

SECOND ANNIVERSARY ISSUE

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The Follow Up is published six (6) times a year by PIRCO Inc. in conjunction with the Inland Empire Institute. Subscription price is \$66.00 per year. If you have any problem with your subscription, or have a change of address, please contact our editorial office, address below. All material in this publication is for informational purposes only.

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Howard G. Sartin, PhD
Founder and Chairman of the Board



A NOTE FROM THE PUBLISHER.

Since we spelled out the "rules" for free our follow up service in the last Follow Up Journal, I've received a rash of races. I get to these as fast as possible, yet I'm always way behind the immediacy everyone wants. I like to really work over these races. It keeps me handicapping every day and makes me aware of the problems clients face all over North America. Some of the races I frankly cannot win, and I tell you so. In properly analyzing others, I keep my own skills razor sharp. For those living in New York and Southern California, I can testify to your good fortune. There are many tracks around the country that present far more complex problems than those we see at Aqueduct or Santa Anita.

We now enter our third year of publication of this journal. Thanks to Dick Schmidt, it is accomplishing what we set out to do; provide a viable communications link between clients and the source. Editor Schmidt has shown a keen ability to synthesize my pedantic, overbearing style of communicating with his own unpedantic, overbearing style, and the result has made for better understanding of the Methodology by all subscribers. (Editor's note: sometimes I just let him be pedantic.)

As we go to press, Michael Pizzolla, ably supported by Tom Hambleton, has just finished a three day marathon clinic on the advanced use of PBS numbers and a systematized approach to rating the third fraction for a near perfect Match-Up balance. The response was overwhelmingly positive. More and more of you are now looking at the incremental fractions and their influence on the outcome of a race in a productive manner that is beginning to pay off at the pari-mutuel window.

Editor Schmidt has always shied away from letters and comments by clients that sounded like advertisements for ourselves. This is good; too many racing journals are merely fronts for promoting the wares of the publishers. However, Jim Bradshaw has suggested that clients LIKE to read about the successes, as well as the problems, of fellow PIRCO members. It can be a lonely world out there, and a few words from other winners can build a support base for those who have yet to reach the top of the mountain.

I had thought of xeroxing some of the beautiful comments we received at Christmas time. I changed my mind because to reprint these inspirational messages would, in effect, be to exploit the deep

and tender feelings of the writers, even if I omitted their names. There is little enough true, warm, sincere feeling in this world. To exploit it would be a sin.

However, I am always happy to reprint the good news gospel of a few clients who have been willing to let us use their names and reprint a few examples of their success. In the past month, since the advent of Synergism II, I have received quite a number of copies of W-2G forms testifying to big wins exactas, trifectas, twin-tris, triples and pick-six's.

The first one we talked about in our last issue. Here is the story on a \$111,000 from Leon Brodeur.

120	BoldPresnm	120	AuFoil	117
117	NetAsset	117	Masual	117
117	Reimbrsmnt	117	DoubleClever	117
3rd-1,800, cl. 3,445YO, 6f.				
119	NaughtyGem	119	K.G.B.Belle	119
120	SoaringBmon	120	WorthIt	120
120	VictorianVc	120	TripleTrue	120
120	AncientEcho	120	Cal.Connectm	120
120	AcksRomanc	120	LinaJone	119
119	OptmstPmD	119	FlyingLocha	119
120	FancyCharge	120	ArcticSmstrs	120
120	VimysVirtue	120	DessertFirst	120
120	LadyWinMor	120	SnowTune	120
4th-1,800, cl. 3YO up, 6f.				
114	WindGod	114	Namaskar	114
114	KeeneFellow	114	OleR.D.	114
114	GreekPruner	114	DoubleAtom	114
114	BerntheCirci	114	SpendingCut	114
109	Sandusky	114	ThunderCnry	109
114	GreatConcm	114	HeardlyTun	114
117	MoveOnTime	117	MartStight	117
5th-2,400, cl. 3YO up, 6f.				
120	GoldJ.J.	120	GoldenSun	120
120	ClassyRev	120	SteelCurtis	120
120	ChangJicv	120	PrimeTh	120
120	Bried	120	NotusGalt	120
120	Sar	120	TarpWSTm	120
117	MissLadyFic	117	Shoon	120
120	Camira	120	Hill	120
4th-1,800, cl. 3YO up, 6f.				
114	Capitran	114	Mak	114
114	Dog	114	Up	114
114	BeatingPs	114	ShwGently	120
114	Superlinsky	114	ShwdsPrph	114
120	TabOf	120	ShoosLast	120
119	Large	119	MoneyFrm	120
114	CastileBar			
4th-1,800, cl. 3YO up, 6f.				
117	Coonte	117	aHastyShetr	117
114	DocChocCho	114	SirMaltesCrs	114
114	SwiftDiscrm	114	CaptainVal	117
109	EnoSin	109	TimsTherNw	110
114	SocialUpdate	114	M.K.Flash	117
114	RaccoonSmith	114	GrimesConty	114
120	PagosSpecial	120	MarionsBaby	114
8th-1,800, cl. 3YO up, 6f.				
120	CreditTara	120	Sound	113
120	MumziesDut	120	ShrsLckyDck	120
120	C.Blair	120	ScreaminMm	120

Twin trifecta pays record \$111,450

By BOB ROBERTS
STAFF WRITER

One astute and lucky horseplayer assured himself of a financially merry holiday season by solving the twin trifecta at Thistledown yesterday.

By putting together the winning combination of 11-9-3 in the fifth race and 7-1-9 in the seventh, he collected \$111,450.40, a record payoff for the twin trifecta at Thistledown.

A \$2 wager, the twin trifecta requires bettors to select the first three finishers in two designated races.

While there were clear margins in five of the six finishing positions, the unidentified bettor, a clubhouse patron, won a photo for third place in the first half when Afternoon Spirit nosed out Noturnickle.

The twin trifecta had not been solved for 14 days, since Nov. 11, the last time it was offered as a \$1 wager.

"We had a good run with it," said Thistledown general manager Mike Mackey. "Hopefully, we'll have another big jackpot for closing day (Dec. 12)."

We get a lot of these every month. Although \$111,000 even tops Bob Purdy's obscene single bet success, I feel the smaller amounts are just as significant. After all, we cannot determine the amount we win. We can only salute the FACT of the win. From time to time we'll publish a few of these. Suffice it to say, it's being done regularly. More importantly, none of these clients are resting on their laurels. Each keeps aspiring to new heights. Each keeps abreast of new developments and comes to classrooms and seminars to learn more and share with the rest of us. Speaking of new developments:

LOOKING AHEAD

Stasis is the supreme enemy of the Sartin Methodology. Almost ALL of the praise we have received in the literature of thoroughbred

December 19, 1988

Dear Mary,

Enclosed is a W2G form and a newspaper clipping concerning my "unbelievable" Twin Trifecta hit for \$111,450.000. This by the way was the largest payoff ever at Thistledown.

I had been using Synergism for about two months ... It took me several weeks to adjust to this program. On Dec. 3rd, I barely missed the Twin trifecta ... however on Dec. 4th, after evaluating the first three races, it was apparent that the track was very sustained. I bought \$100 worth of tickets on the first half of the Twin Tri, boxing the 2 sustained horses with the three other contenders and hit 5 live tickets which was worth \$2,850. With the five live tickets, used #1 and #2 rated sustained horses with the remaining contenders and "bingo", the big one came in. What a thrill! Words cannot describe how I felt when my winning combination came in and realized a few minutes later that I had the only winning ticket.

There would be no way for me to have picked all the horses that contributed to the Twin Trifecta using my past handicapping methods. Dr. Sartin's methodology, and specifically Synergism, has made me a better "business man" at the race track.

To your father and his talented associates, a huge Thank You for making this possible ... looking forward to Synergism II.

Best Regards,
Lee Brodeur
Lee Brodeur

PAYER'S name, address, ZIP code, and Federal identification number		CORRECTED (if checked)		OMB No. 1545-0038	
GRAND NATIONAL GAMBLING CLUB, INC. 101 BOH 20240 AKRON, OHIO 44313		1 Gross winnings 111,450.40	2 Federal income tax withheld 22,201.10	1988 Statement for Recipients of Certain Gambling Winnings This is important tax information and is being furnished to the Internal Revenue Service. If you are required to file a return, a negligence penalty or other sanction may be imposed on you if this income is taxable and the IRS determines that it has not been reported.	
		3 Type of wager TWIN TRI	4 Date won 12/4/88		
		5 Transaction 7-1-1	6 Race 7		
		7 Winnings from identical wagers	8 Cashier 0002		
WINNER'S name, address, and ZIP code LEON BRODEUR 3904 CARDINAL RD AKRON OH 44313		9 Winner's taxpayer identification no. 010-22-0052	10 Window 321	Copy C For Winner's Records	
		11 First I.D. Lee R Brodeur	12 Second I.D.		
		13 State/Payer's state identification no.	14 State income tax withheld		
Under penalties of perjury, I declare that, to the best of my knowledge and belief, the name, address, and taxpayer identification number that I have furnished correctly identify me as the recipient of this payment and any payments from identical wagers, and that no other person is entitled to any part of these payments.					
Signature ▶ Leon R. Brodeur		Date ▶ 12-1-88			

Form W-2G

Department of the Treasury - Internal Revenue Service

COPY FOR WINNERS RECORDS

☐ 3232

For Official Use Only

PAYER'S name, address, ZIP code and federal identifying number. PACIFIC RACING ASSOCIATION P.O. BOX 6027 ALBANY, CA 94706 94-1585367	1 Gross winnings 2171.62	2 Federal income tax withheld 434.01	OMB No. 1545-0038 1988 Statement for Recipients of Certain Gambling Winnings
	3 Type of wager 2 - P-1	4 Date won 6/5/88	
	5 Transaction 5-6	6 Race 3-8	
	7 Winnings from identical wagers 0	8 Cashier M. F.	
	WINNER'S name, address, and ZIP code. JONATHAN CH. BRATT 1783 Noe St SAN FRANCISCO, CA 94131		
9 Winner's taxpayer identifying number 547-01-0574		10 Window 3415	This information is being furnished to the Internal Revenue Service.
11 First I.D. C.D.L B 0427247			
12 Second I.D. 157 406 0695978		Copy B To be filed with winner's Federal tax return if tax was withheld.	
Under penalties of perjury, I declare that to the best of my knowledge and belief the name, address, and taxpayer identifying number which I have furnished correctly identify me as the recipient of this payment, and any payments from identical wagers, and that no other person is entitled to any portion of these payments.			
Signature <i>[Signature]</i>		Date 6-5-88	

Form W-2G Department of the Treasury - Internal Revenue Service

☐ 3232

For Official Use Only

PAYER'S name, address, ZIP code, and federal identifying number. PACIFIC RACING ASSOCIATION P.O. BOX 6027 ALBANY, CA 94706 94-1585367	1 Gross winnings 908.82	2 Federal income tax withheld 0	OMB No. 1545-0038 1988 Statement for Recipients of Certain Gambling Winnings
	3 Type of wager 2 - P-3	4 Date won 6/5/88	
	5 Transaction 3-3	6 Race 6-4	
	7 Winnings from identical wagers 0	8 Cashier M. F.	
	WINNER'S name, address, and ZIP code. JONATHAN CH. BRATT 1783 Noe St. SAN FRANCISCO, CA 94131		
9 Winner's taxpayer identifying number 547-01-0574		10 Window 3415	This information is being furnished to the Internal Revenue Service.
11 First I.D. C.D.L B 0427247			
12 Second I.D. 157 405 1167209		Copy B To be filed with winner's Federal tax return if tax was withheld.	
Under penalties of perjury, I declare that to the best of my knowledge and belief the name, address, and taxpayer identifying number which I have furnished correctly identify me as the recipient of this payment, and any payments from identical wagers, and that no other person is entitled to any portion of these payments.			
Signature <i>[Signature]</i>		Date 6-5-88	

Form W-2G Department of the Treasury - Internal Revenue Service

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GOLDEN GATE 3509

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⑪

RACE 1 JUN 05 88

157 404 2 BETS

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Article

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handicapping, from Quinn, Mitchell, Quirin, Ainslie, Beyer, Bert Norman, Huey Mahl, William Scott, et al, refers to the Methodology of circa 1985. In praising that phase of the Methodology, much of it was revealed and popularized. Now, feet-per-second velocity programs dominate the advertising pages of the Racing Form and many articles in Racing Action. Since 1985, the Methodology has taken quantum leaps that have NOT as yet been reported. Here is a small sample of the future which will be here very soon.

ACCELERATION/DECELERATION

EARLY



REEF



SECRE LUMOX



SUSTAINED



LUMOX



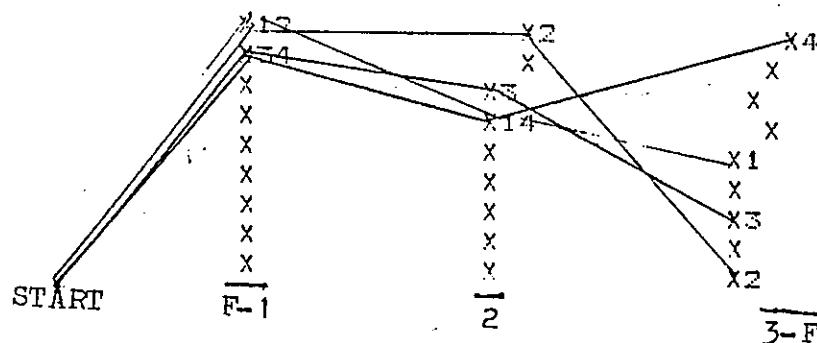
SECRE



FIVE

Pace Graph

Name		F1	F2	F3
SECRE	1	34.63	33.43	31.53
P REEF	2	34.61	33.94	30.59
FIVE	3	34.41	33.52	31.15
W LUMOX	4	34.40	33.29	32.39

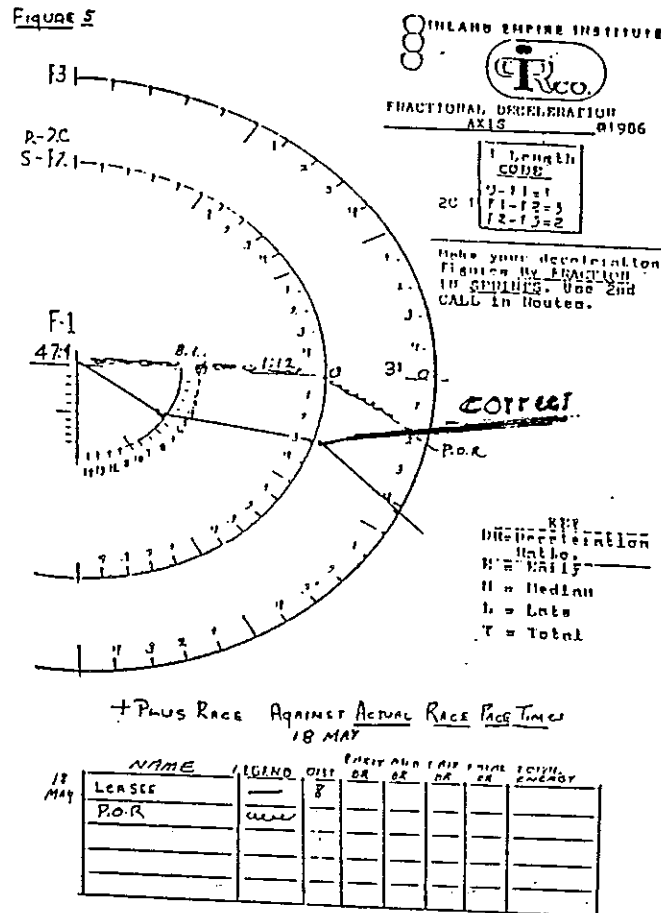


It's always great to see an old comrade in arms reach a zenith. Tom Brohamer has been signed by William Morrow to write a book for 1990 nationwide release. Tom has asked me to write an introduction to the book. What I will say, pedantically of course, is that Tom is the very first handicapping author to have earned his stripes as a successful handicapper BEFORE gaining fame as an author. Think about it. Can that be said of ANY other author in the field?

Save your copies of The Brohamer Model manual, they'll undoubtedly be collectors items some day. It will be like owning a set of original Hemingway notes scrawled in Paris before the release of Torrents of Spring or The Sun Also Rises.

CORRECTION

The graph on page 32 of Follow Up number 11 should actually look like this:



Dan Doran caught this mistake. No one else mentioned it. Is this because he alone understands the value of these charts? Dan has dropped in and out of the Methodology like a yo-yo for the past six years. He was in the throes of yuppie riches. Now, with a beautiful lady to go with him into his future, he is seeing the futility of yuppism and is taking his handicapping seriously.

One of the keys to his success is the comprehension of deceleration and significant turn time and final fraction moves. Dan is a winner now. Once he was a dabbler looking for a magic number. We have had a lot of resistance to the Deceleration Axis Form. Why people resist could be the subject of an entire column; possibly a book. I can only tell you that the picture this chart draws is the one that led Jim Bradshaw and myself to the win window. I think you should invest some time in re-reading and UNDERSTANDING pages 27 through 38 of Follow Up #11.

EDITOR'S COLUMN

This looks like it's shaping up to be a breakthrough year for the Sartin Methodology. We have a lot of stuff planned. Not only are we going to have our usual three seminars, but we've added several Trackside Clinics to the schedule. (See the following article) Our classroom workshops in Beaumont are becoming a fixture, and the workshop idea has spread to Chicago, Seattle and New York, with perhaps others to follow.

We also have a new computer program, Synergism II, just released and another, ENERGY!, on the horizon. The Follow Up continues, and Michael Pizzolla is working on what I think will be our best manual yet, a supurb teaching tool. Looked at all at once, it seems the sleepy little Institute that used to live in Doc's living room, sprawling across the piano, has exploded, scattering debris all over the country.

So what's going on? Occasionally, we get some backlash from clients who want things to stay the way they were. They long for the days when they were the only one in their state to have the Methodology and they could pick up the phone and call the Doc anytime they liked. What's going on is that the world has changed, and we are moving with the times. One real change has been in the outlook of the average client. 5 or 6 years ago, most clients were content to win a bit and finance their hobby. Now, almost half of our people are either full time professionals or heavily dependent on race track earnings.

PIRCO is no longer Doc's hobby, though of course he will always be it's leader. It has evolved into a professional organization that is trying to meet the demands of its members for more and better information. There is even talk of re-writing the Phase III Manual! As we attract more new people, we not only become larger, we gather momentum. Take a look through the pages of this issue and look at the writers who contributed. Many of them weren't even clients a year or two ago, and now they're teaching others. PIRCO has become more disciplined, more professional.

The conscience of PIRCO, Mary Sartin, Doc's wonderful wife, worries that we are losing the personal touch and that we are offering too many products. She's right, we are. However, we don't expect you to order them all, attend every event and spend half the money you make at the track on manuals and seminars. We are merely trying to offer you the best information we can in the format that we feel will best teach you how to use it. If it seems like we're filling your mailbox too often, remember our philosophy: if you don't have the problem, don't buy the fix. Every once in a while, we'll run the statement by Howard that's on the inside back cover to remind us all of that and to make sure we don't get too carried away.

* * * * *

The address that wouldn't die! Yes, I know I screwed up yet again. My old address crept back into the final copy of the renewal notice that I sent out with the last issue. What really annoys me is that I made a corrected copy, but then on the way to the printers I got them switched. Fortunately, most of you seem to have realized that I hadn't moved back to Van Nuys and sent your subscriptions to the right place. The post office forwarded most of the others, though I'm told some people got them back. Sorry about that. Anyway, I really and truly live in Glendale (I wouldn't lie about something like that) and will remain there for the foreseeable future.

* * * * *

It has been pointed out to me that this used to be called the Letters to the Editor column. So what happened to the letters? Well, in the last few issues, we ran out of room, and we ran out of letters. I keep hoping for feedback, but little seems to trickle in. All that changes with this issue. Boy, do we have letters. The first is one you should all appreciate. I'll put them all together elsewhere, so take a look and see if you aren't inspired to write a reply or rebuttal.

I also want to encourage all the budding authors out there who say to themselves: I can write better than that, or Why don't they write about XXX? If you think we have a glaring deficiency, leap into the breach and contribute something. Tom Hambleton is making his writing debut this issue, and we'll be starting a new series on money management by Dan Doran next time. Always lots of room for fresh ideas.

* * * * *

By the time you finish reading this issue, I'm sure you'll realize that someone gave me a new book of short quotations and aphorisms. I use them to fill the nooks and crannies where an article runs just a taste too short and I have a white spot left over. If you have any such that you'd like to share, send them along to me. I love quotes, and given my strange sense of humor, you never can tell what I'll print. I got my recent favorite out of a chinese fortune cookie: "You will never need to worry about a steady income." (I really and truly got that. It's pasted to my computer even as you read.)

