

The FOLLOW UP

with Howard G. Sartin, Ph.D.

EVOLUTION

ISSUE # 48



HANDICAPPING REVOL

Holiday Issue

FACTOR EVALUATOR

Publisher's Desk	1
Editor's Desk	14
Computer Column - A ODDS	17
From The Top	23
Factor Evaluator	31
Q&A with the Doc	40
Vox Populi	50
Psychology of Winning	54
Commentaries	66
Problem Race	77
Pax Gaps	72

The FOLLOW UP is published six (6) times a year by O. Henry House, Inc. in conjunction with the Inland Empire Institute. Subscription price is \$72 per year third class mail and \$87 per year first class & Canadian mail. Back issues available @ \$12.50 ea. California residents add 7.75% sales tax. If you have any problem with your subscription or have a change of address, please contact O. Henry House at the address below. All information in this publication is for informational purposes only.

The FOLLOW UP

O. HENRY HOUSE, INC.

1390 E. 6th Street, Ste 5

Beaumont, CA 92223

909-845-5907

between 1 and 3 Pacific time

Please address all correspondence to this address. This includes submission of material for publication consideration, letters to the editor, opinions, comments - whatever.

Thank you,
Spencer Toner
Managing Editor

HENRY HOUSE, inc.



THE SARTIN
METHODOLOGY

1390 E. 6th Street #5
O. Beaumont, CA 92223



STATEMENT OF POLICY

The Sartin Methodology is based in Psychotherapy and its goals are NOT directed toward fostering the illusions or delusions of gamblers seeking magic solutions for picking winners. We are primarily a healing arts organization dedicated to providing an alternative solution to mainstream psychiatry's prescription of total abstinence for non-winning handicappers. Our slogan is - and always has been -

"THE CURE FOR LOSING IS WINNING"



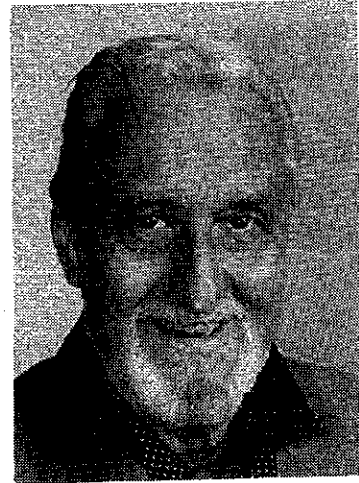
COPYRIGHT 1993 O. HENRY HOUSE, INC.

All right reserved. No part of this work may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying and recording, or by any information storage or retrieval system, except as may be expressly permitted by the 1976 Copyright At or in writing from the publisher.

Past Performance and Results charts copyrighted by Daily Racing Form, Inc.



FROM THE
**Publisher's
Desk** Doc Sartin



With the Holiday season now upon us and thoughts of Peace and Goodwill filling the air, I want to address a disturbing and **NON** peaceful or Good Will misunderstanding on the part of a few clients.

It seems that some of our teachers have been receiving calls that refer to the "Break up of the Empire" because **TOM BROHAMER** is doing workshops with Dick Mitchell and that **JIM "THE HAT"** is selling "A-ODDS" on his own.

To begin with, there is *NO EMPIRE* to break up. But more importantly, Brohamer's guest appearances with Mitchell are just that. Brohamer doesn't write Mitchell's flamboyant ads. **TOM** asked me about doing these sessions and I raised **NO OBJECTION WHATSOEVER**; anymore than I did when he began doing handicapping sessions with Jim Quinn, et al, or participating in a 900 number. **BROHAMER** is a handicapping celebrity in his own right, having written a best seller, **MODERN PACE HANDICAPPING**, and paying me an immense tribute for my part in his success. As for his appearances with Mitchell, his participation **HELPS** the Methodology rather than harming it.

Turning to **BRADSHAW**, he put out a great deal of *HIS OWN* money in trying to provide clients with a low-cost downloading service. In so doing, when cut off by **BLOODSTOCK**, he immediately refunded all fees to clients who had pre-paid. The venture **LOST** money. Then, to perfect his A-ODDS he had to hire *OTHER* programmers to help him with certain technical details. The A-ODDS program that has proved **MOST** beneficial to all downloaders. He offered me a piece of his action and I turned it down feeling that *HE* should receive any profits from his efforts.

When Jimmy and LeRoi go to a track they have to drive hundreds of miles, stay in motels and eat in restaurants. This cuts into his handicapping profits. When you need a large sum of money *RIGHT NOW*, a good handicapper like Jimmy is **NOT** going to start betting a thousand dollars a race to get it. That's not his style. That's

gambling. Jimmy makes his profits steadily and over a reasonable period of time. He is *NOT* a desperate plunger; the secret of his success - and Brohamer's.

Also it should be noted that, other than personnel in *THIS* office, Jimmy has done as much or more than *ANY OTHER* to keep subscriptions to the FOLLOW UP to their current level.

I have, in previous issues, as well as in *THIS ONE*, endorsed the efforts of BROHAMER and BRADSHAW as handicappers, humanitarians and *GENTLEMEN* who understand the true meaning of loyalty. I will continue to endorse them unless, God forbid, *THEY* display some of the same psychotic symptoms manifested by those *OTHERS* who deliberately betrayed and stole text and formulae from me.

For those objecting to the gruff way Bradshaw sometimes talks to you on the phone, I can only say that when he does so he's trying to help you in *HIS WAY*. Some clients who need scolding don't *LIKE* his way. If *YOU* are one of them, don't call him. Call here and let me help you which, in many cases, will mean scolding you in *MY WAY*. Or, let Shane coddle you. It's your choice. When we began the Dial A Hat Service, we purposely didn't call it, Dial a Wet-Nurse. Jimmy can be a gruff guy. But he's helped a hell of a lot more people than he's ever offended. Ask a few of them. Some only got the message *AFTER* he told them gruffly and in no uncertain terms, *HOW* the cow eats the cabbage. We are here to help. But since this is the season when people talk a lot about God, let me remind you that God helps those most who also help themselves.

So, It's Peace on Earth and Goodwill to all men and women. BUT, please note that good will is a two way street. Don't let your mind or heart drive on the wrong lane. Ours is *NOT* an Empire, it a composite of *INDIVIDUAL* thinkers who have every right to their own interpretative slant on *ANYTHING*, including this Methodology. If I had sought an empire I would have gone into politics or banking.

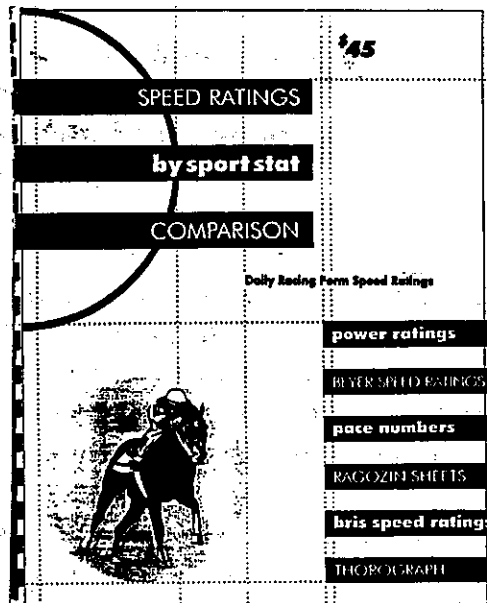
We received a lot of phone calls and piles of mail on JIM BAYLE'S SPORTSTAT report showing that the *BEST* of the last three Daily Racing Speed Rating plus Variant ratings produced higher R.O.I.'S than any other Rating Service, *BY THEMSELVES*, without any user discrimination as to distance, surface, class or *ANYTHING* else. Of course, this isn't the optimal way to use them. Best of the last three, *COMPARABLE* Distance and Surface *AND* some discretion regarding class, conditions and Today's Matchup. Remember, *SURFACE* includes track condition as well as Dirt-Turf or different track.

Mind you, this procedure for picking contenders and pace lines is only an *ALTERNATIVE* for those who have not fully mastered the art of good handicapping

(whatever that is). However, a lot of clients who were previously struggling, found that even when ignoring my caveats concerning discretionary factors, were beginning to win **CONSISTENTLY** for the first time.

I get a lot of criticism from the better known experts for my stance; But I still think that **WINNING RACES** with a substantial R.O.I. is more important than **WINNING** the approval of handicapping's big names.

I've been asked by many of you to **REPEAT SPORT STAT'S** address so you can either purchase **THIS** report or get a catalogue of the **MANY** interesting reports that **BAYLE** patiently grinds out from his huge computer data base of races from throughout North America.



Copyright © 1994, **SPORT STAT**, 2540 Cherrywood, Las Vegas, NV 89108

-----0-----

Last month the office received a letter with a check from a client ordering **ULTRASCAN Plus**. It was a fine, profitable program in its day. It still is for those who understand it and **USE** it properly **BY ITSELF!**. But it's a **TWO** call program and won't download. **ALL** of its most valuable assets, plus some dramatic advances have been fully incorporated into **QUAD-RATER**, a four call program that **WILL** download and copy to all other Advanced Four Call Programs.

This same person has also purchased virtually every other program we offer, including **PHASE I**, **PHASE III**, **THOROMATION** AND **Quad-Rater**. So, I sent his check for **ULTRASCAN** back to him saying that, **FOR HIM**, the program was no longer prescribed. So he just had some one else buy it for him. Now he's stuck with

a TWO Call Program from 1984 that has been vastly improved upon in the ensuing years.

When a medical patient refuses to take an M.D.'S prescription, the Doctor usually tells him to find another physician. Clients, who are WINNING with advanced programs but just can't resist using subterfuge to obtain NON-Prescribed programs are likely to end up as hopelessly confused NON-Winner. Or they go into business for themselves.

Quad-Rater is compatible with EXDC/KGEN, ENTROPY AND SYNERGETIC MATCH UP II. As such they make excellent corollaries when used in concert. PLEASE folks, consult with Shane or myself before you go off half-cocked in buying our material.

Had he just wanted ULTRA PLUS by itself, it would have been okay and done him a nice job. But purchasing EVERYTHING? Then trying to mix and match and risk the WINNING status he had obtained by doing so? Please, consult us first. Use our prescription service. We're here to MAKE you money, not to TAKE your money.

-----0-----

There's a new magazine out called the HORSEPLAYER. It's uses a lot of color and fancy artwork and must be quite expensive to produce. In issue #2, Andy Beyer did a nice "color piece" on Saratoga and Del Mar but the bulk of its contributing authors sound like a Who's Who of Mainstreamers, except that Mark Cramer had a piece in one issue. The current Fall issue has a lengthy piece on the Breeder's Cup Races with the Sprint being analyzed in an article by TOM BROHAMER.

TOM'S insightful piece upped the quality of the magazine's first three issues by at least 500 percent. With this and few other exceptions the magazine, while beautifully laid out, appears to be an elaborately produced compendium of mainstream dogma. One might even gather that the nucleus of the old boy network got together with some well-heeled publisher in order to produce a periodical filled with their fairly well written lack of ideas.

I don't want to single out any ONE writer for criticism but here is what a salubrious member of the clique wrote in Issue #3.

"SPEED: Forget the Running Times of the race. The track and weather vary too much from day to day, influencing times to be faster or slower than normal for times to be of ANY VALUE."

(It should be noted that this author's chief claim to fame is that, for many years, now he has been SELLING Speed Figures). In his article he goes on to recommend that, for beginners especially, the Racing Form be viewed thusly:

2ND RACE



Purse \$18,500 +
(Plus \$2,775 Illinois Owner's Award)

The **ACTUAL PP'S**

WIN	PLACE	SHOW

ALLOWANCE
FOR FILLIES, THREE YEARS OLD WHICH HAVE NEVER WON TWO RACES. (CONDITION EDGIBILITY) Weight, 121 lbs. Non-Winners Of A Race Other Than Claiming Since April 15, 1994, 3 lbs Such A Race Since March 15, 1994, 6 lbs. Maidens, 9 lbs. (Winners Preferred.)

Track Record: Taylor's Special (5), 118 lbs; 1:08 (08-22-86) Fastest Time In 1994: Slew Gin Fizz (3), 116 lbs; 1:10.11 (05-08-94)

Pgm	Owner	Weight	Trainer
Red 1	Mike Bowline	YELLOW, black 'B' and dots, yellow cap	(Scott Mullins) R. O. Goodridge(61 10-12-7)
Aaron Gryder	MEADOW SURPRISE	115 Jockey Stats	1994 2 0 1 1 \$7,231 Turf 0 0 0 0 \$0
30May94 10APR 3	AW21275 6f	22.34 45.87 1:11.74 4/7 3 4 ¹ 3 ¹ 2 ¹ 3 ¹ 111 b	1993 4 1 2 0 \$12,870 Off Track 1 0 0 0 \$1,720
18May94 5APR 3	AW21275 6f	22.53 47.05 1:13.97 5/6 5 4 ⁵ 4 ² 2 ² 2 ⁵ 115 b	7.90 79 Unodreams ² GraciousGranny ³ MeadowSurprise ⁴ Failed to sustain bid
14Nov94 4RP 2	AW50000 6f	22.40 46.20 1:12.40 5/12 8 5 ¹ 3 ² 4 ⁴ 5 ¹ 115 b	3.60 69 ColorMyBaby ¹ MeadowSurprise ² Knowledge ³ Second best
30Oct93 6RP 2	AW12000 6f	22.60 46.80 1:13.00 6/10 1 2 ¹ 1 ¹ 1 ² 2 ¹ 114 b	1.90 59 SlideShow ¹ LookingforHeaven ² MostLizlane ³ Well placed, no rally
08Oct93 2RP 2	AW12000 6f	22.20 46.00 1:12.40 5/5 3 1 ² 2 ² 2 ¹ 2 ¹ 120 b	5.00 72 HighwaySeven ¹ MeadowSurprise ² CircleJay ³ Duled, outfinished
19Sep93 1RP 2	AW10200 5f	21.60 45.80 1:05.80 1/11 1 1 ² 1 ² 1 ² 1 ¹ 120 b	1.90 72 SideLanding ¹ MeadowSurprise ² NaughtyPam ³ Duled, weakened
	Workouts: Jun.10 AP 4f R: 48.00 b	May.27 AP 4f R: 46.07 h	May.12 AP 6f R: 1:14.48 h
			Bred in Oklahoma by Mike Bowline

Pgm	Owner	Weight	Trainer
White 2	Ron Magers, Bari Michelon, et al.	BLACK, white diamond, white diamonds on sleeves, black cap	(N. Brun) Robert G. Voelkner(16 5-1-2)
Earlie Fires	REBECCA'S PRAYER (L)	115 Jockey Stats	1994 3 0 2 1 \$8,450 Turf 0 0 0 0 \$0
05Jun94 5APR 3	AW21275 7f	22.77 45.72 1:24.89 2/6 1 1 ¹ 1 ¹ 1 ⁴ 2 ¹ 114 Lb	1993 8 1 2 2 \$17,267 Off Track 3 0 1 1 \$5,137
09May94 5APR 3	AW20000 6f	22.40 46.05 1:12.37 2/7 1 1 ¹ 1 ¹ 2 ² 3 ¹ 114 b	2.70 77 SuperChai ¹ Rebecca'sPrayer ² KathyKing ³ Draw off, inbred
02Apr94 2WR 2	AW25000 5f	22.60 45.80 1:08.00 3/5 3 1 ² 1 ¹ 1 ¹ 2 ¹ 116 b	3.40 74 ScratchDance ¹ ProudAccolade ² Rebecca'sPrayer ³ Weakened, inside
03Nov93 5GRD R 2	AW19000 4f	21.80 46.20 53.00 12/12 1 2 ² 1 ¹ 1 ¹ 1 ¹ 117 Lb	2.40 78 BoomtownBeauty ¹ Rebecca'sPrayer ² SummerRuckus ³ Good effort
20Oct93 4WR 2	AW19000 6f	22.80 46.60 1:13.40 6/7 2 1 ² 1 ¹ 1 ² 2 ¹ 117 Lb	2.30 75 Rebecca'sPrayer ¹ ShimmerandGold ² InsideJob ³ Driving
15Oct93 4WR 2	AW15000 6f	22.40 46.00 1:19.80 8/9 2 1 ² 1 ² 1 ² 2 ¹ 117 Lb	1.90 67 Panmonah ¹ CounselJones ² Rebecca'sPrayer ³ Stopped late stretch
	Workouts: May.22 AP 4f R: 48.60 b	May.1 SPT 5f R: 1:03.10 b	
			Bred in Florida by Mr. and Mrs. Harvey Goodman, and Diane Dodge

Pgm	Owner	Weight	Trainer
Black 3	Asiel Stable (Richard W. Radke)	RED, white rocking 'R', red and white halved sleeves, red cap	(Mary Rodriguez) Richard P. Hazelton(48 6-9-9)
Mickey Walls	PARADISE DINER	115 Jockey Stats	1994 0 0 0 0 \$0 Turf 1 0 0 0 \$1,260
24Oct93 8Hawf 2	AW20000 6f	47.79 1:13.12 1:29.55 9/9 8 5 ¹ 5 ¹ 3 ⁵ 5 ¹ 114	1993 4 1 0 1 \$11,695 Off Track 1 0 0 1 \$2,035
14Oct93 7Hawf 2	AW14000 6f	22.67 47.07 1:13.64 7/10 7 6 ² 6 ² 2 ² 1 ¹ 119	7.70 62 FirstFlag ¹ MyLadyT.J. ² K.C.SuperPat ³ Failed to respond
13Sep93 1AP 2	AW20350 7f	22.54 46.08 1:26.42 3/7 6 6 ¹ 4 ⁴ 4 ³ 3 ¹ 119	3.50 69 ParadiseDiner ¹ SuddenAppearance ² ProudAccolade ³ Ran down leader 7 wide
05Aug93 7AP 2	AW19250 5f	22.06 46.87 1:07.58 3/9 5 6 ¹ 6 ¹ 6 ⁶ 6 ² 118	1.80 68 K.C.SuperPat ¹ Teewino ² ParadiseDiner ³ Outfinished late str
	Workouts: Jun.8 AP 6f R: 1:17.68 b	Jun.2 AP 6f R: 1:16.91 b	May.27 AP 5f R: 1:02.02 b
			Bred in California by Mr. & Mrs. Marvin Melmoth

Pgm	Owner	Weight	Trainer
Yellow 4	Thomasine Bandle	PINK, purple 'B', pink cap	Owner(0 0-0-0)
Mark Guildry	WORK OF ART	115 Jockey Stats	1994 3 0 0 1 \$2,100 Turf 1 0 0 0 \$0
22May94 6CD 1m 3	AW22220 6f	46.04 1:11.46 1:36.22 3/10 9 9 ¹ 9 ¹ 9 ¹ 9 ¹ 115 b	1993 6 1 1 1 \$14,978 Off Track 3 0 1 0 \$3,079
06May94 5CD w/3	AW20820 6f	22.76 45.73 1:18.26 9/11 11 11 ¹ 11 ² 10 ² 9 ¹ 112 b	60.20 59 BenysBathroom ¹ JoanneMaroney ² Alynda ³ Outrun, no factor
20Apr94 4KEE R 3	AW25800 6f	22.60 46.99 1:21.88 4/5 5 5 ¹ 5 ¹ 4 ⁴ 3 ⁴ 116 b	40.50 62 LibbyLee ¹ PromisingPreview ² LadyTon ³ Far back, no rally
09Oct93 2Hawf 2	AW16940 6f	22.44 46.43 1:12.46 7/11 9 11 ¹ 8 ¹ 4 ¹ 1 ¹ 121	5.50 57 CarasPeach ¹ Wheelbarrow ² WorkoutArt ³ Passed string rivals
25Nov93 9Hawf 2	AW16800 6f	22.63 46.69 1:11.59 12/12 10 9 ¹ 7 ³ 3 ² 2 ¹ 119 b	4.20 69 WorkoutArt ¹ GoGoJack ² RachelElizabeth ³ Best str late
11Nov93 2Hawf 2	AW16800 6f	22.77 46.81 1:12.15 4/9 2 5 ⁴ 6 ⁶ 6 ¹ 4 ⁹ 119 b	6.20 72 NativeMusic ¹ WorkoutArt ² DarcyChime ³ Late rally inside
	Workouts: May.21 ELP 3f :37.80		13.20 68 MerryColeen ¹ DarcyChime ² MamanNelle ³ Mild rally
			Bred in Arkansas by McDowell Farm

Pgm	Owner	Weight	Trainer
Green 5	Millard Seldin & Estate of Hoss Inman (Virginia Inman)	PURPLE, white 'S', white bars on sleeves, purple cap	Charlie Livesay(10 1-2-2)
Don Pettinger	SEQUINS N' LACE (L)	121 Jockey Stats	1994 2 1 0 1 \$12,250 Turf 0 0 0 0 \$0
30May94 12AP R 3	AW20125 6f	22.44 46.16 1:11.91 7/10 4 2 ¹ 1 ² 1 ¹ 1 ¹ 113 L	1993 3 0 0 0 \$0 Off Track 2 0 0 0 \$0
15May94 6AP R 3	AW20125 6f	22.12 46.19 1:13.24 6/10 2 2 ¹ 2 ¹ 3 ⁵ 3 ¹ 113 L	9.30 83 SequinsLace ¹ EmilyThomas ² ComeBackHome ³ Duled, driving
30Sep93 7AP R 2	AW20350 6f	22.79 46.24 1:12.70 12/12 3 3 ² 3 ⁵ 5 ¹ 6 ¹ 119	8.90 81 PiningAway ¹ BurnedDividend ² SequinsLace ³ Lacked late response
13Sep93 1AP 2	AW20350 7f	22.54 46.08 1:26.42 3/7 2 2 ² 2 ² 6 ¹ 6 ² 119	27.10 ¹ 80 KaraokeKid ¹ MadamMadame ² FlyAwayBird ³ Contended turn
29Aug93 4AP 2	AW20350 6f	22.16 45.86 1:12.00 8/11 9 9 ¹ 9 ¹ 9 ¹ 10 ¹ 118	21.10 36 K.C.SuperPat ¹ Teewino ² ParadiseDiner ³ Filtered out
	Workouts: Jun.12 AP 4f R: 54.76 b	May.23 AP 5f R: 59.95 h	May.12 AP 4f R: 47.72 h
			Bred in Kentucky by Hoss Inman & Millard Seldin

Pgm	Owner	Weight	Trainer
Black 6	Frank Chiumsky & Vic Cerny	BLACK, blue stripes on gray shield, gray sleeves, black cap	Neil B. Boyce(18 2-2-3)
Walter A. Guerra	SARATOGA HOPE (L)	121 Jockey Stats	1994 7 1 2 2 \$18,588 Turf 0 0 0 0 \$0
18May94 5APR 3	AW21275 6f	22.53 47.05 1:13.97 2/6 2 2 ² 2 ² 3 ⁶ 5 ¹ 121 Lb	1993 4 0 1 0 \$4,450 Off Track 1 0 1 0 \$3,600
01May94 9SPtd 3	AW20700 6f	23.14 46.98 1:11.64 8/8 2 2 ¹ 2 ¹ 3 ⁶ 6 ¹ 119 Lb	2.60 48 ColorMyBaby ¹ MeadowSurprise ² Knowledge ³ Gave way
24Apr94 3SPtd 3	AW15295 6f	21.95 45.30 1:11.41 7/8 2 1 1 ² 1 ² 1 ⁵ 1 ⁵ 113 Lb	2.30 73 EveningTease ¹ SaratogaHope ² MissFanfare ³ Drew off, weakened
08Apr94 2SPtd 3	AW13000 6f	22.60 46.71 1:12.38 6/9 7 3 ¹ 1 ² 2 ² 3 ¹ 115 Lb	1.00 78 SaratogaHope ¹ EmeraldARG ² AnchorLady ³ Much the best
24Mar94 3SPtd 3	AW15295 6f	22.46 46.65 1:12.18 4/7 1 1 ¹ 1 ¹ 1 ² 2 ¹ 115 Lb	1.80 85 SpendaBuckOnM ¹ AnchorLady ² SaratogaHope ³ Vied for lead
24Feb94 4SAH 3	AW32000 6f	21.96 44.87 1:10.96 2/12 7 4 ¹ 2 ¹ 2 ² 6 ⁵ 117 L	1.60 88 Vargava ¹ SaratogaHope ² ExclusiveStreet ³ Streaked inside late
	Workouts: Jun.10 AP 5f R: 1:01.16 h	Jun.3 AP 5f R: 1:00.54 h	May.13 AP 5f R: 1:00.52 h
			Bred in Kentucky by Echo Valley Horse Farm Inc.

Pgm	Owner	Weight	Trainer
Orange 7	D. French, T. Engel, B. Williams & T. Muckler	WHITE, red blocks, blue bars on sleeves, white cap	(Dan Martinek) Timothy J. Muckler(12 1-3-0)
Randall Meier	GO GO JACK (L)	121 Jockey Stats	1994 3 1 0 0 \$9,090 Turf 0 0 0 0 \$0
01Jun94 5APR 3	AW21275 7f	23.29 46.87 1:26.02 2/7 6 5 ² 4 ⁴ 4 ⁴ 4 ⁴ 121 L	1993 3 0 3 0 \$8,960 Off Track 1 0 0 0 \$0
01May94 9SPtd 3	AW20700 6f	23.14 46.98 1:11.64 8/8 2 2 ¹ 2 ² 3 ⁶ 6 ¹ 119	16.80 68 ShimmShamma ¹ MinorityOwner ² ShooBaby ³ Saved ground
16Apr94 2SPtd 3	AW15295 6f	22.23 46.13 1:12.99 7/10 1 2 ¹ 2 ¹ 1 ¹ 1 ¹ 119	4.70 64 EveningTease ¹ SaratogaHope ² MissFanfare ³ Filtered late stretch
23Dec93 6Hawf 2	AW16940 6f	22.40 45.75 1:12.09 3/8 2 1 ² 1 ² 2 ² 2 ¹ 119	1.90 72 GoGoJack ¹ Shabana ² GreyKris ³ Much the best
09Dec93 2Hawf 2	AW16940 6f	22.44 46.43 1:12.46 1/11 2 2 ¹ 2 ¹ 2 ² 2 ² 119	2.80 69 ProudAccolade ¹ GoGoJack ² RachelElizabeth ³ Vied for lead
25Nov93 2Hawf 2	AW16800 6f	22.98 46.98 1:11.57 2/11 6 3 ¹ 3 ¹ 2 ¹ 2 ¹ 119	1.10 65 WorkoutArt ¹ GoGoJack ² RachelElizabeth ³ Duled inside
	Workouts: May.29 AP 3f R: 39.03 b	May.25 AP 5f R: 1:01.07 b	May.18 AP 6f R: 1:17.19 b
			Bred in Kentucky by Graham Wright

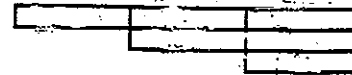
(L) Treated with Furosemide; (L) First time using Furosemide; (O) Off of Furosemide
1An additional \$2,775 awarded if winner of race is Illinois Registered. Awarded to winning owner from the Illinois Thoroughbred Breeders Fund Program. * 5 lbs. Apprentice Allowance

The way HE says to View the PP'S.

2ND RACE



Purse \$18,500 +
*(Plus \$2,775 Illinois Owner's Award)



ALLOWANCE

FOR FILLIES, THREE YEARS OLD WHICH HAVE NEVER WON TWO RACES. (CONDITION ELIGIBILITY) Weight, 121 lbs. Non-Winners Of A Race Other Than Claiming Since April 15, 1994, 3 lbs Such A Race Since March 15, 1994, 6 lbs. Maidens, 9 lbs. (Winners Preferred.)

SIX FURLONGS

Track Record: Taylor's Special (5), 1:18 lbs; 1:08 (08-22-86)

Fastest Time in 1994: Slew Gin Fizz (3), 1:16 lbs; 1:10.11 (05-08-94)

Pgm Owner Weight Trainer

3/24/94

1 5-2+ Aaron MEADOW SURPRISE

(Scott Mullins) R. O. Goodridge(61 10-12-7)

Jockey Stats (107 13-24-12)		1994	2	0	1	1	\$7,231	Turf	0	0	0	0	\$0
30May94	10APR 3	5	4	1	2	0	\$12,870	Off Track	1	0	0	0	\$1,720
18May94	5APR 3	5	4	2	2	2							Failed to sustain bid
14Nov93	4RPgd 2	8	5	1	3	4							Second best
30Oct93	6RPH 2	1	2	1	1	2							Well placed, no rally
08Oct93	2RPH 2	3	1	2	2	2							Duited, outfinished
19Sep93	1RPH 2	1	1	2	1	1							Duited, weakened
													Broke sharply, driving

3/24/94

2 2-1+ Earlie REBECCA'S PRAYER (L)

(N. Bruin) Robert G. Voelkner(16 5-1-2)

Jockey Stats (138 28-21-22)		1994	3	0	2	1	\$8,450	Turf	0	0	0	0	\$0
05Jun94	5APR 3+	1	1	1	1	1							\$5,137
08May94	5APR 3	1	1	1	2	3							Draw off, faltered
02Apr94	2WOR 3	3	1	1	1	2							Weakened, inside
03Nov93	5GRDR 2	1	1	2	1	1							Good effort
20Oct93	4WOR 2	2	1	1	1	3							Driving
19Oct93	4WOR 2	2	1	2	1	2							Stopped late stretch
													Gave way late stretch

8/21/94

3 4-1+ Mickey PARADISE DINER

(Mary Rodriguez) Richard P. Hazelton(48 6-9-9)

Jockey Stats (159 26-18-19)		1994	0	0	0	0	\$0	Turf	1	0	0	0	\$1,260
24Oct93	8HawR 2	8	5	5	3	5							\$2,035
14Oct93	7HawR 2	7	6	6	2	2							Failed to respond
13Sep93	1APgd 2	6	6	4	4	3							Ran down leader 7 wide
05Aug93	7APR 2	5	6	6	6	6							Outfinished late str
													Evenly

4/14/94

4 15-1+ Mark GUILDY WORK OF ART

Owner(0 0-0-0)

Jockey Stats (170 14-20-26)		1994	3	0	0	1	\$2,100	Turf	1	0	0	0	\$0
22May94	6CDIm 3	9	9	9	9	9							\$3,079
06May94	5CDIm 3	11	11	11	10	12							Outrun, no factor
20Apr94	4KEER 3	5	5	5	4	3							Far back, no rally
08Dec93	2HawR 2	9	11	12	4	12							Passed bring rivals
25Nov93	9HawR 2	10	9	7	3	2							Best stride late
11Nov93	2HawR 2	2	5	6	6	4							Late rally inside
													Mild rally

3/24/94

5 6-1+ Don PETTINGER SEQUINS N' LACE (L)

Charlie Livesay(10 1-2-2)

Jockey Stats (93 18-11-12)		1994	2	1	0	1	\$12,250	Turf	0	0	0	0	\$0
30May94	12APR 3+	4	2	1	1	1							\$0
15May94	6APR 3+	2	2	2	3	3							Duited, driving
30Sep93	7APR 2	3	3	3	5	6							Lacked late response
13Sep93	1APgd 2	2	2	2	6	6							Connected turn
29Aug93	4APsy 2	9	9	9	9	10							Flattened out
													Outrun

3/24/94

6 6-1+ Walter A. GUERRA SARATOGA HOPE (L)

Neil B. Boyce(18 2-2-3)

Jockey Stats (170 2-0)		1994	7	1	2	2	\$18,588	Turf	0	0	0	0	\$0
18May94	5APR 3	2	2	2	3	5							\$3,600
01May94	9SpIgd	5	1	1	1	2							Gave way
24Apr94	3SpIt	2	1	1	1	1							Drawn off weakened
08Apr94	2SpIt	7	3	1	2	3							Much the best
24Mar94	3SpIt	1	1	1	1	2							Yield for lead third
24Feb94	4SAR	7	4	2	2	5							Stood inside late
													Bid early str

3/24/94

7 10-1+ Randall METER GO GO JACK (L)

(Dan Martinek) Timothy J. Muckler(12 1-3-0)

Jockey Stats (168 22-13-15)		1994	3	1	0	0	\$9,090	Turf	0	0	0	0	\$0
01Jun94	5APR 3	6	5	4	4	4							\$0
01May94	9SpIgd 3	2	2	2	2	6							Saved ground
16Apr94	2SpIt 3	1	2	2	1	1							Faltered late stretch
23Dec93	6HawR 2	2	1	1	2	2							Much the best handily
09Dec93	2HawR 2	2	2	2	2	2							Yield for lead weakened
25Nov93	2HawR 2	8	3	3	2	2							Duited inside third
													Bid hung

As you can see he has erased Final Time, ALL fractional times but leaves in the position calls and lengths behind. In fairness to him, *FOR INTERMEDIATE* Handicappers he does mention a choice between the DRF Speed Rating plus Variant (He doesn't say from what line) or - to quote him, The "So-Called Beyer Speed Figures," (a dead give away that he feels his own figures are better than Beyer's and is trying to subtly sell them). Then he mentions the New Equibase Speed Figures now being featured in many Track Programs.

