the leaders of the American Medical Association itself.

This is not a knock on professionally practiced traditional medicine. I certainly wouldn't advise non-traditional methods for broken bones, trauma wounds, staph or strep infections or a lot of other critical conditions requiring *NOW* treatment. Mind-Body medicine is essentially preventative medicine and for use as an adjunct to traditional medicine for chronic disorders. Deepak Chopra is an American trained M.D. and former head of Endocrinology at Massachusetts General Hospital.

LET'S HEAR IT FOR MOVIE STAR SHARON STONE

In late June, Superstar Movie actress Sharon Stone went on TV to tell the world that, four years before, she was diagnosed with Lymphoid Cancer. She testified before a huge gathering to the fact that after traditional measures failed to ameliorate her condition she tried Meditative Visualization and other Holistic procedures. She is now in complete remission with NO LUMPS, as she put it. Later, her agent, fearful of the word "cancer" affecting her sex appeal, said she was merely mis-diagnosed to begin with. Miss Stone merely laughed him off; she had X-rays and biopsies to prove her initial statements.

Since 1987 I've spent almost as many pages in the Follow Up to mind/body healing as I have to handicapping. For, in truth, the two fields cannot be separated. Those who accept the fact are our big winners. Those who refuse, scoffing at anything other than linear, reductionist information, with minds permanently imprinted with myth filled memory addictions, continue to fail; living out a Sisyphus, "Over and Over" script dictating that failure.

I have *not* abandoned *CHAOS* or some of my other "unpopular" stands on the subjects dearest to my heart, I'm just letting them rest, dishing out smaller portions. After all, The Follow Up's prime purpose is to help *you* and if you cannot be helped by material that offends your belief that external sensory perception is *true*, then I'll merely continue to hide it *within* the programs, keeping the actual readouts as simple as possible.

Not all clients felt lost when I began expounding on *CHAOS* Theory and the application of the mathematics of Chaos Physics to handicapping. Here is some material sent by client Ron Ross and another client whose name I lost because his information was so exciting. Note his handwritten comment: "It appears others are turning from linear to *CHAOS*." (If he'll write or phone me his identity, I'll proudly salute his perspicacity in the next Follow Up.

MAKING BIG MONEY

by Basil Venitis

\$12.95 Cariton Press (212) 714-0300 (800) 266-5708

Order from your local bookstore.

This book is the hottest issue on Wall Street! The money makers are presented as the modern heroes of our times; the bureaucrats and regulators as the drones of our society. This witty book will definitely kick up a fuss. It is written from a Libertarian point of view and it is dedicated to Nelson Bunker Hunt and Michael Milken!

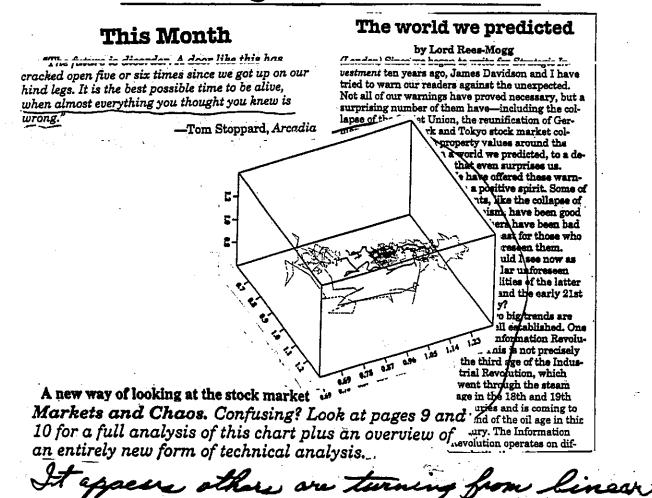
This is a smorgasbord of the most important money making techniques. It provides investors all knowledge needed to make sound trading decisions. It is a treasure chest of expert investing knowhow. It is a balanced book with a wide variety of topics and full of humor. It starts with some insight into the concept and power of money. Next, it reviews the financial institutions and instruments. There are special chapters on freedom, strategies, systems, commodities, portfolio management, and career management.