* * * * *

I'd like to introduce our newest Teaching Member of PIRCO, Richard Diamond. He has offered to help any East Coast clients who feel the need. (I'm sure that's good news to Bert Mayne, who's been carrying the load for some time now) He is thoroughly knowledgeable in the optimal use of Phase III, Ultra Scan, Synergism and ENERGY! His address is 67 Navesink Ave. Rumson, NJ 07760.

As with all but the Charter Members, we will not publish his phone number. If you write to him, he will supply you with it at his discretion. He says he likes to help, that it makes him a better handicapper. Take advantage of his offer.

TRACKSIDE CLINICS!

You asked for it, you begged for it. Now your going to get it! That's right, a day at the races with Doc, Jim Bradshaw, Dick Schmidt and the PIRCO Charter and Teaching members from your area!

The one request we get more than all others combined is: "Can I spend a day at the races with you?" Up until now, this has been almost impossible for us to do. There are just too many people asking, and we're generally too busy at the track. Now we have put together a special Clinic format to handle your requests.

This is an all new format for a Sartin gathering. It will be a three day event, like our Seminars, but the entire weekend will be built around a day at the track! For the first time, you can join the PIRCO masters in action, going over a card at your track. Join proven winners as they go over a day's card right before your very eyes. Absorb the winning techniques. The winning attitude.

Our schedule will proceed something like this:

Friday evening - we'll get started about 6 P.M. After brief introductions, we'll get down to work, covering the topics that we have found to be most vital to winning. Of course, you'll get a chance to ask all your questions. We'll stay until all questions are answered and you're ready to begin Saturday's assault on the track. A Racing Form will be provided to everyone if possible.

Saturday morning - we'll start a bit late, about 9:30 or 10 AM, giving you ample time to lay the groundwork for each race before we get under way. We'll have covered such topics as using APV and the Class Rating, doing PBS numbers and the basics of the Match-Up the night before. Now we'll put them to use. PIRCO Charter Member and professional handicapper Dick Schmidt will lead the group though every non-maiden race on the card. No ducking the tough ones, we'll tackle them all! Of course, Dick will be ably assisted by Jim and the Doc; plus the local PIRCO Charter and Teaching Members will be there to bring their special insights to their home circuit.

The group will discuss contenders, pace lines and betting strategies. This will be much more than one of the "tout" breakfasts that have sprung up around the country. We'll show you how we analyze each race and how to make your own final betting decisions. Unlike a tout, our goal is to demonstrate to you exactly how to do it, so you can duplicate the process.

Saturday afternoon - We go racing! We will not go as a group, but rather as a collection of individuals. One on one with the Racing Gods, just like every other day.

Saturday evening - we'll reconvene to analyze the day's results. Though you should all know by now that the results of just one day are not very significant in the overall scheme of things, we can certainly learn from our day's experiences. Not only will the PIRCO leaders tell you how they handled each race, we'll have individuals from the group talk about their winning decisions in each race. This will allow us to demonstrate the use of all the different computer programs offered by the Institute.

Mistakes will be discussed, not to assign blame, but to eliminate them in the future. To get the most out of this session, we should probably hope we lose several races. Based on recent history, this is unlikely. When we tested this format in Omaha last year, the group won over 80%.

We have many times talked about how difficult it is for us to answer "what if," hypothetical questions. Now, we'll all have the same Racing Form right in front of us, and you can ask any of us any question that occurs to you. No punches will be pulled, no question is too difficult. This is your golden opportunity to learn from your peers the way to win.

Sunday morning - we will cover in detail any problem areas that were exposed in the Saturday night recap. We won't repeat going over the races in detail because by now we won't have to. You'll be able to do your own analysis on a very professional and sophisticated level, using all the tools of the Methodology. However, we will break in time for you to get to the races, and of course we will be available to answer any questions, either about the Sunday card or any other topic that may occur to you.

The emphasis of these Clinics will be the day to day application of the Sartin Methodology at your track. Howard is finally facing fiscal reality and the cost of our full Seminars is going up this year to \$295. However, because we hope expenses will be lower at the Trackside Clinics, we will be able to hold our old price of \$225 for the entire weekend. Couples (husband and wife only) may attend for a combined price of \$300.

To take some of the load off our overworked office staff, Dick Schmidt will be in charge of registration, finding hotels close to the track, cleaning up afterwards, etc. Contact him for any and all details. So far we have scheduled Clinics for Southern California (Santa Anita) on April 7-8-9 and Seattle (Longacres) on May 5-6-7. Clinics are in the planning stages for New York (downstate, or maybe New Jersey) in June, Chicago in July and Oklahoma City (Remington Park) in Sept. We'll announce the exact dates as soon as their set. We'll send out a flier in each area with complete information as soon as possible.

If this format works as well as we hope it will, we'll plan Clinics in other areas as well within the next year to 18 months. San Francisco, Florida, Kentucky (or the Mid-West somewhere), upstate New York and Texas (Ye-HAW! Gonna be LEGAL, you heah?) all come to mind as potential sites. Watch this space for further details.

BALANCED THIRD FRACTIONS

BY TOM HAMBLETON

Tom Hambleton is one of the newest PIRCO teaching members. He is also one of the best handicappers around. In fact, he is in the process of selling his business to become a full time handicapper. Because he brings a fresh and unique approach to racing and using the tools in the Sartin Methodology toolbox, we have asked Tom to write a series of articles for The Follow Up.

This first article explains Tom's approach to carrying the Match-Up through to the third fraction, a subject Jim Bradshaw brought to everyone's attention in the last issue.

- Dick Schmidt

* * * * *

I suppose the reason racing is interesting to all of us is that every race is different. There are certain similarities between races, of course, but as handicappers we must try and apply things that work most of the time, and try to predict the outcome of each individual race.

The example race I have chosen to illustrate the topic of third fraction Match-Ups exhibits a concept I am excited about.

- 1) Rating each final fraction with a speed rating. (Match-Up Manual, Page 24)
- 2) Adjust the third fraction rating to today's pace to eliminate false contenders.

Let's look at this race three different ways. You should all be familiar with them.

PBS NUMBERS Matching against a projected pace of 112.1

- | | | | |
|----|-------------------|----|----------------------------------|
| 1) | Easy Fashion | 85 | |
| 2) | Table for Nashua | 83 | (use one back due to off track) |
| 3) | Pets Tune | 82 | |
| 4) | Pretty Lake North | 79 | |
| 5) | Layovernite | 78 | (8 length adjustment for Laurel) |

APV RATING

- | | | |
|----|-------------------|----|
| 1) | Tami U Bar | 93 |
| 2) | Soonermoon | 92 |
| 3) | Pretty Lake North | 86 |
| 4) | Easy Fashion | 74 |
| 5) | Pribor | 66 |



1 1/4 MILES. (140%) CLAIMING. Purse \$32,000. Fillies and mares, 4-year-olds and upward. Weights, 4-year-olds, 120 lbs.; older, 121 lbs. Non-winners of two races at one mile or over since November 7 allowed 3 lbs.; of such a race since then, 5 lbs. Claiming price \$50,000; if for \$45,000 allowed 2 lbs. (Claiming and starter races for \$40,000 or less not considered.)

*Situada

TORO F

Own.—Carothers G

25Nov88-68M 1 1/4 @ 4721:1231:454gd 20 116

18Sep88-11Fpx 1 1/4 @ 471:1:121:1:434ft 44 114

18Sep88—Broke slowly, bumped

29Aug88-50Mr 1 1/4 @ 4731:1211:434fm 15 116

29Aug88—Bumped, steadied start

17Aug88-70Mr 1 1/4 @ 4741:1211:502fm 44 116

21Jul88-9Hol 1 1/4 @ 4611:1031:412fm 40 116

17Jun88-9Hol 1 1/4 @ 4641:1121:48 fm 74 116

29Jul88-8Hol 1 1/4 @ 4741:12 1:48 fm 50 116

25May88—Lugged in

11May88-8Hol 1 1/4 @ 46 1:10 1:341fm 72 115

11May88—Lugged in backstretch, 3/8 turn

24Oct87-4SA 1 1/4 @ 464 1:113 1:37 gd 17 1125

Dec 27 SA 7R 1:272 H

Dec 28 Hol 5R 1:031 H

Dec 14 Hol 3R 1:361 H

Dec 8 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

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Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Dec 1 Hol 3R 1:361 H

Table For Nashua

SHOEMAKER W

Own.—Moreno R B

21Dec88-7Hol 6f :23 :471 1:133s 21 115

21Dec88-7Hol 6f :224 :453 1:104ft 9-5 116

18Nov88-3Hol 6f :222 :461 1:111ft 2 119

18Nov88—Bobbled start

7Nov88-3SA 6f :212 :443 1:094ft 8 118

7Nov88—Lugged in stretch

10Oct88-4SA 6f :214 :451 1:11 ft 7-5 117

9Sep88-50Mr 6f :221 :452 1:102ft 6-5 117

9Sep88—Bumped hard start

24Aug88-50Mr 6f :214 :442 1:091ft 6 117

15Nov87-4SA 6f :213 :45 1:103ft 2 117

15Nov87—Lugged in stretch

1Nov87-4SA 6f :212 :443 1:10 m 3 117

8Oct87-4SA 6f :221 :462 1:113ft 2 117

8Oct87—Bumped start

Dec 30 SA 5R 1:531 H

Dec 5 Hol 3R 1:362 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

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Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Nov 29 Hol 4R 1:483 H

Prior

VALENZUELA F H

Own.—Nicholas & Trabucco

Entered 1Jan89- 6 SA

16Dec88-7Hol 1 1/4 @ 463 1:114 1:44 sy 7 1155

25Nov88-7Hol 7f :214 :45 1:242sy 24 121

25Sep88-11Fpx 6f :204 :443 1:162ft 5 1155

16Sep88-11Fpx 1 1/4 @ 471 1:123 1:453ft 3 1155

16Sep88—Wide

25Sep88-70Mr 1 :45 1:103 1:363ft 15 1165

7Aug88-50Mr 1 1/4 @ 4711:1211:432fm 12 122

7Aug88—Wide 3/8 turn

24Jly88-5Hol 1 1/4 @ 4621:1041:421fm 5 116

24Jly88—Crowded

7Jly88-7Hol 1 1/4 @ 4721:1141:421fm 9 116

7Jly88—Wide 3/8 turn

23Jun88-7Hol 1 :47 1:121:36 fm 13 118

23Jun88—Steadied 1/16

9Jun88-5Hol 6f :22 :454 1:113ft 4 116

9Jun88—Checked early stretch

Dec 29 Hol 4R 1:501 H

Dec 11 Hol 4R 1:482 H

Dec 4 Hol 4R 1:504 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Nov 22 Hol 4R 1:503 H

Easy Fashion

PEDROZA M A

Own.—Lebowitz L

7Dec88-7Hol 6f :214 :443 1:164ft 8 116

18Nov88-5Hol 1 1/4 @ 47 1:121 1:441ft 12 115

21Oct88-5SA 1 1/4 @ 462 1:111 1:44 ft 34 116

21Oct88—Veered in, bumped start; very wide backstretch

10Oct88-3SA 1 1/4 @ 46 1:104 1:444ft 12 116

10Sep88-40Mr 5f :223 :452 1:10 ft 3 116

10Sep88-70Mr 1 1/4 @ 47 1:113 1:43 ft 26 116

25Aug88-70Mr 6f :22 :45 1:162ft 3 116

25Aug88—Wide into stretch

29Jly88-30Mr 6f :213 :442 1:094ft 18 116

29Jly88—Wide in drive

7Jly88-7Hol 1 1/4 @ 4721:1141:421fm 25 116

7Jly88—Wide 7/8 turn

9Jun88-5Hol 6f :22 :454 1:113ft 19 116

Dec 22 Hol 5R 1:014 H

Nov 28 Hol 4R 1:481 H

Nov 15 Hol 4R 1:481 H

Nov 9 Hol 5R 1:012 H

Nov 9 Hol 5R 1:012 H

Nov 9 Hol 5R 1:012 H

Ch. m. 5, by Mr Long—Straight Queen, by Straight Die

Br.—Heras Santa Amelia (Chile)

Tr.—Blincee Tom

Lifetime 21 4 2 1 \$33,685

712 711 77 543 Lambert J 5 50000 69-26 HonymoonTost, Socnrmn, ScssFrm 8

531 812 915 916 PdrMA 6 60000 76-16 CseMoney, BehindThScns, FlyingHill9

1018 913 89 8121 Sibille R 5 75000 69-12 LittleBolder, MngexLes, Ironcombe 10

Tami U Bar

SIBILLE R

Own.—Scoma—Ubardelli Jr et al

116

83 Nov88-48M 1 1/2 @ 47:11:13:21:45 fm 3 1/2 118
 19Nov88-Placed fifth; Velvet Blue declared a non-starter; Bumped early
 81 Nov88-78M 1 1/2 @ 46:11:12:11:44 fm 2 1/2 121
 20Oct88-55A 6 1/2 @ 2:14 :45 1:16:1ft 20 119
 12Sep88-70Mr 1 @ 48:11:12:31:37 fm 2 1/2 117
 85 25Aug88-70Mr 6 1/2 @ 2:22 :45 1:16:2ft 3 1/2 116
 25Aug88-Wide into stretch
 30Jly88-30Mr 6 1/2 @ 2:13 :44 1:16:1ft 7 1/2 118
 8Jly88-7Hol 1 1/2 @ 46 :1:10:3 1:43:1ft 5 118
 85 23Jun88-7Hol 1 @ 47 :1:12:1:36 fm 4 118
 12Jun88-7Hol 6 1/2 @ 2:22 :45 1:10:3ft 2 1/2 118
 22May88-5Hol 1 :45 1:09:4 1:36:2ft 12 118
 Dec 27 SA 5 ft 1:12:4 H Dec 28 SA 5 ft :53 H Dec 13 SA 7 ft 1:04:4 H Dec 7 SA 5 ft 1:00:4 H

B. m. 5, by Kennedy Road—Long Issue, by Long Position

Br.—F Ceza Estate (Cal)

Tr.—MacDonald Mark

\$50,000

1988 15 2 1 4

1987 4 1 0 1

Turf 4 1 0 1

Lifetime 19 3 1 5 \$64,250

42 1/2 52 1/2 74 1/2 Wren RJ Jr 7

Aw 18000

72-18 Velvet Blu, Discr Affir, Shrry Lynn 6

Olivares F2 @Aw18000

Olivares F3 @Aw30000

Stevens GL2 @Aw33000

Olivares F2 @40000

78-21 Shren's Plsur, Vlt Blu, Wishfull Fncy 10

79-14 Annvrsy Wsh, Bolgr's Sprng, Hmsong 9

85-13 Tami U Bar, Samotracia, Eracarina 8

85-18 Ntve Pster, Let's Drink Dinner, Tami U Bar 9

Sibille R6 @Aw28000

Sibille R2 @Aw35000

Sibille R4 @Aw35000

Olhoussy E3 @Aw33000

Sibille R6 @Aw35000

84-08 Tourism, Annvrsy Wsh, I Sir Hop So 7

83-19 Mlibu Tost, Ft Chrm, Good Going Grci 8

82-12 Hazel Nut, Romantic Jet, Tami U Bar 10

88-09 Let's Drink Dinner, Tami U Bar, Petchik 5

79-16 Miss Tawpie, Malibu Tost, Tami U Bar 8

Layovernite

STEVENS G L

Own.—Lane G E

114

85 2Nov88-9Lrl 1 1/2 @ 47:4 1:13:1 1:45:1ft 11 117
 3Nov88-Drifted out
 85 14Oct88-2Med 1 1/2 @ 46:3 1:11 1:40:4ft *2 115
 23Sep88-3Med 1 1/2 @ 46:4 1:11 1:42:2ft 21 113
 27Aug88-9EIP 1 1/2 @ 46:1 1:10 1:47:3ft 41 112
 27Aug88-Grade III
 85 6Aug88-10Aks 1 1/2 @ 47:1 1:11 1:50:3ft 10 112
 6Aug88-Grade III
 15Jly88-88el 7 1/2 @ 23 :46:2 1:23:2ft 12 1105
 28Nov87-8Med 1 1/2 @ 48:1 1:12:4 1:45:2ft *1-2 115
 13Nov87-7Aq 7 1/2 @ 22:3 :45:2 1:22:3gd *2 115
 22Oct87-8Aq 1 1/2 @ 46:3 1:11:2 1:49:4ft 3 1/2 112
 27Sep87-9Pm 1 1/2 @ 46:4 1:11 1:50:1ft 4 1/2 110
 Dec 27 Hol 6 ft 1:14:2 H Dec 20 Hol 4 ft :43:2 H Dec 12 Hol 6 ft 1:14:4 H Dec 7 Hol 6 ft 1:13:1 H

B. m. 7, by Laomedonte—Stay Overnight, by Night Invader

Br.—Jonmac Farm & Diamond (Ky)

Tr.—Mitchell Mike

\$45,000

1988 6 0 1 0

1987 17 7 3 2

Turf 2 0 0 0

Lifetime 48 11 5 4 \$140,443

12 1st 23 47 Franklin RJ Jr 5

Aw 35000

76-20 Norland Nanny, Smart'n Quick, Lndur 7

Krone J A 2 @32000

Kron JA 1 @D Brearley

PrdES 12 @Gardenia H

91-05 Bbyneedsnewshos, Lyovrnit, Jn Hour 8

81-14 Breech, Best of both worlds, Isadorble 7

78-08 LL Lao, Saucy Deb, Silk's Lady 12

PrdES 5 @Queen's H

78-16 Subtle 'N Sily, Native Satan, Ataentsic 6

Peck B D 5 @Aw41000

Krone J A 2 @Aw25000

Krone J A 3 @Aw44000

Krone J A 3 @Hcp0

Krn JA 5 @Strght D'I H

72-22 Silent Account, Pasmpsi, Fire Timing 8

70-21 Doubl Advntg, Lyovrnit, Pnnst Winnr 7

79-12 Anniron, Aroundback, Cherokee Chill 7

83-16 Tricky Squaw, Avanti Sss, Lyovrnite 7

90-19 Prtty Trcky, Contry Rcti, Bgdy Btly 11

Pretty Lake North

PINCA L JR

Own.—Freed R

115

8Dec88-9Hol 1 :46:2 1:12:1:36 ft 3 1/2 116
 10Nov88-7Hol 1 :46 :1:10:4 1:36:1ft 5 1/2 116
 4Nov88-Dead heat
 26Oct88-7SA 6 1/2 @ 2:13 :44 1:16:1ft 44 115
 26Oct88-Bumped start
 12Oct88-7SA 1 1/2 @ 46:2 1:10:4 1:43:4ft 33 116
 16Sep88-12Fpx 6 1/2 @ 2:22 :45 1:17 ft 5 1/2 114
 16Sep88-Bumped start
 22Aug88-50Mr 6 1/2 @ 2:14 :44 1:10 ft 30 115
 8Aug88-10LA 6 1/2 @ 2:14 :46 1:17:1ft 5 1/2 111
 27Jly88-10LA 1 1/2 @ 46:4 1:12 1:44:1ft 12 112
 8Jly88-7Hol 1 1/2 @ 46 :1:10:3 1:43:1ft 8 1/2 115
 8Jly88-Bumped start; wide
 17Jun88-7Hol 1 1/2 @ 46:2:1:10:4 1:48:3fm 11 115
 Dec 28 SA 4 ft :47:4 H Dec 22 SA 5 ft 1:00:4 H Dec 3 SA 5 ft :53:2 H Nov 21 SA 4 ft :47 H

Ch. 1, 4, by Upper Case—Lake North, by Northern Answer

Br.—Morreale C & Lois (Fla)

Tr.—Wilmet William B

\$50,000

1988 19 2 1 5

1987 1 M 1 0

Turf 2 0 0 0

Lifetime 20 2 2 5 \$51,235

11 1/2 11 32 1/2 53 1/2 Stevens G L 2

50000

81-12 Fluzie Forbes, Vld Allur, Dot's L' Nurl 7

11 1/2 13 21 43 1/2 Black C A 5

50000

78-15 Dsigning Chris, Gry Hnn, Lichly Splitlr 7

Black C A 2 @Aw27000

Vlenzul PA 5 @Aw34000

PILDB3 @Las Ninas

82-16 Flori Magic, Different Look, SfwJwn Fill 9

74-19 Ldy Brunicrdi, Nikishk, Comdy Court 11

87-14 Blgr's Sprng, Flrs Krs S, Prtly Lk Hrt 7

Cstnon AL 3 @Aw30000

Cstnon AL 2 @Aw28000

PILDB3 @Our Fst Dlt

McCrn CJ 3 @Aw35000

83-17 Wrrng Zon, On Lcky Rd, Prtly Lk Nrt 10

88-18 Delwre Stret, Vld Allur, Prtly Lk North 5

84-18 Alsh's Fvort, Hrry Hrcn, Mss Endcott 6

67-19 Mlibu Tost, Ft Chrm, Good Going Grci 8

McCrn CJ 3 @Aw35000

73-13 Avasand, Heed The Storm, O'Dawn 10

Soonermoon *

DELAHOUSSEY E

Own.—Bel Rong Stb—Byr et al

116

26Nov88-58M 1 1/2 @ 47:21:12:31:45:4gd 5 1/2 116
 30Oct88-58M 1 1/2 @ 47:11:12:31:45:1fm 10 116
 21Jly88-9Hol 1 1/2 @ 46:11:10:31:41:2fm 10 115
 27May88-8GG 1 1/2 @ 47:11:12:11:44:1fm *2 116
 7Apr88-7SA 1 :45:3 1:10:2 1:36:1ft 2 1/2 118
 19Mar88-7SA 1 1/2 @ 47 :1:11:3 1:43:4ft 5 1/2 116
 24Feb88-9SA 1 1/2 @ 46:4 1:12:1 1:45:1ft *2 1/2 116
 24Feb88-Wide into stretch
 24Jan88-5SA 1 1/2 @ 46:4 1:12:1 1:45:3ft 4 1/2 116
 23Oct87-3SA 7 1/2 @ 23 :45:4 1:24 sy 2 1/2 1105
 21Aug87-50Mr 1 1/2 @ 48:31:12:41:44 fm 19 116
 Dec 27 SA 5 ft 1:03:1 H Dec 21 SA 5 ft 1:03:3 H Nov 22 SA 5 ft 1:01:4 H Nov 16 SA 5 ft 1:02:2 H