AMERICAN TURF MONTHLY is a more eclectic and broad-based publication. It suffers somewhat from too many Co-Op ads; that is ads *NOT* paid for by the advertiser but placed by ATM for a substantial share of the sale price. Still, Ian Blair's Editorial Policy makes it possible for a much wider spectrum of ideas and creativity than its new competitor.

Plus it has articles by many of the same persons who write for HORSEPLAYER MAGAZINE. So, you get the best, or worst, of both worlds. Of course there are those who think that ATM's more liberal editorial policy hurts the magazine's quality and caters to the overly simple and less intellectual members of the handicapping fraternity.

To be sure it does have its share of that element, both as writers and subscribers. But it also has a great number of truly bright readers ready to explore far wider horizons than many people, possibly even its editor, realizes. I should know; I have received well over 1700 responses to TWO of my own ATM articles. The majority were typed and well phrased.

Author Ronnie Favershaw wrote a short piece in the October issue of ATM called: **THE UNCERTAINTY PRINCIPLE**, dealing with Nobel Prize Winner Werner Heisenberg's 1927 thesis on the subject. Of course Herr Doctor Heisenberg's concepts have now been replaced by Chaos Physics but at least Favershaw dealt with a subject a bit deeper than those probed by the majority of horseracing magazine writers.

We must never forget that AMERICAN TURF MONTHLY spawned one of the brightest handicapping thinkers of all time: RAY TAULBOT. If ALL clients had read and understood Taulbot (along with Huey Mahl) BEFORE they joined our group, they would have learned to consistently WIN far more quickly. This is the reason I lent my name to the endorsement of the Ray Taulbot Pace Calculator.

"The Ray Taulbot PACE CALCULATOR, newly updated by ATM to incorporate today's faster times, is an essential tool for all who wish to incorporate PACE into their handicapping"

Dr. Howard Sartin

While on the subject of **American Turf Monthly**, to which I trust you subscribe in order to keep abreast of contemporary handicapping's mind set, the October issue has an article by Dick Mitchell –

Are You Expecting Too Much?

by Dick Mitchell

Overall it is an *excellent* article with sage advice for the average, delusional "horseplayer", who thinks he/she can retire to a racing circuit or off-track center and make a bundle on small wagers. But three paragraphs really bothered me in Dick's otherwise brilliant discourse.

Here they are, in context: I hate being quoted out of context and I wouldn't want to do it to anyone else.

The very best professional players earn between 20 and 40 percent on their win bets. Most average around two prime bets a day. This means that if you're in the middle of this group of superior handicappers, your return on investment (ROI) will be around 30 percent. How much do you have to put through the windows, at a 30 percent profit rate, to earn \$100 per day. That's right, \$333. This means that you must average \$167 per race.

The very best professional players earn between 10 and 20 percent on their place and show bets with the same number of prime plays per day (two). Because place and show betting is much safer, they can bet much more and maintain their safety margin. If you wish to earn \$100 per day on place and show bets, you must put between \$500 and \$1,000 through the windows per day.

(Their) — mutuel varies from \$5 to \$12. A typical successful handicapper would have a win rate of 30 percent at an average mutuel of \$7. Therefore, his single-race expectation is:

$$E(x) = \$5 \times (.3) - (\$2) \times (.7) = \$0.10.$$

Ten cents on a \$2 bet. *

The VERY BEST Professional Players? 20 to 40 %? TWO Prime Bets a day? And ROI of around 30%? He's talking about a style used by *Spot Players*. If he thinks all professional players so limit themselves, he should expand his list of "Racing Buddies". What constitutes a "Professional"? The bottom line is that anyone who

Copyright SartinMethodology.com - Not for Resale

gets paid, earns all or part of his/her living from an endeavor, is a professional. That makes a lot of low key persons, including a lot of us, professionals. Jim Bradshaw is a pro and during his last sojourn to Las Vegas with Mama LeRoi and Joe Deacy, they played 130 races in two days (Saturday/Sunday). They made one horse Win bets.

Unbelievable? Well the book manager at the Sands confirms it. The first day they had twelve straight races in which their choice PLACED! Often the place prices exceeded the winner's. Of course they didn't bet to place. Next day they had 17 straight WINNERS. Thank goodness. Jimmy thought he was losing his touch. Over-all, even with that string of placers, they won 69 of 130 races for a 53.08% win proficiency. And remember that was betting only ONE horse.

Even had their average win mutuel been only Mitchell's \$7 (it was higher, but we'll use Dick's figure), their ROI was 1.86. A profit of 86 cents per dollar wagered. I *never* ask anyone how much they wager per race; but, had they only bet \$10 (and they DID bet more than \$10 a race), their profit would amount to \$1,115 EACH in two days. All that with "no danged computer". Jimmy now says, when he goes to Vegas he's going to confine himself to seven tracks per day because that two day marathon aged him.

The most races I've ever played in a single day is 27 - and I bet two horses in most races and *did* use a "danged computer". My ROI was only 1.64. But that was back when I was Jimmy's age. I was NEVER as young as Joe Deacy. Now I average about 12 at places with multiple track wagering; and six or seven at the track or single track off-site center. I wouldn't even start up the car for less than a 55% ROI. And, a lot of you are doing better than that. "The Hat" feels that he's offended the "Great Spirit" when he doesn't have a 100% ROI (double his money each racing trip). He would be the first to admit that he doesn't always do that well but he seldom does less than 1.85%.

As for a 10 to 20% return on place and show. Is Dick talking about *backing* up the win bets that average a \$7 mutuel? If one can isolate longer priced Place and Show horses; one of the primary aims of Quad-Rater, they often pay more than winners.

I'm **NOT** criticizing the article, per se. It offers *very sound* advice for the majority of those who'll read it. But Mitchell's definition of "Best Professional Players" needs some revamping. He is undoubtedly speaking of the small cadre of "professionals" with whom he consorts at the track. If he would expand the horizons that form his opinions he would learn about the "other half" who do NOT in any way conform to his definitions of a "Very Best Professional", those who he says make only two prime bets a day with an ROI of 30% (1.30). I know who they are but why won't Dick recognize that there are at least as many other professionals who neither confine themselves to tow wagers a day or a puny 30% profit on their wagers.

I have it on good authority that Mitchell makes considerably more than this himself. He is now a bona fide Racing Celebrity in his own right. He is a winner and his ROI is at least 1.50, so he no longer has to cow tow to his old idols - those who fit his portrait of "professional" as defined in the three quoted paragraphs.

Mitchell, when he gets serious on the subject, is probably the *best* Money Management authority in the business. He is writing a new book on the subject to be released soon. If that book expresses Dick's real knowledge of Money Management and wagering it will be the best work of its kind ever written. But if he clings to his highly publicized concept of betting overlay prices based on subjectively made Morning Lines "Value", he will be denying his readers the essence of his true genius. Finding the winners, the Exotics and capitalizing on their actual, rather than arbitrarily defined "value".

This from the introduction of a new work by Michael E. Nunamaker, author of *Modern Impact Values*. I'll be reviewing it, quite favorably incidentally, next issue:

Another notable addition to my previous work is the inclusion of Sartin style Pace Ratings in my analysis. For those of you who are followers of Sartin, I hope you'll find the material on ~~(the)~~ Pace Ratings to be of great interest.

Nunamaker meant no insult in using James Quinn's pet term: "Sartin STYLE Pace Rating". It is a phrase that I deplore because there is NO SUCH THING! It's like a Paris-style gown, a Mercedes-style Chevrolet or something similar. A thing is what it *is* or it isn't. Both Quinn and Nunamaker, along with others who write about *Sartin style Pace* are referring to the kind of *Incremental Velocity* and *Energy Exertion Ratings* I produced in the early 80's: a far cry from today's advances.

THE "SO YOU THINK YOU'VE GOT IT TOUGH," DEPARTMENT

As you know, we're International. We have clients throughout Europe, Asia, Australia and New Zealand.

Once in a while at a Seminar, an American born, English speaking (or whatever it is we speak) client who's been with us for a time and has the Basic Manuals and even a computer program, will walk up to me, glassy eyed and say: "It's ALL GREEK to me."

Oh, yeah? Such persons don't know when they're well off. Here is a Xerox of the GREEK RACING FORM, given to me recently by a native of the land of Demosthenes, Plato, Aristotle and Diogenes.

ΠΡΟΓΝΩΣΤΙΚΑ ΚΑΙ ΠΡΟΓΡΑΜΜΑ

ΤΟ ΑΡΧΑΙΟΤΕΡΟ ΚΑΙ ΠΟΛΥΡΟΜΙΑΚΟ ΠΕΡΙΟΔΙΚΟ
ΜΕΓΑΛΗ ΤΡΙΤΗ 26 ΑΠΡΙΛΙΟΥ 1994 ΑΡ. ΤΥΧΟΥΣ 51 ΔΡΧ. 400

ΠΑΡΑΝΟΜΙΕΣ Χ ΠΑΡΑΝΟΜΙΩΝ
στην υπόθεση Σκουρτέλλη!

ΠΡΟΚΥΠΤΟΥΝ ΕΣΒΑΡΕΣ ΕΥΘΥΝΕΣ ΚΑΙ ΠΑΡΑΛΕΙΨΕΙΣ ΓΙΑ ΠΟΛΟΥΣ ΥΠΑΛΛΗΛΟΥΣ

ΟΡΑ ΕΝΑΡΞΗΣ (δυστυχώς) 3:00 Μ.Μ.

ΕΠΑΘΛΟ ΛΥΚΟΒΡΥΣΗΣ 1.150.000 ΔΡΧ.
5-ΕΤΩΝ ΚΛΑΣΗ Ε (Α ΥΠΟΔ.) 1.400 μ.

ΒΑΙΤΩΝ (58 κιλά) (46,5 στον Γ.Π.Β.)

19. 1.94	77 2.1.1.2ος	Ζαχαριάς	58	1.400	1.23.75-26.20	(51) Νόρμ. Γ.	1.22.71
28. 1.94	111 1.1.1.2ος	Ζαχαριάς	59,5	1.400	1.23.20-26.30Α	(30) Ε.Τακη Μ.	1.22.57
4. 2.94	138 1.1.1.3ος	Ζαχαριάς	58	1.400	1.24.01-26.90Α	(68) Αδόλος	1.23.36
16. 2.94	183 1.1.1.2ος	Ζαχαριάς	58	1.400	1.23.11-25.30Α	(45) Ντομνικο	1.22.85
25. 2.94	222 4.4.1.3ος	Λάος	58	1.400	1.24.48-26.10Ε	(71) Ε.Τακη Μ.	1.24.04
7. 3.94	252 2.2.2.4ος	Ζαχαριάς	59	1.400	1.24.95-26.40Α	(63) Ε.Τακη Μ.	1.24.24
15. 3.94	292 2.3.3.2ος	Ζαχαριάς	57,5	1.400	1.23.78-25.80ΕΠ	(23) Μουζικαν.	1.23.75
25. 3.94	327 2.2.2.2ος	Λάος	58	1.400	1.24.14-27.00Α	(48) Ιβερτας	1.24.12
1. 4.94	355 1.1.1.5ος	Ζαχαριάς	59,5	1.400	1.24.63-27.10Ε	(18) Αλ.Δετφ.	1.23.74
13. 4.94	399 3.2.2.3ος	Λάος	58	1.400	1.24.87-28.10Ε	(26) Γκ.Παζ	1.24.49

➤ Εξακολουθεί πάντα να θρίσκειται σε εξαιρετική κατάσταση και ζητάει πεισματικά μια νίκη. Καθώς λοιπόν του παρουσιάζεται η δυνατότητα να οδηγήσει εκγέου χωρίς σοβαρή πίεση ίσως τώρα μπορεί να αντέξει μέχρι τέλους.

ΓΚΡΑΝ ΠΛΕΖΙΡ (56,5 κιλά) (45 στον Γ.Π.Β.)

15.12.93	1236 8.8.8.5ος	Χριστοφίδης	53,5	1.400	1.26.41-26.30Κ	(69) Δωροθέα	1.24.17
22.12.93	1263 9.9.9.9ος	Χριστοφίδης	53,5	1.400	1.27.54-27.00	(232) Στέλδιο	1.23.78
28. 1.94	116 7.7.7.2ος	Γεωργίου	54	1.400	1.22.80-24.70Α	(123) Ε.Ντινα Μ.	1.22.37
4. 2.94	138 6.6.6.4ος	Σαλασιδής	54	1.400	1.24.53-26.40ΑΠ	(48) Αδόλος	1.23.36
16. 2.94	188 8.7.5.4ος	Σαλασιδής	58	1.400	1.23.73-25.70ΑΠ	(38) Βοδίτσα	1.22.34
25. 2.94	222 6.6.5.2ος	Σαλασιδής	53	1.400	1.24.15-24.90Ε	(25) Ε.Τακη Μ.	1.24.04
9. 3.94	269 6.7.6.2ος	Σαλασιδής	54	1.400	1.24.15-25.20Ε	(27) Βανουσσας	1.23.87
16. 3.94	292 8.8.7.4ος	Σαλασιδής	54,5	1.400	1.24.25-25.00Ε	(25) Μουζικαν.	1.23.75
13. 4.94	399 7.7.7.1ος	Σαλασιδής	53	1.400	1.24.49-24.80Ε	(43) Βενταστα	1.24.64
20. 4.94	428 8.9.9.5ος	Σαλασιδής	58	1.400	1.25.10-24.90ΕΠ	(67) Ιστο	1.23.78

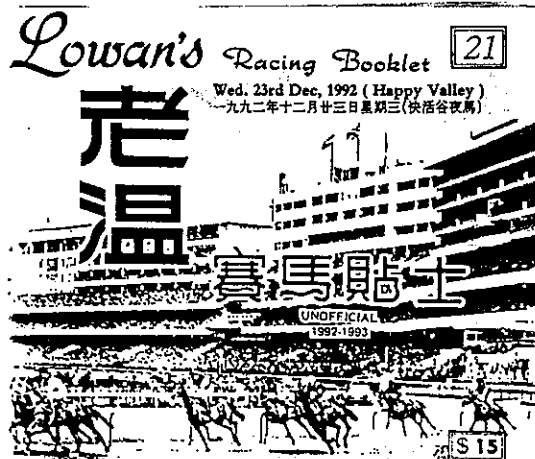
➤ Διανύει περίοδο άριστης φόρμας και το ότι δεν μπορεί να διακριθεί προ ημερών οφείλεται στον ρυθμό της κούρασης που ήταν αρνητικός και τον εξόνητω. Αν τώρα ο ρυθμός επιταχυνθεί εξ αρχής τότε θα τον δούμε να πραγματοποιεί και πάλι το γνώριμο δυνατό του φίνις και να απειλεί στο τέλος με αξιώσεις όλους τους αντίπαλους του.

ΜΑΡΑΤΑ (54,5 κιλά) (43 στον Γ.Π.Β.)

28.10.93	1035 6.7.6.3ος	Καρασιδής	52,5	1.400	1.25.07-25.40	(305) Παύλος	1.24.78
12.11.93	1094 7.7.7.3ος	Καρασιδής	51,5	1.400	1.24.81-26.00	(24) Γ.Παζ	1.23.91
1.12.93	1160 9.9.8.8ος	Αντώνης	52,5	1.400	1.25.20-26.80ΑΠ	(94) Ούλας	1.23.10
23.12.93	1271 9.9.9.5ος	Δημητρόνης	52,5	1.800	1.55.15-25.90	(282) Μασόλα	1.54.68

Now consider the former plight of Adrian Nepomuceno (just pronouncing his name is harder than reading the American DRF). Adrian was employed for years in Macau, the Portuguese colony just a Ferry Boat ride from Hong Kong. This is the track where his wagers went. Hong Kong whose three day handle equals that of over six weeks at Santa Anita. He uses **OUR METHODOLOGY** (Thoromation) on an IBM compatible computer. The Hong Kong Form does have some fractional times but they are in Meters. I told him that was okay, it was all **RELATIVE**: meters, feet, whatever. In our formulae it makes **NO DIFFERENCE**. Same with the length of a horse. Mathematical formula doesn't care **HOW** long a horse **REALLY** is, only the number of feet ascribed to it in the formula.

With Times and Fractional Distances taken care of, Adrian was next faced with the vital problem of a horse's beaten lengths by fraction which are **NOT** elements of the Hong Kong Racing Form. However, they **DO** show accurate but **VERY** small photos of the race taken at the finish.



RACE 1 CLASS 4 1400M 19-9-92 (S.T.) GOOD

Race No.	Horse No.	Horse Name	馬名	Jockey	騎師	Draw	Trainer	Rate	H'Cap	Odds
475s	(3)	Aashiq	雅實	1 Gauci,D	高慈	6	Fownes	方 (47)	131	(3.6)
476s	(4)	Exporter	出口商人	2 Marcus,B	馬傑善	11	P.Ng	伍 (36)	120	(30)
483s	(4)	Outsider II	飛馬	3 Thomson	湯遜生	4	Lo	洲 (47)	131	(3.4)
445	(1)	Glory Of Pakistan	巴基之威	4 Mosse,G	亞斯義	1	Biancone	賓 (54)	138	(5.3)
427	(5)	Mr Nice Guy	佳朋	5 Coetzee,F	高特志	10	Kan	康 (46)	130	(5.6)
475s	(9)	Best Runner	海港名駒	6 Cruz,AS	古美尼	2	Lam	林 (39)	123	(26)
483s	(2)	Figaro	伏羅	7 Marshall,J	馬蕭麟	9	Oughton	岳 (51)	135	(6.2)
327s	(8)	Better Choice	多美彩	8 Murphy,D	馬輝	5	Lanc	蘭 (41)	125	(99)
304s	(1)	Flying Dragon	飛龍世界	9 Tse,WH	謝偉豪	8	Hung	洪 (36)	120	(24)
475s	(7)	Most Delighted	喜出望外	10 Ting,KH	丁冠豪	7	Tse	謝 (44)	125	(99)
	(6)	Across The Board	縱橫四海	11 Yip,CH	葉楚航	3	Lo	洲 (44)	128	(99)

Time: 13.8 36.5 1.00.9 1.24.9 Tierce (3-10-4) \$2,086.00
 13.8 22.7 24.4 (24.0)
 Distance: 1/4 - Length 1 - Length
 Win: \$36.90 Quinella: \$447.90
 Place: \$18.00 \$39.10 \$14.60

15

Comment

賽後評述

'Aashiq' came with a well-timed run for a smart win and should handle a promotion to Class 3 and even longer trips. 'Exporter' ran well but this is as high as it can go. 'Outsider II' was a little disappointing but can improve while 'Glory Of Pakistan' is hard to follow. Give 'Best Runner' another chance as it missed the start badly.

「雅實」勝來雖欠規矩，但本身酒質甚高，成熟足夠後，即使在第三班亦有資格言勝。「出口商人」表現甚佳，實力却以見底，能入配腳已難得。「飛馬」一度受阻勒避，今仗敗陣不足為據。「巴基之威」失準本色仍無改進。「海港名駒」嚴重脫腳，馬有進度。

RACE 2 CLASS 4 1400M 19-9-92 (S.T.) GOOD

Race No.	Horse No.	Horse Name	馬名	Jockey	騎師	Draw	Trainer	Rate	H'Cap	Odds
451s	(2)	Northern Fire Ball	北地烈馬	1 Mosse,G	亞斯義	5	Ping	平 (51)	135	(1.2)
447	(3)	Run Archie Run	好運來	2 Gauci,D	高慈	8	Fownes	方 (51)	135	(8.5)
338s	(2)	Tallegold	得利高	3 Lee, D	李基學	4	Ng	吳 (37)	121	(51)
	(6)	Aurora Spirit	天天精神	4 Cruz,AS	古美尼	10	Cruz	古 (44)	128	(45)
394s	(7)	City Raider	城市鬥士	5 Murphy,D	馬輝	13	Lane	蘭 (42)	126	(46)
455s	(4)	Insider	自己友	6 Lor,FC	羅富全	11	Allan	奧 (50)	134	(31)
483s	(5)	Make My Day	旭昇	7 Ho,JKS	何敬森	3	Tse	謝 (49)	133	(24)
394s	(8)	Good Heath	大家健康	8 Ting,KH	丁冠豪	7	Lam	林 (41)	122	(99)
436s	(1)	Radiant Sun	如日方中	9 Tse,CK	謝展鵬	9	A.Wong	安 (38)	122	(74)
483s	(10)	Love Not War	天下太平	10 Marshall,J	馬蕭麟	6	Oughton	岳 (39)	123	(9.9)
315s	(8)	Never Say Tired	奮者風馳	11 Thomson	湯遜生	2	Lo	洲 (42)	126	(18)
487	(1)	Goldchin First	金錢至上	12 Yim,HK	嚴顯達	1	Biancone	賓 (54)	128	(99)
475s	(12)	Daya Bay	大亞灣	13 Yip,CH	葉楚航	12	Kam	甘 (36)	120	(99)

Time: 13.9 36.2 1.00.4 1.24.8 Tierce (2-3-12) \$827.00
 13.9 22.3 24.2 (24.4) 1st Double(3-2) \$37.70
 Distance: 2 1/4 - Lengths Head Consolation Prize(3-3) \$58.80
 Win: \$12.90 Quinella: \$41.30
 Place: \$11.00 \$14.80 \$37.80

16

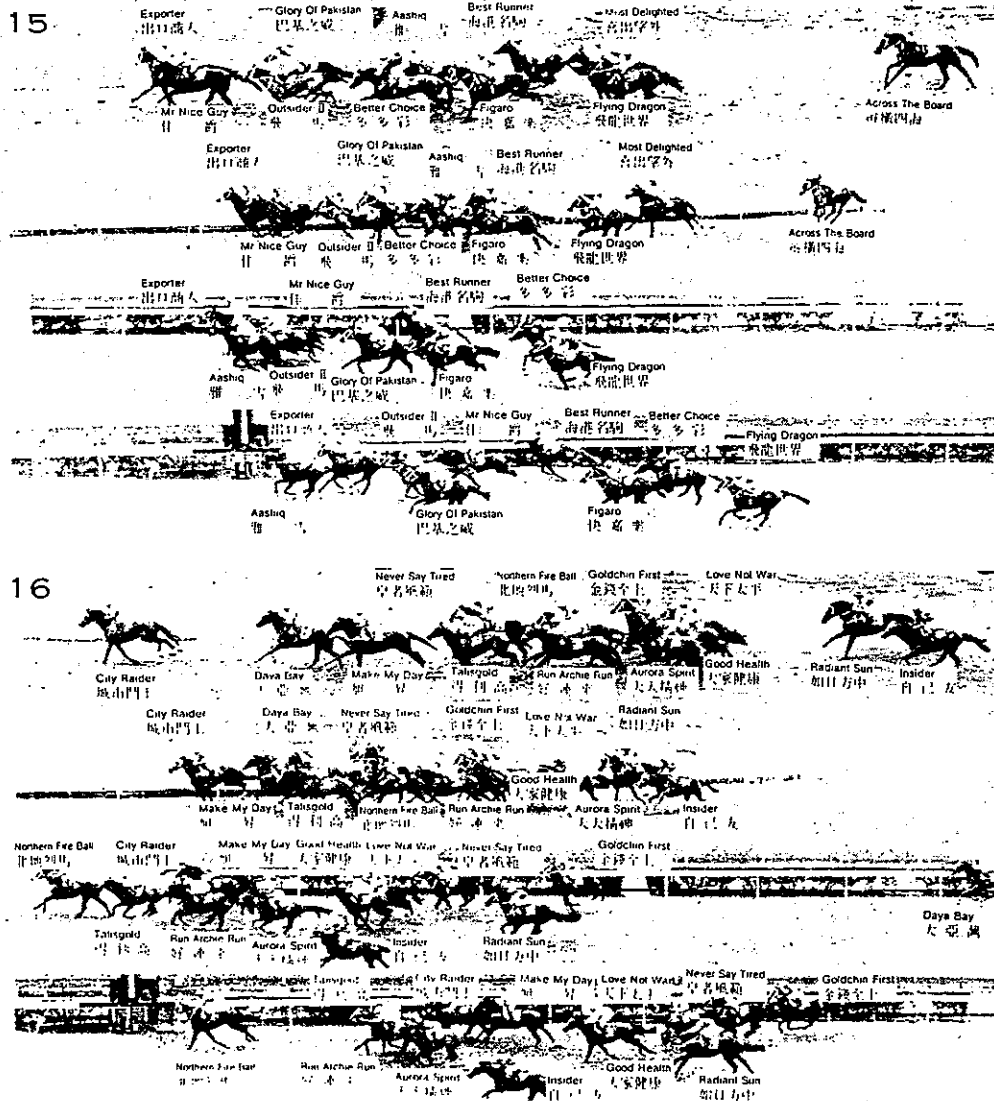
Comment

賽後評述

'Northern Fire Ball' was much too good and this was just a morning gallop. Keep following in Class 3. 'Run Archie Run' came with a late run but may be worth following if produced on the equitack. 'Tallegold' put in a fair effort but one to follow is 'Aurora Spirit' which was coming home full of running and can only improve.

「北地烈馬」勝來仿如晨操，實力之強可見，保養得宜，肯定有一番功業，有難時要追趕。「好運來」力拼入位，表現亦佳，下次跑場地時當要重視。「得利高」勁後仍欠強，仍要加強打磨。「天天精神」後上視目，有進步之馬訂緊為要。

Here is what he had to work with:



Adrian's solution: a magnifying glass and a metric ruler. He actually sat and **MEASURED** the lengths beaten or gained of every horse in the race and **KEPT** a **FILE** so that next time they raced he would have his **OWN** Past Performance Records.

Even with all of this added work, through diligent handicapping and use of Thoro-
 mation, Adrian and his little banking syndicate made **THOUSANDS OF HONG KONG DOLLARS EVERY WEEK**. Knowing this, I really have to wonder why some North Americans, who have the DRF or even the info Downloaded in plain English, cannot duplicate Adrian's success. I guess when one has to **REALLY WORK** harder, success becomes more meaningful and achieving it more challenging. Adrian's health forced him to move, recently, to his former home in Vancouver, B.C. where the mutuels are **NOT** as high as in Hong Kong but he makes up for it by making more and larger wagers.

For a variety of reasons, not the least being Mainland China's taking over Hong Kong in 1997, hundreds of thousands of NON English speaking Chinese are moving to the West Coast. San Francisco, Seattle but *MOSTLY* Vancouver, B.C. are receiving this influx. In fact, Vancouver is now known colloquially as HongCouver.

Coming from one of the most ancient and enlightened cultures in history, these new arrivals tend to resist learning to read so Barbarian a language as English. In Chinese, a single symbol can take the place of entire sentences in English. The Chinese are historically prone toward gambling more than virtually any other people. As a result, they have added *LITERALLY* hundreds of thousands of dollars to the Mutual Handle at Vancouver's Hastings Park. *ALL THIS* without a Racing Form they can read. Because in Hong Kong the Trifecta was the favorite wager, they just point to the three numbers in the Program the track handicapper says are most likely. Knowing track handicappers as we do, the Chinese are beginning to wish they'd stayed in Hong Kong.

Now Adrian is working with both Hastings Park and the Canadian government to get permission to publish a Racing Form, just like ours but in Chinese. With his diligence I bet he makes it.

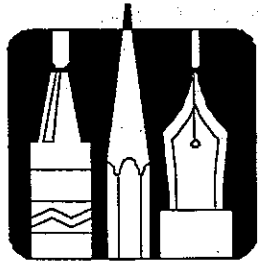
At any rate, he wants me to come to Vancouver and lecture several hundreds of Chinese interested in winning with the Methodology. The problem is the language barrier. Adrian's solution: He'll hire a person who speaks both Chinese and English to interpret for the audience everything I say.

When Spencer Toner heard about this his reply was: "If that multi-lingual interpreter is any good we'll have him come to OUR seminars and translate what the Doc says into English."

At Deadline:

A Post Script on the Brohamer Breeder's cup Sprint article in *Horseplayer Magazine*. Brohamer said *not* to play the favorite in the sprint but that Cherokee Run was the Horse Most Likely to WIN. Initially Cherokee was NOT the pre-race favorite. However, the publishers of the magazine *gave away* several thousand copies at tracks and off site wagering centers. After reading Brohamer's article, the magazines subscribers PLUS those receiving free copies MADE the horse a narrow favorite...

Doc



FROM THE
**Editor's
Desk**



A question keeps coming up: Is betting through Connecticut really legal? The reason that one client asked that question has been in the past there was a law from the 1930's which was commonly called "*the federal wire act*"

In that era, the nation was in the great depression and the federal government was acting pretty paranoid and insecure. The FBI was trying to prove to the nation that they were worth their keep and project an image that the nation was safe. Well, I think looking back, the nation was a lot safer then than now. However, the nation was frightened and felt insecure. The "G" men used to pose for the newsreel cameramen with their submachine guns after capturing some notorious criminal and we were supposed to feel safe.

Congress got into the act and passed this "*federal wire act*", which made it illegal to make bets across state lines using the telegraph and telephone. The real purpose was to keep organized crime and bookies under federal control and those on the federal payroll would appear to be doing a wonderful job.. The intention was never to stop legitimate legal bets from being made. As is usually the case when the government interferes, regular folks freedom was restricted and those with criminal intent ignored the law.