This is a necessary reading for every investor who wants to make his own decisions independently of advisors and brokers. It is the financial bible that will transform you to a lean trading machine, far outsmarting the pros. It will plunge you into the maelstrom of Wall Street, picking out opportunities with the facility of clairvoyance. It will unleash your full potential, dramatically enhance your trading power, and abolish your nightmares of stampeding bulls and snarling bears. It will render an answer to most investment problems you have in layman's terms. This is a book for every trader and every investor. A superstellar addition to any library.

About the Author

Basil Venitis is the hottest trader of our times, a Wall Street high roller, a futures high hitter, and the keenest economist in New York. He was the first trader to apply Chaos Theory to financial markets. That's why he is considered by many traders as the first market chaologist and the father of Chaos Trading.

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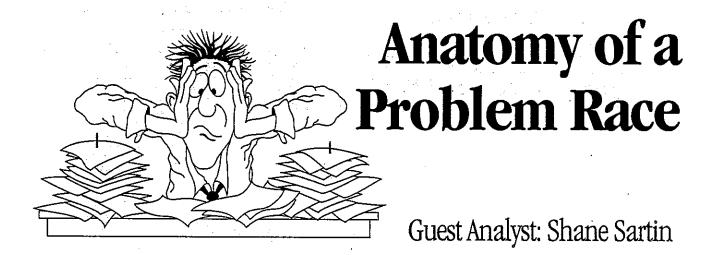
I wish that I could print the entire article but, as a victim of plagiarism I cannot do so without the authors permission which I have yet to receive. When I do we'll add the rest of his fascinating material.

to CHAOS

The Pari-Mutuel Fund (Horse Racing wagering) Market is just as much a "Market" as those dedicated to Stocks, Bonds and Commodities. All markets are driven by emotion, fear and often inaccurate interpretation of information. Our market has a few distinct and unique differences, however. In those "Other Markets," stocks and bonds, especially, buying causes prices to go up. In the Pari-Mutuel Fund Market the opposite is true. The more wagered on a stock (Horse) the lower the price. Emotion, fear and inaccurate interpretation still dominate, so most of the "investments" made are reflective of these factors and do not produce the optimal profits available to those blessed with psychological equanimity and a viable selection/wagering strategy.

If more "Horseplayers" - even handicappers - would do as recommended by the fabled Buddy Eldorado, "do the exact opposite from what the Rule Oriented experts advise," they would win. Thank heaven they don't and won't. It would take all the profit out of racing. However, YOU can follow Buddy's advice. I do. It works. Try it, you'll like it.

IT WORKS FOR ME



My dad tells me that a lot of people at the New Jersey Workshop have been getting more out of the Problem Races since issue #35 because we've been using a *consistent* standard for picking contenders and pace lines. Before that issue, they said, a lot of the lines used didn't make any sense to them. Dad's policy is that ALL races must come from the procedure he has so often outlined which is essentially the same as the lines picked by AODDS. I use "the Hat's" downloading programs, XTOR or *any* version of AODDS. But, since not all of you are downloading, you'll notice I'm using the best of the last three SR's, Top 4 and ties, at a comparable distance and, when applicable, surface. I'm a little mindful of Class, especially Track Class Levels, but am not a slave to class because it's not as meaningful as it once was, except – and this is kind of strange – at lower level tracks like Yakima, Finger Lakes and a bunch of others where any sign of class tells.

So, in this race you'll see I *never* went back more than three lines. Just look at the number under L (line). I downloaded into Quad and let its rankings determine my Thoromation adjustment. I used the Thoromation screen that best confirmed the combined rankings with extra attention to Pace of Horse. The winner turned out to be Number 2 in that ranking. It's what Dad calls a *corollary*. I'll tell you now, if you're going to bet enough moola to make any real money, you need that confirmation. Well, at least I sure do.

I left out the place horse, so I missed the Exacta this time. Dad said that's good, it teaches me humility. He also said that some of the clients at the New Jersey Workshop were having problems getting decent prices at Arlington Park so I took the first race I could find where one of the top two choices indicated profit. He also said *always* include the favorite - in this case, *Ides*, because if I didn't, some of you might think I was stretching too far to get the winner. In this race I entered nine of the ten horses so NO ONE could possibly complain, even though only about 5 or 6 qualified.