B. m. 6, by Pumpkin Moonshine—Soonerland, by Fleet Nasrullah

Br.—Baker Mrs B G (Ky)

Tr.—Ellis Ronald W

\$50,000

1988 8 2 2 1

1987 8 3 2 0

Turf 12 2 1 0

Lifetime 27 6 5 2 \$124,475

6 1/2 6 10 44 1/2 21 Razo E Jr 5

50000

73-26 Honymoon Tost, Soonerms, Sss Fmli 8

10 1/2 12 10 8 1/2 58 1/2 Razo E Jr 5

50000

69-20 Chnt, Honymoon Tost, Joys Of Sprng 11

7 1/2 7 1/2 7 1/2 7 1/2 Baze R A 7

50000

75-18 Aribra Lady, Wistful Tune, Develop 8

5 1/2 5 1/2 2 1/2 11 Baze R A 4

62500

81-19 Soonermoon, Exoos Fm Rm, Gbbrshill 6

6 1/2 5 1/2 3 1/2 24 Delhoussy E 5

50000

84-17 Angels Fly, Soonermoon, Flying Hill 7

5 1/2 5 1/2 4 1/2 11 Delhoussy E 8

50000

82-23 Soonermoon, Plying Tps, Romantic Jet 9

9 1/2 8 7 1/2 5 1/2 Shoemaker W 1

50000

70-24 Thai Dye, Promising Note, Vital Score 9

Shoemaker W 6 @50000

Gryder A T 1 @50000

Black C A 8 @70000

68-18 Profit Lis Ind, Hr Royl Grc, Soonermoon 12

79-21 Dwn Of Hope, Soonermoon, Appi Royl 7

76-19 Ofrendada, Gibberish II, For Certain 10

Pet's Tune

SOLIS A

Own.—Ridgewood Racing Stb Inc

116

8Dec88-3Hol 1 1/2 @ 47:3 1:12 1:43:1ft 14 114
 10Oct88-2Cby 7 1/2 @ 23 :47:31:30:2fm *1 114
 29Sep88-5Cby 1 :48 :1:12:4 1:38:4m *9-5 118
 8Sep88-5Cby 170 @ 47:21:13:11:41:3fm *6-5 116
 25Aug88-5Cby 7 1/2 @ 23 :47 :1:30 fm *2 117
 7Aug88-2Cby 170 @ 47:21:12:11:41:3fm *4-5 119
 15Jly88-3Cby 170 @ 47:11:10:41:40 fm 3 1/2 114
 1Jly88-5Cby 1 @ 46:41:10:41:36:2fm *9-5 115
 15Jun88-5Cby 1 @ 47:31:13:11:37:3fm *3-5 117
 29May88-9Cby 1 :47:2 1:11:2 1:38:2ft *1e 118
 Dec 30 SA 4 ft :49:4 H Dec 24 Hol 5 ft 1:03:3 H Nov 30 SA 5 ft 1:02:1 H Nov 22 SA 5 ft :59:4 H

B. m. 6, by Tamerup—Autumn Weather, by Pass Watcher

Br.—Casse & Katz (Fla)

Tr.—Hronec Philip

\$50,000

1988 13 5 2 2

1987 15 3 3 1

Turf 18 7 4 1

Lifetime 48 12 8 7 \$110,346

6 1/2 6 1/2 5 1/2 11 Solis A 110

c28000

81-12 Pet's Tune, Sir's New Hope, Ce's Vigor 6

7 1/2 6 1/2 4 1/2 12 1/2 Kutz D 6

25000

92-15 Pet's Tune, Cordia, Nasty Nikki 7

5 1/2 2 1/2 12 1/2 17 Williams R D 3

20000

82-19 Pet's Tune, Horn's Girl, Ms. Price 5

7 1/2 5 1/2 2 1/2 11 Kutz D 5

20000

89-10 Pet's Tune, Tura Lura Lur, Neches Dwn 7

8 1/2 8 1/2 8 1/2 6 1/2 Aragon V A 2

25000

90-11 Leo Mker, Tles of the River, Awsom Girl 8

9 1/2 7 1/2 6 1/2 23 Allen R D Jr 2

25000

88-06 Awesom Girl, Pl's Tun, Northn Hostss 7

9 1/2 8 1/2 7 1/2 7 1/2 Allen RD Jr 3

Aw13000

90-05 Coax Classic, Janjac, Wildomar Miss 9

9 1/2 8 1/2 7 1/2 20 Allen RD Jr 1

Aw13000

88-12 Elvabra, Pet's Tune, Janjac 9

7 1/2 6 1/2 2nd 12 1/2 Allen R D Jr 8

35000

82-18 Pet's Tun, Inf For APny, Look Addr Fly 8

6 1/2 5 1/2 3 1/2 3 1/2 Allen RD Jr 7

Aw13000

82-20 Silk Skirts, Stunch Obsession, Pl's Tun 7

CLASS RATING

1)	Soonermoon	199
2)	Table for Nashua	165
3)	Tami U Bar	150
4)	Pribor	137
5)	Pretty Lake North	129
5)	Pets Tune	129 tied
7)	Easy Fashion	106

Pretty confusing, huh? Every horse in the race is mentioned by one factor or another except Situada. Now let's look a little closer, paying particular attention to the third fractions.

On page 24 of the Match-Up Manual is a chart that gives a speed rating to all final fractions. I have been using this rating in my final contender selection to snug-up the selections of our other tools: PBS Numbers, APV/Class and current form.

The reasoning is simple, if a horse can't keep up with the field in the final fraction of the race, it is not a contender. I have used this concept to help me get the place horse into the computer more often and to improve my exacta proficiency. I can also use these ratings to adjust the final fraction to today's pace. Remember, 1 unit of energy used earlier in a race will cost a horse 2 units of energy at the end of the race. (Editor's note: see Jim Bradshaw's article on adjusting the third fraction in issue # 12) If a horse has a rating of 85 for his final fraction and is forced to go 1/5th of a second faster today in either his first or second fraction, it can cost the horse 2 units of energy at the end of the race. Thus our horse with a speed rating of 85 who is behind one fifth at the second call would have an adjusted rating of 83. This method gives alignment to the entire race, as you will see in our example race.

Let's look at the entrants in today's race and see if any can be eliminated for a poor lost fraction.

	<u>Last Race</u>	<u>Best Race</u>
1) Pet's Tune (6 - 1)	92	92

Has the best rating in the race, but runs from the back of the field and figures to be 9 lengths behind the projected pace of 111.2. According to her powerful third fraction rating, she can make up about 6 lengths. This leaves her three back at the finish and we can eliminate her.

2) Soonermoon (2 - 1)	88	92
-----------------------	----	----

Today's favorite, she also comes from far back in her running style. She doesn't quite figure to be able to make it today, being 7 lengths back at the second call and being able to make up 6 at her best. However, as the top Class horse and #2 APV, she is a standout for place. Definitely a contender.

3) Easy Fashion (18 - 1) 89-86 84

Figures to be able to press the pace (3 Sept 88 DMR pace line) and is showing improvement. I adjusted her last fraction speed rating from an 89 to 86 to allow for the move from sprint to route. Another very definite contender.

4) Pretty Lake North (11 - 1) 85 81

The 85 was from an 8 furlong race. She was fading and she will decelerate even more at 8.5 furlongs. Eliminate. (Editor's Note: remember, no new procedure will replace judgment on your part. Used blindly, these numbers can get you into a world of trouble.)

5) Layovernite (5 - 1) 85 85-83

The 85 rating is at Laurel against a 113.1 pace. Allowing an 8 length adjustment for a slower track, we can make the 113.1 into a 111.3. She will need to go faster today, facing a 111.2, and it will cost her at least 2/5ths at the end of the race. Her adjusted final fraction is 83; not good enough in this field. Her APV and Class Rating are also poor. Eliminate.

6) Tami U Bar (5 - 1) 83 88-85

Her 88 was earned at 6.5 furlongs, which I adjusted to an 85. Definitely not the best, but her #1 APV ranking tells me she should improve her recent efforts against this softer company. I'll use her as a marginal contender.

7) Table For Nashua (6 - 1) 84 81

Adjusting her sprint to a route gives her an 81. She is improving and will have the lead at the second call. However, she is facing horses who are 5 to 10 lengths better in the final fraction of the race. Eliminate.

8) Pribor (5 - 1) 80 81

A non-pace setter and too slow to be competitive. Even though she has placed 7 times, she is not even a factor to place today.

Now, let's review our findings. I immediately eliminated Pretty Lake North, Layovernite, Pribor and Pet's Tune. I estimated the second call at 111.2. I calculated that number by taking Table For Nashua's best time at 6 furlongs of 110.4 (one race back) and adding 2/5ths of a second, thus reversing the Phase III manual's procedure for extracting a sprint from a route. However, I also note that Pretty Lake North, Tami U Bar and Layovernite all seem to want the lead or to press for the lead. This, I feel, will slow Table For Nashua to 111.2, because of fighting off challenges of the other horses. (Remember, this second call is at 6 furlongs) Table For Nashua is eliminated at this point as a contender. Let's try to place our field at the second call:

QUICK METHOD PACE CHART
(FEET - PER - SECOND)

FINAL FINAL FINAL
FRAC.@ FRAC.@ FRAC.@
5 1/2 6 1/2 7 FUR.&
FUR. FUR.& M-1/8
M-1/16

RATING	1/4 MI	1/2 MI	3/4 MI	3/16 MI	5/16 MI	3/8 MI	RATING
105	21	43	1:08	16	28	35	105
104	1	1	1	1	1	1	104
103	2	2	2	2	2	2	103
102	3	3	3	3	3	3	102
101	4	4	4	4	4	4	101
100	22	44	1:09	17	29	36	100
99	1	1	1	1	1	1	99
98	2	2	2	2	2	2	98
97	3	3	3	3	3	3	97
96	4	4	4	4	4	4	96
95	23	45	1:10	18	30	37	95
94	1	1	1	1	1	1	94
93	2	2	2	2	2	2	93
92	3	3	3	3	3	3	92
91	4	4	4	4	4	4	91
90	24	46	1:11	19	31	38	90
89	1	1	1	1	1	1	89
88	2	2	2	2	2	2	88
87	3	3	3	3	3	3	87
86	4	4	4	4	4	4	86

			Rating	Adjusted Final Fraction
Table For Nashua	111.2	Lead	84	81 adj.
Tami U Bar		Pressing	88	85 adj.
Easy Fashion		Pressing	89	86 adj.
Soonermoon	113.2	8 back	92	92

All the other horses are not factors today. We are left with only 3 contenders for consideration.

Pace line selection.

Even though I feel my estimate of 111.2 for the second call is valid, I can't find a pace line for my contenders where each faced such a pace. Instead, I will select similar pace lines for each horse:

- 1) Tami U Bar Second back
- 2) Easy Fashion Second back
- 3) Soonermoon 27 May race, which is close to the pace
used for the other horses.

I feel justified going back on Soonermoon because of the #2 APV ranking and #1 Class Rating. My model at that time was top 2 Factor W, Sustained Pace and Doctor Factor. Soonermoon's % Median was a bit too low, so I didn't use it for win. I thought that Easy Fashion was better than Tami U Bar. She has much better current form (remember PBS) and is 1 point better in her final fraction. At 5-1 and 18-1, I can easily bet them both. Of course, a modest exacta box with Soonermoon is definitely in order.

Let's review my handicapping:

I estimated the second call time to be 111.2, and the final time to be 143.1. My best estimated final fraction was Easy Fashion's 89 sprint, adjusted to 86 in a route, pressing the lead, and Soonermoon with a 92, 9 lengths off the lead. What actually happened is:

Easy Fashion ran an 87 final fraction.
Soonermoon ran a 92 final fraction.
Tami U Bar ran an 84 final fraction.

The actual second call was 111.2 and the final time was 143 flat. Easy Fashion had the just taken the lead from Layovernite and Table For Nashua after pressing the pace. Soonermoon was 7.7 lengths behind at the second call and lost by 1.75 lengths, gaining 6 lengths as I predicted she would. Easy Fashion paid \$38 to win and my \$5 exacta paid \$434.50.

I think the bit of extra work is well worth it, don't you?

SYNERGISM II

RACE: 01025S DIST: - 8.5 FURLONGS COMMENTS:

SETUP 112.1 144.1

NAME	F W	E P	S P	T T	F X	W X
Easy	53.78	54.68	52.87	53.04	53.41	53.59
Soon	53.76	53.88	53.65	54.03	53.46	53.61
Tami U	53.83	54.98	52.68	52.36	53.82	53.83

	F 1	F 2	F 3	S C		SC B/L
Pace	57.28	54.60	53.42	54.98		
Tami U	57.28	50.90	50.37	54.98	Tami U	0.00
Easy	55.75	52.68	51.07	54.68	Easy	1.36
Soon	53.50	54.60	53.42	53.88	Soon	4.90

RANKINGS

	F W	E P	S P	T T	F X	W X	L P	D R	MED E
Soon	2	3	1	1	2	2	1	1	66.93
Easy	2	2	2	2	2	2	2	2	67.98
Tami U	1	1	3	3	1	1	3	3	68.23

FIFTH RACE
Santa Anita

1 1/4 MILES. (1.40%) CLAIMING. Purse \$32,000. Fillies and mares, 4-year-olds and upward. Weights, 4-year-olds, 120 lbs.; older, 121 lbs. Non-winners of two races at one mile or over since November 7 allowed 3 lbs.; of such a race since then, 5 lbs. Claiming price \$50,000; if for \$45,000 allowed 2 lbs. (Claiming and starter races for \$40,000 or less not considered.)
Value of race \$32,000; value to winner \$17,600; second \$5,400; third \$4,800; fourth \$2,400; fifth \$800. Mutuel pool \$347,535.
Exacta pool \$510,658.

Last Raced	Horse	Eqt.	A.	Wt.	PP	St	1/4	1/2	3/4	Str	Fin	Jockey	Cl'g Pr	Odds \$1
7Dec88 7Hol4	Easy Fashion	b	5	114	4	5	44	43 1/2	1nd	13	11 1/2	Pedroza M A	45000	18.00
26Nov88 6BM2	Soonermoon	b	6	116	8	8	9	8 1/2	7nd	4nd	2 1/2	Delahoussaye E	50000	2.40
19Nov88 4BM5	Tami U Bar	b	5	116	5	3	31 1/2	3 1/2	44	21	3nd	Sibille R	50000	5.50
16Dec88 7Hol3	Pribor	b	5	111	3	4	51 1/2	51	51	51 1/2	41 1/2	Valenzuela FH5	50000	5.30
8Dec88 3Hol1	Pet's Tune	b	6	116	9	9	8nd	9	9	51	53	Solis A	50000	6.30
3Nov88 9Lr14	Layovernite	b	7	114	6	2	2 1/2	2 1/2	2 1/2	31	6 1/2	Stevens G L	45000	5.20
26Nov88 6BM5	Situada	b	6	116	1	7	75	72 1/2	8nd	83	7 1/2	Toro F	50000	41.30
8Dec88 9Hol5	Pretty Lake North	b	4	117	7	6	62	63 1/2	61	71 1/2	85 1/2	Pincay L Jr	50000	11.40
21Dec88 7Hol6	Table For Nashua	b	4	115	2	1	11 1/2	11	31	9	9	Shoemaker W	50000	6.60

OFF AT 2:40. Start good. Won driving. Time, :23, :46 1/2, 1:11 1/2, 1:36 1/2, 1:43 Track fast.

\$2 Mutuel Prices:

4-EASY FASHION	38.00	12.40	6.60
8-SOONERMOON			
5-TAMI U BAR		4.40	3.40
\$5 EXACTA 4-8 PAID \$434.50.			4.60

Dk. b. or br. m. by Incredible Ease-I'm in Style, by Pretense. Trainer Kooba Paul. Bred by J R Straus Estate (La). EASY FASHION, never far back, wrested the advantage approaching the quarter pole while three wide, drew well clear in the upper stretch and had enough left late to prove best. SOONERMOON lagged far back early, came into the stretch four wide, closed strongly but could not catch EASY FASHION. TAMI U BAR, close up from the beginning, had enough of a response in the drive to gain the show. PRIBOR, outran early and wide down the backstretch, entered the stretch five wide and could not gain the needed ground in the drive. PET'S TUNE, far back early and wide down the backstretch, came into the stretch six wide and was going well late. LAYOVERNITE prompted the early pace, vied for the advantage on the far turn, then gave way in the drive. TABLE FOR NASHUA, the early pacesetter, faltered. SITUADA wore blinker and goggles.

Owners— 1, Lebowitz L; 2, B C L Rong Stb-Byr et al; 3, Sconsa-Ubardelli Jr et al; 4, Nicholas & Trabucco; 5, Ridgewood Racing Stb Inc; 6, Lane G E; 7, Carothers G; 8, Freed R; 9, Moreno R B.
Trainers— 1, Kooba Paul; 2, Ellis Ronald W; 3, MacDonald Mark; 4, Martinez Rafael A; 5, Hronec Philip; 6, Mitchell Mike; 7, Blincoe Tom; 8, Wilmot William B; 9, Feld Jude T.
Overweight: Pretty Lake North 2 pounds.

THE PSYCHOLOGY OF WINNING

BY HOWARD G. SARTIN, PH.D.

I just received a letter which goes right to the heart of the reason for this column. It relates purely to personal psychology and NOT to the Methodology itself, as you will see. I could not have manufactured a missive that was more pertinent to an issue that many clients still face; and one which ALL of us faced at one time or another. Here is the letter in its entirety:

Dear Dr. Sartin:

I have started this letter in my mind more times than you can imagine. Today I am determined to begin it on paper and finish it before the day is over.

I have been "playing" the horses for a short period of time on an infrequent basis - usually Saturdays and Sundays only. I became interested in it initially because my husband had become interested in it as an investment (winning) so I tagged along and just LOVED watching those beautiful horses run!

At first I could only get myself to place \$2.00 Show bets and I picked my horse by jockey, color, number, etc. I did quite well actually - considering I never even looked at a race form.

As my interest progressed I began using all the "gimmicks" that my husband would send for. They might work for a short period of time. Others never worked at all. But my love of the sport and watching the horses grew rapidly. I never felt an overpowering urge or need to bet at all - I just liked watching the horses.

One Saturday last summer at Golden Gate I attended a morning seminar at the track and met, by chance, a very wise gentleman who was kind enough to talk to me and my husband about the actual mechanics of racing. Most handicappers will not discuss their "secrets" with others. However, this kind man was not secretive and seemed interested in helping us in our floundering. He showed us all kinds of computer print-outs filled with numbers and rows and columns that meant nothing to us. However, he said one thing that caught my attention. He said that it all comes down to finding the fastest horse and then comparing the rest of the field to see who and if any one of the others could beat him. My God, could it really be that simple? Well, not quite, but close.

He went on to tell us about your methodology and invited us to visit he and his wife sometime soon. We did -- and he opened up a whole new thought for us on horse racing.

We attended one of your seminars in Beaumont and began using Synergy ASAP. When Bay Meadows opened we were ready and won almost every bet we placed. At first, we discovered that FX/WX was the most powerful factor in August and September. Then, something changed (track, class of horses, or something) and the most powerful factor changed to TT. This was all so incredible.

We had a real partnership going here. I did (and do) all of the handicapping, eliminations, enter the contenders into synergy and analyze the print-out and make the betting selections. My husband places the bets because I STILL am not able to place more than a \$2 bet whether it be to win, place or show.

THAT is what all of this is leading to. My inability to bet! I want to be able to do this on my own. My husband doesn't have the time to do the handicapping, etc. and his handicapping skills do not seem to be as sharp as mine. So we can't trade duties so that I am FORCED to place the bets. I am hoping that you can give me some kind of advice or shed some light on why I have such a hard time parting with more than \$2 - even when I am winning more races than I lose.