Today we have legal betting into Connecticut (by phone) by lots of our clients. One client wanted to clarify his understanding of the current situation and made calls to find out. He called the Nevada Gaming Commission, the California Attorney Generals office and the FBI. All of these agencies told him it was legal.

There is a new rumor going around that we will soon will be able to make telephone bets into Pennsylvania and Ohio from outside those states. The good news is spreading.

The Connecticut folks are earning a fine reputation. Pleasant telephone cashiers and up to date information, accounting and lots of telephone lines. The service is free and they would like to tell you about it. (1-800-667-9376)

I live near the bank robbery capital of the world, Los Angeles. The wild wild west of old was never this bad and the depression era never came close. I surely hope that the ordinary legal bettor is not restricted from further expansion of a medium of betting that seems to be spreading in a healthy way.

It's been brought to my attention that in-home TV simulcasting is imminent in the New York City area in December. They already have telephone betting available. The NYRA has control of the TV signal from Aqueduct, Belmont and Saratoga. The attendance and handle at OTB and NYRA locations has been down recently. This has those factions thinking cooperatively and less as rivals. These two groups have separate phone betting operations. When this occurs betting from home by telephone as one watches the odds develop and the races run will be a new experience for folks in the Big Apple. Simulcasting is looked upon as the wave of the future in horseracing.

In Defense Of Our 20 Race Cycle Records

Spent a lot of time with two statisticians. They were very critical of 20 race cycles as a way of recording our bets and win-lose records. They thought that the sample size was way too small and would mislead clients.

Granted, but taken out of context. A sample of 20 races is only *A SAMPLE* and this sample is only a part of a really *LARGE* population of races. Well if these statisticians think that a sample of 20 races is small consider the horseplayer who looks at racing on a day to day basis. You know, "Howdja do today?"

Listening to the statisticians for a while and it's possible to start doubting one's own concepts. So I got out my books on statistics and read about sample size.

The conclusion: Doc's right again! A sample of 20 races tell a lot.

Why is he right? Well you never bet 20 races and record your results to never go to the races again. No, you keep going! For one reason or another you have excellent records, down to no records &/or a vague memory how well you did.

Each 20 race cycle that you do record is a mere sample of how well you do over all.

Perfection, of course is impeccable records of every bet you ever made. And of course if you really never write down your results you can only look back and guess.

We just had an election and statisticians had a lot of fun predicting the outcome, based on very small samples of the total population of voters. If you listen carefully you'll hear them say the results are based on sample size of a particular number, and the expected confidence levels are plus or minus a percentage error. Listening to the results of such pollsters gives us an indication of what to expect. BUT, the final count of real ballots are the real results, based on ALL the votes cast.

My suggestion is at a minimum write down all your bets, win or lose. Also write down the pay-off price on races won. With this basic information over lots of races you'll know how you are doing, and have the numbers to prove it. As you delve deeper into money management you'll have the fodder with which to reach the money goals that are your own.

In fairness to the statisticians with whom I talked, they say 20 race cycles (samples) tell a lot. But don't stop there; continue on for *hundreds of races*. As your total population of races get to sizes of 200 to 400 you then experienced a lot of ups and downs. By the time you've recorded 500 races you've probably experienced it all, and your future betting experience will be repeats of the past. These long term records give the feeling of confidence that only comes with the doing.

"It is wise to keep in mind that no success or failure is necessarily final."

— UNKNOWN

"The mind is like a TV set — when it goes blank, it's a good idea to turn off the sound."

— *Communication Briefings*

"Those who agree with us may not be right, but we admire their astuteness."

— CULLEN HIGHTOWER

"Necessity is the mother of taking chances."

— MARK TWAIN

"A man can succeed at almost anything for which he has unlimited enthusiasm."

— CHARLES M. SCHWAB

"Perseverance is not a long race; it is many short races one after another."

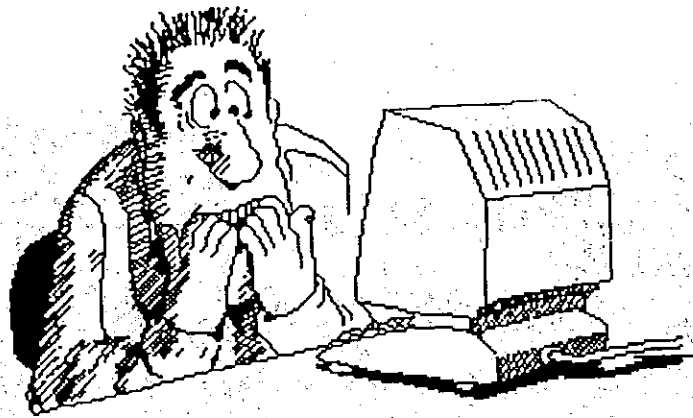
— WALTER ELLIOTT

"If you can imagine it, you can achieve it; if you can dream it, you can become it."

— WILLIAM ARTHUR WARD

THE COMPUTER COLUMN

by Spencer Toner



\$ 1.00
per race
card

WOW! Who would have thought we would be receiving the past performances so reasonably priced from Bloodstock Research Information Services (BRIS). It not been that long ago we were getting them for \$17.50 and were hoping we could justify the cost. Just before deadline clients who had been downloading from BRIS received a letter extending the new low price. (For clients who had been using the file : "A-ODDS (HAT))". For \$20 a month minimum you receive 20 files and are charged \$1.00 for each file in excess of the 20. If you've not received the offer, which is a change in your contract, call BRIS. 1-800-354-9206 and 1-800-750-3706

The following are copies of a flier that was included with "Handicapping Times", the newsletter of BRIS. Subscribers to this service receive "Handicapping Times" monthly.

Users of BRIS who have been utilizing the A-ODDS (HAT) data file format also received the enclosed letter and an agreement to sign and return to BRIS

When you go on line with BRIS you will see screens that give you information and ask you to respond on screen to questions . Printed are the actual screens seen as you go through the downloading process.

AN EXCLUSIVE OFFER TO HANDICAPPER'S DATA BASE CUSTOMERS

Take advantage of proven Sartin pace handicapping principles in an easy-to-use computerized format

A-ODDS

System Requirements: IBM PC or IBM PC Compatible
640K RAM
Modem

Now using a specially designed file available exclusively from Bloodstock Research Information Services' Handicapper's Data Base you can select contenders, pace lines, and generate a value oddsline in a matter of minutes.

A-ODDS is what every high-tech pace handicapper has been dreaming of. Developed by Jim "The Hat" Bradshaw, a close associate of Dr. Howard Sartin, A-ODDS is a computerized handicapping software package for the novice and expert alike. With A-ODDS you can:

- Let the computer do the work by selecting the best pace line for high-powered pace analysis, or do it yourself with the simple manual override process.
- Project how a race is likely to be run, sorting out the leaders, pressers, and closers—all at lightening speed.
- Set a value-oriented oddsline with a single keystroke that lets you tab the overlays that lead to huge betting profits.

This easy-to-use software, a \$500 value, is now available to BRIS customers for \$249.00. If you are not completely satisfied with A-ODDS, you can return it, no questions asked, within 30 days for a full refund.



For more information contact:
Jim "The Hat" Bradshaw
3335 S 114th E Ave
Tulsa, OK 74146
(918) 627-7161



Bloodstock Research Information Services, Inc.

THE NUMBER ONE SOURCE OF THOROUGHBRED INFORMATION

A-ODDS USERS...MULTIPLE TRACK
DISCOUNT SPECIAL*

System Requirements:

IBM PC or IBM PC Compatible
640K RAM
Modem

November 3, 1994

Dear Customer:

A-ODDS VOLUME DISCOUNT PLAN NOW AVAILABLE!

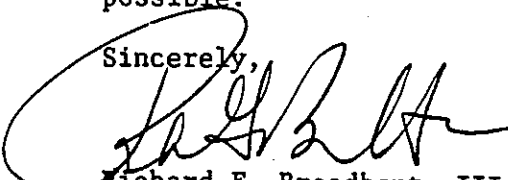
We are pleased to announce a special new pricing option available to users of our HAT data file (available through option A, #9, Format: "HAT"). In the past, the charge for this file was \$2.85, and this file will continue to be available at the \$2.85 rate. However, if you are running multiple files each month, you can enroll in our new A-ODDS Volume Discount Plan.

Under this special pricing plan, you can receive the HAT data file for just \$1.00 each with a monthly minimum of \$20.00. Should you download fewer than 20 HAT files, you will still be charged the \$20.00 minimum. If you download more than 20 HAT files during the month, you will be charged \$1.00 per file.

If you would like to sign up for this special pricing plan, simply complete the attached authorization form and return it to me by fax or mail. Upon receipt of your authorization, we will activate your A-ODDS Volume Discount Plan. If at any time you wish to cancel your accessibility to this plan, we simply ask that you advise us in writing 10 days prior to the first day of the month in which you wish to cancel.

This special pricing plan is only available to customers who sign an authorization form. If you wish to take advantage of this special offer, please complete and return the form to us as soon as possible.

Sincerely,



Richard F. Broadbent, III
President

Would you like your FREE Handicappers Edge newsletter (Y/N)? N

The Handicapper's Data Base

** Main Menu **

- A. Entries
- B. Results
- C. Start-by-Start Analysis
- D. Race-by-Race Analysis
- E. Track Analysis
- F. Trainer Analysis
- G. Jockey Analysis
- H. Sire and Pedigree Analysis
- I. Scanner Reports
- J. Daily News and Selections
- K. Workouts
- L. Football / Basketball
- M. Handicapper's Library
- N. Users' Forum

Enter SELECTION (or Q to Quit/Logoff) ? A

type "A"

A. ENTRIES...

- 1. Flash Entries
- 2. BRIS Speed Rating Report
- 3. Complete Speed/Class Figures
- 4. Scratches
- 5. S/P Handicapper Data
- 6. Complete Speed/Class Figures with maiden/turf analysis
- 7. High-Tech Handicapping Report
- 8. Basic Entries Report + Summary
- 9. Programmer's Data File
- 10. DataGraph Plus Report
- 11. Condensed BRIS Ratings + Summary
- 12. Daily Racing Form Past Performances
- 13. PaceGraph/Condensed Pace Summary
- 14. Early Track Program

Enter SELECTION (99 to exit or Q to Quit/Logoff) ? 9

type "9"

SOFTWARE:

=====

- Format PLUS3) Data file for PLUS III Enhanced
- Format WIN) Data file for commercial Handicapping programs
- Format HAT) Data file for AODDS
- Format PACE) Data file for PACEMAKER
- *FREE* Format NEWS) FREE PLUS III Users' Journal Newsletter

Enter FORMAT (1,2,3,4, PLUS3, WIN, NEWS, DRF, HAT, PACE, or 99 to exit)? HAT

type "HAT"

DOC SARTIN.....

DOWNLOADING FROM BRIS

As all you downloaders know by now, the Bradshaw-Rust Past Performance Plus service is no longer available. It seems that virtually every downloading "service" in the U.S. and Canada was using BRIS files. The *BLOODSTOCK* folks did not object to this for a long while. But then a few services began a price war offering ridiculously impossible "deals" tied to very expensive access software.

When Bradshaw learned of Bloodstock's stance he immediately ceased using *BRIS* files on PP+. For this the Bloodstock people said to me that he, Bradshaw, is a very gracious gentleman and if all the other services were headed by persons like him and Tony Rust, it could have been a different story.

Not *ALL* of the downloading services were able to face reality with grace, however. One Las Vegas based bulletin board service, stuffed with sour grapes when no longer able to provide downloading through BRIS. It seems they told their customers that they were no longer able to offer and interface using Bloodstock Files and then, quite amazingly, in my opinion, went on to say that Bloodstock Files they were being provided WERE NOT RELIABLE. Further they criticized BRIS for "Zipping their files so that the actual cost for downloading, on a good day with clear transmission, "usually came to \$4 instead of the \$3 as quoted by Bloodstock.

I have been led to believe, via a letter from BRIS itself, that this Nevada service was *NEVER* actually a *BLOODSTOCK* customer but got its data second hand from persons who WERE.

It is my personal conviction that the above statements do *NOT* reflect the actual circumstances:

Through my son Shane, who is on line with *BRIS* so I've seen it in action. TOM BROHAMER and I recently returned from Oklahoma where we downloaded from *BRIS* both at our Seminar in Oklahoma City and from Jim Bradshaw's home in *TULSA*.

1: *BRIS* pays a handsome royalty to the Daily Racing Form and their files are MOST ACCURATE, if winning races with them is any kind of criterion.

2: *BRIS* set up a special "HAT" file for our clients using "A-ODDS." average downloading time per card ranged from 29 to 48 seconds.

3: The "HAT" A-ODDS Interface program takes care of the file ZIPPING , or UNzipping, as the case may be, of *BRIS* files for our prescribed programs.

4: *BRIS* has an 800 number and since we've been using the service our phone bill has been most reasonable - so has Bradshaw's. NOTHING even approaching the \$4 per file as stated in the article above. It is a flat \$1.00 per file with no waiting to ZIP files and the average phone cost per file is fifteen cents. That brings it to a maximum of \$1.15 per file, NOT the \$4 as stated in the above quote.

5: In Oklahoma we connected with *BRIS* on a day when severe thunder storms were plaguing the Midwest, Southwest and South. In fact my next-day flight, Tulsa to Dallas out of Chicago was canceled because of the weather. Despite this WE HAD NO PROBLEM downloading and did NOT have to wait at all.

Granted, *BRIS* is slightly more expensive than the Bradshaw-Rust PP Plus. *BRIS* is in business for a profit. Jim and Tony only wanted to make costs with PP+. But since *BRIS* has lowered its prices and provided us with a HAT file, they're the best game in town.

Our downloading clients, while disappointed at the demise of PP+, have all reported a great deal of satisfaction and success in using the *BRIS* HAT file via A-ODDS, particularly. However, your updated XTOR will also work with *BRIS* until you're ready to upgrade to A- ODDS.

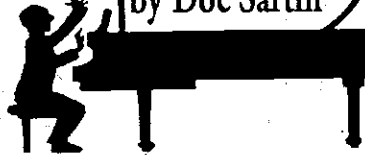
One word of warning. I would be remiss in not reminding you that even the reasonable *BRIS* downloading cost, plus Modem, plus access program, requires that you wager enough to make the initial expense worthwhile. Unless you're a hobbyist, downloading is NOT for \$2 and \$3 bettors.

By the way, rumor has it *BRIS* is negotiating to buy the DRF. I hope it's more than just a rumor. The current owners of the DRF are NOT people who love horse racing but a detached corporate entity. The folks at BLOODSTOCK are all horse racing oriented.

Once again...

from the top

by Doc Sartin



A Special Series of
Articles for Beginners and a
Refresher Course for those in need



THE EVOLUTION OF MODELING & PROFILING 1982 - 1995

Modeling of certain Sartin Methodology factors began, for public consumption, in 1982. We called the result of our Modeling "Line Scores" which combined two decision elements in one factor. (1) An indication of the way winners and tracks were running and (2) A winning probability percentage that constituted a Morning Line tailored to specific Methodology readouts. Both the Modeling *AND* Probability Factors were based on the individuals ability to choose appropriate pace lines for viable contenders.(LINE SCORES pages 85 through 88, Revised Yellow Manual).

A 2001 PACE ODYSSEY



BASIC MANUAL

A PROCEDURAL AND CONCEPTUAL GUIDE

BY

HOWARD G. SARTIN, Ph.D

Within a year of joining us, TOM BROHAMER developed a more finite version of the Line Scores through ascertaining the *PARAMETERS* of the Three Most Impor-

tant readouts in Phase III, at *THAT* time our *ONLY* computer program. The factors were: (1) Early Pace (2) Sustained Pace and (3) Factor W. (or average pace as BROHAMER prefers to call it). His BROHAMER MODEL Manual, to which I contributed, is now a classic work in the field and has been often referred to and/or plagiarized by other handicapping author/experts.

As an example of a BROHAMER Model, over one stretch of time at Santa Anita the Six Furlong Model Was: 2 Early, 4 Sustained, 3 FW. In defining the Model BROHAMER clearly stated that the above parameters meant: "IN the top 2 Early, IN the top 4 Sustained and IN the top 3 FW." Unfortunately, some clients, as a few are still inclined to do, misinterpreted even TOM'S articulate, precise instructions and refused to bet any horse in a six furlong event unless its MODEL SCORE was EXACTLY 2-4-3. Tom got his first taste of the racing public's functional Comprehension Deficiencies and the ensuing disenchantment led him to limit his telephone availability.

There is NO SUCH THING as a precise numerical BROHAMER Model, or any other kind. Modeling is a valid and time-honored scientific process for determining numerical PARAMETERS - NOT Pars - above and/or below which the specific factors being modeled SELDOM occur. NO ONE, especially BROHAMER, ever suggested that the Model be used to make exactitudes. Doing that would be as fallacious as some author, or misguided client trying to make Percent Early PARS!

As a result of the success *MOST* clients enjoyed through Modeling, along with the popularity of The BROHAMER Model Manual, we began calling *ANY KIND* of Model a BROHAMER MODEL. This sort of honorarium usually comes to one only posthumously but we made Tom and his Model legends in their own time. We've done that for a few others but only BROHAMER and Bradshaw have turned out to be worthy recipients of the wreath of immortality.

The second and MOST DISASTROUS misuse of the MODEL came about through a strange evolution in which clients began modeling *ONLY* Early-LATE. Somehow many got the idea that horses and tracks ran Early or Late. Among other things they ignored the mediating value of Factor W and reinvented the meaning of Sustained to mean "Late." In truth Sustained is TWO parts Early and One Part Late. Something BROHAMER reiterated time after time but was ignored. It is hard to imagine anyone ignoring BROHAMER but a certain breed of persons with "Horseplayer" mentalities managed to do so at the expense of their own win potential.

The next deviation from Brohamer's explicit instructions came when many clients started making a single model for *ALL* sprints and another for *ALL* routes. Then, after a certain number of races by category, they stopped modeling and expected their original Model to hold for an entire meet. In fact, a few made one Model and tried using it at the *NEXT* meet, apparently thinking that a Santa Anita or Aqueduct Model would also be valid at Hollywood Park or Belmont. Those who did so shouldn't feel overly chagrined, however. Many noted handicapping experts have tried for years to use a Hollywood Model and/or profile at Del Mar and then wondered why they couldn't get a "Handle on the San Diego County track. Up go the mutuels.

So much for MIS-Modeling the three basic factors of Phase III, to which Tom, under special circumstances and distances, added a fourth readout: Factor X. The entire concept and instructions for use were repeated in Brohamer's best selling *MODERN PACE HANDICAPPING*. If our own clients sometimes misinterpreted his words, you can well guess how many of his readers from the wider general public did so.

Probably the worst use of the BROHAMER Model was in making AVERAGES incorrectly. Averaging RANKS over a large number of races produces results that are virtually meaningless. BROHAMER never said to average WITHOUT throwing OUT certain disparate races that produced anomalies distorting the Model. Long Term or extended AVERAGES in anything, but especially Handicapping, are worthless and misleading.

Those of you who KEPT an ongoing Model by distance, surface, sex (of the horse) and a loose knit class designation and altered it to fit immediate realities fared well. Others complained that the Model would change from race to race and that it caused them more grief than profit. This was because they were Modeling their "opinion" and NOT the realities or instructions that BROHAMER so patiently outlined in TWO well written works.

Instead of fighting to make people Model correctly we have now come up with a multi-phasic computer program called FACTOR EVALUATOR 2A. Use of this program, AS DIRECTED, should solve all previous problems caused by the kind of Misinterpretation and/or Misuse that haunted those who made improper BROHAMER Models. As our handicapping computer programs have progressed we've purposely placed more emphasis on the creation of readouts that are LESS subject to the vagaries of change by time or individual race. (See Factor Evaluator article this issue).

THE TRACK PROFILE

If you get the impression that certain persons botched the use of the BROHAMER MODEL, you ain't seen nothin' yet. After we developed the concept of "Profiling" it became a buzz term with virtually every handicapping writer/expert in North America. Differentiating between a MODEL and a PROFILE was often ignored and many of the instructions for making a PROFILE were ludicrous. Some outfits are actually *SELLING* Profiles for any tracks asked for by a misguided public. This is as close to open fraud as it gets.

The PROFILING concept is based on keeping a record of VIABLE factors recorded by Winners from the Result Charts. Those who wager on Exactas were told to likewise record Place factors and ditto for SHOW if one wagered on Trifectas. What people profiled varied according to whom they heard from last. Some of our people chose lengths behind at the second call; others used percent Median (or Early). Turn Time and ESP were also big favorites.

I recommended, and still do, that clients determine *MINIMUM* 3rd fractions that WIN, PLACE & SHOW by Track, Distance and Surface relative to Hi-Lo & Ave. Class Levels as determined by Total Energy. This is even more vital and easier to figure than percent Median and is a *BIG* Factor that has for some reason remained relatively secret, in winning *ANYWHERE*, but especially at tracks like Del Mar and Saratoga. God knows what factors some of the many outside sources used in their Profiling instructions.

Then came the arguments: "Why don't the Model and Profile agree?" The answer is simple and quite obvious but I got more arguments on the subject than Carter has Pills. Certain clients who were engineering or rule oriented types became quite volatile in asserting that the Results Charts were nothing more than extensions of the Past Performance Charts. I patiently explained that this was definitely untrue because the "Matchup" in the actual race, after-the-fact, was different from that created from using Past Performance Lines. When they persisted in pursuing this line of "reasoning" I suggested they step outside so that I wouldn't embarrass them in a group setting. This is the exclusive prerogative of Spencer Toner who would think I didn't like him if I treated him otherwise.

Once alone with these people I'd tell them that they were functioning like morons and to shape up or find another Method. Some did and to this day are still wonder-

ing why the Profile and Model are often so different. Some would stay but made the argument that BROHAMER used the Profile and it conformed to HIS Model.

Well, maybe, if one spot plays only certain types of races where horses tend to display a consistent pattern but NOT to persons who play EVERY possible race including those with a variety of shippers and mixed distances. Besides which, I said to them, BROHAMER KNOWS just HOW to interpret deviations and has a wealth of knowledge that the clients in question lacked in abundance. The arguments posed by those rigid, rule oriented persons is the chief reason why Bradshaw would say, "Sheet, I don't keep no danged Model or profile." He really does-in his head, but not on paper. He just "knows." This is definitely *NOT* true of many others who aspire to be successful handicappers.

PROFILING after the fact is, in most cases, dangerous and misleading. The fact that winners at Turf Paradise are seldom less than 3 lengths behind at the second call has little meaning when the same horses are on the lead or four lengths off in the Past Performance Race. Here is where learning the TRUE essence of the Matchup, as outlined by the "Hat" is so vital. But if YOU still expect a contender to perform in the Results Charts exactly as it did in the race you used from its Past Performance charts, stick to five or six horse fields where each horse has the same post position as in the PP's and is less subject to being blocked or the victim of other so-called "Racing Luck" factors.

Your OWN handicapping readouts, properly interpreted, are FAR MORE predictive than a misinterpreted PROFILE. Profiles show TENDENCIES and PARAMETERS only. Those who optimally utilize these parameters will be ahead. Otherwise you'll be caught in the switches. Here's a perfect example (or imperfect, as the case may be): A client at Del Mar determined that only TWO six furlong winners had a 70 or higher percent Median for the first five weeks at that track. He then proceeded to wager on TWO consecutive races where the horse displayed a seventy plus percent Median. "WHY?," I asked.

"Because this time I was thinking that----," You know the rest.

If cigarettes can be dangerous to your general health, then so-called "Thinking" can often be dangerous to your handicapping health. This is especially true when your thinking deviates from reality. Of course your top priority is to KNOW the REALITY in the first place.

As it does for MODELING the new FACTOR EVALUATOR 2A does for making a viable PROFILE. It was so designed because of my frustration with computer knowledgeable clients who insisted upon making elaborate spreadsheets from D Base, Lotus, Windows, Paradox or other programs that created averages from so many factors that the user ended up with a confusing mess. One such spread sheet maker proved to himself that, over 500 races, if he just went on handicapping in a certain, FIXED way he would, *IN THE LONG RUN*, wind up with a 60% profit.

He forgets or ignores the fact that his *LONG RUN* was purely on paper and that he was never faced with the emotional turmoil caused by a string of losses. Losses that would make him deviate from his "FIXED" procedure. It's happened to everyone else. Why does he think it will be different with him? In short, what you accomplish *IN FACT*, tomorrow is far more important than what you accomplished in theory and on paper over a span of 500 races.

FACTOR EVALUATOR 2A was designed with this kind of person in mind. It is also priced so low that we'll probably never make expenses. I only hope that *YOU*, he and others like him, will take advantage of it.

In the next installment of this series we'll go deeply into the dual concepts of ESP; both the visual and the Energy Expenditure processes. In that context we'll end this article with a curt note I received from a client who shall remain nameless to protect him from the possible wrath of the Daily Racing Form:

On the subject of ESP, I received this cur note from a loyal client:

"DOC"

I'M SURE YOU'VE SEEN THIS BUT JUST IN CASE YOU MISSED IT
I THOUGHT I'D SEND IT ALONG.

IT SEEMS THE PIRATES DON'T LIMIT THEMSELVES TO SOFTWARE.
THE LEAST HE COULD HAVE DONE IS GIVE SOME CREDIT WHERE
CREDIT IS DUE.

OH WELL, PERHAPS WE IN THE EAST SHOULD TAKE UP WIND
DIRECTION HANDICAPPING.

REGARDS

He is referring to this late August article by Daily Racing Form Columnist Dave Litfin:

Utilizing ESP can be the trick to picking winners more often

The most extensive treatments of pace, for the most part, have been written by and geared to California handicappers, primarily because West Coast players enjoy the luxury of consistent racing surfaces through most of the season, and their game is geared toward early speed and position.

But in the East, trying to get too fine with numerical pace ratings can be a treacherous approach unless a player is willing to go to painstaking lengths to factor in such details as weather, jockeys, changing track biases and wind direction.

Aqueduct, for example, is surrounded on one side by Jamaica Bay and on the other by JFK International Airport, which means there are no tall structures of any kind to block the wind. Consequently, trying to compare fractional times among contenders can be a fruitless and dangerous exercise when some horses' recent fractions received a tailwind boost down the backstretch, while the splits of others were slowed by a headwind on another day.

Add to this that beaten lengths at all points of call (except for the finish) merely are the best estimation of *Daily Racing Form* trackmen, who must call positions and margins as fields are in full flight and constantly changing their positions.

With so many areas of potential uncertainty and confusion, it doesn't make sense to prefer A over B simply because A has a pace rating that's a little bit better.

Handicapper's Corner

DAVE LITFIN



A more realistic approach involves a ballpark assessment of the overall pace characteristics of a race, and how they might affect the outcome. As you begin to handicap a race, make a notation of how each horse generally runs. An "E" designates an early pace horse; an "S" designates a sustained pace horse (a stretch-runner); a "P" designates a pace-pressing type. This kind of "ESP" can be especially prescient at times.

Last weekend's stakes features at Monmouth serve as useful illustrations. Saturday's Longfellow Handicap underscored the importance of late scratches. The original field of 12 was whittled down to seven after five late defections (and their running styles were as below).

LONGFELLOW		
HORSE	ODDS	ESP
Winnetou	22-1	P
Judge Connelly	6-1	S
Master Dreamer	16-1	P
Over Majesty	9-10	S
Llandaff	5-2	P
Count of Aragon	16-1	S

E-early speed S-stretch-runners P-pace pressers

There were three pace-pressers and three stretch-runners, but only Winnetou was classified as "E" - early speed. A look at the colt's past performances might have led some handicappers to believe he was inconsistent, but actually just the opposite was true: Whenever Winnetou was able to clear for the early lead, he ran well.

True to form, Winnetou was three and a half lengths in front after an opening quarter of :24 3/5 and five in

front after a half in :49 2/5, making it virtually impossible for the closers to make up any ground late. He wired the field at \$12.80.

On Sunday, the Iselin drew a field of nine (with pace profiles listed to the right).

Storm Tower had received a complete makeover in winning the Salvator Mile last time out, adding Lasix and blinkers and splashing to an uncontested wire-to-wire victory in the slop. He earned a career-best Beyer Speed Figure for that race, but Northern Trend, who had retired early in the Salvator Mile, was much more formidable on a fast track, and the one-dimensional speedball who surely would argue the issue more strongly in the Iselin.

ISELIN		
HORSE	ODDS	ESP
Valley Crossing	3-1	S
Storm Tower	2-1	E
Mighty Avanti	21-1	S
Taking Risks	9-2	P
Wallenda	2-1	S
Northern Trend	13-1	E
It'sallknownfact	30-1	S
Proud Shot	60-1	S

E-early speed S-stretch-runners P-pace pressers

Although Northern Trend had little chance of winning, his presence in the field greatly hindered the chances of Storm Tower, and the race figured to be won from off the pace.

A look at the remaining contenders revealed five who were one-run closers, but only one, Taking Risks, who was classified as a "P" - a pacepresser.

Taking Risks projected to get a dream trip stalking two embattled pacesetters while clear of the plodders behind him, and that's exactly what happened: Northern Trend gave way abruptly down the backstretch after forcing Storm Tower through suicidal splits of :22 1/5, :45 and 1:09 1/5, and Taking Risks went by a weakened Storm Tower on the far turn as if he were standing still and quickly opened up a daylight lead on the field.

The one-run closers still were far

back, and the race was over by mid-stretch. Taking Risks won by nearly eight lengths and paid \$11.40.

At times, one-run closers can be solid plays as well. The chances of a sustained-pace closer - an "S" - brighten when two factors are present:

A) The horse has internal fractions indicating ability to move into position *before* reaching the stretch.

B) The horse is the only "S" horse in a matchup against several Es and Ps.