Well, here's the race. Not much more to say about it. The readouts tell it all better than anything I could add.

```
APX 07-21-1995 RACE 6 DIST
                             6 SURF D PURSE $12,500
                      PACELINE DATA
 # NAME L DIST S 1stC
                  2ndC
                      3rdC FnlC
                               BL1
                                    BL2
                                         BLS
                                             BLF
 1 C'VIL 1
         6.0 D 22.2
                  45.4
                      58.0 111.0
                               2.75 7.00
                                        7.50
                                            6.25
                                                 83 14
 2 ABOUT 3
         6.0 D 21.4
                  45.1
                      57.3 111.0
                               7.50
                                   9.25 4.25
                                            0.25
                                                 89 10
 3 HEY P 1
                  45.4
         6.0 D 22.2
                     58.3 112.2
                               0.00
                                   0.00
                                        0.00
                                            0.00
                                                 82 19
 4 ROYAL 4
         6.0 D 23.0
                  47.3 100.0 113.0
                               4.50
                                   2.50
                                        0.00
                                            0.00
 5 IDES
         6.0 D 22.1
                  45.1
                      57.2 110.3
                               1.50
                                   2.50
                                        2.00
                                           2.00
         6.0 D 23.2
 6 TOO F 3
                      59.3 112.2
                  47.0
                              4.00
                                   0.00
                                        0.13
                                            0.75
 7 SMOOT 3
         6.5 D 22.1
                  45.0 110.1 116.3 10.00
                                   8.50
                                        8.75
                                                 89 7
         6.0 D 21.4
 8 CEMET 3
                      57.3 111.0
                  45.1
                              4.50
                                   6.25
                                        3.50
                                            0.25
                                                 89 10
 9 ISAAC 3 6.0 D 22.3
                  46.3
                      58.1 110.1
                               1.50
                                   3.00
                                        5.00
                                            6.75
                 CHAOS Formula Power Rating
       94%
              95%
                      96%
                             97%
                                    98%
                                           98%
                                                  100%
CHAOS Formula Long Shot Potential Rating
       94%
              95%
                             97%
                                           99%
                                                  100%
SMOOT3 106.08---+---+---+---+---+----+
C'VIL1 104.82---+
        APX 07-21-1995 RACE 6 DIST 8 SURF D PURSE $12,500
         CHOAS FORMULA POWER AND LONGSHOT RATINGS COMPOSITE
         # NAME
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                           POH-R R
                                    LS/P R
                                            W/W
         1 C'VIL
               1
                  148.05- 5
                           136.06- 6
                                   104.62- 5
                  148.77- 4
         2 ABOUT
               3
                           137.94- 3
                                   107.85- 1
         3 IDES
               3
                  150,00- 3
                          138.38- 1
                                   104.99- 4
                          137.54- 5
         4 SMOOT
               3
                  151.34- 1
                                   106.08 - 3
         5 CEMET
               3
                  148.77- 4
                          138.02- 2 106.90- 2 1
         6 ISAAC
                  150.93- 2
                           137.61- 4
                                    99.32- 6
    R=Rank
           W/W=Wire to Wire
                        LS/P=Long Shot Potential *=Hidden
                       EXDC DECELERATION
                                         1 CAII
                                         2 ABOUS
                                         3 IDES3
                                         4 SM003
                                         5 CEMES W
```

6 ISAAS

Here's a little glimpse into the future. It shows how the top three finishers ran their race from their past performances. Lines that slant upward show positive moves. When they slant down, that's not so good unless the horse, like the winner *Cement*, had such a BIG lead with very little tapering off in the middle. Even is OK, especially if it follows and upward move. It's called a vector graph. Vector = A combination of magnitude and direction, as in Velocity.

If I'd had this graphic before I'd handicapped the race, maybe I wouldn't have left the Place horse *Too Fast* out of the consideration. Look at its two big upward moves.