Being unemployed, I would love to be able to do this for a living - but I can't live on the pay-offs from \$2 bets. (My husband is a licensed, professional Toxicologist) When I do lose it devastates me to the point that I can't bet at all and I have to stop and re-group to continue.

I have no qualms with the methodology. I thank you for developing it and I thank that gentleman at Golden Gate every day for pointing me in your direction. My problem is my inability to bet! HELP!!

P.S.

My belief in your methodology and my analysis of the race did lead me to my biggest mutual on October 10, 1988 at Bay Meadows - \$162.70 for a \$2 win ticket on Rambo Rhyme. I was elated!!

One of the problems inherent in the fields of psychiatry and clinical psychology is an apparent need on the part of the practitioner to seem omniscient and unfazed by the emotional turmoil of life. The messianic "superman" role assumed by most clinicians is patently false and may well be responsible for the atrociously low "effectiveness level" of psychotherapy in general.

The "cure" rate of the Institute is acknowledged by the psychiatric profession as the highest ever achieved in the field of "problem gambling." The reason for this is simple. Our procedures and techniques stem from the weakness and the failures of the founder. ME!

This methodology was built not on my abilities, strengths or knowledge, but rather on my inadequacies, fears and abysmal ignorance of all things equine. I have always been willing to take intellectual and social risks, but not physical or economic ones. The problems posed in this letter were my problems. In fact, virtually every problem any of you has EVER had were at one time my own.

I can tell you how to "overcome" problems because I had to learn to overcome them first. I was not blessed with the bravado of a Purdy, a Schmidt, a Brohamer or Pizzolla. These people were raised on risk. They learned early in life that success was achieved only through failure. I had the kind of childhood that precluded failure. By luck, design or kind fate, I never suffered any real or traumatic setbacks. I was simply programmed for success. So, upon undertaking the mission of creating a methodological procedure for consistent profits through horse racing, I was faced for the first time with an overpowering FEAR OF FAILURE. My guts were literally in turmoil.

To understand fear, we must accept that ALL fear is essentially fear of death, which is nothing more than fear of the unknown. A person attempting to predict the outcome of a horse race faces death, or failure, with each event. Being in battle in World War II produced the same effect. Fear of the unknown; fear of death. Ironically, many of us, myself included, experienced almost the same terror in committing ourselves to a wager at the track as we felt during the Battle of the Bulge.

A soldier's fear, however, is tempered by a sense of heroism, of facing death in a noble cause. Horse racing is not regarded by society as a noble endeavor. Quite the opposite. So, we must face losing with no sense of heroism. Thus there is no redemption in a loss. Consequently, those who aspire to a life of winning at the races are usually the most emotionally fragile of individuals. Most of us are acquainted with a few who are the exceptions to this rule. They don't need this column. The rest of us do.

Fear of failure is self-generating. Each failure enhances the problem. Since there is no such thing as winning them all, failure is an inherent quality in the pursuit of success. Like business overhead it must be met and overcome by sufficient success to pay the rent and produce a profit. All business people know this. Most horseplayers never regard what they are doing as a business, so they fail to implement normal business procedures; the first being KEEPING RECORDS.

Before a business person can set up records, a knowledge of the business itself is essential. If one fails to comprehend fully the business one goes into, one can hardly expect to succeed. Here is a step by step description of my own procedures for going into handicapping as a business, starting in 1974.

1) Determination. Dedication. I dedicated myself to finding a winning procedure which I was determined to pursue to ultimate success.

2) I had to first find out if there ALREADY was such a procedure on the market. No sense in re-inventing the wheel.

3) I read every book and tried every system available; faithfully following the rules. I was able to glean a small win advantage with: Ray Taulbot's Pace Calculator, the Cal-Q-Meter and the Sullivan and Adams Super System. Each of these, however, produced losing streaks that overcame their win potential. I met winners who succeeded by "seat of the pants" race analysis, much like that recommended by Jim Quinn today. I was the worst seat of the pants analysis extant. I could NEVER produce more than two or three winners in ten this way.

4) So I developed what is now referred to as the basic Phase III Methodology and won at a 60-63% level with regularity.

5) So, you can eliminate steps 2, 3 and 4 because that much has been done for you.

6) Even at 60-63%, I did NOT make any real money. WHY? Because I was AFRAID to bet enough to overcome the attrition of normal expenses.

7) I accepted the fact that I was, at this point, a wimp and chose to go on betting \$2 and \$3 and losing a little money each 20 race cycle until I had full sets of result sheets for 500 races that I actually bet on. I had 500 separate sheets of paper with rankings from MY handicapping and with results, showing win, place and show payoffs.

8) I took these 500 sheets and threw them on the living room floor upside down. It was like having a deck of 500 cards, face down. I then proceeded to pick up 20 sheets at a time and carefully recorded my random proficiency by win, place, show and R.O.I. per 20 race cycle. Then I threw the sheets on the floor again and repeated the process. Over and over. The end result was, after 100 random cycles, I failed to make a profit in only three. That was FLAT betting, by the way.

9) Having read Huey Mahl's dissertations on the Kelly Criterion, I saw demonstrated, time after time, how fast a \$100 bankroll could multiply with a proficiency far less than my 60-63%. Buoyed with the confidence gained through my random sampling of 100 sets of 20 races, I was willing to risk \$100 (Big deal. I was paying out twice that buying dinners to celebrate winning \$20)

10) I took the \$100, plus \$26 I had in my pocket, got a motel in Calexico, and walked to the Foreign Book in Mexicali each day. My first bet total was \$10. \$6 on the low odds horse, \$4 on the high odds.

Murphy's Law was in full reign and I made every dumb mistake possible. Yet in six days, I had \$324. I lived on Church's take-out chicken the entire time. The result was I stopped being a chicken for all time. I had previously vowed many times to apply the Kelly Criterion, but kept putting it off and weaseling out at \$20, always vowing "next time I really will." This time I did it, and the rest is history.

Aristotle said it:

We are what we repeatedly do. Excellence, then, is not an act, but a habit.

By applying the Methodology 500 times and losing small amounts of money to attrition, I developed a habit of winning races. I checked and re-checked my results at random until I was sure I could not lose. Then, and only then, did I start betting enough to really win. Put your monetary greed aside. Go on betting \$2 until one day your very being becomes convinced that you cannot lose.

You'll know when you are ready. All at once your spine, right up to the roots of your hair, will tingle. This is called a Clonic Response. It means all your synapses are correctly aligned. Your body is telling you that the fear has passed and you're ready to truly be a winner.

Without step number ONE, this will never happen. Step one was: Determination. Dedication!

There are those of you who have had the Methodology six weeks or more who cannot attain that 63% proficiency level. You represent a different problem. For the most part you are getting your contenders and selecting your pace lines from one set of standards and evaluating those choices by the standards of the Sartin Methodology.

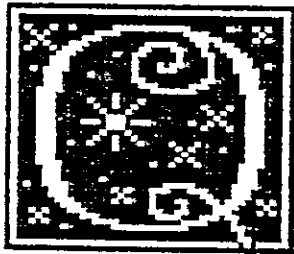
I have unlimited respect for Tom Ainslie, Bill Quirin, William Scott and James Quinn, but their procedure for pace line and contender selection WILL NOT WORK WITH THIS METHOD! PERIOD! You cannot mix and match. You MUST observe our guidelines or you'll lose. And probably blame it on me. This is a holistic method and does not blend with any other procedure, no matter how brilliant that procedure might be. Success with this method is like the old Harry James/Frank Sinatra tune: ALL OR NOTHING AT ALL.

Accept this and you will win. Offer resistance by clinging to mainstream concepts and you'll lose. It's truly that simple.

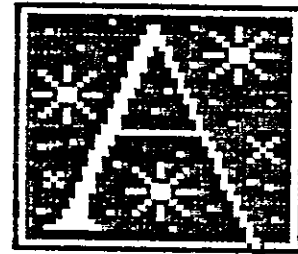


Take time to deliberate; but when the time for action arrives, stop thinking and go in.

- Andrew Jackson



A N D



With the Doc

Some very interesting responses from clients since the last Follow Up. Two in particular represent a kind of convoluted logic that I feel needs to be addressed. Harshly.

One client sent a long, long letter complaining that Synergism was a rip off, a mediocre handicapping tool, sucker bait and a number of other negatives. After enduring this litany of blasphemy, I had difficulty believing my eyes when the letter ended with this paragraph. I'll print an actual copy so you'll see what I mean.

I AM
CURRENTLY AVERAGING ABOUT 50-52% BETTING ONE HORSE USING FACTOR W
EXCLUSIVELY. WHAT CAN THIS MEAN ? I REALLY WISH SYNERGISM HAD WORKED
FOR ME I WORKED VERY HARD AT IT.

SINCERELY

50-52% winners using just one horse; the top Factor W!!! And he's calling me a rip-off artist, Bob Purdy a fraud and Synergism a mediocre handicapping tool! A cursory review of handicapping history reveals that Pittsburgh Phil made a fortune winning 33% while betting one horse. Dowst sometimes hit 40% on low priced class standouts. Andy Beyer, the best of the current age, made a big point of the fact that he once had a streak where he won 45%. Colonel Bradley bragged about winning 34%. Dick Mitchell cites Mark Cramer as a standout handicapper because of his 27% proficiency. James Quinn is happy with a 33% win percentage. The "world championship" handicapping contests in Las Vegas are regularly won by people hitting 45% for the three days of the contest. Way back when I was betting one horse, I used to hit 45% for short periods and never got any better while using one horse. That's why we went to a two horse Methodology.

Another client kept sending Jim Bradshaw and me races he couldn't win, but always failed to send us the results charts. We accused him of game playing. He responded that we were cheating him, because, and I quote: "Anyone can tell what's wrong if they know the results." Anyone but him, I guess, since he knew the results before submitting them as problem races.

He was indeed playing games. He wanted us to fall on our behinds so he could say "gotcha." Gotcha is the favorite game of failures. It's their way of trying to trap a peer into a position where they can say: "see, nobody can win." Many losers desperately need those they consider "experts" to lose in order to justify their own shortcomings.

Contrast these two surly, twisted attitudes with the genuine openness of a Florida client who has never really mastered the Methodology but who is determined that he will, with our help. He gets discouraged, yes. But NEVER blames anyone but himself. So I am most happy to address his case in this column. Even knowing the results, the problems posed by this race are not obvious, nor easy to solve.

This client has studied the Match-Up. But as I told him at Saratoga last year, he is ONLY matching the horses up to the second call. Note how he has marked on the top of the form: 46.2. That's his projected second call time for this 7 furlong race. BUT, he has failed to project a FINAL fraction, or made any attempt to translate the final fractions of the horses coming from other distances.

With 46.2 as our projected pace, let's quickly take a look at all eight horses in the race:

Time to Excell - Qualifies from 4 races back. From cycles at Calder are irregular, so that's not too far to go back, PROVIDING the horse shows recent positive efforts. Being on or near the lead at the second call in all four of its last races qualifies him as a contender.

Waki Native - Is the projected pace setter. He can close in 34 seconds at that pace, which is very slow. Chances are, this horse will NOT be around at the end.

Cauten - Closes in 38.1, comparable to a 31.4. The best yet.

Inflatable - Throw out his last two races where he was in over his head. He closes in 39.4 against a 45.4 second call three back. A 39.4 is equivalent to a 32.2. Not bad.

Hold All Tricks - Is too slow even going back to October at the Meadowlands. 33.25 is his BEST close.

Jolly's Treat - Closes in 32.1, two races back. OKAY.

Assassination - Slow horse.

Alert View - The client threw this horse out, yet he is absolutely the fastest sprinter in the race. Had he used the PBS numbers concept, he would have seen this IMMEDIATELY!

10

CALDER

Alo.2



7 FURLONGS. (123) CLAIMING. Purse \$5,000. 3-year-olds and upward, weights, 3-year-olds, 121 lbs. Older, 122 lbs. Non-winners of three races since October 7, allowed 2 lbs. Two races since November 18, 4 lbs. A race since then, 6 lbs. Claiming price \$8,500 for each \$250 to \$8,000 2 lbs.

Time to Excell

Own.—David's Farm

17Dec88-10Crc fst 7f	:23	:46%	1:26	3+ Clm 8000
10Dec88-10Crc fst 7f	:23	:46%	1:26	3+ Clm 8000
30Nov88-10Crc fst 1 1/2	:48%	1:14%	1:48%	3+ Clm 15000
19Nov88-2Crc fst 7f	:22%	:45%	1:26	3+ Clm 8500
9Nov88-4Crc fst 7f	:22%	:46%	1:26%	3+ Clm 8000
10Oct88-10Crc gd 1 1/2	:48%	1:14%	1:49	3+ Clm 11500
24Sep88-6Crc fst 6f	:22%	:45%	1:12%	3+ Clm 13000
10Sep88-8Crc fst 1 1/2	:48%	1:14%	1:47%	3+ Clm 35000
31Aug88-10Crc sly 170	:47%	1:14%	1:46%	Clm 18000

LATEST WORKOUTS

Nov 27 Crc 3f fst :38 B

Nov 5 Crc 3f fst :38 B

Waki Native

Own.—Carolina Stud

28Dec88-6Crc fst 6f	:22%	:46%	1:19%	3+ Clm 8000
24Nov88-10Crc fst 1	:48%	1:15%	1:42%	3+ Clm 25000
8Nov88-8Crc fst 7f	:22%	:46%	1:26%	3+ Clm 10000
16Oct88-4Crc fst 6f	:22%	:46%	1:13%	3+ Clm 10500
8Oct88-10Crc fst 6f	:22%	:46%	1:13%	3+ Clm 10000
24Sep88-6Crc fst 6f	:22%	:45%	1:12%	3+ Clm 13000
15Sep88-2Crc fst 6f	:22%	:46%	1:12	Clm 16000
31Jly88-4Bel fst 1	:47%	1:12%	1:38%	Clm 20000
21Jly88-3Bel sly 6f	:22%	:46%	1:12%	Clm 17500

LATEST WORKOUTS

Dec 17 Crc 3f fst :36% B

Dec 10 Crc 3f fst :35% B

*Cauten

Own.—El Aguila

18Dec88-10Crc fst 1 1/2	:48%	1:14	1:53%	3+ Clm 10500
10Dec88-10Crc fst 7f	:23	:46%	1:26	3+ Clm 8000
30Oct88-10Crc fst 6f	:22%	:46%	1:20%	3+ Clm 8000
23Nov88-2Crc fst 1	:49%	1:15%	1:42%	3+ Clm 8000
9Nov88-2Crc fst 7f	:23%	:46%	1:26%	3+ Clm 8000
23Oct88-10Crc fst 7f	:22%	:46%	1:26	3+ Clm 14000
23Jan88-2LaPlata(Arg) fst 1 1/2	2:19	Clasico Comparacion(Gr3)		
29Dec87-9LaPlata(Arg) fst 1 1/2	2:06%	Clasico Clausural(Gr2)		
22Nov87-9Sanisidro(Arg) fm 1 1/2	2:27%	Clasico Buenos Aires(Gr2)		

LATEST WORKOUTS

Nov 5 Crc 3f fst :37% B

Nov 5 Crc 3f fst :37% B

Inflatable

Own.—Schemer Esther & S

10Dec88-5Crc fst 6f	:22%	:45%	1:11%	3+ Clm 10500
27Nov88-10Crc fst 1 1/2	:47%	1:13%	1:49	3+ Clm 11000
19Nov88-2Crc fst 7f	:22%	:45%	1:26	3+ Clm c-8250
9Nov88-4Crc fst 7f	:22%	:46%	1:26%	3+ Clm 8000
26Oct88-2Crc fst 7f	:23	:46%	1:26%	3+ Clm 8000
15Oct88-4Crc fst 7f	:22%	:46%	1:28	3+ Clm 7750
9Oct88-2Crc fst 6f	:22%	:46%	1:13%	3+ Clm 8000
22Sep88-10Crc fst 7f	:23%	:46%	1:25%	3+ Clm 8000
14Sep88-10Crc fst 6f	:22%	:46%	1:13%	Clm 8500

LATEST WORKOUTS

Nov 16 Crc 4f gd :50 B

Nov 6 Crc 4f fst :49 B

B. c. 3, by Exceller—Scuffing, by One for All

\$8,000

Br.—David's Farm (Ky)

Tr.—Medina Angel M

1 5 2nd 1hd 32	66%	Vives J C5	b 108	7.10
4 7 51 32 57 79	1	Vasquez J	b 115	*1.60
5 1 11 3nk 76 712	1	Vasquez J	b 113	10.30
12 2 2 3 1 1 12	1	Vasquez J	b 115	*2.40
6 3 2 1 1hd 2nd 2no	1	Mariano S V7	b 108	13.10
7 1 1 1hd 68 813	1	Castillo H Jr	b 113	52.50
6 5 53 57 916 914	1	Terry J	b 113	34.90
4 2 2 2 2 816 823	1	Vega A	b 112	130.50
6 3 5 1017 1124 1125	1	Verenzuela JL5	b 111	24.00

Lifetme

1085

13 2 1 0

1988 13 2 1 0

1987 0 M 0 0

\$8,430

\$8,430

88-14

Regal Humor 111%

El Alda 108%

Adam K. 112%

Weakened 12

76-13

Cauten 114%

Speedy Confurio 104%

Aftertheyseenparis 114%

Tired 11

65-21

Ingenious 114%

85-12

Time to Excell 115%

El Alda 108%

Inflatable 117%

Drew clear 12

85-17

Qulou's Secondo 117%

61-19

Yo Silver 116%

Jolly's Treat 102%

Bug Bomb 113%

Faltered 10

75-13

It's A Kiss 114%

60-20

Faierno 116%

Mataji 114%

Bill Wilson 116%

Tired 8

51-23

Ingenious 116%

Jolly's Treat 102%

Smooth Encino 112%

Early speed 11

83-22

War College 111%

Waki Native 115%

Trail Above 111%

Weakened 12

60-24

Mgicl Monrch 114%

77-22

It's A Kiss 115%

Adam K. 116%

Trolley Bus 108%

Early speed 12

78-18

Do You Red M 116%

78-13

It's A Kiss 114%

America's Hills 108%

Power Plan 114%

Faltered 11

78-18

Alias Berman 111%

59-22

Siling Sloop 117%

O.K. No Problem 110%

Brown Bruin 117%

Weakened 7

76-22

Tis A Sir 115%

New York City Boy 112%

Waki Native 119%

Lacked rally 7

Nov 5 Crc 4f fst :48 H

116%

118

19 4 4 3

1987 12 2 2 3

1987 1 0 0 0

\$18,248

\$18,248

70-17

Aristocrtic Cross 115%

Sunshin Bob 109%

85-13

Cauten 114%

Speedy Confurio 104%

Aftertheyseenparis 114%

Driving 11

84-14

Jolly's Treat 113%

67-30

Assassination 114%

Full Caper 116%

Shrug 114%

Gave way 9

84-17

Cauten 115%

73-17

Cold Spot 105%

America's Hills 106%

Gentle Tim 112%

No factor 9

— Castel Nevada 132%

Gran Carnaval 118%

— Banuz 117%

Cauten 117%

Jumbo Jack 132%

6

— Bumi Bay 123%

Verano 123%

Springing 123%

116%

118

19 2 2 6

1988 18 2 2 6

1987 1 M 0 0

\$11,971

\$11,971

84-13

Ritall 116%

Reporbate 107%

62-21

Windspun 114%

Barley Grits 116%

Royal E.J. 116%

Outrun 9

82-12

Time to Excell 115%

84-17

Qulou's Secondo 117%

TimetoExcell 108%

Inflatable 110%

Willingly 10

84-21

Inflatable 104%

75-23

Qulou's Secondo 113%

Distinct Dimond 114%

Inflatable 106%

Weakened 12

81-19

See Harry Run 108%

79-16

El Alda 108%

Ban the Blues 114%

Angel Albert 114%

No response 10

81-19

Cutlass Blaze 116%

Nov 2 Crc 4f fst :50% B

Banchu 113%

Distinct Diamond 116%

Rallied 12

Hold All Tricks

Own.—Canet O

18Dec88-2Crc fst 7f	:22%	:46%	1:27	3+ Clm 7500
10Dec88-2Crc fst 7f	:22%	:46%	1:26%	3+ Clm 8000
21Nov88-7Med fst 6f	:22%	:46	1:11%	Clm 7500
5Nov88-4Med fst 6f	:21%	:45	1:10%	Clm 9000
28Oct88-4Med fst 6f	:22%	:46%	1:12%	Clm 7000
15Oct88-10Med fst 1 1/2	:46%	1:11%	1:45%	Clm 7500
5Oct88-10Med fst 6f	:22%	:46	1:11%	Clm 7500
27Sep88-2Med fst 6f	:22%	:45%	1:11	Clm 10000
18Sep88-98el fst 7f	:22%	:46	1:24%	Clm 15500