Winnetou		Sire: B Mini (Nurepov)		Dam: Navy Square (Bold Navy)		Bro: Argonaut Nicholas C (Fla)		Trn: Forbes John H. (-)		Lifetime Record: 23 12 6 3 \$277,346									
Own: Fox Meadow Thoroughbred		1984	10	3	2	1	\$146,756	Turf	16	7	3	\$217,336							
		1983	10	9	4	2	\$166,500	Wet	3	1	0	\$19,368							
		Sar	0	0	0	0		Dist	1	0	0	\$2,250							
28 Aug 94 - 1Mth gd	1 1/4 @ .492	1:142	1:289	1:521	+ 34	Longfellow HG3	104	3	1	15	34	124	12	Colton RE	L 115 F	5.40	75-30	Winnetou1152 River Majesty1174 Poles111214	Driving 7
30 Jly 94 - 3Mth shy	1 @ .223	.46	1:182	1:361	34	Sahvir MileH-G3	44	5	6	612	516	521	536	Colton RE	L 116 F	7.60	56-14	Storm Tower1194 Cold Digger11317 Koluctoo Jimmy All1144	Oulrun 6
17 Jly 94 - 3Mth fm	1 1/4 @ .24	.481	1:111	1:419	+ 34	Oceanport H-G3	104	2	1	12	17	114	21	Bravo J	L 116 F	4.50	83-15	Nijinsky's Gold1202 Winnetou1611 Marco Bay1163	Gamely 5
25 Jun 94 - 3Mth st	1 1/4 @ .233	.471	1:114	1:444	34	Bel Twice3Sk	98	4	1	12	144	18	112	Bravo J	L 117 F	*1.20	81-20	Winnetou1713 Snappy Landing1131 Caro's Secret11524	Handily 5
30 May 94 - 3Mth fm	1 @ .234	.47	1:10	1:342	34	Red Bank H-G3	92	4	3	34	54	54	54	Marquez C H Jr	L 113 F	7.10	86-12	Adam Smith12044 Discernment1130 FourstarDave11814	8
Stoodied 2nd turn, gave way																			
21 May 94 - 3Mth fm	1 1/4 @		1:401	34	Dolphin H40k	94	7	1	14	12	11	24	Castillo H Jr	L 113	7.70	98-85	Flying American11814 Winnetou11324 Excellent Tipper11204	Second best 9	
7 May 94 - 3Mth fm	1 1/4 @		1:401	34	Sarville2Sk	87	6	2	21	24	34	34	Castillo H Jr	L 114	6.50	95-85	The Vid1144 Country Coy11414 Winnetou11424	Weakened 8	
23 Apr 94 - 7Mth shy	1 1/4 @ .231	.462	1:112	1:452	34	Ahw Z2000wGay	70	1	1	14	11	24	12	Castillo H Jr	L 119	3.10	85-11	Winnetou1194 Sylva Honda1173 Say Dance1171	Fully extended 5
10 Apr 94 - 1Mth fm	1 1/4 @		1:534	34	BougevilleH-G3	71	12	1	14	14	14	12	144	Rodriguez P A	L 113	17.20	90-08	Awad1164 Flying American1144 Summer Ensign11414	Gave way 14
26 Mar 94 - 1Mth fm	1 1/4 @		1:389	34	Royal Palm H30k	74	3	3	34	44	84	815	Castillo H Jr	L 114	26.10	90-83	Social Retree11414 Bidding Proud1151 Nijinsky's Gold1132	Tired 12	
WORKOUTS: Aug 10 Mth H bet .484 B 1225 Jly 12 Mth St bet 1:431 B 1227 Jun 26 Mth St bet 1:04 B 1175																			

In defense of Litfin, he *DID*, in a previous DRF article, give some credit to us as the source of ESP as a racing term. But let's face it, Litfin, James Quinn, or whoever, should be forgiven, even shrugged off, when they use, without credit, our material or terminology on the basis that *NO EDITOR* or *PUBLISHER* wants to pay out good money to an author or columnist or who attributes his material to a source other than himself. Editors and publishers just might get the notion that they'd be better off hiring the guy who developed it to begin with. And what columnist or author wants THAT? Better for them to let the world think it was *THEIR* idea in the first place.

Beside which, Litfin's article is a little too pat and superficial to be anything more than of transient value. And PLEASE bear in mind that I'm not the progenitor of evaluating a horse's running style. For over one hundred years handicapping pundits have been writing about "Pace Setters", "Stalkers" and "Closers" from a visual perspective. And it was Professor Joseph Banks Rhine doing research at Duke University who coined the term ESP as Extra Sensory Perception. All I did was adapt ESP for use in our terminology.

It *IS* a bit flattering that so *MANY* of our terms and concepts have found their way into general usage - even by BRIS. Not to worry, however, some of the terms will remain but the concepts have now become archaic in the wake of our using Formulae derived from Chaos Physics. As in Quad-Rater, the readouts may appear highly simplistic; but the formulae that produced them is NOT.

The FACTOR EVALUATOR

A New Paradigm for "Modeling" Advanced Programs

>>>>> THE SARTIN METHODOLOGY <<<<<<
Presents

FACTOR EVALUATOR
and
FINANCIAL SUMMARY

EXCLUSIVE SPREADSHEETS
for METHODOLOGY FACTORS

MS/DOS VERSION 2A
Sartin/WADSWORTH/Bradshaw
(C) 1976-1994 All Rights Reserved

Since the inception of the Methodology a few clients have been plagued by five specific aspects of handicapping that no amount of lecturing, writing or teaching of any kind has helped to overcome. There are those among handicapping's foremost experts (not among our Charter group, I hasten to add) who have advised me to let these few sheep go astray and apply the philosophy of Graduate Schools wherein the *student*, not the teacher, is responsible for his/her own fate. Give them lofty, Ivory Tower lectures and when they ask questions, tell them to go to the library and research it for themselves. This grad school attitude subscribed to by our foremost handicapping "experts" is not my attitude. I suppose the reason is that, by training and inclination, I'm principally a healing arts practitioner and dedicated to making people well – which in handicapping is to help them become *winners*.

I am told by my lofty peers that this is an "off the wall" position and that *good handicapping*, not winning, is the subject to which I should concentrate my effort. What they don't understand is, *that concept has been tried*. We've hired many of the "big names" – the foremost handicapping experts to address our seminars and workshops. Those of you who have attended know who they are so I won't mention their names, but they were the biggies. Yet, none of them succeeded in solving your principle problems. While they may have added to your knowledge of handicapping, they did nothing to help you *win*.

These persons take particular exception to my favorite seminar and workshop opening:

"This conclave is dedicated NOT to teach you how to handicap, but to teach you how to WIN!"

Perhaps I'm encumbered by the fact that, after reading all the books and listening to the lectures, I haven't the slightest idea of what the "experts" mean by good handicapping. They don't even seem to agree with each other on what it is. But I do know how to win, so that IS and always will be my focus.

While most of the experts (with perhaps the exception of Dick Mitchell and Mark Cramer) are reluctant to help people on a personal level, this kind of personal help is the Sartin Methodology *policy*.

The five most vital areas that have persistently confused some clients are:

1. Contender/Pace Line Selection –

I lump these two together because they are so closely inter-related.

2. Adjustments

3. Exotics –

This is the subject about which I receive the most questions. The principle text being that people can win races but blow all their winnings by losing the Exotics–

–Exactas, because they miss the Place horse

–Trifectas, because they miss either the place or show horse, or both

4. Interpretation of Readouts

5. DECISION – or should I say, INdecision. Particularly about wagering - but in truth, the fear of making almost any clear intellect based decision because of certain inner fears or, Lack of Confidence.

To counter these problems, we offer FIVE proven solutions:

1. Use the best of the last three Racing Form Speed Ratings Plus Variant, COMPARABLE DISTANCE and SURFACE. It's all well and good for the big names to discount this practice, but research (ours and that of Jim Bayle's SportStat, a highly valid data gathering service) proves that this is the best *alternative* to picking contenders and pace lines in accordance with accepted classical handicapping standards. Of course it takes some discretion with regard to class of horse, surface condition, track class and all those other factors that make the great experts condemn the practice; and of course it means that sometimes we have to go back four, even five lines, to get a contender...but, for the clients who have had trouble picking contenders and pace lines on their own, it has, as an *alternative* to comprehensive handicapping, been a God Send. For downloaders, so has AODDS, which is based on similar criteria.

And I'll share a little secret with you. I've viewed many a pace line selected by these "experts". Know what?

2. All of our programs show readouts with both RAW and AUTOMATIC ADJUSTMENTS. With very few exceptions, fooling with or altering these computerized adjustments has led to disaster.

3. Exotics. Read the endorsements of those who have been using Quad-Rater in concert with EXDC/Thoromation and Synergetic Match Up. Couple this kind of success with proper and diligent use of the new Factor Evaluator for Win, Place and Show, with separate factors producing profits from each payoff position, and the problem will be resolved by itself. It has worked for those testing it. It WILL work for you IF you utilize it as prescribed.

4. Readout Interpretation. This is WHY the Factor Evaluator Methodology Spreadsheet was developed. You cannot fail to properly interpret your readouts if you follow my instruction as to which readouts to let the program interpret for you.

5. Decision. This is NOT a handicapping problem. It is purely internal and psychological. There are those who suffer from clinical Abulia (indecision) and it affects all aspects of their life. HOWEVER, in our attempt to solve the confidence problem we have produced Quad-Rater, which, when copied (an easy process) to EXDC/Thoromation or Synergetic Match Up II, has, in the words of a vast number of clients communicating with us by letter and phone, have said emphatically, that this marriage of computer programs has given them a new and glorious sense of *confidence*!

To make this sense of confidence universal, we now offer Factor Evaluator, designed as a spreadsheet to

evaluate specific viable Methodology Factors based on proven values that you will see later in my instructions, so that you can visually track patterns that Win, Place and Show.

If your wagering strategy utilizes the time honored process I have so long recommended, this program can up your ROI to levels beyond your wildest dreams no matter what your bet size.

An Introduction to Factor Evaluator

by Guy Wadsworth

Record keeping, the key to success. True, but only if the records kept lead to profit. The ever-changing realm of software development has led to the present low cost of various spread sheet and data base type programs (Lotus 1-2-3, DBASE III and Foxbase). Some might find that certain factors appear to win a lot more races than others. This is fine for those who wish to re-invent the wheel. Many factors used by the public and unfortunately by some Sartin clients, reflect the DRF or newspaper consensus and are confirmed by the tote board.

Over the last twenty years Doc and his researchers throughout the U.S. and Canada have considered and tested every possible handicapping angle and have discarded all but the most viable. The temptation and the danger is that struggling clients may choose to buy one of the data base or spread sheet programs accompanied by a big thick book that tells them how to go about building data bases and spread sheets. The hope, of course, is to find some new factor of combination thereof that will put them into the winner's circle.

This procedure is time consuming and is demonstrably unproductive. Analyzing too much data tends to be destructive rather than constructive. Wrong conclusions are easily drawn. Averaging is usually the end result of such projects and this ultimately leads to disaster. It is not averages of ten or twenty factors that will produce the winner of a given race. Unless the winner is a low priced favorite. Good analysis of the race at hand brings far better results.

Program set-up, data entry and study of spread sheets takes time and keeps the user researching rather than betting. Doc has laid out a pattern that will be successful for everyone. This consists of contender selection and using one or more of several programs available to clients. Diluting his suggestions with copious quantities of factors can only result in compounding the dilemma that you were trying to avoid in the first place.

Do it Doc's way. Prove him incorrect and he'll give you a prize. If you wish to add a few more headaches to your handicapping process, then hit the data base and spread sheet trail. Write a report, complete with all necessary data supporting your position and confine your bets to \$2.00.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1	2	4	3	3	1	2	1	1	3	3	X	2	X	X	X	2	2	2	2
2	1	1	1	4	1	4	4	1	1	2	3	1	X	1	1	1	1	1	1
3	1	4	4	4	1	4	2	1	X	X	X	1	X	X	X	1	4	4	4
4	*	T	H	R	O	W	*	O	U	I	*								
5	1	4	2	4	1	3	1	1	1	2	X	1	X	1	1	1	2	1	1
6	1	4	1	4	2	4	4	1	2	X	X	2	X	X	X	3	4	4	4
7	4	4	4	3	3	3	4	3	X	X	3	X	3	3	3	3	4	4	4
8	2	4	3	3	2	3	3	3	X	X	X	2	3	2	X	2	3	2	3
9	2	2	1	2	1	3	2	2	2	3	3	2	3	1	2	2	3	2	3
10	1	1	1	4	1	2	2	1	1	1	2	1	2	1	1	1	2	1	1
11	1	1	1	4	3	2	2	1	1	1	2	1	2	2	1	1	2	1	1
12	3	3	2	2	1	2	2	2	2	1	1	3	2	X	2	4	4	3	4
13	1	1	1	4	X	4	4	3	3	X	X	1	X	X	X	1	2	1	1
14	*	T	H	R	O	W	*	O	U	T	*								
15	*	T	H	R	4	W	*	O	U	T	*								
16	4	1	1	1	3	4	1	4	3	3	1	X	1	3	X	4	4	4	4
17	3	2	4	2	3	2	2	4	X	X	X	3	2	2	3	2	1	1	1
18	2	2	2	1	1	2	4	3	X	X	3	3	2	3	2	3	2	2	2
19	1	2	1	3	2	3	2	1	1	2	2	1	3	2	2	2	4	3	3
20	3	4	3	2	2	3	3	2	3	3	3	3	3	3	2	3	3	3	4
21	4	3	4	1	4	1	2	4	3	3	1	X	1	X	X	4	2	3	4
	+	-	+	-	+	-	+	+	-	-	-	+	-	-	-	+	-	+	-
	12	9	10	7	12	7	11	11	8	6	6	11	7	8	9	11	9	10	8

True success cannot be found in averaging data sheet factors. Many attempts have been made to formulate combinations of factors that point toward winners. Consider a case where three horses have nearly equal ratings in three different strong categories. These horses will usually appear in the consensus and consequently well bet by the public. Now consider that from the above numbers, an A+12 might bring you a lower ROI than an A-9!

Return on investment is the most significant statistic of all. It determines the level of betting required to achieve financial goals. A high winning percentage with a low ROI means that a bigger bank is required to make desired profit. To evaluate handicapping efficiency and to predetermine profit potential is why Doc has developed *Factor Evaluator with Financial Summary*. The Factor Evaluator segment is keyed to the rankings and ratings that have been proven to be the strongest indicators and answers the question "*What should I model?*" The Financial Summary segment determines the ROI for each betting strategy. Proper use of both procedures will establish your profit potential and expose non-productive betting procedures.

Practice can pre-prove your profit potential and build the confidence necessary to stick to your guns and not change a proven process just because one or two races are lost.

Back to Doc...

While Guy's Introduction pretty well tells the story, I'd like to add the fact that one of the longest running, sad experiences of my life has been to watch people use one (or more) of the various spread sheet programs on the market to track the alleged viability of every readout from most or all of our computer programs, *average* the win proficiency of each factor, *top 4*, then, if they have any time left over, they bet accordingly. Result: they start LOSING and then go back to their spread sheet analysis only to meet the same fate next time out – if there is one. Usually, thank heaven, they're so busy making spread sheets, they seldom have the time or the confidence to make any truly serious wagers.

This is because trying to analyze a spread sheet with too many factors is largely useless and always confusing. Commercial spread sheets are fine for accountants: the kiss of death for handicappers. For some pathological reason, certain people get the impression that if modeling a few factors is good, modeling *everything* is better. They are misguided and aren't really interested in making a profit - some even admit it. They want to play around with figures and second guess the research I've been compiling for 20 years. Guy nailed the problem on the head in his Factor Analysis intro.

The true scientific meaning of the term *model* means to evaluate certain viable factors until a "control" is established and then to model the viability of those factors relative to that control.

Unfortunately, when modeling *improperly*, a new control is frequently required in every separate case. Certain highly skilled SPOT PLAY experts, like Tom Brohamer who specializes in specific kinds of races, can establish controls based on his experience and ability. He is a rarity that many try to imitate but fail because they cannot duplicate his vast experience and the workings of his inner mind.

Over the years Tom developed a model for Phase III composed of EP, SP, and Factor W (or Average Pace as he prefers to call it). From the guidelines established by his control, this model was excellent but many people drifted away from his initial instructions and began to model only Early and Late. They somehow became imbued with the idea that tracks and horses all ran either Early or Late.

Such a dichotomy was never Brohamer's intent. And, more important, such a dichotomy is decidedly *false*. Or, to paraphrase the words that Shakespeare put into the mouth of Macbeth:

"A fatal vision, sensible to feeling as to sight? Or art thou but a dagger of the mind, a false illusion, proceeding from the heat oppressed brain?"

In short, the kind of sensory illusion that contemporary science and philosophy says is the cause of most of the world's problems –(including those of many handicappers).

For almost 20 years I have preached and beseeched all clients to keep records of computer readout factors that, for them, produced the best results. Not just for *win*, a caveat most ignored, but for place, to win Exactas; and show, for Trifectas. I have always protested against evaluating *too many non-viable, contradictory and confusing factors*.

For those whose stubborn resistance, along with the ability to use complex commercial data programs, over-rode their desire for profit, my protestations were in vain. We even offered a number of simple computer programs designed to do the job for you.

Most clients failed to keep any records and contrariwise, some insisted on modeling too many factors so they became hopelessly confused, caught in a paradoxical maze - zigging when they should zag and vice versa. Ron Ross, for example, has not modeled since Phase III. In EXDC Thoromation he adds up the old LINE SCORES and wins almost as much as his wife Jan, who like so many who apply themselves, is a superb handicapper.

One of the questions I have been asked, and answered to little avail, most frequently is: "What should I be modeling in this or that computer program?" In the past we have produced a number of inexpensive "modeling" programs. The major problem with these programs is that they averaged various factors after a given number of races. Based on these averages some clients made their betting decisions. Several things happened as a result. Most of them bad.

Those who maintained a DAILY MODEL by distance and surface won more often than not. Those who made a GENERIC MODEL, one for Sprints and another for Routes, and, after 20 or so races stopped, averaged the rankings and then depended on that model for the rest of the meet, or in some cases, several meets, LOST and then wondered why. Then there are those who still, despite contrary advice, use Lotus 1-2-3 or Windows keeping a model on everything!

These clients also make prodigious track profiles from Results Charts and are astounded and confused when the Results Charts and their Past Performance predictors differ, often so wildly that they go into a depressive funk. Why? Result Chart profiles are valid only for spot players of specific kinds of races. Very few clients have this kind of mind set.

As a result of all this "modeling" and "profiling" confusion and the erroneous conclusions clients have made regarding the concepts, we've now produced a computer program called: FACTOR EVALUATOR. We'll show you some readouts later on. We have enumerated certain specific factors that should be evaluated in EXDC/Thoromation and Quad-Rater and others.

Further, we have included the ability to insert the names of and mutuel payoffs for the horses that win, place and show, with the factors that produced - *from your handicapping* - these results. If you wish, you can make profiles the same way. But, let me emphatically stress that the factors evaluated from your handicapping are much more predictive.

The program lets you enter the rank of each of the factors we have found to be most important and also offers one column for "OTHER" in case you have some pet factor that works for you such as APV/Class or whatever. In Quad-Rater I personally use the rank of the O deficiency "Chaos Formula" Early Pace Horse because it so seldom wins but is so frequently in the MONEY. I stress "Chaos formula" because EP in Quad is *not the same as any other version of EP*.

In the case of UXR and MUV, so vital in EXDC/Thoromation, you use actual numbers instead of Rank. Also included are boxes for EXACTA and TRIFECTA. Here you do NOT enter any factors - you already will know what they are - but, instead, HOW MANY horses you had to include, by factor, to win the Exacta or Trifecta (Perfecta). I always box 3 for Exacta (Perfecta) and 4 for Trifecta.

Copyright SartinMethodology.com - Not for Resale

This program will **NOT** average the various factors at the end of a run. Averaging is one of the most fallacious handicapping concepts ever devised. Averaging ANYTHING merely makes the best and worst look more similar. Averaging thusly, in accordance with the warps of well intended sociologists, is why our public school system has gone to pot; why superior students are held at the level of those with less motivation.

Averaging a few races of similar make-up has its uses. Here I'm talking about the way spot players model. They fully pre-analyze every aspect of their specific kind of "play" by distance, class, surface and God knows what else; and when a horse conforms to this specific model they make a wager on **it** – singular.

If you are that kind of "player" and you're truly financially successful, you don't need this article or the FACTOR EVALUATOR program. Or, for that matter, anything else.

However, if the size of your bank balance is not comparable to your ego (and I'm NOT knocking ego, per se), then take a look at some of the readouts from FACTOR EVALUATOR.

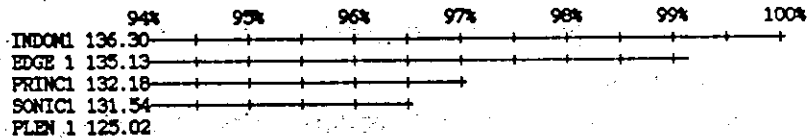
First we'll look at this 9th race from Calder in which there were only six horses. The first readout is from Quad-Rater's APV/CLASS, SR+V/Beyer average that many clients use to help qualify horses.

CRC 09-11-1994 RACE 9 DIST 8 SURF D PURSE \$15,500 A15.5 L
VISUAL ESP. APV, CLASS, SCR. AND SPEED/BEYER

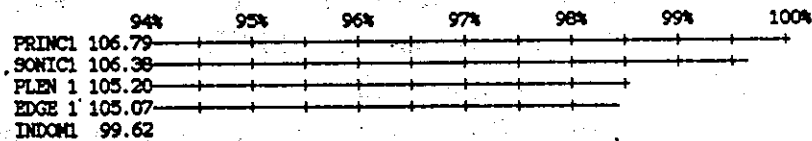
#	NAME	VESP	APV	R	S/CR	R	LN	SR	TV	TOT	R	BYR	R	AVE	CTR	FIN	
1	EDGE	PRE	121.7	- 2	68.3	- 5	1	83	12	95	- 3	72	- 2	2.5	Y	P	
2	PRINC	E/P	69.7	- 5	86.2	- (2)	1	79	13	92	- 4	54	- 4	4.0	Y	W	
3	PLENT	EAR	42.0	- (6)	31.0	- (6)	1	78	22	100	- 1	61	- 3	2.0	Y		
4	LUCK	(NF)	110.8	- 3	83.6	- 3		<i>Lost Last 3 by Total of 37 Lengths</i>									
5	SONIC	SUS	90.3	- 4	195.3	- 1	1	77	15	92	- 4	61	- 3	3.5	Y	S	
6	INDOM	EAR	140.6	- 1	79.6	- 4	1	86	12	98	- 2	81	- 1	1.5	Y		

Next Quad's Line Graph's

CHAOS Formula Rating

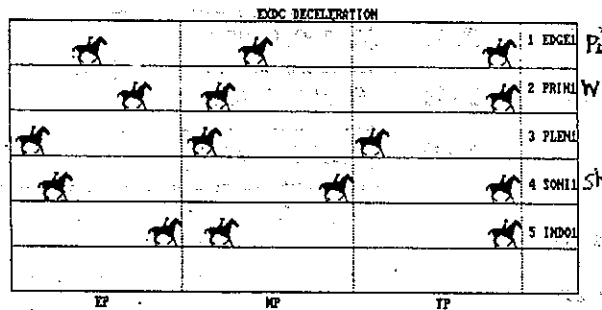


Long Shot Potential Rating



Note that the winner is 2nd on the RAW figures and in the Graph but in only 3rd on the Cigar Graphs. The Show horse *DOROTHY*, is number one on the Long shot Detector.

For those few who have expressed confusion over how to interpret Quad-Rater readouts, the Factor Evaluator will produce patterns that will erase all doubts. Looking at the EXDC/Thoromation readouts, you can see why I've recommended copying Quad to the program – or Synergetic Match-Up II if that's what you're using. Both Quad and Thoromation get the Trifecta. However, Quad, alone forced you to view *DOROTHY*. Thoromation is the best of all programs but it does NOT demand that you enter certain horses, often those that place or show. Quad does. So together, they're a pair made in Handicapping Heaven. As "OTHER" in EXDC and/or Synergetic Match-Up II, I used APV. In all cases "OTHER" is your option.



Now we go to FACTOR EVALUATOR. No writing by YOU is required. You merely enter Ranks (or UXR MUV numbers in Thoromation) and the computer does the rest. Viewing this race at Calder from Quad-Rater, I've used both Quad and EXDC/Thoromation. For the Alternate Factors option, I've used Phase III, Synergetic Match-Up II and Entropy II.

ON Quad-Rater, under OTHER, I entered the Rank from the EP bar because the longest one almost never wins but is frequently in-the-money. In this race the #1 EP horse, *Royal* placed – a frequent utterance. That's why I track it. I love Exacta payoffs.

	RANK POR	RANK POH	RANK LS/P	RANK AUTO	RANK AUTO-S	RANK OTHER
NAME	WIN	PLACE	SHOW			
QUAD-RATER						
PRIN	28.80	9.20	3.00	2	3	1
EDGE		4.60	2.80	1	2	4
SONIC			2.40	3	4	2
EXACTA		84.00		2	3	4
TRIFECTA		313.40		3	4	4

The Exacta in 2 or 3, depending on the readouts you used. Even though there was actually NO Trifecta in this race, we inserted one to show you how to use the Trifecta square.

Here are some more readouts including some arbitrary ones I entered from Phase III.

CRC 09-11-1994 RACE 1 7 D A16 F3+
ALTERNATE FACTORS

Phase III

	RANK EP	RANK SP	RANK FW	P/MED	P/3F	APV
NAME	WIN	PLACE	SHOW			
FUSIL	11.60	4.20	3.00	2	1	1
ROYAL		3.00	2.20	4	2	3
DOROT			3.20	1	4	1
EXACTA		37.40		4	2	3

>>>>>
>>>>>

CRC 09-11-94 RACE # 9

<<<<<
<<<<<

NAME : WIN PLACE SHOW
 PRIN 28.80 9.20 3.00
 EDGE 4.60 2.80
 SONIC 2.40
 EXACTA 84.00
 TRIFECTA 313.40

UXR	MJV	RANK THORO	RANK EXDC	RANK SP	RANK PNL-2	RANK OTHER
-----	-----	------------	-----------	---------	------------	------------

0.220	0.730	1	1	4	3	2
0.317	2.600	2	2	2	2	3
0.292	2.920	1 ^T	1 ^T	3	1	1

T=Tie

2	2	4	3	3
3	3	4	3	3

>>>>>
>>>>>

CRC 09-11-94 RACE # 9

<<<<<
<<<<<

OTHER

RANK FAC-1	RANK FAC-2	RANK FAC-3	RANK FAC-4	RANK FAC-5	RANK FAC-6
------------	------------	------------	------------	------------	------------

NAME WIN PLACE SHOW
 PRIN 28.80 9.20 3.00
 EDGE 4.60 2.80
 SONIC 2.40
 EXACTA 84.00
 TRIFECTA 313.40

Copyright SartinMethodology.com - Not for Resale

Alternate Factors can mean other program(s) or other readouts from the SAME program(s). However, unlike a dichotomy model, you will find definite patterns through this process that will remain fairly constant by track, distance and surface. When you do find a few closely related corollaries, *go with them!*

At the end of each day or wagering period, *by track*, there is a dynamic feature called **FINANCIAL SUMMARY**. It is the bottom line revelation of what you spent and what you made. You merely enter all of your wagers: Win, Place, Show, Exacta, Trifecta, Pick Six or other exotics – PLUS your little side-bets that are often so costly. Then you tell your computer how much you spent and it gives you your net for the day and your ROI compiled automatically by each wagering category so that you will know where your betting strength lies.

	WAGERS	MUTUELS	ROI
WIN	10.00	58.00	5.80
PLACE	20.00	42.00	2.10
SHOW			
EXACTA	12.00	37.40	3.12
TRIFECTA	24.00	100.00	4.17
DOUBLE	30.00	150.00	5.00
TRIPLE	30.00	100.00	3.33
PICK-6			
OTHER	30.00	450.00	15.00
TOTALS	156.00	937.40	6.01
EXPENSES	50.00		
NET		731.40	

This option shows your Win, Place, Show, Exacta, Trifecta, etc. percentages by ROI. Deduct one (for your bet) from the total. The reason we always ADD the one for your bet is that, doing it the mainstream way and ROI of 1.85 (85¢ profit per \$1.00 wagered) appeared to some clients like .85 – which appeared to indicate a 15¢ loss per \$1.00 wagered.

NOW, the final caveat. All testing of this program has been extremely successful – but that success has been based on the testers evaluating proven, specific viable factors from the readouts of various programs. I have designated these factors. I have also left you some latitude in the area of Other and the Alternate Factor option. If you misuse this option and start evaluating everything but the kitchen sink, and then make the mistake of figuring long term averaging, then you might as well buy a commercial spreadsheet program and make the same disastrous mistakes made by all those non-winners who suffered before through such practices.



with the Doc

***Surprise!* We have had virtually *NO* questions regarding the use of QUAD-RATER since our last issue. Quite the reverse, in fact. Both SHANE and I have been regaled with praise for the program, especially when it is copied to and used in concert with EXDC/Thoromation and/or SYNERGETIC MATCH UP. Apparently all users realize that using horses who don't have at LEAST a FIVE Ranking in POH or POR should be hidden REGARDLESS of the rank on the Long Shot Detector. This is a key factor in getting optimal results from the program.**

***SOME* of our more interesting questions have *NOT* come to me directly but have been relayed via Teaching Members who are sympathetic listeners. Often *TOO* sympathetic.**

Here's one: "WHAT DOES DOC MEAN BY FUZZY LOGIC, COMPLEXITY--and this thing about Both-And instead of the Either Or Dichotomy...and what's a dichotomy, anyway?."

These questions refer back to my discussions about our use of the same kind of "Fuzzy Logic" in some of our newer computer algorithms the Japanese use to run their commuter trains, washing machines and other devices, and to my many references to Complexity. Of course The Tao of Chaos, debunking the Either-Or Dichotomy was the featured article in FU #47. As for the term "dichotomy" it means, Either-Or, Right-Wrong, Left-Right, Early-Late, Crazy-Sane, or any of the many other popularly accepted polarities.

There are a number of New York Times Fuzzy Logic Best Sellers on the shelves of bookstores all over North America. I'm now looking at one that runs 318 pages. So a quick, simple answer to this question might offend the more scientific minded.

Since "Fuzzy Logic" embodies the Tao of Chaos, as featured in FU #47, the question is more pertinent than it may seem on the surface. Along with the concept of "Complexity," (I'm looking at a copy of a book on this subject that runs 380 pages). The Tao, Fuzzy Logic and Complexity ALL replace the old "Either-Or" Dichotomy with the "Both And" thesis which has already turned many of our NON-winning clients into winners. Hence, answers to these questions are fundamental to our aspirations.

Briefly, Fuzzy Logic maintains that the GAP or inter-relationship between whole numbers or entities is more meaningful than the whole numbers or SINGULARLY defined factors themselves. Our first use of Fuzzy Logic came when we used Feet Per Second as opposed to whole fractions plus the measurement of portions of those whole numbers in 5ths; or even 10ths or 100ths.

As I have so often previously pointed out, this is the weakness of ANY kind of whole number SORT as a predictive tool. There is ALWAYS a total of ONE between the numerical values in ANY sort. Ranks by WHOLE number values have merit in AFTER THE FACT assessments, such as in our new FACTOR EVALUATOR. But ratios like the ones found in UXR and MUV or Final Fraction Win Energy Parameters; even percent Median, are far MORE valuable as predictors. In fact ANY PERCENTILE relationship, properly understood and utilized, is a superior forecaster than Rankings or whole numbers.

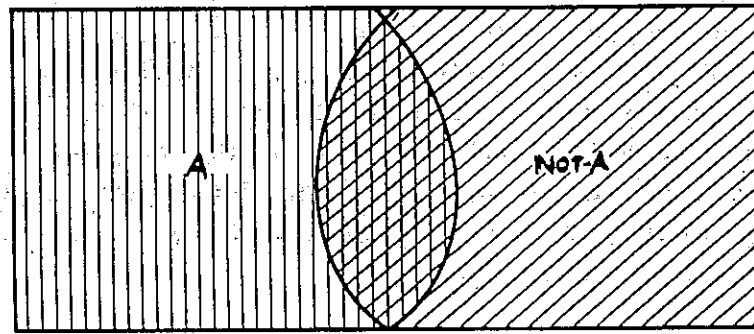
Let's look at some Fuzzy Logic principles from a book by Dr. Bart Kosko as professor at U.S.C.