NAME N T F1 R 23.92 24.98 | 23.92 | 24.98 | 23.92 | 24.98 | 23.92 | 24.98 | 23.92 | 24.98 | 23.92 | 24.98 | 23.92 | 24.98 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 | 25.34 | 3 |

8 FURLONES, (1.08) CLAIMING. Purse \$12,508, (Plus \$4,508 IGA for IGF) 3 Weights: 3-year-aids, 115 lbs. Older, 122 lbs. Naw-winners of two races since & race since then, 5 lbs. Claiming price \$14,000; for each \$1,000 to \$12,000, allow enteed for \$11,000 or less not considered.) SIXTH RACE Arlington \$7,500; second \$3,500; third \$1,750; fourth \$500; firth \$125; tenth \$125. Mutuel Pool \$195,956.00 Exacts Pool \$181,916.00
Last Raced Horse M/Eqt. A.Wt. PP St 8JIy95 4AP4 9JIy95 8FP4 25Jun95 4AP5 Cemetary Hill Lb 4 117 8 1hd 12 21 2hd 4hd 32 Sibille R 8.00 Too Fast for Love Royal Fanfare Lasala J Guidry M 14000 13000 74 513 95 L Lf 5 115 4 5 117 1 5.20 7.00 8Jly95 7AP3 C'ville Slew 52 Perez E E 14000 8JI995 4AP5 Lf Lb Lb Albarado R J Gryder A T Fires E Meier R About To Shout 2 10 14000 14000 9.80 5 117 5 5 6 117 7 7 4 117 10 1 4 117 3 4 5 117 9 3 29 Jun95 7AP3 3hd 71 221 4hd 71 64 811 910 7no 221 3hd 811 1hd 5hd 913 Ides Prospect 2.20 29Jun95 7AP6 25Jun95 4AP10 Smooth Willie 19.90 Isaacsmyman 24.30 3.00 22.10 14000 3JIy95 2AP1 Hey Pancho 11 the 5he 91 9he 10 10 10 14000 2JIy95 4AP5 Noble Fox Walls M K OFF AT 5:06 Start Good. Won driving. Time, :224, :464, :592, 1:121 Track fast. 8-CEMETARY HILL.... 6-TOO FAST FOR LOVE 4-ROYAL FANFARE..... \$2 Mutuel Prices: 18.00 4.80 7.60 5.80 \$2 EXACTA 8-6 PAID \$222.80

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MOST OF THE FOLLOWING ARE FOR SARTIN CLIENTS ONLY! WHEN AVAILABLE FOR NON-CLIENTS, IT IS NOTED.

Programs are available on IBM/compatible format ONLY!

If ordering be sure to state 3.5 or 5.25 disk size. Calif. residents add 7.75% sales tax Thoromation MUST BE APPROVED and CONTRACT SIGNED before shipping.

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Dr. Sartin's elegant, counter-intuitive handicapping procedure that can give you the insight to win those "unwinnable" races. After months of study of his own and other PIRCO members losing races, Doc developed this whole new insight into handling horses coming from the same race and facing each other again today. A must for the intermediate and advanced player.

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ALL SEMINAR WORKBOOKS ARE \$25 - SUBJECT TO AVAILABILITY	
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SYNERGETIC MATCH UP II Our most popular program - filled with graphs, Stop Action Horse Screens, Sartin Pace Numbers and Odds Line. Often called the bargain basement Thoromation.	\$275.00
NEW MODERN PACE HANDICAPPING SOFTWARE PROGRAM Avail for 3.5 HD, 3.5 DD and 5.25 HD only. AVAILABLE TO NON-CLIENTS	\$279.00
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PARMAKER	\$22.00
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Q-MATION Quarter Horse Handicapping Program. Comes with manual. Also will make pace of horse par times for greater accuracy.	\$199.00
ENTROPY II - with graphs, summary & odds line To upgrade from original ENTROPY - \$ 69.00 send in old disk after receipt of upgrade	\$149.00
XTOR 2.0 Download all available tracks to your 4 call Sartin Program. To upgrade from orig. XTOR to XTOR 2.0 \$19.00	\$95.00
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