LATEST WORKOUTS

Dec 23 Hia 3f fst :36 Bg

Ok. b. or br. g. 3, by **Hold Your Tricks—Lumpy's Thrill**, by Dewan
 Br.—Hicks Clarence (Fla)
 Tr.—Canet Osvaldo

\$8,000

7 9 97 1114 811 63 1/2	Londono O J	114	24.60
3 7 67 1014 917 911 1/2	Guerra W-A	111	13.40
5 9 67 59 59 37	Melendez J D	116	3.20
4 7 88 611 57 1/2	Melendez J D	114	11.50
3 10 74 72 3 1/2	Melendez J D	116	*2.30
3 7 107 77 48 47 1/2	McCauley W H	115	*2.30
2 11 73 85 54 2 1/2	Vasquez M M	116	3.20
7 7 62 34 38 36 1/2	Vasquez M M	116	13.30
3 12 98 97 88 77 1/2	Claudio A5	108	26.70

Dec 15 Hia 4f fst :49% B

Lifetime 1988 19 1 2 4 \$19,375
 24 3 2 4 1987 5 2 0 0 \$11,010
 \$30,385

Jolly's Treat

Own.—Block & Harvey Harry Stable

17Dec88-1Crc fst 7f	:23	:46%	1:26	3+ Clm 9000
3Dec88-1Crc fst 6f	:22%	:46%	1:20%	3+ Clm 7750
23Nov88-10Crc fst 1	:48%	1:15%	1:43	3+ Clm 7750
8Nov88-10Crc fst 1½	:48%	1:14%	1:48%	3+ Clm 8000
30Oct88-4Crc fst 1½	:47%	1:13%	1:48%	3+ Clm 12500
22Oct88-8Crc fm 1	①:46%	1:10%	1:35%	3+ Clm 25000
10Oct88-10Crc gd 1½	:48%	1:14%	1:49	3+ Clm 10500
17Sep88-11Crc fm 1½	①	1:47		Clm 20000
11Sep88-10Crc sly 170	:47%	1:13%	1:46½	Clm 15000

LATEST WORKOUTS

Nov 16 Crc 4f gd :50% B

B. c. 3, by **Treatise—At First Dawn**, by Knightly Dawn
 Br.—Radice Steve S (Fla)
 Tr.—Stutts Bennie F Jr

\$8,000

9 11 115 55 67 45 1/2	Pezua J M	115	5.80
4 9 65 47 33 1 1/2	Pezua J M	113	*2.40
4 3 2 1/2 2nd 1 1/2	Vives J C5	107	*3.20
9 4 3 1/2 15 1 1/2	Vives J C5	107	4.70
1 2 2 1/2 21 89 81 1/2	Lester R N	112	8.80
6 5 52 43 56 56	Rodriguez P A7	101	21.80
10 2 21 2nd 22 1/2 24 1/2	Rodriguez P A7	102	7.20
5 4 42 31 86 74 1/2	Rodriguez P A7	105	28.30
10 3 33 34 810 912 1/2	Acevedo D A	112	4.80

125/107

113

Lifetime 1988 25 2 5 2 \$15,019
 28 3 5 2 1987 3 1 0 0 \$5,405
 \$20,424 Turf 2 0 0 0 \$195

Assassination

Own.—Equitor Inc

7Dec88-4Crc fst 1 1/2	:49%	1:14%	1:47%	3+ Clm 8000
6Dec88-10Crc fst 1 1/2	:47%	1:13%	1:48%	3+ Clm 10000
6Dec88-Placed sixth through disqualification				
23Nov88-2Crc fst 1	:49%	1:15%	1:42%	3+ Clm 8000
11Nov88-10Crc fst 7f	:22%	.46	1:25%	3+ Clm 14000
22Oct88-8Crc fst 1 1/2	:48%	1:14%	1:48%	3+ Clm 14000
9Oct88-6Crc fst 7f	:22%	.46	1:25%	3+ Clm 16000
17Sep88-11Crc fm 1 1/2	①	1:47		Clm 25000
11Sep88-10Crc sly 170	:47%	1:13%	1:46%	Clm 17000
28Aug88-10Crc fst 1 1/2	:48%	1:14%	1:48%	Clm 12500

LATEST WORKOUTS

Nov 8 Crc 5f fst 1:04% B

Ch. g. 3, by **The Conqueror—Friendly Ride**, by Ridan
 Br.—O'Quinn Clayton (Fla)
 Tr.—Tortora Emanuel

\$8,500

6 5 62 43 42 44 1/2	Gonzalez M A	b 116	7.70
4 6 67 76 913 714 1/2	Chavez J F	b 118	5.60
9 6 63 32 2nd 1 1/2	Chavez J F	b 114	8.50
7 4 41 76 817 820	Vives J C5	b 110	13.70
2 2 2nd 42 65 67 1/2	Vives J C5	b 107	17.60
5 6 43 54 811 910 1/2	Terry J	b 113	11.90
10 9 89 75 1014 1015	Torres M F7	b 109	7.80
6 8 615 69 2nd 12 1/2	Torres M F7	b 109	10.70
7 1 2nd 2nd 1st 33	Castillo R E5	b 111	4.50

140/177

117

Lifetime 1988 28 4 7 1 \$26,491
 36 4 10 2 1987 8 M 3 1 \$3,957
 \$30,448 Turf 1 0 0 0 \$35

Alert View

Own.—Mr Ed's Stable

25Sep88-11Crc fst 170	:47%	1:13%	1:46%	3+ Clm 7500
5Sep88-11Crc fst 1 1/2	:49%	1:15	1:55%	3+ Clm 8500
27Aug88-11Crc fst 7f	:23	:46%	1:26	3+ Clm 8500
6Aug88-10Crc fst 1 1/2	:48%	1:13%	1:47	3+ Clm 12500
16July88-2Crc fst 1 1/2	:48%	1:13%	1:47%	3+ Clm 10000
22Jun88-3Crc fst 1	:48%	1:13%	1:40%	Clm 14000
11Jun88-3Crc fst 7f	:23	:45%	1:25	Clm 18000
30May88-5Crc sly 1 1/2	:47%	1:13%	1:47%	3+ Alw 14500
11May88-8Crc fst 6f	:22%	:46%	1:19	Clm 12000

LATEST WORKOUTS

Dec 22 GP 4f fst :48% B

B. c. 4, by **Northern View—Look Alert**, by Prince Alert
 Br.—Alchemy (Ky)
 Tr.—Pregman John S Jr

\$8,500

11 1 12 1/2 12 3/2 11 1/2	Conner M J	b 112	6.00
1 1 11 1 1/2 2 1/2 5 1/2	Gaffalione S	116	*2.50
5 2 31 36 1/2 713 1016 1/2	Guerra W A	116	*1.20
6 1 1 1/2 21 36 1/2 61 1/2	Guerra W A	118	9.00
7 1 11 11 12 1 1/2	Guerra W A	117	2.70
3 1 1 1/2 2nd 32 46 1/2	Guerra W A	116	3.00
1 1 1 1/2 1 1/2 2 1/2 3 1/2	Guerra W A	116	3.60
2 2 22 33 1/2 412 411 1/2	Guerra W A	119	8.60
9 1 22 2nd 14 16	Guerra W A	114	7.20

133/124

116

Lifetime 1988 17 4 2 1 \$18,471
 43 8 6 5 1987 15 1 1 1 \$13,072
 \$55,318 Turf 6 0 0 1 \$1,232

64-17 Act Upon 107 1/2 Local Air 112 1/2 Ellis Good Dancer 105 1/2 Stopped 12
 69-17 Gambler's Beau 120 1/2 Act Upon 109 1/2 Aujima 112 1/2 Weakened 10
 69-18 Cold Spot 106 1/2 Faeton 115 1/2 Threesidedcoin 112 1/2 Tired 10
 72-13 Lucky Rebeau 111 1/2 Mentat 115 1/2 Mount Olive 115 1/2 Tired 8
 81-13 Alert View 117 1/2 Scoot Out Free 117 1/2 Gambler's Beau 106 1/2 Driving 8
 81-16 Hopedale O. 111 1/2 Scoot Out Free 114 1/2 Hominal 116 1/2 Weakened 7
 88-13 Boy Returns 112 1/2 Rare Partner 112 1/2 Alert View 116 1/2 Weakened 6
 71-14 Distinct Intentions 108 1/2 King of the Moon 113 1/2 Mstr Clch 119 1/2 Weakened 6
 90-18 Alert View 114 1/2 Famed Flyer 116 1/2 Hold The World 118 1/2 Driving 9
 Dec 12 GP 4f fst :51% B Dec 7 GP 5f fst 1:02% B

Take a look! Alert ran 6 furlongs in his last race in 113.3. That translates to an 82 speed rating even before taking off two fifths for route to sprint adjustment. Twice before in the last year it ran 113.1 six furlong portions of routes, representing a raw speed rating of 84, or 86 adjusted. The PBS numbers tell the tale!

Time to Excell	76	Hold All Tricks	76
Waki Native	82	Jolly's Treat	77
Cauten	75	Assassination	63
Inflatable	85	Alert View	80

At a much higher class level than today, Alert View has won or done well against second calls of 46.1 and 46.2. He has been ON THE LEAD or close to it in seven of nine races, including the last two routes, where he was toughened for a top sprint effort today.

Here are the client's readouts on the race. He left out both the winner and the place horse, which paid \$19. Note that both are in the top 5 PBS (tied for 5th actually), with the winner clearly in the top group. The PBS numbers were developed because I have always recommended that clients use speed ratings to delineate potential winners and place horses REGARDLESS of how they finished. The speed rating tells you at a glance how fast a horse can run, regardless of lengths behind. When using the internal fractions of a route going into a sprint, you must extrapolate a speed rating from a six furlong distance. The six furlong record at Calder is 110. Hence, a 113 is an 85. If you have trouble doing this, re-read Michael Pizzolla's article in Issue 11 and practice until you have it mastered.

Please do not throw out fast horses. Everyone should also know that Calder, unlike the New York and Southern California tracks, is NOT a piece of cake. Form cycles are different and recency is not the key to winning. You have to DIG, as you do at most other lower class tracks. Tools for digging are: E.S.P., APV, Class Rating, +'s and O's and the PBS numbers that utilize the speed ratings. This client did his APV/Class numbers, apparently ignored them (the winner was 4th in both APV and Class) and completely skipped the other tools. That's why he lost the race. He could have done a little digging and found that his pace setter Waki Native had no chance to hold on to the lead today. He did have the show horse, which paid \$4.60.

Another race, same track, same week. Again, the client is caught in the same mistake. He's projecting a 45.1 second call, which is okay, but again he fails to take the Match-Up to the finish of the race. (The third fraction times written above each horse were made by me.) The extreme closed Medieval Road has a couple of superb 23+ second third fractions when it's WAY behind at the second call. Perhaps for this reason, it was the favorite.

The predicted pace setter, Sunny Go North, can run a 45.1 and win while closing at 26.2. Respectable. Just a Prospector can run against today's pace. He was beaten only 1.5 lengths on Nov. 12. Island Jubilee and Point Up are both hopelessly out of it; both at the second call and the third fraction balance.

CLIENT READOUT

(10) 1F

WAKI
F W E P S P
53.82 56.54 52.45

CAUTE
F W E P S P
53.73 54.82 53.18

JOLLY
F W E P S P
53.84 55.25 53.13

NAME F-1 F-2 F-3

Pace 57.57 56.07 51.54

WAKI 57.57 55.55 48.37
JOLLY 56.05 54.49 51.01
CAUTE 54.00 56.07 51.54

NAME W E S T % E

JOLLY 1 2 2 3 51.99
WAKI 1 1 3 1 53.87
CAUTE 3 3 1 1 51.57

NAME 2nd Call B/L

WAKI 0.00
JOLLY 5.15
CAUTE 6.88

MY READOUTS

NAME W E S T MFD E

TIMR 1 1 3 1 70.02 Too
ALRT- 2 3 2 3 69.32 HI-
INFLA 2 3 2 2 69.29
WAKI 3 2 4 3 70.06 Too
CAUTN 4 4 1 3 68.11 WIN

NAME 2nd Call B/L

TIMR 0.00
WAKI 0.82
INFLA 2.10
ALRT- 2.17
CAUTN 5.20

10TH—\$5,000; cimg \$8,500-\$8,000; 3&up; 7 fur; won
driving; winner h.c. 4, by Northern View-Look Alert;
owner Mr. Ed's Stable; trainer John S. Pregman Jr.;
value \$3,000, \$900, \$500, \$200, balance \$50; time 23, 46
3/5, 1:12 1/5, 1:26 1/5.

Horse, Weight	P	1/2	Str	Fin	Equv
Alert View, b116	12	1 1/2	1 hd	1 nk	5.00
Time 'Excell, b108	4	2 3	2 2 1/2	2 1	13.10
Caufen, 118	6	9 1	5 3	3 nk	2.20
Inflatable, b108	8	5 2	3 3	4 2 1/2	13.00
Jolly's Trent, 113	10	4 1	4 1/2	5 2	5.50
Great Dickens, b108	7	10 4	8 2	6 1/2	35.50
Assassination, b117	11	6 1/2	6 hd	7 1 1/2	11.60
Hold All Tricks, b111	9	3 hd	7 1	8 2	7.40
Mr. Leonardo, b102	3	12	11 2	9 hd	32.10
Waki Hallie, 111	5	8 1 1/2	9 1	10 1 1/2	5.80
Diamond Drone, 112	1	7 hd	10 1	11 no	50.50
Steve's Big Deal, 105	2	11 1	12	12	31.90
12-Alert View (MLee)			12.00	8.80	8.00
4-Time 'Excell (Vives)				19.00	8.80
6-Caufen (Guerra)					4.60

PERFECTA (12-4) PAID \$249.00

TRIFECTA (12-4-6) PAID \$1,174.60

6

CALDER



5 FURLONGS. (110) CLAIMING. Purse \$11,000. (Plus \$2,000 FOA). 3-year-olds and upward. Weights: 3-year-olds, 121 lbs.; older, 122 lbs. Non-winners of two races since November 22 allowed 2 lbs.; two races since October 26, 4 lbs.; a race since November 11, 6 lbs. Claiming Price \$35,000; for each \$2,500 to \$30,000, 2 lbs. (Races where entered for \$25,000 or less not considered).

Prince Delicious

45.1

B. g. 3, by Proud Appeal—Mahari's Apple, by Cornish Prince

\$35,000 Br.—Cross A Ranch Ltd (Ky)

Tr.—Pregman John S Jr

Own.—Mr Ed's Stable

17Dec88	8Crc	fst	6f	:22 1/2	:46 1/2	1:11 1/2	3+ Alw	14600
1Dec88	9Crc	fst	6f	:22 1/2	:46 1/2	1:11 1/2	3+ Alw	13400
28Jun88	5Mth	fst	6f	:22 1/2	:45 1/2	1:12	Clim	50000
16Jun88	7Mth	fst	6f	:22 1/2	:45 1/2	1:12 1/2	3+ Alw	40000
4Jun88	6Mth	fst	6f	:22 1/2	:45	1:09 1/2	3+ Alw	16000
26May88	9GS	fst	170	:47 1/2	1:11 1/2	1:43	Alw	13500
9May88	8GS	fst	6f	:22	:45 1/2	1:11 1/2	Alw	11500
13Mar88	8Crc	gd	6f	:22 1/2	:46 1/2	1:13 1/2	Clim	50000
17Jan88	6GP	fst	6f	:22	:45	1:09 1/2	Alw	16000
1Jan88	3Hia	fst	6f	:22 1/2	:45 1/2	1:10 1/2	Clim	50000

1Jan88—Placed first through disqualification; Dead heat

LATEST WORKOUTS Dec 12 GP 5f fst 1:01 1/2 B

Nov 29 GP 3f fst :36 1/2 B

The Skeptic

25.25.3

Ch. g. 7, by Sauce Boat—Sadie Mae, by Sadair

\$30,000 Br.—Jones W L Jr & Greathouse D (Ky)

Tr.—Ashor Jacob

17Dec88	8Crc	fst	6f	:22 1/2	:46 1/2	1:12 1/2	3+ Clm	25000
8Dec88	8Crc	fst	6f	:22 1/2	:46 1/2	1:13 1/2	3+ Clm	25000
13Nov88	10Det	fst	1 1/2	:47 1/2	1:12 1/2	1:46	3+ Alw	11500
29Oct88	10Det	fst	1 1/2	:48 1/2	1:13	1:45 1/2	3+ Alw	11500
20Oct88	8Det	slly	1 1/2	:46 1/2	1:12 1/2	1:46 1/2	3+ Clm	25000
23Sep88	8Det	fst	1 1/2	:45 1/2	1:12 1/2	1:43 1/2	3+ Clm	25000
10Sep88	8Det	fst	1 1/2	:49 1/2	1:14 1/2	1:47 1/2	3+ Clm	25000
27Aug88	7Det	fst	6f	:23 1/2	:46 1/2	1:11 1/2	3+ Clm	28000
14Aug88	10Det	fst	1 1/2	:48	1:12 1/2	1:51 1/2	3+ Handicap	
30Jul88	10Det	fst	6f	:22 1/2	:45 1/2	1:10 1/2	3+ Grosepe H	

LATEST WORKOUTS Dec 3 Hia 5f fst 1:04 B

Nov 8 Det 5f st 1:04 1/2 B

Sunny Go North

45.1-26.2

B. g. 3, by Sunny North—Hasty Prospect, by New Prospect

\$35,000 Br.—Big C Farm (Fla)

Tr.—Glanos George

30Dec88	8Crc	fst	6f	:21 1/2	:45	1:11	3+ Alw	14600
11Nov88	9Crc	fst	6f	:21 1/2	:45 1/2	1:11 1/2	3+ Alw	13400
28Oct88	7Crc	fst	6f	:21 1/2	:45	1:12 1/2	3+ Clm	40000
8Oct88	6Crc	fst	6f	:22 1/2	:46	1:12	3+ Clm	35000
18Sep88	7Crc	fst	6f	:21 1/2	:45 1/2	1:11 1/2	3+ Clm	50000
8Sep88	9Crc	fst	6f	:21 1/2	:45	1:11 1/2	3+ Alw	14100
2Sep88	9Crc	fst	6f	:21 1/2	:44 1/2	1:12	3+ Alw	15300
18Aug88	9Crc	fst	6f	:21 1/2	:44 1/2	1:11 1/2	3+ Alw	15000
3Aug88	7Crc	fst	6f	:22 1/2	:45 1/2	1:11 1/2	3+ Alw	12800
10Jul88	8Crc	fst	6f	:21 1/2	:44 1/2	1:11	3+ Clm	35000

LATEST WORKOUTS Dec 23 Crc 4f fst :51 B

Nov 28 Crc 4f fst :51 B

Just a Prospector

25

Ch. c. 4, by Mr Justice—Furry Prospector, by Mr Prospector

\$35,000 Br.—Dominguez & Fernandez (Fla)

Tr.—Olivares Luis

30Dec88	8Crc	fst	6f	:21 1/2	:45	1:11	3+ Alw	14600
12Nov88	7Crc	fst	6f	:22	:45	1:10 1/2	3+ Clm	40000
28Oct88	7Crc	fst	6f	:21 1/2	:45	1:12 1/2	3+ Clm	35000
8Oct88	6Crc	fst	6f	:22 1/2	:46	1:12	3+ Clm	35000
18Sep88	7Crc	fst	6f	:21 1/2	:45 1/2	1:11 1/2	3+ Clm	50000
3Sep88	5Crc	fst	6f	:22 1/2	:45 1/2	1:11 1/2	3+ Clm	35000
27Aug88	8Crc	fst	6f	:22 1/2	:45 1/2	1:10 1/2	3+ Clm	40000
3Aug88	10Crc	fst	6f	:22 1/2	:45	1:11 1/2	3+ Alw	15100
10Jul88	8Crc	fst	6f	:21 1/2	:44 1/2	1:11	3+ Clm	35000
26Jun88	3Crc	fst	6f	:22	:45 1/2	1:11	3+ Clm	35000