BIVALENCE	MULTIVALENCE
Aristotle	Buddha
A OR not-A	A AND not-A
exact	partial
all or none	some degree
0 or 1	continuum between 0 and 1
digital computer	neural network (brain)
Fortran	English (natural language)
bits	fits

As you can see, the above comparisons have a great deal in common with our Tao of Chaos Text. On the left hand side we have a list of what might be termed "conventional wisdom:" dichotomous perceptions that once were universally accepted and seldom argued by the general population, especially "horseplayers."

Such dichotomies are old hat to the literati of the new science. To the left we see, **Either-Or**, the thinking of yesterday. On the right we see terms defining **NEW** thought, **TODAY'S** science which, for some handicapping authors might possibly become the science of their tomorrow. Words to the left symbolize the old doctrine of **Bivalence**. On the right, contradictory terms of **NEW THOUGHT** that represent **Both-And**, or **Multivalence**.

Consider this diagram. If it makes no sense to you then you should consider going with a left-brained logical mentor. But first, make a list of **PURELY LOGICAL** horse racing dictums that consistently produce **WINNERS**, regardless of mutuel size. If you can compile such a list and make it work, you'll replace Tom Ainslie as the Dean of North American Handicapping author-experts. There is very little **CONVENTIONAL LOGIC** involved in actually **WINNING** money at the races.



Here we see "A" to the left surrounded by vertical lines. On the right, "NOT A" in a field of diagonal lines. In the middle, a gray area of **BOTH** Diagonal and Vertical lines. This is the area of **TRUE** reality, neither "A" nor "NOT A" but a synthesis.

The most important aspect of this diagram is that it applies to the ancient fallacy of horses and/or tracks running either Early or Late. The fact being that at all times tracks and horses run **BOTH Early AND Late**. The emphasis on **BIAS** and So-
Called **RUNNING "style"** made so popular in the 70's and 80's requires overhauling with a meaningful Synthesis. Our job is to provide a mathematical formula that provides a profitable answer. Happily, we've just about got it.

The "Complexity" movement is headed by such Nobel Prize Laureates as Murray Gell-Mann and Kenneth Arrow at the Santa Fe (N.M.) Institute. Their thesis, well recorded in a book called **COMPLEXITY**, by Mitchell Waldrop, deals primarily with **TRANSITION**. The current transitions being made in every area of serious thought. The book is subtitled, **THE EMERGING SCIENCE AT THE EDGE OF ORDER AND CHAOS**.

Complexity, as an adjunct of science, is *NOT* the kind of complexity that Spencer Toner was referring to in his argument for "Simplicity," FOLLOW UP (#39) in an article entitled: "WHY DO THINGS BECOME MORE COMPLEX." No, *COMPLEXITY* deals with eliminating our concepts of fragmentation, compartmentalization and Linear Reductionism in favor of viewing things as a Whole, or as Holistic. Medicine and health treatment have become increasingly focused on the *WHOLE* persona as opposed to treating specific organs or body part *FUNCTIONS* to cure or ameliorate disease. Contemporary M.D.'S, in increasing numbers, are now treating and trying to cure the "Cause" of a disorder rather than merely easing the symptoms.

Handicapping a race is Holistic. If we've learned anything from the Match Up concept it is to view a race as a *WHOLE*, not just a single portion, fraction or running position. As Bradshaw tries so hard to explain, the Match-Up doesn't begin and/or end at the Second Call or the sadly MIStermed "Fulcrum." The Match-Up begins when the gate opens and ends at the Finish Line.

The current crop of Handicapping author-experts seem determined to define a horse race by immortalizing popular but archaic concepts of Reductionist particularism; emphasizing single factors at the expense of the *WHOLE*. It is just as true for Pace Figure exponents as it is with Trip Handicappers, Body Language handicappers or Final Time Speed Figure experts.

This is the principle reason that I have resisted and persistently contradicted all those apparently well intentioned persons who keep insisting on referring to ours as a PACE METHODOLOGY. It is *NOT*!

The Sartin Methodology is based on analyzing the projected Match-Up of any given a race as a *WHOLE* and predicting the outcome therefrom. To do this we abandoned the concept that true speed or final time alone provides a solution that is sufficiently consistent. Hence, we narrowed our analysis to incremental velocity and/or Energy segments of the race. This function, from the perspective of popular writers, is seen as Pace Analysis. This is an *INCORRECT* Linear Reductionist definition of what we do.

That's why I no longer feel hostility toward those who openly steal my material. Including definitions and, of all things, my terminology, which only a couple of years ago was ridiculed as arcane, professorial and stilted. Now it's become a part of

Mainstream Lingo, as evidenced by a couple of articles from others in this issue and several books on the market. BUT, happily for us, they're all stealing the wrong things, a fact that is becoming more amusing to me every day.

Unfortunately it's not so amusing to a number of our clients who find *CHANGE* confusing and difficult, if not impossible, to handle. While they don't say it to *ME* personally, they convey through our Teaching Members that they "Just don't understand" what I mean by Both-And as opposed to Either-Or. This is a shame. I don't know exactly what to do about it. I can only tell you what is definably *TRUE*. If you want some "expert" who will *LIE* to you, you'll find plenty of them out there who make a good living by lying to highly susceptible horseplayers seeking a "magical" solution to handicapping problems that are sadly and most unfortunately, impervious to magic.

Heading the list of subjects that seem to bother some clients the most is our "apparent" abandonment of the Early-Late concept. I say "apparent" because this Methodology *NEVER* promulgated the concept to begin with. Oh, sure, we tossed around phrases, "Early-Sustained," and even "Late." But they were used in a specific context, at least by a *CURRENT* charter or teaching member. We still define Energy EXERTION in PERCENTAGES of Total Energy to define Early, Early Presser, Presser, Sustained Presser, Sustained and Late. But all those are definitions based on finite Both-And percentages that are still pertinent. They are NOT Linear-Visual, often false, SUBJECTIVE sensory perceptions.

We leave these kind of "the world is flat and stationary" delusions of purely sensory human perceptions to Dave Litfin and the writer from Handicapper's Edge published by Bloodstock. Here are his sage comments from Bloodstock's October "Handicapper's Edge":

E.S.P. GOES PUBLIC DOMAIN. JUST RECEIVED THIS FROM A HANDICAPPER'S EDGE
 SUBSCRIBER AND THOUGHT THAT YOU MIGHT FIND THIS R. J. NILSEN ARTICLE AMUSING...
 THIS COMBINATION EQUALS WINNERS!
 by Richard J. Nilsen

Most fans who attend the races on a regular basis are familiar with the types of biases that may exist and the "type" of running styles certain horses exhibit. However, the huge majority of fans do NOT actually designate the horses in each race as having preferred running styles. By not doing so, the bettors are putting themselves at a tremendous disadvantage in relation to the crafty players who do. As we will see, it is very important to know a horse's running style and to use that information in correlation to the prevailing track bias.

THE FIVE RUNNING STYLES

There are five "types" of running styles which we will discuss. The "Early" horse, referred to as an "E" type, is defined as a horse that habitually challenges for the lead early or whose best races are on the lead. The "E" horse can not reasonably be expected to rate behind the leaders and close successfully. Grade I winner Bertrando is an excellent example of an "E" horse. The "Early/Presser," referred to as "E/P," is different from an "E" horse in that it is reasonable to expect the "E/P" horse to rate behind a pacesetter. Tabasco Cat is a fine example of an "E/P" type. The dual classic winner rated behind Go For Gin in his Preakness and Belmont Stakes wins, but also led from the start in the recent Kentucky Cup Classic.

The "Presser/Early" is not as common as the previous two types mentioned. This runner is predominantly a "Presser" but with good early speed. There is a fine line between an "E/P" and a "P/E" type. The latter rarely challenges for the lead. The fourth type is the "P" horse, or a "Presser," which is characterized by racing close to the pace but not challenging for the lead. Best Pal is a fine example of a "Presser" type. This runner usually races in mid-pack and attempts to close for the win.

The last of the five types of running styles is the "Sustained" runner. This type of horse runs its better races by running in the back of the pack early before launching a late bid at the leaders. Grade I runners Concern and Strike the Gold are great examples of an "S" horse. It is not often the case that a track favors this type of runner. With that said, let's tie this information in with track bias.

Unfortunately this writer is just paraphrasing certain superficial aspects of our past writings. He hasn't properly evaluated the effect of running style in actually *WINNING* races.

For example does *EARLY* mean "Need to Lead?" If so what's the average third fraction of such a horse *WHEN* it does win or come in close? What final fraction, relative to 2nd call *ALWAYS* beats it?. If it's not a Need to Lead horse, then we must know *HOW FAST* can it run Early without dying in the stretch?

If it's *ANY* variation of Presser, *WHAT* velocity is is *CAPABLE* of Pressing and what is its average *POSITION* in a race in which it *SUCCESSFULLY* Presses the front runners by winning or coming in close?

His description of "Sustained" is *NOT* Sustained at all. He is describing a "One Move" Late runner. We call this Late. Sustained is, relative to race distance, about two thirds 2nd Call Velocity and one third final fraction.

Any variation of *PRESSER* or *SUSTAINED*, offers a perfect example of the *BOTH-AND* Multivalence we've been discussing. An Early Presser, Presser Early or Sustained runner (Not One Move *LATE* horses) is *FREQUENTLY* Both Early *AND* Late, as opposed to being one or the other. It is entirely dependent upon the fractional velocities of the *PACE OF THE RACE* it is running against and whether or not the horse can maneuver, or be maneuvered into the *POSITION* it favors when winning or up close.

Those who cling to the past and to sensory perception will find their average mutuels shrinking more and more. Just as when the pioneers before us had their material purloined, (or "Ripped Off" as they say in Seattle), caused an imbalance in the mutuels, so, to a certain extent, have we. But the problem continues to grow as more and more system sellers, article writers and other purveyors continue to use our old and mostly discarded formulae, terms and definitions.

WHY did I discard the old Linear Visual formulae and accept the current challenge of the *NEW* concepts derived from The Tao, Fuzzy Logic and the Complexity of *CHAOS* Physics? *FIRST*, because of the economic turmoil which began with the crash of 1987. (And you thought it was because I was a forward-looking pioneer). No, I was already five years ahead of my contemporaries. Practical considerations took precedence. Our clients were utilizing the Methodology to win races at a rate achieved through *NO* previous Method. But the mutuels were fast dwindling. I felt it incumbent upon me to create concepts and formulae that were able to win the *HIGHER* paying races along with the more formful ones.

So I began a serious study of the works of advanced thinkers in *ALL* fields that might apply to handicapping success. Amazingly, virtually *EVERY* advanced concept in almost *EVERY* field applies to successful handicapping. For instance, the most influential book I read was Deepak Chopra's *QUANTUM HEALING*. His thesis on Mind-Body Medicine had, and still applies more to *WINNING* at the races than *ANY* book on Handicapping ever written. Then I delved into current scientific thought. I found it had not merely evolved, but had undergone a complete *REVO-*
LUTION in just the decade of the 80's. This metamorphosis has been so complete that those who still cling to the notions of Aristotle and Newton are suffering from tunnel vision, seeing reality through the mirror of yesterday.

Between the works of Chopra and the *NEW PHYSICS* came a completely divergent and Revolutionary change in the realities of successful handicapping for *PROFIT*, not just winning races. We experimented, we tested, we had others with *ALL* grades of ability help us test and then we computerized it all. I'm talking about Bradshaw and myself. He was the only one who understood the need to change.

When I hear clients protest the changes, their objections usually include the statement that they only want to win races and don't care about the money. Then they tell me they can't afford a seminar or one of our more advanced programs and want me to give it to them on the cuff or the if-come.

Unless one is financially independent and handicaps for relaxation, as do many of our M.D. clients, the statement that declares one only wants winners not money is what we used to call a lie. In today's "gotta be socially and politically correct" atmosphere, I suppose it should be referred to as self-delusion.

If I wanted to treat people suffering from delusions I'd go back into clinical practice; or better still, go to Vegas and handicap all day. In both cases the money is better

Here's a Question that could open a can of worms: Why doesn't Guy Wadsworth go to *MORE* Workshops and Seminars so we can tell him what *WE'D* like to see in computer programs?

I can't believe someone really asked that. Jim Bradshaw, who remains our principle programmer, goes to *ALL* seminars and *NO ONE* has dared suggest to him what *THEY* would like to see in a computer program. Jim is essentially a master handicapper or, as I prefer to call him, "*A PICKER* of winners. He's also an excellent computer programmer, but that's an ancillary talent. Guy is purely a programmer and does *ONLY* and *EXACTLY* what I tell him to do. Period.

If your own ideas are superior, just learn to program or do as I: invest thousands of dollars in paying someone to program for you. Be sure you *DO NOT* steal something that's already been done; then spend spend months testing the results to make sure you have a superior product. Now earn the confidence of about a thousand people and you'll have a Methodology of your own. Lotsa Luck.

We *DO* accept *MODIFICATIONS* from certain *WINNERS* who actively *TEST* our programs; people like Sam Wada, Glen Connolly, STEVE Schmidt, Spencer, Phil Gowens and a few others. And we *ALWAYS* consider suggestions from *ANYONE*. But if I produced programs that catered to the whims of many of those suggestions, there would be *NO* Sartin Methodology and I could just play golf and go fishing fish as I used to prior to 1975.

The Final Question being asked is *WHY WE DON'T HOLD OUR WORKSHOPS AT A RACETRACK OR RACEBOOK* and *DO* the races instead of *TELLING PEOPLE HOW TO DO THEM?*

We tried this years ago and again, more recently at STATELINE, Nevada, in September of this year. Two kinds of clients attended. Those who wanted little or *NO* help and just did their own thing using their own computer readouts and quietly winning; ironically *THESE* are the people who have been *MOST* faithful in attending the kind of workshops that are designed to answer perplexing questions and teach essential Methodology concepts and procedures.

The *OTHER* group, who required most of the Teaching Member's time, were very hazy about Methodology concepts, procedures, terminology and the interpretation of readouts. What *THEY* wanted was for Me, Phil, Ron or Jan Ross or Steve Schmidt to Pick their Contenders and Pace Lines and *THEN* interpret their readouts and tell which horses to bet, how to bet them and how *MUCH* to bet in each race.

All who actually participated in the lessons won both races and money that weekend. But the dependent ones wanted another such meeting in very near future. In short, most did *NOT* continue winning after the meeting but merely profited from what the *TEACHERS KNEW* and *NOT* from what they learned (or *COULD* have learned).

Phil Gowens feels that even the *SLIGHTEST* bit of progress is a step forward and takes much joy in witnessing it. He is younger than I and still believes in the fundamental goodness of mankind. I'm very fond of Phil and share most of his views. But *NOT* this one. One day, when his hair turns white, he'll realize that brief success from little or no effort is transitory and causes *MORE* enduring mental problems than losing and making a determined effort to *LEARN WHY* you lost and then

studying the subject at hand until WINNING becomes an integral part of your total being.

This is *WHY* our Workshops are, and will continue to be, dedicated *FIRST* to *CONCEPT* and secondly to an afternoon at the races. For if one truly comprehends the *CONCEPT* behind anything, one will succeed at that endeavor. If the people who asked the questions that prompted this issue's Q & A would make an effort to *UNDERSTAND* this fact, they would never have had to ask their questions in the first place.

If we have one glaring problem in our Teaching Group it is a tendency to coddle and stroke clients instead of confronting them and making them think for themselves - *OR* avoiding the question and changing the subject; a favorite ploy of some.

Phil Gowens, Tom Brohamer and, especially Jim "The Hat," are *NOT* guilty of this and even Spencer Toner is getting tougher. He read a book on the Jesuits whose philosophy is to always answer a question with a question. Just call him Father Toner.

TRACK VARIANT

● Daily Racing Form is now using an improved formula for determining the Track Variant, taking into consideration the distance of a race, short or long. The Track Variant is the average number of points (or lengths) either faster or slower than the three-year Best Time record for all horses running on the same program the same day at the same conditions (short or long, dirt or grass).

● Under the formula, separate Track Variants are computed for races under one mile (short) and at one mile and over (long), both on dirt and grass. Within these categories, separate variants are also calculated if there is a change in track condition during the course of the program (from fast to sloppy or muddy on the dirt; from firm to soft or yielding on the grass).



VOX POPULI

THE CLIENTS SPEAK

Dear Doc:

Thanks for your continued research - We really appreciate your mind set to make us all winners.

Quad-Rater appears to be the first step towards the new Fractal's program...

1. Enjoy the user friendliness-especially the ability to print a page without the requirement to hit "print screen". Saves a LOT of time and frustration. Would also like to see the additional option of printing ALL screens separately. I'm sure you plan on adding the print command to both the Auto and Auto-S screens.
2. The hide feature is great! There are a lot of applications which make this feature very flexible and adds to our creativity.
3. Sprint to route projection is a tremendous advancement. It now offers some reality to our projections....

Respectfully,
DF, Washington

Dear Mr. Sartin,

...I'd like to say I've been playing horses since 1975 and have read many ideas on how to handicap. The one person whose ideas influence me the most and set my way of handicapping was the late Ray Taulbot of American Turf Monthly. Your method is the best idea I have read about since, and that includes: Beyer, Quirin, Mitchell, and the rest of them. Again I would like to see how it works with other races at other distances where things get more complicated. Looking forward to hearing from you and thank you again for your formulae for Handicapping's New Paradigm.

Sincerely,
JC, New York

Note: Not a client - a reader of American Turf Monthly.

Doc - In talking with you in Baltimore about my lack of confidence you recommended I read "Quantum Healing" by Dr. Deepak Chopra. When I started to read it I said "Thank God I don't have cancer!" Why did you mention it? But knowing how your mind operates I understand Why.

I have to believe that this is an easy task with your programs, when you know what your doing.
ES, Massachusetts

Dear Doc & Mary,

...I am very impressed with the Doc's application of the *Tao of Chaos* to the Sartin Methodology and look forward to discussing it with him.

I am enclosing my notes on the Shuso Hossen which took place last Sunday at the Zen mountain Center near Lake Hemet. When Shuso discussed what occurs when he (the separate "I") is lost in his art and the Ki is flowing: I was reminded of that sense I think we all get when we are totally involved in a race analysis. It would seem that all of the valuable tools which the methodology provides are the entry point to this state where we "see" the race beyond the concepts of the mind (the only rule is there are no rules) and not "...as in a dream". Each race, then, is a new case, a new koan.

In the definition of Koan, ZCLA (Zen Center Los Angeles) states that "...Koans are used to bring the student to realization...the implication is that we are studying ourselves by studying Koans". This strikes me as very similar to what Doc had been teaching all of these years in his discussions on the Psychology of Winning. As we study the races, as we study the Methodology, we are really studying ourselves and the success of our self study is relational to our success at the track.

Quad-Raterly yours,
SS, California

Dear Doctor,
...Quad-Rater is a lot easier than Fractals (I even made money with Fractals). The first time betting with Quad, I lost the 1st race EX. but had the win. Won 2nd race EX. and the DD.

DD = \$100.60 - had \$7.00 ticket

EX = \$102.80 - had \$5.00 box with 3 horses

Cashed ticket and left track

I am an apartment manager - this is more than my paycheck for 2 weeks work. Went to my favorite restaurant and had a prime rib dinner.

THANK YOU!

SA, California

Just a word of thanks to Dr. Sartin. The Quad-Rater program has just been great. The first 400 races returned 68% at \$14.40 average mutuel. Used with EXDC/KGEN. Also in a smaller view each 20 race cycle varies slightly; 12-15 wins.

Thanks,
FP, Connecticut

Dr. Sartin,

Hail to the King! Your findings on velocity figs as a tool results in my holding of many winning tickets.

I always played with early & late energy numbers. Expecting these numbers to be the key to form and condition of the race horse.

Your articles in both January and September issues of ATM were most interesting. I believe I have a sound understanding of energy numbers.

Your formula for median energy figs (as offered in ATM) would be a big help. Enclosed is a SASA as instructed.

You are by far the best! Thanks again.

Sincerely,
JP, New York

FROM QUAD-RATER & THOROMATION USER,
TOM AINSLIE:

...The other day at the Aqueduct simulcast, I went six for six. If I had depended on the Form numbers for contender and paceline selection, I would have done less well.

DOC'S COMMENT: We should all be such excellent contender/pace line selectors-but alas, it would appear we need some guidelines...

Dear Shane,

...I've had some nice winners using both Quad and (Synergetic) Match Up II together at Santa Anita recently. Also find invaluable the examples in the Follow Up as I would have made some costly mistakes if I had not referred back to your examples in issue 45 & 46.

I find by using Auto/Auto S using the hide feature to eliminate horses and carefully comparing the readouts I've had great success.

Sincerely,
WH, California

Dear Howard Sartin,

...For personal reasons, I had to quit active handicapping for almost 2 years. It is hard to express how important it was to receive the Follow Up the past couple of years. It's like receiving a letter from a personal friend that keeps one's hope up. I have purchased the Racing Form every day for the last three years but without the Follow Up there would be no realistic chance to be proficient at this noble occupation.

...Jobs which can support a family are disappearing at a shocking rate up here in Canada and privatization is the threat to us with government related jobs. I have been told we have 3 to 5 years before this menace affects jobs like mine. I know there is work to be done and with (your) help I will be ready for what the financial future has in store for us.

Thank you for your efforts on our behalf.

RP, Ontario, Canada

Congratulations on Quad Rater. Since receiving it I've been making money hand over fist with LS Detector.

Thanks,
BK, California

I have re-read the Yellow manual and Match Up manual twice +. I appreciate your columns on psychology. I believe that self-criticism is a good learning tool.

Many Thanks,
RS, California

Copyright SartinMethodology.com - Not for Resale

Dear Howard,

Del Mar was a meet both of positive and negative experiences for me. It was positive in I was able to use Entropy and Thoromation to isolate the highest paying horses I have ever wagered on (in one case a \$120 winner - my third horse, and a 70-1 shot that ran 2nd, keying a \$1000+ Trifecta). It was negative in that I found myself betting races I had no business betting, which as you know will drain the bankroll. To sum it up briefly, I simply was not patient enough, which I know from experience will cause me to win less.

Sincerely,

MB, California

Dear Sirs:

I wanted to write and tell you that I think The Sartin Methodology is probably the best handicapping method available to racing fans. It completely dissects a race and points out who will be the winners. First I bought the book "Pace Makes the Race". I read the book and became proficient at using the methodology (doing the math and computation on paper because I didn't have a computer or computer programs). I went to the OTB and betting two horses to win, (I never had a problem betting two horses to win) I won 8 out of 10 races and won \$100.

Your Client,

RH, Louisiana

Howard-

Just a note to say thank you for the Quad-Rater...

This program definitely has possibilities! So far I have 12 wins out of 19 sprints and routes on the dirt using only the two lowest ranked POH horses (63.2%) The turf races are something else again. I have 9 out of 12 for two lowest POH but 11 wins out of 12 for the Raw Match Up. The three winners paid \$6.20, \$12.80 and \$22.80. That's a return of \$41.80 for \$16.00 wagered. Fantastic!

TG, California

DOC'S COMMENT: I always called Harry St. John "SinJin", the British pronunciation. He wasn't too happy about having his name Anglicized until he started winning...now look:



Thanks for makin'
that Sin Jin fella
such a good



HEY DOC!

HANDICAPPER!!

Dear Sirs:

Please find enclosed my cheque and an order form for the Quad Rater. I'm sure this next step in the evolution of handicapping will be as astounding as your Thoromation program.

Reading the Follow Up bi-monthly certainly keeps your adherents in the Hinterlands abreast of current thought in the Methodology. I congratulate you and Mr. Toner for a job extremely well done.

Yours Truly,

CG, Ontario, Canada

Dr. Sartin:

RE: Oklahoma Seminar

The extremely professional, but pleasant and amusing commentary by yourself, Jim "the Hat" Bradshaw and Tom Brohamer was worth the entire cost of the seminar attendance as far as I am concerned. If one can adjust their ears to hear the voices of experience and just make a few notes on a tablet, you will have an edge on your peers in departing the apprenticeship stage before your time. Longevity does not make a successful horseplayer, neither does seminar attendance. One can attest to that fact by observation. The right attitude and the desire, however, I believe can help one to catapult into the "horseplayer's captain's seat" if you don't get too bold about your own expertise and do your homework.

My thanks for your continuing success to bring the best there is in professional expertise to those of us in the Sartin Methodology and a chance to

continued next page

hear and freely judge ourselves. *What dynamics* were on display Saturday, Oct 1st, as the Methodology started with your remarks and climaxed with you, Jim and Tom's splendid display of skills in attacking, dissecting and presenting the Remington Park car for the next day races. It was professionalism in the truest sense of the meaning of the word.

Your choice of an editor is one of the best picks you have made... Spencer Toner plays his role as a straight man as well as any I have ever witnessed. He is certainly a gentleman...

Sincerely,
JA, Texas

Doc:

I have been using APV & Class rankings taken from the distance record of PP's. I use all the horses that are ranked 5 or better in both categories. I also enter the top 3 or 4 SR + TV's if they are not included in the APV + Class rankings.

So far I have gotten 94% of wins and 93% of place horses in my contenders. I get 87% of all Perfectas in my first slate of contenders.

Since I have gotten Quad Rater I just enter my contenders all in and let it sort them down to 4 or 5 that I put into EXDC/Thoromation. I have had several good days and a few where I have left out a win or place horse, but the prices more than make up for them.

WA, New Hampshire

Howard,

Enclosed is my latest 20 Race Cycle:

- Winner in computer-18/20 - 90%
- Auto Adj (1) Won- 9/20 - 45% (avg mt. \$13.40/ROI = 1.51%)
- Alt. Adj (2) Won- 8/20 - 40% (avg mt. \$13.98/ROI = 1.40%)

In this cycle, XTOR has given me the Auto-Contender percentage I've been striving for.

Thank You (and Jim),
GW, Arizona

DOC'S COMMENT: 90% in the computer is great - and now he's working to improve his win% to over 55%. His mutuels are great, but an excess of \$13.00 cannot be depended on over the long haul.

ODE TO VECTOR MAGNETISM

While reading a manual one day,
Someone had something to say,
About a thing called Vector Magnetism you see.
A term which was new to me.
The Methodology coins many terms and phrases,
And to the Doc, I give my praises.
But I've worked in computers for many years,
And terminology, acronyms, and such drive me to tears.

So, when I was sitting at Los Al,
With Mark, my good pal,
And we couldn't remember the name,
"Vector Magnetism", he popped one out that means the same.
We call it "Vector Suck-Along" now.
And I'll allow as how,
Our reverence seems to be lacking.
But hey! - I give it my backing.

So—here you'll see,
What happened to me.
When I was going for a score,
And boxed the three and five with the four.
Now Vector Suck-Along is a gun in my holster.
And I use it, my earnings to bolster.

JC, Oklahoma

SEVENTH. 350 Yards Purse \$3,700. 2 year olds. Bred In California. Claiming price \$6,250.

Secret Buffy	10.80	6.20	3.80
Miss Lexus		25.40	11.80
Wizard Of Speed			3.20
Time: 0:18.19			

ALSO RAN: Ogden, Itstraditional, Laura Keet, Royal Merrigo Round, Casadys Rich Kip, Rayo De Luz, RS Merridoc

SCRATCHED: Jennys Dot
\$2 Exacta (5-3) Paid \$333.80
\$2 Twin Trifecta (5-3-4) Paid \$458.20
WINNING JOCKEY: E Garcia





Howard G. Sartin, Ph.D

The Psychology of Winning

Decontaminating Your Mind Set

MARK TWAIN said, "It's a difference of opinion that makes Horse Racing." Unfortunately he was correct about that. What he **DID NOT** say is that it's a difference of opinion that makes the difference between **WINNERS** and **NON-winners** in horse racing. This is because only correct, **WINNING OPINIONS**, pay off at the end of a race.

Most "Horseplayers" ignore that fact. They cling to erroneous opinions regardless of the outcome of a race. When they lose they blame the jockey, trainer, post position or some other subjectively perceived factor that made their "Opinion" inaccurate.

I receive letters almost daily telling me how "The **BEST** horse didn't win because-," One of the above reasons is almost universally the "cause." I always reply that the "Best" horse loses twice as often as it wins which is why I have always recommended wagering on **TWO** horses to win. The "Best" horse **AND** the actual winner. Somehow the "opinionated" person fails to see the humor in that response.

One of the most prevalent of opinions is that The Daily Racing Form Speed Rating and Variant are virtually useless. Most "experts" have perpetuated this myth because they heard about it or read about it from some other "expert." And it must

be added that most of those "experts" are selling Speed Figures and/or Variants themselves, so their opinions on the matter are self-serving. That myth was recently exposed as false by JIM BAYLE of SPORTS STAT, (2540 Cherrywood, Las Vegas, NV. 89108.) In a comparison report based on his enormous data base, he determined that the highest of the last three DRF Speed Ratings plus Variant was the overall BEST Performance indicator in terms of return on investment. (See FU#47).

In tribute to a TRUE expert and consummate gentleman, TOM BROHAMER, it must be noted that he publicly apologized at our Oklahoma Seminar for not accepting my own statistics on the validity of the DRF Speed Rating as compiled from 1975 forward. His respect for the accuracy of BAYLE'S data service outweighed his long-held "opinion" and, as he put it, he ate crow. I did *NOT* want him to eat crow; just to acknowledge the fact so that others might use his gracious willingness to adjust his "opinions" as an example for them to do likewise. Many did and we thank TOM for living up to his well deserved reputation for accepting and declaring reality over opinion.

It will be a cold day in Hell before most other "experts" will allow reality to override their cherished "opinions." This is why I have *NO* handicapping opinions; although *I DO* have strong, even "warped" opinions on almost everything else. Even the nationally renowned radio network host JACK RUBIN, on whose program, RUBIN ON RACING, I was a recent guest, was surprised by the results of BAYLE'S report. But he didn't argue about it. Like Tom Brohamer, he is wise enough to accept reality. To maintain a position as host of a nationally broadcast radio show he has to be eclectic and appeal to ALL sorts of opinions. That's a given. But unlike SOME radio hosts he interviews people to give his audience *THEIR* concepts NOT his own. That's why he's respected so much both as a radio host and person.

For those of you who are still skeptical, let me tell you *WHY* the DRF SR+V gets superior investment results to Beyer figures, Kuck figures and many other "figure" services whose names I won't mention since I have no axe to grind in the matter. ANY figure based on an ARBITRARY standard from which it does NOT deviate will perform better than figures compiled from subjective orientation, no matter how expert. The fact that the DRF Three Year Best may not be reflective of average times and that its measurement of Variant, by distance on a given day may be subject to the the class of the horses running that day, is of no consequence. If you can't accept that, try it for yourself. Use an arbitrary number for virtually ANYTHING without deviation or subjective alteration and it will be more productive than subjective zigging and zagging.

A good example of this was seen in users of Phase One or TPR or whatever it's being called by those who purloined it to sell as their own. I said to always use an AVERAGE daily variant of 17. Then users from various parts of North America began arguing that at THEIR track the average was 14 or 21 or 24 or whatever. And also that it changed by distance and surface. So they used a different average from race to race and wondered WHY they were having little success. Phase One, or TPR or whatever, is for the Keep It Simple Stupid crowd and NOT recommended for advanced clients but, to the degree that it works, it works BEST ALWAYS using the 17 average variant. Take ANY number as an average and then utilize a plus or minus of all deviations from THAT number and you get the SAME result. The trick is to always use the SAME NUMBER from which to make deviations.

This also goes for the way people use handicapping computer programs. They keep altering their application of readouts in accordance with what won the "Last" race instead of following a consistent pattern. Some handicappers purchase elaborate data base programs to compile proficiency averages readout by readout. They come up with a hodge podge of numbers that are totally confusing. As a result they seldom win consistently. This kind of ongoing research DOES serve one good purpose, however, it is so time consuming that it keeps them occupied and away from the track so they never LOSE any money.

That's why we have developed the computer program: FACTOR EVALUATOR 2A with specific factors to evaluate, by program, for WIN, PLACE AND SHOW. Using this program can produce a great deal of profit. But I suspect that even the WORST handicapping program ever devised will out sell it three to one. WHY? because the vast majority of "Horse-players" are not interested in REALITY. They prefer to live or die (mostly die) by their "Opinions."

All too often we hear the phrases "Right" or "Wrong" applied to handicapping and the decisions made therefrom. These are terms of moral judgment, not handicapping. We should learn to alter our thought and speech patterns by using "Correct" or "Incorrect." Correct is when you get a payoff, Incorrect is when you don't. In an aleatory endeavor like ours, that is ALL that counts and any contrary rationalization, despite anyone's "opinion", is useless.

Now, keeping its author anonymous as always, I'm going to quote from a letter to me from a client in which we will find a perfect example of why many persons cannot consistently win. This person was doing reasonably well over a period of time when he was availing himself of some personal counseling in my office. Then he began consorting with fellow "Horseplayers" and exchanging "opinions." He's an extremely nice, affable person but he just can't resist hanging out and talking horses with fellow railbirds. He started losing and decided to cut back on his handicapping

and betting because, as he wrote me, he was in a "Slump." I replied that there is no such thing as a slump for us so long as we followed a consistent handicapping/wagering strategy. Here is a part of his response to *THAT*:

"It is my understanding that when a *BASEBALL* player goes into a slump he tries anything to shake it. This includes, but is not limited to, trying a tighter bat, changing his stance at the plate, studying his performance on video tape, reducing the arc of his swing, etc. ad nauseam. *WHY* should this be different with a handicapper? My *GAME* (sic) went south and it was costing me bucks. I tried the above *BASEBALL* things as they applied to handicapping.."

MY RESPONSE is

(1) Baseball "Things" do *NOT* apply to Handicapping. Ours is *NOT* a game, (as he called it). If one is to be successful, it is a profession like Law or Medicine. Lawyers or doctors who excuse failure because they went into a slump wouldn't last long; especially a surgeon wielding a scalpel. I wonder how the writer of the letter would feel if he were on an operating table and his surgeon told him just before the anesthetic took effect that he was in a "slump?"

(2) Top name Baseball players, many of whom are spoiled brats, get paid in the millions for batting 300. Three hits for ten at bats (not counting walks). Even mediocre baseball players receive more annually than the best of handicappers with similar "batting" averages. (3 wins per ten races).

(3) Handicappers cannot go on strike just because they're dissatisfied with their average mutuels. Baseball players can and do.

(4) Excusing failure on the basis of comparison with a physical sport is self-deluding. Ours is a mental avocation and adherence to *SPECIFIC* psychological guidelines precludes the possibility of a prolonged slump. We don't have to change our batting stance, we change our attitude *BACK* to the one we had while winning.

(5) And, contrary to my most forceful advice, he started hanging out with "horseplayers" and talking horses. That alone is worse than the total of 1 through 4.

Handicapping and baseball have but one thing in common: the use of percentages. We have often heard the term, "playing percentage baseball" as applied to managerial decisions. Walk a batter, play the infield up or back or shift the outfield right

or left, hit or take or bunt or whatever. These decisions are made in accordance with long range statistics. However those stats are available to *ALL* managers so in the final analysis it becomes a matter of percentage baseball plus *TEAM* ability that gets teams to the World Series (whenever they decide to have one again). The same principle applies also to the strategies used by offenses and defenses in Football and, although it's faster and more spontaneous, Basketball.

The concept of using statistics also applies to handicapping. The over-riding difference is that, while all managers and coaches of Sports Teams have a full set of valid statistics and utilize them to advantage, the vast majority of "horseplayers" do NOT. And those who DO believe in certain stats often have inaccurate or weighted ones and even then apply them erroneously.

I have often compared handicapping to Chess or Warfare, but *BASEBALL?*

In keeping with the Psychology of Winning article in FU #47, I hinted to this client that his problem "Could" be Attention Deficit Hypo/Hyper-active Disorder and that he might want to see a specialist. To which he replied: "Hell, I thought *YOU* were the specialist."

He knows that I'm not an M.D. and cannot prescribe drugs, so this was a kind of childish response to my serious attempt to counsel.

In fairness to him he has since said that "paying attention to current realities is what I have to do."

"Right on," I answered. And then added. "Just make sure they're current and not yesterday's which you've relied on before by both modeling *AND* profiling everything but the kitchen sink and then averaging the figures and, despite much contradictory evidence, betting on those averages." I've been saying it for years but some just won't accept the fact that AVERAGING, IN ANY FIELD, including statistics, is folly. Just read the recent "Sex Report" from the University of Chicago if you need more evidence of this.

The practice of *OVER MODELING* and Profiling has been the cause of *ALL* his, and a number of other clients' "slumps." I keep saying it and writing it but there are those whose "opinions" dictate otherwise. This is contaminated inflexibility which, to us, is a disease.

Curing this disease of "contamination" is fairly simple in any field other than handicapping or perhaps, politics, where it is even more pronounced, at least with the ones who *WIN* the elections. I've already mentioned Law and Medicine. Add Accounting, Engineering, Plumbing, Computer Programming, Truck Driving, Bar-

tending, Carpentry or *ANY* other endeavor where competence takes precedence over "opinion."

Those who associate what we do with "gambling" have a built in excuse for failure. Although gambling is on the increase and, thanks to the American Indian movement to reverse manifest destiny with casinos and horse rooms, it has become somewhat more socially acceptable. Still, the news media is filled with documentation from prominent members of the law enforcement, psychiatric and sociology fields, warning us of the evils of gambling, each from their own perspective. The warnings are doubly echoed by those from the church field. (I almost said religious but church and religion have little in common).

Despite the influx of gambling it is still "officially" regarded as socially and morally reprehensible if one aspires to do it for a "living." While I have always resisted associating handicapping with gambling, mine is but a small and distant voice in the eyes of my peers and those whose "opinions" influence all of the other "people-oriented" professions.

It is sad but true that in handicapping if we can give ourselves an EXCUSE NOT to win, be it conscious or unconscious, we WILL NOT WIN.

"That which we fear the most surely shall befall us."

It's in the Bible and has been echoed in several ways by many renowned authors, not the least of whom was Shakespeare.

In any stochastic venture, including the stock market and real estate speculation, we *ALL* have an innate fear of *NOT* winning. However, in those more socially respectable fields, one's inner fears are not tested every 30 minutes, or less if we're multiple track wagering at off-track sites. In a day of racing they are severely and frequently tested and those who cannot stand the pressure succumb to it and, no matter how valid their handicapping information, fail. This failure is of itself more infectious than the worst kind of virus because it feeds on the mind so insidiously that it can become all consuming like Cellulitis, the tissue eating disease, that has been in the news so much lately.

The common consensus is that knowledge will overcome fear and prevail in any endeavor: The question is *WHAT* knowledge. Handicapping experts will tell you that this knowledge is based on *MORE* information. I take issue with this precept, even though it is shared by the most revered of experts *ALL* of whom criticize me for suggesting the use of the *BEST* of the last three SR+V, comparable distance-surface, etc. as an *ALTERNATIVE* for picking contender and pace lines *BY THOSE WHO HAVE BEEN SEEKING SUCCESS FOR YEARS IN VAIN* because they

couldn't/wouldn't apply the essentials of successful *EXPERIENCE* to their contender/pace line selections.

This *ALTERNATIVE* has worked well for many in overcoming their previous fears on the subject. The mere possession of knowledge and/or information gained solely from books or lectures isn't enough. *DOING* it successfully, time after time is an answer; but continuously *DOING IT* and making, time after time, the same mistakes, is something that has plagued many of our people for years. For me to stand up and tell you to *LEARN TO DO "With Basic"* or perish, would be sacrilege and in total defiance of the ethics of a Healing Arts professional. So I'll just have to weather the criticism of those experts who deplore my stance on the matter.

I have learned over 20 years of dealing with with aspiring handicappers that mere possession of informational knowledge has *SELDOM* helped *ANYONE* to overcome fear of *ANY KIND*. Those renowned experts who doubt that should tell me why more academics and intellectuals go to psychiatrists to cure anxiety (fear) than *ANY OTHER* segment of our society, including those who can get treatment *FREE* through our magnanimous welfare system?

The conquest of fear comes from *WITHIN*. If more handicapping knowledge or information has a positive effect on the *INNER SELF*, giving one more self-esteem, then expert opinion is well taken. I would be first in line to let them demonstrate their premise. But I'm willing to let *YOUR* results determine the ultimate answer.

I have only handicapped side by side and revealed my wagering choices with but *THREE* other members of our group: Jim "The Hat" Bradshaw, Tom Brohamer, and Vic Palermo. I'm *NOT* including those with whom I've handicapped and wagered who are "students." I'm referring only to the three who are charter or teaching members and who I know *WIN* with a degree of consistency that warrants their publicity.

Bradshaw makes selections through his insights and experience and from doing so many computer programs that he *KNOWS* what the computer would say without looking. Brohamer selects on the basis of *VAST* horse racing knowledge and experience *PLUS* the use of scientific and computerized data. Palermo claims no great handicapping skills but atones through record keeping and reliance on his computer programs. I'm completely computer dependent if the wager exceeds \$20. Under \$20 I'm like Bradshaw, except that I more frequently wager on *TWO* horses and always *BOX* my exotics.

"The Hat" and I used to always say that Brohamer was the handicapper and we were just pickers of winners. Now Brohamer stoutly maintains that Jim is definitely

a handicapper, in the classical meaning of the word and that I am too; but he was less emphatic when including me. Frankly I don't want to be known as a good handicapper. TOM told the Oklahoma Seminar group that he hated to handicap side by side with me because after he worked so hard to analyze a race and make his wager, I would come up with some "off the wall" (his term) horse" who won and paid handsomely. He was kind enough not to mention that I also tend, in those situations, to gloat.

This doesn't mean that I'm more of a winner than Tom or Jim. It's just that we frequently wager on different choices yet we all end up with about the same share of winners and afterwards gloat together. Vic Palermo also get *HIS* share but limits his picks to those who'll pay 4 to one or better, which limits his "Play"; and he will *NOT* wager unless the race conforms to the data from his meticulously kept records.

I have a sneaking feeling that successful "Handicappers" are born, not made and that, despite the valiant efforts of Brohamer or Ainslie, et al, so-called handicapping *CANNOT BE TAUGHT* per se, but *CAN* be learned. By the same token *WINNING* can be *TAUGHT* and *LEARNED* by those with very little "Classic Handicapping" knowledge.

As for that "Basic" handicapping knowledge, the question is: Learned from *WHAT* source? This is the rub. This is the problem. *WHAT* is *BASIC* handicapping? Is it that espoused by Ainslie, Quinn, Quirin, Dowst, Taulbot, Beyer, Davidowitz or any of a dozen other authors?

And, the most important question: are we learning from *WINNERS* or merely talented wordsmiths whose glib espousals are most impressive but who will *NOT* translate their words to deeds; who will *NOT* commit themselves to helping others become *WINNERS*!

If you read *EVERY* handicapping book that has ever been written, as I think I have, you'll get a wealth of conflicting information; or in most cases, mis-information. The buzz term is "Basic" Handicapping knowledge." Yet what might have been "basic" ten years ago is *NOT* basic today. Anyone doubting this should peruse the results charts from various tracks as seen in the *DRF NATIONAL CHARTS WEEKLY*.

I would never try to embarrass or challenge any handicapper who is consistently *SUCCESSFUL* and believes in the validity of *BASIC* handicapping knowledge, but without their knowing the results before hand, I would be most interested in witnessing their ability to handicap the races from Santa Anita Oak Tree, Sunday, Oc

tober 16, 1994. **TWO** horses, one paying \$7.40 the other, \$6.60 won through "BASIC" principles.

7096—SIXTH RACE. 6 Furlongs. Purse \$30,000. Maiden, Fillies, 2-year-olds.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
5358	Inthefastlane. L Pincay Jr	117	8	1	1 1/2	1 2/2	-	14	110	2.70
6009	Valid Attraction. C Black	117	3	2	3 2	2 1	-	22	21	4.80
4541	Laguna Seca. D Flores	117	1	4	4hd	4 1/2	-	41	3 1/4	4.60
6069	Arica. F Valenzuela	117	4	8	8	6 1/2	-	54	4 1/4	27.60
5358	Make Your Call. A Solis	117	2	3	2hd	3 2	-	3 1/2	510	15.60
	Mari's Sheba. M Pedroza	117	5	5	5 2/2	5 1/2	-	6 1/2	6 1/4	9.80
5195	Grace Of Diamonds. Sorenson	117	7	7	7 2/2	8	-	7hd	7 2/2	67.80
	Lady Kerosene. K Desormeaux	117	6	6	6 1	7hd	-	8	8	1.70

Scratched — Kalfu.
8—INTHEFASTLANE 7.40 4.20 3.40
3—VALID ATTRACTION 4.60 3.20
1—LAGUNA SECA 3.40

Off: 3:45 Time: :21.3:44.3:56.3 1:09 1/5. Track: Clear & Fast, Winner-dbb.f.2 Once Wild-K.A Party Tr-Darrell Vienna Own-Herrick. Milch & No Problem Stable Mutuel Pool

7099—NINTH RACE. 7 Furlongs. Purse \$10,000. 3-year-olds and up. Claiming price \$10,000.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
7009	He's Domineering. L Pincay Jr	118	9	2	2hd	1hd	-	12 1/2	18	2.30
6108	Deferred. M Pedroza	116	11	4	6hd	3 1	-	23	2 1/2	3.70
6134	Brig Time. G Cooper	116	2	8	8 1/2	8 1/2	-	3hd	3 2	69.10
6113	Payand Payand Pay. A Solis	116	5	11	10 1/2	9hd	-	52	4 1/2	3.90
7019	McClymonds High. J Scott	116	1	6	3 2	4hd	-	42	5 5/2	35.30
7009	My Liberty. M Garcia	111	7	9	9 3	10 2	-	7 1/2	6 2	34.50
6172	Wine Master. M Linares	116	4	10	11	11	-	8 1	7hd	70.80
(6187)	Theforcebewithchyou. J Vitek	111	6	7	5hd	5 2/2	-	6 2/2	8no	14.40
6044	At Issue. G Almeida	116	10	3	7 2	6 1/2	-	9 2	9no	20.00
6168	Dick Tracy (Fr). K Desormeaux	116	3	5	4 1/2	7hd	-	10 1/2	10 10	2.80
7038	Navegante Toss (Arg). W Guerra	116	8	1	1 1	2 1/2	-	11	11	37.30

Scratched — Play Paint.
10—HE'S DOMINEERING 6.60 4.40 3.40
12—DEFERRED 4.60 3.80
2—BRIG TIME 11.20

Off: 5:18 Time: :22.4:45.4 1:10 2/5. 1:22 4/5. Track: Clear & Fast. Winner-dbb.g.6 Kris S.-Bidding Bold Tr-Bill Spawr Own-Calhoun or Donn. Mutuel Pool \$320,757. Exacta Pool \$248,899. Daily Double Pool \$168,739. Trifecta Pool \$395,851. Quinella Pool \$42,334. Triple Pool \$117,201.

\$2 EXACTA (10-12) PAID \$22.80 **\$2 DAILY DOUBLE (1-10) PAID \$67.60**
\$2 TRIFECTA (10-12-2) PAID \$459.40 **\$2 QUINELLA (10-12) PAID \$12.60**
\$3 TRIPLE (1-1-8,10) PAID \$1,349.10

The other winners paid off with mutuels that ranged ranged from a low of \$12 to a high of \$38.60. **ONE** old **BASIC** bit of handicapping information was that short fields produce short prices. On this day there was an \$18.80 winner in a **FIVE** horse field.

Oak Tree Charts

Copyright 1994 by Daily Racing Form, Inc. Reproduction prohibited.
Oak Tree Racing Association, Santa Anita Park, Arcadia, California.
All finishes confirmed by Eclipse Photography, Inc.
Sunday, October 16, 1994. 11th Day of a 27-Day Meet.

7091—FIRST RACE. 6 1/2 Furlongs. Purse \$24,000. Fillies and mares, 3-year-olds and up. Claiming price \$32,000-28,000.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
5321	Wild Express, G Almeida	116	6	4	4 1/2	3 1/2	-	3 1/2	1	10.40
5352	Sarita Sarita, J Vitek	109	7	7	6 1/2	5 1/2	-	5hd	2 1/2	9.70
5321	Fast Reward, L Pincay Jr.	117	1	5	1 1/2	12	-	1 1/2	31	5.40
5259	Hurry Home Helen, D Sorenson	116	3	2	7	6hd	-	66	41	18.80
4475	Livemore Lady, A Solis	116	2	1	3 1/2	4 1/2	-	42	5 1/4	2.00
5321	Winning Start, K Desormeaux	116	4	3	2hd	2 1/2	-	2hd	622	3.00
(5352)	Spectacular Fort, Delahoussaye	116	5	6	5 1/2	7	-	7	7	3.50

- 6—WILD EXPRESS.....22.80 10.80 6.60
- 7—SARITA SARITA.....9.20 5.40
- 1—FAST REWARD.....4.80

Off: 12:41 Time: :21.4 :44.2 1:09 3/5, 1:16 1/5. Track: Clear & Fast. Winner-b. f. 4 Wild Again-Jean Royale Tr-Gary Lewis Own-Charles, W Dunn, Mutuel Pool \$259,967. Exacta Pool \$214,068. Quinella Pool \$43,403.

\$2 EXACTA (6-7) PAID \$158.60 \$2 QUINELLA (6-7) PAID \$86.40

7092—SECOND RACE. 1 1/16 Miles. Purse \$13,000. 3-year-olds and up. Claiming price \$12,500-10,500.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
6150	Military Shot, M Pedroza	116	7	2	8	8	6 1/2	1 1/2	3 1/2	5.00
5249	Fast Eddie Jones, J Albertson	111	3	8	4hd	5hd	5 1/2	5 1/2	2 1 1/2	19.60
6168	Amigo Menor (fr), F Valenzuela	116	2	1	6 1/2	6hd	8	74	3 1/2	4.70
6096	Mizter Interco, L Pincay Jr.	117	6	6	7 1/2	7 1/2	4hd	62	42	1.10
6172	Bold Patriot, G Baze	116	5	5	3 1/2	3 1/2	3 1/2	4hd	5nk	10.30
5381	Joboc, A Castanon	116	4	3	2 1/2	2 1/2	2 1/2	2 1/2	6 4 1/2	33.20
7019	Gas Man, B Harvey	116	1	4	1hd	1hd	1hd	3hd	7 3/2	4.00
8150	Purdue Prince, G Almeida	116	8	7	5 1/2	4 1/2	7hd	8	8	52.00

- 7—MILITARY SHOT.....12.00 6.20 3.80
- 3—FAST EDDIE JONES.....14.80 6.40
- 2—AMIGO MENOR.....4.20

Off: 1:10 Time: :23.1 :47.1 1:11 4/5, 1:37 1/5, 1:43 4/5. Track: Clear & Fast. Winner-b.g. 7 Lyphard's Wish-Pavaira Tr-Jack Carava Own-Gravina & Sprague, Mutuel Pool \$260,468. Exacta Pool \$197,859. Daily Double Pool \$240,785. Quinella Pool \$39,450. Trifecta Pool \$131,229.

\$2 EXACTA (7-3) PAID \$193.00 \$2 DAILY DOUBLE (6-7) PAID \$127.80
\$2 QUINELLA (3-7) PAID \$95.40 \$2 TRIFECTA (7-3-2) PAID \$1,012.00

7093—THIRD RACE. 1 1/4 Miles Turf. Purse \$100,000-added. "Las Palmas Handicap." Grade II. A Handicap for fillies and mares, 3-year-olds and up.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
4062	Aube Indienne (fr), Desormeaux	115	4	3	3 1/2	3 1/2	2hd	1nk	8.40	
5252	Queens Court Queen, A Solis	115	5	2	2 1/2	2 1/2	1hd	2 1 1/2	7.90	
5088	Skimble, E Delahoussaye	116	1	1	1hd	1hd	3 1/2	3 1/2	2.10	
4470	Corrazona, L Pincay Jr.	120	3	5	5	4 1/2	4 1/2	42	7.0	
5079	Ask Anita, C Black	115	2	4	4 1/2	4hd	5	5	5	11.10

- 5—AUBE INDIENNE.....18.80 6.60 3.60
- 6—QUEENS COURT QUEEN.....5.80 3.40
- 2—SKIMBLE.....3.40

Off: 2:11 Time: :24.4 :48.2 1:12 4/5, 1:37 2/5, 1:49 3/5. Track: Clear & Firm. Winner-ch. f. 4 Bluebird-Salvora Tr-Charles Whittingham Own-Frankfurt Stable, Mutuel Pool \$328,587. Exacta Pool \$324,101. Quinella Pool \$50,867.

\$2 EXACTA (5-6) PAID \$89.40 \$2 QUINELLA (5-6) PAID \$41.00

7094—FOURTH RACE. 6 1/2 Furlongs. Purse \$30,000. Maiden. 2-year-olds.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
5371	Amerigo, D Flores	117	1	1	1hd	2 3/4	-	1 1/2	11	18.30
---	Lake George, K Desormeaux	117	5	8	8 1/2	6 1/2	-	3 1/2	2 5/2	17.10
4365	Chief Capote, P Atkinson	117	4	4	3 1/2	3hd	-	42	3hd	1.40
---	Senovio, F Valenzuela	117	2	6	2 1/2	1hd	-	24	4 1/2	4.30
5313	Majestic N Green, L Pincay Jr.	117	7	10	10	10	-	8 1/2	5 1/2	21.80
---	Fahrenheit, A Solis	117	6	9	9 3/4	9 1/4	-	7 1/2	6 3/2	5.90
---	Shchi, M Pedroza	117	3	7	5 1/2	5 1/2	-	5 1/2	7 5/2	9.50
---	Flying Rebel, C Black	117	10	5	7hd	7hd	-	9 3/4	8 1/2	12.00
---	Hobby, W Guerra	117	9	3	6 3/4	8 1/2	-	10	9 1/2	22.80
5349	Sleek Cat, J Atherton	112	8	2	4hd	4 1/2	-	6 3/4	10	10.60

- 1—AMERIGO.....38.60 18.40 9.80
- 5—LAKE GEORGE.....15.40 6.00
- 4—CHIEF CAPOTE.....3.00

Off: 2:43 Time: :21.4 :44.3 1:10 2/5, 1:17 2/5. Track: Clear & Fast. Winner-ch.c.2 Rahy-Taiwanese Tr-D Wayne Lukas Own-Robert B & Beverly, J Lewis, Mutuel Pool \$322,212. Exacta Pool \$230,837. Quinella Pool \$45,441. Trifecta Pool \$221,281. Triple Pool \$96,701.

\$2 EXACTA (1-5) PAID \$453.80 \$2 QUINELLA (1-5) PAID \$207.80
\$3 TRIPLE (7-5-1) PAID \$2,858.70 \$2 TRIFECTA (1-5-4) PAID \$1,930.20

7095—FIFTH RACE. One Mile. Purse \$13,000. 3-year-olds. Claiming price \$12,500-10,500.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
7019	Heezfor Gramps, J Vitek	110	9	2	3 1/2	3 1/2	2 1/2	2 1/2	2 1/2	6.30
6088	Two Minute Drill, F Valenzuela	117	7	1	1 1/2	1 1/2	1 1/2	1hd	2 3/2	3.50
8163	Dudeicle, N Goodwin	110	2	7	7 1/2	7hd	7 3/4	5 1/2	3 1/4	21.90
7038	Bandana Buck, M Pedroza	113	8	10	10	10	9 1/2	8 1/2	4nk	27.50
6145	Smoke In Motion, A Solis	115	4	9	9 1/2	6 1/2	5hd	3 1/2	6 1/2	1.70
6131	Hail Bold Beauty, B Harvey	116	3	4	5 1/2	6 1/2	6 1/2	6 1/2	7 1/2	72.60
7001	Flying Mate, M Garcia	110	10	3	2 1/2	2 1/2	4 1/2	4 1/2	7 1/2	26.70
6074	Family Law, D Sorenson	115	5	8	6hd	8 1/2	8 1/2	9 2 1/2	8hd	7.90
---	Mr. Derrick K., G Cooper	112	1	6	4 2 1/2	4 2 1/2	3hd	7 1/2	6 5 1/2	5.10
6163	Passionet Prospect, G Almeida	113	5	5	8hd	9 1 1/2	10	10	10	15.80

- 9—HEEZFOR GRAMPS.....14.60 6.40 4.80
- 7—TWO MINUTE DRILL.....4.60 3.80
- 2—DUDEICLE.....8.20

Off: 3:15 Time: :23.1 :47.1 1:12 1:24 3/5, 1:37 3/5. Track: Clear & Fast. Winner-ch.g. 3 Al Mamnoon-Grandpa's Kelly Tr-Roger, M Stein Own-Silber & Tatch, Mutuel Pool \$319,166. Exacta Pool \$255,648. Trifecta Pool \$294,978. Quinella Pool \$45,071. Triple Pool \$118,314.

\$2 EXACTA (9-7) PAID \$57.20 \$2 TRIFECTA (9-7-2) PAID \$736.80
\$2 QUINELLA (7-9) PAID \$25.20 \$3 TRIPLE (5-1-9) PAID \$5,781.90

7097—SEVENTH RACE. One Mile. Purse \$37,000. Allowance. 3-year-olds and up.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
5359	Cezind, G Almeida	121	1	6	3 1/2	4hd	2 1/2	2 1 1/2	4 1/2	12.10
5363	Earthrise (fr), F Valenzuela	115	6	9	8 2 1/2	6 1/2	4 3/2	4 2 1/2	2nd	4.90
6159	DQ-Fixit Man, D Flores	118	2	1	1 1/2	1 1/2	1 1/2	1hd	3hd	3.40
5246	Intervallo, K Desormeaux	118	4	5	6 1/2	3 1/2	3 1/2	3 1/2	4 1 1/2	3.70
---	Gunns Gold, E Delahoussaye	118	3	8	2hd	4 1/2	5hd	6 1/2	5hd	5.60
5333	College Town, A Solis	115	8	7	9	9	7hd	7 1/2	6 3/2	3.40
5359	Danakal, L Pincay Jr.	118	9	4	7 1/2	7hd	6 1/2	5hd	7 1/2	11.50
6175	Half Past Ten, J Scott	118	5	3	5 1/2	5hd	8 1/2	8 1/2	8 1/2	76.00
5139	Sweet Tea N Me, J Vitek	113	7	2	4hd	8 1/2	9	9	9	29.70

- 1—CEZIND.....26.20 11.80 6.00
- 6—EARTHRISE.....6.80 4.80
- 4—INTERVALLO.....3.40

Off: 4:17 Time: :22.4 :46.4 1:10 3/5, 1:23 1:35 2/5. Track: Clear & Fast. Winner-b.g. 4 Ferdinand-Celine Tr-Charles Whittingham Own-Howard, B Keck, Mutuel Pool \$378,945. Exacta Pool \$271,504. Quinella Pool \$49,022. Triple Pool \$91,179. Trifecta Pool \$254,242.

\$2 EXACTA (1-6) PAID \$198.20 \$2 QUINELLA (1-6) PAID \$75.80
\$3 TRIPLE (9-8-1) PAID \$1,915.20 \$2 TRIFECTA (1-6-4) PAID \$758.60

7098—EIGHTH RACE. One Mile Turf. Purse \$100,000-added. "Col. F.W. Koester Handicap." Grade II. A Handicap for 3-year-olds and up.

Index	Horse and Jockey	Wt.	PP	ST	1/4	1/2	3/4	Str.	Fin.	To \$1
5387	Bon Point (GB), E Delahoussaye	116	5	3	1 1/2	1hd	1hd	2 1/2	1 1/2	6.20
(5169)	Journalism, L Pincay Jr.	120	2	1	2 1/2	2 1/2	1hd	2 1/2	2 1/2	9.90
5097	Johann Quatz (fr), A Solis	117	3	4	5	5	5	5	3 1/4	3.30
5297	Rapan Boy (Aus), C Black	116	4	2	3 1/2	3hd	3hd	4 1/2	4 1/2	4.50
(5246)	Lit De Justice, K Desormeaux	115	1	5	4 1/2	4 1/2	4 1/2	4 1/2	5	6.70

- 1—BON POINT.....14.40 4.40 2.60
- 3—JOURNALISM.....2.80 2.10
- 4—JOHANN QUATZ.....2.40

Off: 4:48 Time: :23 :46 1:09 1/5, 1:21 2/5, 1:33 4/5. Track: Clear & Firm. Winner-b.c. 4 Soviet Star-Twix Tr-Robert Frankel Own-Juddmonte Farms, Mutuel Pool \$350,047. Exacta Pool \$305,679. Quinella Pool \$44,859. Triple Pool \$112,208.

\$2 EXACTA (1-3) PAID \$34.60 \$2 QUINELLA (1-3) PAID \$11.40
\$3 TRIPLE (6-1-1) PAID \$1,226.70

Unusual? NO! It's been going on like this *THROUGHOUT* North America for well over a year. In order to isolate the precise factors that produce high paying winners Shane and I have dedicated much of our in-house research to long shot winners, especially those in short fields, of which there have been a veritable plethora. From this research our new Quad-Rater was born. The principle source of our research was using FACTOR EVALUATOR 2A which we are now offering to share with *YOU*.

Perhaps *THIS* is what Tom Brohamer meant when he flattered me as being a handicapper: my ongoing research and use of only *VALID STATISTICAL REALITIES* in order to pick winners. This is *NOT* the same as being a good handicapper or using *BASIC* handicapping knowledge. It's merely using *SPECIALIZED* self-learned knowledge and a vague distrust of almost *ALL* knowledge coming from the majority of outside sources.