LATEST WORKOUTS Dec 24 Crc 4f fst :48 H

Dec 17 Crc 4f fst :48 1/2 B

115

Lifetime	1988	17	4	0	2	\$36,175
20-5 0 2	1987	3	1	0	0	\$7,725
\$43,800						

Medieval Road 26

Ch. g. 6, by Medieval Man—Furry Road, by Hasty Road

Own.—M E D Stables Inc	\$35,000	Br.—Dominguez & Fernandez (Fla)	Tr.—Plesca Edward Jr
11Dec88- 5Crc fst 7f :23% :46% 1:26% 3+ Clm 35000	3 6 78 64 33 1hd	Valiente D	116
20Dec88- 7Crc fst 6f :22% :45% 1:12% 3+ Clm 37500	4 6 517 415 44 2nd	Prado E S	114
23Nov88- 8Crc fst 6f :23% :47% 1:19% 3+ Clm 35000	9 8 89 88 45 2 1 1/2	Velez J A Jr	118
6Nov88- 5Crc fst 6f :22% :46% 1:19 3+ Clm 40000	4 5 65 64 56 56 1	Nied J Jr	112
23Oct88- 7Crc fst 7f :22% :45% 1:25 3+ Clm 35000	2 8 712 510 44 4 1/2	Velez J A Jr	120
29Sep88- 7Crc fst 6f :22% :46 1:11% 3+ Clm 35000	5 5 47 47 45 3 1/2	Velez J A Jr	116
18Sep88- 7Crc fst 6f :21% :45 1:11% 3+ Clm 50000	3 6 613 610 53 1nk	Velez J A Jr	117
5Sep88- 7Crc fst 1 1/4 :47% 1:13 1:46% 3+ Clm 50000	4 2 23 33 33 3 1/2	Velez J A Jr	116
20Aug88- 5Crc sly 7f :23% :46% 1:24% 3+ Clm c-40000	6 2 75 54 22 2 1/2	Gonzalez M A	120
5Aug88- 5Crc fst 7f :23 :46% 1:24 3+ Clm 35000	1 5 66 65 2 1/2 1 1/2	Gonzalez M A	120

LATEST WORKOUTS Nov 18 Crc 1fst 1:43% H

Island Jubilee 26

B. c. 3, by Island Whirl—Mareve, by Hawaii

Own.—Proctor Mary	\$35,000	Br.—Fairmount Farm (Fla)	Tr.—Potter Gordon
17Dec88- 8Crc fst 6f :22% :45% 1:12% 3+ Clm 23000	2 3 11 1 1/2 13 1 1/2	Breen R	b 115
11Nov88- 9Crc fst 6f :21% :45% 1:11% 3+ Alw 13400	2 5 21 21 35 510	Breen R	b 119
8Sep88- 9Crc fst 6f :21% :45 1:11% 3+ Alw 14100	3 4 33 33 46 413 1/2	Breen R	b 117
2Sep88- 9Crc fst 6f :21% :44% 1:12 3+ Alw 15300	4 3 44 42 32 31 1/2	Hussey C	b 115
15Jly88- 7Crc fst 6f :22% :45% 1:12 3+ Alw 12500	5 4 12 12 14 14	Breen R	b 117
17Jun88- 7Crc fst 6f :22% :45% 1:11% 3+ Alw 11000	2 1 11 12 1 1/2 2nk	Breen R	b 112
29May88- 5Crc fst 6f :21% :44% 1:12% 3+ Clm 40000	3 3 1 1/2 2 1/2 22 1hd	Breen R	b 116
15May88- 8Crc fst 6f :22% :46 1:12% 3+ Alw 12300	6 2 2 1/2 11 12 5 1/2	Breen R	b 113
27Apr88- 8Crc fst 6f :22% :46 1:12% 3+ Alw 10000	5 1 1 1/2 13 1 1/2 55	Breen R	b 113
20Mar88- 1Crc fst 6f :22% :45% 1:12% Mid 35000	4 3 13 18 15 12	Breen R	b 116

LATEST WORKOUTS Nov 28 Crc 4fst :51 B

Point Up 27

B. g. 3, by Buckpoint—Cobra Stomp, by Boldnesian

Own.—Caroleve Stable Inc	\$35,000	Br.—Daybreak Farm (N.Y.)	Tr.—Tammara John
10Dec88- 10Tam fst 5f :22 :45% :58% 3+ Alw 6500	6 7 65 65 53 2no	Green B	b 114
20Dec88- 7Crc fst 6f :22% :45% 1:12% 3+ Clm 35000	5 2 1hd 1 1/2 21 3 1/2	Gonzalez M A	b 111
12Nov88- 7Crc fst 6f :22 :45 1:10% 3+ Clm 35000	6 2 21 51 617 618 1/2	Gonzalez M A	b 111
2Nov88- 9Crc fm *1 :46% 1:11% 1:37% 3+ Clm 50000	6 2 21 77 79 716 1/2	Gonzalez M A	b 110
8Oct88- 8Crc fst 6f :22% :46 1:12 3+ Clm 35000	7 3 32 44 46 46 1/2	Duarte J C	b 114
25Sep88- 9Crc fst 6f :21% :44% 1:12 3+ Alw 15300	1-7 67 79 79 78 1/2	Velez J A Jr	b 115
3Aug88- 10Crc fst 6f :22% :45 1:11% 3+ Alw 15100	2 4 31 35 37 45	Gonzalez M A	b 117
22Jly88- 8Crc fst 7f :22% :46 1:23% 3+ Alw 13000	4 1 1 1/2 12 12 22	Gonzalez M A	b 117
30Jun88- 9Crc fst 7f :22% :46% 1:25% 3+ Alw 14600	4 2 1 1/2 3 1/2 3 1/2	Gonzalez M A	b 103
22Jun88- 7Crc fst 6f :22% :45% 1:18% 3+ Alw 12000	5 1 1 1/2 1 1/2 11	Gonzalez M A	b 115

LATEST WORKOUTS Dec 17 Tam 4fst :51% B

Nov 27 Crc 5fst 1:03 B

123 118	Lifetime	1988	12	4	4	2	\$44,925
	74 15 17 7	1987	22	3	4	1	\$40,860
	\$163,123	Turf	3	0	0	0	\$420
82-18 Medieval Road 116nd Tyrant Boss 116nk Will Cojack 107 1/2 Driving 8							
87-22 Girning 116nd Medieval Road 114 1/2 Point Up 111 1/2 Brushed 5							
85-30 Bill N Harry 116 1/2 Medieval Road 118 1/2 Amber's Problem 116 1/2 Gaining 9							
83-18 Regal Humor 112nd Amber's Problem 112 1/2 Bill N Harry 107 1/2 Outrun 7							
86-17 Will Cojack 105 1/2 Bawler Vision 116 1/2 Guyana 112 1/2 Hung 9							
91-22 Bobbin's Key 114 1/2 Tyrant Boss 116 1/2 Medieval Road 116nd Rallied 5							
94-13 Mdivi Rod 117nk Bobbin's Key 117nd Distinct Intentions 114 1/2 Up closing stride 5							
81-17 Ripnd Gone 116 1/2 Distinct Intentions 112nd Mdivi Rod 116 1/2 Weakened 6							
92-14 Di Roma Feast 115 1/2 Medieval Road 120 1/2 Swallow 113nk Fin. well 7							
96-14 Medieval Road 120 1/2 Cullendale 120nd No More Candy 112 1/2 Drew clear 7							

118 115	Lifetime	1988	10	4	1	1	\$33,310
	11 4 1 1	1987	1	M	0	0	\$70
	\$33,380						
89-14 Island Jubilee 115 1/2 The Skeptic 116 1/2 True Intentions 117nd Driving 11							
81-17 Sunny Go North 118 1/2 Try Some 116 1/2 Villamor Way 116 1/2 Gave way 5							
79-21 Hooting Star 113 1/2 Glitterman 119 Sunny Go North 117 1/2 Outrun 5							
89-17 Tenor Tan 119 1/2 Pricey Mac 108nd Island Jubilee 115 1/2 Mild gain 7							
91-13 Island Jubilee 117 1/2 Sing A Chorus 11 1/2 Ed Hudgins 108nd Handily 7							
94-15 Finally Class 113nk Island Jubilee 112 1/2 Afar Prospect 112 1/2 Brushed 6							
90-11 Island Jubilee 116nd Joe's Law 112 1/2 Tenor Tan 116 1/2 Driving 8							
85-16 Valid Gunite 114 1/2 Darcy's Friend 109 1/2 Libretto 113 1/2 Gave way 10							
83-17 Duke of Danzig 106nk Master Catch 119 1/2 North Regal 119 1/2 Weakened 8							
89-14 Island Jubilee 116 1/2 Teddy Drone 120 1/2 Stage Court 120 1/2 Driving 10							

114 1158	Lifetime	1988	16	4	3	3	\$40,865
	26 8 4 5	1987	10	4	1	2	\$24,245
	\$65,110	Turf	1	0	0	0	\$140
93-18 Solar Sail 114nd Point Up 114 1/2 Tropical Climate 116nd Just missed 8							
86-22 Girning 116nd Medieval Road 114 1/2 Point Up 111 1/2 Weakened 6							
77-16 Banbury Cross 116 1/2 Justa Prospector 116 1/2 Rex's Gunner 115 1/2 Tired 6							
69-17 Flagler's Red 116 1/2 Archtektion 114nk Taj Mike 109nd Gave way 8							
84-18 Sunny Go North 114 1/2 Chief Kris 111nd No More Candy 113 1/2 Weakened 8							
83-17 Tenor Tan 119 1/2 Pricey Mac 108nd Island Jubilee 115 1/2 Outrun 7							
87-16 Tenor Tan 111 1/2 Red Get Along 115 1/2 Pricey Mac 114 1/2 Weakened 5							
95-16 Its gonetohishead 116 1/2 Point Up 117 1/2 No More Candy 106 1/2 Drifted out 6							
86-15 Break Par 115nk Runaway Casting 118 1/2 Point Up 109 1/2 Weakened 5							
94-16 Point Up 115 1/2 Third Time Charger 112 1/2 Master Catch 119 1/2 Driving 6							
Nov 20 Crc 5fst 1:00% H							
Nov 10 Crc 4fst :50% B							

MY READOUTS

SYNERGISM I

CLIENT'S READOUTS

NAME F W E P S P

SKEP 53.64 55.31 52.81
SUNY 54.10 57.03 52.64
JUST 53.09 55.77 52.95
MIDVL 53.63 53.49 53.70

NAME F-1 F-2 F-3

Drene 59.73 55.90 53.91

SUNY 59.73 54.55 48.24
JUST 57.54 54.08 50.13
SKEP 56.24 54.44 50.31
MIDVL 50.92 55.90 53.91

NAME W E S T MEU E

SUNY 1 1 4 1 70.31 X
JUST 2 2 2 2 69.00
MIDVL 3 4 1 2 66.45 X
SKEP 3 3 3 3 68.74

NAME 2nd Call R/L

SUNY 0.00
JUST 3.34
SKEP 4.58
MIDVL 9.44

SUNNY
F W E P S P
54.14 57.30 52.56

JUSTA
F W E P S P
54.49 56.13 53.67

MEDIE
F W E P S P
53.60 55.14 52.83

NAME F-1 F-2 F-3

Pace 60.36 58.49 51.21

SUNNY 60.36 55.25 47.82
JUSTA 58.62 55.16 51.21
MEDIE 51.83 58.49 50.52

NAME W E S T % E

JUSTA 1 2 1 1 52.56
SUNNY 2 1 3 2 54.63
MEDIE 3 3 2 3 52.15
Skeptic

NAME 2nd Call R/L

SUNNY 0.00
JUSTA 4.64
MEDIE 8.61

SIXTH—\$11,000; cimg \$35,000-\$30,000; 3&up; 6 fur; won driving; winner ch.g. 7, by Sauce Boat-Sadie Mae; owner Roncan Stables Inc.; trainer Jacob A. Thor; value \$6,600, \$1,780, \$1,320, \$550, balance \$110; time 2' 4/5, 45 1/5, 1:12.

Horse, Weight	P	1/2	Str	Fin	Equv
The Skeptic, b112	2	6	4	1/2	1 nk 9.90
Just 'P'p'ector, 116	6	3	4	1	hd 2 2 1/4 7.00
Sunny Go North, b115	5	1	hd	2 2 1/2	3 1 1.90
Prince Delicious, 115	1	4	1 1/2	5	2 4 1 7.80
Medieval Road, 118	7	8	8	6	5 5 4 1.80
Island Jubilee, b115	8	2	1	3 1 1/2	6 2 1/2 12.00
Sky Skipper, b116	4	5	1/2	7 1 1/2	7 1 1/4 75.30
Point Up, b115	9	7	hd	8	5 8 4 1/2 9.80
Cheops, 112	3	9		9	9 55.10
2-The Skeptic (Hunex)			21.80	9.00	4.00
4-J'st 'P'p'ector (HC 11116)				6.60	5.40
5-S'ny 'North (Londone)					3.80
PERFECTA (2-4) PAID \$140.60					
TRIFECTA (2-4-5) PAID \$453.40					

The Skeptic has three hidden sprint (sprints within a route) third fractions of 25, 25.3 and 25.2. He closes from much closer than Medieval Road. This leaves us with the true contenders: Sunny Go North, Just a Prospector, Medieval Road and The Skeptic.

For Sunny Go North to win, he MUST GO WIRE TO WIRE. If he's ever headed, he loses. On the face of it, Just a Prospector is the most likely winner. For Medieval Road to win, he should be within 5 lengths at the second call. He shows 8.61 lengths behind at the second call; back a ways, but still a threat according to his history. Not betting on The Skeptic may not be a sin, but leaving out the most consistent closer in a race at Calder IS. Especially when the second call is predicted to be 45.1.

A 45 or 45.1 second call at this track is an extreme rarity for a winner. It is seldom done at this level or any other. Once again, the speed ratings demand the inclusion of Skeptic. The two most reasonable sets of pace times in this race belong to Just a Prospector and The Skeptic. Under any circumstances, The Skeptic is in your top three for win. At odds of 9.9 to 1, I would prefer it to either Medieval Road or Sunny Go North, both of whom show wins only with EXTREME times, one late the other early.

Let's look at what the computer tells us, especially in light of my analysis of this race. Here is a perfect demonstration of where % Median is a real money maker. Horses with a Median Energy of over 70% are rarities at most tracks. Rather like horses with a % Early of over 54%. This is especially at Calder. A winner with 66.45% is even more rare. The two balanced pace horses rank 2,2,2,2 and 3,3,3,3 respectively. Does ANYONE remember what I said about 3-3-3 horses in the Yellow Manual???

Look how Sunny Go North tails off. When was the last time you saw a 48.34 third fraction win a 6 furlong race? The Skeptic makes a bold move in the second fraction and sustains it to the finish. Just a Prospector begins a slow decline at the second fraction and decelerates slowly.

I advise this client, and any of you who are having the same kinds of trouble to go back to issue #10. Read about the Deceleration Axis Chart in "Trip Handicapping Via the Racing Form."



No one really becomes a fool until he stops asking questions.

- Charles P. Steinmetz

CONCEPTUAL HANDICAPPING

BY REV. BERT MAYNE

There are many things that distinguish the Sartin Methodology from any other attempts at handicapping. The ground on which we meet the most compelling difference, the difference that makes the REAL difference, is in the area of Concept and Context. I've said any number of times, and will say again repeatedly, that this is why a clinical psychologist finally cracked the code on handicapping, and not some mathematician.

You've all heard the good Doctor say that handicapping is 85% psychological and 15% mathematical. Listen when the man speaks! The reason most handicapping "experts" make the majority of their living from publishing rather than from mining the rich pari-mutuel opportunities is to be found in this assertion. If math could have done it, it would have been done long ago. If computer programs by themselves (the "smart machine" approach) could have done it, there would be nothing but minus pools out there. Concept - the mental construct - is all-important.

We need a few basics to map out the territory in which we're going to work. You can start with the notion of a two-sided brain. Researchers have discovered that the human brain tends to operate differently in the right and left hemispheres. The effect is like having two brains processing information in different ways. Often the same experience is processed in totally different ways. In cases in which the hemispheres have been surgically separated, and selectively anesthetized, it was discovered that the left brain is very detail, number and fact oriented, while the right brain tends to deal with experience in terms of general patterns, intuition, and feelings. Normally, we use both brains to process our experiences. It's when we get out of balance, that we get into trouble.

The situational stress of handicapping can be daunting to many would-be winners. Dr. Sartin found in experiments early on in his research that his subjects did their best handicapping when they were most relaxed. The brain wave state associated with deep relaxation is called the alpha level of activity. The subjects who were closest to, or in, alpha did their best work. By introducing stress, Dr. Sartin found he could produce a marked decrease in the success of the client's handicapping. Once the calm of alpha was restored, the subject again produced successful work.

Nowhere is the balanced application of all our mental abilities more important than in a risk-taking situation. Risk takers need to pick up all the "signals," intuitive as well as mathematical. And handicapping for a living is a prime risk taking activity. You place yourself in a stressful situation the minute you open the Form and pit your judgment (and ego) against all comers. You enter the risk arena when you plunk down hard-earned money to back your judgment call on a

given race. Successful handicapping demands that you open yourself up to the balance and application of both hemispheres of your brain; use all your mind.

In the last years of the twentieth century, Western society has become left brain dominated. Science is the currently reigning false god we put our faith in. In polls, people have expressed confidence that science can find a cure for, or a way out of, anything. Pseudoscientific explanations for things are glibly given by those who saw an article in a tabloid at the check-out counter. Prose "junk food" is lapped up as metrical lyric poetry is becoming a thing of the past for most of us. FAST food, CONVENIENCE shopping, QUICK fixes, FORMULA approaches to dealing with people. This is America. But it's not all there is.

There are some who dare to rise above the pitiful mental mediocrity, who dare to speculate that we are, after all, endowed with capabilities that make us very special creatures. There are some who still dream dreams and have visions. And some of them are beating the heck out of the races! The person who is not afraid to use all the gifts God gave him or her can hope to enjoy much success in the Sartin Methodology. The approach to the Context is the Conceptual framework to which Dr. Sartin has pointed for these several years.

The old, much cursed Yellow Manual, Ol' Yeller, holds more than one clue to success in mutual fund investing. The style in which it's written, so infuriating to so many readers, is the first and perhaps most important key. It is written from a Gestalt perspective, thereby practically forcing those who would profit from it to use both right and left brain understanding. I was operating so far into my left brain, after years of the academic, rational, fact and detail oriented life, that I undertook to correct every misspelling, and to in effect re-edit the manual for myself when I was first a client. What a waste of time! But be honest now, how many other critic/editors are reading these words? (Editor's note: at least one is typing this.) Stress usually causes us to retreat into familiar, hence comfortable, routines. The left brain's desire to have it all laid out in pure, numerical, cook book instructional style comes to the fore when most folks in our left brain dominated culture struggle with Ol' Yeller.

The right brain imbalanced people tend to hide from stress by one of two maneuvers: the Icarus or the Ostrich. Icarus, you may remember from Greek myth, was the character who dreamed of flying and fashioned himself a set of wings out of feathers held in place with wax. His success was instant. He sailed up and up, thinking himself godlike in his ability. He flew higher and higher until he flew too close to the sun in his arrogant fantasy, ignoring the danger of the flaming ball. Naturally, the wax that held his wings together melted and he fell to his death.

The Ostrich approach is less violent, but no more successful. He just buries his head and hopes it'll all blow over. If your success with the Methodology (or any other area of your life) has been limited by unrealistic fantasy that plunges ahead in arrogant ignorance, or by

subtle ploys that keep you from ever getting started for real
(excuses, excuses . . . I'm gonna start keeping a model when . . .
I'm gonna play on paper for a few more months 'til I'm sure . . .
Excuses, excuses), then you need to get some reality based balance
from the left brain.

Most clients tend to be more left brain dominated. You want
NUMBERS, SYSTEMATIC approaches, exact FORMULAS and never-fail
procedures. You detest the Yellow Manual. You harass Dr. Sartin with
demands to "Cut the psychology crap and tell us how to pick horses!"
You worry about exactly WHY the variant or Percent Median changed, and
miss out on making money from the changes. You believe all the bunk
you read from the "experts" (guys who couldn't shine Bradshaw's boots)
who told you that you had to sift through a zillion variables, because
after all, this is a TERRIBLY complicated business.

You go back and forth between thinking that numbers call the
shots, and believing that backstretch information and knowledge of
trainer and/or jockey maneuvers spells success at the track. Your
suspicion about how someone ignorant of all the esoterica surrounding
each race can succeed borders on the accusatory when you talk to
Charter members like myself. You are ripe to let all the limitless
opportunities for paranoid conspiracy theories blossom and bloom. If
you see anything familiar here, it's time to face the need for a
little reality based right brain participation in your life and work.

Ol' Yeller, the Tao of Handicapping, will get you where you want
to go. It won't take you there. Life's like that: you have to put in
the time and effort to make the journey. It can't be done for you.
But to make the trip more possible for more people, Dr. Sartin has
seen to it that several different manuals have been written addressing
various aspects of the Methodology in various ways. There is
something here for anyone who is willing to put in the necessary work,
and to be completely honest with himself. Some of us took longer to
realize this than others, but there aren't any extra points for being
first. Just work along at your own pace and you'll wind up in the
winner's circle too.

We in PIRCO are not really a pace, speed, class handicapping
outfit. We are conceptual handicappers. We use concepts Dr. Sartin
has brought in from the field of psychology, and we apply them to the
problem solving, risk taking, work of handicapping. To excel at
handicapping one must "get on board," join the team, and adopt the
winning concepts that we have developed over the years. The first
thing to do is to get rid of all the old ideas that have nothing to do
with the Methodology. It's not what you don't know that's going to
hurt you so much as what you think you do know. Throw away the old
ideas you have been using, unless you're winning two out of three
races already. Right at the outset, you need to understand that
you're handicapping YOURSELF as much as any horse. If you think
"winner," you'll get winner. If you think "victim of conspiracies,"
or "loser," or any such thing, then that's what you'll end up with.
It's up to you.