The problem from which many clients suffer is *NOT* lack of so-called "basic" handicapping knowledge, it is an almost total ignorance of the true statistics of racing and the *VIABLE* data that produces profit. I've never denied an advanced program to persons who lack "basic" handicapping skills, only to those who are oblivious of the realities that produce horses that win, place or show.

The *BASICS* of yesterday will not produce longer priced horses today. The new *BASICS*, once a lot of "experts" start accepting them and writing books and articles about them, will *NOT* produce Tomorrow's longer priced horses.

Handicapping, regardless of how some may view it, is *NOT* a religion. It has *NO* Ten Commandments. No multitude of laws handed down on golden tablets by God or those whose writings sound like they were written by the gods. It has but *THREE* commandments and, like the Ten Commands, they are obeyed by very few:

(1) "Reality, not opinion shall be thy guide and ye shall not bow down to the graven images of those who proclaim themselves deific without double checking their data.

(2) "Thou Shalt Win More Than Lose." You can take that to mean races or money. But, no matter what anyone says, Bradshaw is correct: "If you win enough races the money will inevitably follow."

(3) " Know thyself and seek the truth so that ye shall be worthy of Self Esteem; for with truth and self-esteem ye shall forever prevail in ALL worldly matters." We brush our teeth a couple of times a day and wash our hands an average of eight times a day. (Unless we have a Pontius Pilate Complex and wash them every few minutes). Why NOT wash our MINDS once in a while? There's plenty of soap for the asking. Hundreds of books available - NOT on handicapping but on Psychological Decontamination. Plus 48 issues of the Follow Up. My lord, has it been THAT many?

I WAS Robbed - ONLY FINISHED 3RD - - - Doc

Messy home office wins honors

► Claremont man awarded computer and visit from clutter consultant.

The Associated Press

CLAREMONT

Clive Miller won a national contest, but the way he runs things the prize is likely to get lost in the shuffle.

Miller was judged to have the messiest home office in America in a contest run by Home Office Computing magazine.

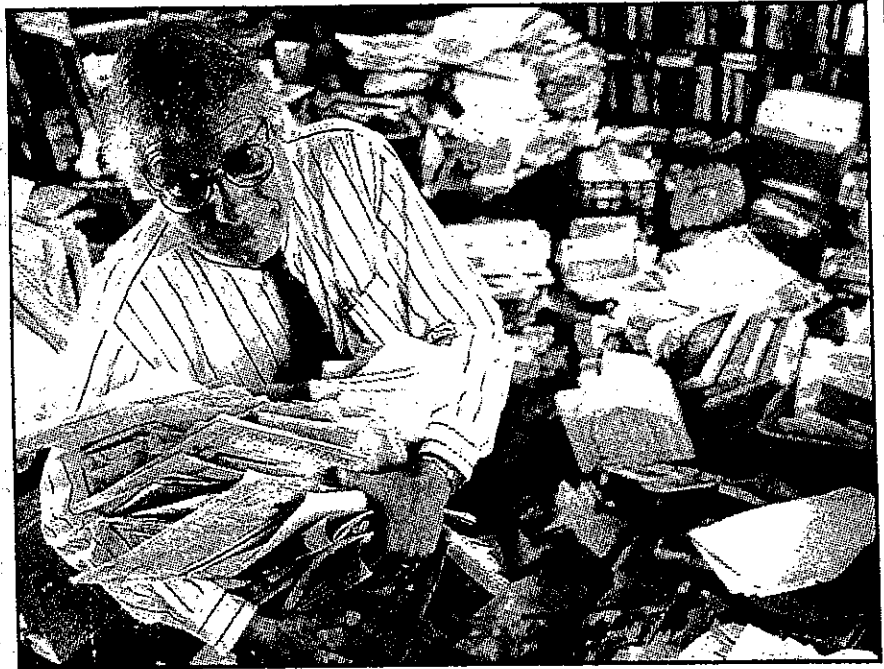
It's so messy that he almost failed to enter the contest.

"I called the magazine and they sent me a copy that explained the contest," said Miller. "But, of course, I put it in here somewhere and couldn't find it after a while."

The 56-year-old writer and former professor of literature at Stanford University eventually entered and bested hundreds of other contenders.

"I don't know whether to feel elation or shame at what I've done," Miller said.

His 300-square-foot home office



The Associated Press

Clive Miller poses in his cluttered Claremont home office in this undated photo from Home Office Computing magazine.

is piled high with wobbly towers of old bank statements and investment magazines, his plastic in-and-out trays hopelessly crammed.

Miller's prize is supposed to make sure he doesn't win again.

He'll receive a computer intended to eliminate paperwork, but more importantly, he also gets a four-day visit from a clutter control expert to help him clear a spot for the computer.

Doc Sartin

COMMENTARY

For several years many clients and a host of critics from outside the Methodology have accused me of "inventing" esoteric terminology just to confuse people. My true reason was to elevate the language of handicapping to the level worthy of a noble endeavor. BUT, my practice has also served another, more widely disseminated, purpose. It has helped OTHER authors and purveyors of handicapping material to expand their OWN previously limited vocabularies. Terms like **EPR, LPR, Turn Time, Early Pace, Sustained Pace, Late Pace, Total Pace, Early and/or Median Energy percentages, ENERGY Expenditure, Paceline** (used to be running line), **ESP**, and, more recently, our application of terms from the new Physics: **Chaos, Entropy**, etc. ad nauseam, have come into common handicapping usage. What will the new breed of authors borrow next? Yin/Yang Valences? I Ching Hexagram choices? Synchronicity Match Ups? Tao Handicapping? I can hardly wait.

As I mentioned in the Publisher's Desk column last issue, Phil Gowens organized an informal get together of clients with who had some nagging problems. Spencer Toner echoed the suggestion and I was nominated to be there too. A total of 19 showed up for three days of intensive hands-on handicapping instruction and on the spot wagering at the Prima Donna Horse Book.

This is the first EVER gathering at which I came as close to picking horses for people as I ever will. Actually I only "suggested" pace lines and contenders. The computer programs, primarily Quad-Rater copied to EXDC Thoromation, made the picks for most attendees. I did supply one piece of information, which they would have known for themselves had they been thoroughly reading the Follow Up instead of just subscribing: ***The essential Energy Percentage and/or Feet-Per-Second parameters essential for winners by distance at Del Mar!*** A couple of other clients, using this knowledge, did quite well practicing with the "You Call The Race" instructions (issue #46) "You Call The Race" is really just a 1975 version of the Bradshaw Match-Up and its application by one client in particular, was outstanding.

THE MAIN THING WE LEARNED DURING OUR STATELINE, NEVADA, SOJOURN IS: JUST FOLLOW THE PRESCRIBED PROCEDURES AND FORGET ALL THE PERIPHERAL ASPECTS OF HANDICAPPING THAT ARE NOTHING MORE THAN EDUCATED GUESSES.

"Yeah, but what ifs," and those "but howabouts", such as "how about little distance differentials and track to track adjustments" or "what's par or is it early or late," etc., "It says in the Form that this jockey or trainer is hot and this one is not...or paddock...and/or post-parade inspection (on TV?) says this horse can, or this one cannot win..." ad infinitum.

AND PERHAPS THE BIGGEST REVELATION OF ALL – THOSE WHO IGNORED ALL ASPECTS OF CLASS (which are at best, arbitrary, man-made delineations) DID FAR, FAR BETTER THAN THOSE WHO TRIED TO INCORPORATE IT INTO THEIR DECISION MAKING. THIS ALSO HELD JUST AS TRUE FOR ALLEGED TRACK CLASS.

THOSE WHO FOCUSED SOLELY ON THE BEHAVIOR AND PERFORMANCE OF THE HORSES THEMSELVES, USING THE BEST DAILY RACING FORM SPEED RATING (plus Variant at tracks subject to the vagaries of weather), LAST THREE RACES AT A COMPARABLE

DISTANCE, DID, AND CONTINUE TO DO BETTER THAN THOSE WHOSE VAST STORE OF KNOWLEDGE TAKES INTO CONSIDERATION ALL THE MANIFOLD FACTORS OF HANDICAPPING THAT FILL SO MANY BOOKS ON THE SUBJECT.

After three days of observation we once again concluded that, in this stochastic field, a little knowledge is a dangerous thing. And, no matter what any so-called expert may tell you, ***A LITTLE KNOWLEDGE IS ALL THAT ANYONE IN HANDICAPPING POSSESSES.***

Just feed a mainframe computer all the accumulated knowledge dispensed by every expert and statistician throughout the history of racing. Will that computer's resultant output get you any more winners than the tools used by Carolyn Alvarado and the other big winners at the Stateline gathering?

No, it will not. Thus, we may conclude that in successful handicapping, pure sensory - sometimes called scientific - perception, is useless.

What wins is the kind of perception that comes from meditative visualization, insight and intuition born of capitalizing from experiences of every kind. From the beginning this is what we have designed our computer programs to do. Focus on the ability of each horse in a specific matchup. The matchup: the inter-relationship of strange attractors as they affect each contender. If we focus on this alone, we'd all be winners!

A couple of Stateline attendees openly scorned this as hogwash. While handicapping they worried about all the peripheral "facts" they learned from the "experts". When we all joined together for dinner at Whiskey Pete's Steak House, they wore frowns and did not laugh and frolic during our feast. Those who did not worry about such things, who focused only on the ability of each horse in the Matchup, had a ball and, let by Carolyn Alvarado, even toasted me with a drink. Much better than being toasted by a hot waffle iron.

Actually, the toast should have been made also to Phil Gowens and, in absentia, Jim Bradshaw, who's been preaching this for years.

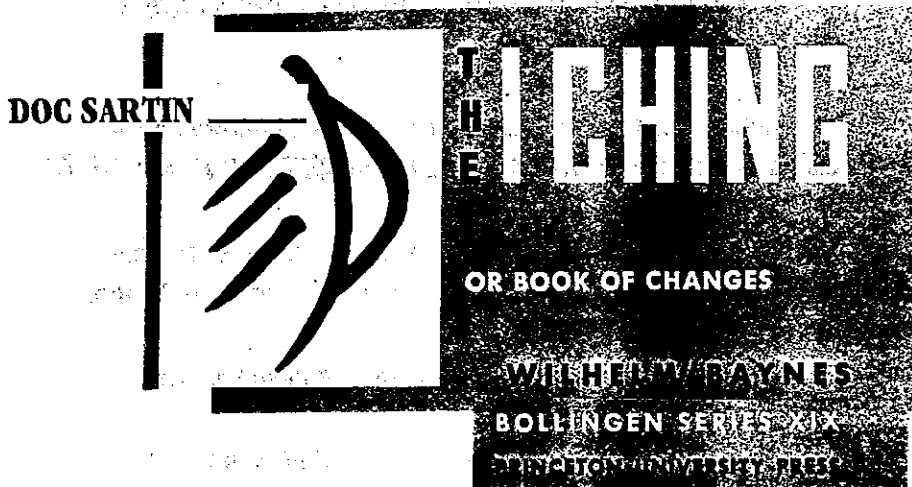
Quote from Kelso Sturgeon:

Is Winning a Crime in Today's Racing?

"...After all, any trainer who is winning has to be doing something wrong, right? Isn't horse racing a game no human can beat? Isn't it a business where, in the end, everybody has to be broke and lose? Freud would have a field day with this. Horse racing: the only sport which detest a winner."

In the broad sociological sense, Sturgeon's comments apply also to handicappers themselves. Winning consistently is tantamount to social ostracizing in typical "Horseplayer" groups.

Then there are the crimes of foul claimed by many famous "experts" who subscribe to "conspiracy" theories used to excuse all their losing picks because of Fixes, Jocks purposely stiffing horses, trainer manipulation, pot holes in certain lanes of the track, dooming horses from those post positions and, of all things, bad track managers or anything else that might excuse failure to pick the winner. I've never met a track manager, myself; never wanted to. We ALL lose on occasion. But those experts who make highly vocal pre-race predictions of having a "lock" in the race, have trouble accepting the fact. Personally, I have NEVER known before a race which horses will actually win; place or show. I'm always surprised and delighted to be able to make more *correct*, educated guesses than incorrect ones. Sorry boys and girls, there ain't no "locks."



Many of you, I'm sure, thought that I was coming from "off-the-wall" or going off the deep end with my Follow Up #47 article on the **TAO OF CHAOS**. But then fate stepped in. After the Oklahoma Seminar and several joyous days with the Bradshaw's and Brohamer's, my flight home, via Dallas was canceled and I was transferred to a prop plane on an airline I'd never heard of. Before me in my cramped seat was a magazine containing the article on the next page written not for the spiritualist but for the profit seeking business man. The experience was a perfect example of what Carl Jung called Synchronicity.

FROM THE FOREWORD BY CARL JUNG. . . .

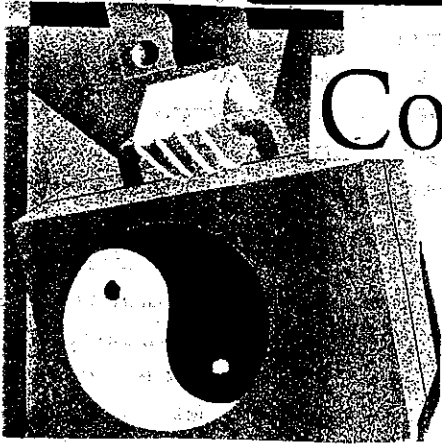
C. G. Jung

In other words, whoever invented the *I Ching* was convinced that the hexagram worked out in a certain moment coincided with the latter in quality no less than in time. To him the hexagram was the exponent of the moment in which it was cast—even more so than the hours of the clock or the divisions of the calendar could be—inasmuch as the hexagram was understood to be an indicator of the essential situation prevailing in the moment of its origin.

✓ This assumption involves a certain curious principle that I have termed synchronicity,² a concept that formulates a point of view diametrically opposed to that of causality. Since the latter is a merely statistical truth and not absolute, it is a sort of working hypothesis of how events evolve one out of another, whereas synchronicity takes the coincidence of events in space and time as meaning something more than mere chance, namely, a peculiar interdependence of objective events among themselves as well as with the subjective (psychic) states of the observer or observers.

2. [Cf. "Synchronicity: An Acausal Connecting Principle," *The Structure and Dynamics of the Psyche* (Coll. Works of C. G. Jung, vol. 8).]

MANAGING



Confucius Say...

BY CAROL ORSBORN

Mark was pleased when he got the assignment to lead the marketing team for his company's breakthrough product. Then word reached him that a competitor's product, with even more bells and whistles, was about to hit the market. Dismayed, he was called into a meeting with top management, who informed Mark that they were going to merge with the competitor's company and that they were discontinuing work on his assignment. Instead, he would either be leading the marketing team for the competitor's product – or be out of a job.

As Mark discovered, dealing with the external manifestations of change – new roles and relationships due to mergers, new procedures due to technological advances, staff cuts due to downsizing – is challenge enough. But an increasing number of managers are discovering that the greatest challenge is how to manage the internal manifestations: the reactivity, burnout, and depression that instability can create. How many managers, when thrown curve after curve, could face this scenario with their enthusiasm, perspective, and vision intact?

Ironically, those who may be best equipped to handle the challenges of the present and future are those who most deeply delve into the wisdom of the past. The *I Ching*, appropriately subtitled "The Book of Changes," is one such source of guidance. The 3,000-year-old work of ancient

Chinese wisdom, a major influence on the philosopher Confucius as well as an increasing number of savvy managers in today's challenging workplace, turns contemporary concepts of success, power, and leadership upside down, offering new ways of relating to both our external and internal management challenges. By applying notions based on ancient Chinese wisdom, businesspeople can tap into inner strengths and capabilities to achieve unprecedented success in the '90s.

One example is the ancient Chinese concept of cycles. In our contemporary Western workplace, we have been schooled to believe the Horatio Alger myth – that if you work hard and smart, your life will be a steady progression from having little to having it all. This is a motivational management philosophy that works well enough in stable times and in an expanding economy.

But in times of transition, this model of success more often than not finds the ambitious manager wondering why he or she has worked so hard and so smart, and yet things have nevertheless spun out of control.

The *I Ching's* model of cycles provides a useful alternative. In this model, the world is viewed as the interplay between opposing forces, such as creativity and destruction, expansion and contraction, success and failure, advance and retreat.

The *I Ching* teaches a far more useful concept than how to resist failure.

Each of these opposing forces is in constant movement, strengthening or weakening. When a force gets strong enough, it eventually peaks, turning into its opposite; thus the notion of cycles.

The ancient Chinese saw natural cycles in business as well as in individual lives. Because the cycles are inevitable, we are told that while there are some things we can do to prolong the upswing of the cycle, just as useful is learning how to make the most of the down times without turning against yourself or wearing yourself out in useless resistance.

Patience, retreat, surrender, limitation: these ancient Chinese values stand in stark contrast to what is considered to be the successful management style of the '90s, one in which we are driven to push through our feelings and circumstances, attempting to impose success on situa-

tions through sheer force of will.

In the ancient Chinese world view, the concept of force of will has its purpose when the occasion calls for it, but it requires balance by such non-Western ideals as "letting," "receiving," and "surrendering." In other words, the manager who is flexible is considered more highly evolved than one who is driven to achieve a predetermined goal. Knowing who you are and where you are at any given time on your own personal cycle is the key to true power. There are times to push and times to be patient.

For example, when faced with certain loss, it is possible to retreat early in the process with your dignity and strength preserved for an alternate approach at a later date, rather than waiting too long and missing your moment. The *I Ching* teaches a far more useful concept than how to resist failure. That is: how to fail well.

The manager who hopes to succeed in the long run will take his or her inspiration from The *I Ching's* image of water flowing downstream. When faced with an obstacle, the water flows around or over it toward its goal. If the obstacle is too big, the water patiently piles up on itself – bit by bit – eventually flowing over the dam to continue its progress on the other side. At times, the flow of the water will be forced to change its course in an entirely new direction. If one takes the long view, and brings patience, faith, and humility to the journey, it becomes apparent that even obstacles and limitations have their purpose.

An example of this is the story of Colonel Sanders who, in 1956, discovered that a federal highway was slated to be built soon, bypassing his roadside diner and inn. His competitors either stayed put in a show of force of will (and went out of business) or threw their arms up in dismay and quit. Sanders, however, at age 66, took his fried-chicken process and recipes on the road to see if he could

encourage existing diners to make use of them for a fee. The rest is history.

Times of success can be fraught with danger as well. There is the possibility of becoming arrogant or lazy. And the very fact of success draws increased competition and attracts challenges driven by greed and jealousy.

In this world view, one of the most precarious and unstable places to find oneself is in a state of perfection. In fact, even in contemporary times, there is a tradition among Japanese gardeners who, after their work is complete, scatter a handful of leaves so as to hold the inevitable turning point of the cycle of perfection at bay. Traditional American quilters, too, make sure there is a hidden imperfection in their handiwork.

Admittedly, few contemporary managers faced with the daunting challenges of today's workplace need to artificially implant imperfection at the office. We are already well positioned to see the need and value of relying on flexibility rather than the force of will in achieving our goals. Inspired by stories about the likes of Colonel Sanders, we can even perhaps stretch ourselves so far as to admit that there may be hidden gifts in the obstacles and limitations we face on the job.

The *I Ching* teaches us that the key to success is learning to manage change, in both our external and internal environments. By balancing force of will with patience and humility, today's managers can gain access to a broader range of capabilities and options than Horatio Alger dreamed possible, and achieve an unprecedented – if imperfect – experience of success.

Carol Orsborn is author of How Would Confucius Ask for a Raise: One Hundred Enlightened Solutions to Tough Business Problems (William Morrow) and Inner Excellence: Spiritual Principles for Life-Driven Business (New World Library.) Orsborn, who lives in Nashville, Tennessee, is director of The Society for Inner Excellence. ▲

TOUGH MANAGEMENT PROBLEM #101

I'd like to go out on a limb with an exciting new hire who could open up a whole new area of business for my company - but something's holding me back from taking the first step. How can I push through my fear?

Contemporary motivational literature teaches you that to win the admiration of your peers - and even hope to catch a whiff of success for yourself - it is imperative to follow your intuition, giving everything you've got and sometimes more to achieve your goal.

There is no question about whether you should or should not follow your intuition. You can always trust your intuition. The real question is, can you always trust yourself to tell the whole truth about what your intuition is asking you to do?

Not every fear is meant to be pushed through. Some fears are meant to be heeded and obeyed, at least temporarily.

How can you tell which is which?

The *I Ching* teaches us that if the superior man undertakes something and tries to lead, he goes astray. But if he follows the wisdom he carries within, he finds guidance.

In your case, it may well be possible that your fear is the voice of your higher self, asking you to take time out and see if there might not be some way to accommodate both your ambition and your legitimate concern about the risk involved.

This is the middle road ... the path that has always existed for you that can easily accommodate both your passion and your fears. As your ego ceases to block your view, that way will make itself known to you. When it does, you will know what it means to follow something with *all* of your heart.

TOUGH MANAGEMENT PROBLEM #102

I have a great idea about how to reorganize my division. I am going to do whatever it takes to succeed. Nothing is going to get in my way. Except that so far, the higher-ups keep passing up this great opportunity. What's wrong with them?

Perhaps it is time to stop looking for fault in upper management and explore the possibility that they may actually intuit that your resolve, while admirable in its intent, may fail you when the going gets tough.

How could this be? The *I Ching* explains that when you endeavor to soar above all obstacles, proclaiming to let nothing get in your way, you inevitably encounter a hostile fate.

Rather than preparing to flow around and through the obstacles that you may encounter in any worthwhile endeavor, you become brittle and reactive. You set yourself against the universe,

inadvertently increasing rather than decreasing resistance by the nature of your arrogant stance.

A more productive affirmation is to proclaim that you are going to do whatever it takes to succeed, understanding that many things are going to get in your way. The resistance to your reorganization idea may be but the first of many.

If you are prepared only for advance - and not for retreat - you will soon exhaust your resources.

Instead, consider the possibility that the apparent rejection you are suffering now is, in reality, teaching you exactly

what you need to know to find a way to proceed over the long haul that will not end up depleting you in the end.

The *I Ching* teaches that your greatest success will come not as the direct result of your efforts to achieve your goals, but rather as the by-product of the growth of your character and your spirit.

When you have completed this learning, you will be someone worth listening to. You will find the right ear - either in your current company, or with an opportunity somewhere else that will open up for you.

The words of wisdom found in the 3,000-year-old *I Ching* were a major influence on the ancient Chinese philosopher - and increasing numbers of savvy managers today.

Building Universal "Par" Gaps & Percentiles

*We put thirty spokes together and call it a wheel;
But it is on the space where there is nothing that
the utility of the wheel depends.*

*We turn clay to make a vessel;
But it is on the space where there is nothing that
the utility of the vessel depends.*

*We pierce doors and windows to make a house;
and it is on these spaces where there is nothing that
the utility of the house depends.*

*Therefore, just as we take advantage of what is,
we should recognize the utility of what is not.*

Lao Tse

(translated by Arthur Waley in *The Way and Its Power*, HaughtonMifflin Co.)

Once again ancient Chinese wisdom leads us to the outer frontiers of successful handicapping. The gaps, the spaces between or within. Those quantities not perceived by the senses, become weapons in winning the handicapping wars. While NON-winners may continue to perceive factors of obvious sensory perception, we can once again take a forward leap by absorbing the futurism of ancient wisdom.

We first tested the concept of Universal Projection Pars in Fractals. Our initial efforts received a great deal of response; most of it suggesting that the projections were *too fast*. Finally, with a lot of help from all testers and, especially from Tom Brohamer, we found a set of Pars that produced GAPS & PERCENTILES that satisfied virtually every client at racetracks from coast to coast, in between and Canada.

We injected these improved factors into the Quad-Rater Formulae for Sprint/Route Projections and Route/Sprint Extractions. The response has been overwhelmingly (exactly 98%) favorable.

What needs to be made *perfectly clear* is that these are NOT Universal Par Times. There is no such thing. Neither are we suggesting that they, in *any way*, represent PARS, PAR TIMES, or whatever else you wish to call them, at your track.

We are dealing here with GAPS and PERCENTILES, *NOT TIMES* as such.

When you read the following tables you will note that except at those odd-ball distances defined by an asterisk *, FINAL FRACTIONS get *faster* as distances *increase*. I've been trying to convince people of this for years. However, influenced by Dr. Quirin's initial attempts to create Incremental Pars, most people, including many experts, still insist that final fractions get *slower* at longer distances.

The disparate times are, as you undoubtedly know: **5**, **5.5** and **7.5** Furlongs in Sprints; and Routes of 1 Mi 40 and 1 Mi 70 yds. AND at 9.5 furlongs. Over 9.5 furlongs the second call changes from 3/4 of a mile to a mile. These are strategy races best handicapped from routes where the 2nd call is 3/4 of a mile.

We are constantly asked why we don't computerize these longer distances and why the programs done by "the Hat" reduces them all to Route distances using the standard 3/4 mile time Second Call.

Well, as with so many *other* factors, we produce written material and computer programs designed to help you *win*, not products designed to please people's whims.

When *winners* offer us suggestions, criticisms and commentary designed to improve our output, we respectfully listen, test and often use their ideas for the benefit of all. We do NOT pay any attention to the whims of non-winners, most of whom want a listing of our formulae because, as they say, they like to play with and fiddle around with our "stuff" to suit them.

Fiddlers should apply for jobs at square dances and hoedowns.

Through multi-track downloading from throughout North America we'll continue to test and refine our **GAP/PERCENTILE** concept numbers as empiricism may deem necessary.

STANDARDIZED GAPS & PERCENTILES WITH Universal Projection Pars

	<u>SPRINTS</u>			<u>F-P-S</u> <u>Final Frac.</u>
5.5 Furlongs*	22.1	-	45.1 - 104.0	52.65
	GAPS:	23	18.40	
	PERCENTILE:	96.53	90.17	
6.0 Furlongs	22.0	-	45.0 - 110.2	51.96
	GAPS:	23	25.2	
	PERCENTILE:	95.65	88.59	
6.5 Furlongs	22.0	-	45.0 - 116.3	52.21
	GAPS:	23	31.3	
	PERCENTILE:	95.65	88.59	
7.0 Furlongs	22.1	-	45.1 - 123.0	52.38
	GAPS:	23	37.4	
<hr/>				
7.5 Furlongs*	22.1	-	45.2 - 129.3	48.53*
	GAPS:	23.1	44.1	
<hr/>				
	<u>ROUTES</u>			
8.0 Furlongs	46.4	-	111.2 - 137.3	50.38
	GAPS:	24.3	26.1	
	PERCENTILE:	95.17	90.84	
1 Mi 40 Yds.*	47.0	-	111.2 - 140.0	50.34*
	GAPS:	24.2	28.3	
	PERCENTILE:	96.30	90.77	
1 Mi 70 Yds.*	47.0	-	111.3 - 141.3	51.0 *
	GAPS:	24.3	30	
	PERCENTILE:	95.53	92.22	
<hr/>				
8.5 Furlongs	47.0	-	111.3 - 144.1	50.61
	GAPS:	24.3	32.3	
	PERCENTILE:	95.53	91.51	
9.0 Furlongs	47.1	-	111.4 - 149.4	52.11
	GAPS:	24.3	38	
	PERCENTILE:	97.16	94.49	
<hr/>				
9.5 Furlongs*	47.2	-	112.0 - 157.0	51.33*
	GAPS:	24.3	45	
	PERCENTILE:	98.76	93.33	

STANDARD EXTENSION TABLE

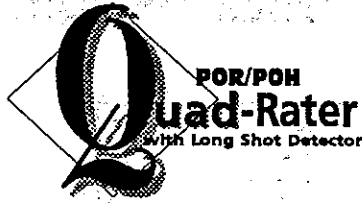
WIN	PLACE	SHOW
1-2	1-5	Out
3-5	1-4	Out
4-5	3-10	Out
1-1	2-5	1-5
6-5	1-2	1-4
3-2	3-5	3-10
9-5	7-10	7-20
2-1	4-5	2-5
5-2	1-1	1-2
3-1	6-5	3-5
7-2	7-5	7-10
4-1	8-5	4-5
9-2	9-5	9-10
5-1	2-1	1-1
6-1	6-2	6-5
8-1	3-1	3-2
10-1	4-1	2-1
12-1	5-1	5-2
15-1	6-1	3-1
20-1	8-1	4-1
30-1	12-1	6-1
40-1	16-1	8-1
50-1	20-1	10-1
60-1	25-1	12-1
80-1	30-1	15-1
100-1	40-1	20-1

The STANDARD EXTENSION TABLE is a quick, efficient and amazingly accurate way to determine PLACE and SHOW prices from the Tote Board WIN ODDS. This table is used and has been used for generations by "Bookmakers" throughout the world.

With new and significant evidence leading us to greater concern for the profits available from PLACE and even SHOW betting, we can now pre-determine our payoffs within about 20 cents under or *over* without using a computer or having to constantly tally the various betting pools at the track or off-site wagering center.

I've used these tables for almost twenty years and have had inordinate success in spotting PLACE and SHOW overlays that often paid more than the winner. During those two decades I've sat beside many a client at tracks and other wagering sites and watched them lose out on Place Mutuels of \$20 and more because they bet those horses to WIN ONLY. There is no need for this kind of "Woulda, Shoulda" any more. Take advantage of the MONEY that is there in ALL profit zones. WIN, PLACE, SHOW, EXACTA (Perfecta) and TRIFECTA. These tables will help you toward reaching your goal of profit, not just winning races.

NOTE: The tables are extremely accurate in 8 to 10 horse fields. Over 10 entrants you may expect the next HIGHER level of return on both Place and Show. Fewer than 8 horse fields, expect your Place price to be one level LOWER and, except in extreme circumstances, Show betting is usually a negative proposition in the smaller fields.



MEMO

QUAD-RATER comes as a "Key Disk" program; meaning that you must have the disk in your floppy drive to run the program. For some clients this is troublesome with the computer that they are using (Gateway 2000 for example). Therefore we are making an installable version of Quad-Rater available at a charge of \$259.00. If you have already purchased your Quad, and want this feature, you should return your disk plus a check or money order for \$30.00 (CA residents add 7.75% tax). This disk will have a ONE TIME ONLY install. So, if you have a hard drive failure or some other catastrophe, you will have to return the program for replacement (no additional charge). If you need a second copy of Quad-Rater, the key disk program, for a computer at home or at the office, the cost is \$115.00. The reason for all this of course is that these programs are for the CLIENTS use, and are not to be shared or passed around to others. If we don't protect our programs in this manner, then all of our mutuels go down.

ATTENTION!

If you use DOS ver. 6.2

Several clients have notified us of a problem when using the SCANDISK feature in DOS version 6.2. The problem being that if you use this feature with our copy protected programs you will wipe out the program! All of our programs are guaranteed to be virus-free when they are shipped to you and any defective disks (bad sectors, etc) will be replaced immediately. So, best not to use this feature until the company which copy protects our programs can solve this incompatibility problem.

Daily Racing Form Speed Ratings + Track Variant

Best Figure of Last Three Starts

Tracks	Num	Avg Odds	Exp. W%	Act W%	Act P%	Act S%	Win ROI
Hol	232	√ 9.01	18.83	23.71	39.22	50.86	-0.04
Others	826	√ 6.60	19.72	21.31	36.80	49.64	-0.04

Beyer Speed Ratings

Daily Racing Form

Best Figure of Last Three Starts

Tracks	Num	Avg Odds	Exp. W%	Act W%	Act P%	Act S%	Win ROI
Hol	225	√ 4.58	24.27	26.67	43.56	57.33	-0.10
Others	745	√ 4.26	24.03	24.43	41.21	55.84	-0.17

Henry Kuck Ratings

Woodside Associates, Inc. - Suite 14-610

Best Figure of Last Three Starts

Tracks	Num	Avg Odds	Exp. W%	Act W%	Act P%	Act S%	Win ROI
Hol	219	√ 4.69	23.10	26.48	43.84	54.79	-0.10
Others	774	√ 4.52	23.66	24.94	43.41	58.14	-0.13

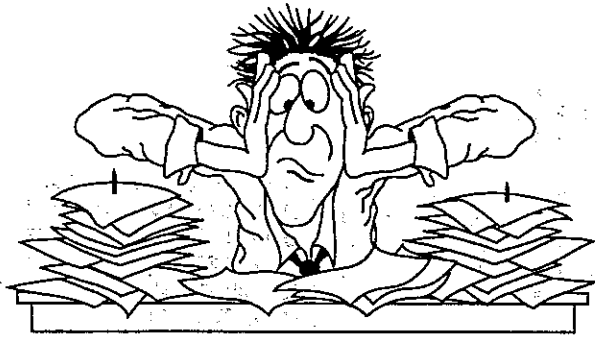
WHY do so many people have so much trouble accepting the above facts compiled by Jim Bayle of SportStat? Old habits, especially bad ones, die hard. Incorrect assumptions about the viability of the DRF Speed Rating and Variant have abounded for generations. Chief dispensers of such MIS-information were and ARE high profile purveyors of their OWN speed figures and/or Variants. The fact is that NOW, and to my personal knowledge, ever since 1975, the BEST of the last THREE DRF Speed Ratings plus Variant at a comparable distance and surface, produce a *higher* ROI than *anything else*. NOW my long-time stance has been confirmed by the exhaustive research of Jim Bayle's SportStat.

The above figures show the best SR+VARIANT, last three races, *without* regard to distance or surface or any other discretionary factors, as compared with the highly acclaimed Beyer Ratings. Both figures are available for the cost of a Daily Racing Form and, when averaged per our instruction in past Follow-Ups, have produced the *winner* in the *top 3* in 81% of all races.

As you can see, averaging Hollywood with "Other," the DRF SR+V produced winning odds of 7.8 to 1. The Beyer figures similarly averaged gave us a few more winners but at winning odds of 4.42 to 1. AND, even used with *no discretion* the SR+V lost only .04% while the Beyer Figures show an average LOSS of 13.5%.

Close up but no cigar, are the Henry Kuck Ratings which are available for a subscription charge. The Ragozin Sheets, best finish last three starts, were *almost* as good as the DRF SR+V, but for a price.

I guess the Daily Racing Form figures are like a good spouse. Constant and dependable but, not as flashy or immediately scintillating as a Playboy or HUNK centerfold.



Anatomy of a Problem Race

Guest Analyst: Shane Sartin

SANTA ANITA - OCTOBER 16, 1994

Here we have a race with a short field of six horses going one mile on the turf. One of the horses (Wharf) was later scratched leaving only five horses to deal with.

These are the types of races I like to handicap partly because much of my time is spent helping clients with their questions or problems they may be having with their computers, graphics, programs, paceline selections or what have you. Of course, that is what I'm here for - our clients. So, with the time I have in-between, I work in those races with short fields since they don't take up much time. Besides, these races frequently produce high payoffs - contrary to what some may think (including the "experts").

I download all my races due to the fact that it is easier and more convenient for me (and a whole lot faster, especially for a two finger typist like myself!). After downloading, I use XTOR to choose my pacelines for each horse, save it in the FRACTAL format, and then put it through Quad-Rater.

I should mention now that when I am picking my pacelines, I will, as a rule, use a line from the last 3 races with the highest speed rating (DRF) at a similar distance, surface, and possibly, class. For example, if the race today was on a dirt track and the horses last three were turf races but the fourth line back was a respectable dirt race, I would probably use that line. There are some factors to be weighed under certain circumstances.

First, I put in the pacelines for all five horses:

LIT DE JUSTICE: Same surface, comparable distance and highest speed rating of the only two lines I could go by.

JOURNALISM: Deciding factor here between last line and 2nd back was So. Cal track and it was the suggested paceline (noted by the *).

JOHANN QUATZ: Second line back was at DMR at a more representative distance than last line at AP.

RAPAN BOY: Last line is best of last 3 on turf.

BON POINT: No reason to go beyond last line.

SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
PACELINE DATA

#	NAME	L	DIST	S	1stC	2ndC	3rdC	FnlC	BL1	BL2	BLS	BLF	SR	TV
1	LIT D	1	8.5	T	24.2	49.2	113.3	143.3	6.00	3.50	1.50	0.00	88	11
2	JOURN	2	8.5	T	24.0	47.0	110.2	140.4	3.00	2.50	0.00	0.00	102	2
3	JOHAN	2	9.0	T	48.4	111.1	137.0	148.4	6.00	3.00	1.50	0.50	92	7
4	RAPAN	1	8.5	T	25.2	49.3	113.3	143.1	0.00	0.00	0.00	0.06	90	9
5	BON P	1	8.0	T	23.2	47.2	110.4	134.1	7.50	5.00	3.50	1.00	98	4

Past Performance Plus

8th sax october 16 8f f100000 2 bun 1-MILE TURF thoroughbred open 3 year olds and up
col f.w. koester handicap--grade 1f--9th running added mone \$ Purse \$100000 (4:25) (6)

		1994										1993									
		5	2	2	1	5	2	2	1	5	2	2	1	5	2	2	1	5	2	2	1
1 LIT DE JUSTICE		\$52316										\$20630									
27Aug94	DMR fm Alw41000n2	8.5	24.2	49.2	113.3	143.3	7-6	5-3.5	3-1.5	1-.25	*	94	88-11	LIT D, HASTE, ARINT, 4 wide	1	9					
30Jul94	DMR fm Alw41000n2	8.5	23.3	48	113	144.1	7-8.5	7-5.25	5-4.25	2-.5		92	84-12	WESNO, LIT D, LATIN,		10					
12Jun94	CHA tf CHEMNFRNRD	7.95	0	0	0	137	0-0	0-0	0-0	3-2		0	0-00	ZABAR, JEUNE, LIT D,		6					
4Jun94	MAI sf Alw20264	7.95	0	0	0	142.3	0-0	0-0	0-0	1-0		0	0-00	LIT D, DJANO, ENJOY,		12					
29Apr94	SAI tf Alw20407	7.95	0	0	0	143.3	0-0	0-0	0-0	2-.13		0	0-00	REFER, LIT D, OCEAN,		7					
27Nov93	MAI sf TANTIEME	7.95	0	0	0	144	0-0	0-0	0-0	2-.13		0	0-00	WHAT, LIT D, IRISH,		7					
10Nov93	EVR sf CONTESSINA	5.96	0	0	0	120	0-0	0-0	0-0	2-1.5		0	0-00	HURON, LIT D, WAY W,		11					
21Oct93	MAI sf Handicap	5.96	0	0	0	116.3	0-0	0-0	0-0	9-4.75		0	0-00	RAFFS, ATTAR, PALME,		17					
10Oct93	LON sf Alw29874	8.45	0	0	0	154.2	0-0	0-0	0-0	5-5		0	0-00	SACRE, ILBIE, RUSTI,		10					
29Sep93	EVR sf rAlw20408	6.21	0	0	0	122.2	0-0	0-0	0-0	8-8		0	0-00	ZELDA, ILLUM, MIXMA,		9					
2 JOURNALISM		\$133200										\$296300									
5Sep94	BM fm SanFranH-G	8.5	23	46.2	110.2	140.4	2-3	2-1	2-.13	1-.06		100	104-03	JOURN, FIEM, SRAHA, Closed	g	7					
17Aug94	DMR fm Alw60000n\$	8.5	24	47	110.2	140.4	2-3	2-2.5	1-1.5	1-4		*104	102-02	JOURN, DAROS, BEYTO, Much	bes	6					
16Jul94	HOL fm sKhaled65k	8.5	23.1	46.3	110	140	1-.5	1-2.5	1-3	1-4.5		102	96-09	JOURN, DER E, COCO', Ridden	o	6					
18Jun94	HOL fm Alw55000n\$	8.0	23.1	46.2	109.4	134.1	2-1	2-.5	1-.13	3-2		98	91-09	GOGAR, THE T, JOURN, Wasby,	ou	8					
30Oct93	BM fm TanforanH-	8.5	23.3	47.4	111.3	143	3-2.5	2-1	2-3	2-2		88	93-12	SLEW, JOURN, LORD, Wide	tri	8					
16Oct93	SA fm sCalCupMil	8.0	22.4	46	109.4	134	1-1	1-.13	2-1.5	3-7.5		95	87-05	MEGAN, MOSCO, JOURN, No	match	11					
12Sep93	DMR fm Alw55000	8.0	23.1	46.3	110.4	135.2	3-5	2-3	2-2.5	2-2		100	92-13	MEGAN, JOURN, EL ME, Best	of	6					
4Jul93	HOL fm AMERICANNH2	9.0	47.3	111.1	134.3	146.4	1-1.5	1-.5	1-.13	3-2		105	88-09	TOUSS, MAN F, JOURN, Full	of	6					
13Jun93	HOL fm INGLEWOODH	8.5	23.3	47.1	110	140	2-1	1-.13	1-.5	2-2.25		101	94-06	THE T, JOURN, JOHAN, Game	for	6					
29May93	AP yl SKO'ERIN3	8.0	24.1	47.3	112.2	136.1	1-.5	1-2	1-1	1-.5		103	94-06	JOURN, GANGE, MIJIN, Driving	10						
3 JOHANN QUATZ		\$97500										\$295900									
28Aug94	AP fm ArlMillion	10.0	48	111.2	135.1	159.3	12-13	11-11	8-8	6-4.5		109	95-04	PARAD, FANMO, MUHTA, Willing	gl	14					
7Aug94	DMR fm EddieReadH	9.0	48.4	111.1	137	148.4	7-6	7-3	4-1.5	3-.5		*101	92-07	APPRO, FASTN, JOHAN, Wide,	ral	7					
4Jul94	HOL fm AmericanH-	9.0	47	111.1	134.3	146.2	7-6.5	6-2.5	6-2.75	3-1.5		101	90-05	BLUES, GOTH, JOHAN, Finished	7						
11Jun94	HOL fm InglewoodH	8.5	23.3	46.2	110.1	139.3	4-9	4-2.5	4-2	3-4		99	94-09	GOTHL, RAPAN, JOHAN, 4 wide,	2	4					
22May94	HOL fm ShoemakerH	8.0	23.1	46	109	132.3	6-13	6-11	6-9	4-7		100	94-10	MEGAN, FURIO, RAPAN, Mild	ral	6					
22Jan94	SA ft SPasquaH-	8.5	23.1	47	111	141	5-3.5	5-3	6-2.5	6-5.5		94	85-12	HILL, BEST, LOTTE, 4 wide,	2	7					
28Nov93	HOL fm CitationH-	9.0	47	110.2	133.4	145.4	8-5.75	8-3.5	7-3.25	3-2.25		103	93-09	JEUNE, PARAD, JOHAN, Late	bid	8					
6Nov93	SA fm BCMile-G1	8.0	22.3	45.4	109.2	133.2	13-9.75	9-8.5	7-5.5	7-5.5		105	93-04	LURE, SKI P, FOURS, Very	wid	13					
17Oct93	SA fm ColKoestrH	8.0	25	49.2	113.1	136.1	5-4	5-3.25	4-1.75	1-.5		98	84-16	JOHAN, MYEAR, THE T, Game	ral	5					
29Aug93	AP sf ARLMILLION	10.0	50.2	115.4	142.3	207.2	6-6	5-2.5	2-.5	3-5.75		109	54-40	STAR, EVANE, JOHAN, 4 wide,	t	8					
4 WHARF		\$71375										\$69586									
10Oct94	BM fm BayMeadows	9.0	48	111.4	136.1	146	1-1.5	1-.5	3-1.5	3-2		*108	97-12	BLUES, FASTN, WHARF, Weakened	6						
25Sep94	DMR fm HowNow60k	8.5	25.2	49.3	113.3	143.1	3-4.5	3-1	3-1.5	4-2		94	88-09	BLAZE, RAPAN, INNER, Lugged	i	5					
7Aug94	DMR fm EddieReadH	9.0	48.4	111.1	137	148.4	4-3	4-1.25	6-4.5	7-6.5		94	85-07	APPRO, FASTN, JOHAN, Weakened	7						
30Jun94	HOL fm Alw5000n3	8.0	23.3	46.3	110.1	134.1	5-6	4-2	1-.5	1-4		98	93-07	WHARF, DIACO, SHARN, 4 wide	i	9					
16Apr94	SA fm ElRinconH-	8.0	23.3	47	110.2	134	5-5	5-7	5-7.5	4-7		96	88-21	NORWI, MEGAN, GOTH, No rally	5						
20Nov93	HOL fm HolDerby-G	9.0	46.1	110.2	134.1	146.4	14-15	14-7.75	8-7	6-4.75		98	85-08	EXPLO, JEUNE, EARL, 6 wide	i	14					
15Oct93	NEW sf BENGINRMT	9.0	0	0	0	153.1	0-0	0-0	0-0	1-0		0	0-00	WHARF, AMAZI, SOVIE,		10					
10Oct93	NEW tf MNRFSIKS(8.0	0	0	0	142.2	0-0	0-0	0-0	2-2.5		0	0-00	GABR, WHARF, EN AT,		7					
15Jun93	ASC sf SYJMS'SPLC	8.0	0	0	0	144	0-0	0-0	0-0	4-5.25		0	0-00	KINGM, NEEDL, VENT,		4					
14May93	NEW tf JDDMNTLCKN	8.0	0	0	0	139.2	0-0	0-0	0-0	2-1		0	0-00	SWING, WHARF, CULTU,		10					
5 RAPAN BOY		\$159100										\$0									
2Sep94	DMR fm HowNow60k	8.5	25.2	49.3	113.3	143.1	1-3.5	1-.13	1-.13	2-.06		*96	90-09	BLAZE, RAPAN, INNER, Game,	ins	5					
30Jul94	DMR ft SanDiegoH-	8.5	23.1	46.4	110.1	141.1	3-2	3-2	3-1.5	3-2		99	98-06	KINGB, TOSSO, RAPAN, Best	of	6					
20Jul94	HOL fm Alw55000n\$	8.5	23.4	47.3	111.1	141.2	2-1	2-.13	1-2	1-.5		97	89-17	RAPAN, BRILL, CLEAN, Inside	t	7					
11Jun94	HOL fm InglewoodH	8.5	23.3	46.2	110.1	139.3	2-2	2-1	2-1	2-1.25		103	97-09	GOTHL, RAPAN, JOHAN, Bid,	outf	4					
22May94	HOL fm ShoemakerH	8.0	23.1	46	109	132.3	4-8.5	4-7	4-6	3-5		103	96-10	MEGAN, FURIO, RAPAN, Mild	lat	6					
23Apr94	SA fm SanSimeonH	6.5	21.3	44.2	107	113	6-5.5	7-6.5	5-2.5	1-.13		105	93-07	RAPAN, THE B, ARTIS,		7					
6 BON POINT		\$78750										\$68164									
14Sep94	DMR fm Alw60000n\$	8.0	23.2	47.2	110.4	134.1	8-7.5	8-5	5-3.5	3-1		98	98-04	EARL, SAVIN, BON P, Finished	9						
28Jul94	DMR fm srWickerr6	8.0	23	47	111	136.1	5-5	4-3.5	4-1.75	2-1.25		97	88-11	BERTH, BON P, DAROS, Inside	b	6					
15Jul94	HOL fm HolBudBCH	5.5	21.4	44.1	55.2	101.3	8-7.5	8-7.5	8-5.5	7-6.5		86	91-03	COOL, D'HAL, BAHAT, Bumped	h	9					
29May94	AP fm SeaO'ErinH	8.0	23.4	46.3	110.2	134.4	6-3.5	5-2.75	2-.5	3-.25		*98	101-01	FIRST, THE V, BON P, Just	mis	11					
29Apr94	HOL fm Alw55000n\$	8.0	24.3	48.1	111.3	134.4	1-1	1-1	1-1	1-1.25		97	90-11	BON P, MOSCO, ROI D, Steady	h	5					
24Feb94	SA fm Alw55000n\$	8.0	23	46.2	110.2	135	2-1.5	3-1	2-1.5	3-2.25		95	88-10	GOTHL, CORBY, BON P, No	late	6					
17Jan94	SA fm Alw55000n\$	8.0	22.3	45.4	109.3	134.3	4-3.5	4-3	4-2.5	3-2.5		92	89-08	ROBBE, ITSAL, BON P, Lugged	i	6					
20Nov93	HOL fm HolDerby-G	9.0	46.1	110.2	134.1	146.4	10-11	9-4	9-7.5	8-11.2		91	79-08	EXPLO, JEUNE, EARL, Very	wid	14					
5Nov93	SA fm VolanteH-G	9.0	48	112.1	136	148	8-7.75	6-4.5	7-4.75	6-4		95	75-21	EASTE, CIGAR, SHAKE, Wide	int	9					
30Oct93	LON sf CIGARND-PH	7.95	0	0	0	142.1	0-0	0-0	0-0	5-7		0	0-00	VOLER, ALFLO, HAROO,		10					

Here is a printout of the Quad-Rater results:

SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
ENERGY GENERATOR

NAME	Total	Hidden	Fx	Med	Lex	3rd	ESP
LIT	163.01	67.81	66.29	65.90	33.64	34.10	LAT
JOUR	168.84	66.64	66.14	67.22	33.11	32.78	SUS
JOHA	165.57	67.92	64.09	67.99	32.80	32.01	S/P
RAPA	163.96	67.54	66.46	66.01	33.60	33.99	LAT
BON	168.36	67.67	66.24	66.09	33.56	33.91	LAT

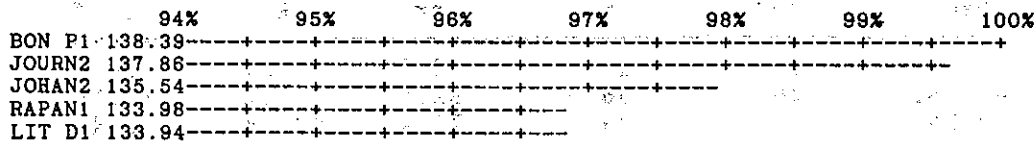
SAX 10-16-1994 RACE 8 DIST 8 SURF PURSE \$100,000
Por/Poh QUAD-RATER

NAME	L	F 1	F 2	F 3	S C	SC/BL	POR R	POH-R R	LS/P R
BON P	1	55.70	56.41	56.41	55.93		149.46- 1		
8.0 T		54.43	56.84	57.09	55.63	5.00		138.39- 1	
	PCT	97.73	100.76	101.21	99.47				106.76- 4
JOURN	2	56.17	56.41	54.28	56.25		146.53- 2		
8.5 T		55.66	56.50	54.69	56.08	2.50		137.86- 2	
	PCT	99.09	100.15	100.76	99.69				107.17- 2
JOHAN	2	54.10	58.93	52.66	55.62		144.48- 3		
9.0 T		53.11	59.46	52.99	56.29	3.00		135.54- 3	
	PCT	98.18	100.91	100.63	101.21				106.93- 3
RAPAN	1	53.23	55.00	55.74	53.80		141.50- 4		
8.5 T		53.23	55.00	55.73	54.11	0.00		133.98- 4	
	PCT	100.00	100.00	99.98	100.57				99.99- 5
LIT D	1	53.44	54.55	55.00	53.80		139.81- 5		
8.5 T		52.47	54.96	55.58	53.71	3.50		133.94- 5	
	PCT	98.18	100.76	101.06	99.83				107.80- 1

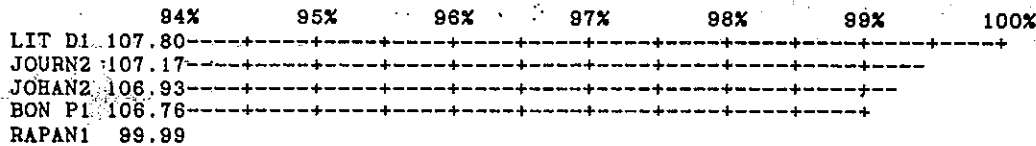
R=Rank W/W=Wire to Wire LS/P=Long Shot Potential

SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
CHAOS FORMULA AND LONGSHOT RATINGS

CHAOS Formula Rating



Long Shot Potential Rating



SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
CHAOS FORMULA POWER AND LONGSHOT RATINGS COMPOSITE

#	NAME	L	POR R	POH-R R	LS/P R	W/W
* 1	LIT D	1	139.81- 5	133.94- 5	107.80- 1	
2	JOURN	2	146.53- 2	137.86- 2	107.17- 2	
3	JOHAN	2	144.48- 3	135.54- 3	106.93- 3	
4	RAPAN	1	141.50- 4	133.98- 4	99.99- 5	
5	BON P	1	149.46- 1	138.39- 1	106.76- 4	

R=Rank W/W=Wire to Wire LS/P=Long Shot Potential *=Hidden

Since this is only a five horse field, I decided to "hide" LIT, who is ranked last in both POR and POH even though his long shot potential is ranked #1. That puts JOURN in the #1 long shot position, with JOHAN #2, and BON #3. Now both the CHAOS formula *and* longshot rating have these three in the top 3.

The "Cigar" graphs show BON #1 and JOURN #2 in the Match Up auto, with JOHAN owning the Dream Race 2nd call (EP).

SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
 Q U A D - R A T E R MATCH UP AUTO

DREAM RACE	EP	FINISH	R
JOURN 2	-0.35	-1.63	2 - P
JOHAN 3	0.00	-2.83	4
RAPAN 4	-2.00	-1.90	3
BON P 5	-0.97	-0.00	1 - W

Taking a look at the Match Up Auto-S, I see that BON is #2 and JOURN #3. Since they both remained in the top three on *both* graphs, it definitely looks like a good investment for the Exacta as well as a win bet.

Press '1' for AUTO-S Adjustment '9' to Exit

SAX 10-16-1994 RACE 8 DIST 8 SURF T PURSE \$100,000
 Q U A D - R A T E R MATCH UP AUTO-S

DREAM RACE	EP	FINISH	R
JOURN 2	-0.65	-1.03	3 - P
JOHAN 3	0.00	-1.68	4
RAPAN 4	-1.68	0.00	1
BON P 5	-1.61	-0.07	2 - W





So now I'm thinking "this looks TOO easy." The next step was to copy the race with the four remaining horses to Thoromation.

First, I take a look at the Phase I composite rating screen. It's easy to see that RAPA is deficient in the MPR and although #2 in LPR with a 99.4, it's too little, too late.

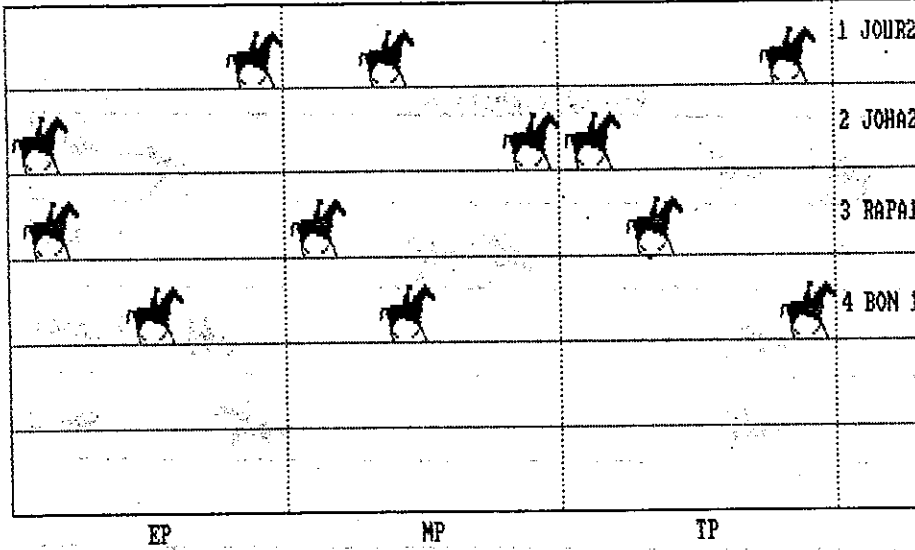
COMPOSITE RATINGS

Name	Mpr	Lpr	Cpr	%E	Diff
JOUR2	90.5	98.0	188.5	48.01	- 7.50
JOHA2	86.0	96.5	182.5	47.12	-10.50
RAPA1	77.0	99.4	176.4	43.64	-22.44
BON 1	86.0	103.0	189.0	45.50	-17.00

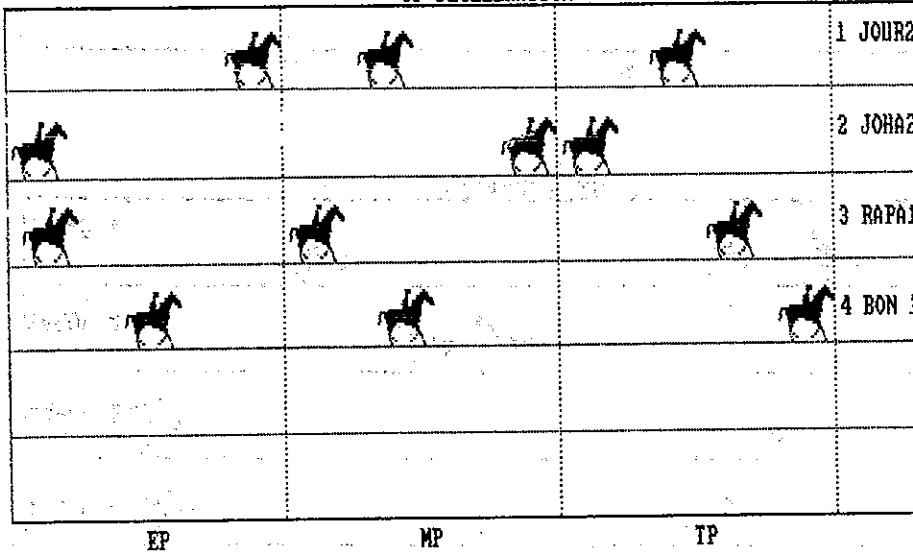
Next, the PRE-PLAY and Thoromation screens:

	1 JOUR2
	2 JOHA2
	3 RAPA1
	4 BON 1

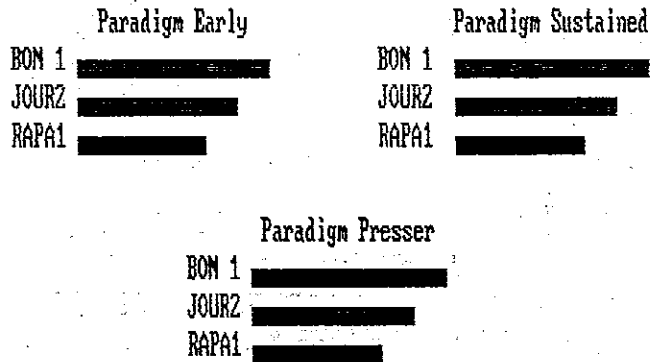
EXDC DECELERATION



SP DECELERATION















EXDC PARADIGM



The #2 Adjust also agrees...

EXDC DECELERATION













			1 JOUR2
			2 JOHA2
			3 RAPAL
			4 BON 1

EP

MP

TP

SP DECELERATION

			1 JOUR2
			2 JOHA2
			3 RAPAL
			4 BON 1

EP

MP

TP

7098—EIGHTH RACE. One Mile Turf. Purse \$100,000-added. "Col. F.W. Koester Handicap." Grade II. A Handicap for 3-year-olds and up.

Index	Horse and Jockey	Wt.	PP	ST	¼	½	¾	Str.	Fin.	To \$1
5387	Bon Point (GB), E Delahoussaye	116	5	3	1	1hd	1hd	22	1½	6.20
(5169)	Journalism, L Pincay Jr	120	2	1	2½	2½	2½	1hd	22	.90
5097	Johann Quatz (Fr), A Soils	117	3	4	5	5	5	5	3¼	3.30
5297	Rapan Boy (Aus), C Black	116	4	2	3½	3hd	3hd	3hd	4½	4.50
(5246)	Lit De Justice, K Desormeaux	115	1	5	4½	4½	4½	4½	5	6.70

Scratched — Wharf.

1—BON POINT	14.40	4.40	2.60
3—JOURNALISM	2.80	2.10	
4—JOHANN QUATZ			2.40

Off: 4:48 Time: :23.46 1:09 1/5. 1:21 2/5. 1:33 4/5. Track: Clear & Firm. Winner-b.c.4 Soviet Star-Twixt Tr-Robert Frankel Own-Juddmonte Farms. Mutuel Pool \$350,047. Exacta Pool \$305,679. Quinella Pool \$44,859. Triple Pool \$112,208.

\$2 EXACTA (1-3) PAID \$34.60 **\$2 QUINELLA (1-3) PAID \$11.40**
\$3 TRIPLE (6-1-1) PAID \$1,226.70



A Holiday Message



This inside back cover is often reserved to promote some new program or manual. We're using it for another purpose because the Holy Season is all too often abused and confused with things that are for sale. This is the time of Love for our fellow beings and Cole Porter's lyrics to the contrary, love is NOT for sale.

Though we be the children of Abraham or of the House and Lineage of David, we are all progeny of the same spiritual father. And whether we celebrate the season as Chanukah, Christmas, Feast of Baccus or merely as a reason to put up pine trees and colored lights – to drink and be merry, we cannot help but feel some of the ancient spiritualism symbolized by this sacred time of the year.

There is much ecclesiastical debate as to whether the translation should be: "Peace on Earth and Goodwill to Men," or "Peace on Earth to Men of Goodwill." Whichever, they both leave out WOMEN, who have always been the true peacemakers. While few of us, if any, totally abandon all prejudice and hate as a result of this sacred Season, we can ALL, at the very least, look within ourselves and ask WHY we hate, covet, connive, purloin and prejudge others on the basis of race, color, creed or for any other reason.

In doing so we need not relinquish our own convictions or ideals. We need only to follow the Tao. The WAY of truth which is "Do NOT unto others lest you would have them do the same to you." A quote far older than, "Do unto others as you would have them do unto you." But the meaning is the same both ways and it is the MEANING that counts.

We cherish all of YOU as family and it matters not to us how much you profit materially from your handicapping aspirations. The important thing is continually ASPIRING to the highest possible level in all things possible. The fact that each of you ASPIRES, is what keeps us going.

Compliments of the Season!

Doc, Mary Sr., Mary Jr., Shane, June, Gloria, Joyce, Dea, and Spencer