"Seek and you shall find," is the conceptual grounding of winning. When you focus on all the ways a race can beat you, eventually you'll empower one of those ways to do so. When you focus on the power of the Sartin Methodology and your own wonderful, gifted mind to win at the races, then you will find your way, inevitably, without fail, to the ticket cashing line race after race. The mind is a lot like a computer. It runs the program you put into it without regard for much outside the program. It will work to your benefit, or otherwise, once set on a strong course. Focus on the few things necessary to win, and laugh all the way to the bank.

A good check on your conceptual setting can be made by noticing the kinds of thoughts that go through your mind while handicapping. Does your mind stray from the task at hand to dwell on "what ifs?" You can, and will, thrive without wasting time on a lot of self-intimidating, hypothetical nonsense that has no bearing on the task at hand. You are set to work on a problem solving project involving, first, the culling of the horses down to the true contenders. Then you are to utilize the marvelous numerical information given in the Racing Form to size up the Match-Up of the contenders. Finally, you are going to make an investment decision. That's all there is to occupy yourself with!

Relax, look at the Form, and set about solving the puzzle. Your only criterion for success is that your two horse "betting entry" wins about two times out of three. Simple. Within your grasp. Uncluttered activity. Forget the identity of the people associated with the horse, and just use what the Form gives you. If it helps to pretend that you're at a track you've never worked before, in order to start fresh, without prejudice, then do it. Dr. Sartin isn't joking when he talks about having someone mask all but the past performance paelines in the Form before you begin your work. If that's what it takes to make it possible for you to just look at the data which has proven necessary to win, then DO IT! Huey Mahl did, and profited. You think you might learn something from Huey Mahl?

To use the approach of someone else is called "modeling." It is another part of the Concept approach. Adopt the successful ways of one or more winners at this project. Dr. Sartin created an organization, a team, a family that includes many different types of individuals. There is a lot of opportunity for you to model. Now, I don't so much mean our procedure as our attitude. To model procedure is fine too. I start each race with APV/Class numbers because early on, I heard Doc say that he always does, and if it's good enough for him, well . . . But you can do a lot of procedure modeling from the manuals, and The Follow Up articles on procedure, without getting beyond the cookbook sense of "following systematic instructions" to arrive at winning. It doesn't work like that.

You need to adopt the beneficial traits of body language (realization, confidence), intellectual honesty, work ethic, and flexibility of approach. I believe all the PIRCO winners I know share in these qualities. We do not have sole possession of them. You have

every right to these qualities. All it takes is for you to set about acquiring those you do not now have.

Conceptual handicapping begins in your mind: your willingness to GROW (understand - this means CHANGE); your willingness to do the work necessary to master the Sartin Methodology (all things worth much are the fruits of effort expended); your willingness to receive and use the Methodology in a balanced right/left mind-state; your willingness to affirm to yourself that you are, indeed, a WINNER!

We know you have undertaken the best approach. As long as you do your part, we will do ours to keep you headed in the direction we have found most effective, to encourage the proper conceptual state in the proper context, and to share with you as generously as we have been shared with. Ultimately, you are responsible for your own success.

I have told a number of people that I'm gratified to be able to serve in what I consider to be a most valid extension of my ministry. Ultimately, I believe, most clients begin to realize that they are learning something infinitely more wonderful than just how to "pick winners" in equine athletic events. Ultimately, you are working on becoming a WINNER: at the track, at home, at life! There is an immense amount of wisdom to be enjoyed in the teachings of the good Doctor. The truly wise clients are those who use their work with the Methodology as a quest, as a means to learn new ways of looking at aspects of problem solving, and, indeed, to find new, creative ways to approach all of life.

To be a winner is to embrace life with a positive outlook, to know flexible, fruitful, balanced ways of doing the mental work of life. You, the wise person, become aware of the wonderful truth that you are not a winner because of betting success, but rather you are a success in the field of pari-mutuel fund investing because you are a winner. It's all in the insight of the thinker. And the Guru, the Original Thinker in this band, has said: "Handicapping is 85% psychological and only 15% mathematical." That's the conceptual grounding we start with. Now you take it from there!

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LETTERS . . .



HOTEL · CASINO

January 3, 1989

Richard Schmidt
Editor, Follow Up
1215 Alma St.
Glendale, Ca. 91202

Mr. Schmidt:

A number of our players in the Aladdin Race Book receive your publication, and it has come to my attention that the Aladdin has been mentioned in your most recent issue, Number 11.

I understand that a number of things were mentioned that may lead to misunderstandings by your readers.

When the Aladdin learned that the seminar was for race book players, we did everything in our power to ensure that we had enough Racing Forms for regulars, tourists and your seminar people. A shortage of forms was the only reason the "No Forms for Seminar People" sign was posted and it was not posted after the second day.

I believe another point was made that your customers were harassed, locked out and even cut off. In talking with my supervisors it appeared that your seminar people were not well informed in the vagaries of legalized, computerized bookmaking. Any bet which exceeds \$100 or exceeds the total risk allowed on a horse will lock up and ask for supervisor approval. Perhaps most importantly, as soon as the first horse enters the starting gate, all bets must be shut off for that race, even though the race has not started. If your seminar people use the odds as part of their rationale for betting, they must make sure these bets are placed before that first horse reaches the post. The Aladdin Race and Sports personnel are the finest and most courteous anywhere. If there is ever any time that a customer of the Aladdin Book does not get the utmost in courtesy and service I want to be informed, so that any problems or complaints can be immediately corrected.

It appears that whenever the Aladdin was mentioned, it was said that we did not want winners. Very little could be further from the truth because winners and satisfied customers are the best advertisement any business, and especially any race book, could ask for. Many books even advertise big winners. The Aladdin has never, and will never, bar a winning player.

When I, or my race supervisor, was attempting to meet with Mr. Elton Smith, it was not to tell him we did not want your business. It was to offer to give a talk on race book betting procedures, to apologize for not having more Racing Forms available, and to give any other assistance possible.

I'm sure that you and the Follow Up are as concerned about truthfulness and integrity as the Aladdin, in which case you will join us in doing everything possible to stop these unfounded rumors and innuendos.

Sincerely,



Jack Granowski
Race and Sports Manager
Aladdin Hotel and Casino

Dear Mr. Granowski,

In reply to your letter of January 3, 1989, I want to thank you for taking the time to write me concerning your Race Book's relationship with our group during our recent stay in your hotel. I'm pleased that the Aladdin is concerned about relations with the betting public.

We were all quite pleased by the treatment we received and the service provided us by the hotel staff, the one exception being the Race Book supervisors. I can understand that you may have run short of Racing Forms, and though it was annoying, if that had been our only problem, we would never have mentioned it. That was merely a minor irritant. The general treatment of our people was not.

I can assure you that the people I saw having trouble in your Book were quite familiar with betting in Las Vegas and were betting well ahead of post time. I can understand that you must protect yourself from the occasional "steam" horse, where someone may want to make one large bet based on inside information. However, our people were playing every race and not making large bets.

I was in line with a friend of mine when he tried to make a wager with 15 minutes to post. He was told to wait to one side while everyone else in line was served. At that time, two supervisors were called, the bet (a \$5 quinella box) was scrutinized and my friend was told, without explanation, that you would not take the bet. A few minutes later, one of our associates who had not been playing up to this point had no trouble getting the bet down.

You speak of the "vagaries of legalized, computerized bookmaking." Either you are running a Book, or you're not. We were not seeking any unfair advantage, nor were we all betting the same horses. We were playing each race as it came up, each individual making approximately the same sized bets on each race as he/she thought the situation warranted. As with any group, some of our handicappers are excellent, some not so good. Those who were losing seemed to have no trouble, while the winners were again and again asked to step out of line, required to get approval and denied bets.

We had one individual try to make a bet very early, before the previous race was official, yet he was turned away. The explanation was that you had "too much action on the horse." Yet within the next

ten minutes, no fewer than 4 of our other people were able to get bets down on the same horse. You may deny that you harass or cut off winning players, but in our case, I feel that your actions speak much louder than your words.

If this had been an isolated complaint or just a crank complaining, I would not have published the comments I did. However, nine of our people were refused bets and several others were singled out for approval on every bet, no matter what size. I was personally required to get a supervisor's approval on a \$6 bet, apparently because I was chatting with one of our best players, though it was my first bet of the weekend. Yet other players were able to make the exact same bet without trouble.

If your policy is to accept play from all comers, then your staff is not implementing that policy. If you are truly sincere in your desire to accept all legitimate bets, I will be glad to retract my previous statements if you will allow our members free and easy access to making bets. As I said, we are not asking for any special favors, just to be allowed to play in your establishment. As long as a player is making bets on a majority of races and not asking for \$2 on one and \$200 on the next, I think that it is your duty to accept all wagers tendered.

Our group is a large and varied one. I will contact some of our regular players in Las Vegas and ask them to patronize the Aladdin in the near future. If they report back that things have changed, I will be delighted to print a correction and send you a copy.

Sincerely,



Richard Schmidt
Editor, The Follow Up

Addendum to my letter.

OK. So how about a few of the Vegas regulars following up on my suggestion and switching to the Aladdin for a while. It's a very nice book, well lit and all. I would appreciate two reports. First, of course, is how they treat you when you win regularly. Let me know if you encounter the same problems as The Hat, Ginny Butler, Marion Jones and several others.

Second, I would like to hear their reaction to being shown this letter and my reply after they give you a problem. Baiting them will do us no good, so be cool until something happens, but then ask for a reaction. Mr. Bradshaw intends to patronize the Aladdin next time he's in Vegas for just this purpose and I would like any feedback from others. Of course, if you kill them and they let you go right on playing, let me know and I will spread the good word and gladly print a retraction.

- Dick

The following is from Bert Norman's excellent newsletter. Bert attended our Las Vegas Seminar and this is his reaction. He is one of the few handicapping writers not afraid to praise someone other than himself.

SARTIN METHODOLOGY

Recently I was pleased to be invited to monitor the Sartin Seminar on handicapping in Las Vegas. This is an unusual group because Dr. Sartin's avowed aim is self-destruction of his business by making every client a winner! In other words, he aims to cure ailments (losing patterns of all types) and then close up shop. The projected goal is to serve 1,000 winning clients "until they are autonomous and don't need us anymore". There are now about 800 clients, and I believe most of them are winning.

What are the secrets? None, except hard work using such tools as pace fractions, feet per second, average purse money, etc. This may sound like other approaches, including my SPEED KEY, but it is highly complex. The bottom line is that the Sartin Methodology works - - - and I saw it work. These people have been invited NOT to come back to the Aladdin racebook because of their success! This, despite bringing hundreds of clients to the hotel for rooms, food, drink, etc. (Perhaps you didn't know, but Las Vegas hates a winner.)

When Dr. Sartin took the podium, to me he evoked an image of George C. Scott as General Patton. There is a physical resemblance (if Scott wore a neat goatee), and the use of voice for dramatic effect. These are his troops, by God, and he is determined to make winners out of all of them! The intensive training sessions are given by a panel of highly successful Sartin Methodology practitioners, who also provide follow-up support. If this is a "cult" it is a cult of winners and therefore it behooves serious handicappers to join, but only if dedicated to hard work. I doubt that this is for the weekend or recreational handicapper.

Dropouts who have visited my office or talked with me on the phone share these similarities: Dislike or fear of long hours at the computer, and even longer hours of study. A good estimate is six months before things become clear. Some are disturbed that clients do not always get the same ratings or pick the same horses. That's because "the Doc" teaches concepts, not ironclad rules.

Let me close by giving the address if you'd like to inquire about becoming a client. Personally, I'm very impressed. However, please be aware that not everyone is accepted. Write: Howard G. Sartin, Ph.D., Inland Empire Institute, 1390 E. Sixth St. #6, Beaumont, CA 92223.

And the trouble is, if you don't risk anything, you risk even more.

- Erica Jong

Life truly lived is a risky business, and if one puts up too many fences against risk, one ends by shutting out life itself.

- Kenneth S. Davis

EXPOSE OF DR. HOWARD SARTIN

by
Bob Ireland

Since the 1984 Handicapping Seminar in Las Vegas Dr. Howard Sartin has been universally recognized as one of the greats of modern handicapping. But I am here to tell you that Howard Sartin is not what he seems. He is a threat to thousands of horseplayers who work out their frustrations by tearing up losing tickets.

At great psychological risk to myself, I managed to infiltrate their organization. This is what I found out.

Dr. Sartin's technique is extremely subtle and insidious. He tells the truth. Then the unsuspecting horseplayer interprets otherwise until he is taken in so far that he cannot get out. Let this be my first warning to you. Beware of what Dr. Sartin says! It's the truth!

Let's take his title, "Doctor". It's true, he is a doctor, but so are most of the system sellers around these days. Every one you get in the mail it seems is by Doctor Somebody. So you just figure Sartin is one of those. But he's not; he's a real doctor. And he is still practicing his chosen profession. More about that later.

Then there's his initial mailing. It says you must work hard at the methodology. Now the unsuspecting reader figures methodology is just another name for system, a gimmick to make it sound important. As for hard work, a lot of the systems say that to justify the price. The main thing is he says you can get 63% winners. That's lower than some systems, but still mighty appealing to the losing horseplayer.

But stop right there. This really is a methodology, a strategy, a way of approaching a race. It's not a system where you find three features in a horse's PP,s then run for the betting window. And there is a lot of hard work involved. Again, Sartin tells the truth and leaves the horseplayer to draw his own false conclusions.

Then there's the price. I paid \$117 for three manuals, an article and a computer program. This is cheap, since as you know there are computer programs alone that cost \$200 and more. So you figure ok this is cheap but he's just trying to suck you in for more expensive stuff later on. Not true. On that single floppy disk there were three programs, any one of which, properly used could make you a winner. Not only that, the three manuals contain everything you need and more. So he tells you the truth, you send your money and you're nailed.

But it was here that my investigation began to catch fire. The pricing of Sartin's material was the key that showed his true purpose. Shortly after receiving the first material, I wrote to test their follow-up service. Yes, there really is one. I asked a question about one of the programs and received another manual free of charge. Immediately my suspicions were aroused. What's going on here? Since when do these outfits give stuff away?

A few months later I ingratiated myself with Sartin's editor by doing an index and I received another free manual. Now I was really on to something. The clincher was their Match-Up manual- 200+ pages that explain a horse race better than anything else available, but they also throw in another superb computer program, and all for \$49. I then called the author of that manual, Jim Bradshaw, and in ten minutes got at least three strategies that systems sellers peddle for \$50 a shot.

My conclusion was now clear, but I had to beard the lion in his den. I had to talk to Sartin himself. Was there really a Dr. Howard Sartin? Sure there were pictures in their magazine but he could be anybody. In fact if he had horn-rimmed glasses he'd look a little like Dr. Seuss.

With trembling hand I dialed the phone. A few minutes later I was talking to the voice that I had heard on so many of those cheap tapes. And sure enough he sent me some more free reading material, urged me to send him my problem races, and told me to bring my daughter to the next seminar free. That did it. I had him!

Now follow my reasoning. All horseplayers know that system sellers make their money in mail orders, not at the track. But Dr. Sartin and his people give away what the system people sell. I alone have received hundreds of dollars worth of free material if you calculate the usual cost of tapes, manuals, and programs. My conclusion was inescapable. Dr. Sartin is not in this for the money. Once I had reached that point it was easy for me to see his real *raison d'etre* (French phrase to show this is a high class article.)

I looked back through the manuals and there it was - page after page of psychological crap. It was in the first manual he sent me and in every one after that; it's on the tapes; it's in the conversations you have with Sartin and the PIRCO members. He doesn't hide it. He puts it up front and lets the unsuspecting horseplayer read it or skip it. And that, losing horseplayers, is the only way to save yourselves. Skip all that psychological crap!

It's too late for me, I've read it. It made me think about not just my horseplaying but about my whole life, my relationships with other people, my values, and, yes, dammit, my hangups. I've reassessed them all with the result that now I have a better understanding of why I act and feel the way I do. My values and relationships are stronger because they are now supported by reason and not just by emotions or imagined sanctions left over from my childhood. I enjoy life more.

But let's face it horseplayers, I'm no longer one of you. I have come to accept that being a client of Sartin's means just that. He really is a psychologist and I really am a client. I was a problem gambler. My problem was that I was losing. Dr. Sartin is showing me how to overcome that. I'm resisting him every step of the way, but he is gradually making me understand that what happens at the track is just a microcosm of what happens in every other aspect of my life. Being a winner in life will make me a winner at the track.

That's the expose. It's too late for me. I can no longer

A Geometric Analysis of Face

The formula that is derived from this picture is:

$$\text{Area} = F1 \cdot D2 / 4 + F2 \cdot (D3 - D1) / 4 + F3 \cdot (D3 - D2) / 4$$

where F1 is the first fraction, F2 is the second fraction, and F3 is the third fraction. D1 is the distance to the first call, D2 is the distance to the second call, and D3 is the distance to the third race. An interesting property of this formula is that it takes different forms for different distances. For example at 6 furlongs we have D1=2; D2=4; D3=6 and the formula reduces to

$$\text{Area}(6f) = (F1+F3)/2 + F2$$

You might recognize our old friend factor x as the first term, and the second term is what used to be called turn time. The whole formula is the new turn time formula if I am not mistaken.

For the mile, we have: $D1=4$; $D2=6$; $D3=8$ and the formula reduces to

$$\text{Area}(8f) = F1 + (F2+F3)/2$$

which is the first fraction plus hidden energy.

Other distances give similar but less familiar results.

As Doc Sartin would say, if it doesn't work then what good is it. So lets work an example.

Since the protagonist of the work is the Match-Up manual, where better to get an example. On page 66-67, Jim Bradshaw analyses an Oaklawn Park race that I graphed and sort-of saw, so it was the first example to be worked.

These are the horses and the lines that Jim used in the manual.

	F1	F2	F3	Area/Distance
Happy Cherokee	56.41	57.39	54.54	42.32
Bishop's Delight	57.89	57.89	53.22	42.64
Sheza My Cissy	59.45	57.39	54.09	43.01
Left Court	57.95	58.40	55.46	43.20

The results given in the manual have Left Court finishing first followed by Sheza My Cissy, which is encouraging. Of course the next example that I tried failed, so maybe too much shouldn't be made of this. In any event, it was fun and worth the time for me to get a better idea of what these pace graphs are good for.



Dear Dr. Sartin:

I'm just dropping a line to you to express my thanks for the marvelous job the PIRCO people are doing. I have profited very handsomely from much of the information you have brought to light.

After attending your introduction to Synergism II class, I began to apply the percent median formula as per instruction. Applied to the PhaseIII program, these new figures clearly make the selection process more precise. The non-contenders truly are non-contenders based on energy distribution.

My experience with The Methodology has been entirely positive. My pre-Methodology handicapping career had been much like a ride on a roller-coaster. Your pace-matchup concepts are not foreign to me, as after considerable time and effort, and a considerable sacrifice of bankroll, I stumbled upon the idea of matching up pace lines for the horses I figured to be in contention for the win. I was so certain of the efficacy of this type of approach, that I spent seven months in 1987 at the racetracks in metropolitan New York trying to make a go of it. The result? I produced a profit, but not nearly the type of profit I had envisioned. The problem? Ultimately, a lack of science in the record-keeping and wagering department. Enter Sartin.

You could put me down as the most skeptical handicapper you could name when I heard about being able to win sixty to seventy percent (or more!) of win bets using your methods. Now I am a firm believer. Due to a work assignment which has re-located me to California for the past sixteen months, I have been forced to wager only on the weekends. Due to travelling and various logistics problems, the summer Del Mar meet could not be bet. Let me tell you, however about the spring/summer Hollywood meet. Wagering only on the weekends, I was able in two and a half months, to almost quadruple the profit that I made while using my own methods playing daily (six days a week) for seven months. This to me is absolutley incredible. More incredible, averaging eight to twelve wagers per weekend I did not have a single losing weekend. On three weekends where I bet a total of twenty-eight races I only lost six of them. I like it.

I have for a long time been aware of the Kelly Criterion for apportioning wagers according to the element of risk. Until utilizing your methods, I could never be consistent enough, nor was I realistic enough to implement it. Now it practically is routine. Being able to do this now is the biggest factor in walking away from the track from meet to meet with more money than I previously thought possible.

At the Synergism II intro in Beaumont you told the class not to miss a day of racing during the Oak Tree meet because of the money to be made there. You're right again. I was able to wager for nine racing days during this current meet. Result? I've won twenty five out of thirty five races bet to win, nine out of seventeen exactas. I've made twice as much in nine days as I did last year in seven months.

What's not to like? Betting two or more horses to win? A lot of talented and successful horse-race bettors do just that. And not just Sartinologists. Keeping accurate records? No successful horse-race bettors that I know of take the 'seat of the pants' approach to wagering their hard-earned money. Accurate records are necessary in any business. They help you maintain perspective when times are not so good and when times are very good.

You take your dose of reality where you find it. To the uninformed, the undisciplined, and the spiritually malnourished a losing day at the races can be a tonic. Personally, I can do without the abuse.

I will be interested in purchasing the Synergism II program when it becomes available for the IBM and clones. The idea of the 'ultimate' pace weapon just thrills me!

Yours truly,

Bill LeStrange
William P. LeStrange
Marina Del Rey, CA

THOROUGHBRED S P E C U L A T O R[®]

No. 129

October 18, 1988

Price \$3.00

Quick Notes--I see that James Quinn has a new book out titled (I think) "The A.B.C.'s of Handicapping." I saw it in a Walden Bookstore the other day and if any of you have read it, please write to me and tell me what you think.

Boy! Those folks at Empire Inland Institute (Sartin's gang) sure are prolific. I've been receiving manuals and back copies of "The Follow Up" every week now it seems. All in all, I've probably received 500 pages of material and even though I usually spend about an hour a day reading Sartin's material it will still probably be several months before I even begin to use the Sartin methodology since there is so much to digest. But I am in no hurry--better to understand what is going on before taking the plunge.

One thing for certain can be said about the Sartin material: it is intellectually stimulating. Dick Schmidt who edits the bi-monthly "Follow Up" report does a first-class job. With contributions by such folks as Huey Muhl, Tom Brohammer, Dick Mitchell, and others, "The Follow Up" is refreshing and loaded with substance, regardless of your handicapping persuasion.

BOOK REVIEW

BY DOC SARTIN

Some of you are mad at Dick Mitchell because you have read his recent fliers with their unqualified references to ESP, Turn Time, Sustained Pace and Energy. You have voiced especial disfavor over the claim that he is the first bona fide author to ever address the psychological aspects of handicapping.

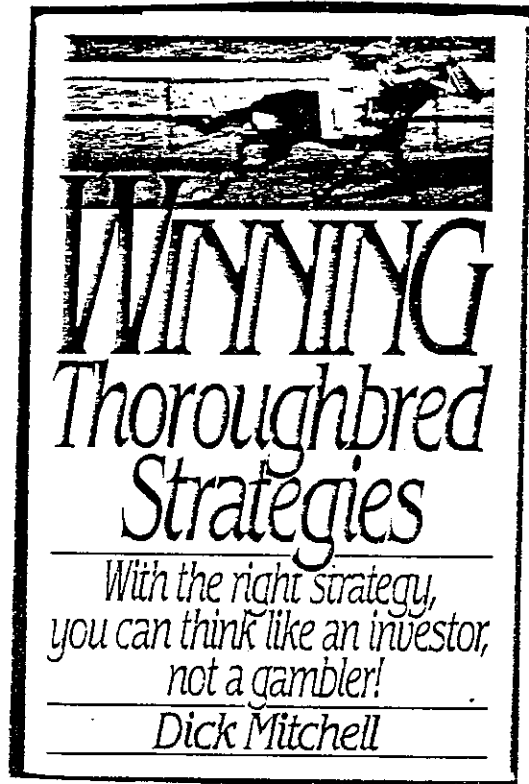
Before you skip over this review, let me say that I appreciate your concern on all counts. But let me add that it was a Hollywood public relations hack named Courtney McGraw who made those claims, not Mitchell himself. He gives credit where credit is due.

What he says with reference to Turn Time and Sustained Pace is NOT sufficiently revealing to hurt your mutuels one iota. Thankfully, he makes NO reference to Energy at all. So please read on without rancor.

Dick has always wanted more than anything else to be a teacher and a published author. His handicapping aspirations have always been secondary. History has deemed that one is a successful author only if published by a major New York commercial house. William Morrow fits that bill perfectly. From the wide-eyed, enthusiastic boy who met the "famous ones" for the first time at Handicapping Expo '83, Dick has established himself as a mature, solid influence in the field.

I was afraid that when he subjected himself to the professional editors at Morrow, he might alter his style to an Ainslie-like, bored objectivity; robbing his readers of his natural gusto and enthusiasm. This did not happen. Mitchell has a thesis that is unique among handicapping writers: WINNING. While others might dwell on statistics, facts and figures, taking care never to expose themselves to much cross-checking, Mitchell takes a definitive stand on how to win and make money doing it.

His approach to information is through a description of living, breathing entities who make good incomes at the track. The reader is lifted beyond the theoretical into a real, profitable and exciting world populated by the likes of Tom Brohamer, Mark Cramer, James



Quinn, Jim Bradshaw, Dick Schmidt, Ginny Butler and others. Andy Beyer used this same approach to a degree. Citing anecdotes and personal experiences. But Andy's characterizations were bigger than life. Something like the memoirs of an ex-movie star offering anecdotes on the Hollywood that was.

Dick's characters are real. You can see them in person any time. At least he gives you that feeling. They are not even like Shifty Anderson and his "numbers man" partner or the other characters in Bill Murray's books. Dick's characters are winners and they became such through a specific process that Mitchell describes in very understandable terms.

I said that his last book, Thoroughbred Racing as an Investment, was the most inspirational book a fledgling handicapper, or one continuously on the abyss of fear and doubt, could possibly read. I meant it. This book continues that theme, supporting it with good documentation and sound examples.

The one drawback to publishing through a major house is the delay between the writing and the release. Dick is one year smarter than he was when he wrote the last chapter. His references to our own efforts in the field of money management, for instance, do not have the benefit of a full year's Follow Up articles on the subject.

With regard to our own contributions, Dick has singled out The 55% Solution - Key to Exacta Profits as a definitive work. This is the worst seller of ALL the manuals we've ever done. I'm happy someone else sees the merit in it that I did when presenting it. He also notes my Win Therapy - An Alternative Approach to Problem Gambling as a major contribution to the art and science of successful handicapping.

But even without the references to Tom Brohamer, "Hat" Bradshaw, Dick Schmidt, Ginny Butler and myself, the book stands alone. For those of you who have already read Mitchell's other books, it will be deja vu. But it is STILL well worth owning and reading over and over. To those who have not read Mitchell before, it should be MUST reading. The only thing 100% wrong in this opus is that it has Virginia Butler living in Portland. That's a slur on Yakima, where she truly lives.

There are two books that every one of you should own. James Quinn's A.B.C.'s of Thoroughbred Handicapping, the most informational book generally available, and this one, the most INSPIRATIONAL.

Winning Thoroughbred Strategies by Dick Mitchell. William Morrow 335 pages. \$22.95. National distribution.

PART II

PROFESSIONAL HORSE RACE GAMBLING

BY JOHN ROSECRANCE, PH.D.

The ability to deal satisfactorily with ambiguity is the hallmark of true professionals and clearly separates them from less successful horse players.

An established professional related:

Over the last 20 years I've seen some really sharp guys get busted or carried off by the little men in white coats. Too many bad beats and having nothing to fall back on can really "get to you."

It's not so much the player's skill at picking horses but his willingness to shrug off a tough loss, and go on to the next race that succeeds in the racing game. You need more heart and guts than brains in this business.

CAREER STAGES

The professionals in my inquiry agreed that playing the horses for profit was a legitimate occupation and progression in that occupation constituted a career. A frequent comment (or version thereof) was, "Handicapping is a job, the track is my office, and like any good career executive I take my work home with me." The professionals did not consider their career as deviant nor did they believe that the larger society regarded their activities as abnormal or reprehensible. The comment of a long-time professional is representative of this perspective:

Most of the people I knew outside the track--and to be honest I don't know that many--look upon my work as different and exciting but not

particularly weird. Most of the guys tell me they would like to be doing what I do, but they have families or other major responsibilities.

This observation is probably accurate since one of the oldest and most respected occupational preference tests (the Strong Vocational Bank) now lists professional gambler as one of the choices, and survey data reveal that this occupation rates about average in popularity although men find it much more attractive than do women (Campbell, 1976). Some of the older professionals remember when their work was considered deviant and tinged with illegality:

Back before the war it was only the hoods or low-lifers who would own up to betting the horses regularly. My old lady never told her friends what I was up to. But that's all changed. Today, playing the horses is respectable. No one seems to mind anymore; in fact we are looked up to.

The typical career of a professional gambler follows identifiable phases (Spenner, 1982) or stages: (1) making a big win, (2) contemplating professional activity, (3) taking the quantum leap, (4) undergoing annealing, (5) winning, and (6) conserving. Not all professionals or aspiring ones are able to participate in an unbroken career progression. Players have their careers interrupted for various financial, psychological or social reasons; many decide to discontinue their attempt to gain professional status while others return to their careers when their individual circumstances allow.

All professionals reported that early in their gambling careers they had achieved a big win, and thus were encouraged to continue further gambling. One player describes this sequence:

I started going to the track when I was about 18 but I just piddled around. Then a couple of years later I won 600 dollars on a daily double. Man, that was big money in those days. I said to myself, "Hey, I can really make money betting the nags. It's time to get serious."

The next phase involved deciding whether to actually pursue a professional career, and if so, how to go about doing it. Virtually all regular horse players, at some time, consider seeking professional status. Most do not go beyond contemplating that move for a variety of reasons, e.g., insufficient capital, other responsibilities, fear of failure or lack of commitment. The decision-making stage is frequently a period of agonizing self-questioning and speculation as witnessed by the statement of a successful pro:

I sweated blood for the three years trying to make up my mind what I should do. I tried to plan out everything and to make sure I'd have enough money for a good effort. I was filled with self doubt--could I really do it? Who was I trying to kid? Was I really that good? Could I take the tough beats? Would my girl friend put up with me? Finally I worked up enough nerve to take the big step. Man, was I scared! Looking back and knowing what I know now I probably should have been even more scared. But you know I really love this game. I especially feel good about being able to thumb my nose at the bureaucrats and scared little job holders.

When gamblers make demonstrable commitments to achieving professional status (usually by quitting straight jobs) they have made a serious career move. The decision to commit one's future to the race track can be viewed

as a quantum leap. Individuals leave the relative security and orderliness of conventional life and work for the problematic existence of a race track gambler. Often this move is stimulated by the all-encompassing nature of race handicapping. Professional horse players would agree with the remarks of the famous professional poker player Johnnie Moss:

We needed money real bad at home and my daddy told me I had to stop work or stop gamblin'. And I said, "Daddy, if I don't work how can I get money to gamble?" and Daddy, he said, "Son, that's what gamblers got to figure out." So I quit work (Hayano; 1982:8).

Unfortunately, the aspiring professional's career commitment and dedication does not guarantee success. The ability to consistently win at the races is extremely difficult and can only be proven in the passage of time. During the proving period, labeled by one professional as "trial by fire," the player's mettle is severely tested by the vicissitudes and ambiguities of a racing enterprise. This annealing phase is also considered a "shake-out time" as many would-be pros are unable to win consistently and return to more conventional jobs and life styles--some vowing to return when they have again built up a bankroll. Based upon personal experience and interview data, I have concluded that the vast majority of those who try to make a living by gambling are unsuccessful. The observation by one of the unsuccessfuls is representative of their situation:

I never knew how tough it would really be to support myself at the track. No regular pay check, or sick days, or even unemployment insurance. Man, you're out there by your lonesome--no one but yourself. I am crazy about the horses, I'll never quit coming to the track. But

from now on, I'm going to be a recreational player.

Those horse players who are able to survive the annealing period eventually enter a winning phase and are able to generate enough funds (through gambling) to support themselves. Although they have been able to sustain themselves, most established professionals would not be considered wealthy by conventional standards. While average incomes are difficult to specify precisely, the majority in my study reported earning between 20 and 30 thousand dollars per year (the range was 5,000 to 175,000). Once professionals have entered the winning stage there is no assurance that they will always be able to maintain themselves financially. Racing fortunes can change quickly, and even long-time pros occasionally are forced into other work. One such individual explained:

For almost ten years I made my living at the track. Then suddenly I couldn't buy a winner. I had to quit and take an office job. Good thing I had a business degree. But I don't feel comfortable at a desk anymore. I'm really out of my element there. I'll be back at the track steady again in a couple of months. You know, it's a really heady feeling to live by your wits alone.

Many successful players (especially those over 50 years old) invest a portion of their winnings in conventional investments, e.g., real estate, stocks, or bonds to protect against total dependence on gambling. Older professionals often adopt more conservative betting strategies as they opt for safer, albeit less remunerative wagers. Such gamblers have entered the final career phase as they seek to conserve their hard-won gains. There is no real retirement from horse race gambling. Most professionals have been thoroughly socialized into this milieu, and age is not a barrier at the betting windows. However, many professionals in the conserving phase do

exhibit new occupational goals. A typical example of a changing attitude toward gambling (that developed during this career juncture) can be found in the remarks of a veteran professional:

I fought the betting wars for over 30 years. I built up a real nice nest egg--enough so that for the last few years I've lived off the interest. Nowadays I don't worry so much about winning my bets. I can enjoy the races with my buddies without dying a thousand deaths when I get nosed out. It's a nice spot to be in but boy, I sure earned it--all the hassle and trouble I've been through.

TYPICAL DAY

In order to more adequately familiarize the reader with the work of horse race gamblers the following account is presented. It was compiled with the cooperation of an informant and depicts his activities on a typical working day.

Marvin is 39 years old and has been a professional horse race gambler for ten years. He began attending the races while in college and soon found himself fascinated by the intellectual challenge of predicting the outcome of an event. Marvin quit his teaching job after making a big score, which financed his try for professional status. He has a master's degree in English and previously taught at a junior college. Marvin is married with no children, and his wife is a practicing psychiatrist.

The first three years of full time handicapping were difficult and Marvin steadily lost money. He readily admits that without his wife's money and patience he could not have continued his gambling career. He persevered by continually improving his handicapping skills and by maintaining a controlled betting strategy. For the last five years

Marvin has won consistently and believes his handicapping will continue to show an annual profit for the foreseeable future.

Marvin's day begins at 6:30 A.M. when he arrives at the track to watch the morning workouts. He takes a stop watch and occasionally times a horse's workout, realizing that the official workout times which appear in the Racing Form are often inaccurate because of erroneous identification or deliberate misrepresentations by clockers. Marvin also talks to various trainers who are in attendance. Over the years he has developed rapport with several trainers and their insights can be helpful. Although he receives many tips on supposedly sure winners from trainers and owners, he disregards most of them. At 7:30 A.M. Marvin gets the scratches for the day's races and also the entries for the next two days.

At about 9:00 A.M. he returns to his apartment in Santa Monica to plot a betting strategy. The night before, armed with the Racing Form, he spent about five hours carefully analyzing today's races. He continues to check his calculations, using his extensive file system containing information on horses, trainers, jockeys, and owners. Some of his handicapping friends use sophisticated computer programs for indexing but he prefers manual methods. After scrutinizing the day's races he decides that there are no solid plays, i.e., horses that seem ideally placed to win. He has located a horse in the next day's entries which meets his criteria and therefore is worthy of serious action (a large wager). Although he does not plan to "get off" on any horses today he still attends the races in hope of uncovering an overlay situation.

At 1:00 P.M. Marvin enters the Hollywood Turf Club to begin the

second part of his day's work. Although he is not a member of this private club, several members have designated him as a permanent guest. Marvin briefly discusses the day's races with knowledgeable acquaintances in the Turf Club. During the actual racing he prefers to sit alone to scrutinize the activities. Viewing the post parade he carefully examines the horses for tell-tale signs of sweating, lameness, or general lassitude. While the races are being run Marvin watches them carefully and notes how each race develops. He is particularly interested in trouble situations, where a horse loses due to a poorly judged ride or some other exigency, rather than lack of ability. Such horses can be considered as possible future plays. Marvin is also keenly aware of horses that win effortlessly, indicating that they can repeat in a future race.

Marvin continually studies the tote board for signs of flash down, (large owner-trainer betting) or come back wagering (betting by bookies to offset large wagers), or possible overlay situations. Marvin does not bet the first three races. He usually eschews Daily Double and Exacta betting. In the fourth race he notices a horse going off (showing odds) at six to-one. Marvin believes the horse should be no more than three-to-one. With one minute until post-time the horse goes down in odds to four-to-one.

Although not a true overlay, the horse is being ridden by Marvin's favorite jockey and he decides to bet 500 dollars on the horse to win. The horse runs a good race but fades in the last seventy yards to finish second. Marvin pounds his fist into the air and mutters, "I should never have made that bet. I knew things weren't just right. Sh-t; sh-t!"

Marvin continued to watch the races for future reference but made no other bets. In the eighth race he liked the favorite but the odds in the win pool, even money, were too low to tempt him. However, in the place

pool Marvin noticed (although no odds are quoted for this pool, a shrewd tote watcher can calculate the probable pay-off by dividing the money bet into the total pool) that the horse would pay more to place than to win (a rare but occasional occurrence). Marvin was poised to make a sizeable wager, however, a large amount of money suddenly appeared in the place pool. The possible pay-off became too low for Marvin. Evidently other tote watchers had also noticed the imbalance and rushed to take advantage of this situation. After the ninth race Marvin purchased a Racing Form for the next day's races and returned home to begin his night-time of study.

DISCUSSION

Using a comparative perspective (Hughes, 1951, 1958, 1970), distinct parallels can be found between horse race gamblers and workers in more conventional occupations. W.I. Thomas (1901:761) contended that skilled gamblers "under the proper conditions would have taken high rank in the army, in education, in the ministry, in business, in politics, in literature, and in art." According to B.F. Skinner (1974:60) the contingencies endured by gamblers are similar to those experienced by others who chose difficult occupational goals, e.g., "those who explore, prospect, invent, conduct scientific research and compose works of art, music, or literature." Certainly the ambiguity faced by professional horse players is comparable to that of actors who must struggle with uncertainties occasioned by sporadic employment (McHugh, 1969; Layden, 1984). However, the dominating themes of ambiguity and independence from organizational control combined with the absence of a client/customer relationship to place the occupation

of professional horse race gambling in a distinct category, an occupational grouping that has not been prominently identified by prior research.

Professional horse playing can be considered a free occupation in the sense that it does not exist within a formal organization (Ritzer, 1972:275). Like members of other free occupations, horse players face continuing stress due to the absence of corporate security. While most free occupations are primarily confronted with customer/client relationships (Holtz, 1974; Hayano, 1982), no such concern exists among horse players. Professionals have no clients or customers to contend with, and in their occupational pursuits are not dependent upon the recognition or acceptance of outside parties. In effect they are beholden to no one for their livelihood, or as one professional observed, "As long as they run horses I've got a job." Professional gambling could most accurately be classified as an informal client-free occupation. Other occupations that fit such a category are stock market traders, commodity speculators, prospectors, rodeo riders, and non-sponsored golf professionals. Members of these occupations typically share the fiercely independent stance maintained by horse players and they too are not dependent upon the approval or support of others. Further research is needed to explicate the significance of occupational groups that exist outside formal organizations and are not involved with customers or clients. For purposes of illustration I will briefly compare professional horse players and full-time stock market traders.

Every business day throughout the United States, stock market speculators struggle with Wall Street developments (Goffman, 1967:202). Those who are in business solely for themselves, known as "trading for one's own account," buy and sell stocks and bonds in hopes of realizing profits from those transactions. Although there are many

ticket tape watchers in brokerage boardrooms, only a few adroit speculators can regularly sustain profit from this activity. Even though successful Wall Street traders associate with different people and usually would be considered in a different socio-economic class, there are many similarities between their occupational activities and those of professional horse players. Both occupations are conducted under stressful, ambiguous conditions. Neither occupation has a corporate safety net to cushion against the periodic setbacks that characterize both endeavors. Speculators, like horse players, function independently and they prosper or fail because of their own decisions. Both occupations are organized on an informal basis, there are no formal barriers governing entry, the main requirement is having sufficient money to bet at the windows or to speculate in the market. After examining horse betting and the stock market, Snyder (1978:1109) concluded that the settings were remarkably similar and the "minor differences can be explained largely by the social stigma that society applies to horse racing."

SUMMARY

In this paper I have described the working activities of professional horse race gamblers. Members of this occupational category have been portrayed as survivors of a long winnowing process that eliminates most aspirants. Contrary to popular stereotypes, professionals are not coldly unemotional players who consistently win. Professionals must demonstrate commitment to a difficult task, discipline to restrict losses during periods of adversity, and perhaps most of all, the coping skills to deal with the ambiguity resulting from racing exigencies and the absence of a predictable income. Further studies are needed to ascertain why some individuals are able to cope with race track ambiguity while others

come a cropper (fall apart).

While my study has demonstrated the hardships and problems of horse playing, the professionals I have known and interviewed still desire to actively pursue this line of work. Most of them would say: "For all its pain and suffering I'd rather be here at the track than anyplace else in the world." One of the major benefits of horse playing is its lack of formal structure. There are no job applications to fill out, vita to update, memos to route, travel requests to compile, or expense accounts to juggle; instead the gamblers come to the track and take their chances in the pari-mutuel pool. The independence of individuals living by their wits alone is savored by professional horseplayers. A seventy year old pro told me he felt like Frank Sinatra and he hummed the words, "I took the blows but I did it my way."

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